

THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS, AND MEDIAN SALE PRICE ACTIVITY

METRO VANCOUVER



VANCOUVER | NORTH SHORE | SQUAMISH | WHISTLER | OKANAGAN

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INTRO

Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and ethics criterion. We're not striving to be the biggest, just the best.

We continue our relentless pursuit of excellence because it's our intrinsic belief that our clients deserve better than the status quo. When you become a client with Stilhavn you become a client for life, and it's our privilege to serve not only our local Lower Mainland markets, but further corners within the beautiful Okanagan.

We keep our finger on the pulse, we collaborate extensively across our teams and we are committed to providing an elevated experience when it comes to your next buying or selling journey.

Together, we're here to help you #FindYourHavn.

THE MARKET

October is a month of transitions, from the changing colors of nature to the somewhat expected seasonal shifts in the Canadian real estate market. In this month's real estate market report, October has shown an increase when it comes to newly listed properties, offering more choice to home buyers across Metro Vancouver*. However, sales remained modest compared to the long-term averages.

Andrew Lis, Director of Economics and Data Analytics at the Real Estate Board of Greater Vancouver (REBGV) commented, "With properties coming to market at a rate roughly five per cent above the ten-year seasonal average, there seems to be a continuation of the renewed interest on the part of sellers to participate in the market we've been watching this fall. Counterbalancing this increase in supply, however, is the fact sales remain almost 30 per cent below their ten-year seasonal average, which tells us demand is not as strong as we might expect this time of year."

All market stats throughout this report are courtesy of the Real Estate Board of Greater Vancouver (REBGV).

*Areas covered by the Real Estate Board of Greater Vancouver include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

OCTOBER MARKET HIGHLIGHTS

RESIDENTIAL SALES

The Real Estate Board of Greater Vancouver reports that residential sales in the region totalled 1,996 in October 2023, a 3.7% increase from the 1,924 sales recorded in October 2022. This total is 29.5% below the 10-year seasonal average (2,832) for October.

RESIDENTIAL LISTINGS

There were 4,664 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service[®] (MLS[®]) in Metro Vancouver in October 2023. This represents a 15.4% increase compared to the 4,043 properties listed in October 2022 and is 4.8% above the 10-year seasonal average (4,449) for the month.

The total number of properties currently listed for sale on the MLS[®] system in Metro Vancouver is 11,599, a 12.6% increase compared to October 2022 (10,305). This change is also 0.6% above the 10-year seasonal average (11,526).

SALES-TO-ACTIVE LISTINGS RATIO & COMPOSITE BENCHMARK PRICE

Across all detached, attached and apartment property types, the sales-to-active listings ratio for October 2023 is 17.9%. By property type, the ratio came out as:

Detached: 12.9% Townhomes: 20.9% Apartments: 21.5%

Analysis of the historical data suggests downward pressure on home prices occurs when the ratio dips below 12% for a sustained period, while home prices often experience upward pressure when it surpasses 20% over several months.

"With more supply in the form of resale inventory, and weaker demand in the form of slower sales, we've seen market conditions overall adjust towards more balanced conditions. It's noteworthy that the multifamily segment remains more active than the detached segment at this time," Andrew Lis, Director of Economics and Data Analytics at the REGBV, said. "While the highest borrowing costs we've seen in over a decade continue to constrain affordability, a silver lining for buyers is that price increases have abated with these more balanced market conditions, meaning purchasing power is holding steady for the moment."

The MLS[®] Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,196,500. This represents a 4.4% increase over October 2022 and a 0.6% decrease compared to September 2023.

METRO VANCOUVER HOME SALES BY PROPERTY TYPE

Detached Homes

Sales of detached homes in October 2023 reached 577, a 0.7% decrease from the 581 detached sales recorded in October 2022. The benchmark price for a detached home is \$2,001,400. This represents a 5.8% increase from October 2022 and a 0.8% decrease compared to September 2023.

Apartment Homes:

Sales of apartment homes reached 1,044 in October 2023, a 4.9% increase compared to the 995 sales in October 2022. The benchmark price of an apartment home is \$770,200. This represents a 6.4% increase from October 2022 and a 0.2% increase compared to September 2023.

Attached Homes:

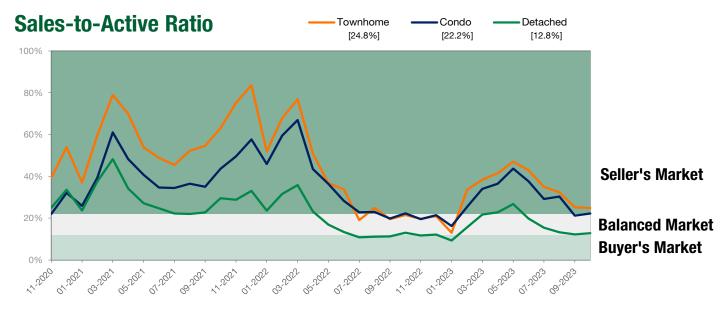
Attached home sales in October 2023 totalled 356, a 6.6% increase compared to the 334 sales in October 2022. The benchmark price of a townhouse is \$1,100,500. This represents a 6% increase from October 2022 and a 0.2% increase compared to September 2023.

October 2023

Detached Properties		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	4,528	4,477	+ 1.1%	4,725	4,720	+ 0.1%	
Sales	580	582	- 0.3%	578	533	+ 8.4%	
Days on Market Average	32	35	- 8.6%	32	38	- 15.8%	
MLS® HPI Benchmark Price	\$2,001,400	\$1,892,200	+ 5.8%	\$2,017,100	\$1,906,200	+ 5.8%	

Condos		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	4,704	4,462	+ 5.4%	4,655	4,492	+ 3.6%	
Sales	1,046	993	+ 5.3%	988	889	+ 11.1%	
Days on Market Average	25	28	- 10.7%	25	30	- 16.7%	
MLS® HPI Benchmark Price	\$770,200	\$724,200	+ 6.4%	\$768,500	\$726,100	+ 5.8%	

Townhomes	October			September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	1,200	1,241	- 3.3%	1,195	1,185	+ 0.8%	
Sales	298	267	+ 11.6%	301	231	+ 30.3%	
Days on Market Average	21	23	- 8.7%	23	31	- 25.8%	
MLS® HPI Benchmark Price	\$1,100,500	\$1,037,800	+ 6.0%	\$1,098,400	\$1,043,200	+ 5.3%	



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	1	0
\$100,000 to \$199,999	3	12	43
\$200,000 to \$399,999	4	25	83
\$400,000 to \$899,999	16	126	65
\$900,000 to \$1,499,999	112	658	29
\$1,500,000 to \$1,999,999	179	900	23
\$2,000,000 to \$2,999,999	165	1,252	33
\$3,000,000 and \$3,999,999	60	631	37
\$4,000,000 to \$4,999,999	21	343	36
\$5,000,000 and Above	20	580	70
TOTAL	580	4,528	32

		Active	Benchmark	One-Year
Neighbourhood	Sales	Listings	Price	Change
Bowen Island	2	34	\$1,422,400	+ 0.3%
Burnaby East	5	42	\$1,894,800	+ 5.0%
Burnaby North	26	111	\$2,079,300	+ 7.2%
Burnaby South	25	123	\$2,199,700	+ 7.0%
Coquitlam	48	266	\$1,796,500	+ 4.3%
_adner	12	84	\$1,423,000	+ 5.4%
Maple Ridge	59	472	\$1,280,100	+ 6.5%
New Westminster	16	86	\$1,550,700	+ 3.2%
North Vancouver	59	251	\$2,273,800	+ 6.9%
Pitt Meadows	11	52	\$1,297,400	+ 9.7%
Port Coquitlam	15	104	\$1,386,100	+ 5.5%
Port Moody	16	67	\$2,089,100	+ 3.4%
Richmond	51	479	\$2,155,600	+ 4.7%
Squamish	8	102	\$1,571,300	- 7.6%
Sunshine Coast	22	349	\$880,400	- 3.8%
Tsawwassen	12	107	\$1,572,600	+ 2.2%
/ancouver East	78	510	\$1,878,200	+ 9.2%
/ancouver West	71	618	\$3,436,500	+ 6.8%
West Vancouver	27	469	\$3,325,400	+ 0.2%
Whistler	9	87	\$2,423,200	- 8.4%
FOTAL*	580	4,528	\$2,001,400	+ 5.8%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	5	0
\$100,000 to \$199,999	1	1	83
\$200,000 to \$399,999	28	85	48
\$400,000 to \$899,999	764	2,692	22
\$900,000 to \$1,499,999	188	1,237	28
\$1,500,000 to \$1,999,999	49	315	50
\$2,000,000 to \$2,999,999	12	210	35
\$3,000,000 and \$3,999,999	3	81	57
\$4,000,000 to \$4,999,999	0	23	0
\$5,000,000 and Above	1	55	57
TOTAL	1,046	4,704	25

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	6	44	\$807,900	+ 6.9%
Burnaby North	93	421	\$753,700	+ 4.7%
Burnaby South	77	296	\$820,300	+ 9.0%
Coquitlam	79	345	\$723,000	+ 3.6%
Ladner	4	7	\$709,400	- 0.7%
Maple Ridge	28	154	\$531,600	+ 1.8%
New Westminster	59	175	\$658,300	+ 6.1%
North Vancouver	98	245	\$814,300	+ 5.1%
Pitt Meadows	8	16	\$606,600	+ 2.8%
Port Coquitlam	26	67	\$631,100	+ 3.8%
Port Moody	25	54	\$751,700	+ 7.8%
Richmond	127	534	\$763,400	+ 10.2%
Squamish	8	40	\$629,000	+ 17.3%
Sunshine Coast	4	34	\$590,200	+ 15.8%
Tsawwassen	10	33	\$677,500	- 1.4%
Vancouver East	101	420	\$715,400	+ 6.2%
Vancouver West	231	1,647	\$851,800	+ 4.3%
West Vancouver	24	92	\$1,289,900	+ 8.0%
Whistler	37	61	\$730,000	+ 20.5%
TOTAL*	1,046	4,704	\$770,200	+ 6.4%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

	s ——Ac	tive Listings		B HPI Benchr	mark Price					Condos - Metro	Vancouver
					\$752,600	\$760,800	\$767,000	\$771,600	\$770,000	\$768,500	\$770,200
\$718,200	\$711,300	\$720,300	\$730,100	\$735,500	\$732,000						
4,339			3,671	3,871	3,869	3,961	4,180	4,403	4,211	4,655	4,704
4,339	3,288	3,513									
846	704	572	931	1,314	1,411	1,731	1,573	1,284	1,276	988	1,046
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023

Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	7	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	2	6	43
\$400,000 to \$899,999	92	264	27
\$900,000 to \$1,499,999	156	601	17
\$1,500,000 to \$1,999,999	40	203	21
\$2,000,000 to \$2,999,999	7	83	47
\$3,000,000 and \$3,999,999	1	23	9
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	10	0
TOTAL	298	1,200	21

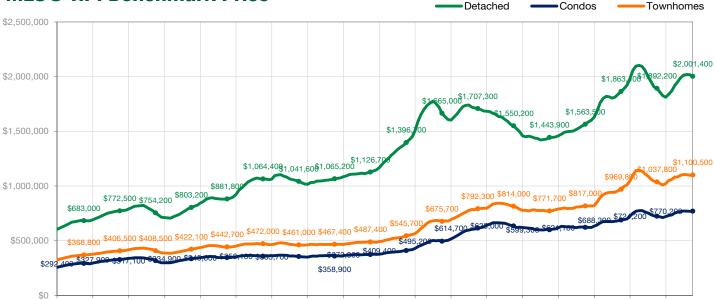
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	6	12	\$905,400	+ 9.3%
Burnaby North	13	46	\$906,100	+ 4.7%
Burnaby South	13	42	\$1,019,100	+ 9.0%
Coquitlam	37	114	\$1,062,900	+ 4.8%
Ladner	7	18	\$1,004,500	+ 9.8%
Maple Ridge	21	101	\$771,300	+ 5.7%
New Westminster	6	20	\$963,700	+ 4.0%
North Vancouver	34	85	\$1,349,100	+ 8.5%
Pitt Meadows	2	16	\$830,100	+ 1.8%
Port Coquitlam	11	31	\$953,100	+ 7.1%
Port Moody	10	22	\$1,047,200	+ 3.6%
Richmond	43	182	\$1,104,800	+ 5.2%
Squamish	12	41	\$1,064,400	+ 7.0%
Sunshine Coast	2	26	\$768,300	+ 8.5%
Tsawwassen	5	27	\$1,014,100	+ 5.5%
Vancouver East	25	87	\$1,118,500	+ 10.1%
Vancouver West	41	241	\$1,481,000	+ 1.1%
West Vancouver	1	13	\$0	
Whistler	8	64	\$1,545,400	+ 10.0%
TOTAL*	298	1,200	\$1,100,500	+ 6.0%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Sale	es 🗕 Ac	tive Listings		HPI Bench	mark Price				Tow	nhomes - Metro	Vancouver
			\$1,050,800	\$1,060,100	\$1,081,100	\$1,083,000	\$1,098,900	\$1,104,600	\$1,103,900	\$1,098,400	\$1,100,500
\$1,022,400	\$1,007,800	\$1,022,600				1,051	1,088	1,110		1,195	1,200
1,144	876	918	907	947	952		1,000		1,084		
				363	395	494	467	388			
225 11-2022	184 12-2022	120 01-2023	304 02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	351 08-2023	301 09-2023	298 10-2023

October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$98 \$955 \$953 \$937 \$900 \$916 \$878 \$898 \$889 \$834 \$818 \$851 \$8 \$845 \$842 \$800 \$778 \$76 \$800 \$75 \$741 \$7: \$730 \$694 \$689 \$686 \$700 \$62 \$600 \$500 02-2021 11-2020 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

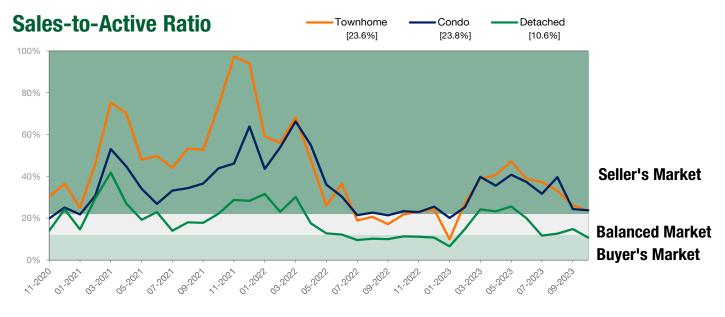


October 2023

Detached Properties		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	479	534	- 10.3%	509	545	- 6.6%	
Sales	51	60	- 15.0%	75	54	+ 38.9%	
Days on Market Average	40	32	+ 25.0%	27	45	- 40.0%	
MLS® HPI Benchmark Price	\$2,155,600	\$2,059,400	+ 4.7%	\$2,179,100	\$2,084,800	+ 4.5%	

Condos		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	534	532	+ 0.4%	534	549	- 2.7%	
Sales	127	124	+ 2.4%	130	117	+ 11.1%	
Days on Market Average	29	28	+ 3.6%	30	36	- 16.7%	
MLS® HPI Benchmark Price	\$763,400	\$693,000	+ 10.2%	\$750,200	\$697,700	+ 7.5%	

Townhomes		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	182	244	- 25.4%	188	228	- 17.5%	
Sales	43	53	- 18.9%	49	39	+ 25.6%	
Days on Market Average	21	32	- 34.4%	27	31	- 12.9%	
MLS® HPI Benchmark Price	\$1,104,800	\$1,050,100	+ 5.2%	\$1,126,200	\$1,042,700	+ 8.0%	



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	3	0
\$400,000 to \$899,999	0	4	0
\$900,000 to \$1,499,999	5	16	32
\$1,500,000 to \$1,999,999	15	122	34
\$2,000,000 to \$2,999,999	20	181	34
\$3,000,000 and \$3,999,999	9	87	55
\$4,000,000 to \$4,999,999	1	39	84
\$5,000,000 and Above	1	26	135
TOTAL	51	479	40

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	1	18	\$2,178,200	+ 3.9%
Bridgeport RI	0	8	\$1,841,000	+ 8.4%
Brighouse	0	9	\$0	
Brighouse South	0	2	\$0	
Broadmoor	2	42	\$2,629,400	+ 0.5%
East Cambie	2	12	\$1,883,900	+ 7.9%
East Richmond	1	23	\$2,334,000	+ 0.7%
Garden City	5	21	\$1,938,600	+ 3.3%
Gilmore	0	11	\$0	
Granville	2	27	\$2,590,400	+ 7.8%
Hamilton RI	2	9	\$1,457,100	+ 1.6%
Ironwood	3	16	\$1,726,600	+ 2.6%
Lackner	0	20	\$2,284,300	+ 4.1%
McLennan	0	15	\$2,587,200	+ 2.1%
McLennan North	0	6	\$2,499,800	+ 6.5%
McNair	2	18	\$1,834,200	+ 2.0%
Quilchena RI	5	18	\$2,258,200	+ 8.2%
Riverdale RI	1	27	\$2,413,700	+ 8.7%
Saunders	3	19	\$2,211,600	+ 2.6%
Sea Island	0	6	\$1,874,500	- 1.5%
Seafair	5	30	\$2,627,600	+ 4.7%
South Arm	0	10	\$2,244,200	+ 1.6%
Steveston North	1	19	\$1,808,600	+ 5.1%
Steveston South	2	20	\$1,992,000	+ 4.9%
Steveston Village	3	6	\$1,855,600	+ 4.3%
Terra Nova	4	10	\$2,378,400	+ 8.9%
West Cambie	1	29	\$1,901,100	+ 8.8%
Westwind	2	5	\$2,083,900	+ 3.8%
Woodwards	4	23	\$1,979,100	+ 2.3%
TOTAL*	51	479	\$2,155,600	+ 4.7%

Detached Homes - Richmond Sales -----Active Listings \$2,189,600 \$2,199,700 \$2,182,000 \$2,181,700 \$2,179,100 \$2,155,600 \$2,141,600 \$2,105,200 \$2,054,400 \$2,037,400 \$1,982.200 \$1,967,700 508 509 500 466 479 426 --400 389 486 399 404 346 93 94 93 109 60 75 64 51 58 37 **26** 01-2023 02-2023 10-2023 11-2022 12-2022 03-2023 04-2023 05-2023 06-2023 07-2023 08-2023 09-2023

* This represents the total of the Richmond area, not the sum of the areas above.

Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	5	29	75
\$400,000 to \$899,999	98	292	24
\$900,000 to \$1,499,999	22	171	30
\$1,500,000 to \$1,999,999	2	19	131
\$2,000,000 to \$2,999,999	0	16	0
\$3,000,000 and \$3,999,999	0	5	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	0	0
TOTAL	127	534	29

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	3	3	\$568.000	+ 9.2%
Bridgeport RI	- 1	4	\$696,600	+ 9.6%
Brighouse	61	294	\$828,100	+ 11.8%
Brighouse South	14	26	\$654,400	+ 10.4%
Broadmoor	0	1	\$505,200	+ 11.5%
East Cambie	1	0	\$510,200	+ 6.3%
East Richmond	0	0	\$782,600	+ 7.2%
Garden City	0	0	\$0	
Gilmore	0	0	\$0	
Granville	1	5	\$270,900	+ 6.1%
Hamilton RI	2	11	\$831,600	+ 9.6%
Ironwood	0	9	\$650,800	+ 9.1%
Lackner	0	0	\$0	
McLennan	0	0	\$0	
McLennan North	5	23	\$829,600	+ 16.4%
McNair	0	0	\$0	
Quilchena RI	0	1	\$0	
Riverdale RI	3	2	\$623,600	+ 7.8%
Saunders	0	0	\$0	
Sea Island	0	0	\$0	
Seafair	0	0	\$588,900	+ 9.5%
South Arm	0	6	\$308,000	+ 6.1%
Steveston North	1	1	\$540,500	+ 9.8%
Steveston South	3	8	\$758,000	+ 6.4%
Steveston Village	0	3	\$0	
Terra Nova	0	1	\$0	
West Cambie	30	134	\$820,000	+ 8.0%
Westwind	0	0	\$0	
Woodwards	2	2	\$0	
TOTAL*	127	534	\$763,400	+ 10.2%

* This represents the total of the Richmond area, not the sum of the areas above.

📥 Sale	es 🗕 Ac	tive Listings		B HPI Benchr	nark Price					Condos	- Richmond
		\$716,100	\$728,700	\$725,200	\$740,800	\$747,000	\$739,800	\$740,800	\$747,000	\$750,200	\$763,400
\$681,700	\$683,300		466	455	484	473	518	512	490	534	534
109	376 96	403	118	181	172	193	193	162	194	130	127
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023

Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	7	16	37
\$900,000 to \$1,499,999	34	138	17
\$1,500,000 to \$1,999,999	2	26	34
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	43	182	21

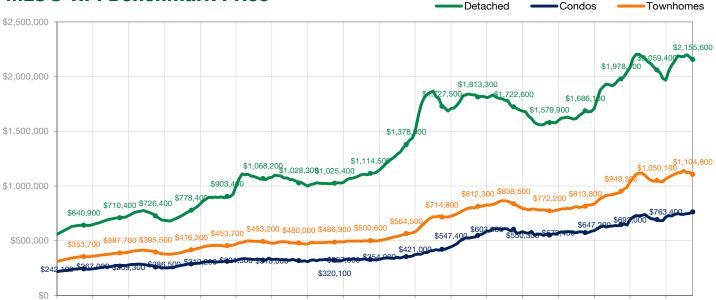
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change						
Boyd Park	2	3	\$774,600	+ 4.1%						
Bridgeport RI	0	15	\$1,099,100	+ 5.8%						
Brighouse	2	16	\$1,025,400	- 0.8%						
Brighouse South	3	15	\$1,091,900	+ 10.4%						
Broadmoor	1	6	\$1,192,600	+ 12.0%						
East Cambie	4	7	\$918,000	+ 4.3%						
East Richmond	0	0	\$0							
Garden City	0	7	\$1,227,500	+ 11.8%						
Gilmore	0	0	\$0							
Granville	1	2	\$1,051,600	+ 1.9%						
Hamilton RI	1	19	\$902,300	+ 7.3%						
Ironwood	3	3	\$890,200	+ 7.3%						
Lackner	1	2	\$1,290,000	+ 4.7%						
McLennan	0	0	\$0							
McLennan North	6	23	\$1,187,100	+ 5.7%						
McNair	0	1	\$820,100	+ 6.9%						
Quilchena RI	0	0	\$841,200	+ 2.0%						
Riverdale RI	1	3	\$1,013,700	+ 0.8%						
Saunders	2	5	\$1,096,400	+ 11.3%						
Sea Island	0	0	\$0							
Seafair	1	3	\$1,012,000	+ 3.5%						
South Arm	1	0	\$1,191,900	+ 11.2%						
Steveston North	2	6	\$840,300	+ 1.9%						
Steveston South	3	2	\$1,205,000	+ 3.0%						
Steveston Village	1	2	\$946,100	+ 1.3%						
Terra Nova	1	12	\$1,228,400	+ 1.8%						
West Cambie	4	19	\$1,157,900	- 0.7%						
Westwind	0	1	\$1,017,500	+ 4.1%						
Woodwards	3	10	\$1,466,800	+ 11.3%						
TOTAL*	43	182	\$1,104,800	+ 5.2%						

* This represents the total of the Richmond area, not the sum of the areas above.

Sale	es ————————————————————————————————————	ctive Listings		MLS® HPI Benchmark Price						Townhomes - Richmond		
\$1,038,700	\$1,040,300	\$1,065,500	\$1,081,100	\$1,095,200	\$1,107,300	\$1,119,900	\$1,121,500	\$1,143,200	\$1,120,800	\$1,126,200	\$1,104,800	
203	149	162	165	180	170	178	183	180	181	188	182	
47	36	16	45	70	69	84	71	67	60	49	43	
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023	

October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$817 \$8 \$800 \$799 \$738 \$730 \$700 \$720 \$663 \$659 \$60 \$600 \$500 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

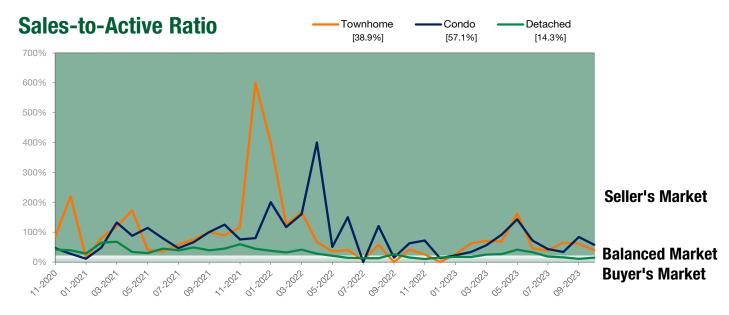
Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties		October		September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	84	74	+ 13.5%	88	70	+ 25.7%	
Sales	12	11	+ 9.1%	9	18	- 50.0%	
Days on Market Average	52	36	+ 44.4%	17	36	- 52.8%	
MLS® HPI Benchmark Price	\$1,423,000	\$1,349,500	+ 5.4%	\$1,441,400	\$1,348,300	+ 6.9%	

Condos		October			September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	7	8	- 12.5%	6	14	- 57.1%
Sales	4	5	- 20.0%	5	2	+ 150.0%
Days on Market Average	14	28	- 50.0%	29	13	+ 123.1%
MLS® HPI Benchmark Price	\$709,400	\$714,500	- 0.7%	\$736,400	\$708,300	+ 4.0%

Townhomes	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	18	12	+ 50.0%	18	15	+ 20.0%
Sales	7	5	+ 40.0%	11	0	
Days on Market Average	11	38	- 71.1%	30	0	
MLS® HPI Benchmark Price	\$1,004,500	\$915,200	+ 9.8%	\$1,008,200	\$893,200	+ 12.9%



Current as of November 02, 2023. All data from the Real Estate Board of Greater Vancouver. Report © 2023 ShowingTime. Percent changes are calculated using rounded figures

Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	3	0
\$900,000 to \$1,499,999	8	29	49
\$1,500,000 to \$1,999,999	2	27	40
\$2,000,000 to \$2,999,999	1	12	46
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	1	6	108
TOTAL	12	84	52

Sales	Active Listings	Benchmark Price	One-Year Change
0	0	\$0	
0	3	\$1,386,400	+ 5.9%
0	6	\$0	
4	21	\$1,466,800	+ 5.1%
1	10	\$1,448,500	+ 3.6%
2	16	\$1,329,000	+ 5.3%
1	11	\$0	
3	7	\$1,450,100	+ 6.2%
1	8	\$0	
0	0	\$0	
0	2	\$0	
12	84	\$1,423,000	+ 5.4%
	0 0 4 1 2 1 3 1 0 0	Sales Listings 0 0 0 3 0 6 4 21 1 10 2 16 1 11 3 7 1 8 0 0 0 2	Sales Listings Price 0 0 \$0 0 3 \$1,386,400 0 6 \$0 4 21 \$1,466,800 1 10 \$1,448,500 2 16 \$1,329,000 1 11 \$0 3 7 \$1,450,100 1 8 \$0 0 0 \$0 0 2 \$0

 * This represents the total of the Ladner area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	3	5	7
\$900,000 to \$1,499,999	1	2	35
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	4	7	14

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Annacis Island	0	0	\$0	
Delta Manor	2	2	\$603,300	- 1.7%
East Delta	0	0	\$0	
Hawthorne	1	1	\$601,700	- 1.0%
Holly	0	0	\$0	
Ladner Elementary	0	4	\$715,100	+ 1.3%
Ladner Rural	0	0	\$0	
Neilsen Grove	1	0	\$926,600	+ 0.0%
Port Guichon	0	0	\$0	
Tilbury	0	0	\$0	
Westham Island	0	0	\$0	
TOTAL*	4	7	\$709,400	- 0.7%

* This represents the total of the Ladner area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	2	2	13
\$900,000 to \$1,499,999	4	13	13
\$1,500,000 to \$1,999,999	1	2	2
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	7	18	11

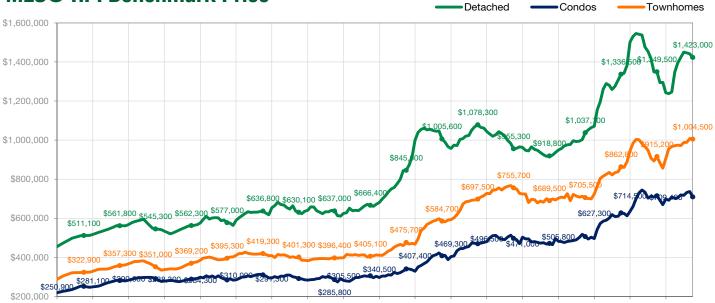
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Annacis Island	0	0	\$0	
Delta Manor	0	1	\$965,100	+ 7.7%
East Delta	0	0	\$0	
Hawthorne	2	1	\$856,500	+ 7.5%
Holly	1	0	\$907,600	+ 4.6%
Ladner Elementary	0	2	\$782,100	+ 6.4%
Ladner Rural	0	0	\$0	
Neilsen Grove	4	14	\$1,141,700	+ 7.9%
Port Guichon	0	0	\$0	
Tilbury	0	0	\$0	
Westham Island	0	0	\$0	
TOTAL*	7	18	\$1,004,500	+ 9.8%

* This represents the total of the Ladner area, not the sum of the areas above.



October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$773 \$800 \$717 \$667 \$66 \$653 \$647 \$606 \$588 \$600 \$6 \$656 \$646 \$635 \$566 \$520 \$400 \$200 \$0 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 \$008-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties		October			September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	107	134	- 20.1%	103	129	- 20.2%
Sales	12	13	- 7.7%	26	12	+ 116.7%
Days on Market Average	21	55	- 61.8%	36	42	- 14.3%
MLS® HPI Benchmark Price	\$1,572,600	\$1,538,400	+ 2.2%	\$1,594,500	\$1,544,500	+ 3.2%

Condos		October			September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	33	36	- 8.3%	27	33	- 18.2%
Sales	10	6	+ 66.7%	8	6	+ 33.3%
Days on Market Average	21	29	- 27.6%	31	22	+ 40.9%
MLS® HPI Benchmark Price	\$677,500	\$687,100	- 1.4%	\$709,600	\$677,100	+ 4.8%

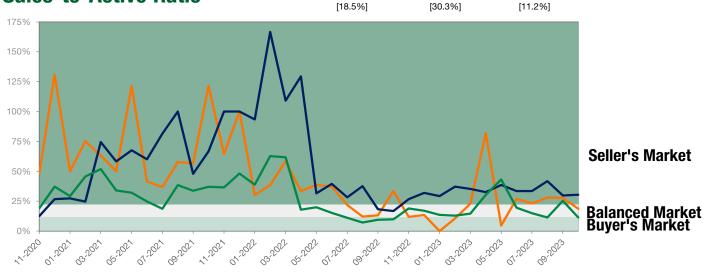
Townhomes	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	27	21	+ 28.6%	29	23	+ 26.1%
Sales	5	7	- 28.6%	8	3	+ 166.7%
Days on Market Average	44	47	- 6.4%	54	29	+ 86.2%
MLS® HPI Benchmark Price	\$1,014,100	\$961,500	+ 5.5%	\$1,028,300	\$942,100	+ 9.1%

Townhome

Condo

Detached





Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	5	25	5
\$1,500,000 to \$1,999,999	6	35	31
\$2,000,000 to \$2,999,999	1	35	34
\$3,000,000 and \$3,999,999	0	6	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	5	0
TOTAL	12	107	21

-				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Beach Grove	0	13	\$1,581,200	+ 2.4%
Boundary Beach	1	7	\$1,544,200	+ 4.7%
Cliff Drive	2	15	\$1,441,000	+ 3.1%
English Bluff	0	10	\$1,865,900	- 1.1%
Pebble Hill	4	20	\$1,582,500	+ 1.3%
Tsawwassen Central	3	25	\$1,468,400	+ 2.2%
Tsawwassen East	0	8	\$1,559,900	+ 1.2%
TOTAL*	12	107	\$1,572,600	+ 2.2%

* This represents the total of the Tsawwassen area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	8	33	19
\$900,000 to \$1,499,999	2	0	28
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	10	33	21

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Beach Grove	0	5	\$718,800	- 1.9%
Boundary Beach	0	5	\$0	
Cliff Drive	2	1	\$616,200	- 1.7%
English Bluff	0	0	\$0	
Pebble Hill	0	0	\$0	
Tsawwassen Central	2	6	\$641,800	- 1.2%
Tsawwassen East	1	0	\$671,400	- 0.3%
TOTAL*	10	33	\$677,500	- 1.4%
TOTAL*	10	33	\$677,500	- 1.4%

* This represents the total of the Tsawwassen area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	4	16	50
\$900,000 to \$1,499,999	1	9	23
\$1,500,000 to \$1,999,999	0	2	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	5	27	44

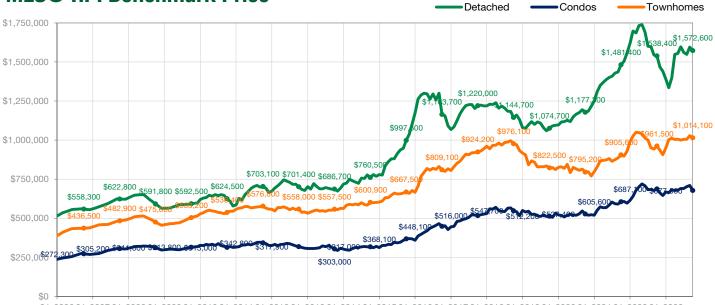
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Beach Grove	0	0	\$0	
Boundary Beach	0	3	\$1,212,200	+ 5.8%
Cliff Drive	1	2	\$926,500	+ 4.8%
English Bluff	0	0	\$0	
Pebble Hill	0	0	\$0	
Tsawwassen Central	0	1	\$1,050,200	+ 7.3%
Tsawwassen East	0	0	\$0	
TOTAL*	5	27	\$1,014,100	+ 5.5%

* This represents the total of the Tsawwassen area, not the sum of the areas above.



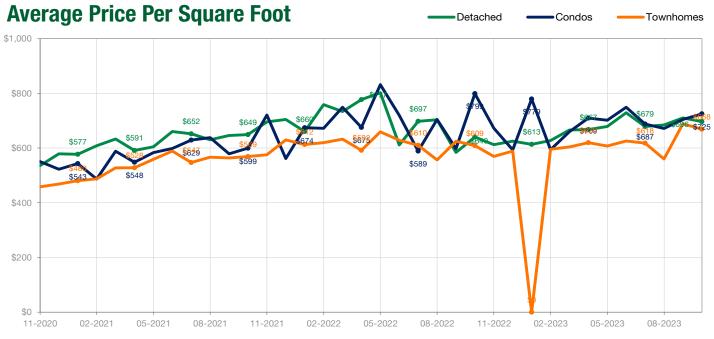
October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



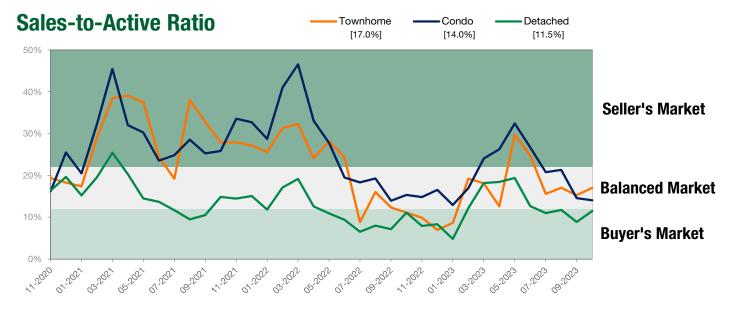
Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	618	669	- 7.6%	632	730	- 13.4%
Sales	71	74	- 4.1%	56	52	+ 7.7%
Days on Market Average	37	41	- 9.8%	34	44	- 22.7%
MLS® HPI Benchmark Price	\$3,436,500	\$3,216,500	+ 6.8%	\$3,553,600	\$3,289,900	+ 8.0%

Condos	October			9	September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	1,647	1,528	+ 7.8%	1,635	1,536	+ 6.4%
Sales	231	234	- 1.3%	238	214	+ 11.2%
Days on Market Average	26	29	- 10.3%	26	31	- 16.1%
MLS® HPI Benchmark Price	\$851,800	\$816,400	+ 4.3%	\$849,800	\$812,000	+ 4.7%

Townhomes	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	241	226	+ 6.6%	236	211	+ 11.8%
Sales	41	25	+ 64.0%	36	26	+ 38.5%
Days on Market Average	21	32	- 34.4%	29	35	- 17.1%
MLS® HPI Benchmark Price	\$1,481,000	\$1,464,300	+ 1.1%	\$1,457,900	\$1,443,800	+ 1.0%



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	1	1	15
\$2,000,000 to \$2,999,999	23	91	34
\$3,000,000 and \$3,999,999	24	109	31
\$4,000,000 to \$4,999,999	12	129	36
\$5,000,000 and Above	11	286	59
TOTAL	71	618	37

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	2	28	\$3,917,700	+ 1.3%
Cambie	6	45	\$2,952,200	+ 7.9%
Coal Harbour	0	1	\$0	
Downtown VW	0	1	\$0	
Dunbar	16	66	\$3,374,700	+ 8.9%
Fairview VW	1	3	\$0	
False Creek	0	0	\$0	
Kerrisdale	3	34	\$3,561,200	+ 5.2%
Kitsilano	6	37	\$2,890,600	+ 11.4%
MacKenzie Heights	4	18	\$3,856,200	+ 4.4%
Marpole	3	26	\$2,312,800	+ 1.6%
Mount Pleasant VW	0	8	\$2,290,100	- 0.2%
Oakridge VW	0	12	\$3,482,100	+ 13.7%
Point Grey	9	72	\$2,964,800	+ 8.1%
Quilchena	2	23	\$4,575,700	+ 1.3%
S.W. Marine	6	27	\$3,221,600	- 7.2%
Shaughnessy	3	82	\$4,969,300	+ 7.5%
South Cambie	0	10	\$4,489,100	+ 12.9%
South Granville	8	63	\$4,564,300	+ 11.7%
Southlands	2	40	\$3,346,200	- 3.6%
University VW	0	21	\$2,693,800	+ 16.3%
West End VW	0	1	\$0	
Yaletown	0	0	\$0	
TOTAL*	71	618	\$3,436,500	+ 6.8%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	16	19
\$400,000 to \$899,999	131	665	21
\$900,000 to \$1,499,999	60	487	25
\$1,500,000 to \$1,999,999	29	211	45
\$2,000,000 to \$2,999,999	6	150	26
\$3,000,000 and \$3,999,999	2	52	83
\$4,000,000 to \$4,999,999	0	19	0
\$5,000,000 and Above	1	47	57
TOTAL	231	1,647	26

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	0	\$0	
Cambie	11	72	\$993,000	+ 4.0%
Coal Harbour	8	142	\$1,375,900	+ 6.7%
Downtown VW	48	453	\$705,300	- 1.9%
Dunbar	1	19	\$932,200	+ 10.6%
Fairview VW	17	65	\$843,500	+ 13.0%
False Creek	23	88	\$874,500	+ 0.4%
Kerrisdale	3	17	\$1,065,700	+ 10.0%
Kitsilano	21	42	\$776,500	+ 3.6%
MacKenzie Heights	0	0	\$0	
Marpole	4	78	\$685,800	+ 0.7%
Mount Pleasant VW	1	6	\$766,900	+ 0.1%
Oakridge VW	2	25	\$985,700	+ 1.4%
Point Grey	2	9	\$855,200	+ 8.9%
Quilchena	4	10	\$1,205,100	+ 10.9%
S.W. Marine	0	14	\$733,000	+ 10.5%
Shaughnessy	0	3	\$952,500	- 11.5%
South Cambie	4	37	\$1,143,400	+ 1.7%
South Granville	0	11	\$1,235,800	+ 3.6%
Southlands	0	0	\$931,600	+ 10.6%
University VW	16	107	\$1,131,600	+ 9.7%
West End VW	37	183	\$717,900	+ 6.9%
Yaletown	29	266	\$846,600	+ 3.0%
TOTAL*	231	1,647	\$851,800	+ 4.3%

* This represents the total of the Vancouver - West area, not the sum of the areas above.

	s —Ac	tive Listings		HPI Benchr	nark Price				C	Condos - Vanco	uver - West
				\$819,400	\$839,600	\$849,800	\$856,000	\$866,300	\$847,000	\$849,800	\$851,800
\$806,800	\$801,000	\$802,200	\$811,100 1,221	1,298	1,293	1,379	1,461	1,571	1,503	1,635	1,647
1,515	1,138	1,155									
224	188	149	207	312	339	447	390	326	320	238	231
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023

Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	3	10	33
\$900,000 to \$1,499,999	19	57	21
\$1,500,000 to \$1,999,999	15	102	19
\$2,000,000 to \$2,999,999	4	57	20
\$3,000,000 and \$3,999,999	0	12	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	2	0
TOTAL	41	241	21

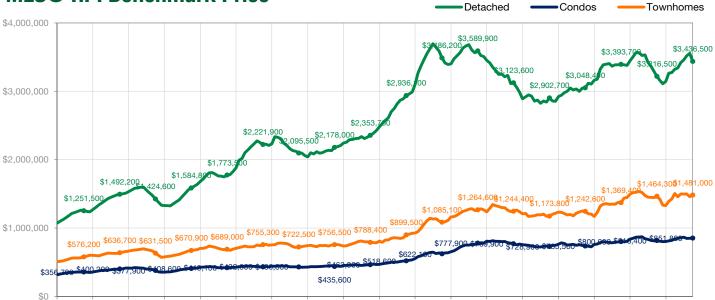
•				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	1	\$0	
Cambie	5	50	\$1,823,000	+ 3.2%
Coal Harbour	1	11	\$1,867,600	+ 14.4%
Downtown VW	1	7	\$1,249,400	+ 12.0%
Dunbar	1	0	\$0	
Fairview VW	9	31	\$1,048,700	+ 3.7%
False Creek	1	10	\$1,157,100	- 15.7%
Kerrisdale	0	8	\$1,755,500	+ 1.9%
Kitsilano	7	14	\$1,273,200	- 16.0%
MacKenzie Heights	0	3	\$0	
Marpole	2	24	\$1,727,700	+ 2.8%
Mount Pleasant VW	3	2	\$1,331,200	+ 14.0%
Oakridge VW	1	12	\$1,743,100	+ 2.0%
Point Grey	2	1	\$1,368,600	+ 2.3%
Quilchena	0	3	\$1,618,700	+ 3.2%
S.W. Marine	0	0	\$0	
Shaughnessy	1	1	\$1,923,100	+ 2.7%
South Cambie	0	11	\$1,802,600	+ 4.5%
South Granville	2	20	\$1,860,200	- 0.1%
Southlands	0	0	\$0	
University VW	4	12	\$2,096,900	+ 2.6%
West End VW	0	3	\$1,233,600	+ 16.7%
Yaletown	1	17	\$1,829,400	+ 14.1%
TOTAL*	41	241	\$1,481,000	+ 1.1%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



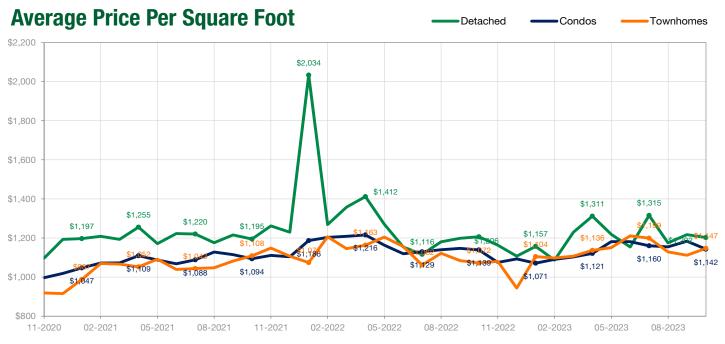
October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October			September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	510	495	+ 3.0%	514	528	- 2.7%	
Sales	78	55	+ 41.8%	68	66	+ 3.0%	
Days on Market Average	21	32	- 34.4%	35	28	+ 25.0%	
MLS® HPI Benchmark Price	\$1,878,200	\$1,720,300	+ 9.2%	\$1,898,100	\$1,742,800	+ 8.9%	

Condos	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	420	407	+ 3.2%	422	399	+ 5.8%
Sales	101	103	- 1.9%	96	84	+ 14.3%
Days on Market Average	20	21	- 4.8%	22	25	- 12.0%
MLS® HPI Benchmark Price	\$715,400	\$673,700	+ 6.2%	\$719,100	\$682,000	+ 5.4%

Townhomes	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	87	97	- 10.3%	84	79	+ 6.3%
Sales	25	9	+ 177.8%	11	14	- 21.4%
Days on Market Average	18	21	- 14.3%	26	24	+ 8.3%
MLS® HPI Benchmark Price	\$1,118,500	\$1,016,000	+ 10.1%	\$1,140,400	\$1,056,100	+ 8.0%

Sales-to-Active Ratio Townhome Condo Detached [28.7%] [24.0%] [15.3%] 100% 80% 60% 40% 20% 0% 11-2020 05-2022 07-2022 03-2022 09:2022 1-2022 01-2023 01-2021 07-2021 01-2022 09-2021 11.2021 03-202 05-202 BARE BARE OLDER BARE

Seller's Market

Balanced Market Buyer's Market

Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	21	0
\$1,500,000 to \$1,999,999	33	153	18
\$2,000,000 to \$2,999,999	41	216	21
\$3,000,000 and \$3,999,999	4	97	38
\$4,000,000 to \$4,999,999	0	18	0
\$5,000,000 and Above	0	5	0
TOTAL	78	510	21

_	0			
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	0	1	\$0	
Collingwood VE	5	122	\$1,759,500	+ 9.0%
Downtown VE	0	0	\$0	
Fraser VE	16	32	\$1,863,000	+ 13.2%
Fraserview VE	6	20	\$2,410,000	+ 16.0%
Grandview Woodland	10	31	\$1,883,900	+ 8.0%
Hastings	0	9	\$1,691,800	+ 2.3%
Hastings Sunrise	2	14	\$1,826,000	+ 1.1%
Killarney VE	8	24	\$2,003,100	+ 11.8%
Knight	2	48	\$1,721,000	- 0.0%
Main	6	32	\$2,034,600	+ 13.2%
Mount Pleasant VE	4	13	\$1,871,300	- 1.3%
Renfrew Heights	4	55	\$1,791,600	+ 8.9%
Renfrew VE	11	39	\$1,803,300	+ 11.0%
South Marine	0	5	\$1,562,700	+ 16.0%
South Vancouver	3	41	\$1,961,200	+ 14.0%
Strathcona	0	7	\$1,610,900	- 0.7%
Victoria VE	1	17	\$1,681,300	- 0.8%
TOTAL*	78	510	\$1,878,200	+ 9.2%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	4	26
\$400,000 to \$899,999	90	292	19
\$900,000 to \$1,499,999	9	98	31
\$1,500,000 to \$1,999,999	1	16	34
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	1	0
TOTAL	101	420	20

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	0	0	\$819,900	+ 7.1%
Collingwood VE	20	88	\$611,600	+ 7.3%
Downtown VE	4	42	\$674,900	+ 3.9%
Fraser VE	5	7	\$800,500	+ 5.1%
Fraserview VE	0	0	\$0	
Grandview Woodland	6	21	\$621,200	+ 6.9%
Hastings	10	10	\$574,300	+ 8.6%
Hastings Sunrise	0	1	\$527,000	+ 7.2%
Killarney VE	1	10	\$644,200	+ 6.3%
Knight	3	10	\$693,400	+ 5.2%
Main	5	8	\$1,011,000	+ 6.4%
Mount Pleasant VE	21	93	\$761,600	+ 7.7%
Renfrew Heights	0	1	\$377,600	- 4.8%
Renfrew VE	1	9	\$697,900	+ 6.9%
South Marine	16	58	\$846,300	+ 5.7%
South Vancouver	1	19	\$0	
Strathcona	7	33	\$753,700	+ 7.3%
Victoria VE	1	10	\$750,300	+ 7.1%
TOTAL*	101	420	\$715,400	+ 6.2%

* This represents the total of the Vancouver - East area, not the sum of the areas above.

	s —Ac	Active Listings — MLS® HPI Benchmark Price					(Condos - Vanco	ouver - East		
						\$707,400	\$713,600	\$717,700	\$723,900	\$719,100	\$715,400
\$678,100	\$671,900	\$671,400	\$678,000	\$686,800	\$694,100						
393			317	340	368	373	398	402	364	422	420
000	299	323									
77	56	56	101	110	114	159	156	127	127	96	101
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023

Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	5	9	11
\$900,000 to \$1,499,999	15	60	15
\$1,500,000 to \$1,999,999	5	16	35
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	25	87	18

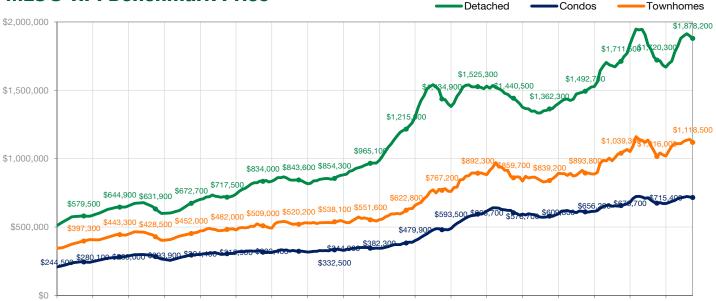
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	6	9	\$920,400	+ 11.5%
Collingwood VE	2	14	\$960,400	+ 10.6%
Downtown VE	1	2	\$0	
Fraser VE	1	1	\$1,502,300	+ 7.1%
Fraserview VE	0	0	\$0	
Grandview Woodland	2	13	\$1,346,200	+ 9.9%
Hastings	0	3	\$1,178,300	+ 9.4%
Hastings Sunrise	0	2	\$0	
Killarney VE	3	2	\$993,100	+ 13.8%
Knight	1	7	\$1,369,100	+ 1.9%
Main	1	2	\$1,253,400	+ 4.1%
Mount Pleasant VE	2	12	\$1,249,700	+ 16.7%
Renfrew Heights	0	0	\$0	
Renfrew VE	1	1	\$966,800	+ 13.9%
South Marine	3	12	\$986,000	+ 10.4%
South Vancouver	0	1	\$0	
Strathcona	1	3	\$1,098,300	+ 12.8%
Victoria VE	1	3	\$1,237,600	+ 10.2%
TOTAL*	25	87	\$1,118,500	+ 10.1%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



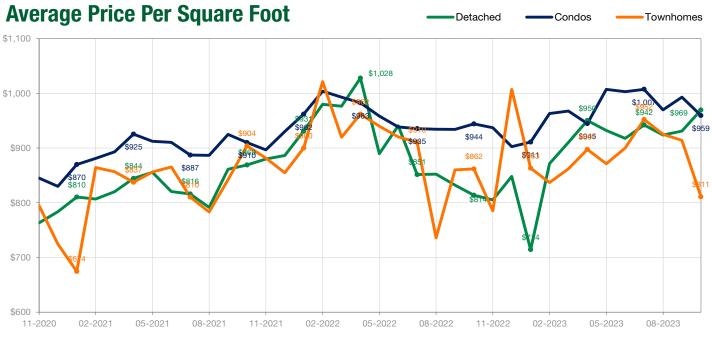
October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



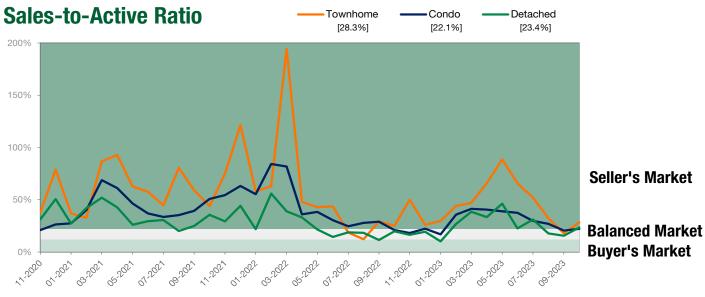
Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October September					
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	111	122	- 9.0%	116	140	- 17.1%
Sales	26	24	+ 8.3%	18	16	+ 12.5%
Days on Market Average	19	44	- 56.8%	13	18	- 27.8%
MLS® HPI Benchmark Price	\$2,079,300	\$1,939,900	+ 7.2%	\$2,048,900	\$1,952,300	+ 4.9%

Condos	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	421	278	+ 51.4%	410	283	+ 44.9%
Sales	93	58	+ 60.3%	84	82	+ 2.4%
Days on Market Average	32	30	+ 6.7%	25	33	- 24.2%
MLS® HPI Benchmark Price	\$753,700	\$719,800	+ 4.7%	\$746,800	\$715,400	+ 4.4%

ownhomes October			October			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	46	48	- 4.2%	45	41	+ 9.8%
Sales	13	12	+ 8.3%	8	12	- 33.3%
Days on Market Average	21	19	+ 10.5%	8	26	- 69.2%
MLS® HPI Benchmark Price	\$906,100	\$865,600	+ 4.7%	\$911,800	\$881,900	+ 3.4%



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	0	0
\$1,500,000 to \$1,999,999	17	32	22
\$2,000,000 to \$2,999,999	8	54	11
\$3,000,000 and \$3,999,999	1	21	36
\$4,000,000 to \$4,999,999	0	3	0
\$5,000,000 and Above	0	1	0
TOTAL	26	111	19

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	1	8	\$2,079,700	+ 8.3%
Capitol Hill BN	4	14	\$1,961,300	+ 3.1%
Cariboo	0	0	\$0	
Central BN	1	5	\$1,855,000	+ 5.9%
Forest Hills BN	0	0	\$0	
Government Road	1	11	\$2,301,100	+ 13.1%
Lake City Industrial	0	0	\$0	
Montecito	4	5	\$2,084,000	+ 11.8%
Oakdale	1	0	\$0	
Parkcrest	5	15	\$2,072,700	+ 7.2%
Simon Fraser Hills	0	0	\$0	
Simon Fraser Univer.	1	11	\$2,262,900	+ 10.8%
Sperling-Duthie	1	14	\$2,101,800	+ 11.3%
Sullivan Heights	0	3	\$0	
Vancouver Heights	2	9	\$2,173,800	+ 4.4%
Westridge BN	1	6	\$2,601,800	+ 9.2%
Willingdon Heights	4	10	\$1,952,400	+ 5.8%
TOTAL*	26	111	\$2,079,300	+ 7.2%

* This represents the total of the Burnaby North area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	76	293	32
\$900,000 to \$1,499,999	17	113	28
\$1,500,000 to \$1,999,999	0	7	0
\$2,000,000 to \$2,999,999	0	6	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	93	421	32

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	49	267	\$853,300	+ 4.4%
Capitol Hill BN	1	9	\$567,700	+ 2.1%
Cariboo	1	14	\$528,900	+ 0.8%
Central BN	3	3	\$781,300	+ 0.9%
Forest Hills BN	0	0	\$0	
Government Road	6	7	\$583,500	+ 0.3%
Lake City Industrial	0	0	\$0	
Montecito	0	1	\$0	
Oakdale	0	1	\$0	
Parkcrest	0	0	\$858,200	+ 1.1%
Simon Fraser Hills	2	3	\$497,100	+ 7.4%
Simon Fraser Univer.	10	54	\$654,200	+ 8.6%
Sperling-Duthie	0	0	\$0	
Sullivan Heights	18	53	\$555,800	+ 10.3%
Vancouver Heights	1	8	\$796,900	+ 1.2%
Westridge BN	0	0	\$0	
Willingdon Heights	2	1	\$625,200	+ 1.5%
TOTAL*	93	421	\$753,700	+ 4.7%

* This represents the total of the Burnaby North area, not the sum of the areas above.

	s — Ac	tive Listings		B HPI Benchr	mark Price					Condos - Bu	rnaby North
					\$742,100	\$753,200	\$753,800	\$747,100	\$747,500	\$746,800	\$753,700
\$711,900	\$699,500	\$703,600	\$717,400	\$723,600							
-			258	272	284	309	323	368	386	410	421
286	225	261									
52	50	44	92	112	115	120	121	109	104	84	93
11-2022	12-2022	01-2023	02-2023	03-2023	04-2023	05-2023	06-2023	07-2023	08-2023	09-2023	10-2023

Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	23	30
\$900,000 to \$1,499,999	7	23	14
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	13	46	21

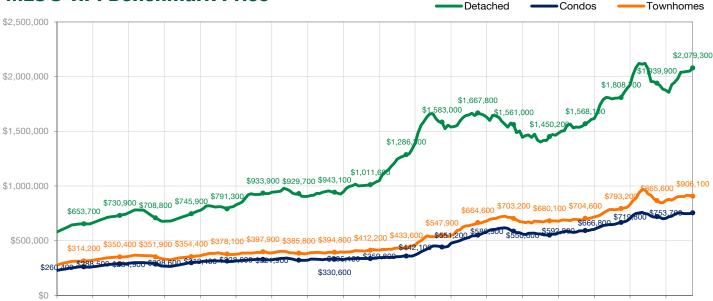
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	1	12	\$1,020,400	+ 5.4%
Capitol Hill BN	0	0	\$786,500	+ 5.4%
Cariboo	1	1	\$0	
Central BN	2	1	\$917,700	+ 6.1%
Forest Hills BN	2	6	\$1,018,600	+ 6.1%
Government Road	1	5	\$1,018,000	+ 2.0%
Lake City Industrial	0	0	\$0	
Montecito	1	1	\$772,900	+ 5.2%
Oakdale	0	0	\$0	
Parkcrest	0	0	\$0	
Simon Fraser Hills	4	6	\$827,800	+ 4.0%
Simon Fraser Univer.	1	9	\$804,600	+ 3.5%
Sperling-Duthie	0	0	\$0	
Sullivan Heights	0	1	\$835,600	+ 2.3%
Vancouver Heights	0	1	\$991,300	+ 9.6%
Westridge BN	0	2	\$743,500	+ 5.6%
Willingdon Heights	0	1	\$929,500	+ 5.6%
TOTAL*	13	46	\$906,100	+ 4.7%

* This represents the total of the Burnaby North area, not the sum of the areas above.

Townhomes - Burnaby North Sales Active Listings \$914,900 \$911.800 \$906,100 \$902,200 \$903,500 \$902,500 \$887.100 \$878,000 \$868,100 \$869,700 \$847.500 \$846,900 45 46 35 35 32 32 34 27 34 27 27 25 31 23 17 15 14 13 11 11 8 8 7 11-2022 12-2022 01-2023 02-2023 03-2023 04-2023 05-2023 06-2023 07-2023 08-2023 10-2023 09-2023

October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$930 \$900 \$923 **\$897** \$834 \$862 \$867 \$826 \$800 \$76 \$788 \$739 \$711 \$700 \$645 \$63 \$620 \$600 \$500 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	123	119	+ 3.4%	127	122	+ 4.1%
Sales	25	14	+ 78.6%	23	12	+ 91.7%
Days on Market Average	36	29	+ 24.1%	28	26	+ 7.7%
MLS® HPI Benchmark Price	\$2,199,700	\$2,054,900	+ 7.0%	\$2,197,100	\$2,063,200	+ 6.5%

Condos	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	296	276	+ 7.2%	306	277	+ 10.5%
Sales	77	78	- 1.3%	80	71	+ 12.7%
Days on Market Average	19	24	- 20.8%	24	39	- 38.5%
MLS® HPI Benchmark Price	\$820,300	\$752,700	+ 9.0%	\$822,900	\$751,500	+ 9.5%

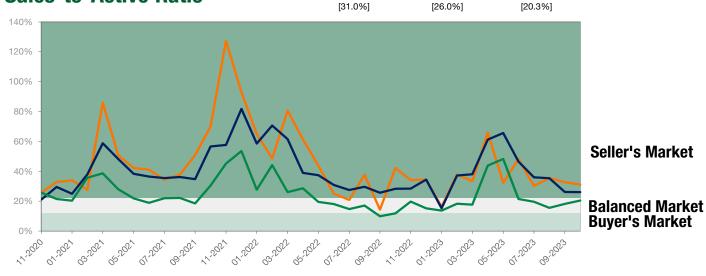
Townhomes	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	42	57	- 26.3%	46	56	- 17.9%
Sales	13	24	- 45.8%	15	8	+ 87.5%
Days on Market Average	28	11	+ 154.5%	16	23	- 30.4%
MLS® HPI Benchmark Price	\$1,019,100	\$935,200	+ 9.0%	\$1,022,200	\$947,400	+ 7.9%

Townhome

Condo

Detached

Sales-to-Active Ratio



Current as of November 02, 2023. All data from the Real Estate Board of Greater Vancouver. Report © 2023 ShowingTime. Percent changes are calculated using rounded figures

Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	1	3	88
\$1,500,000 to \$1,999,999	9	36	21
\$2,000,000 to \$2,999,999	11	51	35
\$3,000,000 and \$3,999,999	3	30	49
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	1	1	84
TOTAL	25	123	36

-				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	3	7	\$0	
Buckingham Heights	1	4	\$2,886,000	+ 4.5%
Burnaby Hospital	3	3	\$2,094,200	+ 4.3%
Burnaby Lake	0	12	\$2,090,100	+ 13.5%
Central Park BS	1	3	\$1,964,900	+ 7.5%
Deer Lake	0	11	\$3,363,700	+ 5.5%
Deer Lake Place	4	4	\$2,054,100	+ 8.7%
Forest Glen BS	2	16	\$2,180,300	+ 5.1%
Garden Village	0	4	\$2,270,300	+ 8.4%
Greentree Village	0	3	\$0	
Highgate	2	6	\$2,026,200	+ 7.5%
Metrotown	0	8	\$2,327,700	+ 4.2%
Oaklands	0	0	\$0	
South Slope	7	26	\$2,111,800	+ 5.6%
Suncrest	0	4	\$2,100,300	+ 9.2%
Upper Deer Lake	2	12	\$2,278,200	+ 5.7%
TOTAL*	25	123	\$2,199,700	+ 7.0%

* This represents the total of the Burnaby South area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	20
\$400,000 to \$899,999	56	168	16
\$900,000 to \$1,499,999	20	121	27
\$1,500,000 to \$1,999,999	0	5	0
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	77	296	19

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	1	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	0	0	\$649,100	+ 2.2%
Burnaby Lake	0	0	\$0	
Central Park BS	3	7	\$642,400	+ 7.6%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	10	28	\$813,700	+ 10.3%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$0	
Highgate	10	24	\$741,400	+ 3.0%
Metrotown	49	227	\$885,500	+ 10.7%
Oaklands	1	1	\$729,600	+ 2.9%
South Slope	4	8	\$710,900	+ 4.3%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	77	296	\$820,300	+ 9.0%

* This represents the total of the Burnaby South area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	5	8	36
\$900,000 to \$1,499,999	7	24	18
\$1,500,000 to \$1,999,999	1	9	60
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	13	42	28

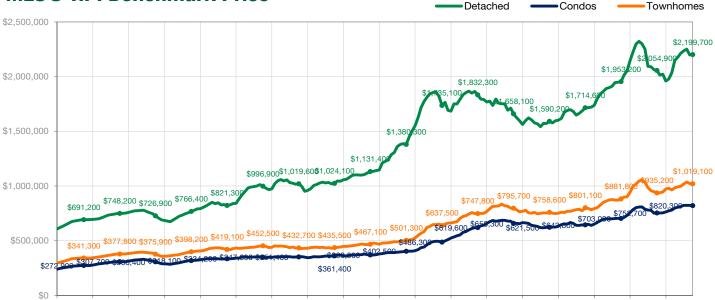
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	1	1	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	1	0	\$920,500	+ 8.0%
Burnaby Lake	2	2	\$1,218,100	- 0.6%
Central Park BS	1	2	\$999,900	+ 6.7%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	0	3	\$913,700	+ 7.4%
Garden Village	0	0	\$0	
Greentree Village	1	2	\$885,800	+ 7.3%
Highgate	1	9	\$924,000	+ 21.6%
Metrotown	4	12	\$1,019,200	+ 6.0%
Oaklands	1	3	\$1,462,000	+ 12.5%
South Slope	1	8	\$922,700	+ 6.3%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	13	42	\$1,019,100	+ 9.0%

* This represents the total of the Burnaby South area, not the sum of the areas above.

Townhomes - Burnaby South Sales Active Listings \$1,036,600 \$1.022.200 \$1,018,000 \$1,019,100 \$992,000 \$997,800 \$983,400 \$978,800 \$972.600 \$963,600 \$944,100 \$939,000 59 54 53 48 46 42 41 42 47 37 32 31 27 26 16 14 19 16 17 15 13 14 11 5 11-2022 12-2022 02-2023 03-2023 04-2023 06-2023 07-2023 08-2023 09-2023 10-2023 01-2023 05-2023

October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,100 \$1,000 \$983 \$98[.] \$900 \$898 \$895 \$889 \$821 \$823 \$801 \$846 \$796 778 \$800 \$822 \$817 \$803 \$68 \$700 86 \$600 \$500 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	251	253	- 0.8%	268	291	- 7.9%
Sales	59	62	- 4.8%	53	50	+ 6.0%
Days on Market Average	18	23	- 21.7%	23	22	+ 4.5%
MLS® HPI Benchmark Price	\$2,273,800	\$2,126,400	+ 6.9%	\$2,272,800	\$2,094,600	+ 8.5%

Condos	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	245	295	- 16.9%	256	283	- 9.5%
Sales	98	87	+ 12.6%	84	57	+ 47.4%
Days on Market Average	18	29	- 37.9%	17	23	- 26.1%
MLS® HPI Benchmark Price	\$814,300	\$774,700	+ 5.1%	\$811,900	\$781,000	+ 4.0%

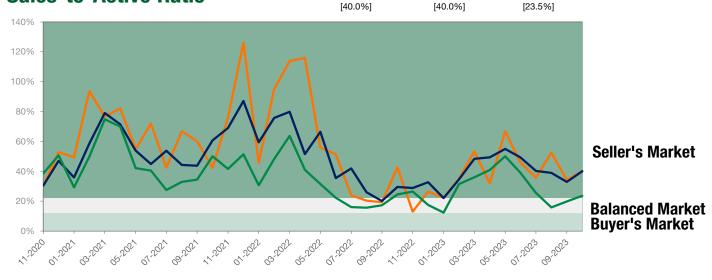
Townhomes	October			October September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	85	96	- 11.5%	82	104	- 21.2%	
Sales	34	41	- 17.1%	28	20	+ 40.0%	
Days on Market Average	12	16	- 25.0%	16	23	- 30.4%	
MLS® HPI Benchmark Price	\$1,349,100	\$1,243,700	+ 8.5%	\$1,313,000	\$1,232,400	+ 6.5%	

Townhome

Condo

Detached

Sales-to-Active Ratio



Current as of November 02, 2023. All data from the Real Estate Board of Greater Vancouver. Report @ 2023 ShowingTime. Percent changes are calculated using rounded figures

Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	5	0
\$900,000 to \$1,499,999	0	11	0
\$1,500,000 to \$1,999,999	27	42	13
\$2,000,000 to \$2,999,999	23	118	14
\$3,000,000 and \$3,999,999	8	45	46
\$4,000,000 to \$4,999,999	1	23	24
\$5,000,000 and Above	0	7	0
TOTAL	59	251	18

•				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	3	6	\$2,055,400	+ 0.9%
Boulevard	0	18	\$2,263,700	- 0.9%
Braemar	0	2	\$0	
Calverhall	0	5	\$1,947,500	- 0.1%
Canyon Heights NV	4	26	\$2,529,500	+ 12.5%
Capilano NV	0	1	\$2,543,700	+ 12.4%
Central Lonsdale	5	23	\$2,062,700	+ 3.0%
Deep Cove	3	8	\$2,151,900	- 0.9%
Delbrook	1	3	\$2,444,600	+ 13.4%
Dollarton	1	10	\$2,393,400	+ 1.5%
Edgemont	6	13	\$3,194,900	+ 8.8%
Forest Hills NV	2	10	\$3,368,800	+ 9.3%
Grouse Woods	1	5	\$2,391,700	+ 13.2%
Harbourside	0	0	\$0	
Indian Arm	0	8	\$0	
Indian River	1	0	\$1,854,200	- 2.3%
Lower Lonsdale	0	7	\$2,297,500	+ 5.0%
Lynn Valley	9	14	\$2,097,200	+ 12.9%
Lynnmour	0	4	\$0	
Mosquito Creek	0	3	\$0	
Norgate	0	4	\$1,591,000	+ 6.6%
Northlands	2	1	\$0	
Pemberton Heights	3	7	\$2,324,800	+ 2.0%
Pemberton NV	1	4	\$1,676,800	+ 2.1%
Princess Park	1	4	\$2,274,200	+ 11.2%
Queensbury	2	3	\$1,876,700	- 0.0%
Roche Point	0	2	\$1,748,900	- 2.7%
Seymour NV	1	7	\$1,903,600	+ 1.3%
Tempe	1	0	\$2,073,800	+ 9.3%
Upper Delbrook	3	18	\$2,551,600	+ 12.4%
Upper Lonsdale	6	23	\$2,334,100	+ 11.5%
Westlynn	3	6	\$1,737,300	+ 3.0%
Westlynn Terrace	0	1	\$0	
Windsor Park NV	0	2	\$1,887,300	- 2.2%
Woodlands-Sunshine-Cascade	0	3	\$0	
TOTAL*	59	251	\$2,273,800	+ 6.9%
* This represents the total of	the North	Vancouver area	a, not the sum of t	he areas above

Detached Homes - North Vancouver Sales -----Active Listings \$2,269,400 \$2,271,400 \$2,286,100 \$2,272,800 \$2,273,800 \$2,268,500 \$2,201,400 \$2,144,500 \$2,133,300 \$2,118,900 \$2,083,500 \$2,037,700 268 251 229 229 228 210 191 178 208 153 146 144 105 89 78 48 64 59 55 53 58 36 25 18 11-2022 02-2023 05-2023 12-2022 01-2023 03-2023 04-2023 06-2023 07-2023 08-2023 09-2023 10-2023

Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	58	135	18
\$900,000 to \$1,499,999	33	82	20
\$1,500,000 to \$1,999,999	4	10	8
\$2,000,000 to \$2,999,999	3	9	2
\$3,000,000 and \$3,999,999	0	7	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	1	0
TOTAL	98	245	18

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	0	1	\$0	
Boulevard	0	0	\$0	
Braemar	0	0	\$0	
Calverhall	0	0	\$0	
Canyon Heights NV	0	0	\$0	
Capilano NV	1	2	\$1,055,100	+ 1.9%
Central Lonsdale	30	46	\$844,400	+ 7.5%
Deep Cove	0	0	\$0	
Delbrook	0	0	\$0	
Dollarton	0	0	\$0	
Edgemont	0	1	\$1,257,300	+ 5.9%
Forest Hills NV	0	0	\$0	
Grouse Woods	0	0	\$0	
Harbourside	2	4	\$936,800	+ 6.1%
Indian Arm	0	0	\$0	
Indian River	0	3	\$883,900	- 0.1%
Lower Lonsdale	33	75	\$819,100	+ 4.7%
Lynn Valley	6	13	\$879,700	+ 6.5%
Lynnmour	7	36	\$906,100	+ 6.6%
Mosquito Creek	0	8	\$898,800	+ 7.2%
Norgate	0	3	\$814,800	+ 6.1%
Northlands	2	0	\$1,016,200	+ 1.1%
Pemberton Heights	0	0	\$0	
Pemberton NV	3	33	\$522,200	+ 3.3%
Princess Park	0	0	\$0	
Queensbury	2	1	\$0	
Roche Point	7	14	\$781,200	+ 0.1%
Seymour NV	0	2	\$0	
Tempe	0	0	\$0	
Upper Delbrook	0	0	\$0	
Upper Lonsdale	4	2	\$701,100	+ 6.0%
Westlynn	1	1	\$0	
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	0	\$0	
Woodlands-Sunshine-Cascade	0	0	\$0	
TOTAL*	98	245	\$814,300	+ 5.1%
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* This represents the total of the North Vancouver area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	2	6	13
\$900,000 to \$1,499,999	18	47	12
\$1,500,000 to \$1,999,999	13	27	11
\$2,000,000 to \$2,999,999	1	5	8
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	34	85	12

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	0	0	\$0	
Boulevard	0	0	\$0	
Braemar	0	0	\$0	
Calverhall	0	0	\$0	
Canyon Heights NV	0	0	\$0	
Capilano NV	0	0	\$0	
Central Lonsdale	4	6	\$1,313,200	+ 1.4%
Deep Cove	1	1	\$0	
Delbrook	0	0	\$0	
Dollarton	0	0	\$0	
Edgemont	1	3	\$1,817,500	+ 1.6%
Forest Hills NV	0	0	\$0	
Grouse Woods	1	0	\$0	
Harbourside	0	0	\$0	
Indian Arm	0	0	\$0	
Indian River	1	2	\$1,442,000	+ 15.5%
Lower Lonsdale	5	22	\$1,362,500	+ 3.2%
Lynn Valley	4	8	\$1,291,100	+ 18.0%
Lynnmour	1	6	\$1,228,800	+ 14.7%
Mosquito Creek	3	8	\$1,180,400	+ 0.9%
Norgate	0	1	\$0	
Northlands	3	3	\$1,530,800	+ 12.7%
Pemberton Heights	0	0	\$0	
Pemberton NV	0	8	\$1,406,900	+ 4.1%
Princess Park	0	0	\$0	
Queensbury	1	3	\$0	
Roche Point	2	4	\$1,438,100	+ 15.1%
Seymour NV	4	6	\$1,327,400	+ 15.5%
Tempe	0	0	\$0	
Upper Delbrook	0	0	\$0	
Upper Lonsdale	3	3	\$1,024,000	+ 11.5%
Westlynn	0	1	\$1,327,800	+ 15.3%
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	0	\$0	
Woodlands-Sunshine-Cascade	0	0	\$0	
TOTAL*	34	85	\$1,349,100	+ 8.5%

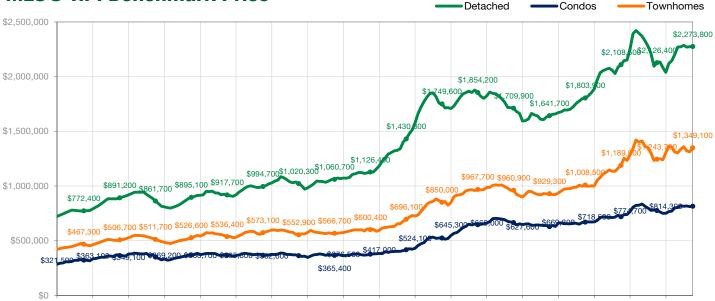
* This represents the total of the North Vancouver area, not the sum of the areas above.



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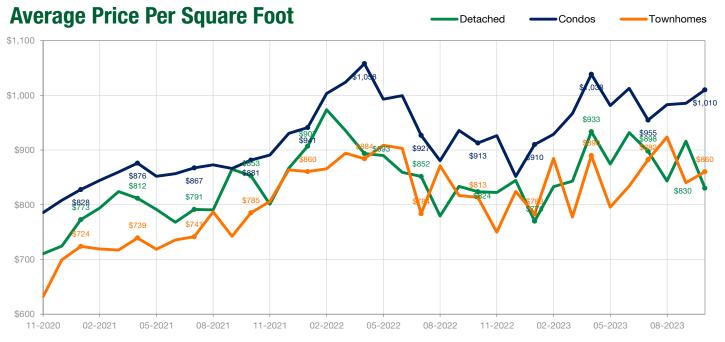
October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October			Properties October September			
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change	
Total Active Listings	469	449	+ 4.5%	493	475	+ 3.8%	
Sales	27	27	0.0%	33	26	+ 26.9%	
Days on Market Average	38	53	- 28.3%	30	51	- 41.2%	
MLS® HPI Benchmark Price	\$3,325,400	\$3,319,900	+ 0.2%	\$3,281,800	\$3,275,300	+ 0.2%	

Condos	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	92	114	- 19.3%	98	109	- 10.1%
Sales	24	16	+ 50.0%	18	10	+ 80.0%
Days on Market Average	39	35	+ 11.4%	44	41	+ 7.3%
MLS® HPI Benchmark Price	\$1,289,900	\$1,194,200	+ 8.0%	\$1,331,600	\$1,194,900	+ 11.4%

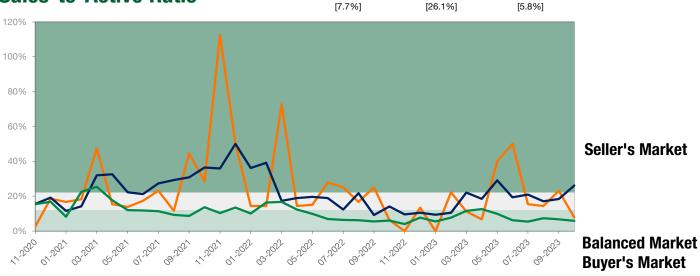
Townhomes	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	13	16	- 18.8%	13	16	- 18.8%
Sales	1	1	0.0%	3	4	- 25.0%
Days on Market Average	6	12	- 50.0%	41	70	- 41.4%
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	3	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	0	0
\$1,500,000 to \$1,999,999	1	13	42
\$2,000,000 to \$2,999,999	11	99	24
\$3,000,000 and \$3,999,999	4	105	25
\$4,000,000 to \$4,999,999	6	78	35
\$5,000,000 and Above	5	171	83
TOTAL	27	469	38

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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	1	17	\$5,413,400	- 1.6%
Ambleside	6	35	\$3,171,500	+ 1.1%
Bayridge	0	10	\$2,931,200	- 6.0%
British Properties	3	99	\$3,581,600	+ 3.8%
Canterbury WV	1	10	\$0	
Caulfeild	1	28	\$3,162,600	- 4.8%
Cedardale	0	3	\$2,790,600	+ 7.4%
Chartwell	2	32	\$6,058,300	- 0.7%
Chelsea Park	0	2	\$0	
Cypress	1	7	\$3,255,600	- 8.8%
Cypress Park Estates	1	22	\$3,336,100	+ 2.4%
Deer Ridge WV	0	0	\$0	
Dundarave	2	26	\$3,668,400	+ 2.4%
Eagle Harbour	1	19	\$2,404,600	- 3.3%
Eagleridge	0	9	\$0	
Furry Creek	1	8	\$0	
Gleneagles	1	9	\$3,003,200	- 5.9%
Glenmore	0	16	\$2,467,200	+ 3.4%
Horseshoe Bay WV	0	9	\$2,088,700	- 4.6%
Howe Sound	0	3	\$3,641,600	- 1.7%
Lions Bay	0	13	\$2,017,500	- 4.4%
Olde Caulfeild	1	3	\$0	
Panorama Village	0	4	\$0	
Park Royal	1	6	\$0	
Passage Island	0	0	\$0	
Queens	0	18	\$3,605,400	+ 1.9%
Rockridge	0	6	\$0	
Sandy Cove	1	4	\$0	
Sentinel Hill	0	14	\$2,946,700	+ 5.1%
Upper Caulfeild	0	4	\$3,088,800	- 5.5%
West Bay	1	8	\$4,270,100	- 3.2%
Westhill	0	7	\$0	
Westmount WV	1	13	\$4,775,000	- 4.1%
Whitby Estates	1	2	\$0	
Whytecliff	0	3	\$2,695,100	- 5.4%
TOTAL*	27	469	\$3,325,400	+ 0.2%

* This represents the total of the West Vancouver area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	7	16	30
\$900,000 to \$1,499,999	8	21	34
\$1,500,000 to \$1,999,999	6	23	68
\$2,000,000 to \$2,999,999	2	13	15
\$3,000,000 and \$3,999,999	1	12	7
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	5	0
TOTAL	24	92	39

Neighbourhood	Sales	Active	Benchmark	One-Year
		Listings	Price	Change
Altamont	0	0	\$0	
Ambleside	9	19	\$976,400	+ 8.5%
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	3	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	1	4	\$2,071,500	- 2.4%
Deer Ridge WV	0	0	\$0	
Dundarave	3	14	\$1,461,800	+ 7.4%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	16	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	3	2	\$1,563,800	+ 12.2%
Park Royal	8	32	\$1,373,800	+ 7.9%
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	2	\$0	
Whytecliff	0	0	\$0	
TOTAL*	24	92	\$1,289,900	+ 8.0%

* This represents the total of the West Vancouver area, not the sum of the areas above.



Townhomes Report – October 2023

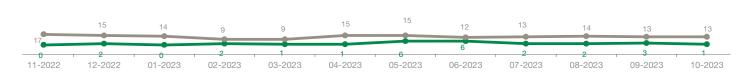
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	0	2	0
\$1,500,000 to \$1,999,999	1	3	6
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	1	0
TOTAL	1	13	6

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* This represents the total of the West Vancouver area, not the sum of the areas above.

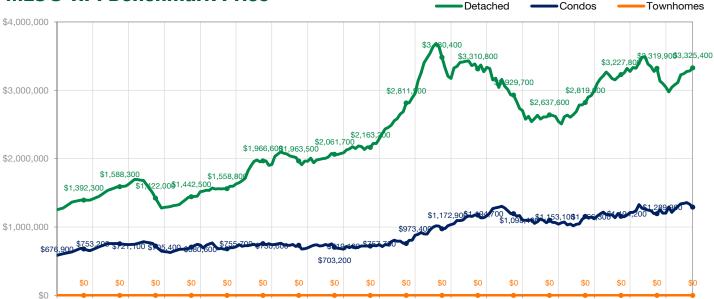
-Sales -Active Listings -MLS® HPI Benchmark Price

Townhomes - West Vancouver



October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,400 \$1,200 27/ \$1,246 \$1.0 \$1,000 \$\$904 **90**4 \$748 \$800 \$600 \$400 \$200 \$0 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties		October			September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	349	291	+ 19.9%	367	296	+ 24.0%
Sales	22	28	- 21.4%	25	36	- 30.6%
Days on Market Average	59	45	+ 31.1%	50	63	- 20.6%
MLS® HPI Benchmark Price	\$880,400	\$914,900	- 3.8%	\$903,500	\$943,800	- 4.3%

Condos		October			September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	34	35	- 2.9%	32	32	0.0%
Sales	4	2	+ 100.0%	4	2	+ 100.0%
Days on Market Average	35	137	- 74.5%	17	73	- 76.7%
MLS® HPI Benchmark Price	\$590,200	\$509,700	+ 15.8%	\$579,700	\$545,800	+ 6.2%

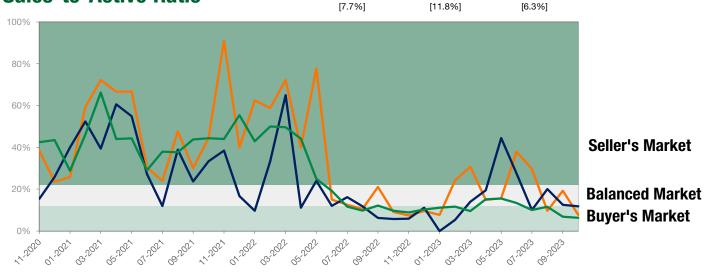
Townhomes	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	26	22	+ 18.2%	26	19	+ 36.8%
Sales	2	2	0.0%	5	4	+ 25.0%
Days on Market Average	30	53	- 43.4%	47	54	- 13.0%
MLS® HPI Benchmark Price	\$768,300	\$708,100	+ 8.5%	\$740,000	\$712,900	+ 3.8%

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	1	0
\$100,000 to \$199,999	0	5	0
\$200,000 to \$399,999	2	6	40
\$400,000 to \$899,999	7	74	78
\$900,000 to \$1,499,999	7	144	61
\$1,500,000 to \$1,999,999	4	54	36
\$2,000,000 to \$2,999,999	1	44	100
\$3,000,000 and \$3,999,999	1	12	5
\$4,000,000 to \$4,999,999	0	6	0
\$5,000,000 and Above	0	3	0
TOTAL	22	349	59

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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	0	4	\$0	
Gibsons & Area	8	82	\$925,600	+ 0.6%
Halfmn Bay Secret Cv Redroofs	0	45	\$944,800	- 3.9%
Keats Island	1	1	\$0	
Nelson Island	0	4	\$0	
Pender Harbour Egmont	4	61	\$791,900	- 3.1%
Roberts Creek	2	28	\$1,007,400	+ 0.4%
Sechelt District	7	124	\$830,800	- 7.7%
TOTAL*	22	349	\$880,400	- 3.8%

 * This represents the total of the Sunshine Coast area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	4	0
\$400,000 to \$899,999	3	18	29
\$900,000 to \$1,499,999	0	8	0
\$1,500,000 to \$1,999,999	1	4	50
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	4	34	35

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	0	0	\$0	
Gibsons & Area	2	20	\$587,500	+ 15.4%
Halfmn Bay Secret Cv Redroofs	0	0	\$0	
Keats Island	0	0	\$0	
Nelson Island	0	0	\$0	
Pender Harbour Egmont	0	3	\$0	
Roberts Creek	0	0	\$0	
Sechelt District	2	11	\$592,500	+ 16.2%
TOTAL*	4	34	\$590,200	+ 15.8%

* This represents the total of the Sunshine Coast area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	1	5	8
\$400,000 to \$899,999	1	12	51
\$900,000 to \$1,499,999	0	7	0
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	2	26	30

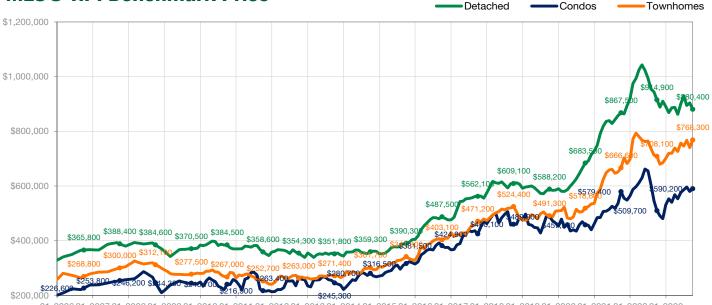
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	0	0	\$0	
Gibsons & Area	1	7	\$775,000	+ 11.8%
Halfmn Bay Secret Cv Redroofs	0	0	\$0	
Keats Island	0	0	\$0	
Nelson Island	0	0	\$0	
Pender Harbour Egmont	1	7	\$0	
Roberts Creek	0	0	\$0	
Sechelt District	0	12	\$761,500	+ 5.4%
TOTAL*	2	26	\$768,300	+ 8.5%

* This represents the total of the Sunshine Coast area, not the sum of the areas above.



October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$800 \$571 \$600 \$545 \$436 \$50 \$459 \$400 \$200 \$0 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 \$02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

SQUAMISH

SQUAMISH

October 2023

Detached Properties	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	102	116	- 12.1%	119	109	+ 9.2%
Sales	8	15	- 46.7%	7	12	- 41.7%
Days on Market Average	24	42	- 42.9%	32	47	- 31.9%
MLS® HPI Benchmark Price	\$1,571,300	\$1,700,300	- 7.6%	\$1,581,000	\$1,674,300	- 5.6%

Condos	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	40	48	- 16.7%	32	49	- 34.7%
Sales	8	9	- 11.1%	7	13	- 46.2%
Days on Market Average	30	49	- 38.8%	24	31	- 22.6%
MLS® HPI Benchmark Price	\$629,000	\$536,100	+ 17.3%	\$626,200	\$578,300	+ 8.3%

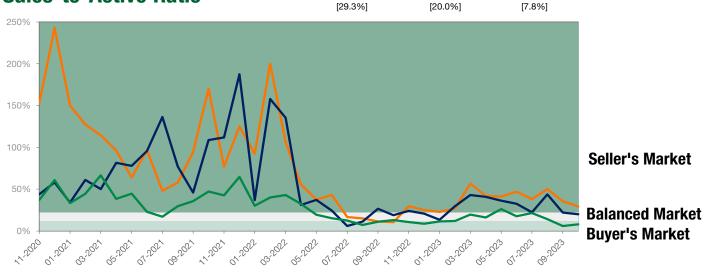
Townhomes	October			September		
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	41	38	+ 7.9%	31	44	- 29.5%
Sales	12	4	+ 200.0%	11	5	+ 120.0%
Days on Market Average	20	48	- 58.3%	19	46	- 58.7%
MLS® HPI Benchmark Price	\$1,064,400	\$995,200	+ 7.0%	\$1,028,500	\$1,008,300	+ 2.0%

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	3	0
\$400,000 to \$899,999	0	4	0
\$900,000 to \$1,499,999	3	19	5
\$1,500,000 to \$1,999,999	3	34	26
\$2,000,000 to \$2,999,999	2	32	51
\$3,000,000 and \$3,999,999	0	9	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	8	102	24

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	1	14	\$1,364,000	- 5.6%
Brennan Center	0	5	\$1,696,500	- 7.8%
Britannia Beach	0	5	\$0	
Business Park	0	0	\$0	
Dentville	1	2	\$0	
Downtown SQ	0	4	\$0	
Garibaldi Estates	0	9	\$1,389,100	- 4.0%
Garibaldi Highlands	3	17	\$1,722,200	- 5.3%
Hospital Hill	0	4	\$0	
Northyards	1	3	\$0	
Paradise Valley	0	3	\$0	
Plateau	1	3	\$2,023,000	- 6.7%
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	0	7	\$1,903,300	- 9.5%
University Highlands	0	17	\$1,955,000	- 7.1%
Upper Squamish	0	1	\$0	
Valleycliffe	1	8	\$1,320,500	- 4.6%
TOTAL*	8	102	\$1,571,300	- 7.6%

* This represents the total of the Squamish area, not the sum of the areas above.



Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	8	38	30
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	8	40	30

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	0	\$0	
Brennan Center	0	2	\$0	
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	1	2	\$654,100	+ 17.5%
Downtown SQ	4	24	\$685,300	+ 16.8%
Garibaldi Estates	1	3	\$554,400	+ 17.9%
Garibaldi Highlands	0	1	\$0	
Hospital Hill	0	1	\$0	
Northyards	0	0	\$0	
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	1	3	\$483,400	+ 17.3%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	1	4	\$470,300	+ 14.5%
TOTAL*	8	40	\$629,000	+ 17.3%

* This represents the total of the Squamish area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	9	29
\$900,000 to \$1,499,999	6	32	12
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	12	41	20

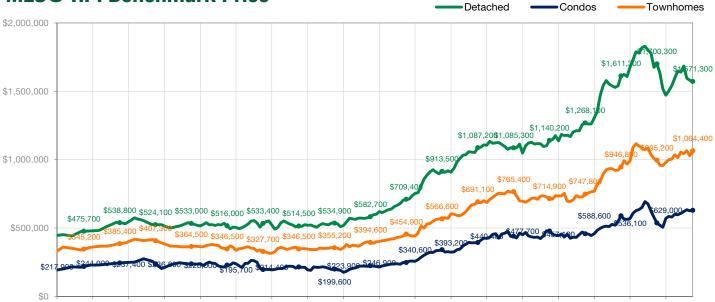
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	2	\$1,062,300	+ 6.8%
Brennan Center	1	3	\$1,160,700	+ 5.7%
Britannia Beach	0	2	\$0	
Business Park	0	0	\$0	
Dentville	1	8	\$1,167,100	+ 8.9%
Downtown SQ	2	6	\$1,077,100	+ 6.1%
Garibaldi Estates	3	3	\$974,900	+ 9.0%
Garibaldi Highlands	0	0	\$1,019,800	+ 9.1%
Hospital Hill	0	0	\$0	
Northyards	2	3	\$1,039,600	+ 6.7%
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	1	3	\$1,275,000	+ 8.7%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	2	11	\$813,400	+ 8.2%
TOTAL*	12	41	\$1,064,400	+ 7.0%

* This represents the total of the Squamish area, not the sum of the areas above.



October 2023

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$900 \$801 \$800 \$74 \$700 \$666 \$68 \$600 \$500 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

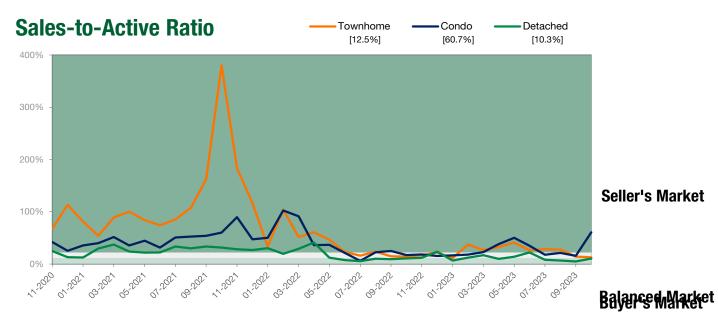
Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

October 2023

Detached Properties	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	87	67	+ 29.9%	85	66	+ 28.8%
Sales	9	7	+ 28.6%	4	6	- 33.3%
Days on Market Average	55	67	- 17.9%	79	60	+ 31.7%
MLS® HPI Benchmark Price	\$2,423,200	\$2,645,000	- 8.4%	\$2,474,900	\$2,585,200	- 4.3%

Condos	October				September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	61	94	- 35.1%	78	84	- 7.1%
Sales	37	16	+ 131.3%	12	21	- 42.9%
Days on Market Average	65	85	- 23.5%	63	51	+ 23.5%
MLS® HPI Benchmark Price	\$730,000	\$605,800	+ 20.5%	\$713,400	\$638,700	+ 11.7%

Townhomes	October			:	September	
Activity Snapshot	2023	2022	One-Year Change	2023	2022	One-Year Change
Total Active Listings	64	57	+ 12.3%	64	48	+ 33.3%
Sales	8	8	0.0%	9	7	+ 28.6%
Days on Market Average	96	25	+ 284.0%	38	59	- 35.6%
MLS® HPI Benchmark Price	\$1,545,400	\$1,404,600	+ 10.0%	\$1,480,000	\$1,429,900	+ 3.5%



Detached Properties Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	1	1
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	0	7	0
\$2,000,000 to \$2,999,999	4	20	105
\$3,000,000 and \$3,999,999	2	13	33
\$4,000,000 to \$4,999,999	1	10	3
\$5,000,000 and Above	1	35	8
TOTAL	9	87	55

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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Alpine Meadows	1	18	\$0			
Alta Vista	0	2	\$0			
Bayshores	0	9	\$0			
Benchlands	1	3	\$0			
Black Tusk - Pinecrest	0	0	\$0			
Blueberry Hill	1	4	\$0			
Brio	0	6	\$0			
Cheakamus Crossing	0	1	\$0			
Emerald Estates	1	8	\$0			
Function Junction	0	0	\$0			
Green Lake Estates	1	5	\$0			
Nesters	0	3	\$0			
Nordic	0	0	\$0			
Rainbow	0	0	\$0			
Spring Creek	0	2	\$0			
Spruce Grove	1	0	\$0			
WedgeWoods	0	4	\$0			
Westside	1	3	\$0			
Whistler Cay Estates	1	5	\$0			
Whistler Cay Heights	0	3	\$0			
Whistler Creek	0	2	\$0			
Whistler Village	0	1	\$0			
White Gold	1	4	\$0			
TOTAL*	9	87	\$2,423,200	- 8.4%		



* This represents the total of the Whistler area, not the sum of the areas above.

Condo Report – October 2023

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	83
\$200,000 to \$399,999	12	7	66
\$400,000 to \$899,999	12	14	53
\$900,000 to \$1,499,999	5	21	66
\$1,500,000 to \$1,999,999	6	12	57
\$2,000,000 to \$2,999,999	1	6	224
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	1	0
TOTAL	37	61	65

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	0	0	\$0	
Alta Vista	1	0	\$0	
Bayshores	0	0	\$0	
Benchlands	12	19	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	1	3	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	0	1	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	2	\$0	
Nesters	0	0	\$0	
Nordic	0	4	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	0	0	\$0	
Whistler Creek	5	12	\$0	
Whistler Village	18	20	\$0	
White Gold	0	0	\$0	
TOTAL*	37	61	\$730,000	+ 20.5%

* This represents the total of the Whistler area, not the sum of the areas above.



Townhomes Report – October 2023

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	7	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	1	78
\$400,000 to \$899,999	3	6	119
\$900,000 to \$1,499,999	0	13	0
\$1,500,000 to \$1,999,999	1	10	84
\$2,000,000 to \$2,999,999	2	10	122
\$3,000,000 and \$3,999,999	1	10	9
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	6	0
TOTAL	8	64	96

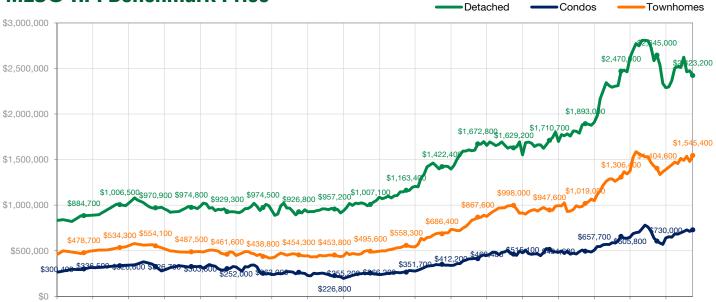
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change				
Alpine Meadows	0	1	\$0					
Alta Vista	1	4	\$0					
Bayshores	0	5	\$0					
Benchlands	1	10	\$0					
Black Tusk - Pinecrest	0	0	\$0					
Blueberry Hill	0	2	\$0					
Brio	0	0	\$0					
Cheakamus Crossing	0	1	\$0					
Emerald Estates	0	0	\$0					
Function Junction	0	0	\$0					
Green Lake Estates	0	3	\$0					
Nesters	0	0	\$0					
Nordic	3	10	\$0					
Rainbow	0	1	\$0					
Spring Creek	0	0	\$0					
Spruce Grove	0	0	\$0					
WedgeWoods	0	0	\$0					
Westside	0	0	\$0					
Whistler Cay Estates	0	0	\$0					
Whistler Cay Heights	0	1	\$0					
Whistler Creek	1	12	\$0					
Whistler Village	2	13	\$0					
White Gold	0	1	\$0					
TOTAL*	8	64	\$1,545,400	+ 10.0%				

* This represents the total of the Whistler area, not the sum of the areas above.



October 2023

MLS® HPI Benchmark Price

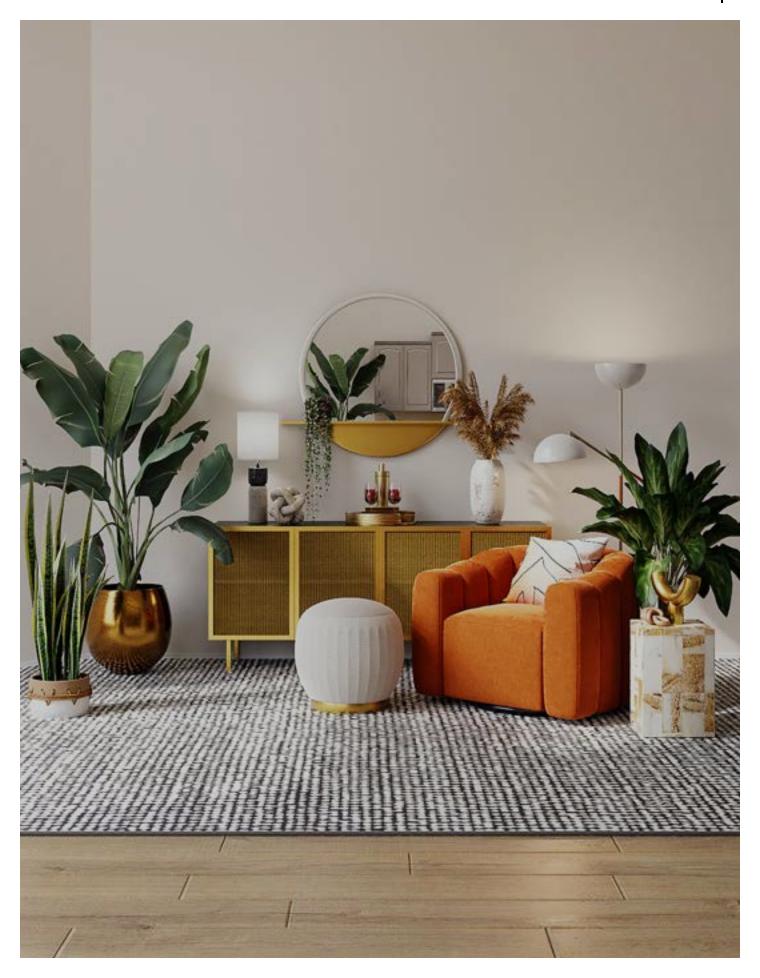


01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$3,000 \$2,500 \$2,000 \$1,697 \$1,670 \$1,597 \$1,468 \$1,397 1.40 \$1,500 \$1,281 \$1,282 13 1.13 \$1,248 \$1,227 \$1 172 \$1,000 \$1 109 102 \$1.0 \$1,0 \$959 \$902 \$891 272 \$500 11-2020 02-2021 05-2021 08-2021 11-2021 02-2022 05-2022 08-2022 11-2022 02-2023 05-2023 08-2023

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



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