

APRIL 2024

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# THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES,  
LISTINGS, AND MEDIAN SALE PRICE ACTIVITY

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**stilhavn**  
REAL ESTATE SERVICES

VANCOUVER | NORTH SHORE | SQUAMISH | WHISTLER | OKANAGAN

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## INTRO

Unlike most brokerages, Stilhavn’s agents are selected based on a strict performance and ethics criterion. We’re not striving to be the biggest, just the best.

We continue our relentless pursuit of excellence because it’s our intrinsic belief that our clients deserve better than the status quo. When you become a client with Stilhavn you become a client for life, and it’s our privilege to serve not only our local Lower Mainland markets, but further corners within the beautiful Okanagan.

We keep our finger on the pulse, we collaborate extensively across our teams and we are committed to providing an elevated experience when it comes to your next buying or selling journey.

**Together, we’re here to help you #FindYourHavn.**

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## THE MARKET

Cherry trees have started to bloom early this year in Metro Vancouver, marking the unofficial start of spring and a traditionally busy season for real estate. With more properties hitting the market, there was a wider selection of homes to choose from for prospective buyers. The number of Metro Vancouver<sup>1</sup> homes listed for sale on the MLS® in March rose nearly 23 per cent year-over-year, providing more opportunity for buyers looking for a home this spring.

*“Despite the welcome increase in inventory, the overall market balance continues inching deeper into sellers’ market territory, which suggests demand remains strong for well-priced and well-located properties.” – Andrew Lis, GVR director of economics and data analytics.*

All market stats throughout this report are courtesy of Greater Vancouver REALTORS®.  
\*Areas covered by Greater Vancouver REALTORS® include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

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# MARCH MARKET HIGHLIGHTS

## RESIDENTIAL SALES

The Greater Vancouver REALTORS® (GVR)<sup>2</sup> reports that residential sales<sup>3</sup> in the region totalled 2,415 in March 2024, a 4.7 per cent decrease from the 2,535 sales recorded in March 2023. This was 31.2 per cent below the 10-year seasonal average (3,512).

## RESIDENTIAL LISTINGS

There were 5,002 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in March 2024. This represents a 15.9 per cent increase compared to the 4,317 properties listed in March 2023. This was 9.5 per cent below the 10-year seasonal average (5,524).

The total number of properties currently listed for sale on the MLS® system in Metro Vancouver is 10,552, a 22.5 per cent increase compared to March 2023 (8,617). This is 6.3 per cent above the 10-year seasonal average (9,923).

## METRO VANCOUVER HOME SALES BY PROPERTY TYPE

Across all detached, attached and apartment property types, the sales-to-active listings ratio for March 2024 is 23.8 per cent. By property type, the ratio is 18.2 per cent for detached homes, 31.3 per cent for attached, and 25.8 per cent for apartments.

Analysis of the historical data suggests downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

### Detached Homes

Sales of detached homes in March 2024 reached 694, a 5.4 per cent decrease from the 734 detached sales recorded in March 2023. The benchmark price for a detached home is \$2,007,900. This represents a 7.4 per cent increase from March 2023 and a 1.8 per cent increase compared to February 2024.

### Apartment Homes

Sales of apartment homes reached 1,207 in March 2024, a 7.9 per cent decrease compared to the 1,311 sales in March 2023. The benchmark price of an apartment home is \$777,500. This represents a 5.7 per cent increase from March 2023 and a 0.9 per cent increase compared to February 2024.

### Attached Homes

Attached home sales in March 2024 totalled 495, a 6.2 per cent increase compared to the 466 sales in March 2023. The benchmark price of a townhouse is \$1,112,800. This represents a 5 per cent increase from March 2023 and a 1.7 per cent increase compared to February 2024.

<sup>1</sup> Areas covered by Greater Vancouver REALTORS® include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminister, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

<sup>2</sup> On February 12, 2024, The Real Estate Board of Greater Vancouver changed its organizational name to the Greater Vancouver REALTORS®.

<sup>3</sup> GVR is now including multifamily and land sales and listings in this monthly report. Previously, we only included detached, attached, and apartment sales, and these additional categories, which typically account for roughly one to two per cent of total MLS® activity per month, are being included for completeness in our reporting.



# METRO VANCOUVER

# METRO VANCOUVER

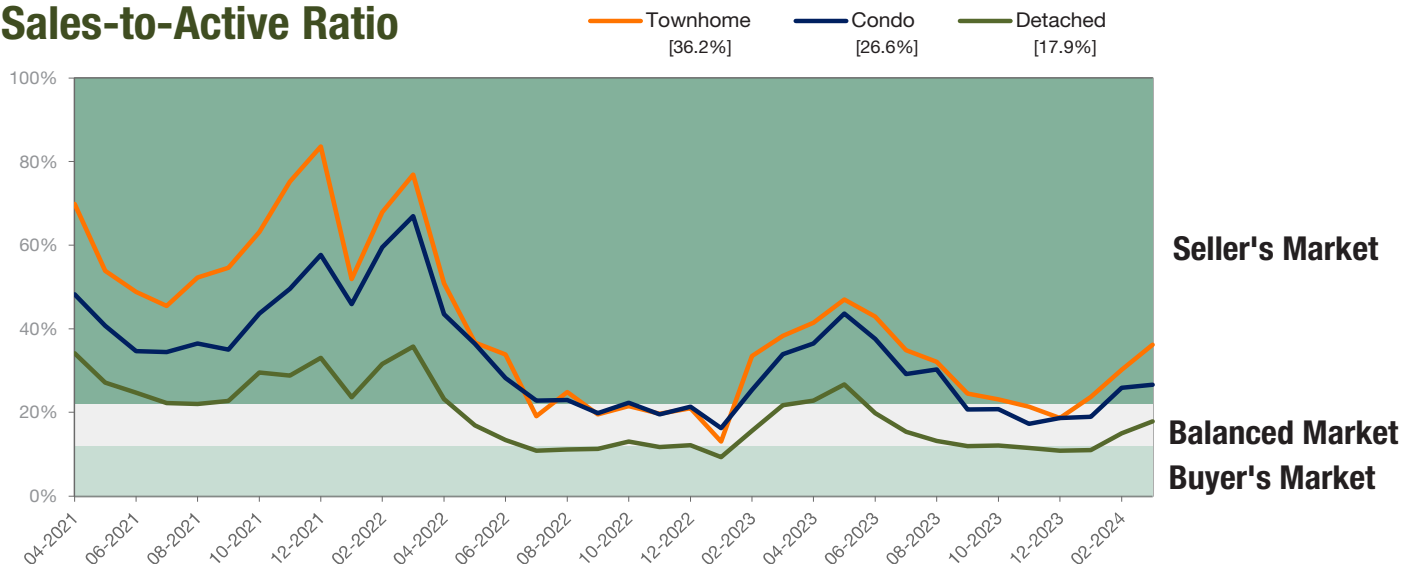
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 3,898       | 3,395       | + 14.8%         | 3,772       | 3,322       | + 13.5%         |
| Sales                    | 696         | 737         | - 5.6%          | 565         | 516         | + 9.5%          |
| Days on Market Average   | 35          | 38          | - 7.9%          | 47          | 38          | + 23.7%         |
| MLS® HPI Benchmark Price | \$2,007,900 | \$1,870,100 | + 7.4%          | \$1,972,400 | \$1,839,200 | + 7.2%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 4,544     | 3,874     | + 17.3%         | 4,228     | 3,673     | + 15.1%         |
| Sales                    | 1,209     | 1,314     | - 8.0%          | 1,093     | 931       | + 17.4%         |
| Days on Market Average   | 26        | 30        | - 13.3%         | 34        | 35        | - 2.9%          |
| MLS® HPI Benchmark Price | \$777,500 | \$735,500 | + 5.7%          | \$770,700 | \$730,100 | + 5.6%          |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 1,105       | 948         | + 16.6%         | 1,048       | 908         | + 15.4%         |
| Sales                    | 400         | 363         | + 10.2%         | 316         | 304         | + 3.9%          |
| Days on Market Average   | 20          | 27          | - 25.9%         | 32          | 29          | + 10.3%         |
| MLS® HPI Benchmark Price | \$1,112,800 | \$1,060,100 | + 5.0%          | \$1,094,700 | \$1,050,800 | + 4.2%          |

## Sales-to-Active Ratio



Current as of April 02, 2024. All data from the Greater Vancouver REALTORS® Report © 2024 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures

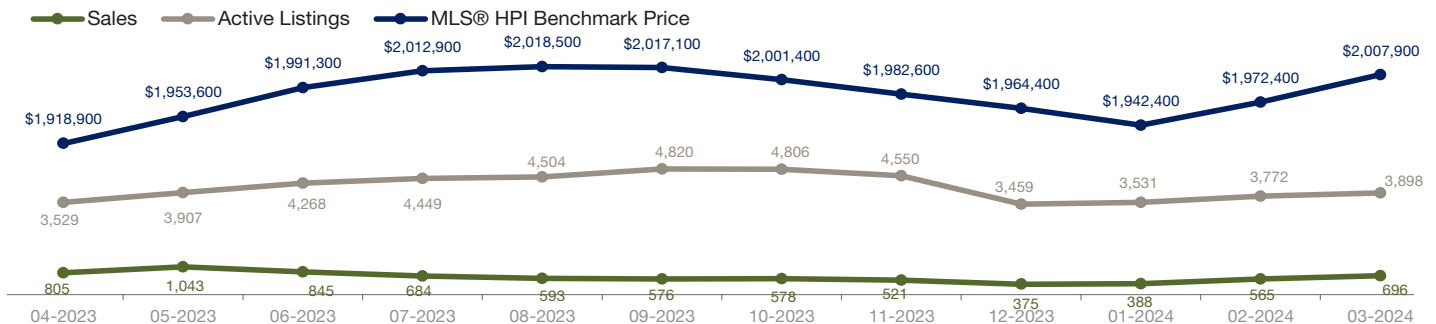
# METRO VANCOUVER

## Detached Properties Report – March 2024

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood   | Sales      | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-----------------|------------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 1          | 2               | 2                  | Bowen Island    | 4          | 37              | \$1,359,500        | - 3.9%          |
| \$100,000 to \$199,999      | 0          | 8               | 0                  | Burnaby East    | 6          | 33              | \$1,964,700        | + 14.6%         |
| \$200,000 to \$399,999      | 3          | 33              | 171                | Burnaby North   | 25         | 82              | \$2,112,000        | + 9.7%          |
| \$400,000 to \$899,999      | 20         | 128             | 62                 | Burnaby South   | 26         | 95              | \$2,272,400        | + 11.7%         |
| \$900,000 to \$1,499,999    | 154        | 499             | 30                 | Coquitlam       | 58         | 238             | \$1,810,600        | + 5.5%          |
| \$1,500,000 to \$1,999,999  | 189        | 687             | 28                 | Ladner          | 15         | 64              | \$1,414,900        | + 13.5%         |
| \$2,000,000 to \$2,999,999  | 223        | 1,097           | 34                 | Maple Ridge     | 100        | 396             | \$1,273,200        | + 7.0%          |
| \$3,000,000 and \$3,999,999 | 64         | 606             | 29                 | New Westminster | 24         | 98              | \$1,600,000        | + 11.3%         |
| \$4,000,000 to \$4,999,999  | 21         | 305             | 45                 | North Vancouver | 56         | 189             | \$2,259,900        | + 5.4%          |
| \$5,000,000 and Above       | 21         | 533             | 91                 | Pitt Meadows    | 15         | 39              | \$1,334,800        | + 12.6%         |
| <b>TOTAL</b>                | <b>696</b> | <b>3,898</b>    | <b>35</b>          | Port Coquitlam  | 26         | 101             | \$1,396,400        | + 6.1%          |
|                             |            |                 |                    | Port Moody      | 11         | 62              | \$2,060,800        | + 3.6%          |
|                             |            |                 |                    | Richmond        | 78         | 436             | \$2,190,500        | + 4.1%          |
|                             |            |                 |                    | Squamish        | 11         | 77              | \$1,527,100        | - 0.9%          |
|                             |            |                 |                    | Sunshine Coast  | 35         | 336             | \$878,000          | - 0.9%          |
|                             |            |                 |                    | Tsawwassen      | 16         | 77              | \$1,605,000        | + 14.7%         |
|                             |            |                 |                    | Vancouver East  | 78         | 416             | \$1,852,200        | + 8.2%          |
|                             |            |                 |                    | Vancouver West  | 64         | 528             | \$3,452,200        | + 5.5%          |
|                             |            |                 |                    | West Vancouver  | 38         | 411             | \$3,177,400        | + 4.4%          |
|                             |            |                 |                    | Whistler        | 4          | 80              | \$2,392,200        | + 1.2%          |
|                             |            |                 |                    | <b>TOTAL*</b>   | <b>696</b> | <b>3,898</b>    | <b>\$2,007,900</b> | <b>+ 7.4%</b>   |

\* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Detached Homes - Metro Vancouver

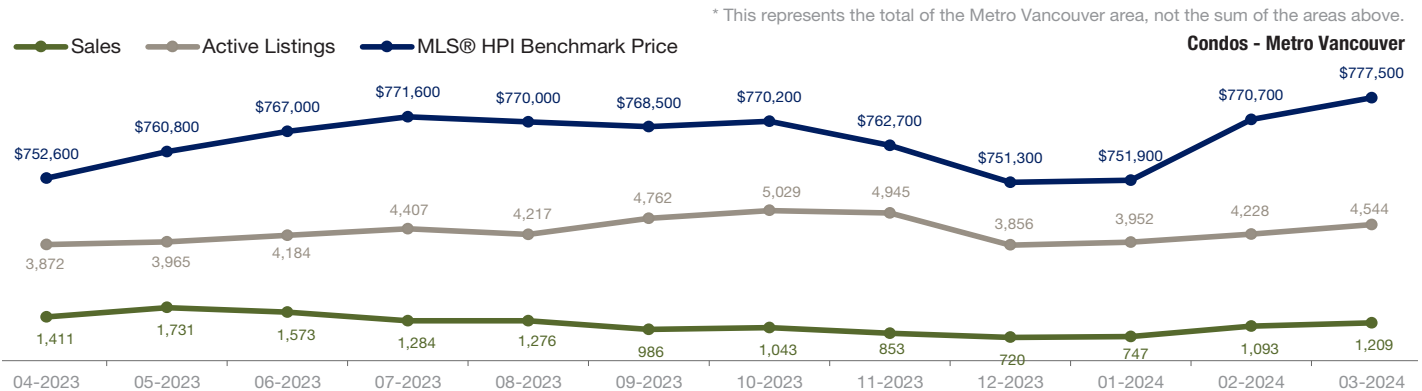


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# METRO VANCOUVER

## Condo Report – March 2024

| Price Range                 | Sales        | Active Listings | Avg Days on Market | Neighbourhood   | Sales        | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|--------------|-----------------|--------------------|-----------------|--------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 1            | 12              | 4                  | Bowen Island    | 0            | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 1            | 2               | 26                 | Burnaby East    | 23           | 48              | \$804,200        | + 3.0%          |
| \$200,000 to \$399,999      | 27           | 76              | 37                 | Burnaby North   | 68           | 397             | \$753,300        | + 4.1%          |
| \$400,000 to \$899,999      | 876          | 2,588           | 23                 | Burnaby South   | 101          | 282             | \$812,000        | + 4.2%          |
| \$900,000 to \$1,499,999    | 245          | 1,221           | 32                 | Coquitlam       | 113          | 288             | \$748,500        | + 6.6%          |
| \$1,500,000 to \$1,999,999  | 33           | 301             | 28                 | Ladner          | 2            | 9               | \$674,800        | - 4.7%          |
| \$2,000,000 to \$2,999,999  | 17           | 193             | 44                 | Maple Ridge     | 31           | 197             | \$546,000        | + 8.1%          |
| \$3,000,000 and \$3,999,999 | 7            | 75              | 82                 | New Westminster | 73           | 186             | \$665,400        | + 4.8%          |
| \$4,000,000 to \$4,999,999  | 2            | 25              | 23                 | North Vancouver | 94           | 223             | \$830,200        | + 7.8%          |
| \$5,000,000 and Above       | 0            | 51              | 0                  | Pitt Meadows    | 5            | 11              | \$623,800        | + 9.4%          |
| <b>TOTAL</b>                | <b>1,209</b> | <b>4,544</b>    | <b>26</b>          | Port Coquitlam  | 44           | 69              | \$642,600        | + 4.6%          |
|                             |              |                 |                    | Port Moody      | 20           | 54              | \$741,200        | + 5.7%          |
|                             |              |                 |                    | Richmond        | 143          | 530             | \$772,400        | + 6.5%          |
|                             |              |                 |                    | Squamish        | 7            | 47              | \$639,600        | + 10.3%         |
|                             |              |                 |                    | Sunshine Coast  | 4            | 28              | \$583,400        | + 7.9%          |
|                             |              |                 |                    | Tsawwassen      | 11           | 51              | \$685,100        | + 0.5%          |
|                             |              |                 |                    | Vancouver East  | 126          | 451             | \$714,400        | + 4.0%          |
|                             |              |                 |                    | Vancouver West  | 302          | 1,458           | \$856,700        | + 4.6%          |
|                             |              |                 |                    | West Vancouver  | 14           | 100             | \$1,328,900      | + 9.5%          |
|                             |              |                 |                    | Whistler        | 23           | 101             | \$736,500        | + 13.5%         |
|                             |              |                 |                    | <b>TOTAL*</b>   | <b>1,209</b> | <b>4,544</b>    | <b>\$777,500</b> | <b>+ 5.7%</b>   |



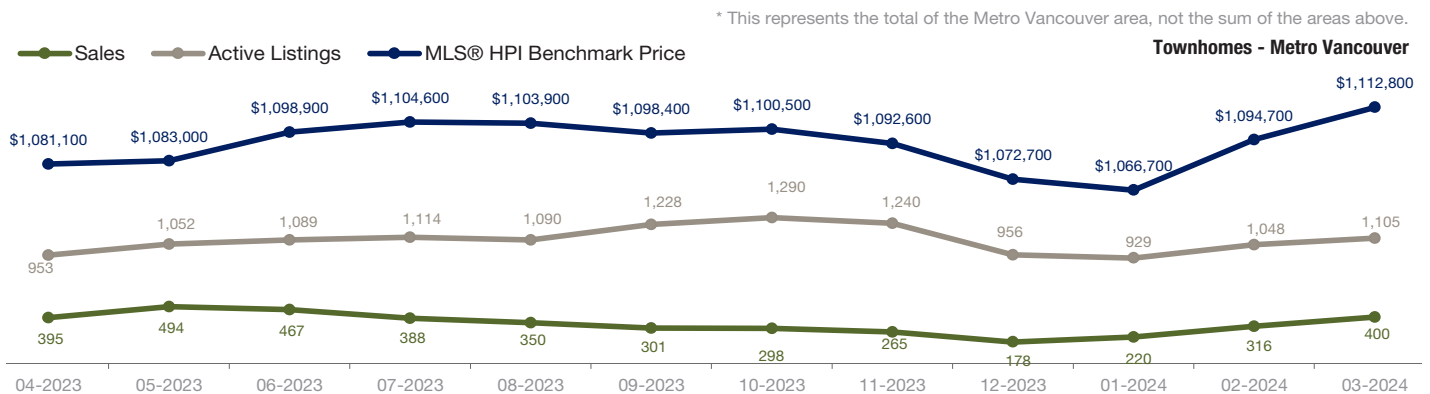
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# METRO VANCOUVER

## Townhomes Report – March 2024

| Price Range                 | Sales      | Active Listings | Days on Market | Neighbourhood   | Sales      | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|------------|-----------------|----------------|-----------------|------------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0          | 6               | 0              | Bowen Island    | 0          | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0          | 4               | 0              | Burnaby East    | 2          | 17              | \$925,300          | + 10.3%         |
| \$200,000 to \$399,999      | 1          | 8               | 39             | Burnaby North   | 14         | 33              | \$894,600          | + 2.9%          |
| \$400,000 to \$899,999      | 108        | 218             | 17             | Burnaby South   | 10         | 39              | \$1,026,100        | + 6.5%          |
| \$900,000 to \$1,499,999    | 224        | 539             | 20             | Coquitlam       | 60         | 97              | \$1,062,600        | + 4.6%          |
| \$1,500,000 to \$1,999,999  | 54         | 205             | 19             | Ladner          | 13         | 15              | \$1,033,800        | + 6.9%          |
| \$2,000,000 to \$2,999,999  | 8          | 93              | 46             | Maple Ridge     | 52         | 91              | \$783,500          | + 7.4%          |
| \$3,000,000 and \$3,999,999 | 2          | 21              | 132            | New Westminster | 10         | 34              | \$971,900          | + 3.8%          |
| \$4,000,000 to \$4,999,999  | 2          | 6               | 12             | North Vancouver | 32         | 77              | \$1,374,200        | + 1.4%          |
| \$5,000,000 and Above       | 1          | 5               | 13             | Pitt Meadows    | 8          | 15              | \$841,000          | + 10.8%         |
| <b>TOTAL</b>                | <b>400</b> | <b>1,105</b>    | <b>20</b>      | Port Coquitlam  | 19         | 24              | \$963,000          | + 8.1%          |
|                             |            |                 |                | Port Moody      | 12         | 24              | \$1,008,700        | + 0.9%          |
|                             |            |                 |                | Richmond        | 57         | 143             | \$1,146,600        | + 4.7%          |
|                             |            |                 |                | Squamish        | 13         | 31              | \$1,030,700        | + 2.8%          |
|                             |            |                 |                | Sunshine Coast  | 3          | 26              | \$746,200          | + 3.7%          |
|                             |            |                 |                | Tsawwassen      | 4          | 21              | \$1,036,700        | + 2.5%          |
|                             |            |                 |                | Vancouver East  | 26         | 101             | \$1,148,700        | + 5.3%          |
|                             |            |                 |                | Vancouver West  | 49         | 221             | \$1,483,800        | + 4.2%          |
|                             |            |                 |                | West Vancouver  | 1          | 17              | \$0                | --              |
|                             |            |                 |                | Whistler        | 13         | 71              | \$1,512,000        | + 4.8%          |
|                             |            |                 |                | <b>TOTAL*</b>   | <b>400</b> | <b>1,105</b>    | <b>\$1,112,800</b> | <b>+ 5.0%</b>   |

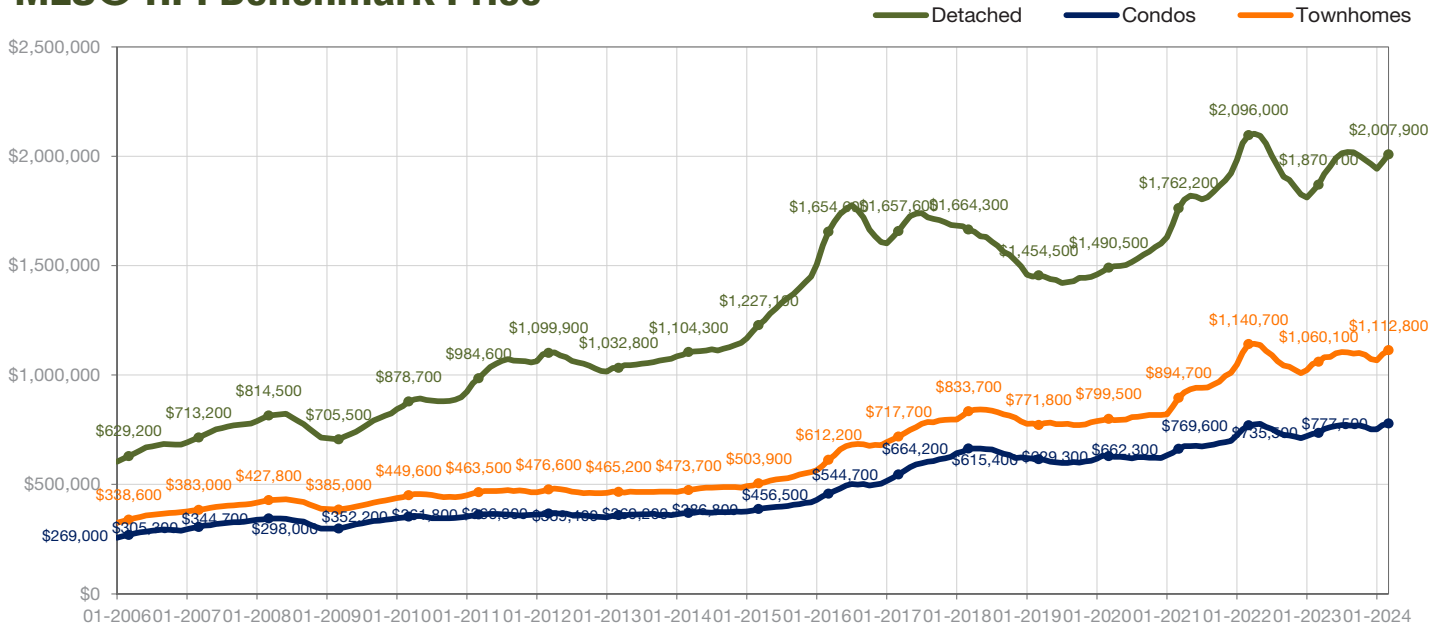


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# METRO VANCOUVER

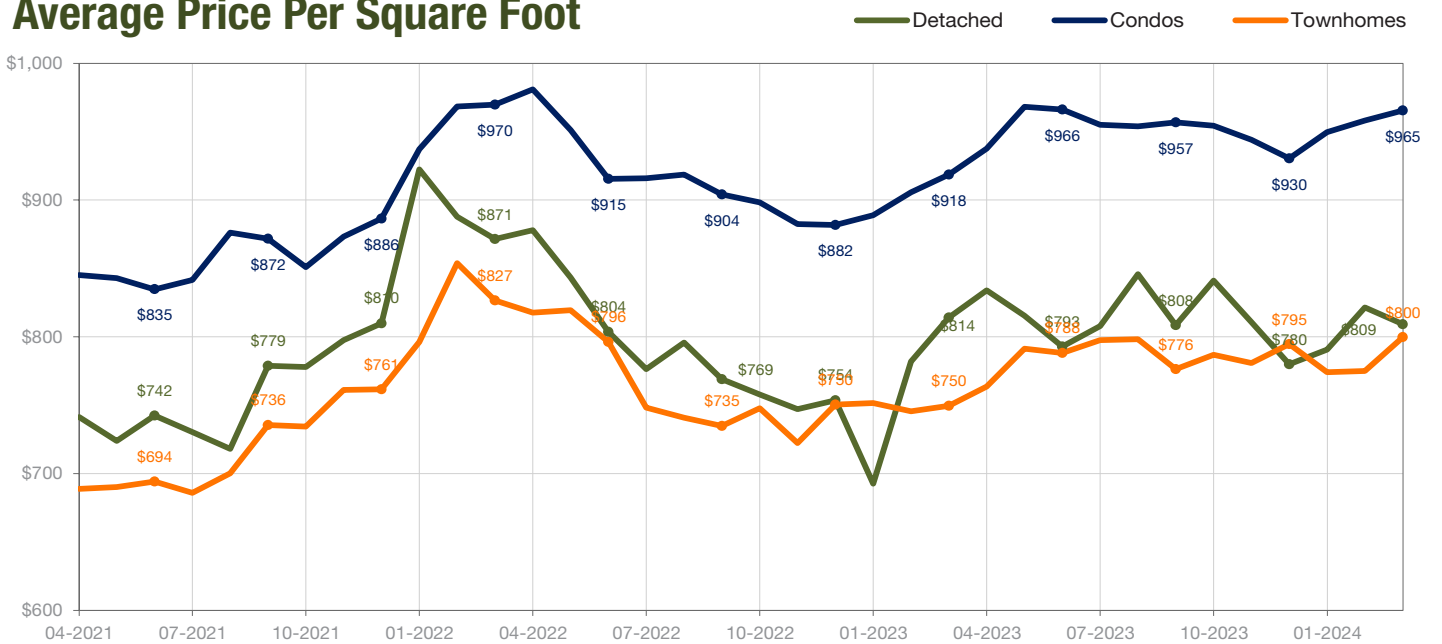
March 2024

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# RICHMOND

# RICHMOND

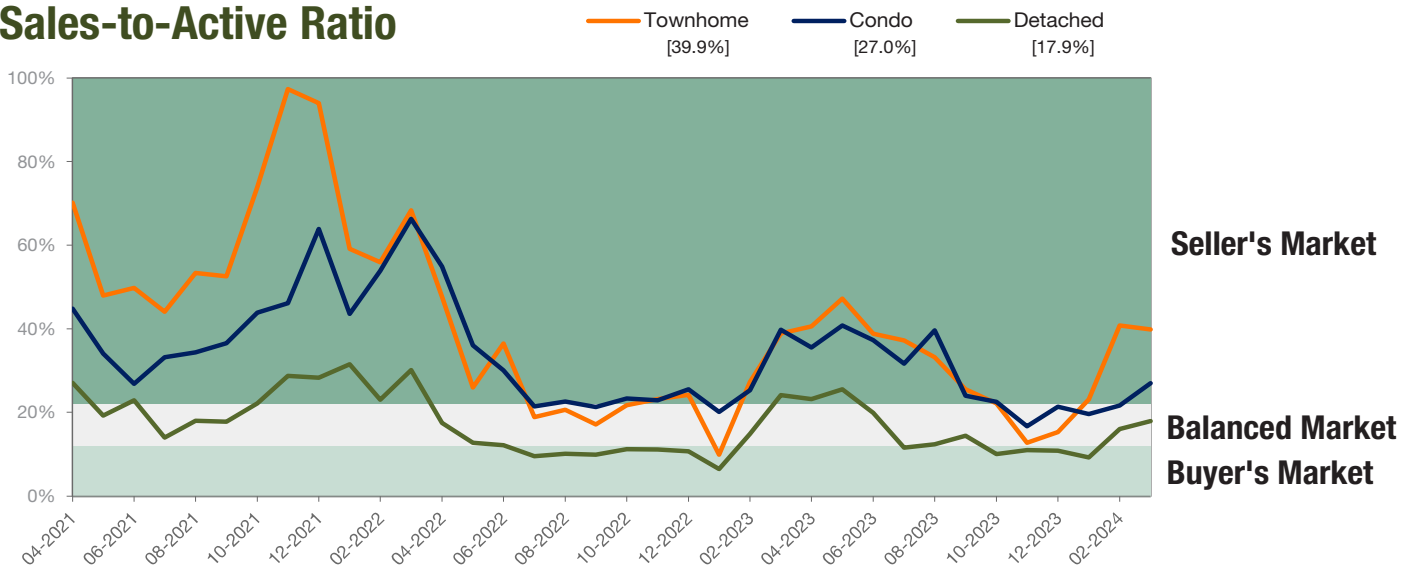
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 436         | 390         | + 11.8%         | 432         | 405         | + 6.7%          |
| Sales                    | 78          | 94          | - 17.0%         | 69          | 60          | + 15.0%         |
| Days on Market Average   | 42          | 44          | - 4.5%          | 56          | 37          | + 51.4%         |
| MLS® HPI Benchmark Price | \$2,190,500 | \$2,105,200 | + 4.1%          | \$2,128,500 | \$2,054,400 | + 3.6%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 530       | 455       | + 16.5%         | 494       | 466       | + 6.0%          |
| Sales                    | 143       | 181       | - 21.0%         | 107       | 118       | - 9.3%          |
| Days on Market Average   | 32        | 37        | - 13.5%         | 36        | 40        | - 10.0%         |
| MLS® HPI Benchmark Price | \$772,400 | \$725,200 | + 6.5%          | \$769,800 | \$728,700 | + 5.6%          |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 143         | 180         | - 20.6%         | 135         | 165         | - 18.2%         |
| Sales                    | 57          | 70          | - 18.6%         | 55          | 45          | + 22.2%         |
| Days on Market Average   | 30          | 23          | + 30.4%         | 45          | 34          | + 32.4%         |
| MLS® HPI Benchmark Price | \$1,146,600 | \$1,095,200 | + 4.7%          | \$1,120,500 | \$1,081,100 | + 3.6%          |

## Sales-to-Active Ratio



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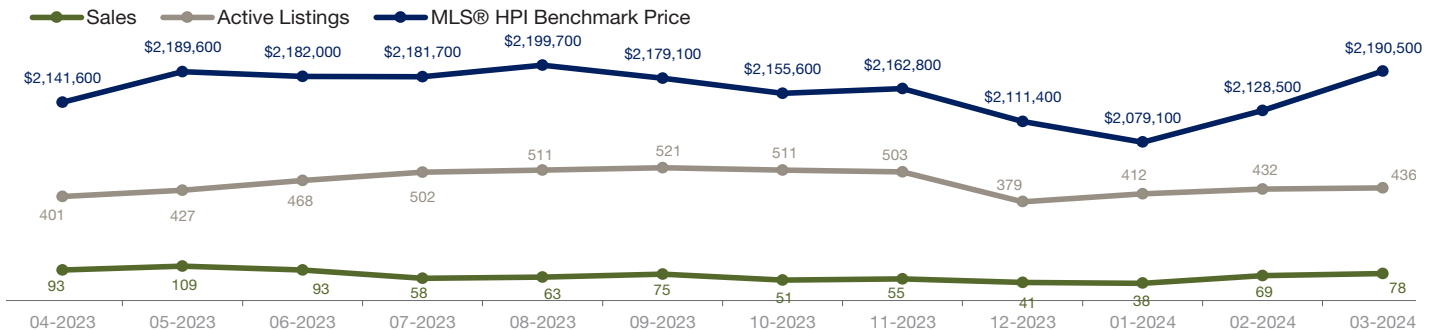
# RICHMOND

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Boyd Park         | 1         | 14              | \$2,311,300        | + 12.0%         |
| \$100,000 to \$199,999      | 0         | 1               | 0                  | Bridgeport RI     | 0         | 4               | \$1,786,600        | + 2.2%          |
| \$200,000 to \$399,999      | 1         | 0               | 187                | Brighouse         | 0         | 9               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 5               | 0                  | Brighouse South   | 0         | 2               | \$0                | --              |
| \$900,000 to \$1,499,999    | 2         | 5               | 79                 | Broadmoor         | 6         | 42              | \$2,663,100        | + 5.0%          |
| \$1,500,000 to \$1,999,999  | 30        | 81              | 25                 | East Cambie       | 3         | 8               | \$1,848,700        | + 3.7%          |
| \$2,000,000 to \$2,999,999  | 37        | 187             | 46                 | East Richmond     | 0         | 18              | \$2,475,800        | + 5.8%          |
| \$3,000,000 and \$3,999,999 | 8         | 91              | 62                 | Garden City       | 1         | 14              | \$1,972,800        | + 6.3%          |
| \$4,000,000 to \$4,999,999  | 0         | 37              | 0                  | Gilmore           | 0         | 9               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 29              | 0                  | Granville         | 5         | 28              | \$2,621,900        | + 0.6%          |
| <b>TOTAL</b>                | <b>78</b> | <b>436</b>      | <b>42</b>          | Hamilton RI       | 1         | 15              | \$1,502,800        | + 3.5%          |
|                             |           |                 |                    | Ironwood          | 5         | 24              | \$1,792,000        | + 5.2%          |
|                             |           |                 |                    | Lackner           | 5         | 22              | \$2,417,500        | + 12.5%         |
|                             |           |                 |                    | McLennan          | 2         | 10              | \$2,679,000        | + 3.2%          |
|                             |           |                 |                    | McLennan North    | 1         | 3               | \$2,467,900        | + 2.2%          |
|                             |           |                 |                    | McNair            | 6         | 14              | \$1,888,300        | + 3.7%          |
|                             |           |                 |                    | Quilchena RI      | 1         | 22              | \$2,301,000        | + 1.7%          |
|                             |           |                 |                    | Riverdale RI      | 5         | 22              | \$2,454,100        | + 1.5%          |
|                             |           |                 |                    | Saunders          | 4         | 16              | \$2,254,100        | + 6.6%          |
|                             |           |                 |                    | Sea Island        | 0         | 4               | \$2,075,800        | + 5.1%          |
|                             |           |                 |                    | Seafair           | 6         | 27              | \$2,783,400        | + 13.5%         |
|                             |           |                 |                    | South Arm         | 1         | 9               | \$2,264,900        | + 6.6%          |
|                             |           |                 |                    | Steveston North   | 10        | 20              | \$1,772,000        | - 3.3%          |
|                             |           |                 |                    | Steveston South   | 3         | 8               | \$1,954,900        | - 2.6%          |
|                             |           |                 |                    | Steveston Village | 2         | 9               | \$1,812,600        | - 3.2%          |
|                             |           |                 |                    | Terra Nova        | 1         | 17              | \$2,429,100        | + 0.9%          |
|                             |           |                 |                    | West Cambie       | 4         | 11              | \$1,865,000        | + 4.4%          |
|                             |           |                 |                    | Westwind          | 2         | 9               | \$2,046,600        | - 2.8%          |
|                             |           |                 |                    | Woodwards         | 3         | 26              | \$1,995,100        | + 4.6%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>78</b> | <b>436</b>      | <b>\$2,190,500</b> | <b>+ 4.1%</b>   |

\* This represents the total of the Richmond area, not the sum of the areas above.

### Detached Homes - Richmond

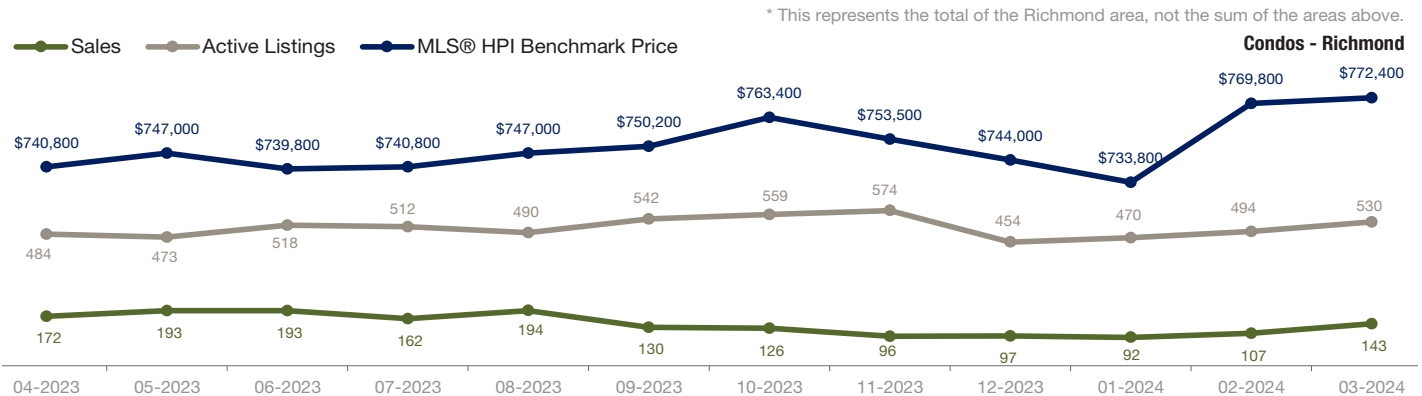


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# RICHMOND

## Condo Report – March 2024

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Boyd Park         | 4          | 4               | \$570,800        | + 9.4%          |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Bridgeport RI     | 4          | 7               | \$715,500        | + 5.9%          |
| \$200,000 to \$399,999      | 9          | 18              | 46                 | Brighthouse       | 62         | 265             | \$828,600        | + 6.1%          |
| \$400,000 to \$899,999      | 104        | 305             | 27                 | Brighthouse South | 17         | 38              | \$672,200        | + 9.3%          |
| \$900,000 to \$1,499,999    | 27         | 167             | 44                 | Broadmoor         | 0          | 3               | \$516,200        | + 7.1%          |
| \$1,500,000 to \$1,999,999  | 2          | 20              | 13                 | East Cambie       | 0          | 0               | \$558,500        | + 5.4%          |
| \$2,000,000 to \$2,999,999  | 0          | 12              | 0                  | East Richmond     | 0          | 2               | \$810,600        | + 6.5%          |
| \$3,000,000 and \$3,999,999 | 1          | 6               | 167                | Garden City       | 0          | 0               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Gilmore           | 0          | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0          | 2               | 0                  | Granville         | 1          | 6               | \$273,100        | + 2.9%          |
| <b>TOTAL</b>                | <b>143</b> | <b>530</b>      | <b>32</b>          | Hamilton RI       | 1          | 12              | \$854,600        | + 5.8%          |
|                             |            |                 |                    | Ironwood          | 3          | 10              | \$662,800        | + 4.8%          |
|                             |            |                 |                    | Lackner           | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | McLennan          | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | McLennan North    | 5          | 19              | \$806,200        | + 6.5%          |
|                             |            |                 |                    | McNair            | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Quilchena RI      | 0          | 1               | \$0              | --              |
|                             |            |                 |                    | Riverdale RI      | 2          | 3               | \$634,100        | + 8.4%          |
|                             |            |                 |                    | Saunders          | 0          | 1               | \$0              | --              |
|                             |            |                 |                    | Sea Island        | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Seafair           | 0          | 0               | \$595,900        | + 9.4%          |
|                             |            |                 |                    | South Arm         | 4          | 5               | \$310,800        | + 1.7%          |
|                             |            |                 |                    | Steveston North   | 2          | 1               | \$545,100        | + 9.7%          |
|                             |            |                 |                    | Steveston South   | 5          | 15              | \$775,800        | + 12.4%         |
|                             |            |                 |                    | Steveston Village | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Terra Nova        | 0          | 1               | \$0              | --              |
|                             |            |                 |                    | West Cambie       | 33         | 137             | \$844,200        | + 5.0%          |
|                             |            |                 |                    | Westwind          | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Woodwards         | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>143</b> | <b>530</b>      | <b>\$772,400</b> | <b>+ 6.5%</b>   |



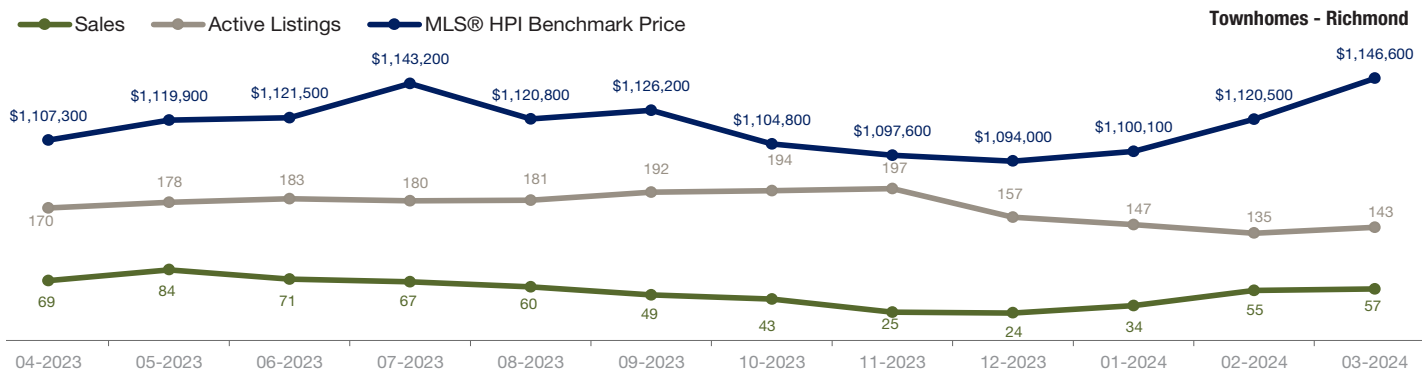
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# RICHMOND

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Boyd Park         | 0         | 1               | \$833,900          | + 8.8%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Bridgeport RI     | 2         | 3               | \$1,128,000        | + 3.0%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Brighthouse       | 2         | 18              | \$1,079,600        | - 0.4%          |
| \$400,000 to \$899,999      | 4         | 16              | 22             | Brighthouse South | 8         | 15              | \$1,071,000        | + 1.7%          |
| \$900,000 to \$1,499,999    | 49        | 107             | 32             | Broadmoor         | 1         | 3               | \$1,185,400        | + 9.4%          |
| \$1,500,000 to \$1,999,999  | 4         | 18              | 9              | East Cambie       | 6         | 6               | \$926,100          | + 0.7%          |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0              | East Richmond     | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Garden City       | 2         | 4               | \$1,214,600        | + 7.9%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Gilmore           | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Granville         | 1         | 1               | \$1,092,700        | - 0.5%          |
| <b>TOTAL</b>                | <b>57</b> | <b>143</b>      | <b>30</b>      | Hamilton RI       | 2         | 13              | \$912,200          | + 3.9%          |
|                             |           |                 |                | Ironwood          | 2         | 4               | \$932,300          | + 6.7%          |
|                             |           |                 |                | Lackner           | 0         | 4               | \$1,390,700        | + 9.3%          |
|                             |           |                 |                | McLennan          | 0         | 0               | \$0                | --              |
|                             |           |                 |                | McLennan North    | 5         | 20              | \$1,243,100        | + 4.3%          |
|                             |           |                 |                | McNair            | 0         | 2               | \$851,700          | + 5.6%          |
|                             |           |                 |                | Quilchena RI      | 0         | 0               | \$920,200          | + 9.4%          |
|                             |           |                 |                | Riverdale RI      | 3         | 2               | \$1,102,900        | + 7.8%          |
|                             |           |                 |                | Saunders          | 2         | 6               | \$1,090,500        | + 8.0%          |
|                             |           |                 |                | Sea Island        | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Seafair           | 0         | 2               | \$1,101,200        | + 9.2%          |
|                             |           |                 |                | South Arm         | 0         | 1               | \$1,173,300        | + 7.2%          |
|                             |           |                 |                | Steveston North   | 2         | 5               | \$919,800          | + 9.7%          |
|                             |           |                 |                | Steveston South   | 3         | 3               | \$1,314,500        | + 9.7%          |
|                             |           |                 |                | Steveston Village | 0         | 2               | \$1,017,700        | + 6.0%          |
|                             |           |                 |                | Terra Nova        | 8         | 4               | \$1,331,900        | + 8.1%          |
|                             |           |                 |                | West Cambie       | 2         | 18              | \$1,204,400        | - 2.0%          |
|                             |           |                 |                | Westwind          | 2         | 1               | \$1,091,300        | + 8.4%          |
|                             |           |                 |                | Woodwards         | 4         | 5               | \$1,460,200        | + 10.0%         |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>57</b> | <b>143</b>      | <b>\$1,146,600</b> | <b>+ 4.7%</b>   |

\* This represents the total of the Richmond area, not the sum of the areas above.

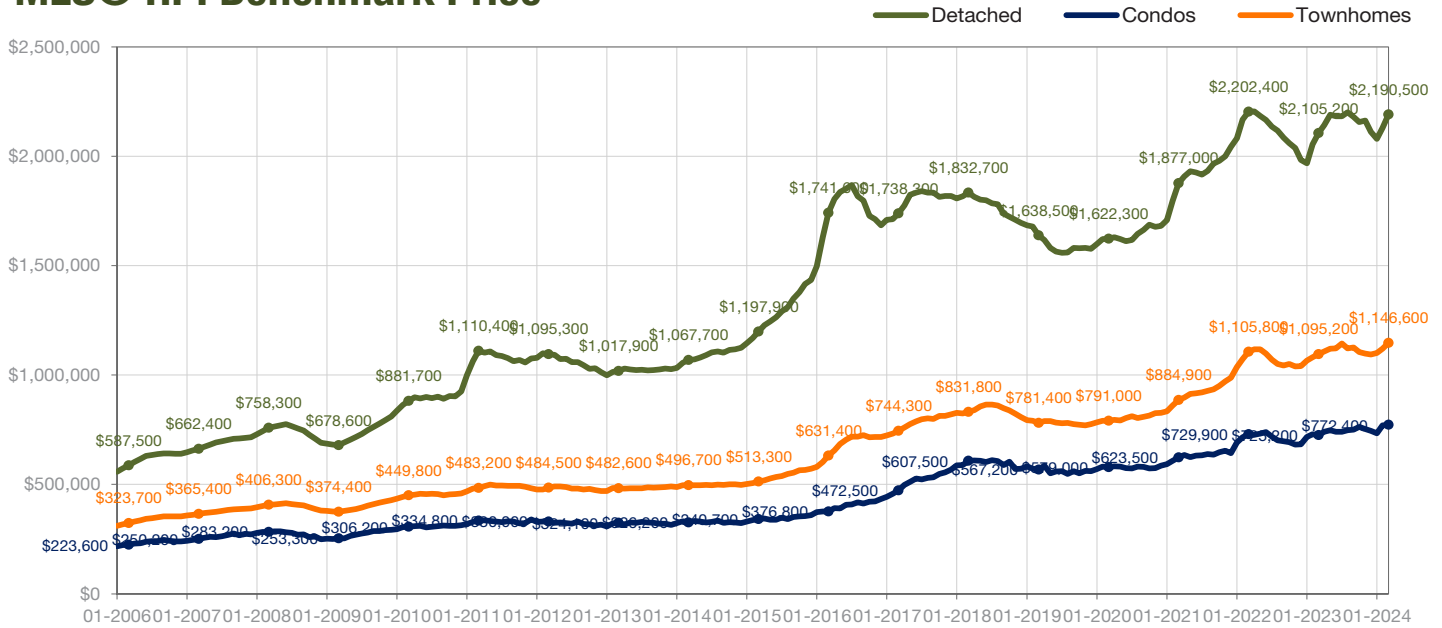


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# RICHMOND

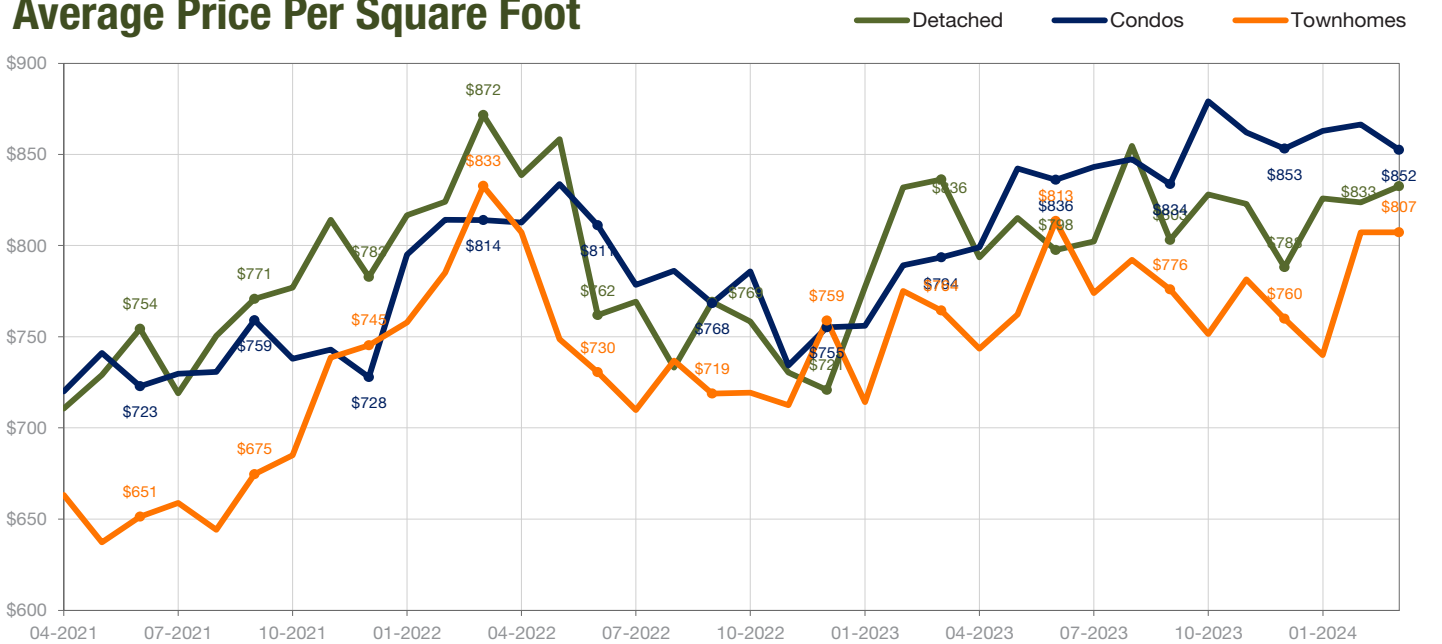
## March 2024

### MLS® HPI Benchmark Price



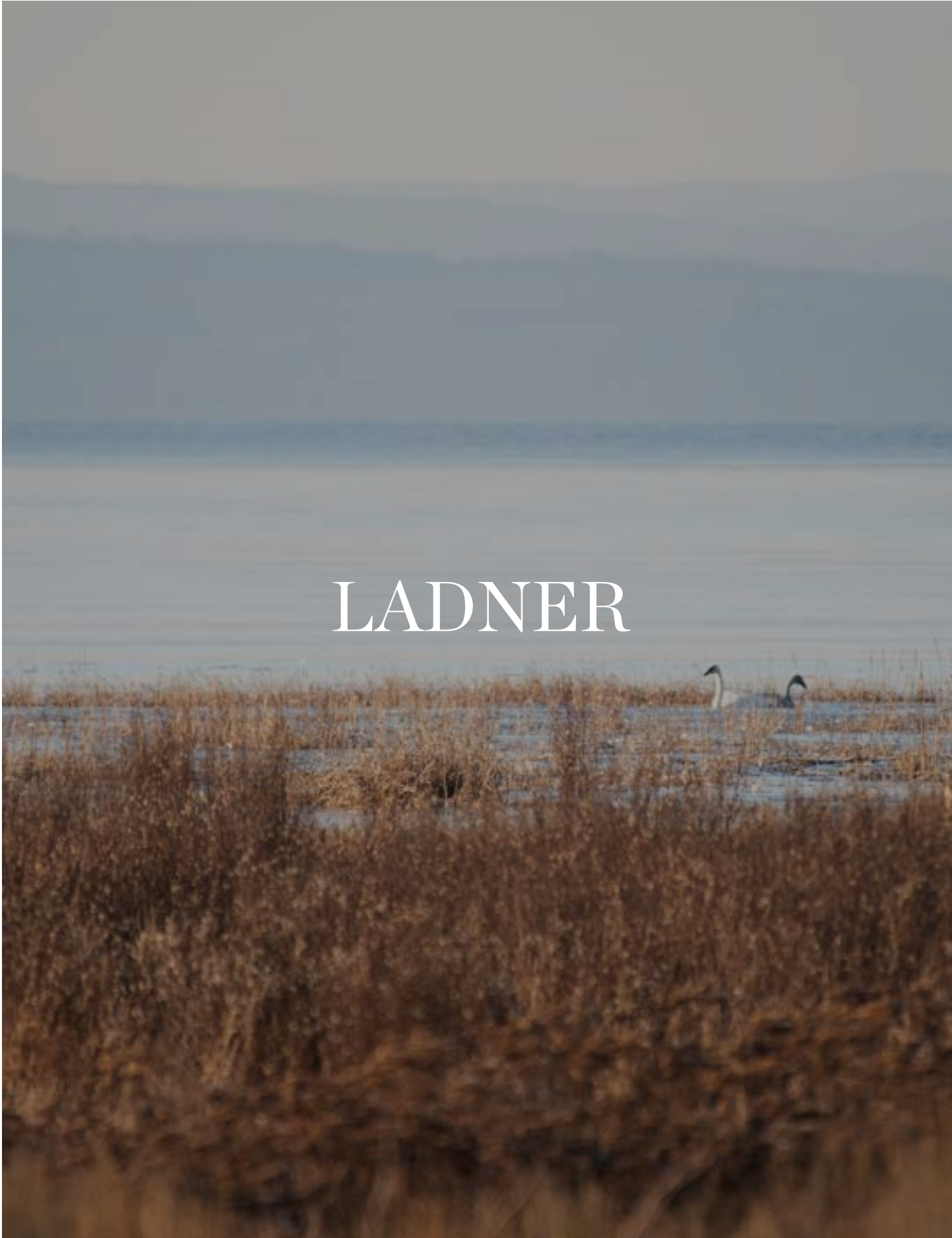
Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





# LADNER

# LADNER

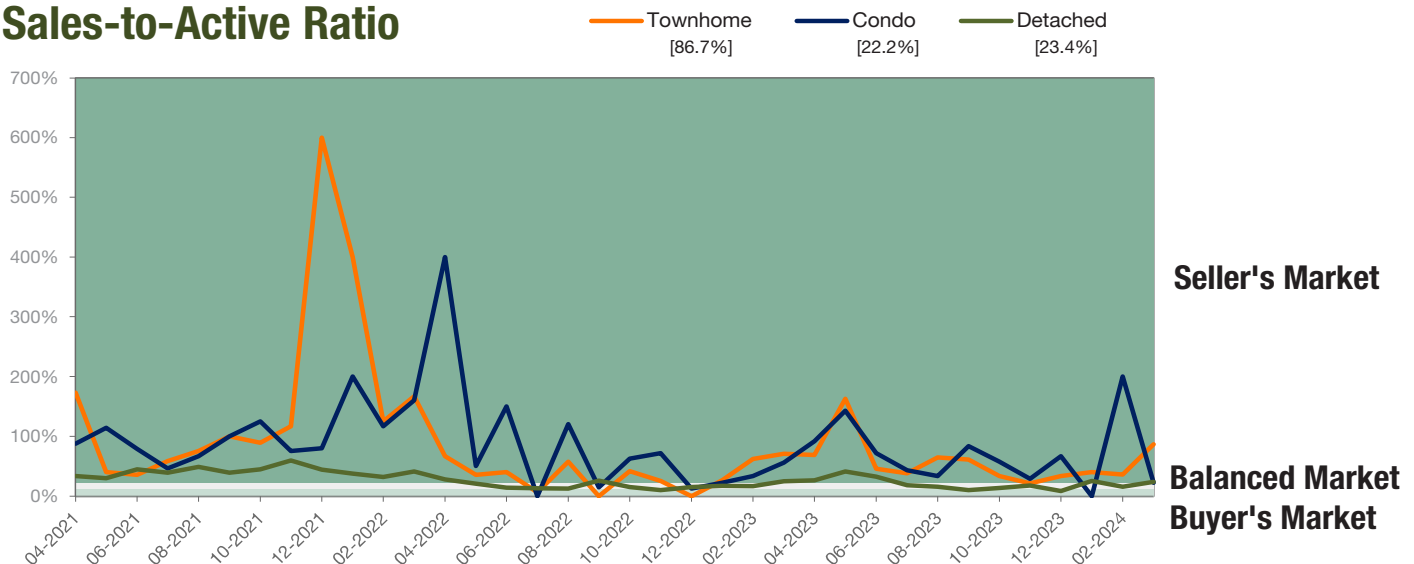
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 64          | 65          | - 1.5%          | 64          | 61          | + 4.9%          |
| Sales                    | 15          | 16          | - 6.3%          | 10          | 10          | 0.0%            |
| Days on Market Average   | 30          | 33          | - 9.1%          | 81          | 25          | + 224.0%        |
| MLS® HPI Benchmark Price | \$1,414,900 | \$1,246,400 | + 13.5%         | \$1,387,800 | \$1,237,600 | + 12.1%         |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 9         | 18        | - 50.0%         | 4         | 12        | - 66.7%         |
| Sales                    | 2         | 10        | - 80.0%         | 8         | 4         | + 100.0%        |
| Days on Market Average   | 16        | 12        | + 33.3%         | 18        | 13        | + 38.5%         |
| MLS® HPI Benchmark Price | \$674,800 | \$708,400 | - 4.7%          | \$682,700 | \$692,100 | - 1.4%          |

| Townhomes                | March       |           |                 | February  |           |                 |
|--------------------------|-------------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024        | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 15          | 17        | - 11.8%         | 14        | 21        | - 33.3%         |
| Sales                    | 13          | 12        | + 8.3%          | 5         | 13        | - 61.5%         |
| Days on Market Average   | 12          | 30        | - 60.0%         | 21        | 7         | + 200.0%        |
| MLS® HPI Benchmark Price | \$1,033,800 | \$966,900 | + 6.9%          | \$949,000 | \$955,900 | - 0.7%          |

## Sales-to-Active Ratio



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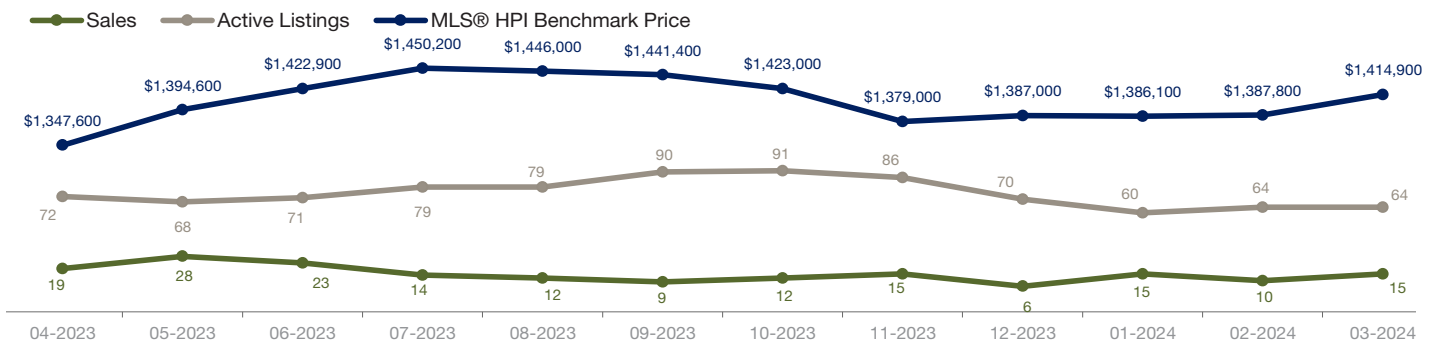
# LADNER

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 1               | 0                  | Annacis Island    | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 1               | 0                  | Delta Manor       | 4         | 3               | \$1,371,700        | + 14.5%         |
| \$200,000 to \$399,999      | 0         | 1               | 0                  | East Delta        | 0         | 5               | \$0                | --              |
| \$400,000 to \$899,999      | 1         | 3               | 8                  | Hawthorne         | 2         | 14              | \$1,459,200        | + 14.4%         |
| \$900,000 to \$1,499,999    | 8         | 22              | 14                 | Holly             | 1         | 8               | \$1,461,000        | + 12.3%         |
| \$1,500,000 to \$1,999,999  | 4         | 19              | 76                 | Ladner Elementary | 5         | 11              | \$1,334,000        | + 14.7%         |
| \$2,000,000 to \$2,999,999  | 2         | 8               | 17                 | Ladner Rural      | 1         | 5               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 2               | 0                  | Neilsen Grove     | 1         | 10              | \$1,428,900        | + 11.0%         |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Port Guichon      | 1         | 6               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 7               | 0                  | Tilbury           | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>15</b> | <b>64</b>       | <b>30</b>          | Westham Island    | 0         | 2               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>15</b> | <b>64</b>       | <b>\$1,414,900</b> | <b>+ 13.5%</b>  |

\* This represents the total of the Ladner area, not the sum of the areas above.

### Detached Homes - Ladner

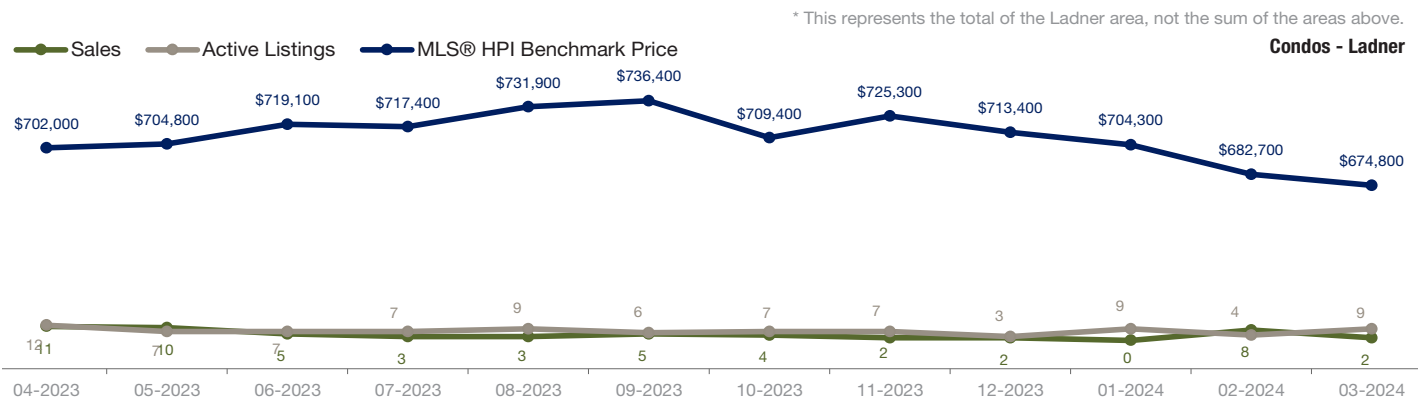


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# LADNER

## Condo Report – March 2024

| Price Range                 | Sales    | Active Listings | Avg Days on Market | Neighbourhood     | Sales    | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|----------|-----------------|--------------------|-------------------|----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0                  | Annacis Island    | 0        | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0                  | Delta Manor       | 0        | 3               | \$606,000        | - 0.5%          |
| \$200,000 to \$399,999      | 0        | 0               | 0                  | East Delta        | 1        | 1               | \$0              | --              |
| \$400,000 to \$899,999      | 1        | 7               | 24                 | Hawthorne         | 0        | 1               | \$607,200        | + 0.7%          |
| \$900,000 to \$1,499,999    | 1        | 2               | 7                  | Holly             | 0        | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 0        | 0               | 0                  | Ladner Elementary | 1        | 1               | \$715,700        | + 2.7%          |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0                  | Ladner Rural      | 0        | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0                  | Neilsen Grove     | 0        | 3               | \$923,200        | + 0.8%          |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0                  | Port Guichon      | 0        | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0        | 0               | 0                  | Tilbury           | 0        | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>2</b> | <b>9</b>        | <b>16</b>          | Westham Island    | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | <b>TOTAL*</b>     | <b>2</b> | <b>9</b>        | <b>\$674,800</b> | <b>- 4.7%</b>   |

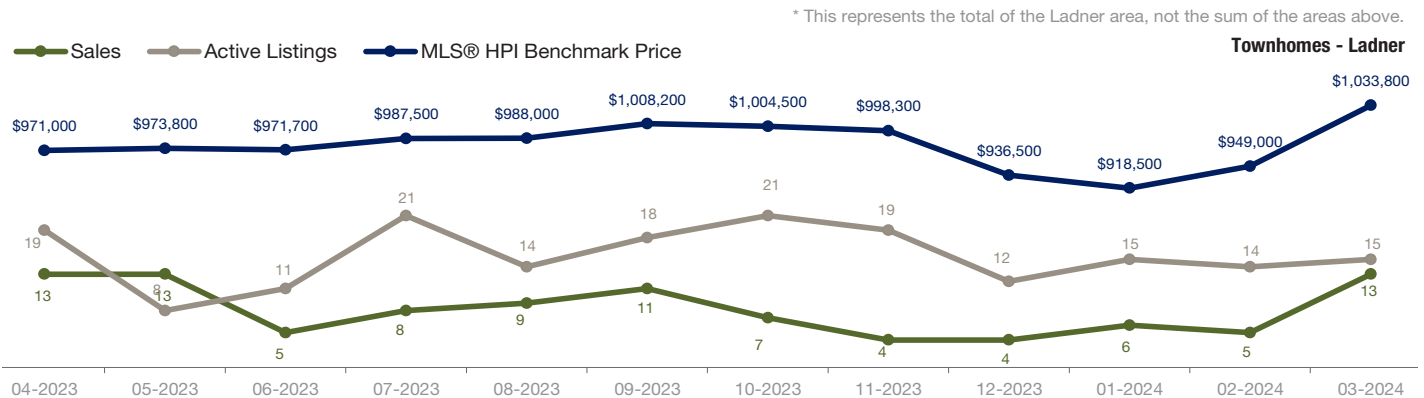


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# LADNER

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Annacis Island    | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Delta Manor       | 1         | 0               | \$984,200          | + 4.6%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | East Delta        | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 1         | 2               | 29             | Hawthorne         | 1         | 1               | \$864,600          | + 3.8%          |
| \$900,000 to \$1,499,999    | 11        | 9               | 11             | Holly             | 0         | 0               | \$909,100          | + 0.1%          |
| \$1,500,000 to \$1,999,999  | 1         | 2               | 1              | Ladner Elementary | 0         | 4               | \$795,900          | + 2.9%          |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0              | Ladner Rural      | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Neilsen Grove     | 11        | 10              | \$1,169,000        | + 4.4%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Port Guichon      | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Tilbury           | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>13</b> | <b>15</b>       | <b>12</b>      | Westham Island    | 0         | 0               | \$0                | --              |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>13</b> | <b>15</b>       | <b>\$1,033,800</b> | <b>+ 6.9%</b>   |

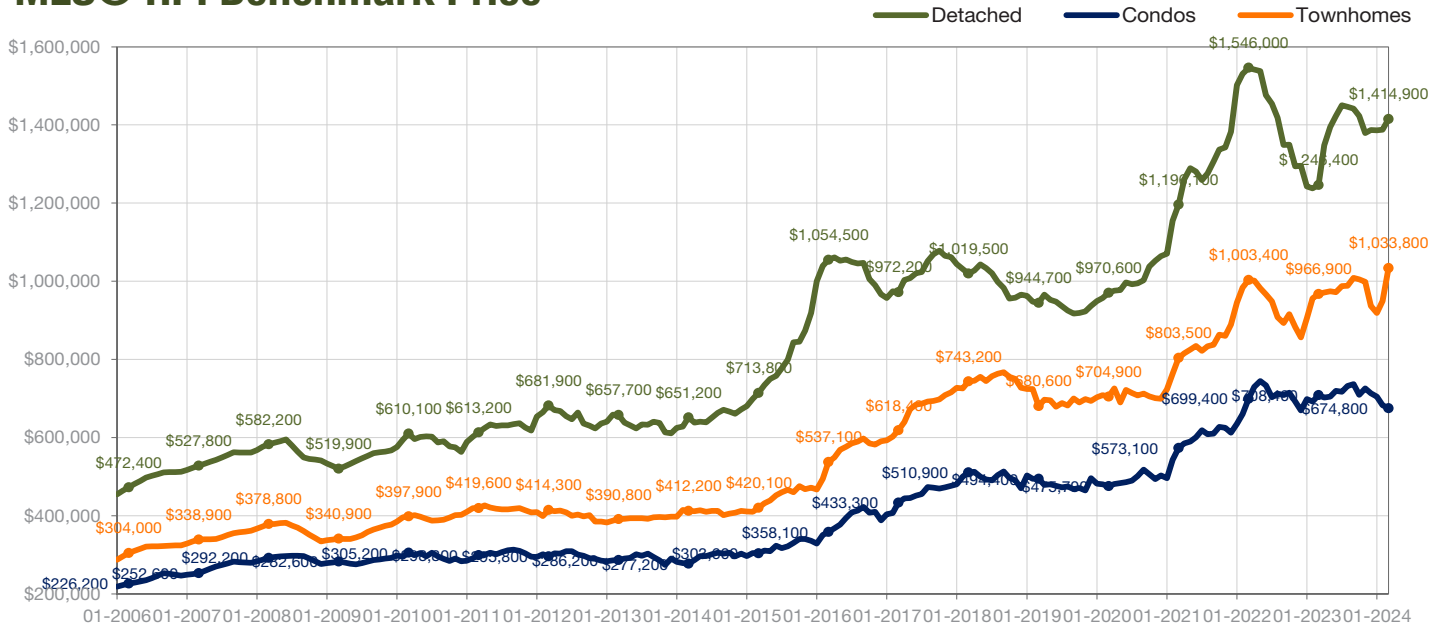


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# LADNER

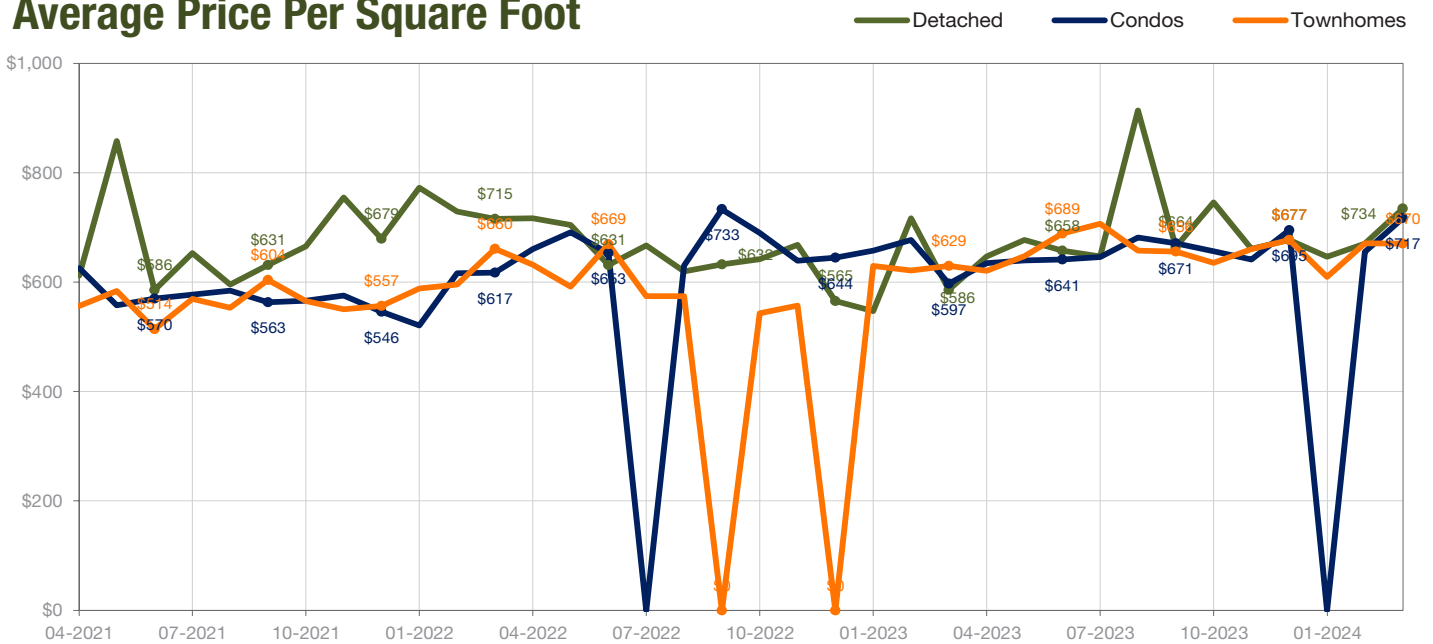
March 2024

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

# TSAWWASSEN



# TSAWWASSEN

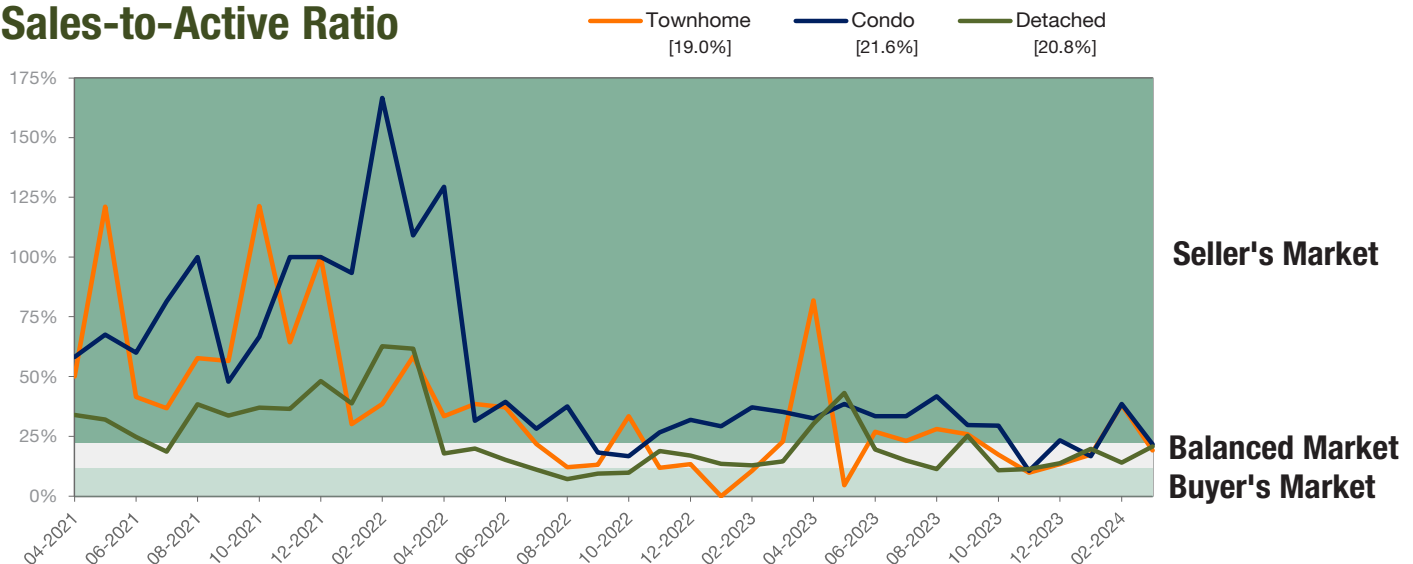
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 77          | 104         | - 26.0%         | 79          | 94          | - 16.0%         |
| Sales                    | 16          | 15          | + 6.7%          | 11          | 12          | - 8.3%          |
| Days on Market Average   | 32          | 54          | - 40.7%         | 55          | 25          | + 120.0%        |
| MLS® HPI Benchmark Price | \$1,605,000 | \$1,398,800 | + 14.7%         | \$1,567,400 | \$1,335,300 | + 17.4%         |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 51        | 37        | + 37.8%         | 39        | 27        | + 44.4%         |
| Sales                    | 11        | 13        | - 15.4%         | 15        | 10        | + 50.0%         |
| Days on Market Average   | 30        | 49        | - 38.8%         | 33        | 14        | + 135.7%        |
| MLS® HPI Benchmark Price | \$685,100 | \$681,900 | + 0.5%          | \$671,000 | \$664,200 | + 1.0%          |

| Townhomes                | March       |             |                 | February  |             |                 |
|--------------------------|-------------|-------------|-----------------|-----------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024      | 2023        | One-Year Change |
| Total Active Listings    | 21          | 22          | - 4.5%          | 21        | 19          | + 10.5%         |
| Sales                    | 4           | 5           | - 20.0%         | 8         | 2           | + 300.0%        |
| Days on Market Average   | 14          | 65          | - 78.5%         | 25        | 33          | - 24.2%         |
| MLS® HPI Benchmark Price | \$1,036,700 | \$1,011,500 | + 2.5%          | \$954,400 | \$1,003,200 | - 4.9%          |

## Sales-to-Active Ratio



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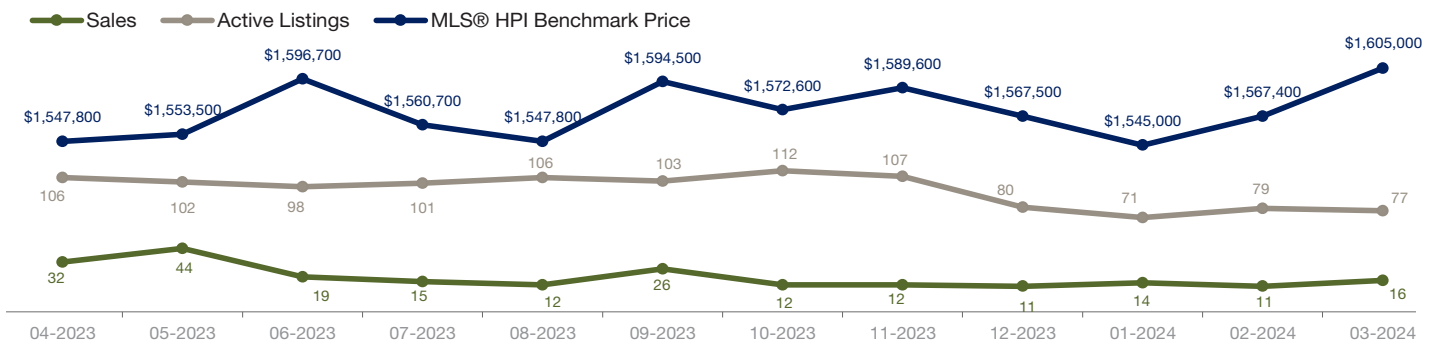
# TSAWWASSEN

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|--------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Beach Grove        | 0         | 10              | \$1,613,500        | + 17.7%         |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Boundary Beach     | 0         | 3               | \$1,555,600        | + 15.9%         |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Cliff Drive        | 5         | 7               | \$1,483,200        | + 15.7%         |
| \$400,000 to \$899,999      | 0         | 1               | 0                  | English Bluff      | 2         | 10              | \$1,929,200        | + 13.4%         |
| \$900,000 to \$1,499,999    | 5         | 20              | 32                 | Pebble Hill        | 5         | 12              | \$1,620,400        | + 14.8%         |
| \$1,500,000 to \$1,999,999  | 7         | 30              | 13                 | Tsawwassen Central | 1         | 17              | \$1,499,900        | + 13.6%         |
| \$2,000,000 to \$2,999,999  | 3         | 22              | 81                 | Tsawwassen East    | 2         | 8               | \$1,577,700        | + 12.4%         |
| \$3,000,000 and \$3,999,999 | 1         | 1               | 15                 | Tsawwassen North   | 1         | 10              | \$1,744,300        | + 15.9%         |
| \$4,000,000 to \$4,999,999  | 0         | 1               | 0                  | <b>TOTAL*</b>      | <b>16</b> | <b>77</b>       | <b>\$1,605,000</b> | <b>+ 14.7%</b>  |
| \$5,000,000 and Above       | 0         | 2               | 0                  |                    |           |                 |                    |                 |
| <b>TOTAL</b>                | <b>16</b> | <b>77</b>       | <b>32</b>          |                    |           |                 |                    |                 |

\* This represents the total of the Tsawwassen area, not the sum of the areas above.

### Detached Homes - Tsawwassen

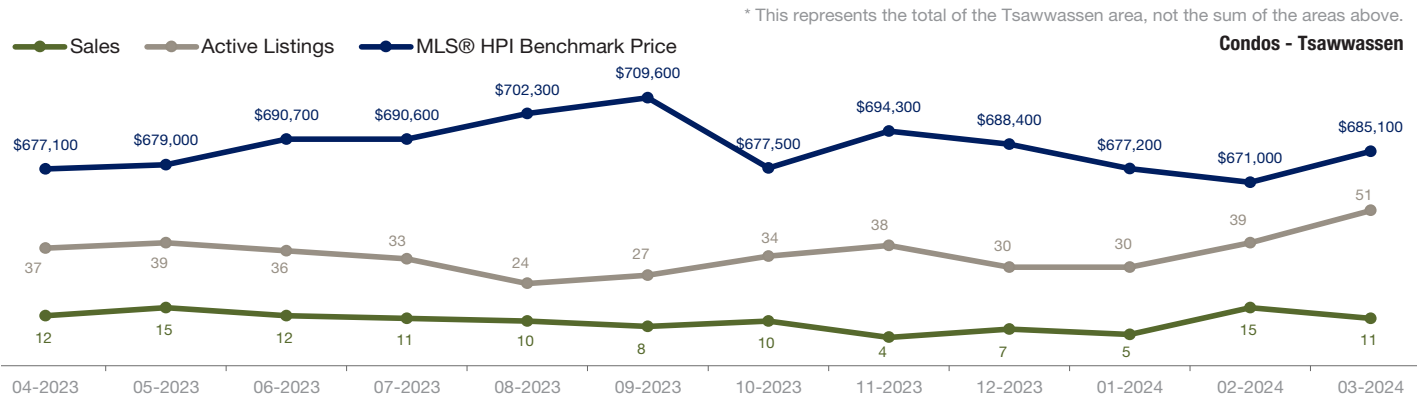


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# TSAWWASSEN

## Condo Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|--------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Beach Grove        | 3         | 4               | \$742,100        | + 1.8%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Boundary Beach     | 1         | 2               | \$0              | --              |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Cliff Drive        | 4         | 9               | \$618,500        | - 0.3%          |
| \$400,000 to \$899,999      | 11        | 47              | 30                 | English Bluff      | 0         | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 0         | 4               | 0                  | Pebble Hill        | 0         | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0                  | Tsawwassen Central | 0         | 3               | \$645,100        | + 0.2%          |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0                  | Tsawwassen East    | 1         | 1               | \$679,000        | + 2.9%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Tsawwassen North   | 2         | 32              | \$718,100        | - 0.2%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | <b>TOTAL*</b>      | <b>11</b> | <b>51</b>       | <b>\$685,100</b> | <b>+ 0.5%</b>   |
| \$5,000,000 and Above       | 0         | 0               | 0                  |                    |           |                 |                  |                 |
| <b>TOTAL</b>                | <b>11</b> | <b>51</b>       | <b>30</b>          |                    |           |                 |                  |                 |

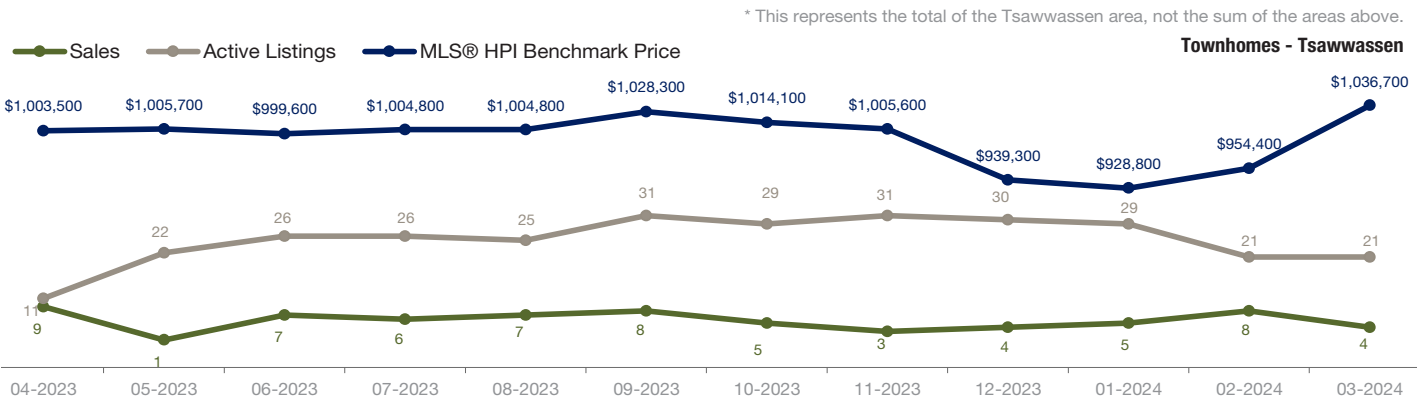


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# TSAWWASSEN

## Townhomes Report – March 2024

| Price Range                 | Sales    | Active Listings | Days on Market | Neighbourhood      | Sales    | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|----------|-----------------|----------------|--------------------|----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0              | Beach Grove        | 1        | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0              | Boundary Beach     | 3        | 2               | \$1,238,600        | + 2.4%          |
| \$200,000 to \$399,999      | 0        | 0               | 0              | Cliff Drive        | 0        | 2               | \$945,900          | + 2.1%          |
| \$400,000 to \$899,999      | 1        | 9               | 26             | English Bluff      | 0        | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 3        | 11              | 10             | Pebble Hill        | 0        | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 0        | 1               | 0              | Tsawwassen Central | 0        | 1               | \$1,068,900        | + 3.6%          |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0              | Tsawwassen East    | 0        | 1               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0              | Tsawwassen North   | 0        | 15              | \$1,011,500        | + 2.6%          |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0              | <b>TOTAL*</b>      | <b>4</b> | <b>21</b>       | <b>\$1,036,700</b> | <b>+ 2.5%</b>   |
| \$5,000,000 and Above       | 0        | 0               | 0              |                    |          |                 |                    |                 |
| <b>TOTAL</b>                | <b>4</b> | <b>21</b>       | <b>14</b>      |                    |          |                 |                    |                 |

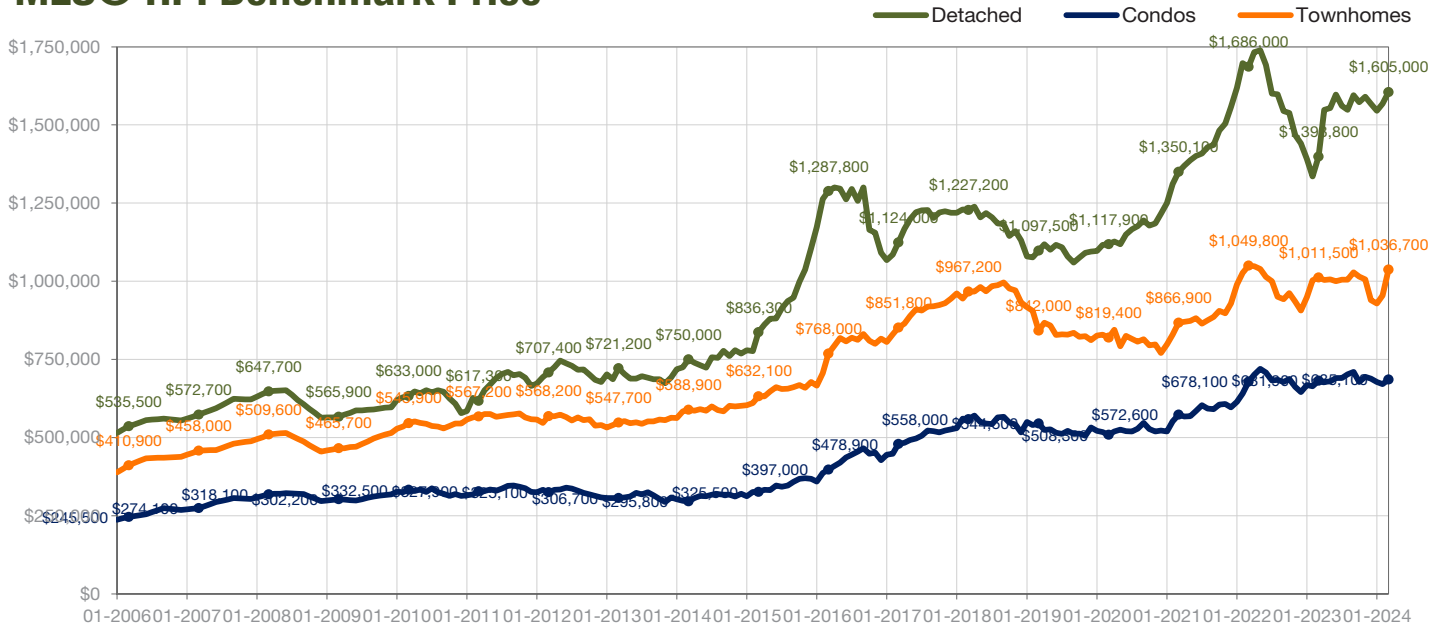


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# TSAWWASSEN

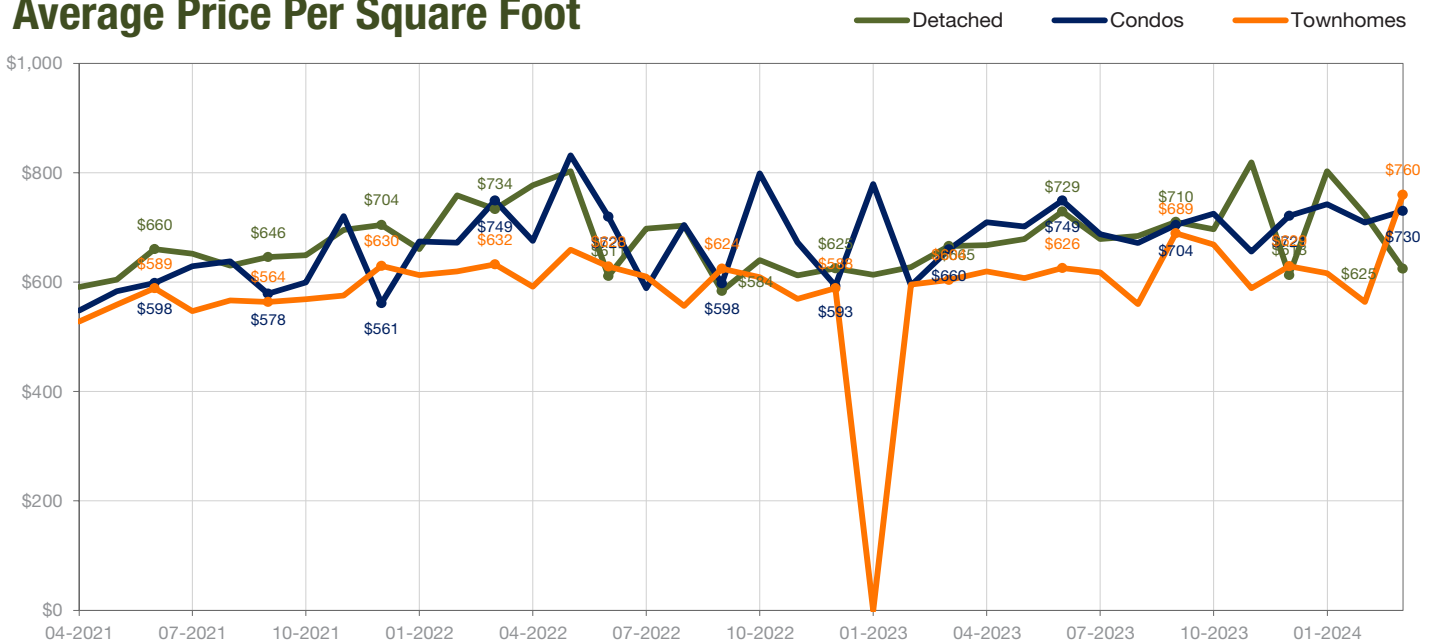
March 2024

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# VANCOUVER WEST

# VANCOUVER WEST

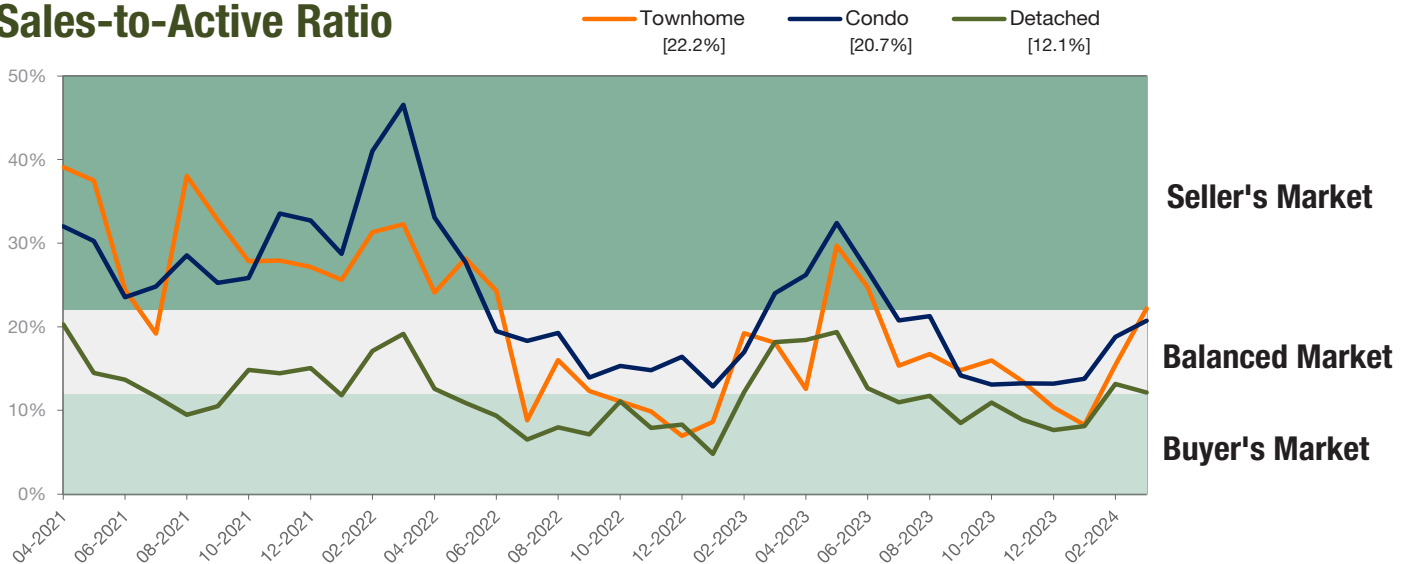
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 528         | 529         | - 0.2%          | 510         | 542         | - 5.9%          |
| Sales                    | 64          | 96          | - 33.3%         | 67          | 66          | + 1.5%          |
| Days on Market Average   | 34          | 50          | - 32.0%         | 42          | 53          | - 20.8%         |
| MLS® HPI Benchmark Price | \$3,452,200 | \$3,271,900 | + 5.5%          | \$3,434,700 | \$3,264,100 | + 5.2%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 1,458     | 1,299     | + 12.2%         | 1,396     | 1,222     | + 14.2%         |
| Sales                    | 302       | 312       | - 3.2%          | 262       | 207       | + 26.6%         |
| Days on Market Average   | 32        | 30        | + 6.7%          | 43        | 39        | + 10.3%         |
| MLS® HPI Benchmark Price | \$856,700 | \$819,400 | + 4.6%          | \$854,500 | \$811,100 | + 5.4%          |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 221         | 177         | + 24.9%         | 201         | 177         | + 13.6%         |
| Sales                    | 49          | 32          | + 53.1%         | 31          | 34          | - 8.8%          |
| Days on Market Average   | 30          | 28          | + 7.1%          | 46          | 24          | + 91.7%         |
| MLS® HPI Benchmark Price | \$1,483,800 | \$1,423,800 | + 4.2%          | \$1,526,500 | \$1,390,700 | + 9.8%          |

## Sales-to-Active Ratio



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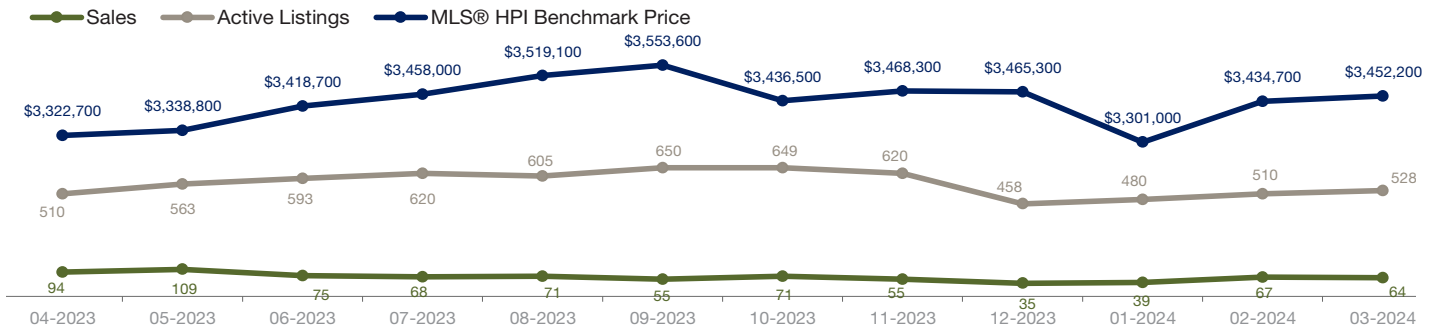
# VANCOUVER WEST

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Arbutus           | 2         | 17              | \$3,876,300        | + 10.4%         |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Cambie            | 4         | 50              | \$2,978,000        | + 2.5%          |
| \$200,000 to \$399,999      | 0         | 2               | 0                  | Coal Harbour      | 0         | 3               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 0               | 0                  | Downtown VW       | 0         | 1               | \$0                | --              |
| \$900,000 to \$1,499,999    | 0         | 2               | 0                  | Dunbar            | 11        | 53              | \$3,410,000        | + 7.5%          |
| \$1,500,000 to \$1,999,999  | 0         | 4               | 0                  | Fairview VW       | 0         | 4               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 19        | 69              | 16                 | False Creek       | 0         | 1               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 21        | 98              | 22                 | Kerrisdale        | 5         | 30              | \$3,769,000        | + 4.8%          |
| \$4,000,000 to \$4,999,999  | 14        | 98              | 49                 | Kitsilano         | 8         | 39              | \$2,813,400        | + 9.2%          |
| \$5,000,000 and Above       | 10        | 255             | 70                 | MacKenzie Heights | 2         | 12              | \$4,001,000        | + 1.5%          |
| <b>TOTAL</b>                | <b>64</b> | <b>528</b>      | <b>34</b>          | Marpole           | 4         | 29              | \$2,494,500        | + 10.0%         |
|                             |           |                 |                    | Mount Pleasant VW | 0         | 6               | \$2,367,700        | + 15.0%         |
|                             |           |                 |                    | Oakridge VW       | 0         | 6               | \$3,326,000        | + 3.5%          |
|                             |           |                 |                    | Point Grey        | 9         | 51              | \$3,022,500        | + 3.3%          |
|                             |           |                 |                    | Quilchena         | 0         | 18              | \$4,395,000        | + 6.5%          |
|                             |           |                 |                    | S.W. Marine       | 1         | 26              | \$3,572,200        | + 6.8%          |
|                             |           |                 |                    | Shaughnessy       | 5         | 74              | \$4,796,800        | - 4.1%          |
|                             |           |                 |                    | South Cambie      | 0         | 7               | \$4,129,700        | + 3.8%          |
|                             |           |                 |                    | South Granville   | 9         | 55              | \$4,263,300        | + 5.2%          |
|                             |           |                 |                    | Southlands        | 4         | 32              | \$3,702,300        | + 10.3%         |
|                             |           |                 |                    | University VW     | 0         | 13              | \$2,881,200        | + 11.9%         |
|                             |           |                 |                    | West End VW       | 0         | 1               | \$0                | --              |
|                             |           |                 |                    | Yaletown          | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>64</b> | <b>528</b>      | <b>\$3,452,200</b> | <b>+ 5.5%</b>   |

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

### Detached Homes - Vancouver - West

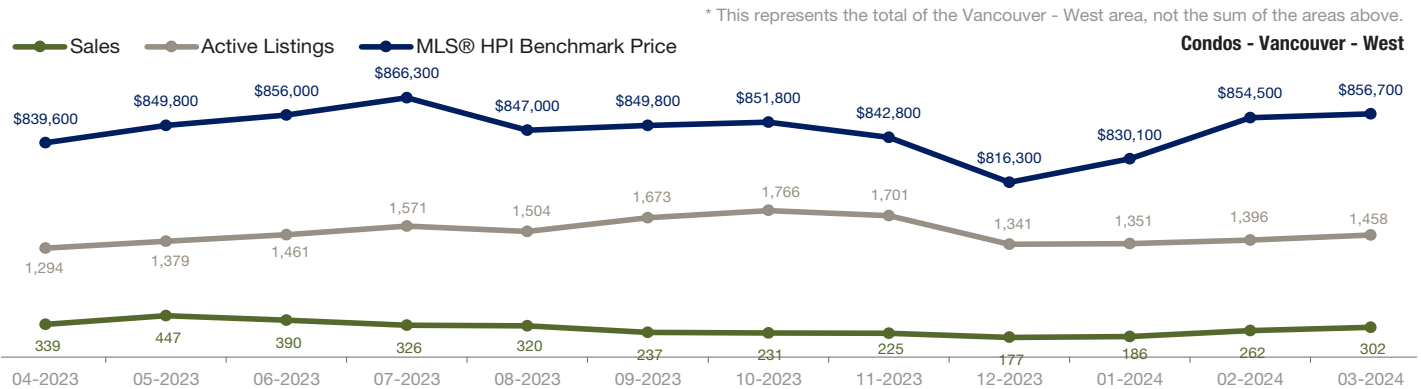


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# VANCOUVER WEST

## Condo Report – March 2024

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Arbutus           | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Cambie            | 14         | 63              | \$1,006,300      | + 2.1%          |
| \$200,000 to \$399,999      | 6          | 13              | 45                 | Coal Harbour      | 18         | 139             | \$1,315,700      | + 16.1%         |
| \$400,000 to \$899,999      | 169        | 526             | 26                 | Downtown VW       | 73         | 392             | \$715,800        | - 0.4%          |
| \$900,000 to \$1,499,999    | 96         | 473             | 36                 | Dunbar            | 2          | 11              | \$959,300        | + 14.9%         |
| \$1,500,000 to \$1,999,999  | 14         | 196             | 42                 | Fairview VW       | 10         | 56              | \$856,900        | + 1.0%          |
| \$2,000,000 to \$2,999,999  | 13         | 139             | 53                 | False Creek       | 20         | 72              | \$886,400        | + 8.2%          |
| \$3,000,000 and \$3,999,999 | 3          | 51              | 94                 | Kerrisdale        | 6          | 17              | \$1,089,600      | + 13.9%         |
| \$4,000,000 to \$4,999,999  | 1          | 19              | 43                 | Kitsilano         | 27         | 43              | \$762,300        | + 5.2%          |
| \$5,000,000 and Above       | 0          | 41              | 0                  | MacKenzie Heights | 0          | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>302</b> | <b>1,458</b>    | <b>32</b>          | Marpole           | 19         | 63              | \$688,800        | - 0.1%          |
|                             |            |                 |                    | Mount Pleasant VW | 0          | 2               | \$776,600        | + 7.4%          |
|                             |            |                 |                    | Oakridge VW       | 5          | 23              | \$984,900        | - 1.5%          |
|                             |            |                 |                    | Point Grey        | 1          | 12              | \$887,200        | + 13.1%         |
|                             |            |                 |                    | Quilchena         | 4          | 7               | \$1,242,600      | + 14.5%         |
|                             |            |                 |                    | S.W. Marine       | 1          | 8               | \$728,500        | + 11.2%         |
|                             |            |                 |                    | Shaughnessy       | 1          | 1               | \$1,055,300      | - 6.1%          |
|                             |            |                 |                    | South Cambie      | 5          | 37              | \$1,160,300      | - 0.5%          |
|                             |            |                 |                    | South Granville   | 0          | 12              | \$1,254,500      | + 0.3%          |
|                             |            |                 |                    | Southlands        | 1          | 0               | \$959,100        | + 14.9%         |
|                             |            |                 |                    | University VW     | 21         | 95              | \$1,133,300      | + 3.5%          |
|                             |            |                 |                    | West End VW       | 43         | 186             | \$698,000        | + 6.0%          |
|                             |            |                 |                    | Yaletown          | 31         | 219             | \$869,700        | + 2.5%          |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>302</b> | <b>1,458</b>    | <b>\$856,700</b> | <b>+ 4.6%</b>   |



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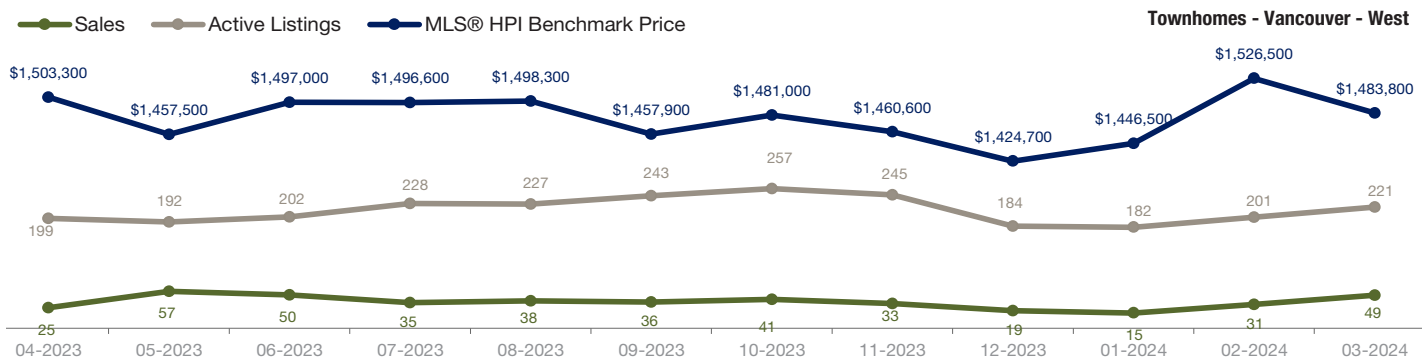


# VANCOUVER WEST

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Arbutus           | 0         | 2               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Cambie            | 4         | 40              | \$1,802,100        | + 5.5%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Coal Harbour      | 1         | 8               | \$1,684,300        | - 4.5%          |
| \$400,000 to \$899,999      | 4         | 11              | 33             | Downtown VW       | 2         | 7               | \$1,167,000        | - 2.4%          |
| \$900,000 to \$1,499,999    | 17        | 45              | 10             | Dunbar            | 0         | 4               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 21        | 102             | 35             | Fairview VW       | 7         | 23              | \$1,023,600        | + 2.1%          |
| \$2,000,000 to \$2,999,999  | 6         | 52              | 34             | False Creek       | 2         | 6               | \$1,233,500        | - 2.5%          |
| \$3,000,000 and \$3,999,999 | 1         | 6               | 214            | Kerrisdale        | 0         | 4               | \$1,714,900        | + 4.5%          |
| \$4,000,000 to \$4,999,999  | 0         | 2               | 0              | Kitsilano         | 10        | 12              | \$1,381,000        | - 0.3%          |
| \$5,000,000 and Above       | 0         | 3               | 0              | MacKenzie Heights | 1         | 1               | \$0                | --              |
| <b>TOTAL</b>                | <b>49</b> | <b>221</b>      | <b>30</b>      | Marpole           | 3         | 18              | \$1,681,300        | + 4.8%          |
|                             |           |                 |                | Mount Pleasant VW | 1         | 4               | \$1,251,000        | - 0.0%          |
|                             |           |                 |                | Oakridge VW       | 1         | 10              | \$1,689,300        | + 5.3%          |
|                             |           |                 |                | Point Grey        | 2         | 1               | \$1,358,900        | + 5.8%          |
|                             |           |                 |                | Quilchena         | 4         | 0               | \$1,619,600        | + 4.1%          |
|                             |           |                 |                | S.W. Marine       | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Shaughnessy       | 2         | 5               | \$1,899,200        | + 3.7%          |
|                             |           |                 |                | South Cambie      | 1         | 12              | \$1,775,100        | + 4.7%          |
|                             |           |                 |                | South Granville   | 1         | 30              | \$1,755,500        | - 2.1%          |
|                             |           |                 |                | Southlands        | 0         | 0               | \$0                | --              |
|                             |           |                 |                | University VW     | 5         | 16              | \$2,095,200        | + 5.7%          |
|                             |           |                 |                | West End VW       | 0         | 3               | \$1,142,800        | - 4.2%          |
|                             |           |                 |                | Yaletown          | 2         | 15              | \$1,652,000        | - 3.2%          |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>49</b> | <b>221</b>      | <b>\$1,483,800</b> | <b>+ 4.2%</b>   |

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

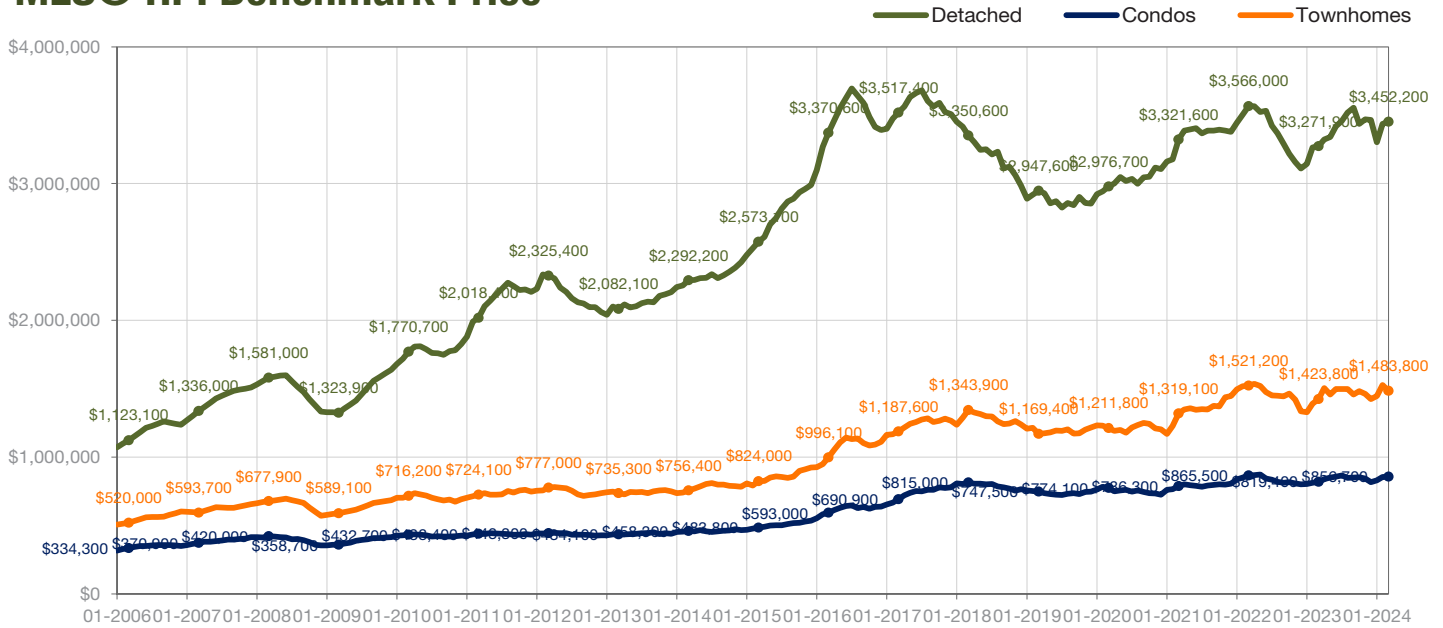


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# VANCOUVER WEST

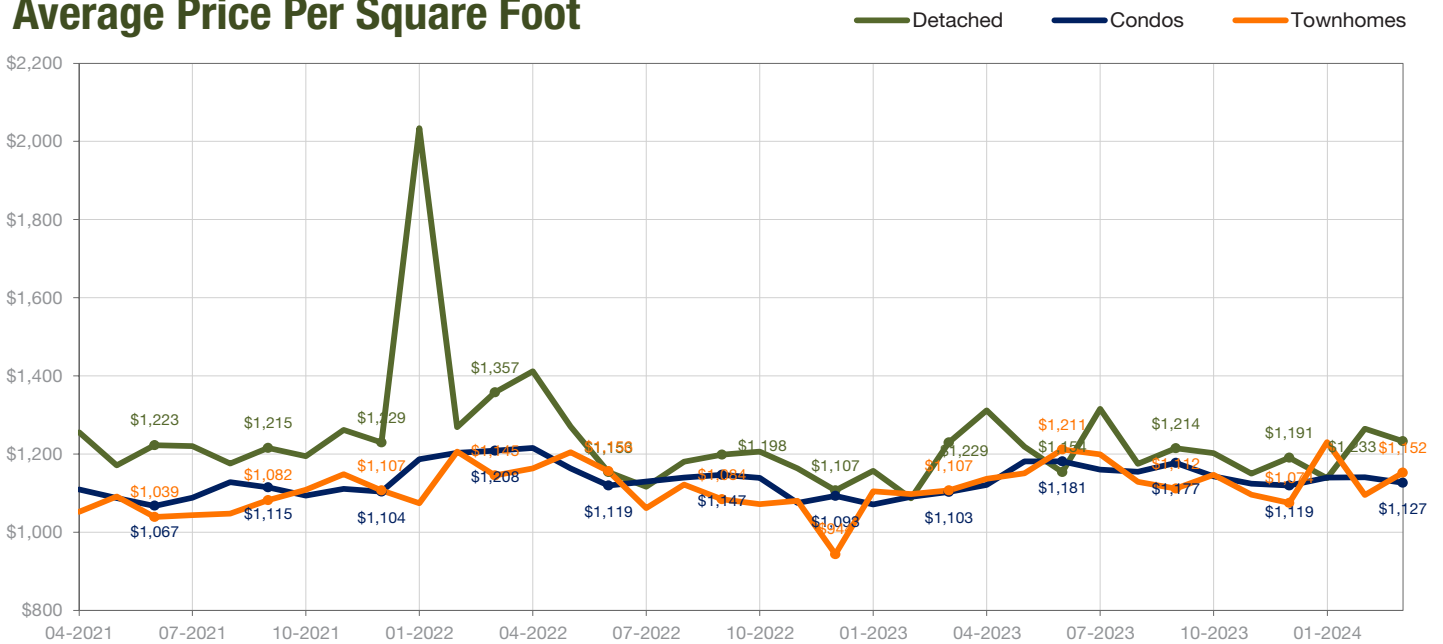
## March 2024

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# VANCOUVER EAST

# VANCOUVER EAST

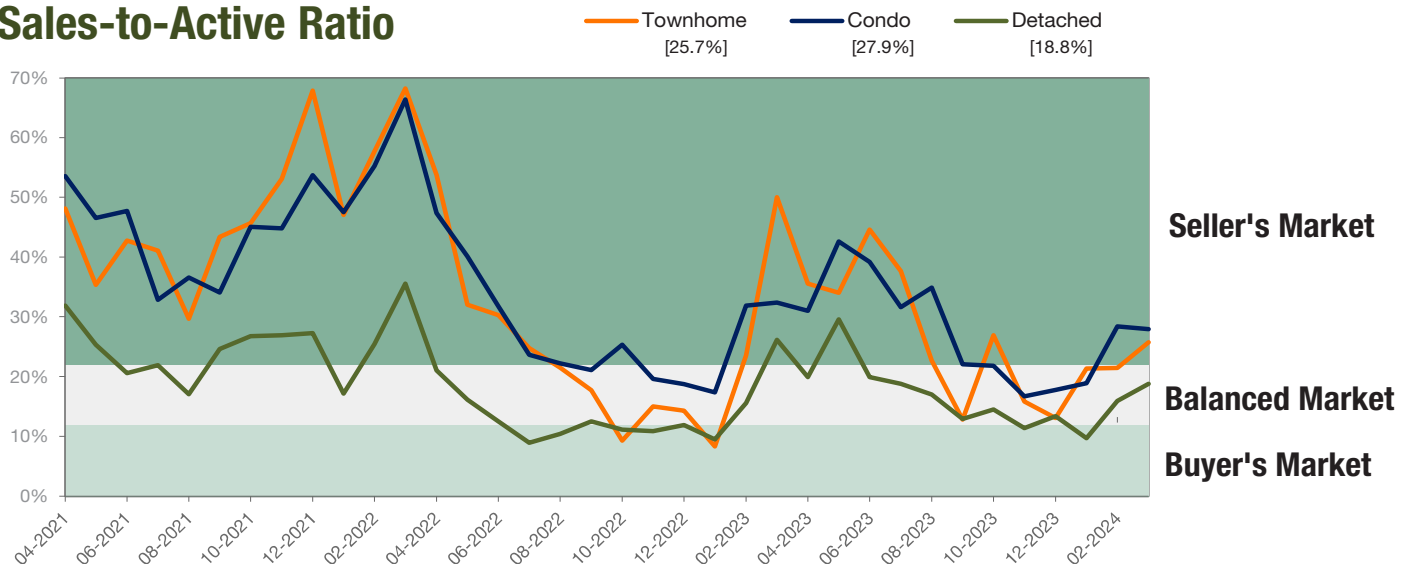
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 416         | 356         | + 16.9%         | 402         | 360         | + 11.7%         |
| Sales                    | 78          | 93          | - 16.1%         | 64          | 56          | + 14.3%         |
| Days on Market Average   | 28          | 34          | - 17.6%         | 35          | 40          | - 12.5%         |
| MLS® HPI Benchmark Price | \$1,852,200 | \$1,711,700 | + 8.2%          | \$1,831,800 | \$1,694,100 | + 8.1%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 451       | 340       | + 32.6%         | 412       | 317       | + 30.0%         |
| Sales                    | 126       | 110       | + 14.5%         | 117       | 101       | + 15.8%         |
| Days on Market Average   | 20        | 28        | - 28.6%         | 29        | 31        | - 6.5%          |
| MLS® HPI Benchmark Price | \$714,400 | \$686,800 | + 4.0%          | \$709,500 | \$678,000 | + 4.6%          |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 101         | 74          | + 36.5%         | 98          | 85          | + 15.3%         |
| Sales                    | 26          | 37          | - 29.7%         | 21          | 20          | + 5.0%          |
| Days on Market Average   | 18          | 45          | - 60.0%         | 23          | 27          | - 14.8%         |
| MLS® HPI Benchmark Price | \$1,148,700 | \$1,091,100 | + 5.3%          | \$1,108,100 | \$1,055,500 | + 5.0%          |

## Sales-to-Active Ratio



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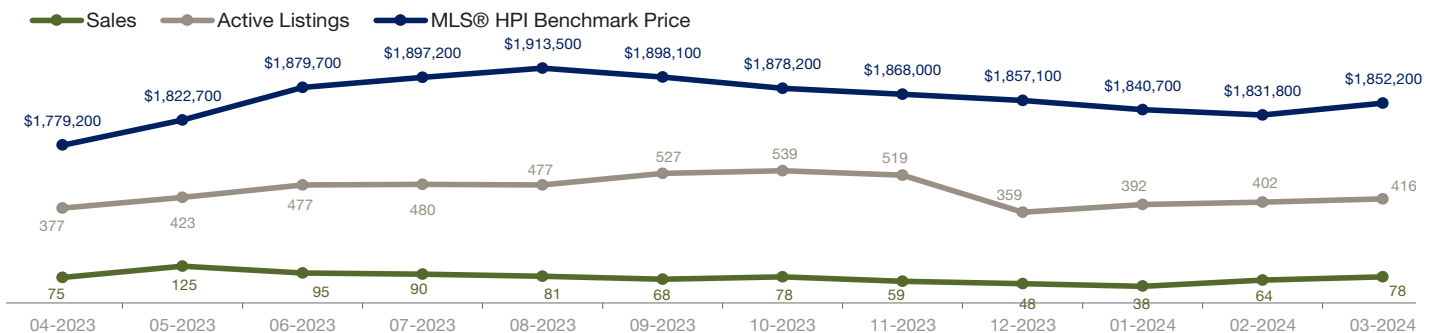
# VANCOUVER EAST

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|--------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights  | 0         | 3               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE     | 4         | 93              | \$1,729,600        | + 6.0%          |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown VE        | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 0               | 0                  | Fraser VE          | 6         | 29              | \$1,793,700        | + 6.4%          |
| \$900,000 to \$1,499,999    | 3         | 16              | 58                 | Fraserview VE      | 4         | 19              | \$2,254,700        | + 11.7%         |
| \$1,500,000 to \$1,999,999  | 36        | 110             | 23                 | Grandview Woodland | 7         | 27              | \$1,806,600        | + 2.9%          |
| \$2,000,000 to \$2,999,999  | 34        | 178             | 27                 | Hastings           | 2         | 3               | \$1,751,600        | + 16.2%         |
| \$3,000,000 and \$3,999,999 | 5         | 90              | 44                 | Hastings Sunrise   | 6         | 11              | \$1,803,900        | + 10.0%         |
| \$4,000,000 to \$4,999,999  | 0         | 18              | 0                  | Killarney VE       | 6         | 27              | \$2,009,200        | + 7.3%          |
| \$5,000,000 and Above       | 0         | 4               | 0                  | Knight             | 7         | 44              | \$1,768,100        | + 9.4%          |
| <b>TOTAL</b>                | <b>78</b> | <b>416</b>      | <b>28</b>          | Main               | 7         | 17              | \$2,019,900        | + 7.8%          |
|                             |           |                 |                    | Mount Pleasant VE  | 2         | 11              | \$1,973,000        | + 15.2%         |
|                             |           |                 |                    | Renfrew Heights    | 3         | 39              | \$1,807,300        | + 5.9%          |
|                             |           |                 |                    | Renfrew VE         | 14        | 41              | \$1,795,400        | + 7.2%          |
|                             |           |                 |                    | South Marine       | 0         | 1               | \$1,423,500        | + 11.1%         |
|                             |           |                 |                    | South Vancouver    | 6         | 29              | \$1,867,500        | + 11.9%         |
|                             |           |                 |                    | Strathcona         | 0         | 9               | \$1,701,000        | + 16.4%         |
|                             |           |                 |                    | Victoria VE        | 4         | 13              | \$1,726,600        | + 10.2%         |
|                             |           |                 |                    | <b>TOTAL*</b>      | <b>78</b> | <b>416</b>      | <b>\$1,852,200</b> | <b>+ 8.2%</b>   |

\* This represents the total of the Vancouver - East area, not the sum of the areas above.

### Detached Homes - Vancouver - East

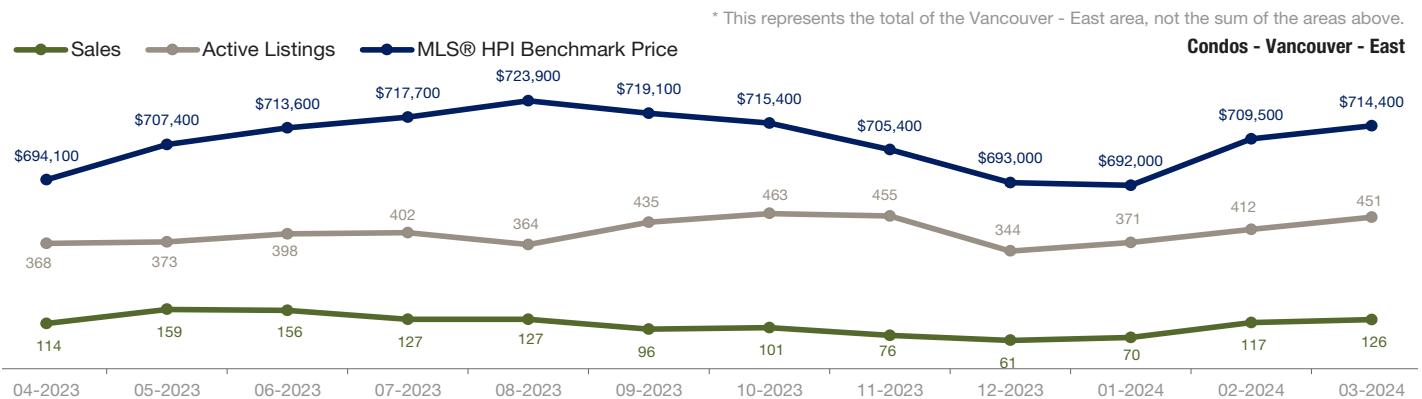


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# VANCOUVER EAST

## Condo Report – March 2024

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood      | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|--------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Champlain Heights  | 2          | 3               | \$845,200        | + 5.7%          |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Collingwood VE     | 19         | 71              | \$592,700        | + 3.2%          |
| \$200,000 to \$399,999      | 1          | 5               | 8                  | Downtown VE        | 5          | 50              | \$669,400        | + 1.2%          |
| \$400,000 to \$899,999      | 99         | 317             | 21                 | Fraser VE          | 5          | 3               | \$826,500        | + 5.3%          |
| \$900,000 to \$1,499,999    | 22         | 111             | 18                 | Fraserview VE      | 0          | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 3          | 13              | 11                 | Grandview Woodland | 8          | 34              | \$635,400        | + 4.9%          |
| \$2,000,000 to \$2,999,999  | 1          | 5               | 19                 | Hastings           | 12         | 13              | \$571,900        | + 4.2%          |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Hastings Sunrise   | 1          | 2               | \$538,400        | + 6.4%          |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Killarney VE       | 0          | 10              | \$659,200        | + 5.3%          |
| \$5,000,000 and Above       | 0          | 0               | 0                  | Knight             | 9          | 6               | \$714,900        | + 4.2%          |
| <b>TOTAL</b>                | <b>126</b> | <b>451</b>      | <b>20</b>          | Main               | 2          | 16              | \$1,026,600      | + 3.2%          |
|                             |            |                 |                    | Mount Pleasant VE  | 32         | 80              | \$746,900        | + 5.4%          |
|                             |            |                 |                    | Renfrew Heights    | 0          | 3               | \$386,700        | - 2.3%          |
|                             |            |                 |                    | Renfrew VE         | 1          | 5               | \$716,200        | + 6.0%          |
|                             |            |                 |                    | South Marine       | 18         | 90              | \$870,400        | + 4.7%          |
|                             |            |                 |                    | South Vancouver    | 1          | 16              | \$0              | --              |
|                             |            |                 |                    | Strathcona         | 7          | 30              | \$738,400        | + 5.3%          |
|                             |            |                 |                    | Victoria VE        | 4          | 19              | \$763,400        | + 4.7%          |
|                             |            |                 |                    | <b>TOTAL*</b>      | <b>126</b> | <b>451</b>      | <b>\$714,400</b> | <b>+ 4.0%</b>   |

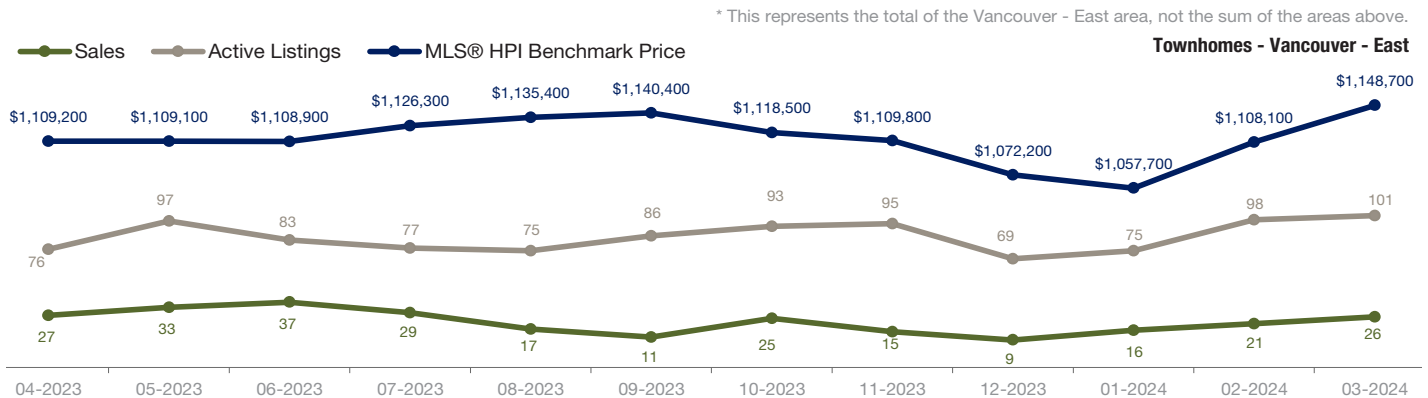


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# VANCOUVER EAST

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|--------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Champlain Heights  | 5         | 5               | \$976,200          | + 7.3%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Collingwood VE     | 1         | 14              | \$1,011,400        | + 6.9%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown VE        | 0         | 3               | \$0                | --              |
| \$400,000 to \$899,999      | 3         | 13              | 7              | Fraser VE          | 1         | 2               | \$1,453,500        | + 8.6%          |
| \$900,000 to \$1,499,999    | 17        | 64              | 21             | Fraserview VE      | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 6         | 19              | 15             | Grandview Woodland | 0         | 8               | \$1,425,800        | + 6.9%          |
| \$2,000,000 to \$2,999,999  | 0         | 4               | 0              | Hastings           | 2         | 6               | \$1,267,000        | + 7.0%          |
| \$3,000,000 and \$3,999,999 | 0         | 1               | 0              | Hastings Sunrise   | 0         | 1               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Killarney VE       | 0         | 3               | \$1,051,900        | + 9.9%          |
| \$5,000,000 and Above       | 0         | 0               | 0              | Knight             | 2         | 14              | \$1,352,300        | + 4.2%          |
| <b>TOTAL</b>                | <b>26</b> | <b>101</b>      | <b>18</b>      | Main               | 0         | 5               | \$1,239,400        | + 7.4%          |
|                             |           |                 |                | Mount Pleasant VE  | 7         | 11              | \$1,176,200        | - 0.4%          |
|                             |           |                 |                | Renfrew Heights    | 0         | 3               | \$0                | --              |
|                             |           |                 |                | Renfrew VE         | 0         | 0               | \$1,022,400        | + 8.1%          |
|                             |           |                 |                | South Marine       | 6         | 18              | \$1,055,800        | + 7.3%          |
|                             |           |                 |                | South Vancouver    | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Strathcona         | 0         | 7               | \$1,033,900        | - 2.6%          |
|                             |           |                 |                | Victoria VE        | 2         | 1               | \$1,331,500        | + 8.7%          |
|                             |           |                 |                | <b>TOTAL*</b>      | <b>26</b> | <b>101</b>      | <b>\$1,148,700</b> | <b>+ 5.3%</b>   |

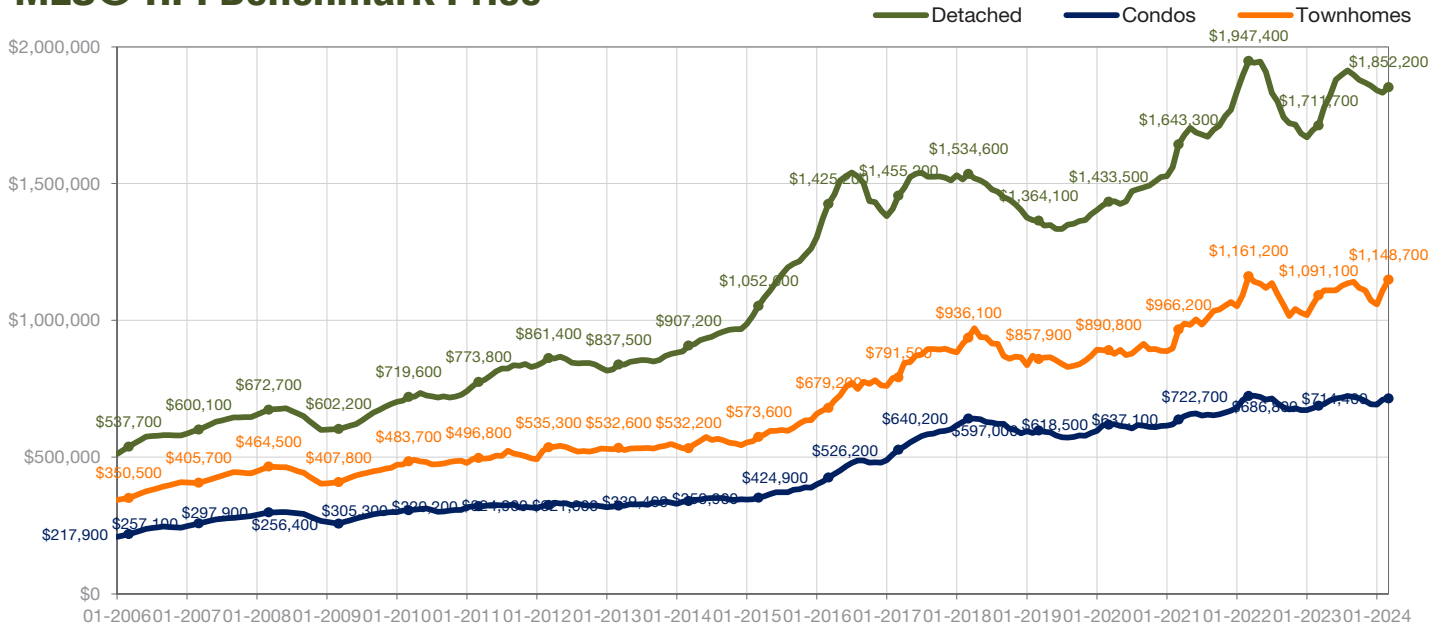


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# VANCOUVER EAST

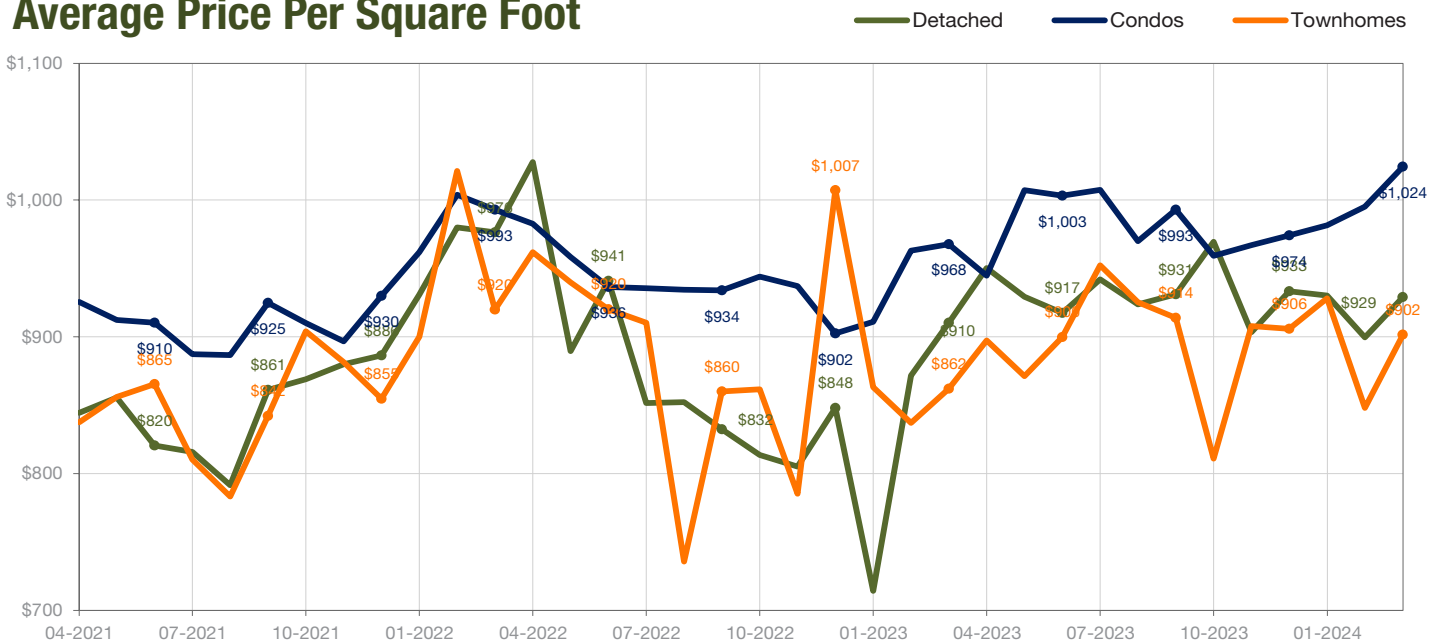
March 2024

## MLS® HPI Benchmark Price



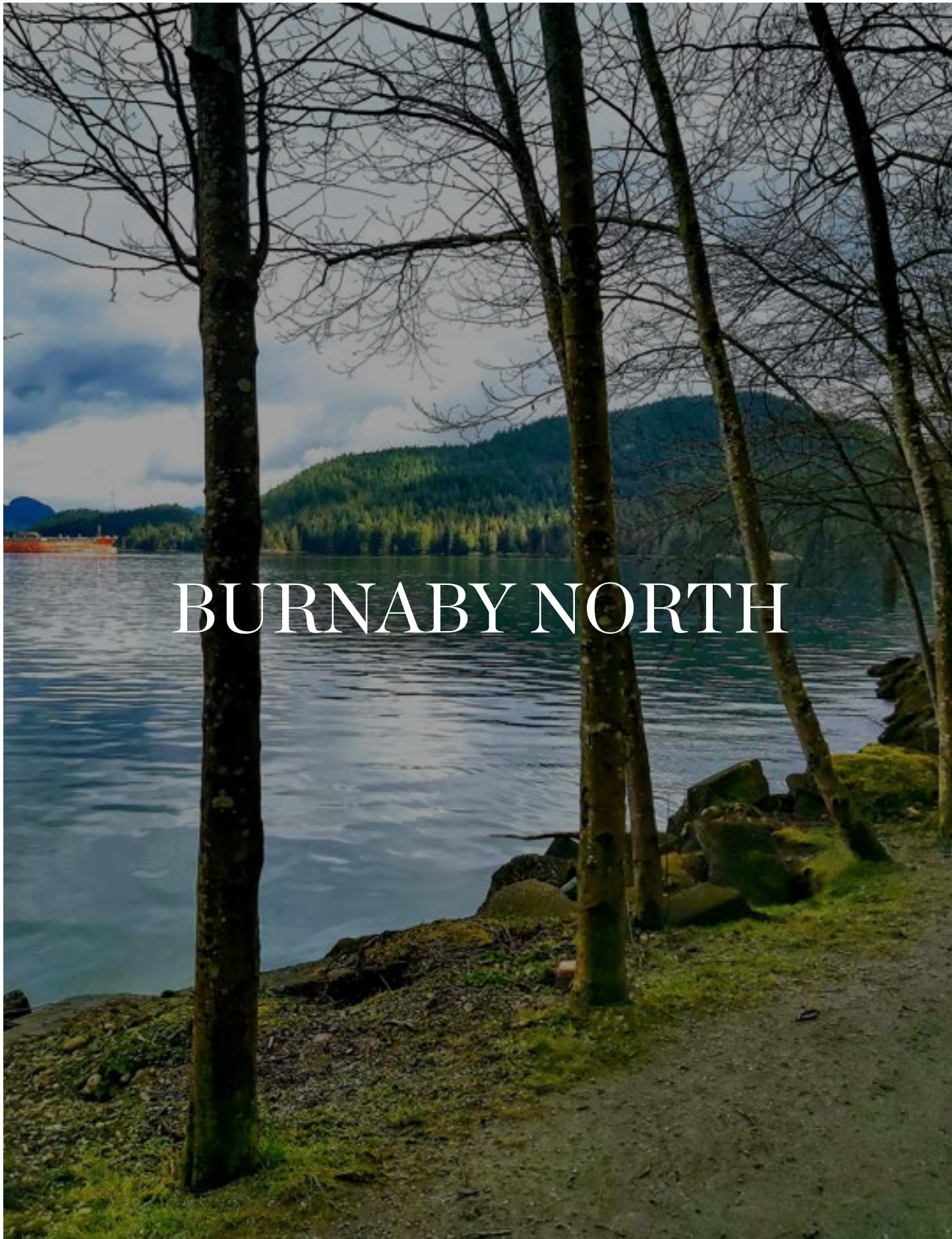
Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





# BURNABY NORTH

# BURNABY NORTH

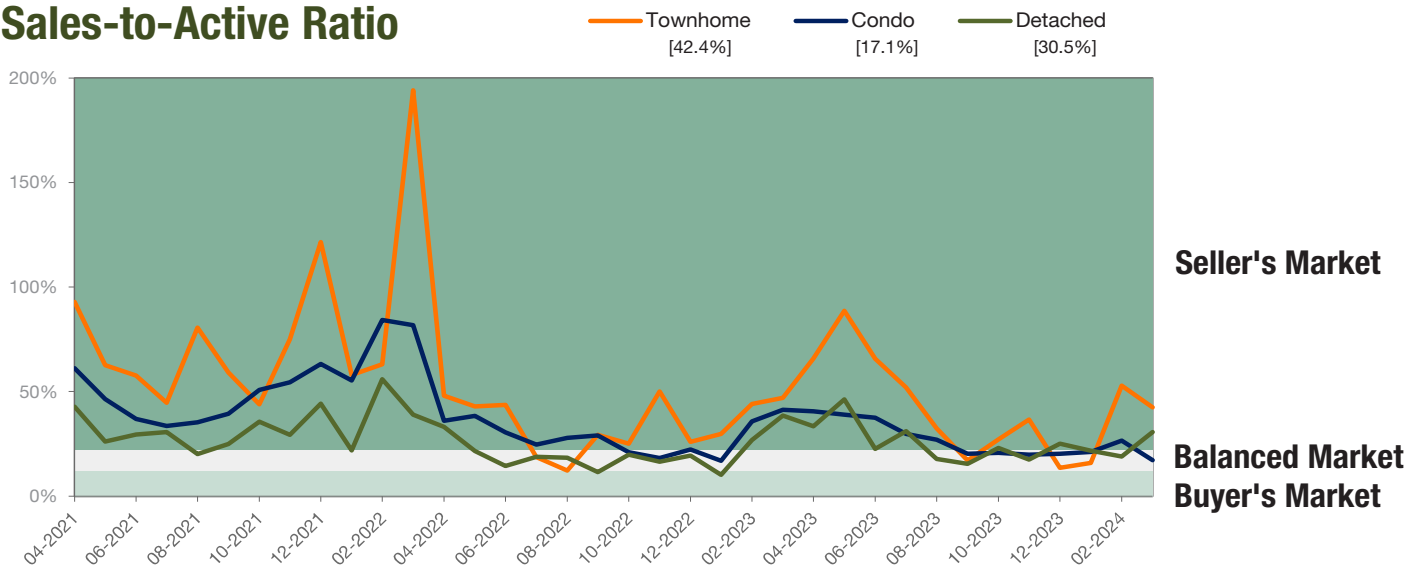
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 82          | 91          | - 9.9%          | 85          | 97          | - 12.4%         |
| Sales                    | 25          | 35          | - 28.6%         | 16          | 26          | - 38.5%         |
| Days on Market Average   | 28          | 22          | + 27.3%         | 52          | 40          | + 30.0%         |
| MLS® HPI Benchmark Price | \$2,112,000 | \$1,925,400 | + 9.7%          | \$2,058,100 | \$1,856,200 | + 10.9%         |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 397       | 272       | + 46.0%         | 322       | 258       | + 24.8%         |
| Sales                    | 68        | 112       | - 39.3%         | 85        | 92        | - 7.6%          |
| Days on Market Average   | 22        | 25        | - 12.0%         | 33        | 32        | + 3.1%          |
| MLS® HPI Benchmark Price | \$753,300 | \$723,600 | + 4.1%          | \$748,800 | \$717,400 | + 4.4%          |

| Townhomes                | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 33        | 32        | + 3.1%          | 36        | 25        | + 44.0%         |
| Sales                    | 14        | 15        | - 6.7%          | 19        | 11        | + 72.7%         |
| Days on Market Average   | 14        | 25        | - 44.0%         | 33        | 33        | 0.0%            |
| MLS® HPI Benchmark Price | \$894,600 | \$869,700 | + 2.9%          | \$893,100 | \$878,000 | + 1.7%          |

## Sales-to-Active Ratio



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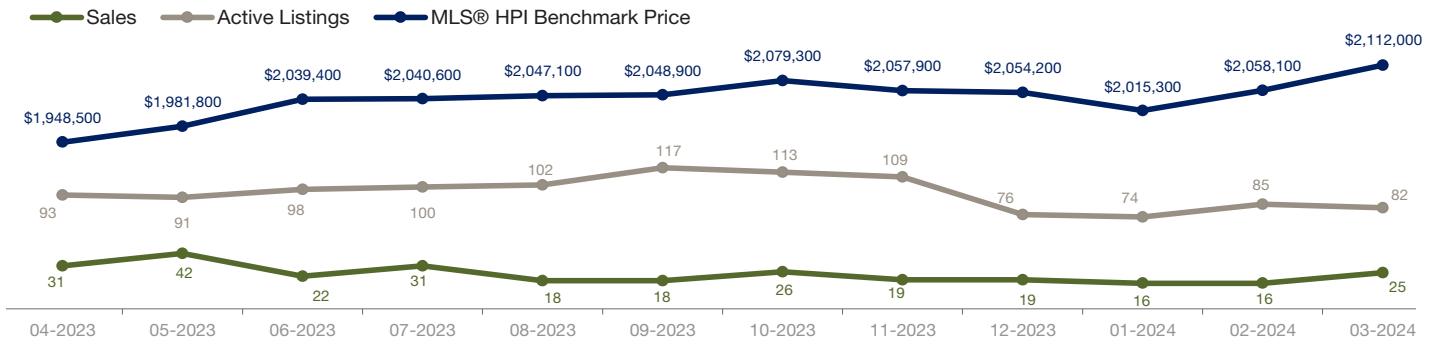
# BURNABY NORTH

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brentwood Park       | 1         | 3               | \$2,104,500        | + 11.0%         |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Capitol Hill BN      | 1         | 18              | \$2,000,100        | + 12.6%         |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Cariboo              | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 0               | 0                  | Central BN           | 2         | 6               | \$1,744,600        | + 4.1%          |
| \$900,000 to \$1,499,999    | 0         | 0               | 0                  | Forest Hills BN      | 0         | 1               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 8         | 8               | 9                  | Government Road      | 2         | 8               | \$2,343,900        | + 8.0%          |
| \$2,000,000 to \$2,999,999  | 10        | 42              | 46                 | Lake City Industrial | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 6         | 31              | 27                 | Montecito            | 3         | 2               | \$2,169,600        | + 8.8%          |
| \$4,000,000 to \$4,999,999  | 1         | 1               | 12                 | Oakdale              | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Parkcrest            | 4         | 7               | \$2,050,300        | + 7.8%          |
| <b>TOTAL</b>                | <b>25</b> | <b>82</b>       | <b>28</b>          | Simon Fraser Hills   | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Simon Fraser Univer. | 0         | 5               | \$2,282,500        | + 4.8%          |
|                             |           |                 |                    | Sperling-Duthie      | 6         | 14              | \$2,196,800        | + 10.6%         |
|                             |           |                 |                    | Sullivan Heights     | 0         | 1               | \$0                | --              |
|                             |           |                 |                    | Vancouver Heights    | 4         | 5               | \$2,223,700        | + 14.1%         |
|                             |           |                 |                    | Westridge BN         | 2         | 4               | \$2,641,500        | + 5.6%          |
|                             |           |                 |                    | Willingdon Heights   | 0         | 8               | \$1,910,700        | + 6.2%          |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>25</b> | <b>82</b>       | <b>\$2,112,000</b> | <b>+ 9.7%</b>   |

\* This represents the total of the Burnaby North area, not the sum of the areas above.

### Detached Homes - Burnaby North

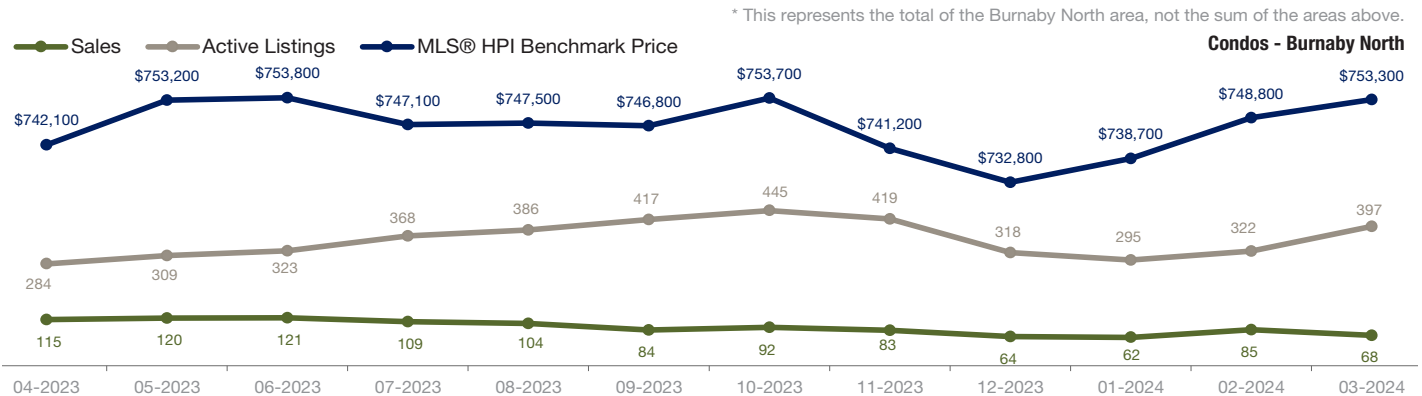


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# BURNABY NORTH

## Condo Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brentwood Park       | 38        | 259             | \$849,900        | + 3.1%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Capitol Hill BN      | 2         | 19              | \$570,200        | + 6.7%          |
| \$200,000 to \$399,999      | 0         | 1               | 0                  | Cariboo              | 3         | 9               | \$543,800        | + 5.2%          |
| \$400,000 to \$899,999      | 50        | 282             | 21                 | Central BN           | 1         | 2               | \$786,300        | + 5.3%          |
| \$900,000 to \$1,499,999    | 16        | 97              | 26                 | Forest Hills BN      | 0         | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 1         | 10              | 12                 | Government Road      | 2         | 12              | \$600,800        | + 5.1%          |
| \$2,000,000 to \$2,999,999  | 0         | 4               | 0                  | Lake City Industrial | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 1         | 3               | 41                 | Montecito            | 0         | 1               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Oakdale              | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Parkcrest            | 0         | 0               | \$863,500        | + 5.4%          |
| <b>TOTAL</b>                | <b>68</b> | <b>397</b>      | <b>22</b>          | Simon Fraser Hills   | 0         | 1               | \$494,900        | + 4.1%          |
|                             |           |                 |                    | Simon Fraser Univer. | 13        | 50              | \$652,300        | + 6.0%          |
|                             |           |                 |                    | Sperling-Duthie      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Sullivan Heights     | 6         | 40              | \$558,100        | + 7.6%          |
|                             |           |                 |                    | Vancouver Heights    | 3         | 4               | \$803,600        | + 5.5%          |
|                             |           |                 |                    | Westridge BN         | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Willingdon Heights   | 0         | 0               | \$627,300        | + 5.6%          |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>68</b> | <b>397</b>      | <b>\$753,300</b> | <b>+ 4.1%</b>   |

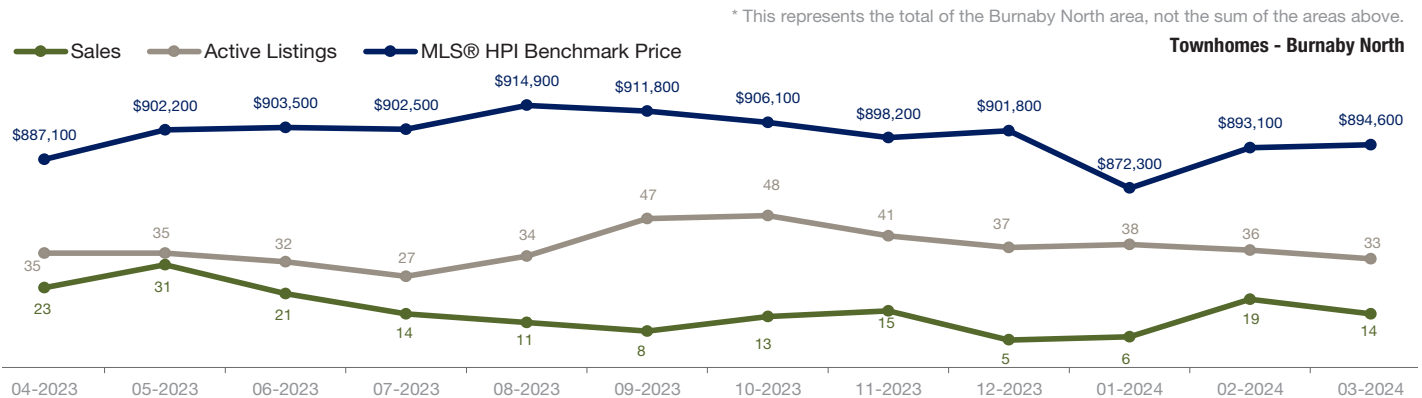


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# BURNABY NORTH

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|----------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Brentwood Park       | 2         | 7               | \$1,017,700      | + 1.3%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Capitol Hill BN      | 0         | 2               | \$818,800        | + 5.7%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Cariboo              | 2         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 9         | 15              | 9              | Central BN           | 1         | 2               | \$933,100        | + 4.0%          |
| \$900,000 to \$1,499,999    | 5         | 16              | 21             | Forest Hills BN      | 1         | 2               | \$1,000,700      | + 3.5%          |
| \$1,500,000 to \$1,999,999  | 0         | 2               | 0              | Government Road      | 0         | 3               | \$995,400        | + 6.5%          |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | Lake City Industrial | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Montecito            | 0         | 1               | \$757,700        | + 1.6%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Oakdale              | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Parkcrest            | 0         | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>14</b> | <b>33</b>       | <b>14</b>      | Simon Fraser Hills   | 5         | 3               | \$817,000        | + 3.2%          |
|                             |           |                 |                | Simon Fraser Univer. | 2         | 6               | \$778,300        | + 0.4%          |
|                             |           |                 |                | Sperling-Duthie      | 0         | 1               | \$0              | --              |
|                             |           |                 |                | Sullivan Heights     | 0         | 0               | \$808,200        | - 0.5%          |
|                             |           |                 |                | Vancouver Heights    | 0         | 2               | \$979,400        | + 3.9%          |
|                             |           |                 |                | Westridge BN         | 1         | 1               | \$738,600        | + 3.2%          |
|                             |           |                 |                | Willingdon Heights   | 0         | 3               | \$943,000        | + 4.2%          |
|                             |           |                 |                | <b>TOTAL*</b>        | <b>14</b> | <b>33</b>       | <b>\$894,600</b> | <b>+ 2.9%</b>   |

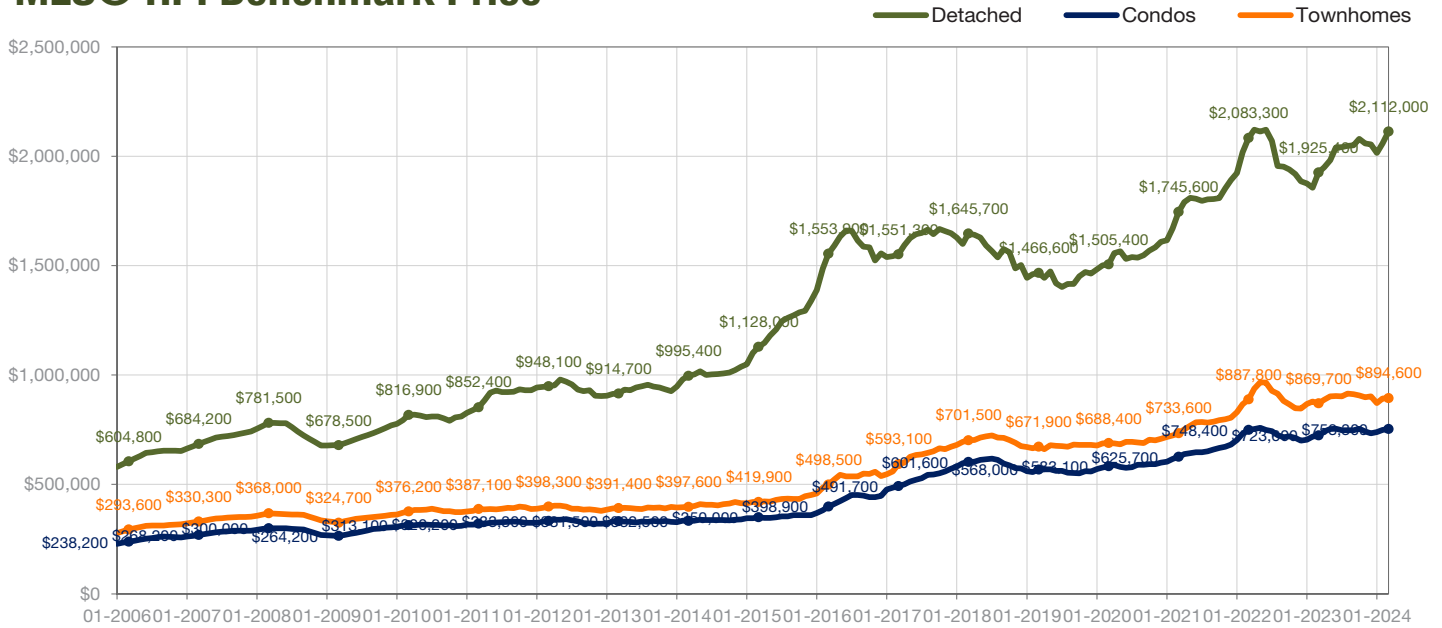


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# BURNABY NORTH

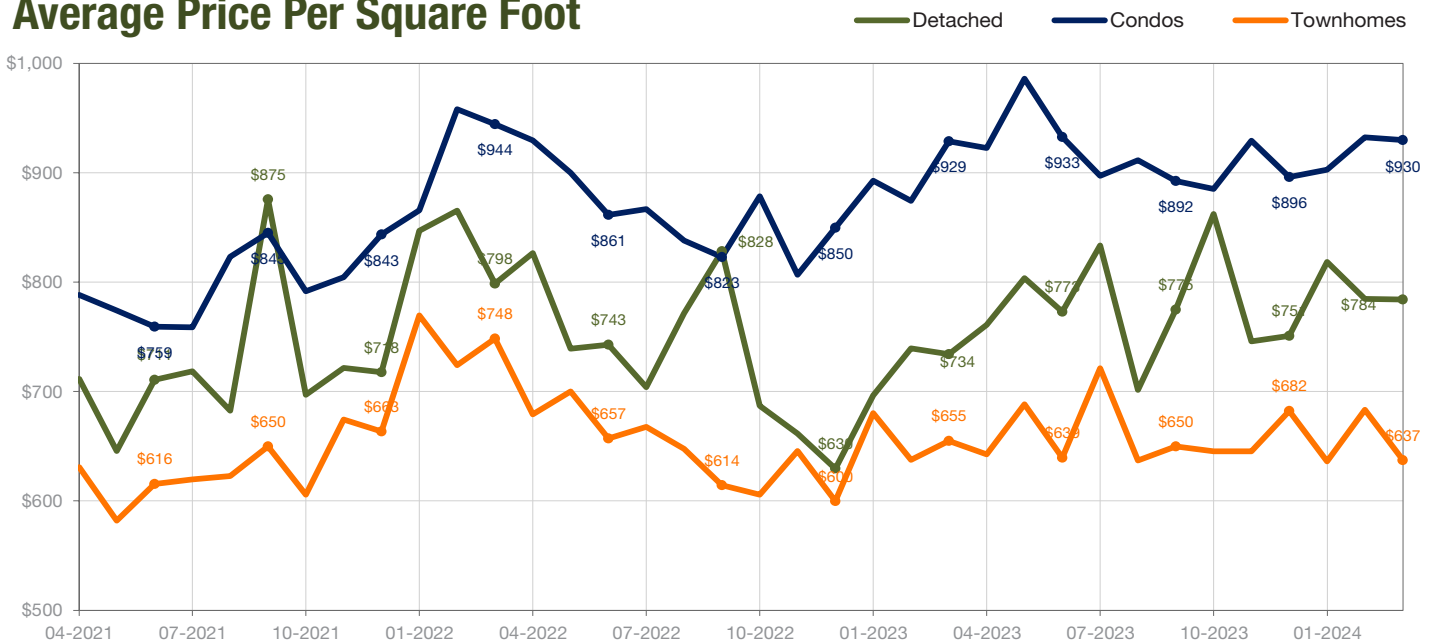
March 2024

## MLS® HPI Benchmark Price

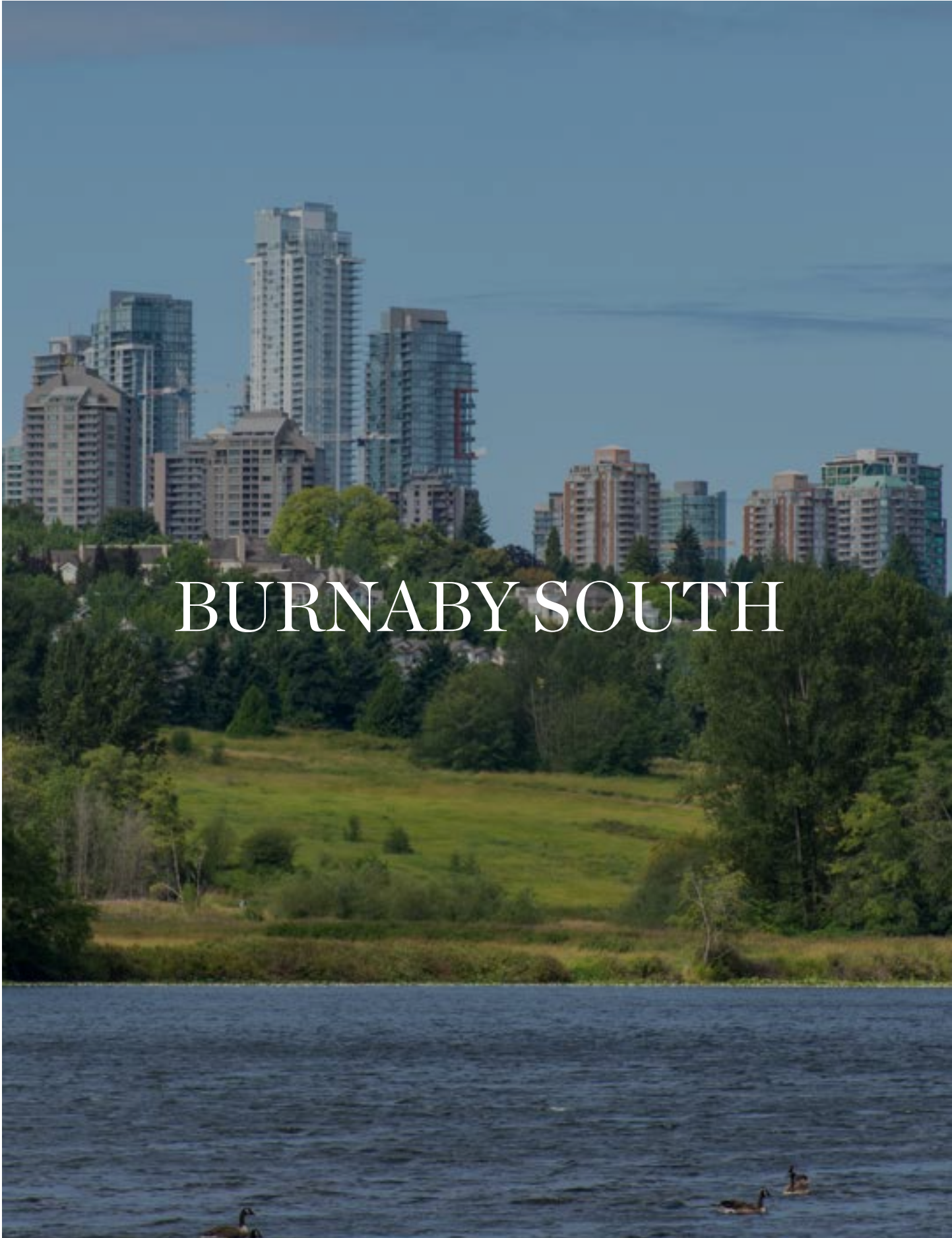


Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# BURNABY SOUTH

# BURNABY SOUTH

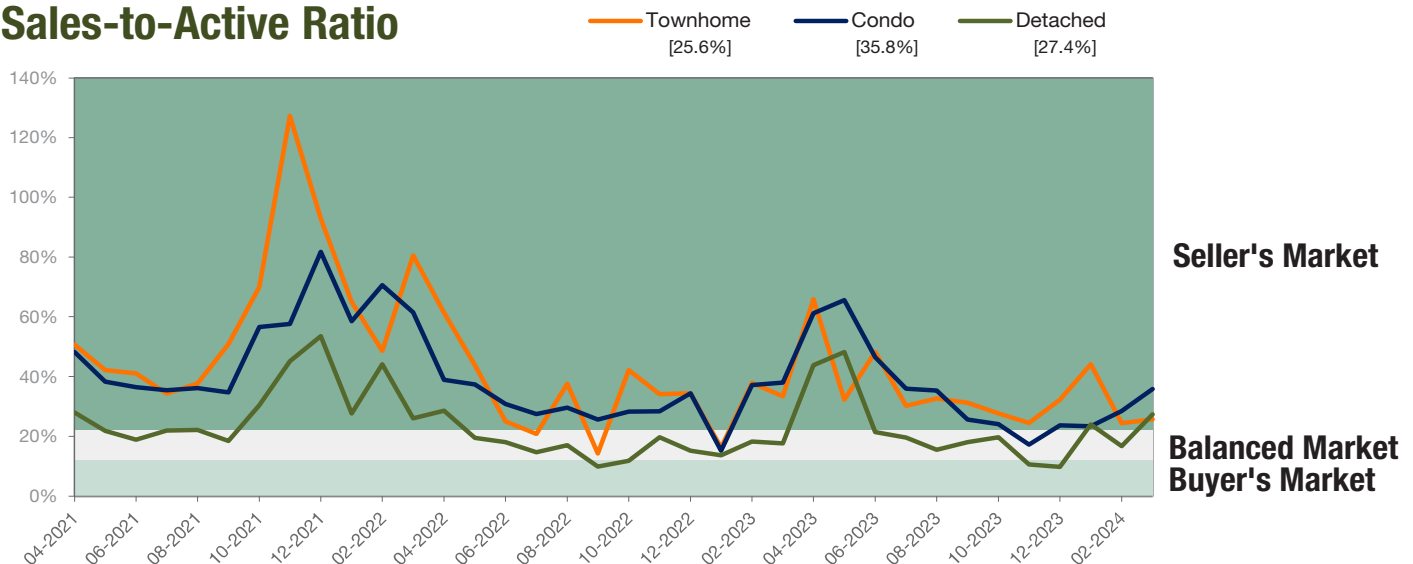
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 95          | 91          | + 4.4%          | 96          | 88          | + 9.1%          |
| Sales                    | 26          | 16          | + 62.5%         | 16          | 16          | 0.0%            |
| Days on Market Average   | 20          | 33          | - 39.4%         | 25          | 45          | - 44.4%         |
| MLS® HPI Benchmark Price | \$2,272,400 | \$2,034,500 | + 11.7%         | \$2,231,100 | \$1,976,400 | + 12.9%         |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 282       | 253       | + 11.5%         | 274       | 226       | + 21.2%         |
| Sales                    | 101       | 96        | + 5.2%          | 78        | 84        | - 7.1%          |
| Days on Market Average   | 27        | 29        | - 6.9%          | 37        | 41        | - 9.8%          |
| MLS® HPI Benchmark Price | \$812,000 | \$779,400 | + 4.2%          | \$810,500 | \$772,000 | + 5.0%          |

| Townhomes                | March       |           |                 | February    |           |                 |
|--------------------------|-------------|-----------|-----------------|-------------|-----------|-----------------|
| Activity Snapshot        | 2024        | 2023      | One-Year Change | 2024        | 2023      | One-Year Change |
| Total Active Listings    | 39          | 42        | - 7.1%          | 37          | 37        | 0.0%            |
| Sales                    | 10          | 14        | - 28.6%         | 9           | 14        | - 35.7%         |
| Days on Market Average   | 31          | 19        | + 63.2%         | 18          | 28        | - 35.7%         |
| MLS® HPI Benchmark Price | \$1,026,100 | \$963,600 | + 6.5%          | \$1,015,100 | \$978,800 | + 3.7%          |

## Sales-to-Active Ratio



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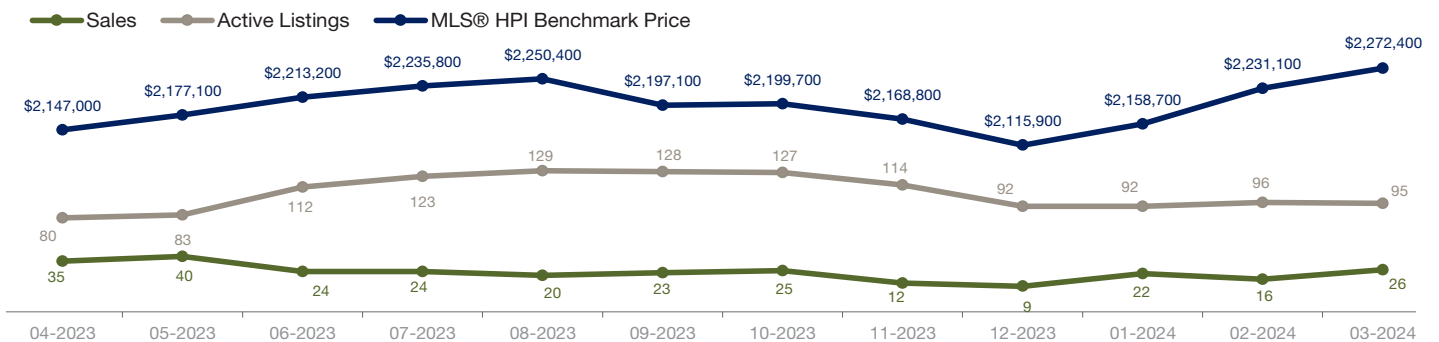
# BURNABY SOUTH

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|--------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Big Bend           | 0         | 8               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Buckingham Heights | 2         | 3               | \$2,946,300        | + 5.8%          |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Burnaby Hospital   | 1         | 4               | \$2,149,000        | + 7.5%          |
| \$400,000 to \$899,999      | 0         | 0               | 0                  | Burnaby Lake       | 2         | 6               | \$2,164,600        | + 10.6%         |
| \$900,000 to \$1,499,999    | 3         | 0               | 10                 | Central Park BS    | 1         | 7               | \$2,017,800        | + 12.6%         |
| \$1,500,000 to \$1,999,999  | 6         | 21              | 24                 | Deer Lake          | 0         | 9               | \$3,431,200        | + 7.8%          |
| \$2,000,000 to \$2,999,999  | 17        | 39              | 21                 | Deer Lake Place    | 1         | 5               | \$2,105,400        | + 11.5%         |
| \$3,000,000 and \$3,999,999 | 0         | 30              | 0                  | Forest Glen BS     | 4         | 10              | \$2,268,500        | + 10.5%         |
| \$4,000,000 to \$4,999,999  | 0         | 3               | 0                  | Garden Village     | 1         | 2               | \$2,369,900        | + 13.4%         |
| \$5,000,000 and Above       | 0         | 2               | 0                  | Greentree Village  | 1         | 2               | \$0                | --              |
| <b>TOTAL</b>                | <b>26</b> | <b>95</b>       | <b>20</b>          | Highgate           | 1         | 2               | \$2,087,300        | + 13.0%         |
|                             |           |                 |                    | Metrotown          | 4         | 5               | \$2,403,000        | + 12.1%         |
|                             |           |                 |                    | Oaklands           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | South Slope        | 5         | 22              | \$2,179,700        | + 12.3%         |
|                             |           |                 |                    | Suncrest           | 0         | 3               | \$2,198,000        | + 15.9%         |
|                             |           |                 |                    | Upper Deer Lake    | 3         | 7               | \$2,339,900        | + 10.0%         |
|                             |           |                 |                    | <b>TOTAL*</b>      | <b>26</b> | <b>95</b>       | <b>\$2,272,400</b> | <b>+ 11.7%</b>  |

\* This represents the total of the Burnaby South area, not the sum of the areas above.

### Detached Homes - Burnaby South

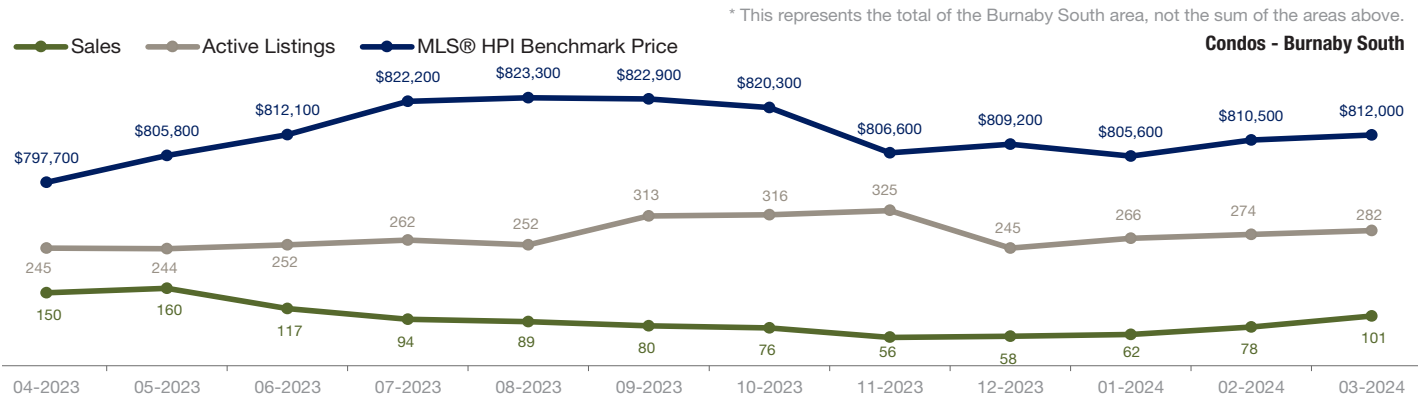


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# BURNABY SOUTH

## Condo Report – March 2024

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood      | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|--------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Big Bend           | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Buckingham Heights | 0          | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 0          | 0               | 0                  | Burnaby Hospital   | 0          | 1               | \$650,800        | + 6.8%          |
| \$400,000 to \$899,999      | 79         | 152             | 24                 | Burnaby Lake       | 0          | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 22         | 119             | 37                 | Central Park BS    | 1          | 5               | \$644,100        | + 5.2%          |
| \$1,500,000 to \$1,999,999  | 0          | 7               | 0                  | Deer Lake          | 0          | 0               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0          | 4               | 0                  | Deer Lake Place    | 0          | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Forest Glen BS     | 15         | 39              | \$814,500        | + 6.5%          |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Garden Village     | 0          | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0          | 0               | 0                  | Greentree Village  | 0          | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>101</b> | <b>282</b>      | <b>27</b>          | Highgate           | 13         | 24              | \$788,000        | + 8.2%          |
|                             |            |                 |                    | Metrotown          | 66         | 197             | \$848,600        | + 0.8%          |
|                             |            |                 |                    | Oaklands           | 0          | 1               | \$735,800        | + 6.6%          |
|                             |            |                 |                    | South Slope        | 6          | 15              | \$734,500        | + 8.9%          |
|                             |            |                 |                    | Suncrest           | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Upper Deer Lake    | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | <b>TOTAL*</b>      | <b>101</b> | <b>282</b>      | <b>\$812,000</b> | <b>+ 4.2%</b>   |

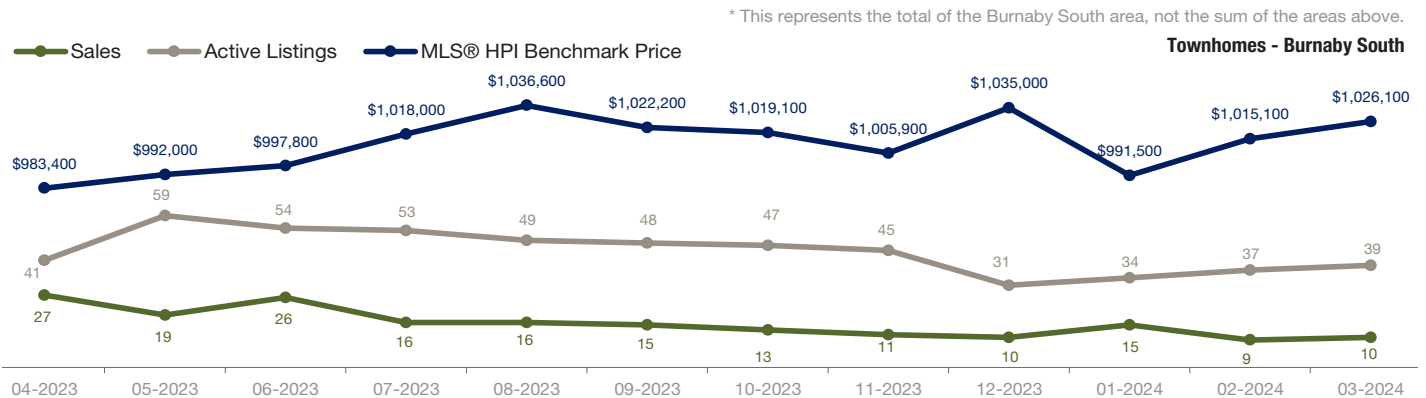


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# BURNABY SOUTH

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood      | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|--------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Big Bend           | 1         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Buckingham Heights | 0         | 0               | \$0                | --              |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Burnaby Hospital   | 0         | 2               | \$912,800          | + 3.3%          |
| \$400,000 to \$899,999      | 3         | 8               | 47             | Burnaby Lake       | 0         | 1               | \$1,176,700        | + 4.1%          |
| \$900,000 to \$1,499,999    | 7         | 26              | 24             | Central Park BS    | 1         | 6               | \$997,100          | + 4.3%          |
| \$1,500,000 to \$1,999,999  | 0         | 5               | 0              | Deer Lake          | 0         | 0               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | Deer Lake Place    | 0         | 0               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Forest Glen BS     | 0         | 2               | \$957,400          | + 8.8%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Garden Village     | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Greentree Village  | 0         | 1               | \$896,700          | + 4.6%          |
| <b>TOTAL</b>                | <b>10</b> | <b>39</b>       | <b>31</b>      | Highgate           | 2         | 6               | \$958,400          | + 14.7%         |
|                             |           |                 |                | Metrotown          | 3         | 14              | \$1,029,400        | + 4.6%          |
|                             |           |                 |                | Oaklands           | 0         | 2               | \$1,486,000        | + 7.1%          |
|                             |           |                 |                | South Slope        | 3         | 5               | \$927,600          | + 4.3%          |
|                             |           |                 |                | Suncrest           | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Deer Lake    | 0         | 0               | \$0                | --              |
|                             |           |                 |                | <b>TOTAL*</b>      | <b>10</b> | <b>39</b>       | <b>\$1,026,100</b> | <b>+ 6.5%</b>   |

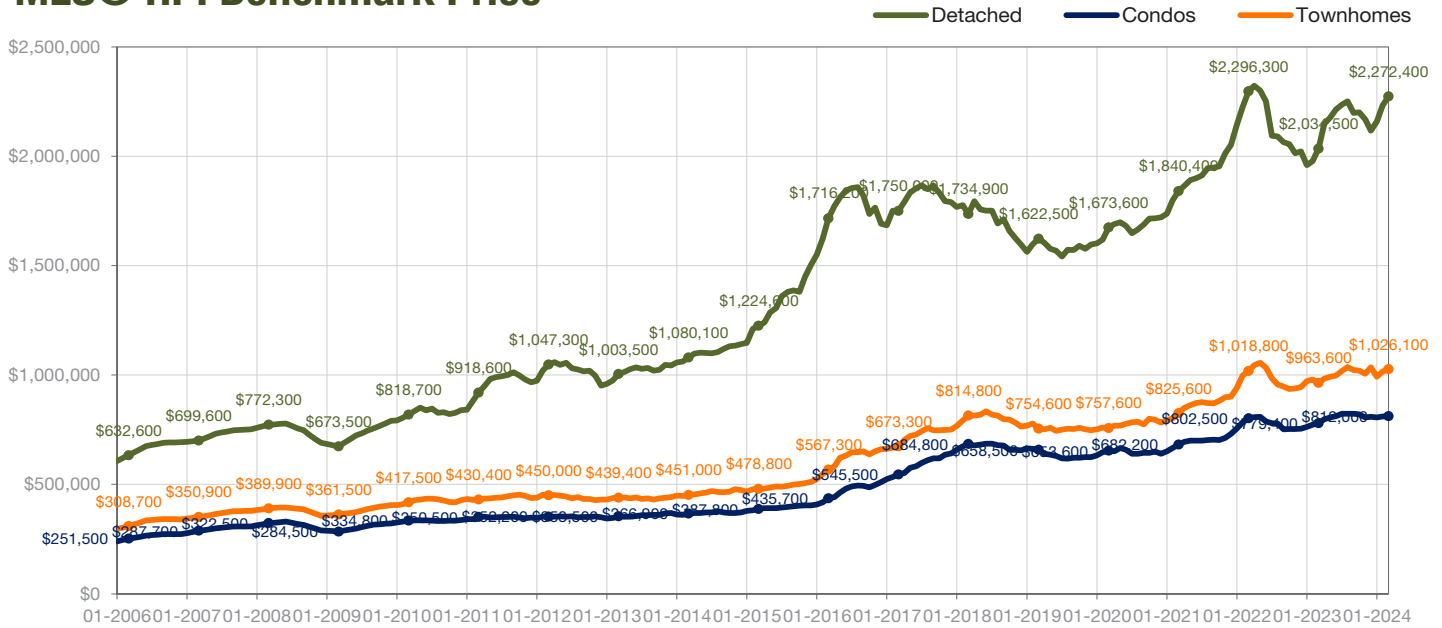


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# BURNABY SOUTH

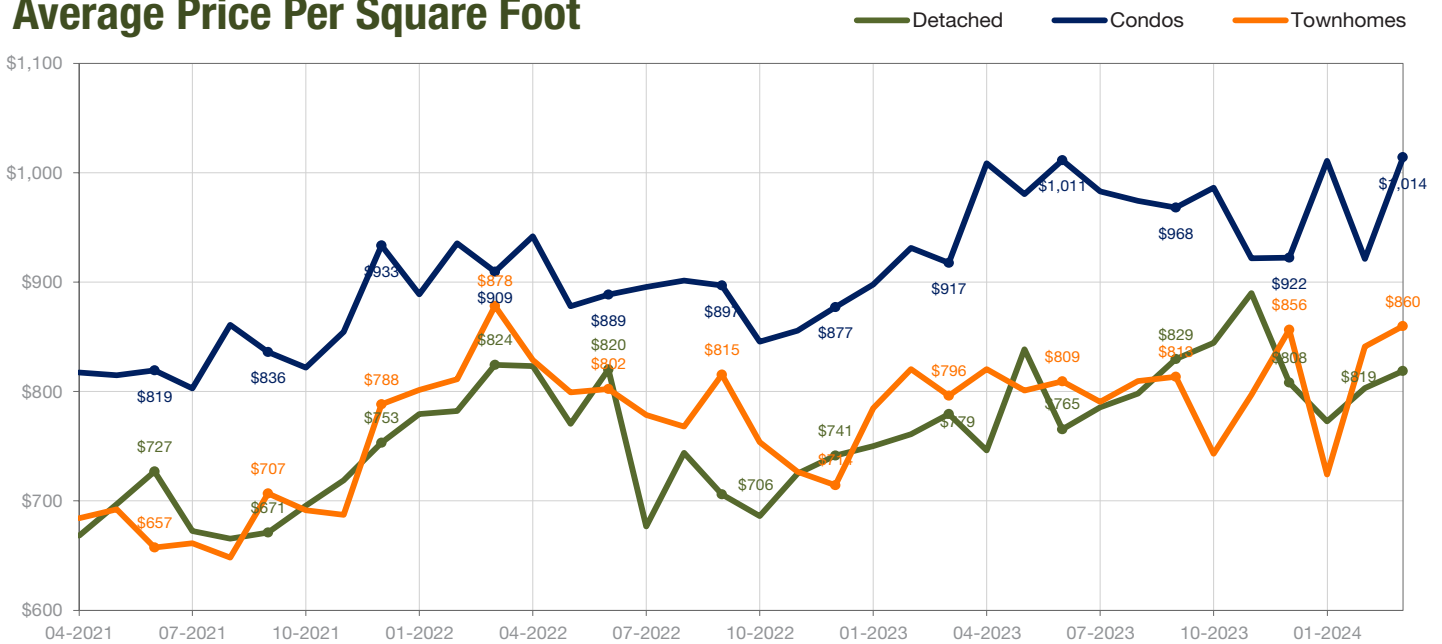
March 2024

## MLS® HPI Benchmark Price

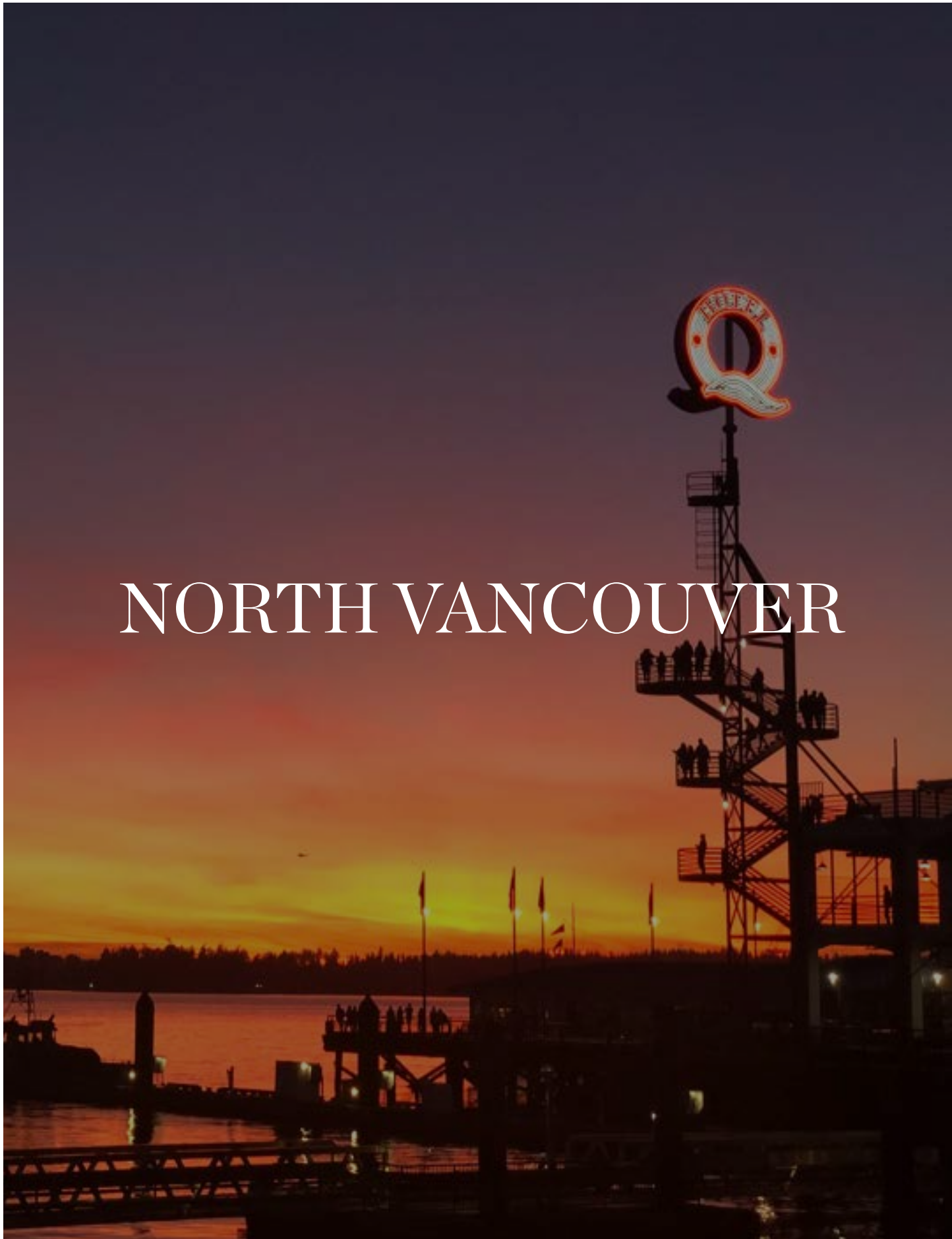


Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



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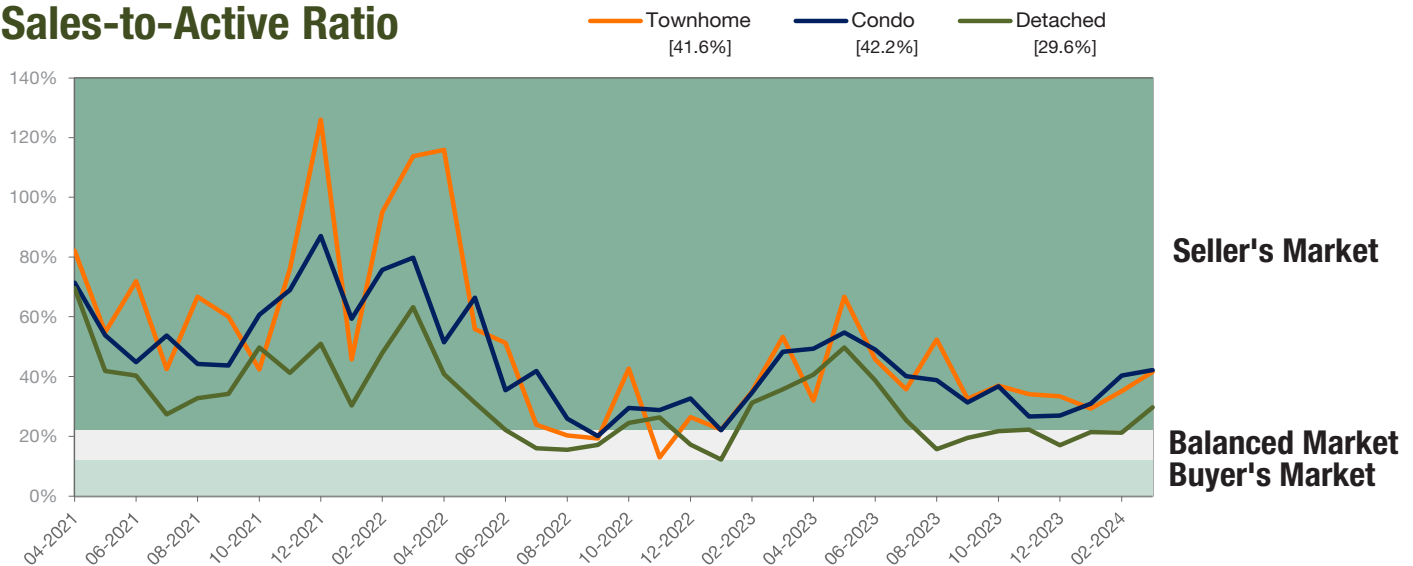
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 189         | 179         | + 5.6%          | 198         | 154         | + 28.6%         |
| Sales                    | 56          | 64          | - 12.5%         | 42          | 48          | - 12.5%         |
| Days on Market Average   | 18          | 17          | + 5.9%          | 20          | 28          | - 28.6%         |
| MLS® HPI Benchmark Price | \$2,259,900 | \$2,144,500 | + 5.4%          | \$2,216,600 | \$2,118,900 | + 4.6%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 223       | 230       | - 3.0%          | 226       | 220       | + 2.7%          |
| Sales                    | 94        | 111       | - 15.3%         | 91        | 76        | + 19.7%         |
| Days on Market Average   | 17        | 26        | - 34.6%         | 14        | 27        | - 48.1%         |
| MLS® HPI Benchmark Price | \$830,200 | \$770,300 | + 7.8%          | \$809,400 | \$765,200 | + 5.8%          |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 77          | 60          | + 28.3%         | 74          | 60          | + 23.3%         |
| Sales                    | 32          | 32          | 0.0%            | 26          | 21          | + 23.8%         |
| Days on Market Average   | 13          | 20          | - 35.0%         | 25          | 23          | + 8.7%          |
| MLS® HPI Benchmark Price | \$1,374,200 | \$1,355,000 | + 1.4%          | \$1,342,000 | \$1,363,400 | - 1.6%          |

## Sales-to-Active Ratio



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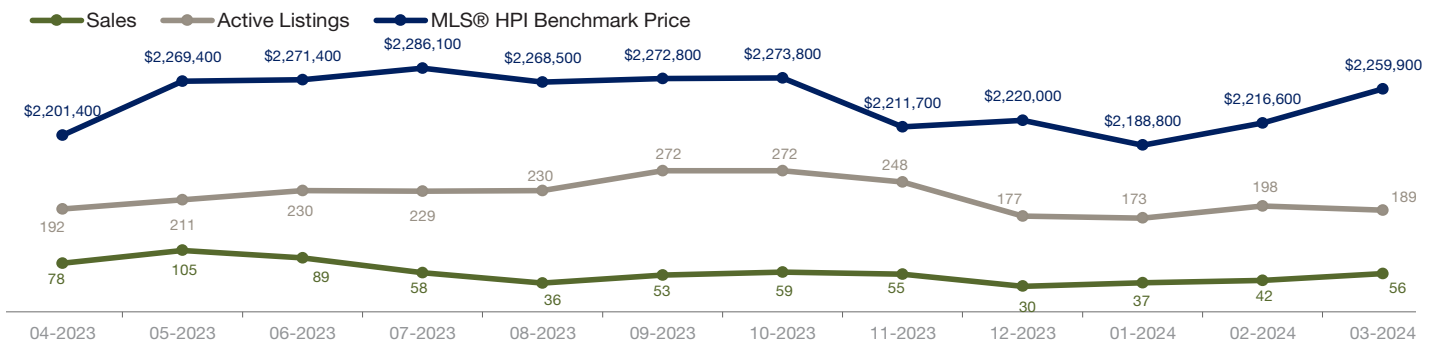
# NORTH VANCOUVER

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood              | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Blueridge NV               | 2         | 5               | \$2,197,500        | + 7.2%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Boulevard                  | 1         | 7               | \$2,437,800        | + 5.9%          |
| \$200,000 to \$399,999      | 0         | 1               | 0                  | Braemar                    | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 3               | 0                  | Calverhall                 | 1         | 6               | \$2,027,900        | + 3.9%          |
| \$900,000 to \$1,499,999    | 1         | 6               | 35                 | Canyon Heights NV          | 9         | 27              | \$2,386,200        | + 1.6%          |
| \$1,500,000 to \$1,999,999  | 7         | 28              | 13                 | Capilano NV                | 0         | 1               | \$2,400,500        | + 1.5%          |
| \$2,000,000 to \$2,999,999  | 37        | 82              | 18                 | Central Lonsdale           | 1         | 19              | \$2,150,900        | + 15.0%         |
| \$3,000,000 and \$3,999,999 | 8         | 36              | 22                 | Deep Cove                  | 2         | 9               | \$2,297,200        | + 6.2%          |
| \$4,000,000 to \$4,999,999  | 3         | 25              | 17                 | Delbrook                   | 2         | 1               | \$2,346,000        | + 4.5%          |
| \$5,000,000 and Above       | 0         | 8               | 0                  | Dollarton                  | 1         | 11              | \$2,541,500        | + 7.1%          |
| <b>TOTAL</b>                | <b>56</b> | <b>189</b>      | <b>18</b>          | Edgemont                   | 4         | 11              | \$2,969,800        | - 1.1%          |
|                             |           |                 |                    | Forest Hills NV            | 2         | 5               | \$3,165,400        | + 1.4%          |
|                             |           |                 |                    | Grouse Woods               | 0         | 2               | \$2,247,200        | + 4.8%          |
|                             |           |                 |                    | Harbourside                | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Indian Arm                 | 0         | 6               | \$0                | --              |
|                             |           |                 |                    | Indian River               | 1         | 4               | \$2,023,500        | + 7.0%          |
|                             |           |                 |                    | Lower Lonsdale             | 0         | 7               | \$2,416,100        | + 20.5%         |
|                             |           |                 |                    | Lynn Valley                | 7         | 8               | \$2,027,700        | + 5.2%          |
|                             |           |                 |                    | Lynnmour                   | 0         | 3               | \$0                | --              |
|                             |           |                 |                    | Mosquito Creek             | 1         | 3               | \$0                | --              |
|                             |           |                 |                    | Norgate                    | 1         | 1               | \$1,619,200        | + 6.9%          |
|                             |           |                 |                    | Northlands                 | 0         | 1               | \$0                | --              |
|                             |           |                 |                    | Pemberton Heights          | 3         | 6               | \$2,418,500        | + 17.9%         |
|                             |           |                 |                    | Pemberton NV               | 0         | 4               | \$1,727,300        | + 13.0%         |
|                             |           |                 |                    | Princess Park              | 1         | 1               | \$2,159,700        | + 6.2%          |
|                             |           |                 |                    | Queensbury                 | 1         | 3               | \$2,004,700        | + 4.3%          |
|                             |           |                 |                    | Roche Point                | 0         | 1               | \$1,893,900        | + 7.6%          |
|                             |           |                 |                    | Seymour NV                 | 0         | 3               | \$1,976,700        | + 2.0%          |
|                             |           |                 |                    | Tempe                      | 0         | 2               | \$2,008,700        | + 5.4%          |
|                             |           |                 |                    | Upper Delbrook             | 1         | 8               | \$2,442,400        | + 3.8%          |
|                             |           |                 |                    | Upper Lonsdale             | 8         | 17              | \$2,263,400        | + 4.8%          |
|                             |           |                 |                    | Westlynn                   | 4         | 4               | \$1,862,400        | + 8.2%          |
|                             |           |                 |                    | Westlynn Terrace           | 2         | 0               | \$0                | --              |
|                             |           |                 |                    | Windsor Park NV            | 1         | 1               | \$2,060,000        | + 5.2%          |
|                             |           |                 |                    | Woodlands-Sunshine-Cascade | 0         | 2               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>              | <b>56</b> | <b>189</b>      | <b>\$2,259,900</b> | <b>+ 5.4%</b>   |

\* This represents the total of the North Vancouver area, not the sum of the areas above.

### Detached Homes - North Vancouver



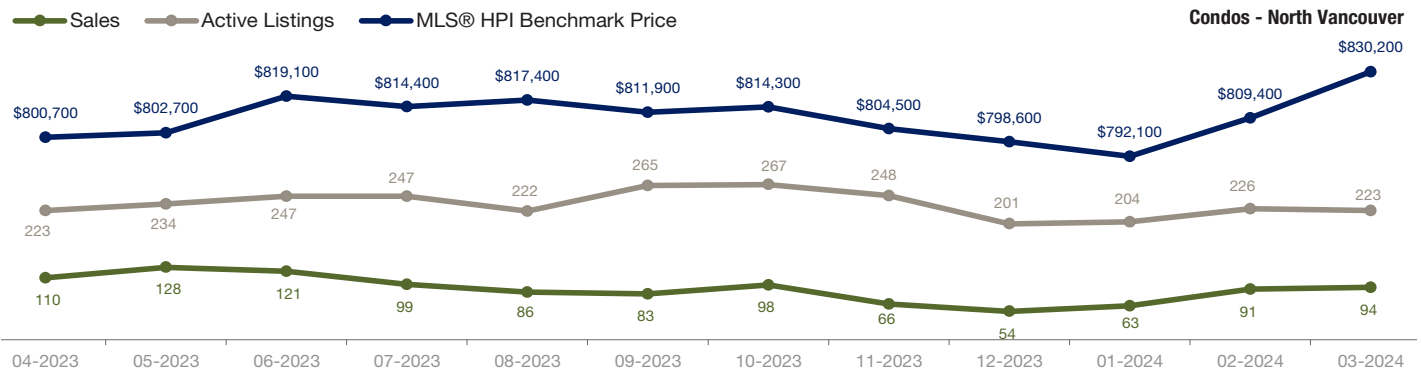
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# NORTH VANCOUVER

## Condo Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood              | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Blueridge NV               | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Boulevard                  | 0         | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 1         | 0               | 16                 | Braemar                    | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 57        | 111             | 16                 | Calverhall                 | 0         | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 29        | 81              | 21                 | Canyon Heights NV          | 0         | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 7         | 16              | 12                 | Capilano NV                | 0         | 0               | \$1,110,300      | + 8.8%          |
| \$2,000,000 to \$2,999,999  | 0         | 7               | 0                  | Central Lonsdale           | 21        | 52              | \$839,700        | + 11.4%         |
| \$3,000,000 and \$3,999,999 | 0         | 5               | 0                  | Deep Cove                  | 0         | 2               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 1               | 0                  | Delbrook                   | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 2               | 0                  | Dollarton                  | 0         | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>94</b> | <b>223</b>      | <b>17</b>          | Edgemont                   | 0         | 1               | \$1,304,300      | + 11.0%         |
|                             |           |                 |                    | Forest Hills NV            | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Grouse Woods               | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Harbourside                | 4         | 4               | \$990,400        | + 11.9%         |
|                             |           |                 |                    | Indian Arm                 | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Indian River               | 1         | 1               | \$894,100        | + 9.3%          |
|                             |           |                 |                    | Lower Lonsdale             | 29        | 67              | \$834,600        | + 5.8%          |
|                             |           |                 |                    | Lynn Valley                | 7         | 15              | \$903,300        | + 4.4%          |
|                             |           |                 |                    | Lynnmour                   | 7         | 34              | \$913,800        | + 3.8%          |
|                             |           |                 |                    | Mosquito Creek             | 5         | 3               | \$896,100        | + 10.9%         |
|                             |           |                 |                    | Norgate                    | 2         | 3               | \$886,100        | + 15.2%         |
|                             |           |                 |                    | Northlands                 | 1         | 1               | \$1,037,600      | + 9.5%          |
|                             |           |                 |                    | Pemberton Heights          | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Pemberton NV               | 12        | 25              | \$560,900        | + 12.1%         |
|                             |           |                 |                    | Princess Park              | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Queensbury                 | 2         | 5               | \$0              | --              |
|                             |           |                 |                    | Roche Point                | 3         | 7               | \$795,800        | + 8.3%          |
|                             |           |                 |                    | Seymour NV                 | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Tempe                      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Upper Delbrook             | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Upper Lonsdale             | 0         | 3               | \$722,900        | + 4.2%          |
|                             |           |                 |                    | Westlynn                   | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Westlynn Terrace           | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Windsor Park NV            | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Woodlands-Sunshine-Cascade | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | <b>TOTAL*</b>              | <b>94</b> | <b>223</b>      | <b>\$830,200</b> | <b>+ 7.8%</b>   |

\* This represents the total of the North Vancouver area, not the sum of the areas above.



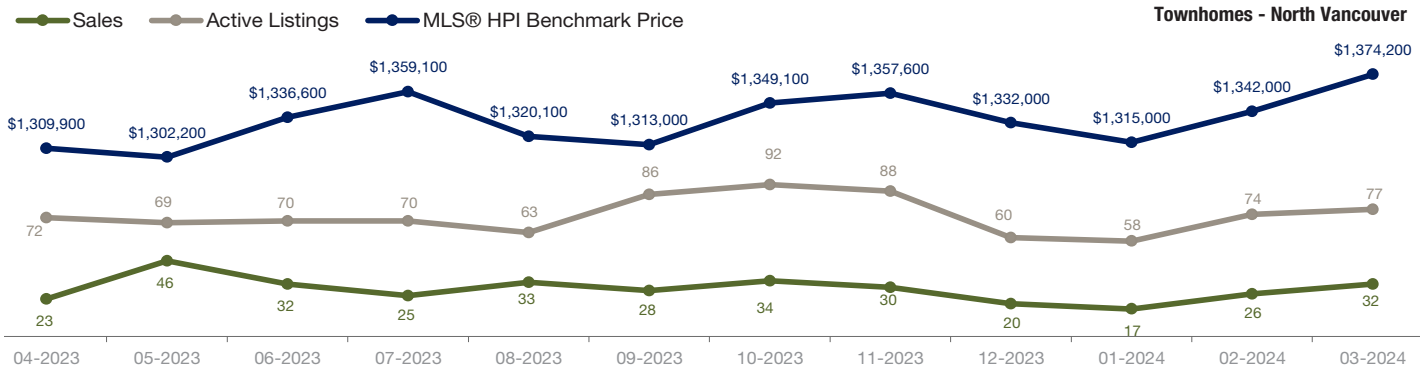


# NORTH VANCOUVER

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood              | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|----------------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Blueridge NV               | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Boulevard                  | 0         | 0               | \$0                | --              |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Braemar                    | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 3               | 0              | Calverhall                 | 0         | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 21        | 37              | 16             | Canyon Heights NV          | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 11        | 33              | 8              | Capilano NV                | 0         | 0               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 0         | 4               | 0              | Central Lonsdale           | 7         | 5               | \$1,352,500        | + 1.9%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Deep Cove                  | 2         | 0               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Delbrook                   | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Dollarton                  | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>32</b> | <b>77</b>       | <b>13</b>      | Edgemont                   | 1         | 4               | \$1,858,200        | + 1.1%          |
|                             |           |                 |                | Forest Hills NV            | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Grouse Woods               | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Harbourside                | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Indian Arm                 | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Indian River               | 0         | 2               | \$1,439,000        | - 1.9%          |
|                             |           |                 |                | Lower Lonsdale             | 5         | 32              | \$1,423,500        | + 3.9%          |
|                             |           |                 |                | Lynn Valley                | 1         | 7               | \$1,292,200        | + 1.6%          |
|                             |           |                 |                | Lynnmour                   | 3         | 5               | \$1,222,000        | - 1.5%          |
|                             |           |                 |                | Mosquito Creek             | 1         | 3               | \$1,223,800        | + 2.6%          |
|                             |           |                 |                | Norgate                    | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Northlands                 | 1         | 1               | \$1,527,100        | - 2.5%          |
|                             |           |                 |                | Pemberton Heights          | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Pemberton NV               | 3         | 1               | \$1,468,400        | + 5.5%          |
|                             |           |                 |                | Princess Park              | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Queensbury                 | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Roche Point                | 4         | 2               | \$1,430,300        | - 2.2%          |
|                             |           |                 |                | Seymour NV                 | 1         | 5               | \$1,321,600        | - 1.2%          |
|                             |           |                 |                | Tempe                      | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Delbrook             | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Lonsdale             | 2         | 5               | \$1,123,200        | + 16.6%         |
|                             |           |                 |                | Westlynn                   | 0         | 3               | \$1,328,700        | - 1.5%          |
|                             |           |                 |                | Westlynn Terrace           | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Windsor Park NV            | 1         | 2               | \$0                | --              |
|                             |           |                 |                | Woodlands-Sunshine-Cascade | 0         | 0               | \$0                | --              |
|                             |           |                 |                | <b>TOTAL*</b>              | <b>32</b> | <b>77</b>       | <b>\$1,374,200</b> | <b>+ 1.4%</b>   |

\* This represents the total of the North Vancouver area, not the sum of the areas above.

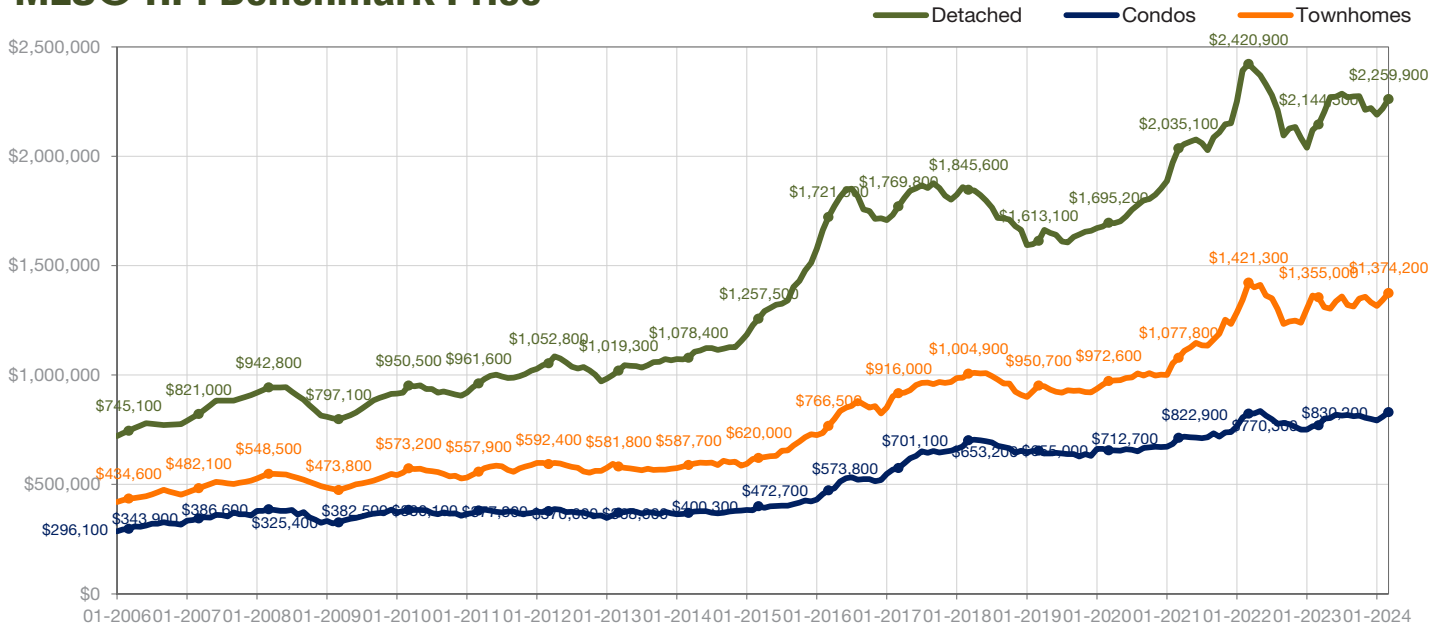


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# NORTH VANCOUVER

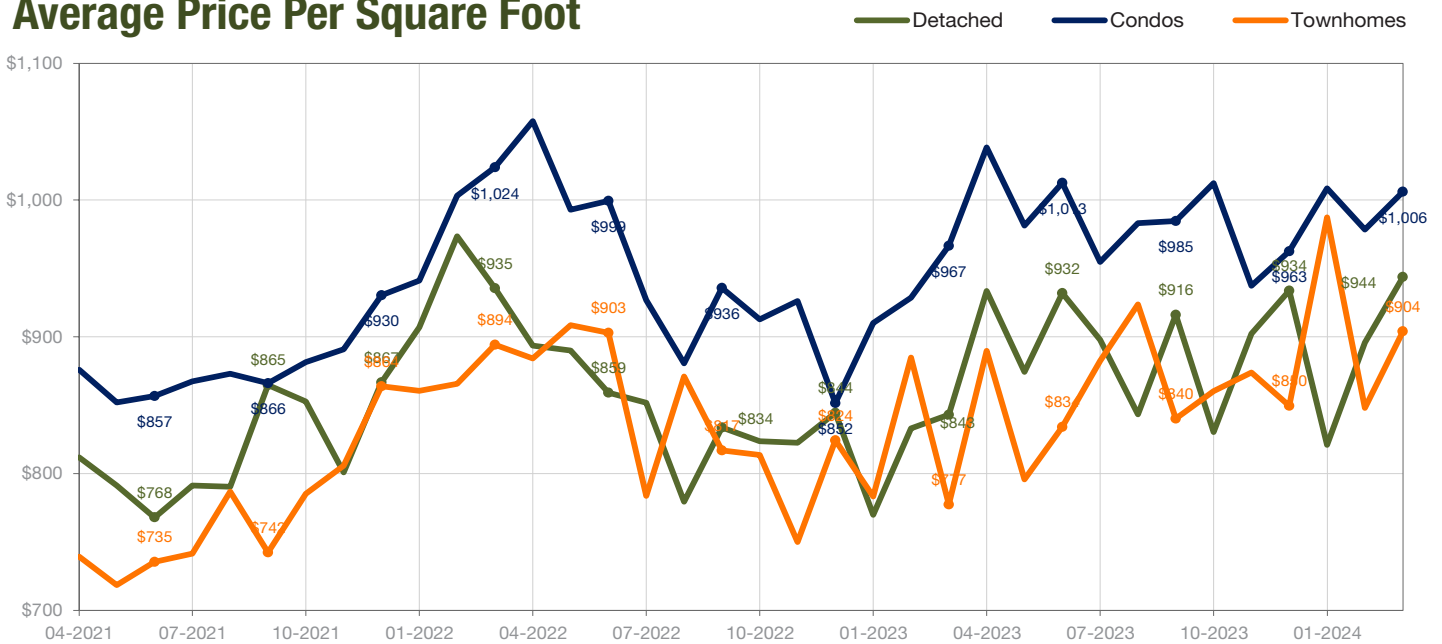
## March 2024

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# WEST VANCOUVER

# WEST VANCOUVER

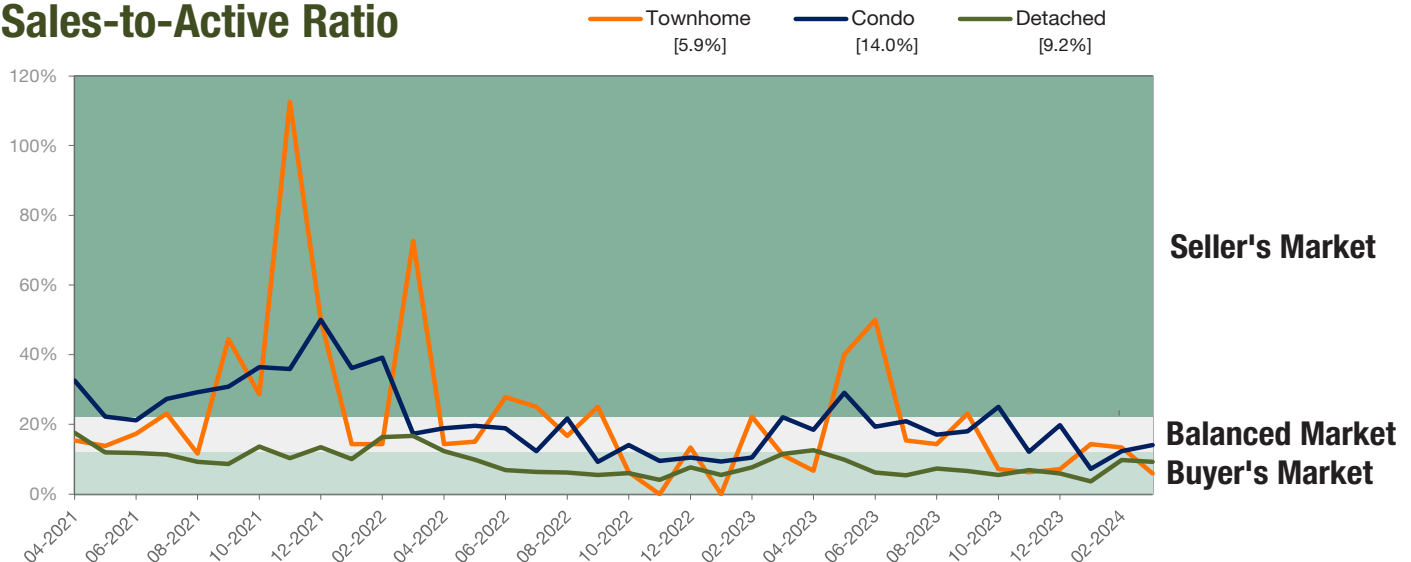
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 411         | 340         | + 20.9%         | 410         | 341         | + 20.2%         |
| Sales                    | 38          | 39          | - 2.6%          | 40          | 26          | + 53.8%         |
| Days on Market Average   | 61          | 67          | - 9.0%          | 47          | 53          | - 11.3%         |
| MLS® HPI Benchmark Price | \$3,177,400 | \$3,042,800 | + 4.4%          | \$3,076,200 | \$2,976,400 | + 3.4%          |

| Condos                   | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 100         | 100         | 0.0%            | 98          | 96          | + 2.1%          |
| Sales                    | 14          | 22          | - 36.4%         | 12          | 10          | + 20.0%         |
| Days on Market Average   | 22          | 36          | - 38.9%         | 34          | 48          | - 29.2%         |
| MLS® HPI Benchmark Price | \$1,328,900 | \$1,213,300 | + 9.5%          | \$1,339,900 | \$1,290,800 | + 3.8%          |

| Townhomes                | March |      |                 | February |      |                 |
|--------------------------|-------|------|-----------------|----------|------|-----------------|
| Activity Snapshot        | 2024  | 2023 | One-Year Change | 2024     | 2023 | One-Year Change |
| Total Active Listings    | 17    | 9    | + 88.9%         | 15       | 9    | + 66.7%         |
| Sales                    | 1     | 1    | 0.0%            | 2        | 2    | 0.0%            |
| Days on Market Average   | 25    | 14   | + 78.6%         | 27       | 58   | - 53.4%         |
| MLS® HPI Benchmark Price | \$0   | \$0  | --              | \$0      | \$0  | --              |

## Sales-to-Active Ratio



Current as of April 02, 2024. All data from the Greater Vancouver REALTORS® Report © 2024 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures

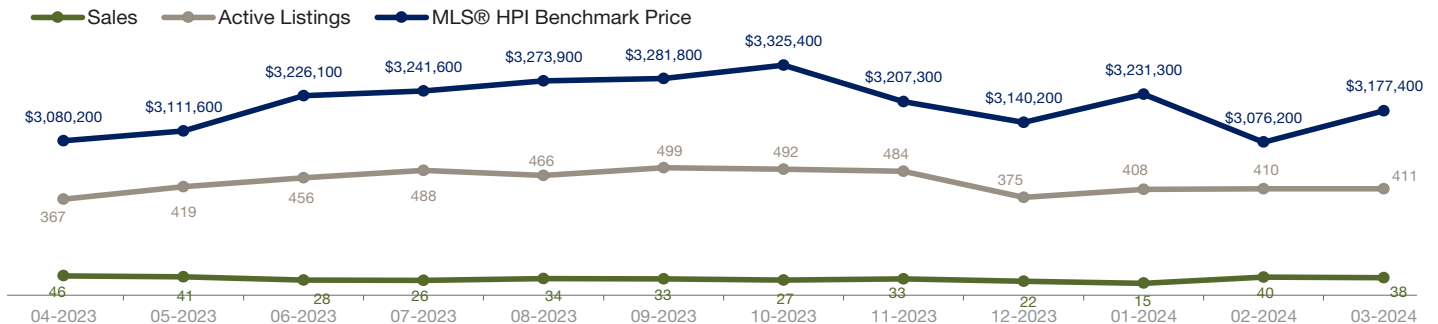
# WEST VANCOUVER

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Altamont             | 0         | 20              | \$5,314,700        | + 5.0%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Ambleside            | 5         | 33              | \$3,009,800        | + 2.9%          |
| \$200,000 to \$399,999      | 0         | 5               | 0                  | Bayridge             | 1         | 6               | \$2,943,200        | + 6.0%          |
| \$400,000 to \$899,999      | 0         | 0               | 0                  | British Properties   | 7         | 70              | \$3,436,000        | + 3.7%          |
| \$900,000 to \$1,499,999    | 0         | 2               | 0                  | Canterbury WV        | 0         | 6               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 1         | 10              | 17                 | Caulfeild            | 3         | 24              | \$3,042,400        | + 6.7%          |
| \$2,000,000 to \$2,999,999  | 19        | 79              | 49                 | Cedardale            | 1         | 1               | \$2,618,800        | + 8.7%          |
| \$3,000,000 and \$3,999,999 | 5         | 93              | 27                 | Chartwell            | 1         | 34              | \$5,692,100        | + 1.3%          |
| \$4,000,000 to \$4,999,999  | 3         | 74              | 70                 | Chelsea Park         | 0         | 2               | \$0                | --              |
| \$5,000,000 and Above       | 10        | 148             | 101                | Cypress              | 0         | 10              | \$3,224,200        | + 7.6%          |
| <b>TOTAL</b>                | <b>38</b> | <b>411</b>      | <b>61</b>          | Cypress Park Estates | 1         | 23              | \$3,128,400        | + 0.9%          |
|                             |           |                 |                    | Deer Ridge WV        | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Dundarave            | 1         | 27              | \$3,474,400        | + 4.2%          |
|                             |           |                 |                    | Eagle Harbour        | 1         | 18              | \$2,268,000        | + 8.0%          |
|                             |           |                 |                    | Eagleridge           | 2         | 2               | \$0                | --              |
|                             |           |                 |                    | Furry Creek          | 0         | 9               | \$0                | --              |
|                             |           |                 |                    | Gleneagles           | 1         | 8               | \$2,949,000        | + 5.9%          |
|                             |           |                 |                    | Glenmore             | 1         | 20              | \$2,406,600        | + 7.2%          |
|                             |           |                 |                    | Horseshoe Bay WV     | 2         | 3               | \$2,054,600        | + 6.7%          |
|                             |           |                 |                    | Howe Sound           | 1         | 1               | \$3,468,000        | + 8.5%          |
|                             |           |                 |                    | Lions Bay            | 1         | 16              | \$1,995,200        | + 7.6%          |
|                             |           |                 |                    | Olde Caulfeild       | 1         | 4               | \$0                | --              |
|                             |           |                 |                    | Panorama Village     | 0         | 2               | \$0                | --              |
|                             |           |                 |                    | Park Royal           | 0         | 7               | \$0                | --              |
|                             |           |                 |                    | Passage Island       | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Queens               | 1         | 11              | \$3,502,100        | + 4.4%          |
|                             |           |                 |                    | Rockridge            | 0         | 5               | \$0                | --              |
|                             |           |                 |                    | Sandy Cove           | 1         | 2               | \$0                | --              |
|                             |           |                 |                    | Sentinel Hill        | 1         | 10              | \$2,879,800        | + 6.4%          |
|                             |           |                 |                    | Upper Caulfeild      | 0         | 3               | \$3,008,100        | + 6.9%          |
|                             |           |                 |                    | West Bay             | 3         | 6               | \$4,110,900        | + 4.6%          |
|                             |           |                 |                    | Westhill             | 0         | 8               | \$0                | --              |
|                             |           |                 |                    | Westmount WV         | 0         | 9               | \$4,645,100        | + 4.3%          |
|                             |           |                 |                    | Whitby Estates       | 0         | 5               | \$0                | --              |
|                             |           |                 |                    | Whytecliff           | 2         | 6               | \$2,635,300        | + 6.7%          |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>38</b> | <b>411</b>      | <b>\$3,177,400</b> | <b>+ 4.4%</b>   |

\* This represents the total of the West Vancouver area, not the sum of the areas above.

### Detached Homes - West Vancouver



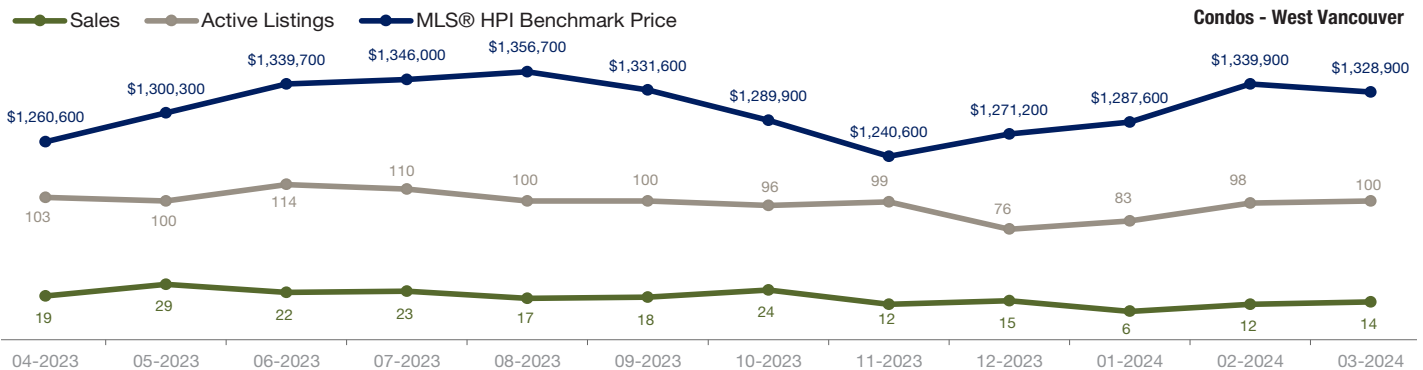
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# WEST VANCOUVER

## Condo Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Altamont             | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Ambleside            | 6         | 25              | \$989,700          | + 8.2%          |
| \$200,000 to \$399,999      | 1         | 0               | 4                  | Bayridge             | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 3         | 14              | 15                 | British Properties   | 0         | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 2         | 32              | 16                 | Canterbury WV        | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 3         | 19              | 34                 | Caulfeild            | 0         | 0               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 3         | 14              | 12                 | Cedardale            | 1         | 2               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 2         | 10              | 43                 | Chartwell            | 0         | 0               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0         | 5               | 0                  | Chelsea Park         | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 6               | 0                  | Cypress              | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>14</b> | <b>100</b>      | <b>22</b>          | Cypress Park Estates | 0         | 4               | \$2,193,500        | + 11.2%         |
|                             |           |                 |                    | Deer Ridge WV        | 0         | 2               | \$0                | --              |
|                             |           |                 |                    | Dundarave            | 5         | 20              | \$1,532,000        | + 10.6%         |
|                             |           |                 |                    | Eagle Harbour        | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Eagleridge           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Furry Creek          | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Gleneagles           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Glenmore             | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Horseshoe Bay WV     | 0         | 16              | \$0                | --              |
|                             |           |                 |                    | Howe Sound           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Lions Bay            | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Olde Caulfeild       | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Panorama Village     | 0         | 6               | \$1,607,400        | + 9.0%          |
|                             |           |                 |                    | Park Royal           | 1         | 23              | \$1,387,400        | + 10.1%         |
|                             |           |                 |                    | Passage Island       | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Queens               | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Rockridge            | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Sandy Cove           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Sentinel Hill        | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Upper Caulfeild      | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | West Bay             | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Westhill             | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Westmount WV         | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Whitby Estates       | 1         | 2               | \$0                | --              |
|                             |           |                 |                    | Whytecliff           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>14</b> | <b>100</b>      | <b>\$1,328,900</b> | <b>+ 9.5%</b>   |

\* This represents the total of the West Vancouver area, not the sum of the areas above.

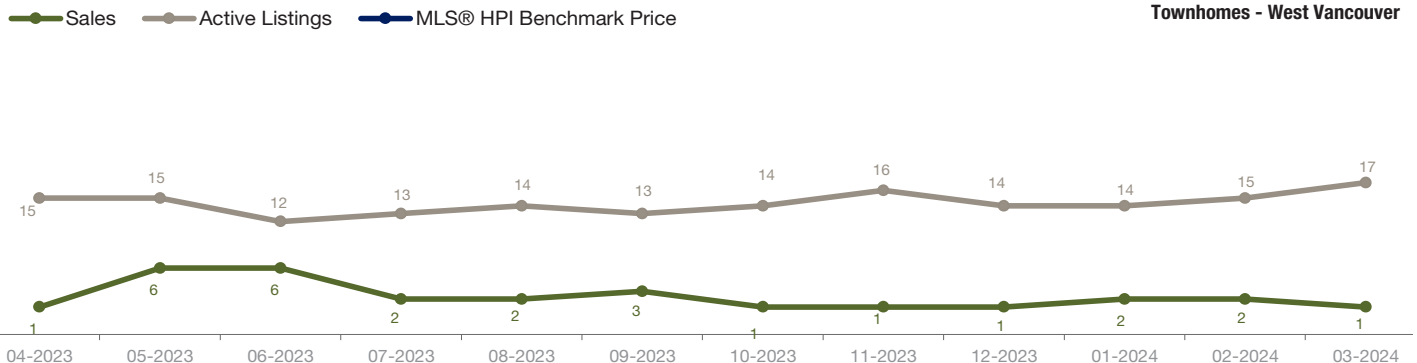


# WEST VANCOUVER

## Townhomes Report – March 2024

| Price Range                 | Sales    | Active Listings | Days on Market | Neighbourhood        | Sales    | Active Listings | Benchmark Price | One-Year Change |
|-----------------------------|----------|-----------------|----------------|----------------------|----------|-----------------|-----------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0              | Altamont             | 0        | 0               | \$0             | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0              | Ambleside            | 0        | 1               | \$0             | --              |
| \$200,000 to \$399,999      | 0        | 0               | 0              | Bayridge             | 0        | 0               | \$0             | --              |
| \$400,000 to \$899,999      | 0        | 1               | 0              | British Properties   | 1        | 0               | \$0             | --              |
| \$900,000 to \$1,499,999    | 0        | 2               | 0              | Canterbury WV        | 0        | 0               | \$0             | --              |
| \$1,500,000 to \$1,999,999  | 1        | 0               | 25             | Caulfeild            | 0        | 0               | \$0             | --              |
| \$2,000,000 to \$2,999,999  | 0        | 10              | 0              | Cedardale            | 0        | 0               | \$0             | --              |
| \$3,000,000 and \$3,999,999 | 0        | 3               | 0              | Chartwell            | 0        | 0               | \$0             | --              |
| \$4,000,000 to \$4,999,999  | 0        | 1               | 0              | Chelsea Park         | 0        | 1               | \$0             | --              |
| \$5,000,000 and Above       | 0        | 0               | 0              | Cypress              | 0        | 0               | \$0             | --              |
| <b>TOTAL</b>                | <b>1</b> | <b>17</b>       | <b>25</b>      | Cypress Park Estates | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Deer Ridge WV        | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Dundarave            | 0        | 1               | \$0             | --              |
|                             |          |                 |                | Eagle Harbour        | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Eagleridge           | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Furry Creek          | 0        | 2               | \$0             | --              |
|                             |          |                 |                | Gleneagles           | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Glenmore             | 0        | 1               | \$0             | --              |
|                             |          |                 |                | Horseshoe Bay WV     | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Howe Sound           | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Lions Bay            | 0        | 1               | \$0             | --              |
|                             |          |                 |                | Olde Caulfeild       | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Panorama Village     | 0        | 2               | \$0             | --              |
|                             |          |                 |                | Park Royal           | 0        | 6               | \$0             | --              |
|                             |          |                 |                | Passage Island       | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Queens               | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Rockridge            | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Sandy Cove           | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Sentinel Hill        | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Upper Caulfeild      | 0        | 0               | \$0             | --              |
|                             |          |                 |                | West Bay             | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Westhill             | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Westmount WV         | 0        | 0               | \$0             | --              |
|                             |          |                 |                | Whitby Estates       | 0        | 2               | \$0             | --              |
|                             |          |                 |                | Whytecliff           | 0        | 0               | \$0             | --              |
|                             |          |                 |                | <b>TOTAL*</b>        | <b>1</b> | <b>17</b>       | <b>\$0</b>      | <b>--</b>       |

\* This represents the total of the West Vancouver area, not the sum of the areas above.

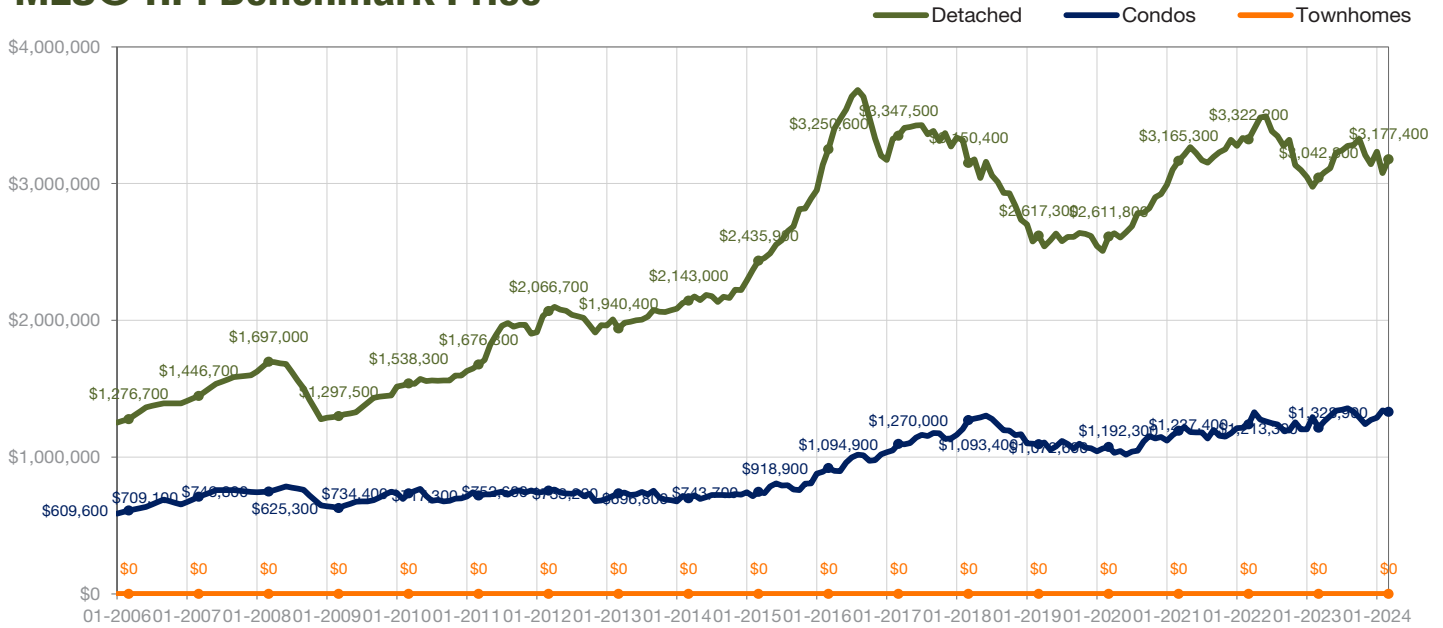


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# WEST VANCOUVER

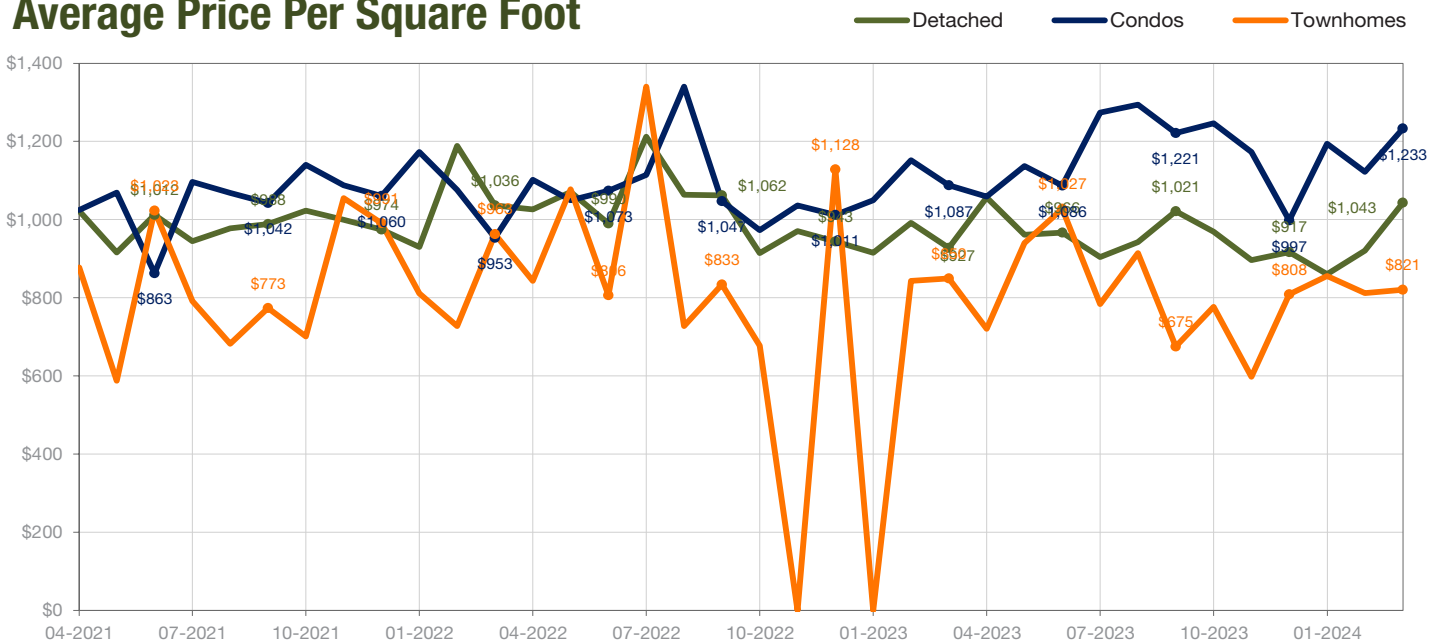
## March 2024

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





# SUNSHINE COAST

# SUNSHINE COAST

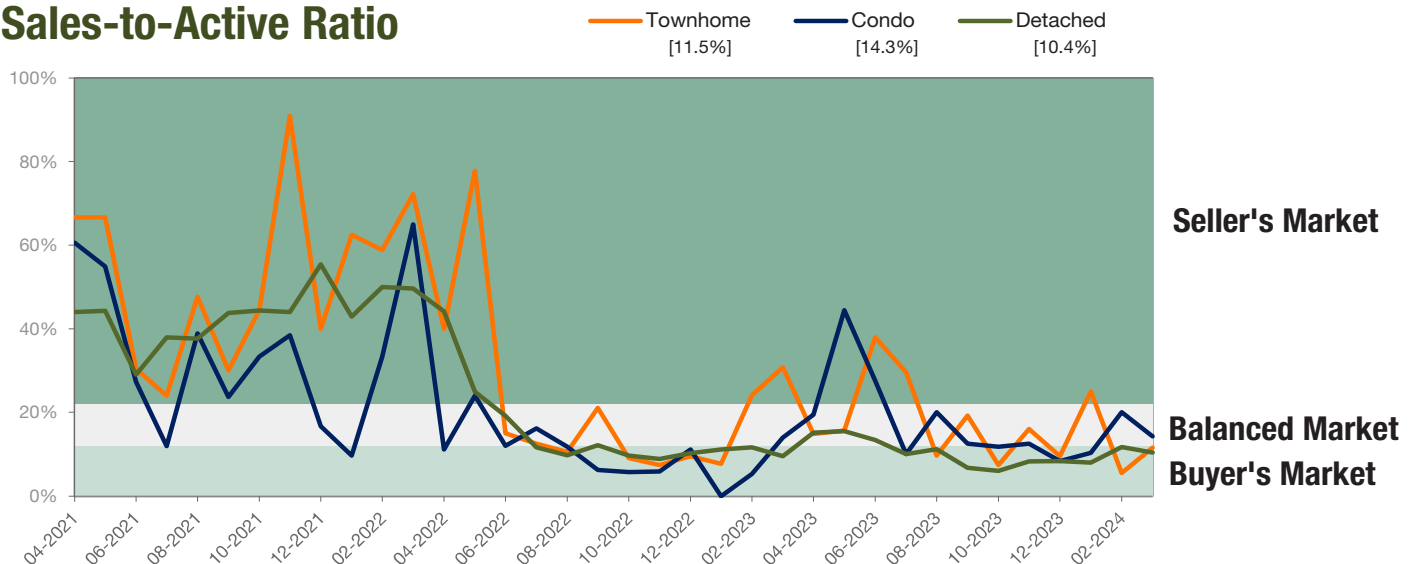
## March 2024

| Detached Properties      | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 336       | 252       | + 33.3%         | 274       | 207       | + 32.4%         |
| Sales                    | 35        | 24        | + 45.8%         | 32        | 24        | + 33.3%         |
| Days on Market Average   | 73        | 42        | + 73.8%         | 113       | 41        | + 175.6%        |
| MLS® HPI Benchmark Price | \$878,000 | \$886,000 | - 0.9%          | \$847,800 | \$867,700 | - 2.3%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 28        | 43        | - 34.9%         | 20        | 38        | - 47.4%         |
| Sales                    | 4         | 6         | - 33.3%         | 4         | 2         | + 100.0%        |
| Days on Market Average   | 61        | 17        | + 258.8%        | 29        | 43        | - 32.6%         |
| MLS® HPI Benchmark Price | \$583,400 | \$540,500 | + 7.9%          | \$592,000 | \$552,900 | + 7.1%          |

| Townhomes                | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 26        | 26        | 0.0%            | 18        | 29        | - 37.9%         |
| Sales                    | 3         | 8         | - 62.5%         | 1         | 7         | - 85.7%         |
| Days on Market Average   | 12        | 64        | - 81.3%         | 79        | 36        | + 119.4%        |
| MLS® HPI Benchmark Price | \$746,200 | \$719,300 | + 3.7%          | \$741,100 | \$719,600 | + 3.0%          |

## Sales-to-Active Ratio



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# SUNSHINE COAST

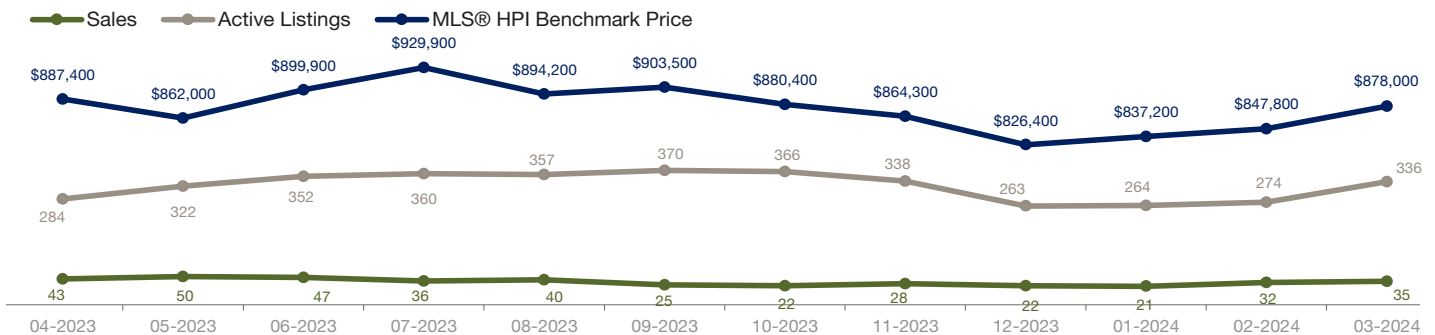
## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market |
|-----------------------------|-----------|-----------------|--------------------|
| \$99,999 and Below          | 0         | 0               | 0                  |
| \$100,000 to \$199,999      | 0         | 3               | 0                  |
| \$200,000 to \$399,999      | 1         | 9               | 153                |
| \$400,000 to \$899,999      | 14        | 79              | 45                 |
| \$900,000 to \$1,499,999    | 16        | 139             | 103                |
| \$1,500,000 to \$1,999,999  | 3         | 47              | 47                 |
| \$2,000,000 to \$2,999,999  | 1         | 40              | 8                  |
| \$3,000,000 and \$3,999,999 | 0         | 13              | 0                  |
| \$4,000,000 to \$4,999,999  | 0         | 4               | 0                  |
| \$5,000,000 and Above       | 0         | 2               | 0                  |
| <b>TOTAL</b>                | <b>35</b> | <b>336</b>      | <b>73</b>          |

| Neighbourhood                 | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-------------------------------|-----------|-----------------|------------------|-----------------|
| Gambier Island                | 0         | 4               | \$0              | --              |
| Gibsons & Area                | 13        | 77              | \$877,500        | - 4.2%          |
| Halfmn Bay Secret Cv Redroofs | 2         | 52              | \$946,500        | - 1.8%          |
| Keats Island                  | 0         | 0               | \$0              | --              |
| Nelson Island                 | 0         | 4               | \$0              | --              |
| Pender Harbour Egmont         | 3         | 55              | \$814,500        | + 2.6%          |
| Roberts Creek                 | 1         | 26              | \$962,200        | - 2.0%          |
| Sechelt District              | 16        | 118             | \$863,300        | + 1.8%          |
| <b>TOTAL*</b>                 | <b>35</b> | <b>336</b>      | <b>\$878,000</b> | <b>- 0.9%</b>   |

\* This represents the total of the Sunshine Coast area, not the sum of the areas above.

### Detached Homes - Sunshine Coast

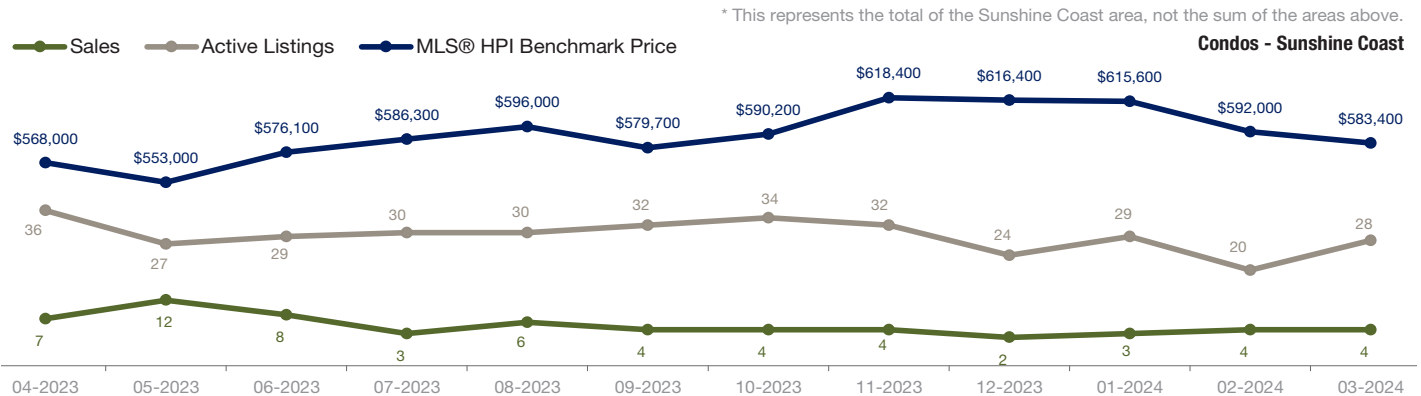


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# SUNSHINE COAST

## Condo Report – March 2024

| Price Range                 | Sales    | Active Listings | Avg Days on Market | Neighbourhood                 | Sales    | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|----------|-----------------|--------------------|-------------------------------|----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0                  | Gambier Island                | 0        | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0        | 1               | 0                  | Gibsons & Area                | 2        | 15              | \$586,500        | + 10.6%         |
| \$200,000 to \$399,999      | 0        | 3               | 0                  | Halfmn Bay Secret Cv Redroofs | 0        | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 3        | 16              | 79                 | Keats Island                  | 0        | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 1        | 5               | 5                  | Nelson Island                 | 0        | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 0        | 3               | 0                  | Pender Harbour Egmont         | 0        | 2               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0                  | Roberts Creek                 | 0        | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0                  | Sechelt District              | 2        | 11              | \$580,500        | + 5.7%          |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0                  | <b>TOTAL*</b>                 | <b>4</b> | <b>28</b>       | <b>\$583,400</b> | <b>+ 7.9%</b>   |
| \$5,000,000 and Above       | 0        | 0               | 0                  |                               |          |                 |                  |                 |
| <b>TOTAL</b>                | <b>4</b> | <b>28</b>       | <b>61</b>          |                               |          |                 |                  |                 |



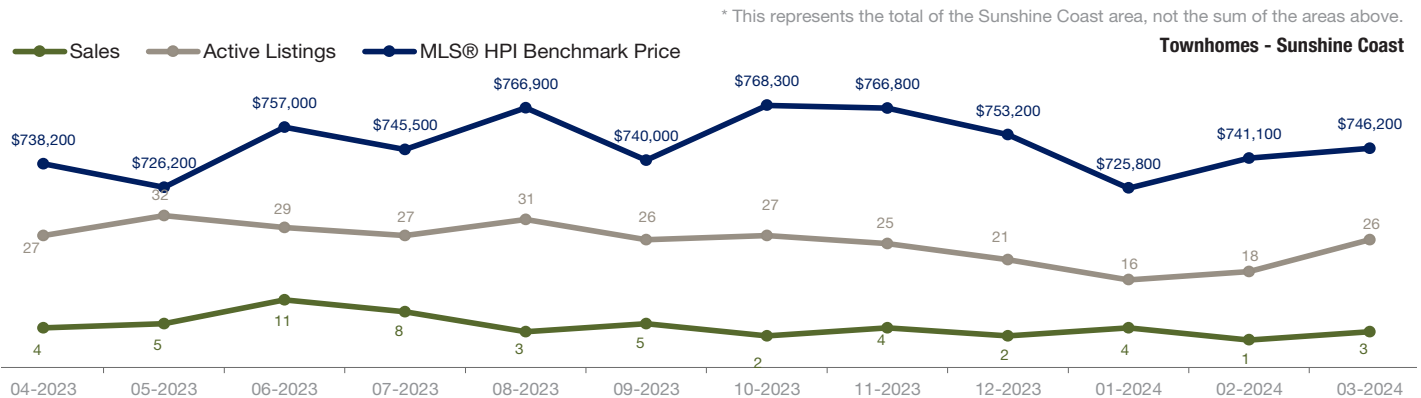
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# SUNSHINE COAST

## Townhomes Report – March 2024

| Price Range                 | Sales    | Active Listings | Days on Market |
|-----------------------------|----------|-----------------|----------------|
| \$99,999 and Below          | 0        | 0               | 0              |
| \$100,000 to \$199,999      | 0        | 4               | 0              |
| \$200,000 to \$399,999      | 0        | 5               | 0              |
| \$400,000 to \$899,999      | 3        | 11              | 12             |
| \$900,000 to \$1,499,999    | 0        | 5               | 0              |
| \$1,500,000 to \$1,999,999  | 0        | 1               | 0              |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0              |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0              |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0              |
| \$5,000,000 and Above       | 0        | 0               | 0              |
| <b>TOTAL</b>                | <b>3</b> | <b>26</b>       | <b>12</b>      |

| Neighbourhood                 | Sales    | Active Listings | Benchmark Price  | One-Year Change |
|-------------------------------|----------|-----------------|------------------|-----------------|
| Gambier Island                | 0        | 0               | \$0              | --              |
| Gibsons & Area                | 3        | 5               | \$748,700        | + 4.9%          |
| Halfmn Bay Secret Cv Redroofs | 0        | 0               | \$0              | --              |
| Keats Island                  | 0        | 0               | \$0              | --              |
| Nelson Island                 | 0        | 0               | \$0              | --              |
| Pender Harbour Egmont         | 0        | 10              | \$0              | --              |
| Roberts Creek                 | 0        | 0               | \$0              | --              |
| Sechelt District              | 0        | 11              | \$743,800        | + 2.7%          |
| <b>TOTAL*</b>                 | <b>3</b> | <b>26</b>       | <b>\$746,200</b> | <b>+ 3.7%</b>   |

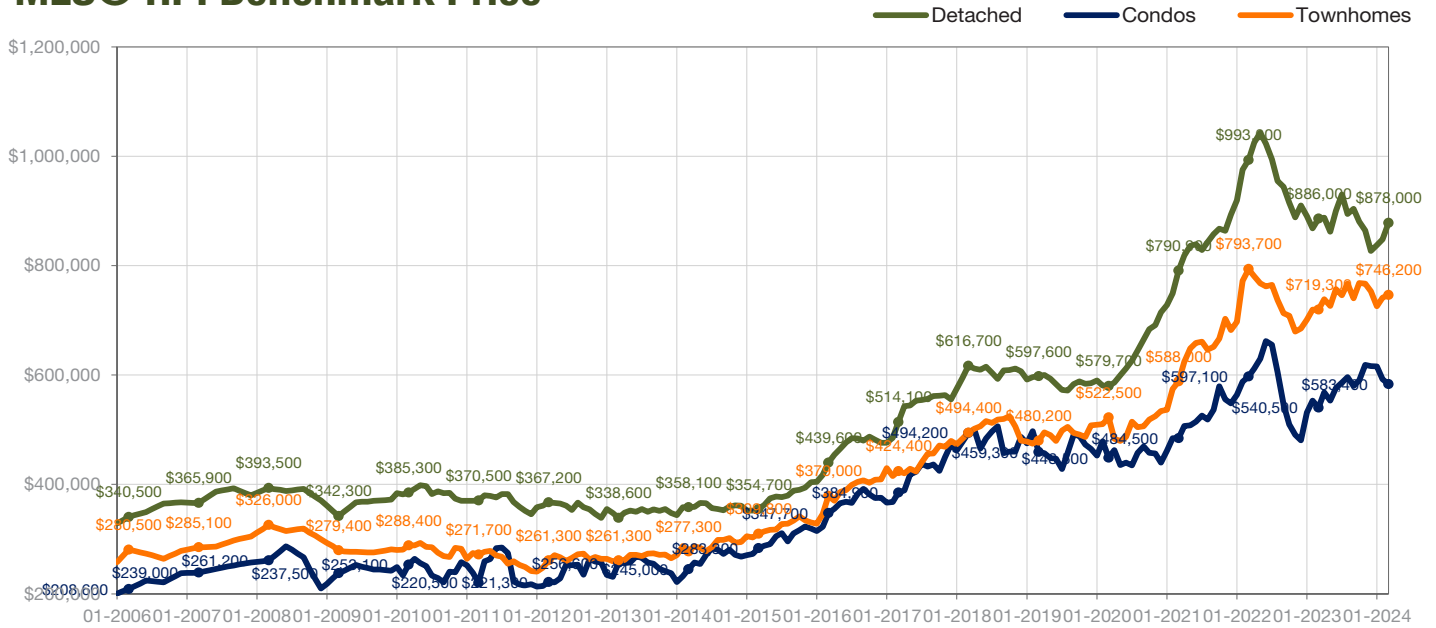


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# SUNSHINE COAST

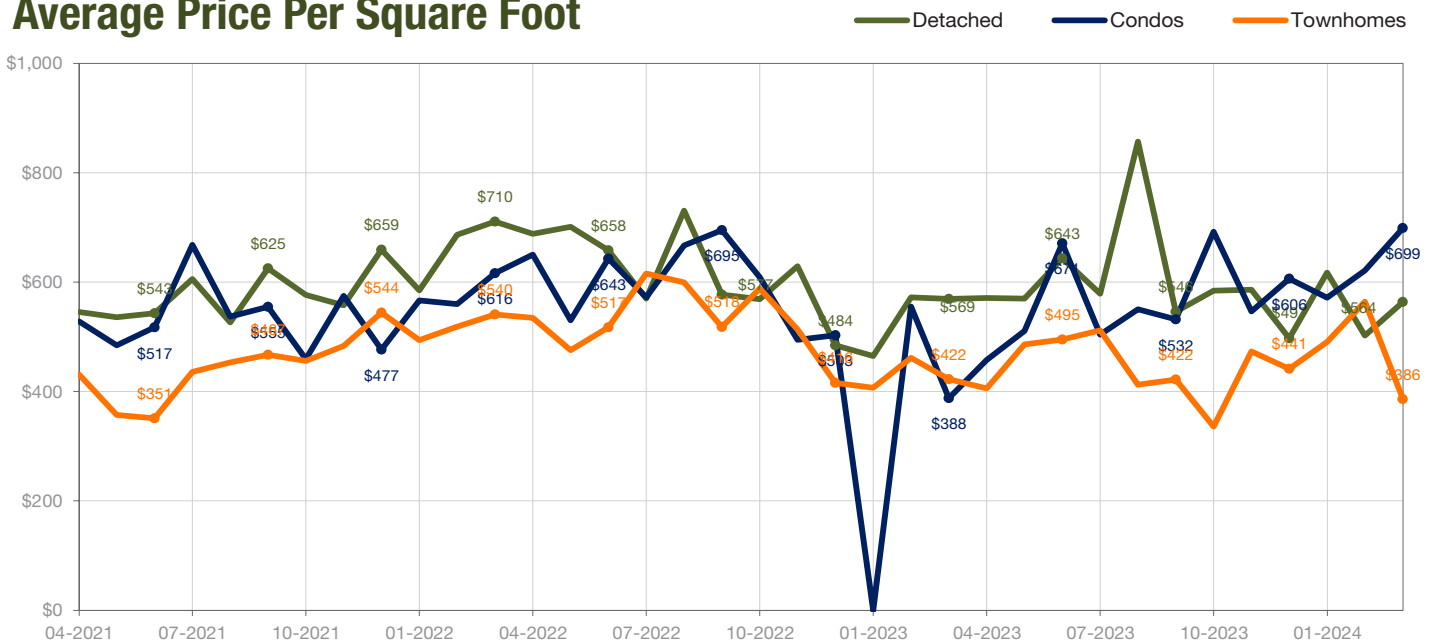
March 2024

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# SQUAMISH

# SQUAMISH

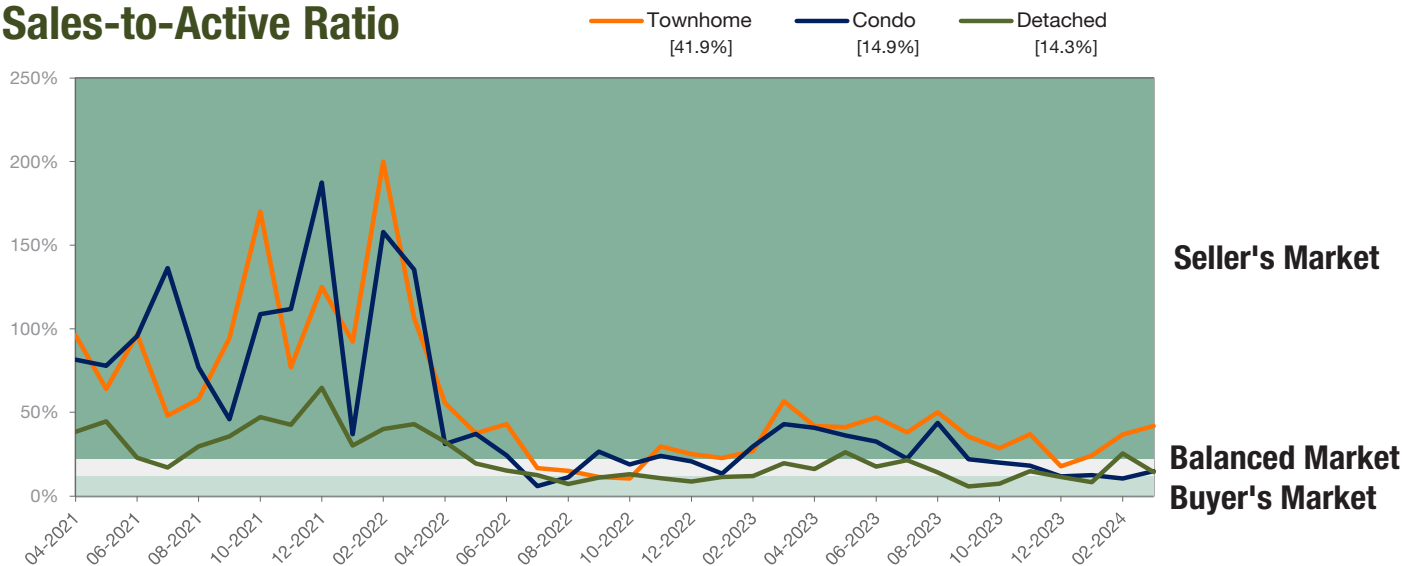
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 77          | 87          | - 11.5%         | 71          | 93          | - 23.7%         |
| Sales                    | 11          | 17          | - 35.3%         | 18          | 11          | + 63.6%         |
| Days on Market Average   | 64          | 52          | + 23.1%         | 35          | 81          | - 56.8%         |
| MLS® HPI Benchmark Price | \$1,527,100 | \$1,540,500 | - 0.9%          | \$1,531,600 | \$1,502,500 | + 1.9%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 47        | 28        | + 67.9%         | 48        | 27        | + 77.8%         |
| Sales                    | 7         | 12        | - 41.7%         | 5         | 8         | - 37.5%         |
| Days on Market Average   | 25        | 59        | - 57.6%         | 17        | 81        | - 79.0%         |
| MLS® HPI Benchmark Price | \$639,600 | \$579,900 | + 10.3%         | \$638,900 | \$584,400 | + 9.3%          |

| Townhomes                | March       |             |                 | February    |           |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-----------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023      | One-Year Change |
| Total Active Listings    | 31          | 30          | + 3.3%          | 30          | 26        | + 15.4%         |
| Sales                    | 13          | 17          | - 23.5%         | 11          | 7         | + 57.1%         |
| Days on Market Average   | 37          | 15          | + 146.7%        | 44          | 29        | + 51.7%         |
| MLS® HPI Benchmark Price | \$1,030,700 | \$1,003,100 | + 2.8%          | \$1,030,500 | \$999,000 | + 3.2%          |

## Sales-to-Active Ratio



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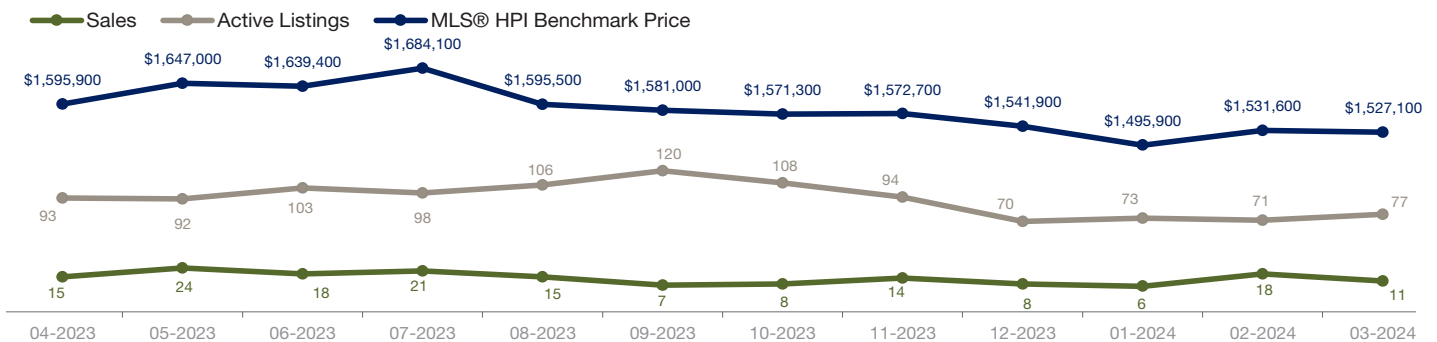
# SQUAMISH

## Detached Properties Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brackendale          | 1         | 6               | \$1,322,800        | + 0.8%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Brennan Center       | 1         | 4               | \$1,653,300        | + 1.3%          |
| \$200,000 to \$399,999      | 1         | 4               | 172                | Britannia Beach      | 0         | 5               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 3               | 0                  | Business Park        | 0         | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 3         | 10              | 41                 | Dentville            | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 4         | 21              | 54                 | Downtown SQ          | 0         | 5               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 2         | 30              | 83                 | Garibaldi Estates    | 2         | 4               | \$1,345,200        | + 1.2%          |
| \$3,000,000 and \$3,999,999 | 1         | 7               | 28                 | Garibaldi Highlands  | 2         | 17              | \$1,717,200        | + 2.1%          |
| \$4,000,000 to \$4,999,999  | 0         | 2               | 0                  | Hospital Hill        | 0         | 3               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Northyards           | 1         | 5               | \$0                | --              |
| <b>TOTAL</b>                | <b>11</b> | <b>77</b>       | <b>64</b>          | Paradise Valley      | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Plateau              | 0         | 0               | \$2,002,500        | + 2.5%          |
|                             |           |                 |                    | Ring Creek           | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Squamish Rural       | 0         | 0               | \$0                | --              |
|                             |           |                 |                    | Tantalus             | 1         | 4               | \$1,876,600        | + 0.6%          |
|                             |           |                 |                    | University Highlands | 1         | 14              | \$1,920,300        | + 1.5%          |
|                             |           |                 |                    | Upper Squamish       | 0         | 2               | \$0                | --              |
|                             |           |                 |                    | Valleycliffe         | 2         | 8               | \$1,277,400        | + 0.3%          |
|                             |           |                 |                    | <b>TOTAL*</b>        | <b>11</b> | <b>77</b>       | <b>\$1,527,100</b> | <b>- 0.9%</b>   |

\* This represents the total of the Squamish area, not the sum of the areas above.

### Detached Homes - Squamish

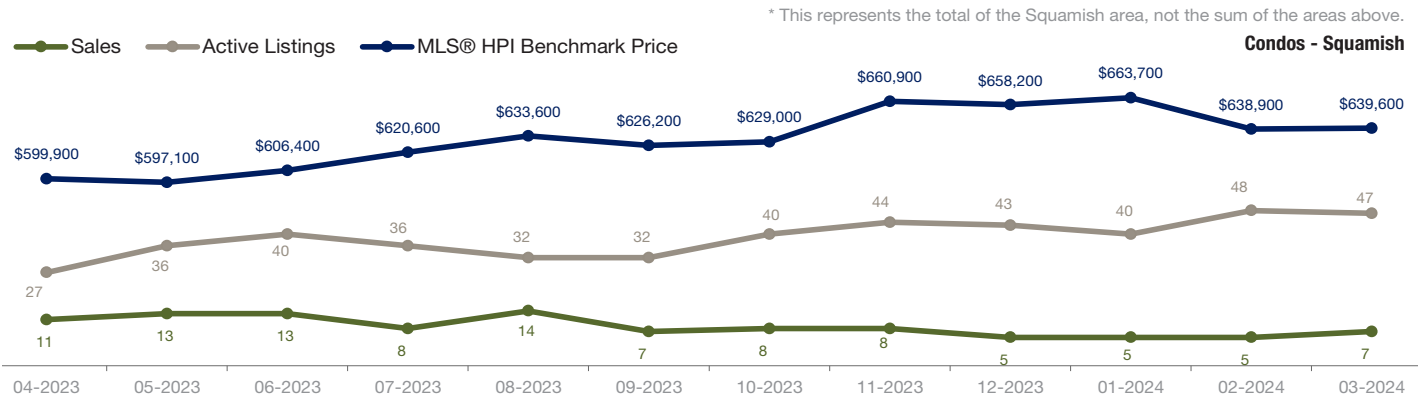


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# SQUAMISH

## Condo Report – March 2024

| Price Range                 | Sales    | Active Listings | Avg Days on Market | Neighbourhood        | Sales    | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|----------|-----------------|--------------------|----------------------|----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0                  | Brackendale          | 0        | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0                  | Brennan Center       | 0        | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 0        | 5               | 0                  | Britannia Beach      | 0        | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 7        | 37              | 25                 | Business Park        | 0        | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 0        | 5               | 0                  | Dentville            | 1        | 2               | \$660,700        | + 9.2%          |
| \$1,500,000 to \$1,999,999  | 0        | 0               | 0                  | Downtown SQ          | 4        | 25              | \$695,500        | + 9.0%          |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0                  | Garibaldi Estates    | 0        | 6               | \$575,000        | + 14.1%         |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0                  | Garibaldi Highlands  | 0        | 1               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0                  | Hospital Hill        | 0        | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0        | 0               | 0                  | Northyards           | 0        | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>7</b> | <b>47</b>       | <b>25</b>          | Paradise Valley      | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | Plateau              | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | Ring Creek           | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | Squamish Rural       | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | Tantalus             | 1        | 6               | \$503,500        | + 14.8%         |
|                             |          |                 |                    | University Highlands | 0        | 3               | \$0              | --              |
|                             |          |                 |                    | Upper Squamish       | 0        | 0               | \$0              | --              |
|                             |          |                 |                    | Valleycliffe         | 1        | 4               | \$456,500        | + 5.4%          |
|                             |          |                 |                    | <b>TOTAL*</b>        | <b>7</b> | <b>47</b>       | <b>\$639,600</b> | <b>+ 10.3%</b>  |

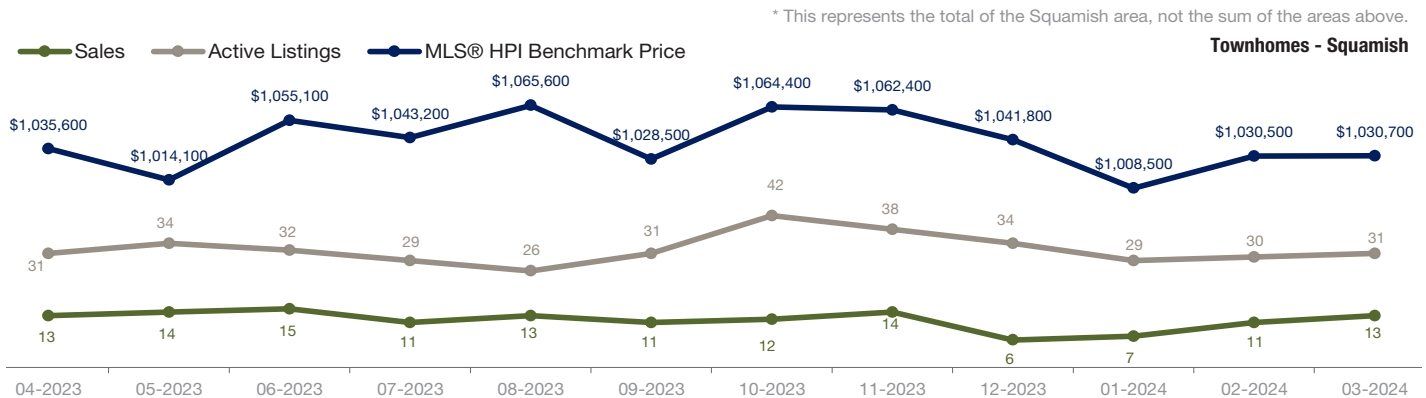


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# SQUAMISH

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood        | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|----------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Brackendale          | 1         | 1               | \$1,032,200        | + 3.9%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Brennan Center       | 0         | 1               | \$1,137,900        | + 3.9%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Britannia Beach      | 1         | 2               | \$0                | --              |
| \$400,000 to \$899,999      | 6         | 7               | 30             | Business Park        | 0         | 1               | \$0                | --              |
| \$900,000 to \$1,499,999    | 7         | 23              | 44             | Dentville            | 4         | 3               | \$1,143,600        | + 5.5%          |
| \$1,500,000 to \$1,999,999  | 0         | 1               | 0              | Downtown SQ          | 1         | 5               | \$1,042,500        | + 2.7%          |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | Garibaldi Estates    | 1         | 3               | \$956,900          | + 6.0%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Garibaldi Highlands  | 0         | 2               | \$999,600          | + 5.8%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Hospital Hill        | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Northyards           | 2         | 2               | \$1,010,300        | + 3.1%          |
| <b>TOTAL</b>                | <b>13</b> | <b>31</b>       | <b>37</b>      | Paradise Valley      | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Plateau              | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Ring Creek           | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Squamish Rural       | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Tantalus             | 2         | 3               | \$1,245,600        | + 4.9%          |
|                             |           |                 |                | University Highlands | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Squamish       | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Valleycliffe         | 1         | 8               | \$794,800          | + 3.8%          |
|                             |           |                 |                | <b>TOTAL*</b>        | <b>13</b> | <b>31</b>       | <b>\$1,030,700</b> | <b>+ 2.8%</b>   |

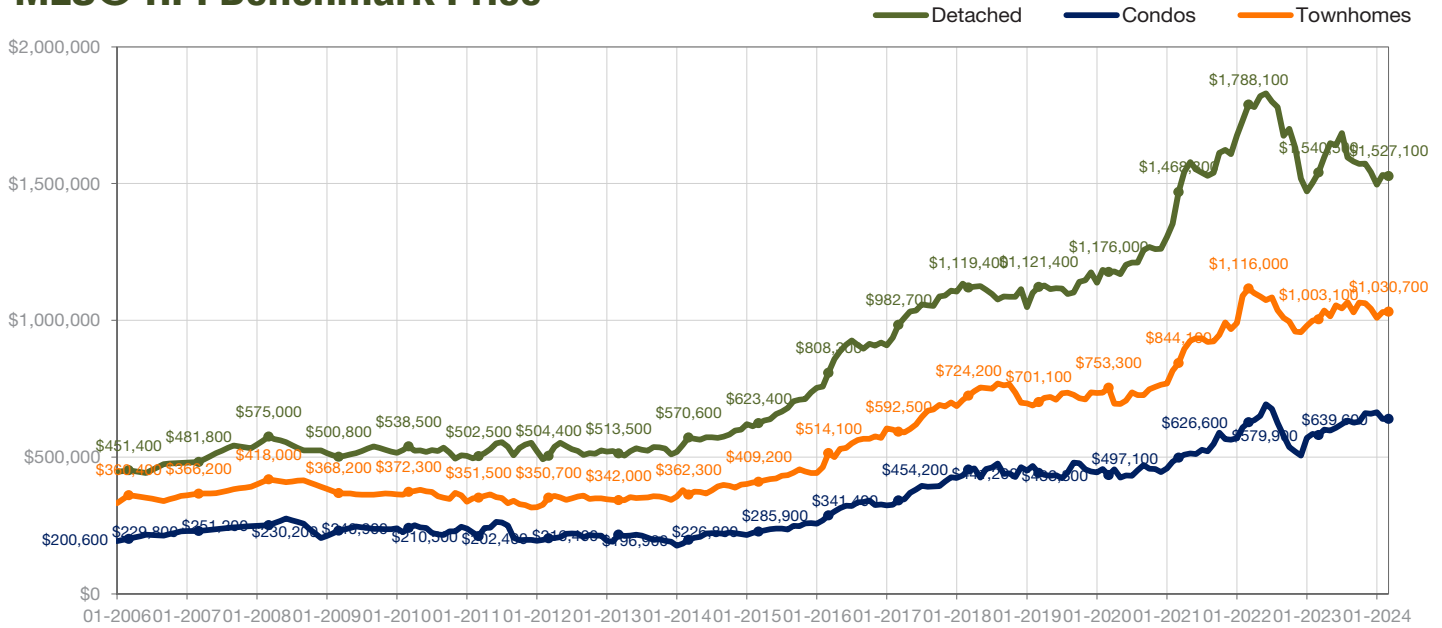


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# SQUAMISH

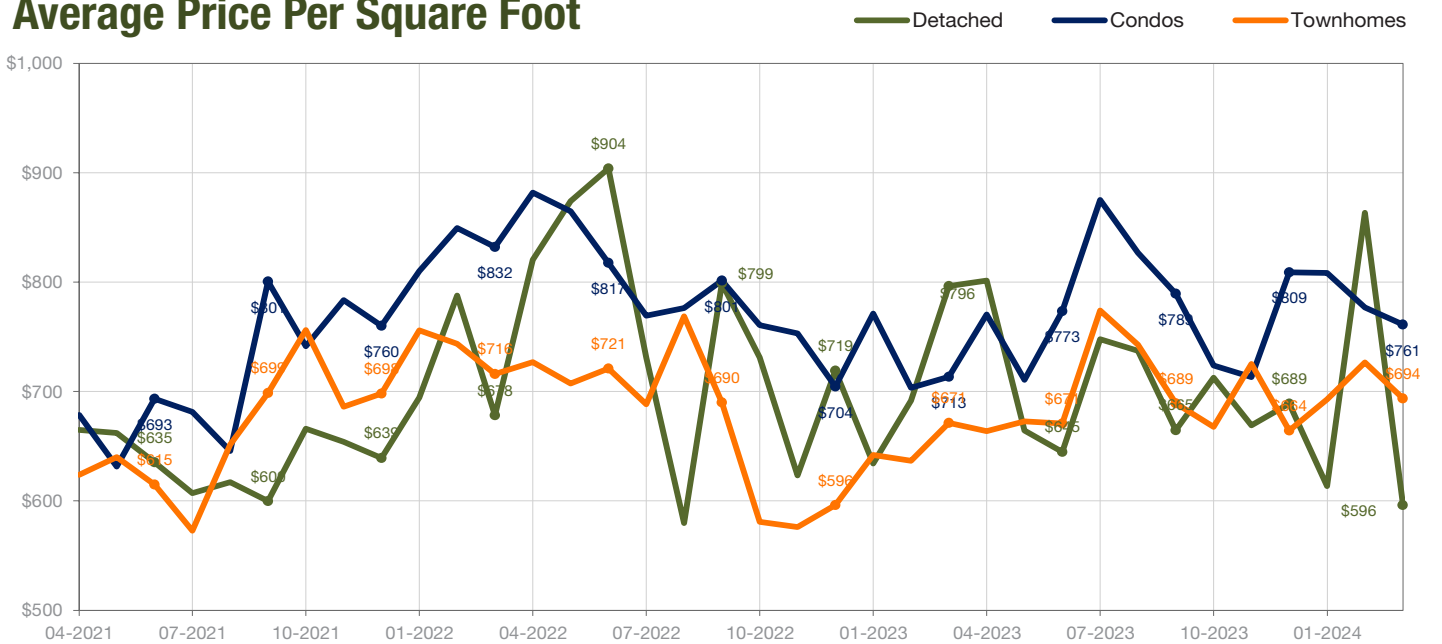
## March 2024

### MLS® HPI Benchmark Price

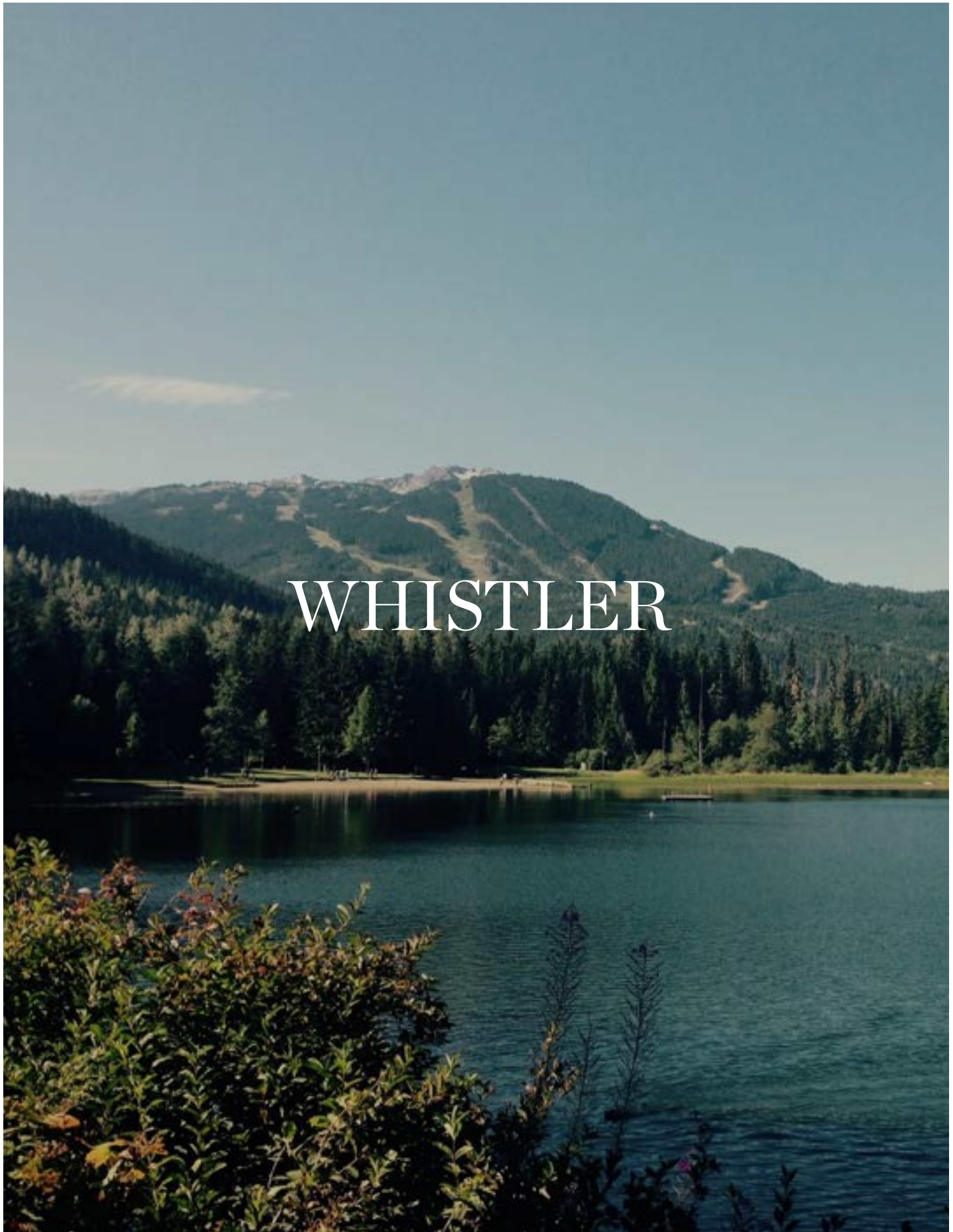


Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



# WHISTLER

# WHISTLER

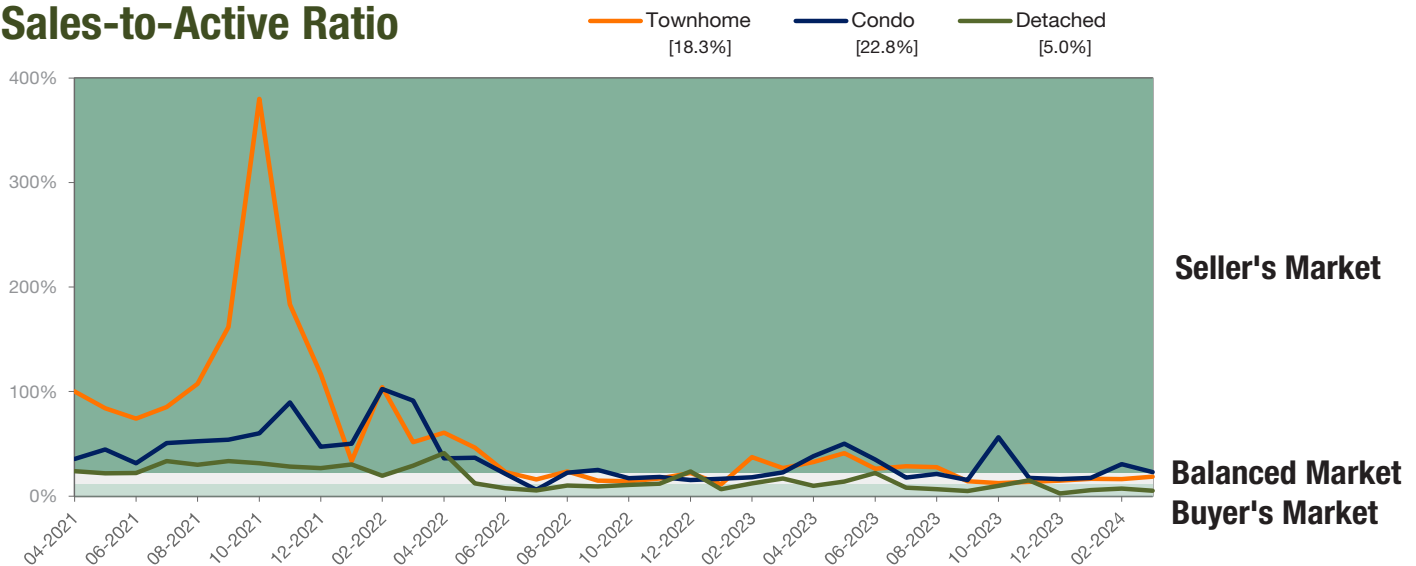
## March 2024

| Detached Properties      | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 80          | 54          | + 48.1%         | 71          | 50          | + 42.0%         |
| Sales                    | 4           | 9           | - 55.6%         | 5           | 6           | - 16.7%         |
| Days on Market Average   | 157         | 43          | + 265.1%        | 101         | 27          | + 274.1%        |
| MLS® HPI Benchmark Price | \$2,392,200 | \$2,365,000 | + 1.2%          | \$2,394,800 | \$2,296,900 | + 4.3%          |

| Condos                   | March     |           |                 | February  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| Activity Snapshot        | 2024      | 2023      | One-Year Change | 2024      | 2023      | One-Year Change |
| Total Active Listings    | 101       | 93        | + 8.6%          | 92        | 90        | + 2.2%          |
| Sales                    | 23        | 21        | + 9.5%          | 28        | 16        | + 75.0%         |
| Days on Market Average   | 27        | 52        | - 48.1%         | 47        | 71        | - 33.8%         |
| MLS® HPI Benchmark Price | \$736,500 | \$648,700 | + 13.5%         | \$737,300 | \$653,200 | + 12.9%         |

| Townhomes                | March       |             |                 | February    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| Activity Snapshot        | 2024        | 2023        | One-Year Change | 2024        | 2023        | One-Year Change |
| Total Active Listings    | 71          | 45          | + 57.8%         | 68          | 43          | + 58.1%         |
| Sales                    | 13          | 12          | + 8.3%          | 11          | 16          | - 31.3%         |
| Days on Market Average   | 26          | 46          | - 43.5%         | 29          | 67          | - 56.7%         |
| MLS® HPI Benchmark Price | \$1,512,000 | \$1,442,200 | + 4.8%          | \$1,488,500 | \$1,417,600 | + 5.0%          |

## Sales-to-Active Ratio



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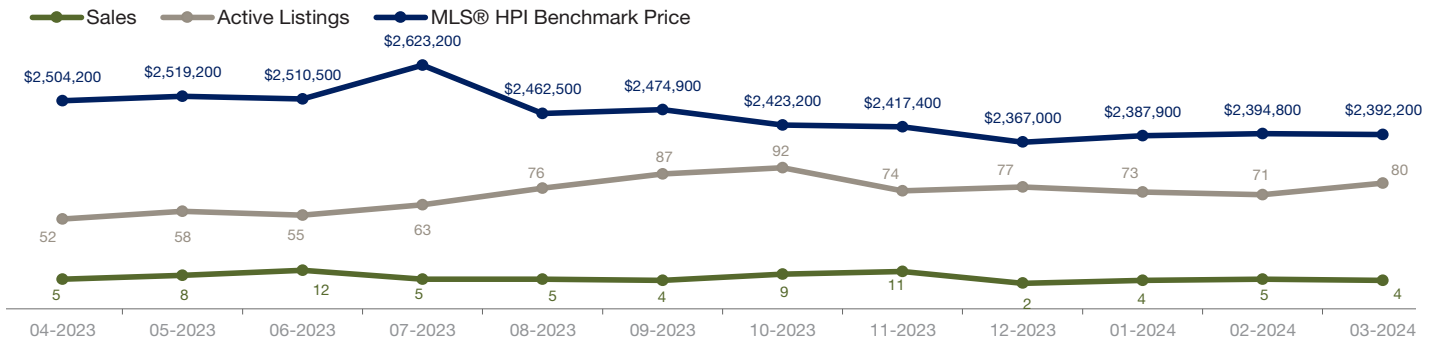
# WHISTLER

## Detached Properties Report – March 2024

| Price Range                 | Sales    | Active Listings | Avg Days on Market | Neighbourhood          | Sales    | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|----------|-----------------|--------------------|------------------------|----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0                  | Alpine Meadows         | 0        | 13              | \$0                | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0                  | Alta Vista             | 0        | 3               | \$0                | --              |
| \$200,000 to \$399,999      | 0        | 0               | 0                  | Bayshores              | 1        | 8               | \$0                | --              |
| \$400,000 to \$899,999      | 0        | 0               | 0                  | Benchlands             | 0        | 4               | \$0                | --              |
| \$900,000 to \$1,499,999    | 0        | 0               | 0                  | Black Tusk - Pinecrest | 0        | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 0        | 4               | 0                  | Blueberry Hill         | 0        | 7               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 3        | 9               | 140                | Brio                   | 0        | 6               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 0        | 14              | 0                  | Cheakamus Crossing     | 1        | 1               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0        | 12              | 0                  | Emerald Estates        | 1        | 5               | \$0                | --              |
| \$5,000,000 and Above       | 1        | 41              | 209                | Function Junction      | 0        | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>4</b> | <b>80</b>       | <b>157</b>         | Green Lake Estates     | 0        | 5               | \$0                | --              |
|                             |          |                 |                    | Nesters                | 0        | 4               | \$0                | --              |
|                             |          |                 |                    | Nordic                 | 0        | 1               | \$0                | --              |
|                             |          |                 |                    | Rainbow                | 0        | 1               | \$0                | --              |
|                             |          |                 |                    | Spring Creek           | 0        | 2               | \$0                | --              |
|                             |          |                 |                    | Spruce Grove           | 0        | 1               | \$0                | --              |
|                             |          |                 |                    | WedgeWoods             | 0        | 4               | \$0                | --              |
|                             |          |                 |                    | Westside               | 0        | 2               | \$0                | --              |
|                             |          |                 |                    | Whistler Cay Estates   | 1        | 5               | \$0                | --              |
|                             |          |                 |                    | Whistler Cay Heights   | 0        | 4               | \$0                | --              |
|                             |          |                 |                    | Whistler Creek         | 0        | 1               | \$0                | --              |
|                             |          |                 |                    | Whistler Village       | 0        | 0               | \$0                | --              |
|                             |          |                 |                    | White Gold             | 0        | 2               | \$0                | --              |
|                             |          |                 |                    | <b>TOTAL*</b>          | <b>4</b> | <b>80</b>       | <b>\$2,392,200</b> | <b>+ 1.2%</b>   |

\* This represents the total of the Whistler area, not the sum of the areas above.

### Detached Homes - Whistler

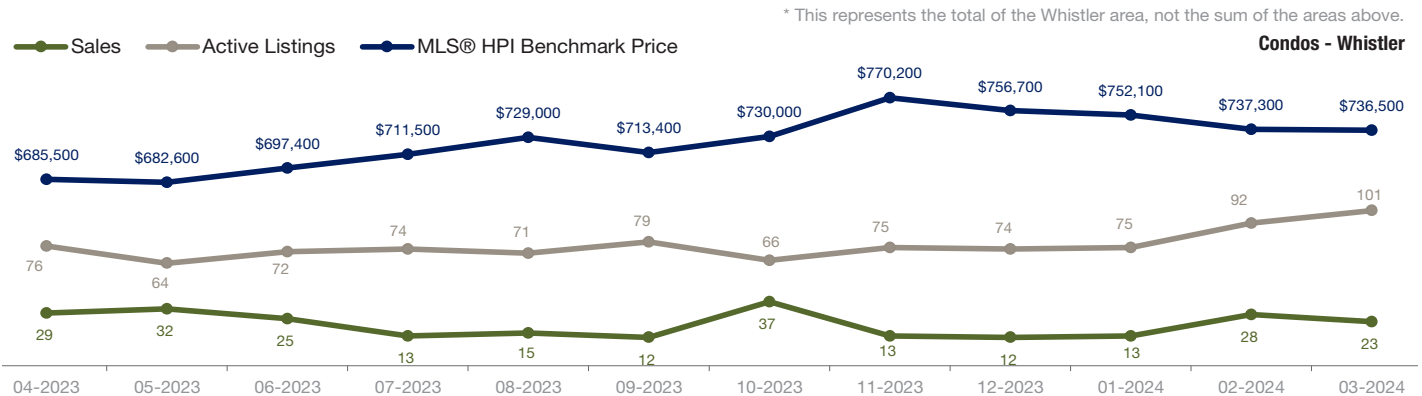


Current as of April 02, 2024. All data from the Greater Vancouver REALTORS® Report © 2024 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.

# WHISTLER

## Condo Report – March 2024

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood          | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|------------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 1         | 8               | 4                  | Alpine Meadows         | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 1         | 1               | 26                 | Alta Vista             | 0         | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 3         | 14              | 34                 | Bayshores              | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 11        | 41              | 13                 | Benchlands             | 5         | 31              | \$0              | --              |
| \$900,000 to \$1,499,999    | 4         | 20              | 74                 | Black Tusk - Pinecrest | 0         | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 2         | 11              | 21                 | Blueberry Hill         | 0         | 3               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0         | 6               | 0                  | Brio                   | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Cheakamus Crossing     | 1         | 0               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 1         | 0               | 2                  | Emerald Estates        | 0         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Function Junction      | 0         | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>23</b> | <b>101</b>      | <b>27</b>          | Green Lake Estates     | 0         | 1               | \$0              | --              |
|                             |           |                 |                    | Nesters                | 0         | 1               | \$0              | --              |
|                             |           |                 |                    | Nordic                 | 2         | 3               | \$0              | --              |
|                             |           |                 |                    | Rainbow                | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Spring Creek           | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Spruce Grove           | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | WedgeWoods             | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Westside               | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Whistler Cay Estates   | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Whistler Cay Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Whistler Creek         | 5         | 21              | \$0              | --              |
|                             |           |                 |                    | Whistler Village       | 10        | 41              | \$0              | --              |
|                             |           |                 |                    | White Gold             | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | <b>TOTAL*</b>          | <b>23</b> | <b>101</b>      | <b>\$736,500</b> | <b>+ 13.5%</b>  |



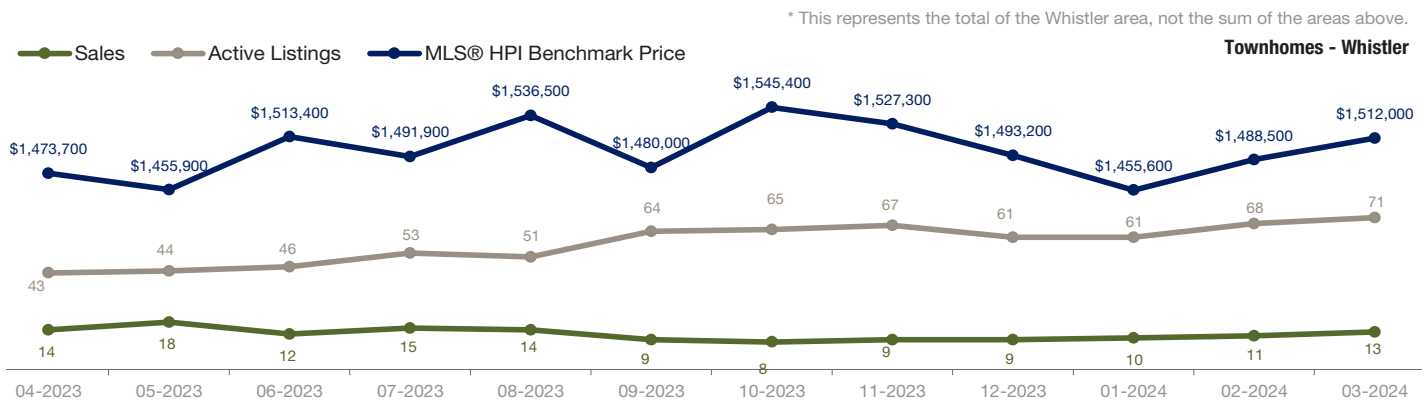
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# WHISTLER

## Townhomes Report – March 2024

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood          | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|------------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 6               | 0              | Alpine Meadows         | 0         | 4               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Alta Vista             | 0         | 1               | \$0                | --              |
| \$200,000 to \$399,999      | 1         | 3               | 39             | Bayshores              | 0         | 3               | \$0                | --              |
| \$400,000 to \$899,999      | 3         | 4               | 9              | Benchlands             | 3         | 11              | \$0                | --              |
| \$900,000 to \$1,499,999    | 3         | 10              | 9              | Black Tusk - Pinecrest | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 0         | 15              | 0              | Blueberry Hill         | 0         | 3               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 2         | 18              | 82             | Brio                   | 0         | 1               | \$0                | --              |
| \$3,000,000 and \$3,999,999 | 1         | 11              | 50             | Cheakamus Crossing     | 0         | 1               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 2         | 2               | 12             | Emerald Estates        | 0         | 0               | \$0                | --              |
| \$5,000,000 and Above       | 1         | 2               | 13             | Function Junction      | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>13</b> | <b>71</b>       | <b>26</b>      | Green Lake Estates     | 1         | 1               | \$0                | --              |
|                             |           |                 |                | Nesters                | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Nordic                 | 3         | 12              | \$0                | --              |
|                             |           |                 |                | Rainbow                | 0         | 3               | \$0                | --              |
|                             |           |                 |                | Spring Creek           | 0         | 1               | \$0                | --              |
|                             |           |                 |                | Spruce Grove           | 0         | 0               | \$0                | --              |
|                             |           |                 |                | WedgeWoods             | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Westside               | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Whistler Cay Estates   | 0         | 1               | \$0                | --              |
|                             |           |                 |                | Whistler Cay Heights   | 3         | 2               | \$0                | --              |
|                             |           |                 |                | Whistler Creek         | 0         | 10              | \$0                | --              |
|                             |           |                 |                | Whistler Village       | 3         | 16              | \$0                | --              |
|                             |           |                 |                | White Gold             | 0         | 1               | \$0                | --              |
|                             |           |                 |                | <b>TOTAL*</b>          | <b>13</b> | <b>71</b>       | <b>\$1,512,000</b> | <b>+ 4.8%</b>   |

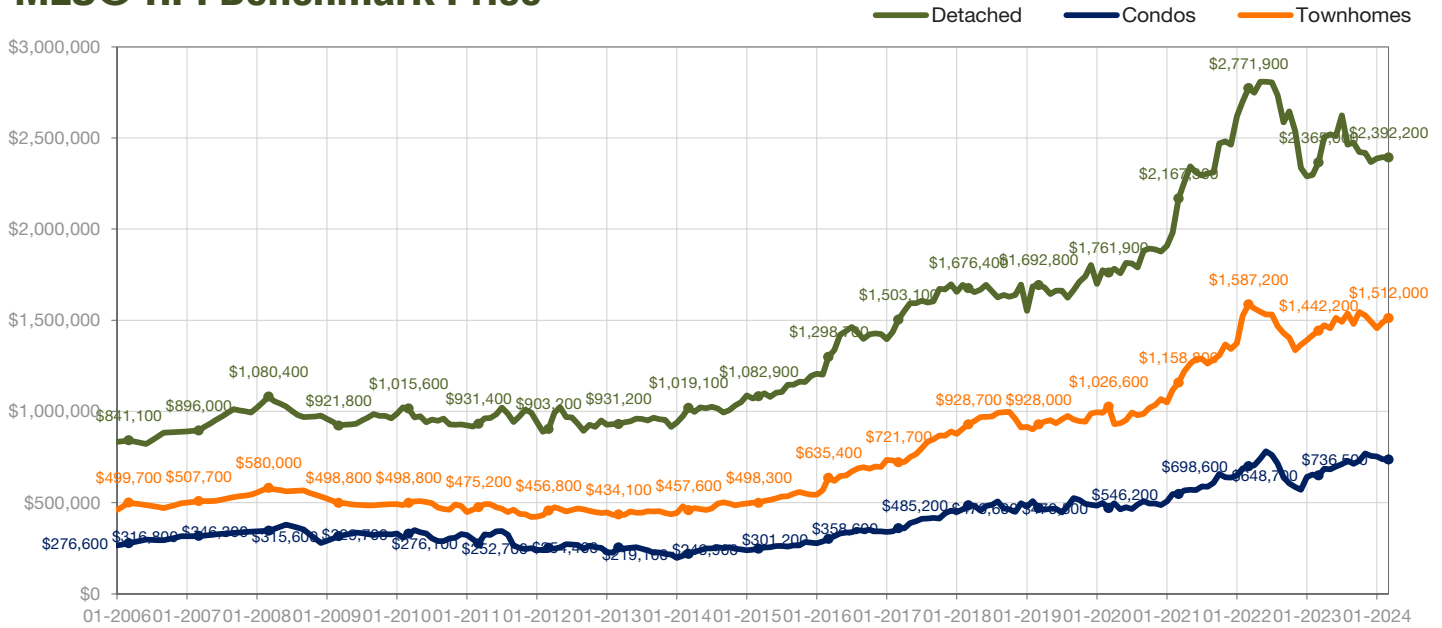


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# WHISTLER

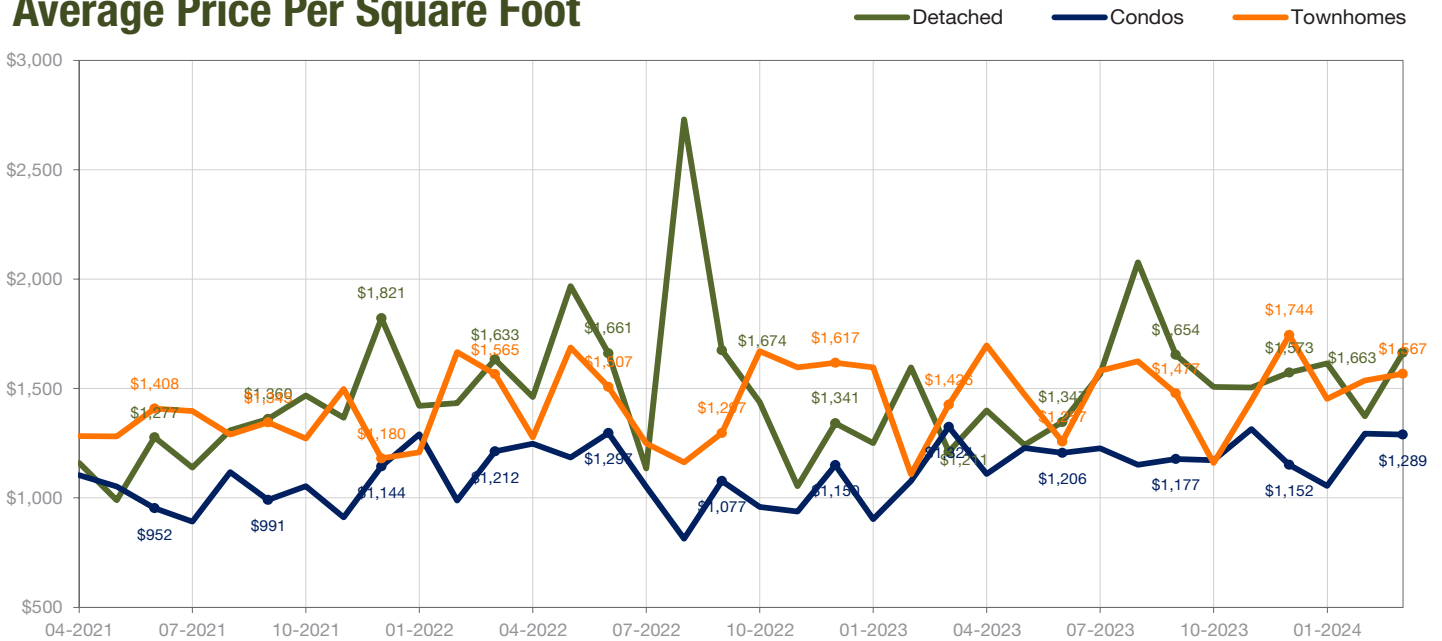
## March 2024

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



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**NORTH SHORE** | 104-2770 Valley Center Avenue, North Vancouver, B.C., V7J 0C8

**NORTH SHORE** | 104-3151 Woodbine Drive, North Vancouver, B.C., V7R 2S4

**SQUAMISH** | 1388 Main Street, Squamish, B.C., V8B 0A4

**WHISTLER** | 120-4090 Whistler Way, Whistler, B.C., V8E 1J3

**OKANAGAN** | 100-3200 Richter Street, Kelowna, B.C., V1W 5K9

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VANCOUVER | NORTH SHORE | SQUAMISH | WHISTLER | OKANAGAN

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