

THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS, AND MEDIAN SALE PRICE ACTIVITY

METRO VANCOUVER



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INTRO

Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and ethics criterion. We're not striving to be the biggest, just the best.

We continue our relentless pursuit of excellence because it's our intrinsic belief that our clients deserve better than the status quo. When you become a client with Stilhavn you become a client for life, and it's our privilege to serve not only our local Lower Mainland markets, but further corners within the beautiful Okanagan.

We keep our finger on the pulse, we collaborate extensively across our teams and we are committed to providing an elevated experience when it comes to your next buying or selling journey.

Together, we're here to help you #FindYourHavn.



THE MARKET

Spring is a time for new growth, and it seems that home sales throughout the Metro Vancouver* housing market were also making a stronger than expected spring showing.

The Real Estate Board of Greater Vancouver (REBGV) reported that residential home sales in the region totalled 2,535^ last month, up 727 over February the month prior.

Although back on the rise, sales are sitting 28.4% below the 10-year seasonal average (3,540).

The Multiple Listing Service* (MLS*) Home Price Index composite benchmark for all residential properties in Metro Vancouver is currently \$1,143,900. This represents a 9.5% decrease over March last year, but a 1.8% increase compared to February just been.

Andrew Lis, Director of Economics and Data Analysis at the REBGV commented on March activity saying, "On the pricing side, the spring market is already on track to outpace our 2023 forecast, which anticipated modest price increases of about one to two per cent across all product types. The surprising part of this recent activity is that these price increases are occurring against a backdrop of elevated borrowing costs, below-average sales, and new listing activity that continues to suggest that sellers are awaiting more favourable market conditions."

*Areas covered by the Real Estate Board of Greater Vancouver include: Bowen Island, Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

MARCH MARKET HIGHLIGHTS

RESIDENTIAL LISTINGS

Although March data tells us that home prices across the region were showing modest increases in March, new listings across the region remained below long-term historical averages.

There were 4,317 detached, attached and apartment properties newly listed for sale on the MLS* last month across Metro Vancouver. These figures indicate a 35.5% drop compared to the 6,690 homes listed in March 2022 and come in at 22.3% below the 10-year seasonal average (5,553).

However, when looking at the total number of homes available, the MLS* recorded 8,617 last month – a jump up by 8.1% over total listings in March last year (7,970), but still down on the 10-year seasonal average (10,421).

SALES-TO-ACTIVE LISTINGS RATIO & COMPOSITE BENCHMARK PRICE

For all property types, the sales-to-active listings ratio for March was 30.7%. By property type, that ratio came out as:

Detached homes: 23.3% Townhomes: 36.7% Apartments: 34.9%

Analysis of historical data suggests downward pressure on home prices occurs when the ratio dips below 12% for a sustained period, while home prices often experience upward pressure when it surpasses 20% over several months.

Andrew Lis (Economics and Data Analysis Director at the REBGV) goes on to add, "If home sellers remain on the sidelines, monthly MLS* sales figures will continue to appear lower than historical averages as we move toward summer. But it's important to recognize the chicken-and-egg nature of these statistics. The number of sales in any given month is partially determined by the number of homes that come to market that month, along with the inventory of unsold homes listed in previous months. With fewer homes coming on the market, homes sales will remain lower than we're accustomed to seeing at this point in the year, almost entirely by definition."

METRO VANCOUVER HOME SALES BY PROPERTY TYPE

Detached Homes

Sales of detached homes last month reached 734. 43.6% less than the 1,302 detached sales recorded in March 2022. The benchmark price for detached properties is \$1,861,800. This represents an 11.2% decrease from last year, but a 2.7% rise compared to February just been.

Apartment Homes:

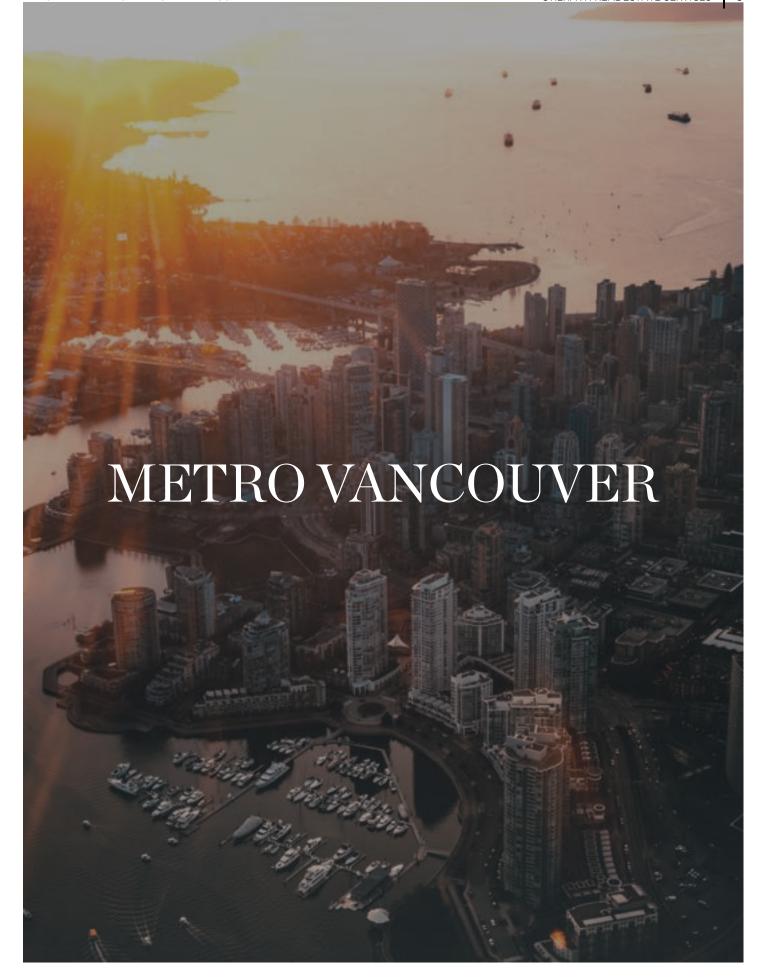
Sales of apartment homes reached 1,311 in March. 43.2% less than the 2,310 sales in March one year prior. The benchmark price of an apartment property is \$737,400. This represents a 4.6% drop from March last year, but a 0.7% increase compared to February this year.

Attached Homes:

Attached home sales last month totalled 466. Down 37.3% compared to the 743 sales in March 2022. The benchmark price of an attached unit is \$1,056,400. This represents a 7.8% decrease from March last year, but a 1.7% increase compared to February just been.



STILHAVN REAL ESTATE SERVICES



March 2023

| Detached Properties | | March | | February | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 3,243 | 3,639 | - 10.9% | 3,267 | 3,196 | + 2.2% |
| Sales | 739 | 1,304 | - 43.3% | 518 | 1,011 | - 48.8% |
| Days on Market Average | 39 | 22 | + 77.3% | 39 | 24 | + 62.5% |
| MLS® HPI Benchmark Price | \$1,861,800 | \$2,096,200 | - 11.2% | \$1,813,100 | \$2,060,700 | - 12.0% |

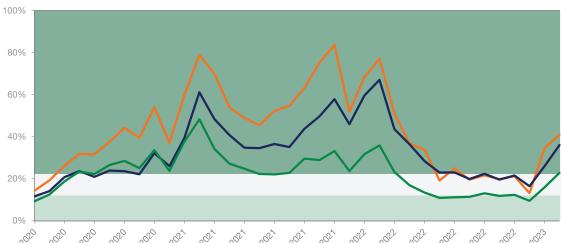
| Condos | | March | | February | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 3,657 | 3,450 | + 6.0% | 3,591 | 3,122 | + 15.0% |
| Sales | 1,317 | 2,313 | - 43.1% | 931 | 1,860 | - 49.9% |
| Days on Market Average | 30 | 16 | + 87.5% | 35 | 19 | + 84.2% |
| MLS® HPI Benchmark Price | \$737,400 | \$772,900 | - 4.6% | \$732,200 | \$754,700 | - 3.0% |

| Townhomes | | March | n February | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 886 | 829 | + 6.9% | 881 | 695 | + 26.8% |
| Sales | 363 | 639 | - 43.2% | 304 | 475 | - 36.0% |
| Days on Market Average | 27 | 12 | + 125.0% | 29 | 14 | + 107.1% |
| MLS® HPI Benchmark Price | \$1,056,400 | \$1,146,100 | - 7.8% | \$1,038,500 | \$1,108,400 | - 6.3% |

Townhome

[41.0%]





Seller's Market

Detached

[22.8%]

Condo

[36.0%]

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 1 | 0 |
| \$100,000 to \$199,999 | 2 | 6 | 4 |
| \$200,000 to \$399,999 | 1 | 26 | 39 |
| \$400,000 to \$899,999 | 26 | 99 | 68 |
| \$900,000 to \$1,499,999 | 187 | 419 | 31 |
| \$1,500,000 to \$1,999,999 | 226 | 647 | 34 |
| \$2,000,000 to \$2,999,999 | 175 | 852 | 31 |
| \$3,000,000 and \$3,999,999 | 74 | 452 | 44 |
| \$4,000,000 to \$4,999,999 | 29 | 274 | 50 |
| \$5,000,000 and Above | 19 | 467 | 159 |
| TOTAL | 739 | 3,243 | 39 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------|-------|--------------------|--------------------|--------------------|
| Bowen Island | 2 | 23 | \$1,344,700 | - 13.8% |
| Burnaby East | 2 | 29 | \$1,727,900 | - 14.1% |
| Burnaby North | 35 | 85 | \$1,878,200 | - 10.1% |
| Burnaby South | 16 | 84 | \$2,071,100 | - 10.6% |
| Coquitlam | 59 | 187 | \$1,735,300 | - 10.6% |
| Ladner | 16 | 59 | \$1,253,000 | - 19.3% |
| Maple Ridge | 74 | 298 | \$1,179,500 | - 20.5% |
| New Westminster | 16 | 65 | \$1,430,100 | - 12.7% |
| North Vancouver | 64 | 170 | \$2,141,300 | - 11.4% |
| Pitt Meadows | 13 | 26 | \$1,172,100 | - 23.9% |
| Port Coquitlam | 28 | 62 | \$1,310,300 | - 16.2% |
| Port Moody | 15 | 43 | \$2,017,400 | - 6.7% |
| Richmond | 95 | 374 | \$2,108,100 | - 4.0% |
| Squamish | 17 | 84 | \$1,543,300 | - 12.9% |
| Sunshine Coast | 24 | 239 | \$860,300 | - 13.6% |
| Tsawwassen | 15 | 102 | \$1,374,700 | - 18.3% |
| Vancouver East | 93 | 342 | \$1,713,000 | - 12.0% |
| Vancouver West | 96 | 515 | \$3,218,500 | - 9.0% |
| West Vancouver | 40 | 323 | \$3,019,500 | - 9.0% |
| Whistler | 9 | 54 | \$2,382,000 | - 14.0% |
| TOTAL* | 739 | 3,243 | \$1,861,800 | - 11.2% |





Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 5 | 0 |
| \$100,000 to \$199,999 | 1 | 5 | 21 |
| \$200,000 to \$399,999 | 35 | 93 | 36 |
| \$400,000 to \$899,999 | 969 | 1,932 | 26 |
| \$900,000 to \$1,499,999 | 263 | 1,002 | 39 |
| \$1,500,000 to \$1,999,999 | 32 | 294 | 38 |
| \$2,000,000 to \$2,999,999 | 13 | 190 | 36 |
| \$3,000,000 and \$3,999,999 | 4 | 65 | 44 |
| \$4,000,000 to \$4,999,999 | 0 | 28 | 0 |
| \$5,000,000 and Above | 0 | 43 | 0 |
| TOTAL | 1,317 | 3,657 | 30 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------|-------|--------------------|--------------------|--------------------|
| Bowen Island | 0 | 0 | \$0 | |
| Burnaby East | 11 | 35 | \$794,000 | - 5.0% |
| Burnaby North | 112 | 254 | \$713,800 | - 3.5% |
| Burnaby South | 96 | 242 | \$774,900 | - 3.5% |
| Coquitlam | 106 | 195 | \$665,600 | - 7.8% |
| Ladner | 10 | 16 | \$714,300 | + 1.9% |
| Maple Ridge | 28 | 111 | \$504,100 | - 11.6% |
| New Westminster | 76 | 121 | \$648,000 | - 3.1% |
| North Vancouver | 111 | 212 | \$782,800 | - 5.6% |
| Pitt Meadows | 8 | 22 | \$568,900 | - 12.0% |
| Port Coquitlam | 29 | 68 | \$615,300 | - 5.9% |
| Port Moody | 44 | 94 | \$699,800 | - 5.8% |
| Richmond | 181 | 443 | \$726,300 | - 1.4% |
| Squamish | 12 | 27 | \$608,000 | - 2.5% |
| Sunshine Coast | 6 | 42 | \$576,700 | - 2.7% |
| Tsawwassen | 13 | 35 | \$740,600 | + 1.4% |
| Vancouver East | 111 | 328 | \$688,400 | - 5.5% |
| Vancouver West | 314 | 1,208 | \$827,400 | - 5.7% |
| West Vancouver | 22 | 95 | \$1,213,300 | - 1.6% |
| Whistler | 21 | 89 | \$686,600 | - 1.4% |
| TOTAL* | 1,317 | 3,657 | \$737,400 | - 4.6% |





Townhomes Report – March 2023

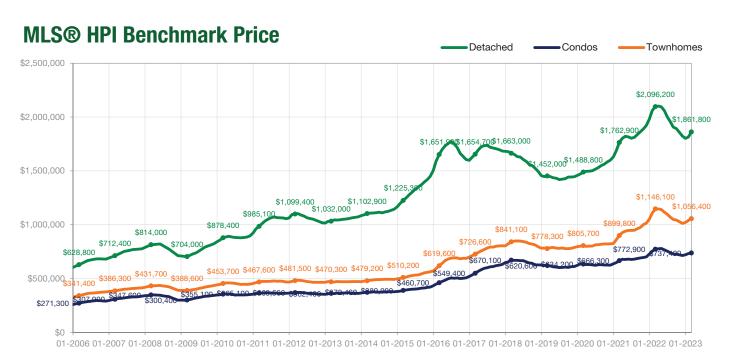
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 6 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 3 | 5 | 66 |
| \$400,000 to \$899,999 | 133 | 215 | 30 |
| \$900,000 to \$1,499,999 | 180 | 438 | 21 |
| \$1,500,000 to \$1,999,999 | 35 | 148 | 35 |
| \$2,000,000 to \$2,999,999 | 9 | 53 | 45 |
| \$3,000,000 and \$3,999,999 | 2 | 9 | 19 |
| \$4,000,000 to \$4,999,999 | 1 | 5 | 36 |
| \$5,000,000 and Above | 0 | 7 | 0 |
| TOTAL | 363 | 886 | 27 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------|-------|--------------------|--------------------|--------------------|
| Bowen Island | 0 | 0 | \$0 | |
| Burnaby East | 4 | 10 | \$869,600 | - 2.6% |
| Burnaby North | 15 | 32 | \$882,500 | - 2.2% |
| Burnaby South | 14 | 39 | \$956,200 | - 7.0% |
| Coquitlam | 25 | 50 | \$1,016,900 | - 11.1% |
| Ladner | 12 | 17 | \$998,500 | - 2.9% |
| Maple Ridge | 39 | 60 | \$731,700 | - 19.4% |
| New Westminster | 5 | 30 | \$934,300 | - 1.1% |
| North Vancouver | 32 | 55 | \$1,304,600 | - 7.3% |
| Pitt Meadows | 6 | 13 | \$765,000 | - 17.0% |
| Port Coquitlam | 11 | 22 | \$898,400 | - 11.8% |
| Port Moody | 16 | 23 | \$1,006,700 | - 10.3% |
| Richmond | 70 | 175 | \$1,103,200 | - 1.1% |
| Squamish | 17 | 27 | \$1,007,000 | - 9.3% |
| Sunshine Coast | 8 | 26 | \$730,000 | - 8.9% |
| Tsawwassen | 5 | 20 | \$1,000,400 | - 3.8% |
| Vancouver East | 37 | 64 | \$1,079,600 | - 8.2% |
| Vancouver West | 32 | 161 | \$1,391,300 | - 9.4% |
| West Vancouver | 1 | 9 | \$0 | |
| Whistler | 12 | 45 | \$1,443,700 | - 8.8% |
| TOTAL* | 363 | 886 | \$1,056,400 | - 7.8% |

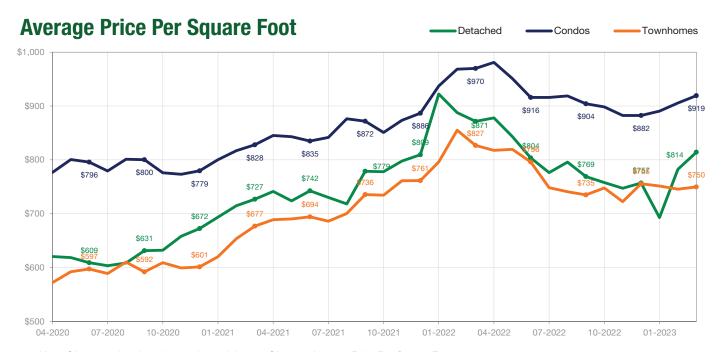
* This represents the total of the Metro Vancouver area, not the sum of the areas above.



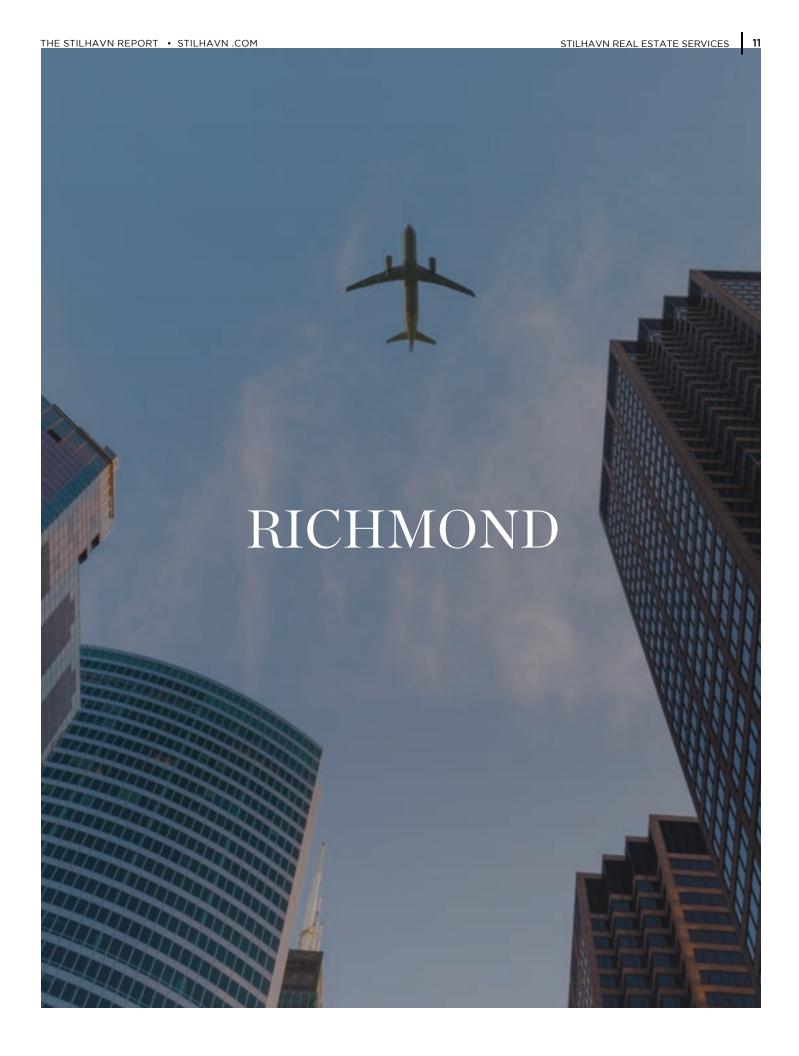
March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

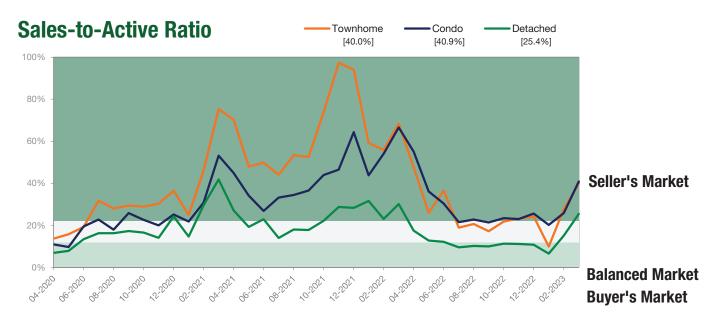


March 2023

| Detached Properties | | March | | February | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 374 | 495 | - 24.4% | 399 | 435 | - 8.3% |
| Sales | 95 | 149 | - 36.2% | 60 | 100 | - 40.0% |
| Days on Market Average | 46 | 33 | + 39.4% | 37 | 30 | + 23.3% |
| MLS® HPI Benchmark Price | \$2,108,100 | \$2,196,000 | - 4.0% | \$2,005,700 | \$2,158,800 | - 7.1% |

| Condos | | March | | | February | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 443 | 437 | + 1.4% | 457 | 416 | + 9.9% | |
| Sales | 181 | 291 | - 37.8% | 118 | 225 | - 47.6% | |
| Days on Market Average | 37 | 17 | + 117.6% | 40 | 19 | + 110.5% | |
| MLS® HPI Benchmark Price | \$726,300 | \$736,600 | - 1.4% | \$735,800 | \$722,400 | + 1.9% | |

| Townhomes | ownhomes March February | | | February | | |
|--------------------------|-------------------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 175 | 164 | + 6.7% | 163 | 127 | + 28.3% |
| Sales | 70 | 112 | - 37.5% | 45 | 71 | - 36.6% |
| Days on Market Average | 23 | 13 | + 76.9% | 34 | 16 | + 112.5% |
| MLS® HPI Benchmark Price | \$1,103,200 | \$1,115,900 | - 1.1% | \$1,083,100 | \$1,082,900 | + 0.0% |



Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 5 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 7 | 12 | 21 |
| \$1,500,000 to \$1,999,999 | 41 | 93 | 44 |
| \$2,000,000 to \$2,999,999 | 29 | 130 | 33 |
| \$3,000,000 and \$3,999,999 | 15 | 76 | 70 |
| \$4,000,000 to \$4,999,999 | 2 | 34 | 182 |
| \$5,000,000 and Above | 1 | 22 | 29 |
| TOTAL | 95 | 374 | 46 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 5 | 7 | \$2,144,800 | - 4.1% |
| Bridgeport RI | 0 | 7 | \$1,722,200 | - 9.5% |
| Brighouse | 0 | 11 | \$0 | |
| Brighouse South | 0 | 2 | \$0 | |
| Broadmoor | 9 | 40 | \$2,584,000 | - 5.8% |
| East Cambie | 0 | 3 | \$1,684,900 | - 7.6% |
| East Richmond | 1 | 16 | \$2,591,900 | - 6.9% |
| Garden City | 5 | 14 | \$1,881,700 | - 2.4% |
| Gilmore | 0 | 3 | \$0 | |
| Granville | 8 | 23 | \$2,556,500 | - 0.9% |
| Hamilton RI | 0 | 22 | \$1,391,400 | - 4.1% |
| Ironwood | 1 | 11 | \$1,668,000 | - 6.8% |
| Lackner | 4 | 18 | \$2,357,900 | - 4.6% |
| McLennan | 1 | 13 | \$2,495,900 | - 8.0% |
| McLennan North | 0 | 2 | \$2,315,900 | - 7.6% |
| McNair | 3 | 13 | \$1,821,000 | - 7.6% |
| Quilchena RI | 4 | 21 | \$2,176,900 | + 1.7% |
| Riverdale RI | 4 | 19 | \$2,406,700 | + 0.1% |
| Saunders | 5 | 18 | \$2,064,000 | - 3.8% |
| Sea Island | 1 | 1 | \$1,937,200 | - 7.1% |
| Seafair | 7 | 20 | \$2,559,900 | - 4.7% |
| South Arm | 2 | 12 | \$2,064,300 | - 3.8% |
| Steveston North | 7 | 20 | \$1,847,300 | - 3.4% |
| Steveston South | 3 | 9 | \$2,005,400 | - 2.7% |
| Steveston Village | 7 | 6 | \$1,852,000 | - 3.5% |
| Terra Nova | 2 | 5 | \$2,395,700 | + 1.2% |
| West Cambie | 6 | 11 | \$1,740,300 | - 8.8% |
| Westwind | 2 | 8 | \$2,018,400 | - 6.2% |
| Woodwards | 8 | 19 | \$1,941,300 | - 4.6% |
| TOTAL* | 95 | 374 | \$2,108,100 | - 4.0% |





Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 8 | 25 | 28 |
| \$400,000 to \$899,999 | 146 | 243 | 33 |
| \$900,000 to \$1,499,999 | 25 | 142 | 65 |
| \$1,500,000 to \$1,999,999 | 2 | 23 | 18 |
| \$2,000,000 to \$2,999,999 | 0 | 7 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 181 | 443 | 37 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 9 | 11 | \$522,700 | - 1.9% |
| Bridgeport RI | 2 | 2 | \$697,200 | + 0.2% |
| Brighouse | 83 | 187 | \$775,200 | - 2.7% |
| Brighouse South | 24 | 31 | \$617,100 | - 2.8% |
| Broadmoor | 3 | 2 | \$504,300 | + 2.8% |
| East Cambie | 0 | 1 | \$538,100 | - 5.5% |
| East Richmond | 1 | 1 | \$746,200 | + 1.0% |
| Garden City | 0 | 0 | \$0 | |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 0 | 6 | \$274,100 | - 0.1% |
| Hamilton RI | 1 | 6 | \$799,500 | - 0.4% |
| Ironwood | 3 | 7 | \$637,100 | + 0.3% |
| Lackner | 0 | 0 | \$0 | |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 8 | 12 | \$798,700 | + 7.4% |
| McNair | 0 | 0 | \$0 | |
| Quilchena RI | 0 | 0 | \$487,600 | - 1.0% |
| Riverdale RI | 2 | 4 | \$591,600 | - 2.7% |
| Saunders | 0 | 0 | \$0 | |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 0 | 0 | \$533,300 | - 1.6% |
| South Arm | 4 | 15 | \$308,300 | + 1.7% |
| Steveston North | 0 | 0 | \$491,800 | - 1.4% |
| Steveston South | 11 | 16 | \$705,100 | + 2.1% |
| Steveston Village | 0 | 0 | \$0 | |
| Terra Nova | 0 | 0 | \$0 | |
| West Cambie | 30 | 139 | \$805,400 | - 0.4% |
| Westwind | 0 | 0 | \$0 | |
| Woodwards | 0 | 3 | \$0 | |
| TOTAL* | 181 | 443 | \$726,300 | - 1.4% |





Townhomes Report – March 2023

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 15 | 23 | 33 |
| \$900,000 to \$1,499,999 | 49 | 129 | 15 |
| \$1,500,000 to \$1,999,999 | 6 | 22 | 62 |
| \$2,000,000 to \$2,999,999 | 0 | 1 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 70 | 175 | 23 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 1 | 4 | \$778,600 | - 0.3% |
| Bridgeport RI | 4 | 28 | \$1,104,900 | - 3.1% |
| Brighouse | 3 | 12 | \$1,080,900 | - 0.3% |
| Brighouse South | 8 | 11 | \$1,000,800 | - 5.1% |
| Broadmoor | 1 | 2 | \$1,102,500 | + 5.8% |
| East Cambie | 4 | 9 | \$914,700 | - 4.1% |
| East Richmond | 0 | 0 | \$0 | |
| Garden City | 2 | 0 | \$1,137,700 | + 5.9% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 1 | 6 | \$1,088,300 | + 0.9% |
| Hamilton RI | 3 | 11 | \$875,900 | - 2.4% |
| Ironwood | 3 | 3 | \$905,600 | + 0.8% |
| Lackner | 6 | 5 | \$1,295,900 | - 3.0% |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 10 | 20 | \$1,192,900 | - 4.6% |
| McNair | 0 | 1 | \$756,400 | - 1.3% |
| Quilchena RI | 1 | 0 | \$859,800 | - 1.0% |
| Riverdale RI | 1 | 3 | \$1,046,200 | - 3.7% |
| Saunders | 4 | 4 | \$1,200,000 | + 6.4% |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 1 | 2 | \$1,105,600 | + 0.1% |
| South Arm | 0 | 4 | \$937,500 | + 4.9% |
| Steveston North | 1 | 9 | \$862,100 | - 1.4% |
| Steveston South | 2 | 5 | \$1,222,900 | - 1.2% |
| Steveston Village | 2 | 4 | \$992,400 | - 3.4% |
| Terra Nova | 3 | 2 | \$1,257,600 | - 1.4% |
| West Cambie | 6 | 22 | \$1,232,100 | + 1.5% |
| Westwind | 2 | 0 | \$1,031,100 | - 0.8% |
| Woodwards | 1 | 8 | \$1,360,700 | + 5.0% |
| TOTAL* | 70 | 175 | \$1,103,200 | - 1.1% |
| | | | | |

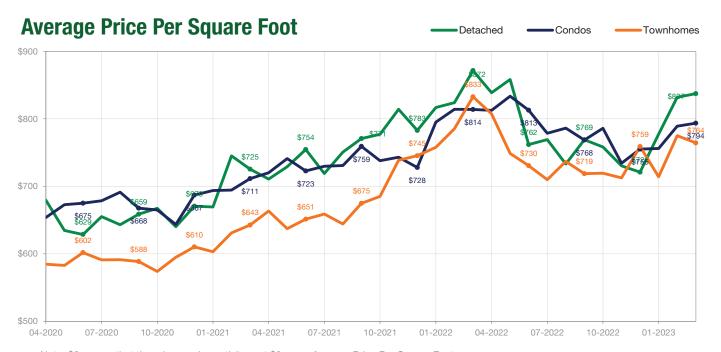




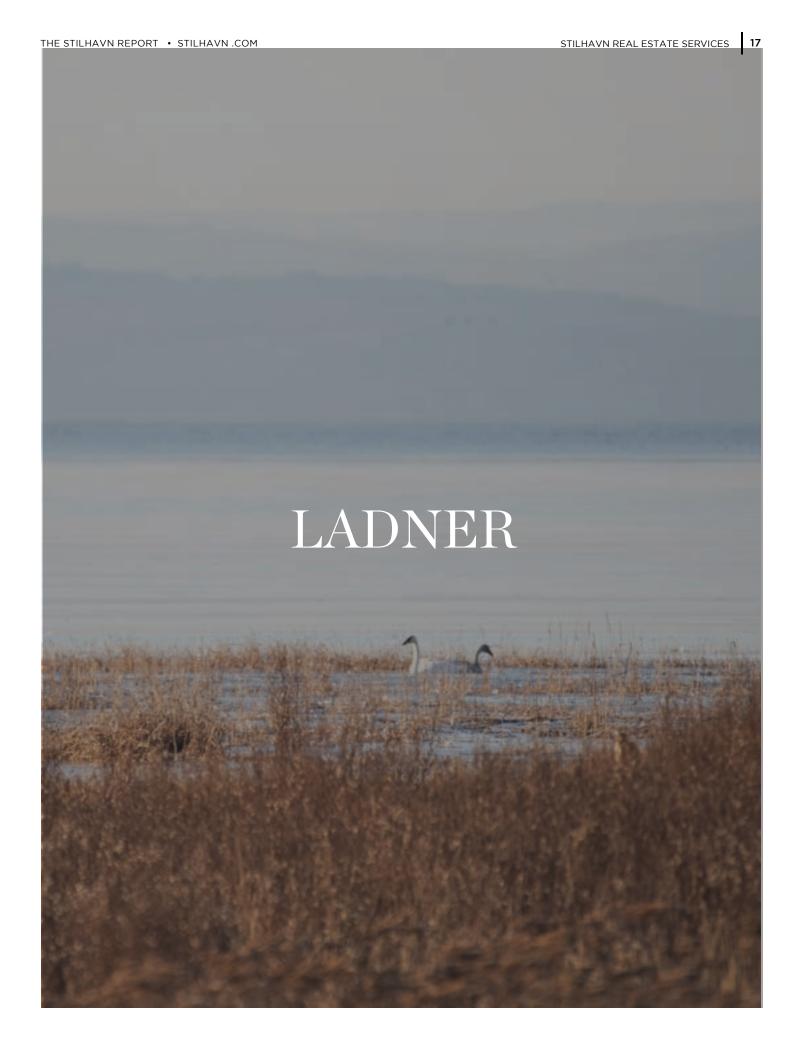
March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0\$ means that there is no sales activity, not \$0\$ as an Average Price Per Square Foot.



March 2023

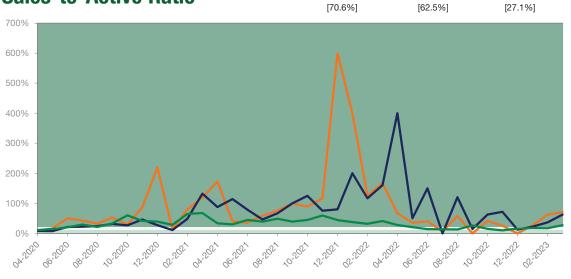
| Detached Properties | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 59 | 66 | - 10.6% | 59 | 47 | + 25.5% |
| Sales | 16 | 27 | - 40.7% | 10 | 15 | - 33.3% |
| Days on Market Average | 33 | 17 | + 94.1% | 25 | 9 | + 177.8% |
| MLS® HPI Benchmark Price | \$1,253,000 | \$1,553,600 | - 19.3% | \$1,251,400 | \$1,537,400 | - 18.6% |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 16 | 5 | + 220.0% | 11 | 6 | + 83.3% |
| Sales | 10 | 8 | + 25.0% | 4 | 7 | - 42.9% |
| Days on Market Average | 12 | 11 | + 9.1% | 13 | 9 | + 44.4% |
| MLS® HPI Benchmark Price | \$714,300 | \$701,000 | + 1.9% | \$710,300 | \$661,200 | + 7.4% |

| Townhomes | | March | | | February | |
|--------------------------|-----------|-------------|--------------------|-----------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 17 | 6 | + 183.3% | 21 | 4 | + 425.0% |
| Sales | 12 | 10 | + 20.0% | 13 | 5 | + 160.0% |
| Days on Market Average | 30 | 8 | + 275.0% | 7 | 7 | 0.0% |
| MLS® HPI Benchmark Price | \$998,500 | \$1,027,900 | - 2.9% | \$988,600 | \$1,007,500 | - 1.9% |

Townhome





Seller's Market

Detached

Condo

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 1 | 2 | 22 |
| \$900,000 to \$1,499,999 | 9 | 20 | 36 |
| \$1,500,000 to \$1,999,999 | 5 | 17 | 35 |
| \$2,000,000 to \$2,999,999 | 1 | 11 | 13 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 6 | 0 |
| TOTAL | 16 | 59 | 33 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Annacis Island | 0 | 0 | \$0 | |
| Delta Manor | 1 | 6 | \$1,190,000 | - 18.9% |
| East Delta | 0 | 5 | \$0 | |
| Hawthorne | 6 | 16 | \$1,282,900 | - 19.2% |
| Holly | 2 | 8 | \$1,305,700 | - 20.0% |
| Ladner Elementary | 4 | 10 | \$1,186,700 | - 18.9% |
| Ladner Rural | 1 | 3 | \$0 | |
| Neilsen Grove | 2 | 4 | \$1,275,600 | - 18.5% |
| Port Guichon | 0 | 6 | \$0 | |
| Tilbury | 0 | 0 | \$0 | |
| Westham Island | 0 | 1 | \$0 | |
| TOTAL* | 16 | 59 | \$1,253,000 | - 19.3% |

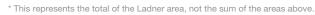
* This represents the total of the Ladner area, not the sum of the areas above.



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 9 | 13 | 11 |
| \$900,000 to \$1,499,999 | 1 | 3 | 17 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 10 | 16 | 12 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Annacis Island | 0 | 0 | \$0 | |
| Delta Manor | 2 | 6 | \$609,600 | + 2.8% |
| East Delta | 2 | 0 | \$0 | |
| Hawthorne | 4 | 3 | \$609,300 | + 1.8% |
| Holly | 0 | 0 | \$0 | |
| Ladner Elementary | 1 | 3 | \$705,300 | + 2.0% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 1 | 4 | \$923,500 | + 1.1% |
| Port Guichon | 0 | 0 | \$0 | |
| Tilbury | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 10 | 16 | \$714,300 | + 1.9% |





Townhomes Report – March 2023

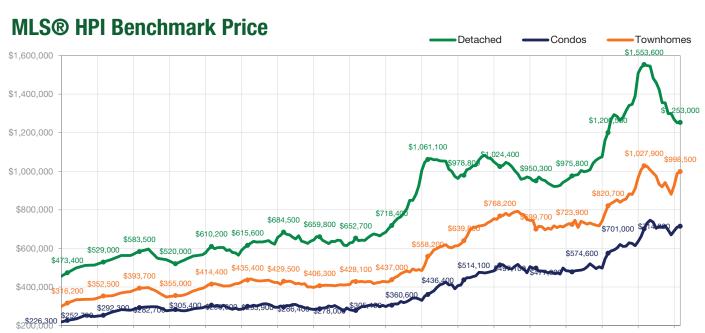
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 3 | 4 | 71 |
| \$900,000 to \$1,499,999 | 9 | 13 | 16 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 12 | 17 | 30 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Annacis Island | 0 | 0 | \$0 | |
| Delta Manor | 1 | 0 | \$947,900 | - 1.6% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 0 | 1 | \$873,400 | - 2.5% |
| Holly | 1 | 2 | \$905,700 | - 4.7% |
| Ladner Elementary | 3 | 2 | \$883,300 | - 1.0% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 7 | 12 | \$1,128,200 | - 2.4% |
| Port Guichon | 0 | 0 | \$0 | |
| Tilbury | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 12 | 17 | \$998,500 | - 2.9% |

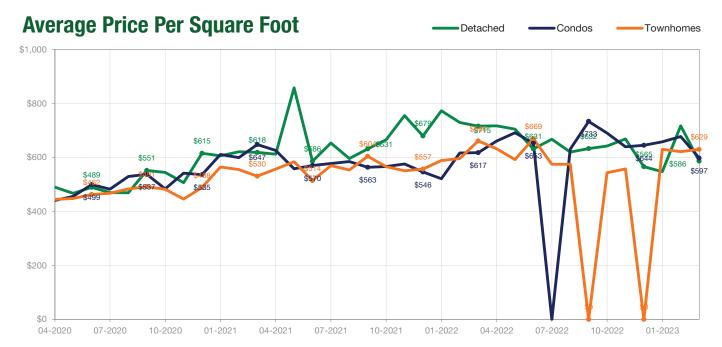




March 2023



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





March 2023

| Detached Properties | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 102 | 73 | + 39.7% | 93 | 75 | + 24.0% |
| Sales | 15 | 45 | - 66.7% | 12 | 47 | - 74.5% |
| Days on Market Average | 54 | 12 | + 350.0% | 25 | 24 | + 4.2% |
| MLS® HPI Benchmark Price | \$1,374,700 | \$1,682,500 | - 18.3% | \$1,334,800 | \$1,694,400 | - 21.2% |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 35 | 22 | + 59.1% | 27 | 12 | + 125.0% |
| Sales | 13 | 24 | - 45.8% | 10 | 20 | - 50.0% |
| Days on Market Average | 49 | 10 | + 390.0% | 14 | 10 | + 40.0% |
| MLS® HPI Benchmark Price | \$740,600 | \$730,200 | + 1.4% | \$730,900 | \$692,400 | + 5.6% |

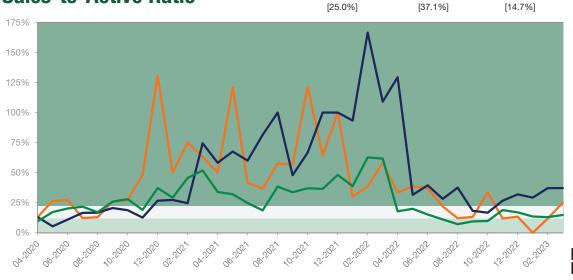
| Townhomes | | | March | | | |
|--------------------------|-------------|-------------|--------------------|-----------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 20 | 12 | + 66.7% | 17 | 13 | + 30.8% |
| Sales | 5 | 7 | - 28.6% | 2 | 5 | - 60.0% |
| Days on Market Average | 65 | 15 | + 333.3% | 33 | 9 | + 266.7% |
| MLS® HPI Benchmark Price | \$1,000,400 | \$1,039,600 | - 3.8% | \$999,700 | \$1,016,000 | - 1.6% |

Townhome

Condo

Detached





Seller's Market

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 8 | 28 | 53 |
| \$1,500,000 to \$1,999,999 | 6 | 43 | 53 |
| \$2,000,000 to \$2,999,999 | 1 | 20 | 57 |
| \$3,000,000 and \$3,999,999 | 0 | 5 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 4 | 0 |
| TOTAL | 15 | 102 | 54 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Beach Grove | 2 | 5 | \$1,375,200 | - 18.2% |
| Boundary Beach | 0 | 5 | \$1,304,300 | - 18.0% |
| Cliff Drive | 2 | 11 | \$1,254,300 | - 18.2% |
| English Bluff | 1 | 18 | \$1,641,100 | - 18.5% |
| Pebble Hill | 3 | 22 | \$1,389,500 | - 18.9% |
| Tsawwassen Central | 4 | 17 | \$1,304,400 | - 18.8% |
| Tsawwassen East | 2 | 8 | \$1,382,700 | - 19.9% |
| TOTAL* | 15 | 102 | \$1,374,700 | - 18.3% |

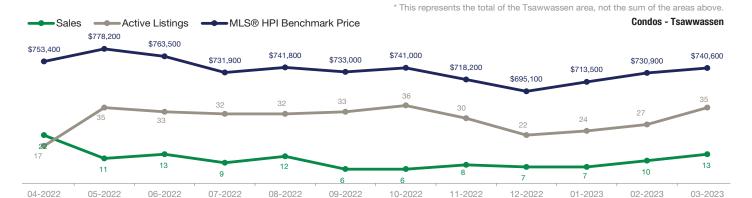




Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 12 | 31 | 37 |
| \$900,000 to \$1,499,999 | 1 | 4 | 194 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 13 | 35 | 49 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Beach Grove | 3 | 5 | \$740,500 | + 2.3% |
| Boundary Beach | 0 | 1 | \$0 | |
| Cliff Drive | 2 | 5 | \$630,700 | + 1.7% |
| English Bluff | 0 | 0 | \$0 | |
| Pebble Hill | 0 | 0 | \$0 | |
| Tsawwassen Central | 4 | 6 | \$660,300 | + 1.9% |
| Tsawwassen East | 1 | 1 | \$622,000 | + 2.8% |
| TOTAL* | 13 | 35 | \$740,600 | + 1.4% |



Townhomes Report – March 2023

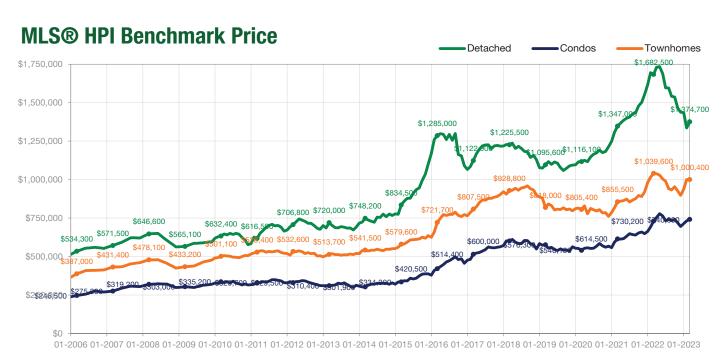
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 4 | 6 | 45 |
| \$900,000 to \$1,499,999 | 1 | 14 | 145 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 5 | 20 | 65 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Beach Grove | 2 | 0 | \$0 | |
| Boundary Beach | 0 | 0 | \$1,118,700 | - 4.3% |
| Cliff Drive | 0 | 1 | \$923,900 | - 4.0% |
| English Bluff | 0 | 0 | \$0 | |
| Pebble Hill | 0 | 0 | \$0 | |
| Tsawwassen Central | 0 | 3 | \$1,032,200 | - 3.0% |
| Tsawwassen East | 0 | 0 | \$0 | |
| TOTAL* | 5 | 20 | \$1,000,400 | - 3.8% |

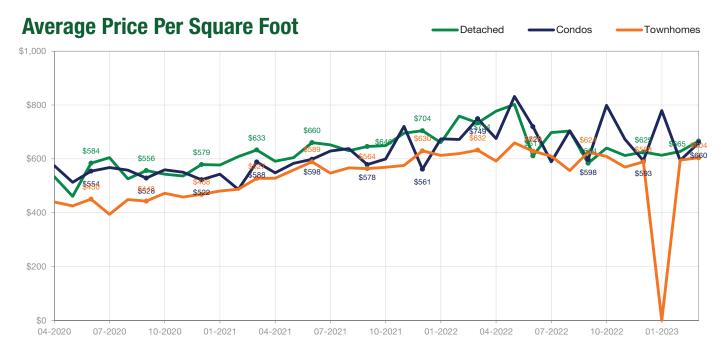




March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

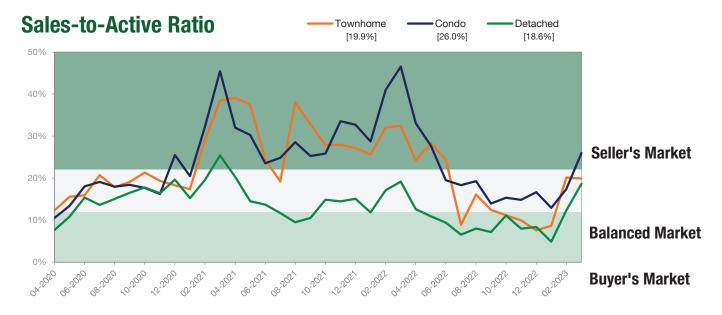


March 2023

| Detached Properties | | March February | | | | |
|--------------------------|-------------|----------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 515 | 643 | - 19.9% | 537 | 597 | - 10.1% |
| Sales | 96 | 123 | - 22.0% | 66 | 102 | - 35.3% |
| Days on Market Average | 50 | 36 | + 38.9% | 53 | 33 | + 60.6% |
| MLS® HPI Benchmark Price | \$3,218,500 | \$3,536,300 | - 9.0% | \$3,103,100 | \$3,476,700 | - 10.7% |

| Condos | | March | | | February | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 1,208 | 1,289 | - 6.3% | 1,193 | 1,194 | - 0.1% | |
| Sales | 314 | 600 | - 47.7% | 207 | 490 | - 57.8% | |
| Days on Market Average | 30 | 21 | + 42.9% | 39 | 26 | + 50.0% | |
| MLS® HPI Benchmark Price | \$827,400 | \$877,800 | - 5.7% | \$824,400 | \$860,500 | - 4.2% | |

| Townhomes | | March | | | February | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 161 | 188 | - 14.4% | 169 | 181 | - 6.6% | |
| Sales | 32 | 61 | - 47.5% | 34 | 58 | - 41.4% | |
| Days on Market Average | 28 | 18 | + 55.6% | 24 | 19 | + 26.3% | |
| MLS® HPI Benchmark Price | \$1,391,300 | \$1,534,900 | - 9.4% | \$1,347,800 | \$1,532,100 | - 12.0% | |



Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 6 | 7 | 26 |
| \$2,000,000 to \$2,999,999 | 26 | 57 | 45 |
| \$3,000,000 and \$3,999,999 | 33 | 90 | 33 |
| \$4,000,000 to \$4,999,999 | 19 | 112 | 46 |
| \$5,000,000 and Above | 12 | 248 | 129 |
| TOTAL | 96 | 515 | 50 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 11 | 22 | \$3,631,600 | - 9.4% |
| Cambie | 9 | 50 | \$2,809,400 | - 6.0% |
| Coal Harbour | 0 | 1 | \$0 | |
| Downtown VW | 0 | 0 | \$0 | |
| Dunbar | 13 | 46 | \$3,082,900 | - 4.8% |
| Fairview VW | 0 | 1 | \$0 | |
| False Creek | 0 | 0 | \$0 | |
| Kerrisdale | 2 | 30 | \$3,519,800 | - 9.5% |
| Kitsilano | 13 | 21 | \$2,610,000 | - 10.9% |
| MacKenzie Heights | 2 | 17 | \$3,345,900 | - 12.0% |
| Marpole | 3 | 27 | \$2,294,700 | - 7.8% |
| Mount Pleasant VW | 1 | 3 | \$2,094,600 | - 17.7% |
| Oakridge VW | 1 | 15 | \$3,491,400 | - 16.1% |
| Point Grey | 16 | 70 | \$2,875,500 | - 7.6% |
| Quilchena | 3 | 16 | \$4,089,500 | - 5.7% |
| S.W. Marine | 4 | 19 | \$3,398,700 | - 9.4% |
| Shaughnessy | 5 | 67 | \$4,966,700 | - 8.9% |
| South Cambie | 0 | 4 | \$4,053,600 | - 17.9% |
| South Granville | 8 | 69 | \$3,940,300 | - 10.6% |
| Southlands | 3 | 23 | \$3,398,900 | - 5.9% |
| University VW | 2 | 14 | \$2,561,500 | - 19.5% |
| West End VW | 0 | 0 | \$0 | |
| Yaletown | 0 | 0 | \$0 | |
| TOTAL* | 96 | 515 | \$3,218,500 | - 9.0% |





Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 3 | 13 | 82 |
| \$400,000 to \$899,999 | 176 | 406 | 24 |
| \$900,000 to \$1,499,999 | 104 | 370 | 36 |
| \$1,500,000 to \$1,999,999 | 20 | 175 | 47 |
| \$2,000,000 to \$2,999,999 | 8 | 139 | 24 |
| \$3,000,000 and \$3,999,999 | 3 | 45 | 58 |
| \$4,000,000 to \$4,999,999 | 0 | 21 | 0 |
| \$5,000,000 and Above | 0 | 39 | 0 |
| TOTAL | 314 | 1,208 | 30 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 1 | \$0 | |
| Cambie | 8 | 59 | \$1,150,300 | - 1.5% |
| Coal Harbour | 6 | 105 | \$1,134,500 | - 13.5% |
| Downtown VW | 77 | 271 | \$709,700 | - 7.3% |
| Dunbar | 0 | 9 | \$721,500 | - 6.0% |
| Fairview VW | 28 | 38 | \$855,900 | - 1.2% |
| False Creek | 25 | 77 | \$817,800 | - 10.5% |
| Kerrisdale | 8 | 24 | \$956,200 | - 6.8% |
| Kitsilano | 33 | 27 | \$722,400 | - 6.8% |
| MacKenzie Heights | 0 | 0 | \$0 | |
| Marpole | 12 | 56 | \$701,300 | - 1.9% |
| Mount Pleasant VW | 0 | 3 | \$735,800 | - 10.2% |
| Oakridge VW | 3 | 10 | \$1,027,100 | - 4.6% |
| Point Grey | 3 | 14 | \$679,200 | - 6.8% |
| Quilchena | 2 | 13 | \$1,079,600 | - 7.4% |
| S.W. Marine | 0 | 5 | \$807,500 | - 8.7% |
| Shaughnessy | 0 | 1 | \$1,106,500 | - 9.3% |
| South Cambie | 2 | 45 | \$1,165,800 | - 1.7% |
| South Granville | 0 | 7 | \$1,288,500 | - 0.7% |
| Southlands | 1 | 0 | \$826,900 | - 5.9% |
| University VW | 34 | 55 | \$1,086,100 | - 3.0% |
| West End VW | 32 | 187 | \$677,400 | - 2.9% |
| Yaletown | 40 | 201 | \$858,200 | - 5.5% |
| TOTAL* | 314 | 1,208 | \$827,400 | - 5.7% |





Townhomes Report – March 2023

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 4 | 10 | 15 |
| \$900,000 to \$1,499,999 | 15 | 37 | 25 |
| \$1,500,000 to \$1,999,999 | 9 | 69 | 25 |
| \$2,000,000 to \$2,999,999 | 3 | 32 | 69 |
| \$3,000,000 and \$3,999,999 | 1 | 6 | 22 |
| \$4,000,000 to \$4,999,999 | 0 | 4 | 0 |
| \$5,000,000 and Above | 0 | 3 | 0 |
| TOTAL | 32 | 161 | 28 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 2 | 39 | \$1,689,300 | - 13.4% |
| Coal Harbour | 0 | 5 | \$1,770,700 | - 8.4% |
| Downtown VW | 3 | 11 | \$1,131,400 | - 12.3% |
| Dunbar | 0 | 0 | \$0 | |
| Fairview VW | 4 | 9 | \$982,500 | - 16.1% |
| False Creek | 2 | 6 | \$1,235,400 | - 7.2% |
| Kerrisdale | 0 | 4 | \$1,572,100 | - 12.5% |
| Kitsilano | 7 | 8 | \$1,380,900 | - 3.2% |
| MacKenzie Heights | 0 | 2 | \$0 | |
| Marpole | 3 | 15 | \$1,540,200 | - 11.4% |
| Mount Pleasant VW | 2 | 0 | \$1,201,300 | - 4.8% |
| Oakridge VW | 1 | 11 | \$1,548,200 | - 13.6% |
| Point Grey | 0 | 4 | \$1,120,900 | - 12.2% |
| Quilchena | 1 | 1 | \$1,487,700 | - 9.7% |
| S.W. Marine | 0 | 1 | \$0 | |
| Shaughnessy | 1 | 5 | \$1,785,400 | - 10.4% |
| South Cambie | 1 | 4 | \$1,517,200 | - 11.5% |
| South Granville | 2 | 12 | \$1,711,000 | - 10.9% |
| Southlands | 0 | 1 | \$0 | |
| University VW | 1 | 3 | \$1,879,000 | - 10.9% |
| West End VW | 1 | 6 | \$1,211,900 | - 5.6% |
| Yaletown | 1 | 14 | \$1,786,400 | - 8.6% |
| TOTAL* | 32 | 161 | \$1,391,300 | - 9.4% |

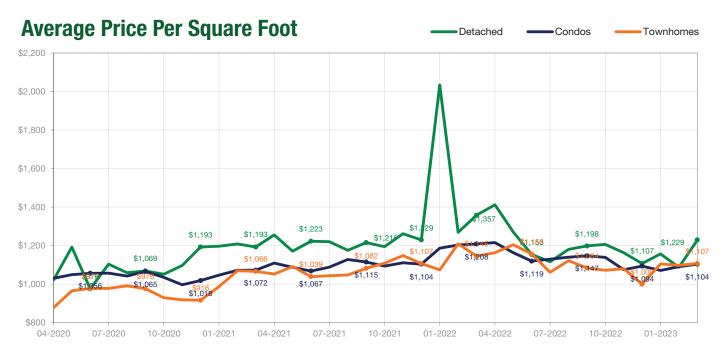




March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





March 2023

| Detached Properties | | March February | | | | |
|--------------------------|-------------|----------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 342 | 492 | - 30.5% | 355 | 456 | - 22.1% |
| Sales | 93 | 175 | - 46.9% | 57 | 116 | - 50.9% |
| Days on Market Average | 34 | 15 | + 126.7% | 41 | 19 | + 115.8% |
| MLS® HPI Benchmark Price | \$1,713,000 | \$1,947,500 | - 12.0% | \$1,677,300 | \$1,895,400 | - 11.5% |

| Condos | | March | | | February | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | | |
| Total Active Listings | 328 | 360 | - 8.9% | 309 | 344 | - 10.2% | | |
| Sales | 111 | 239 | - 53.6% | 101 | 190 | - 46.8% | | |
| Days on Market Average | 28 | 16 | + 75.0% | 31 | 17 | + 82.4% | | |
| MLS® HPI Benchmark Price | \$688,400 | \$728,500 | - 5.5% | \$683,600 | \$714,500 | - 4.3% | | |

| Townhomes | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 64 | 63 | + 1.6% | 83 | 52 | + 59.6% |
| Sales | 37 | 43 | - 14.0% | 20 | 30 | - 33.3% |
| Days on Market Average | 45 | 12 | + 275.0% | 27 | 18 | + 50.0% |
| MLS® HPI Benchmark Price | \$1,079,600 | \$1,175,700 | - 8.2% | \$1,052,500 | \$1,104,400 | - 4.7% |

Townhome

Condo

Detached





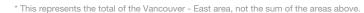
Seller's Market

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 1 | 0 | 22 |
| \$900,000 to \$1,499,999 | 13 | 19 | 41 |
| \$1,500,000 to \$1,999,999 | 56 | 98 | 36 |
| \$2,000,000 to \$2,999,999 | 22 | 152 | 26 |
| \$3,000,000 and \$3,999,999 | 1 | 57 | 31 |
| \$4,000,000 to \$4,999,999 | 0 | 12 | 0 |
| \$5,000,000 and Above | 0 | 4 | 0 |
| TOTAL | 93 | 342 | 34 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 0 | 1 | \$0 | |
| Collingwood VE | 2 | 67 | \$1,580,900 | - 7.9% |
| Downtown VE | 0 | 0 | \$0 | |
| Fraser VE | 6 | 16 | \$1,713,200 | - 13.5% |
| Fraserview VE | 6 | 17 | \$2,030,200 | - 15.1% |
| Grandview Woodland | 9 | 26 | \$1,768,900 | - 5.8% |
| Hastings | 2 | 13 | \$1,521,600 | - 15.7% |
| Hastings Sunrise | 7 | 8 | \$1,518,500 | - 13.6% |
| Killarney VE | 8 | 20 | \$1,855,100 | - 10.5% |
| Knight | 12 | 26 | \$1,631,600 | - 14.0% |
| Main | 3 | 19 | \$1,901,200 | - 13.4% |
| Mount Pleasant VE | 3 | 7 | \$1,727,500 | - 16.0% |
| Renfrew Heights | 7 | 36 | \$1,703,100 | - 10.2% |
| Renfrew VE | 13 | 41 | \$1,682,100 | - 12.2% |
| South Marine | 0 | 2 | \$1,288,800 | - 13.3% |
| South Vancouver | 7 | 23 | \$1,695,400 | - 13.1% |
| Strathcona | 1 | 5 | \$1,472,900 | - 16.9% |
| Victoria VE | 7 | 15 | \$1,581,100 | - 14.5% |
| TOTAL* | 93 | 342 | \$1,713,000 | - 12.0% |





Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 4 | 2 | 25 |
| \$400,000 to \$899,999 | 87 | 238 | 26 |
| \$900,000 to \$1,499,999 | 20 | 69 | 40 |
| \$1,500,000 to \$1,999,999 | 0 | 13 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 2 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 3 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 111 | 328 | 28 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 1 | 1 | \$875,600 | - 4.7% |
| Collingwood VE | 27 | 55 | \$571,700 | - 6.5% |
| Downtown VE | 6 | 21 | \$727,200 | - 5.6% |
| Fraser VE | 3 | 7 | \$797,000 | - 4.8% |
| Fraserview VE | 0 | 2 | \$0 | |
| Grandview Woodland | 6 | 17 | \$604,600 | - 5.6% |
| Hastings | 6 | 15 | \$543,200 | - 2.6% |
| Hastings Sunrise | 1 | 1 | \$519,700 | - 6.0% |
| Killarney VE | 1 | 8 | \$611,100 | - 5.5% |
| Knight | 2 | 7 | \$684,800 | - 4.6% |
| Main | 7 | 3 | \$1,004,100 | - 3.6% |
| Mount Pleasant VE | 22 | 76 | \$705,700 | - 5.2% |
| Renfrew Heights | 0 | 1 | \$405,600 | - 7.3% |
| Renfrew VE | 4 | 7 | \$674,200 | - 6.9% |
| South Marine | 14 | 53 | \$815,100 | - 4.9% |
| South Vancouver | 2 | 17 | \$0 | |
| Strathcona | 6 | 25 | \$698,600 | - 5.4% |
| Victoria VE | 3 | 12 | \$733,400 | - 4.3% |
| TOTAL* | 111 | 328 | \$688,400 | - 5.5% |

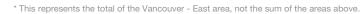




Townhomes Report – March 2023

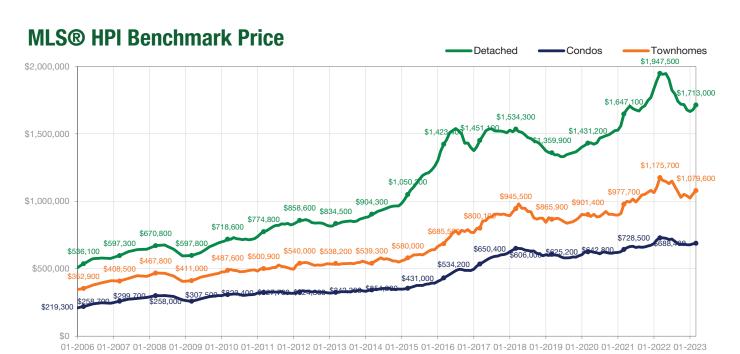
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 11 | 6 | 78 |
| \$900,000 to \$1,499,999 | 25 | 47 | 31 |
| \$1,500,000 to \$1,999,999 | 1 | 10 | 12 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 37 | 64 | 45 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 9 | 5 | \$911,500 | - 8.9% |
| Collingwood VE | 6 | 21 | \$953,200 | - 9.7% |
| Downtown VE | 0 | 1 | \$0 | |
| Fraser VE | 0 | 2 | \$1,272,500 | - 10.8% |
| Fraserview VE | 0 | 0 | \$0 | |
| Grandview Woodland | 1 | 7 | \$1,331,400 | - 10.7% |
| Hastings | 1 | 2 | \$1,252,200 | - 11.1% |
| Hastings Sunrise | 0 | 1 | \$0 | |
| Killarney VE | 1 | 5 | \$951,400 | - 7.8% |
| Knight | 2 | 0 | \$1,249,200 | - 9.3% |
| Main | 2 | 2 | \$1,180,000 | - 10.5% |
| Mount Pleasant VE | 3 | 11 | \$1,130,700 | - 4.9% |
| Renfrew Heights | 0 | 0 | \$0 | |
| Renfrew VE | 2 | 0 | \$953,400 | - 8.3% |
| South Marine | 5 | 5 | \$978,500 | - 9.3% |
| South Vancouver | 0 | 0 | \$0 | |
| Strathcona | 1 | 1 | \$962,300 | - 6.1% |
| Victoria VE | 4 | 1 | \$1,220,100 | - 10.9% |
| TOTAL* | 37 | 64 | \$1,079,600 | - 8.2% |

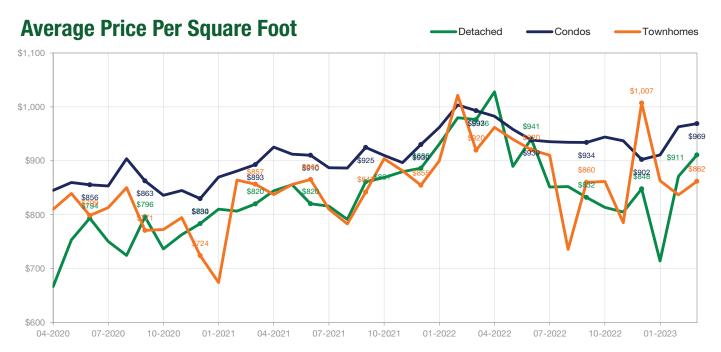




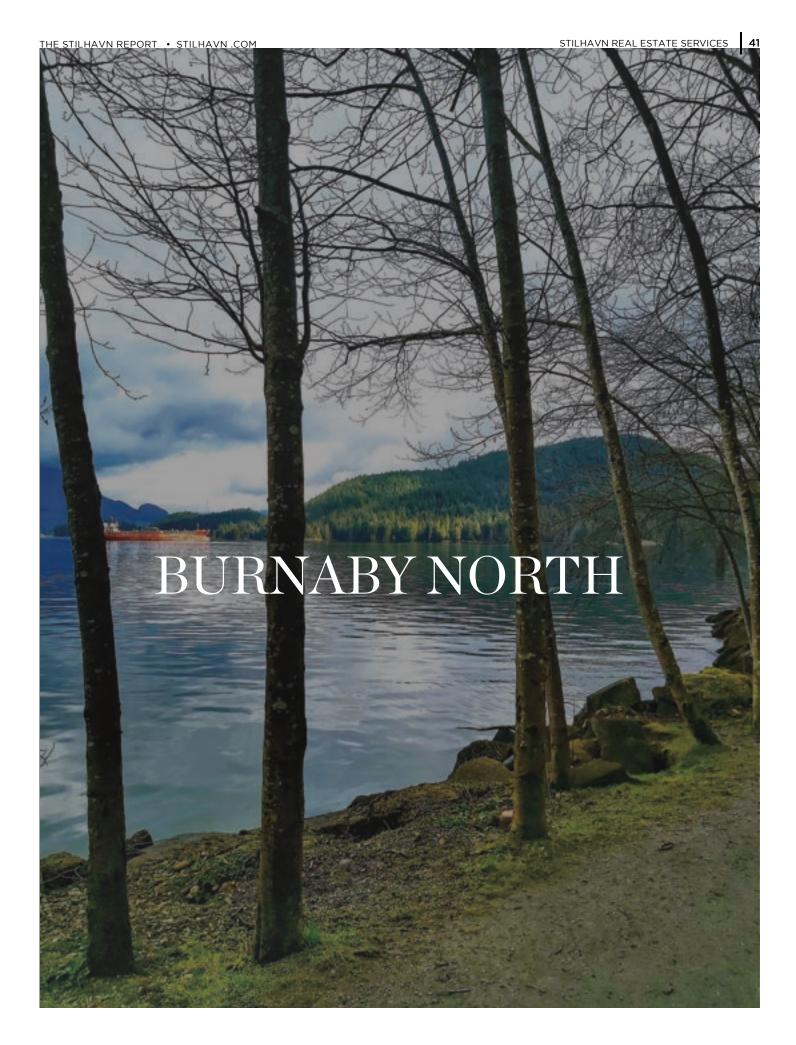
March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



March 2023

200%

150%

100%

50%

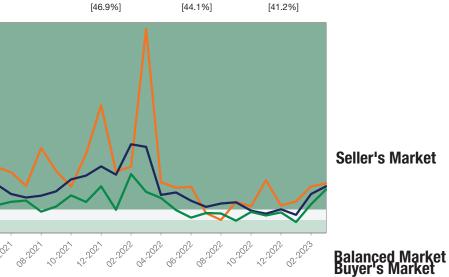
0%

| Detached Properties | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 85 | 103 | - 17.5% | 96 | 84 | + 14.3% |
| Sales | 35 | 40 | - 12.5% | 26 | 47 | - 44.7% |
| Days on Market Average | 22 | 22 | 0.0% | 40 | 31 | + 29.0% |
| MLS® HPI Benchmark Price | \$1,878,200 | \$2,090,300 | - 10.1% | \$1,841,100 | \$2,024,200 | - 9.0% |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 254 | 219 | + 16.0% | 250 | 190 | + 31.6% |
| Sales | 112 | 179 | - 37.4% | 92 | 160 | - 42.5% |
| Days on Market Average | 25 | 15 | + 66.7% | 32 | 16 | + 100.0% |
| MLS® HPI Benchmark Price | \$713,800 | \$739,900 | - 3.5% | \$702,200 | \$723,700 | - 3.0% |

| Townhomes | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 32 | 17 | + 88.2% | 25 | 27 | - 7.4% |
| Sales | 15 | 33 | - 54.5% | 11 | 17 | - 35.3% |
| Days on Market Average | 25 | 10 | + 150.0% | 33 | 22 | + 50.0% |
| MLS® HPI Benchmark Price | \$882,500 | \$902,700 | - 2.2% | \$892,100 | \$880,200 | + 1.4% |





Condo

Detached

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 1 | 0 | 100 |
| \$900,000 to \$1,499,999 | 5 | 2 | 18 |
| \$1,500,000 to \$1,999,999 | 16 | 21 | 12 |
| \$2,000,000 to \$2,999,999 | 9 | 40 | 30 |
| \$3,000,000 and \$3,999,999 | 3 | 16 | 37 |
| \$4,000,000 to \$4,999,999 | 1 | 5 | 14 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 35 | 85 | 22 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brentwood Park | 1 | 6 | \$1,802,000 | - 13.7% |
| Capitol Hill BN | 2 | 16 | \$1,739,200 | - 11.3% |
| Cariboo | 0 | 0 | \$0 | |
| Central BN | 1 | 4 | \$1,655,000 | - 9.7% |
| Forest Hills BN | 0 | 4 | \$0 | |
| Government Road | 3 | 10 | \$2,150,300 | - 8.1% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 5 | 7 | \$1,936,100 | - 7.1% |
| Oakdale | 1 | 0 | \$0 | |
| Parkcrest | 9 | 12 | \$1,840,000 | - 12.9% |
| Simon Fraser Hills | 0 | 0 | \$0 | |
| Simon Fraser Univer. | 1 | 2 | \$2,200,500 | - 4.8% |
| Sperling-Duthie | 5 | 4 | \$1,943,300 | - 9.7% |
| Sullivan Heights | 0 | 3 | \$0 | |
| Vancouver Heights | 3 | 3 | \$1,886,800 | - 10.4% |
| Westridge BN | 1 | 9 | \$2,414,000 | - 2.6% |
| Willingdon Heights | 3 | 5 | \$1,765,600 | - 10.6% |
| TOTAL* | 35 | 85 | \$1,878,200 | - 10.1% |



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 1 | 33 |
| \$400,000 to \$899,999 | 87 | 141 | 24 |
| \$900,000 to \$1,499,999 | 24 | 89 | 31 |
| \$1,500,000 to \$1,999,999 | 0 | 16 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 4 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 112 | 254 | 25 |

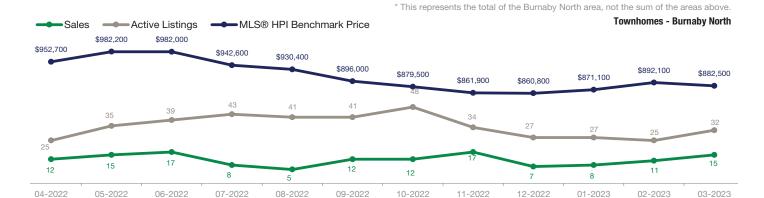
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brentwood Park | 76 | 189 | \$800,400 | - 6.2% |
| Capitol Hill BN | 1 | 4 | \$510,800 | + 0.2% |
| Cariboo | 8 | 7 | \$503,800 | + 5.6% |
| Central BN | 2 | 0 | \$781,900 | + 3.3% |
| Forest Hills BN | 0 | 0 | \$0 | |
| Government Road | 2 | 4 | \$574,800 | + 3.6% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 0 | 1 | \$0 | |
| Oakdale | 0 | 0 | \$0 | |
| Parkcrest | 0 | 0 | \$826,900 | + 3.2% |
| Simon Fraser Hills | 1 | 8 | \$487,200 | + 0.6% |
| Simon Fraser Univer. | 10 | 33 | \$618,600 | - 2.2% |
| Sperling-Duthie | 0 | 0 | \$0 | |
| Sullivan Heights | 9 | 5 | \$520,000 | + 1.0% |
| Vancouver Heights | 3 | 3 | \$786,300 | + 0.7% |
| Westridge BN | 0 | 0 | \$0 | |
| Willingdon Heights | 0 | 0 | \$611,600 | + 2.0% |
| TOTAL* | 112 | 254 | \$713,800 | - 3.5% |



Townhomes Report – March 2023

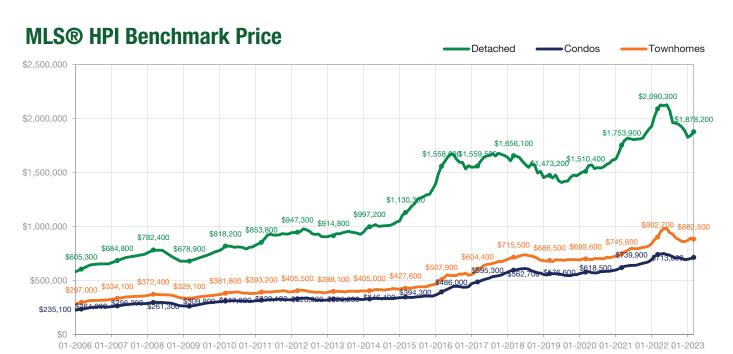
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 8 | 19 | 37 |
| \$900,000 to \$1,499,999 | 7 | 12 | 12 |
| \$1,500,000 to \$1,999,999 | 0 | 1 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 15 | 32 | 25 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brentwood Park | 3 | 9 | \$1,090,500 | - 6.5% |
| Capitol Hill BN | 0 | 1 | \$762,000 | - 7.1% |
| Cariboo | 0 | 2 | \$0 | |
| Central BN | 0 | 0 | \$864,300 | - 8.3% |
| Forest Hills BN | 3 | 5 | \$952,400 | + 2.4% |
| Government Road | 2 | 2 | \$958,200 | - 2.8% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 0 | 1 | \$750,200 | + 2.2% |
| Oakdale | 0 | 0 | \$0 | |
| Parkcrest | 0 | 0 | \$0 | |
| Simon Fraser Hills | 5 | 5 | \$814,400 | + 1.5% |
| Simon Fraser Univer. | 0 | 4 | \$796,400 | - 0.5% |
| Sperling-Duthie | 0 | 1 | \$0 | |
| Sullivan Heights | 1 | 1 | \$827,000 | + 0.1% |
| Vancouver Heights | 0 | 1 | \$935,800 | - 6.1% |
| Westridge BN | 1 | 0 | \$895,800 | + 2.0% |
| Willingdon Heights | 0 | 0 | \$874,800 | - 9.4% |
| TOTAL* | 15 | 32 | \$882,500 | - 2.2% |

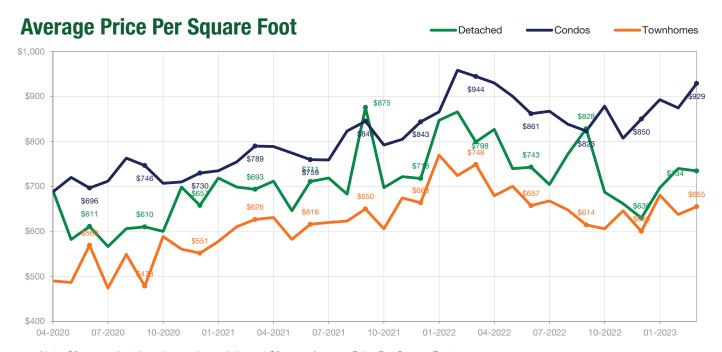


Current as of April 04, 2023. All data from the Real Estate Board of Greater Vancouver. Report © 2023 ShowingTime. Percent changes are calculated using rounded figures.

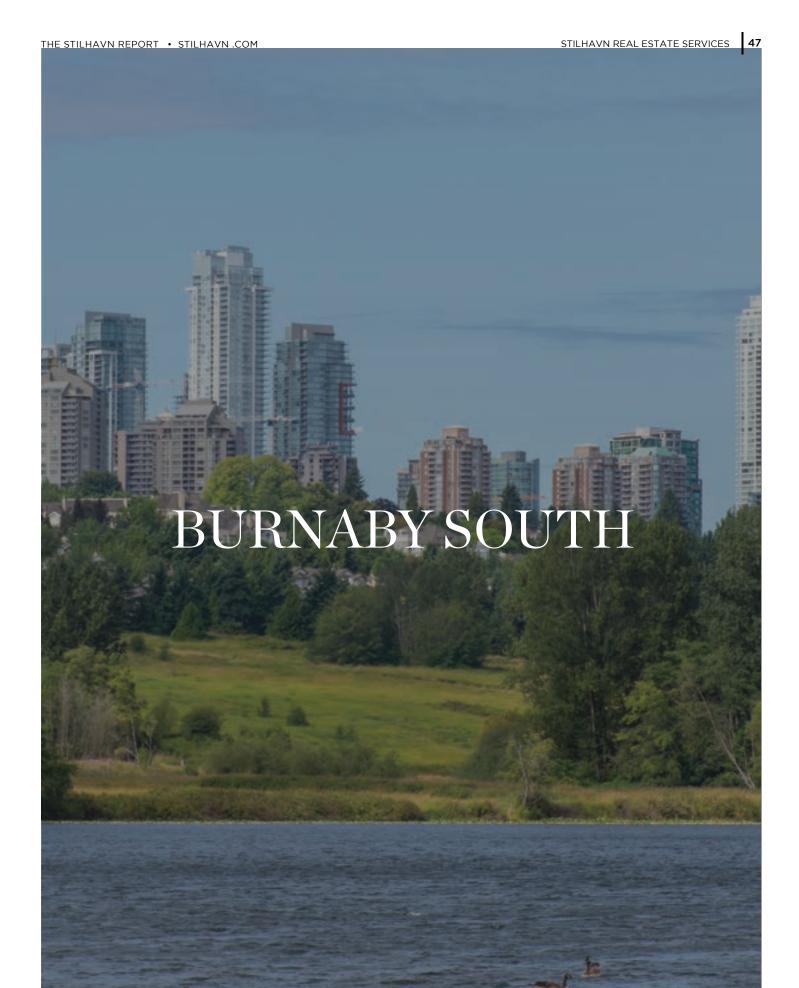
March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



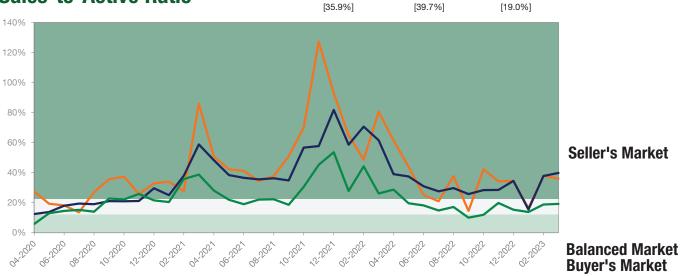
March 2023

| Detached Properties | d Properties March Februa | | | February | uary | |
|--------------------------|---------------------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 84 | 123 | - 31.7% | 86 | 93 | - 7.5% |
| Sales | 16 | 32 | - 50.0% | 16 | 41 | - 61.0% |
| Days on Market Average | 33 | 14 | + 135.7% | 45 | 28 | + 60.7% |
| MLS® HPI Benchmark Price | \$2,071,100 | \$2,315,400 | - 10.6% | \$1,997,200 | \$2,238,800 | - 10.8% |

| Condos March | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 242 | 231 | + 4.8% | 223 | 194 | + 14.9% |
| Sales | 96 | 142 | - 32.4% | 84 | 137 | - 38.7% |
| Days on Market Average | 29 | 17 | + 70.6% | 41 | 24 | + 70.8% |
| MLS® HPI Benchmark Price | \$774,900 | \$803,000 | - 3.5% | \$766,800 | \$785,300 | - 2.4% |

| Townhomes March | | | March | | | |
|--------------------------|-----------|-------------|--------------------|-----------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 39 | 41 | - 4.9% | 37 | 35 | + 5.7% |
| Sales | 14 | 33 | - 57.6% | 14 | 17 | - 17.6% |
| Days on Market Average | 19 | 12 | + 58.3% | 28 | 11 | + 154.5% |
| MLS® HPI Benchmark Price | \$956,200 | \$1,028,500 | - 7.0% | \$966,500 | \$1,005,200 | - 3.8% |





Condo

Detached

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 2 | 5 | 7 |
| \$1,500,000 to \$1,999,999 | 7 | 24 | 43 |
| \$2,000,000 to \$2,999,999 | 7 | 33 | 31 |
| \$3,000,000 and \$3,999,999 | 0 | 18 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 4 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 16 | 84 | 33 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Big Bend | 1 | 5 | \$0 | |
| Buckingham Heights | 1 | 3 | \$2,844,800 | - 10.0% |
| Burnaby Hospital | 0 | 1 | \$2,069,000 | - 11.3% |
| Burnaby Lake | 1 | 9 | \$1,935,800 | - 7.0% |
| Central Park BS | 1 | 4 | \$1,980,500 | - 11.0% |
| Deer Lake | 0 | 3 | \$3,359,100 | - 12.1% |
| Deer Lake Place | 0 | 5 | \$1,972,200 | - 11.0% |
| Forest Glen BS | 3 | 12 | \$2,235,300 | - 9.4% |
| Garden Village | 2 | 3 | \$2,084,900 | - 10.4% |
| Greentree Village | 0 | 1 | \$0 | |
| Highgate | 0 | 3 | \$1,864,700 | - 9.2% |
| Metrotown | 4 | 5 | \$2,189,300 | - 10.0% |
| Oaklands | 0 | 0 | \$0 | |
| South Slope | 1 | 20 | \$1,956,400 | - 11.1% |
| Suncrest | 1 | 4 | \$1,770,800 | - 9.0% |
| Upper Deer Lake | 1 | 6 | \$2,105,500 | - 10.8% |
| TOTAL* | 16 | 84 | \$2,071,100 | - 10.6% |



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 81 | 125 | 24 |
| \$900,000 to \$1,499,999 | 15 | 103 | 57 |
| \$1,500,000 to \$1,999,999 | 0 | 9 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 4 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 96 | 242 | 29 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Big Bend | 0 | 0 | \$0 | |
| Buckingham Heights | 0 | 0 | \$0 | |
| Burnaby Hospital | 1 | 3 | \$640,200 | + 1.0% |
| Burnaby Lake | 0 | 0 | \$0 | |
| Central Park BS | 6 | 6 | \$610,500 | - 4.1% |
| Deer Lake | 0 | 0 | \$0 | |
| Deer Lake Place | 0 | 0 | \$0 | |
| Forest Glen BS | 13 | 24 | \$715,500 | - 4.6% |
| Garden Village | 0 | 0 | \$0 | |
| Greentree Village | 0 | 0 | \$0 | |
| Highgate | 12 | 22 | \$733,900 | - 5.6% |
| Metrotown | 45 | 164 | \$839,900 | - 1.3% |
| Oaklands | 0 | 1 | \$780,600 | + 4.4% |
| South Slope | 19 | 22 | \$678,800 | - 9.8% |
| Suncrest | 0 | 0 | \$0 | |
| Upper Deer Lake | 0 | 0 | \$0 | |
| TOTAL* | 96 | 242 | \$774,900 | - 3.5% |





Townhomes Report – March 2023

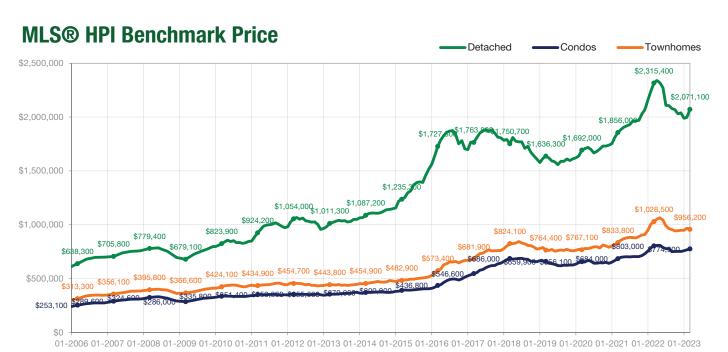
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 6 | 7 | 11 |
| \$900,000 to \$1,499,999 | 5 | 23 | 28 |
| \$1,500,000 to \$1,999,999 | 3 | 9 | 18 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 14 | 39 | 19 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Big Bend | 0 | 1 | \$0 | |
| Buckingham Heights | 0 | 0 | \$0 | |
| Burnaby Hospital | 0 | 1 | \$835,000 | - 9.3% |
| Burnaby Lake | 0 | 2 | \$1,179,400 | - 1.1% |
| Central Park BS | 2 | 4 | \$914,000 | - 9.5% |
| Deer Lake | 0 | 0 | \$0 | |
| Deer Lake Place | 0 | 0 | \$0 | |
| Forest Glen BS | 0 | 3 | \$815,800 | - 10.8% |
| Garden Village | 0 | 0 | \$0 | |
| Greentree Village | 0 | 0 | \$831,300 | - 7.4% |
| Highgate | 1 | 3 | \$848,000 | - 5.5% |
| Metrotown | 5 | 16 | \$959,700 | - 7.8% |
| Oaklands | 1 | 2 | \$1,357,900 | - 10.9% |
| South Slope | 5 | 7 | \$892,800 | - 8.1% |
| Suncrest | 0 | 0 | \$0 | |
| Upper Deer Lake | 0 | 0 | \$0 | |
| TOTAL* | 14 | 39 | \$956,200 | - 7.0% |

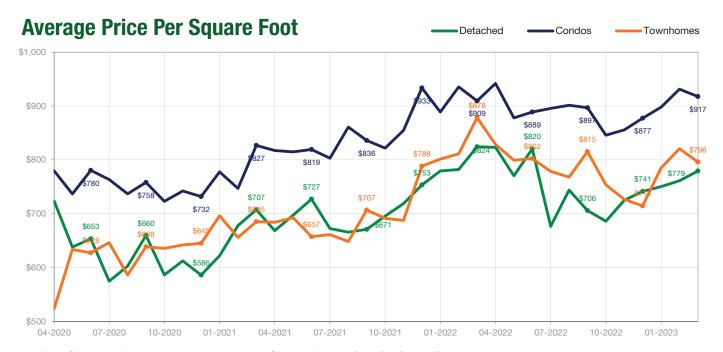




March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



March 2023

| Detached Properties | | March | | | February | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | | |
| Total Active Listings | 170 | 184 | - 7.6% | 151 | 166 | - 9.0% | | |
| Sales | 64 | 117 | - 45.3% | 48 | 80 | - 40.0% | | |
| Days on Market Average | 17 | 29 | - 41.4% | 28 | 14 | + 100.0% | | |
| MLS® HPI Benchmark Price | \$2,141,300 | \$2,417,400 | - 11.4% | \$2,058,500 | \$2,389,400 | - 13.8% | | |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 212 | 203 | + 4.4% | 211 | 177 | + 19.2% |
| Sales | 111 | 162 | - 31.5% | 76 | 134 | - 43.3% |
| Days on Market Average | 26 | 10 | + 160.0% | 27 | 12 | + 125.0% |
| MLS® HPI Benchmark Price | \$782,800 | \$828,900 | - 5.6% | \$763,700 | \$811,100 | - 5.8% |

| Townhomes | | March | | | February | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 55 | 51 | + 7.8% | 58 | 40 | + 45.0% | |
| Sales | 32 | 58 | - 44.8% | 21 | 38 | - 44.7% | |
| Days on Market Average | 20 | 10 | + 100.0% | 23 | 17 | + 35.3% | |
| MLS® HPI Benchmark Price | \$1,304,600 | \$1,407,400 | - 7.3% | \$1,286,200 | \$1,331,500 | - 3.4% | |



Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 2 | 0 |
| \$900,000 to \$1,499,999 | 4 | 5 | 12 |
| \$1,500,000 to \$1,999,999 | 28 | 36 | 18 |
| \$2,000,000 to \$2,999,999 | 27 | 77 | 15 |
| \$3,000,000 and \$3,999,999 | 5 | 31 | 28 |
| \$4,000,000 to \$4,999,999 | 0 | 16 | 0 |
| \$5,000,000 and Above | 0 | 3 | 0 |
| TOTAL | 64 | 170 | 17 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------------|-------|--------------------|--------------------|--------------------|
| Blueridge NV | 5 | 6 | \$2,061,800 | - 12.3% |
| Boulevard | 3 | 9 | \$2,323,800 | - 10.5% |
| Braemar | 0 | 0 | \$0 | |
| Calverhall | 3 | 1 | \$1,997,500 | - 12.5% |
| Canyon Heights NV | 1 | 25 | \$2,354,300 | - 9.4% |
| Capilano NV | 1 | 2 | \$2,373,000 | - 8.3% |
| Central Lonsdale | 3 | 14 | \$1,834,900 | - 15.3% |
| Deep Cove | 3 | 7 | \$2,005,600 | - 11.7% |
| Delbrook | 2 | 0 | \$2,259,100 | - 9.3% |
| Dollarton | 2 | 4 | \$2,344,000 | - 12.0% |
| Edgemont | 1 | 9 | \$3,006,200 | - 9.0% |
| Forest Hills NV | 2 | 4 | \$3,117,000 | - 11.4% |
| Grouse Woods | 4 | 0 | \$2,189,700 | - 7.0% |
| Harbourside | 0 | 0 | \$0 | |
| Indian Arm | 0 | 2 | \$0 | |
| Indian River | 1 | 1 | \$1,894,900 | - 11.5% |
| Lower Lonsdale | 0 | 9 | \$1,958,800 | - 16.1% |
| Lynn Valley | 12 | 12 | \$1,960,500 | - 9.4% |
| Lynnmour | 1 | 5 | \$0 | |
| Mosquito Creek | 0 | 1 | \$0 | |
| Norgate | 0 | 3 | \$1,489,000 | - 11.7% |
| Northlands | 0 | 1 | \$0 | |
| Pemberton Heights | 0 | 7 | \$1,990,200 | - 14.1% |
| Pemberton NV | 2 | 4 | \$1,480,000 | - 16.1% |
| Princess Park | 0 | 1 | \$2,202,900 | - 11.0% |
| Queensbury | 2 | 1 | \$1,888,500 | - 12.7% |
| Roche Point | 2 | 3 | \$1,695,300 | - 12.8% |
| Seymour NV | 1 | 4 | \$1,890,500 | - 13.8% |
| Tempe | 0 | 0 | \$1,974,800 | - 8.7% |
| Upper Delbrook | 2 | 8 | \$2,340,600 | - 9.9% |
| Upper Lonsdale | 7 | 14 | \$2,125,200 | - 10.6% |
| Westlynn | 4 | 7 | \$1,830,100 | - 11.6% |
| Westlynn Terrace | 0 | 1 | \$0 | |
| Windsor Park NV | 0 | 0 | \$1,957,700 | - 9.1% |
| Woodlands-Sunshine-Cascade | 0 | 5 | \$0 | |
| TOTAL* | 64 | 170 | \$2,141,300 | - 11.4% |

* This represents the total of the North Vancouver area, not the sum of the areas above.



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 74 | 111 | 22 |
| \$900,000 to \$1,499,999 | 35 | 68 | 34 |
| \$1,500,000 to \$1,999,999 | 0 | 15 | 0 |
| \$2,000,000 to \$2,999,999 | 2 | 8 | 9 |
| \$3,000,000 and \$3,999,999 | 0 | 7 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 111 | 212 | 26 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------------|-------|--------------------|--------------------|--------------------|
| Blueridge NV | 0 | 0 | \$0 | |
| Boulevard | 0 | 1 | \$0 | |
| Braemar | 0 | 0 | \$0 | |
| Calverhall | 0 | 0 | \$0 | |
| Canyon Heights NV | 0 | 0 | \$0 | |
| Capilano NV | 1 | 0 | \$1,012,500 | - 8.6% |
| Central Lonsdale | 19 | 36 | \$771,200 | - 8.8% |
| Deep Cove | 0 | 2 | \$0 | |
| Delbrook | 1 | 0 | \$0 | |
| Dollarton | 0 | 0 | \$0 | |
| Edgemont | 2 | 1 | \$1,078,100 | - 4.5% |
| Forest Hills NV | 0 | 0 | \$0 | |
| Grouse Woods | 0 | 0 | \$0 | |
| Harbourside | 1 | 2 | \$877,600 | - 2.0% |
| Indian Arm | 0 | 0 | \$0 | |
| Indian River | 1 | 2 | \$847,800 | - 3.4% |
| Lower Lonsdale | 30 | 62 | \$804,800 | - 6.1% |
| Lynn Valley | 15 | 4 | \$871,500 | - 2.0% |
| Lynnmour | 6 | 34 | \$899,500 | - 2.8% |
| Mosquito Creek | 0 | 12 | \$819,900 | - 8.4% |
| Norgate | 0 | 1 | \$762,700 | - 1.1% |
| Northlands | 3 | 1 | \$953,800 | - 1.3% |
| Pemberton Heights | 2 | 2 | \$0 | |
| Pemberton NV | 17 | 40 | \$504,500 | - 3.4% |
| Princess Park | 0 | 0 | \$0 | |
| Queensbury | 0 | 2 | \$0 | |
| Roche Point | 9 | 6 | \$741,800 | - 1.0% |
| Seymour NV | 0 | 1 | \$0 | |
| Tempe | 0 | 0 | \$0 | |
| Upper Delbrook | 0 | 0 | \$0 | |
| Upper Lonsdale | 4 | 3 | \$721,000 | - 1.6% |
| Westlynn | 0 | 0 | \$0 | |
| Westlynn Terrace | 0 | 0 | \$0 | |
| Windsor Park NV | 0 | 0 | \$0 | |
| Woodlands-Sunshine-Cascade | 0 | 0 | \$0 | |
| TOTAL* | 111 | 212 | \$782,800 | - 5.6% |

* This represents the total of the North Vancouver area, not the sum of the areas above.



Townhomes Report – March 2023

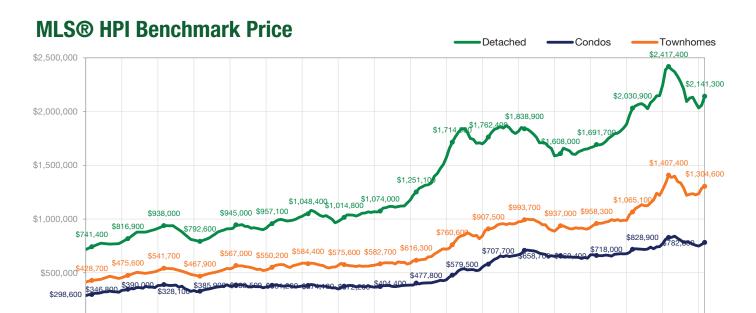
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 5 | 7 | 3 |
| \$900,000 to \$1,499,999 | 14 | 24 | 23 |
| \$1,500,000 to \$1,999,999 | 11 | 20 | 24 |
| \$2,000,000 to \$2,999,999 | 2 | 4 | 16 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 32 | 55 | 20 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------------|-------|--------------------|--------------------|--------------------|
| Blueridge NV | 0 | 0 | \$0 | |
| Boulevard | 0 | 0 | \$0 | |
| Braemar | 0 | 0 | \$0 | |
| Calverhall | 0 | 0 | \$0 | |
| Canyon Heights NV | 0 | 0 | \$0 | |
| Capilano NV | 0 | 1 | \$0 | |
| Central Lonsdale | 5 | 7 | \$1,357,700 | - 8.6% |
| Deep Cove | 0 | 0 | \$0 | |
| Delbrook | 0 | 0 | \$0 | |
| Dollarton | 0 | 0 | \$0 | |
| Edgemont | 1 | 4 | \$1,744,800 | - 6.0% |
| Forest Hills NV | 0 | 0 | \$0 | |
| Grouse Woods | 0 | 0 | \$0 | |
| Harbourside | 0 | 0 | \$0 | |
| Indian Arm | 0 | 0 | \$0 | |
| Indian River | 2 | 3 | \$1,360,100 | - 6.7% |
| Lower Lonsdale | 6 | 22 | \$1,376,100 | - 8.9% |
| Lynn Valley | 3 | 1 | \$1,101,400 | - 6.7% |
| Lynnmour | 4 | 2 | \$1,156,900 | - 7.3% |
| Mosquito Creek | 1 | 2 | \$1,158,300 | - 8.9% |
| Norgate | 1 | 1 | \$0 | |
| Northlands | 2 | 2 | \$1,479,300 | - 6.6% |
| Pemberton Heights | 0 | 0 | \$0 | |
| Pemberton NV | 1 | 4 | \$1,398,200 | - 7.8% |
| Princess Park | 0 | 0 | \$0 | |
| Queensbury | 0 | 1 | \$0 | |
| Roche Point | 3 | 2 | \$1,339,100 | - 6.4% |
| Seymour NV | 1 | 0 | \$1,260,000 | - 4.3% |
| Tempe | 0 | 0 | \$0 | |
| Upper Delbrook | 0 | 0 | \$0 | |
| Upper Lonsdale | 1 | 2 | \$917,800 | - 4.7% |
| Westlynn | 1 | 1 | \$1,253,400 | - 6.9% |
| Westlynn Terrace | 0 | 0 | \$0 | |
| Windsor Park NV | 0 | 0 | \$0 | |
| Woodlands-Sunshine-Cascade | 0 | 0 | \$0 | |
| TOTAL* | 32 | 55 | \$1,304,600 | - 7.3% |

* This represents the total of the North Vancouver area, not the sum of the areas above.

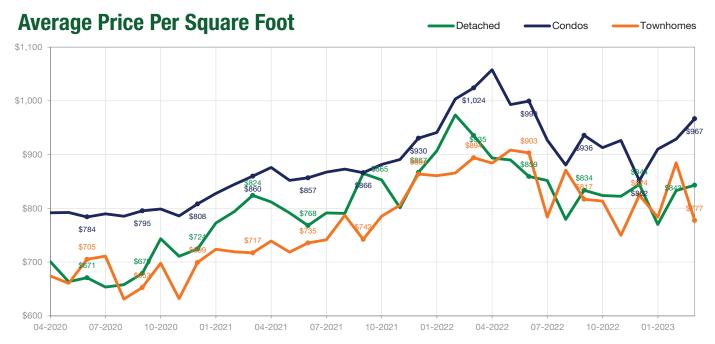


March 2023



01-2006 01-2007 01-2008 01-2019 01-2010 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

March 2023

| Detached Properties | | March | | | February | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | | |
| Total Active Listings | 323 | 378 | - 14.6% | 333 | 362 | - 8.0% | | |
| Sales | 40 | 63 | - 36.5% | 26 | 59 | - 55.9% | | |
| Days on Market Average | 66 | 31 | + 112.9% | 53 | 29 | + 82.8% | | |
| MLS® HPI Benchmark Price | \$3,019,500 | \$3,316,800 | - 9.0% | \$3,051,800 | \$3,330,100 | - 8.4% | | |

| Condos | | March | | | February | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 95 | 50 | + 90.0% | 93 | 44 | + 111.4% | |
| Sales | 22 | 9 | + 144.4% | 10 | 18 | - 44.4% | |
| Days on Market Average | 36 | 8 | + 350.0% | 48 | 20 | + 140.0% | |
| MLS® HPI Benchmark Price | \$1,213,300 | \$1,233,400 | - 1.6% | \$1,228,900 | \$1,211,400 | + 1.4% | |

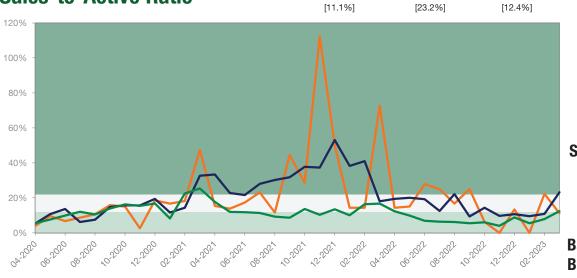
| Townhomes | | March | | | February | |
|--------------------------|------|-------|--------------------|------|----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 9 | 11 | - 18.2% | 9 | 14 | - 35.7% |
| Sales | 1 | 8 | - 87.5% | 2 | 2 | 0.0% |
| Days on Market Average | 14 | 45 | - 68.9% | 58 | 8 | + 625.0% |
| MLS® HPI Benchmark Price | \$0 | \$0 | | \$0 | \$0 | |

Townhome

Condo

Detached

Sales-to-Active Ratio



Seller's Market

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 0 | 1 | 0 |
| \$1,500,000 to \$1,999,999 | 3 | 6 | 22 |
| \$2,000,000 to \$2,999,999 | 17 | 63 | 24 |
| \$3,000,000 and \$3,999,999 | 8 | 64 | 65 |
| \$4,000,000 to \$4,999,999 | 6 | 55 | 36 |
| \$5,000,000 and Above | 6 | 134 | 241 |
| TOTAL | 40 | 323 | 66 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 1 | 13 | \$4,963,600 | - 10.5% |
| Ambleside | 6 | 23 | \$2,900,700 | - 8.1% |
| Bayridge | 2 | 6 | \$2,744,300 | - 9.4% |
| British Properties | 3 | 63 | \$3,411,000 | - 10.4% |
| Canterbury WV | 0 | 4 | \$0 | |
| Caulfeild | 6 | 21 | \$2,905,300 | - 7.4% |
| Cedardale | 1 | 1 | \$2,358,500 | - 7.9% |
| Chartwell | 3 | 25 | \$5,285,400 | - 8.0% |
| Chelsea Park | 0 | 3 | \$0 | |
| Cypress | 0 | 8 | \$3,050,400 | - 9.5% |
| Cypress Park Estates | 2 | 15 | \$2,777,300 | - 10.1% |
| Deer Ridge WV | 0 | 0 | \$0 | |
| Dundarave | 6 | 21 | \$3,288,100 | - 10.3% |
| Eagle Harbour | 0 | 13 | \$2,199,100 | - 5.0% |
| Eagleridge | 1 | 2 | \$0 | |
| Furry Creek | 0 | 4 | \$0 | |
| Gleneagles | 2 | 2 | \$2,761,200 | - 8.1% |
| Glenmore | 1 | 13 | \$2,142,600 | - 10.8% |
| Horseshoe Bay WV | 0 | 4 | \$1,637,600 | - 6.7% |
| Howe Sound | 0 | 2 | \$1,912,900 | - 10.1% |
| Lions Bay | 1 | 11 | \$1,838,300 | - 9.9% |
| Olde Caulfeild | 0 | 3 | \$0 | |
| Panorama Village | 0 | 3 | \$0 | |
| Park Royal | 0 | 4 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 2 | 14 | \$3,302,700 | - 10.1% |
| Rockridge | 0 | 3 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 2 | 11 | \$2,605,800 | - 12.9% |
| Upper Caulfeild | 0 | 3 | \$2,937,200 | - 7.4% |
| West Bay | 1 | 7 | \$3,488,700 | - 6.2% |
| Westhill | 0 | 5 | \$3,464,000 | - 9.6% |
| Westmount WV | 0 | 7 | \$4,942,700 | - 3.3% |
| Whitby Estates | 0 | 7 | \$0 | |
| Whytecliff | 0 | 2 | \$2,464,700 | - 8.2% |
| TOTAL* | 40 | 323 | \$3,019,500 | - 9.0% |

* This represents the total of the West Vancouver area, not the sum of the areas above.



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 0 | 35 |
| \$400,000 to \$899,999 | 5 | 15 | 22 |
| \$900,000 to \$1,499,999 | 7 | 31 | 45 |
| \$1,500,000 to \$1,999,999 | 7 | 22 | 31 |
| \$2,000,000 to \$2,999,999 | 2 | 18 | 52 |
| \$3,000,000 and \$3,999,999 | 0 | 4 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 3 | 0 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 22 | 95 | 36 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 7 | 24 | \$923,200 | - 2.5% |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 0 | 0 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 0 | 1 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 0 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 4 | 8 | \$2,013,400 | - 8.2% |
| Deer Ridge WV | 0 | 0 | \$0 | |
| Dundarave | 9 | 14 | \$1,380,500 | + 1.3% |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 0 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 0 | \$0 | |
| Horseshoe Bay WV | 1 | 24 | \$0 | |
| Howe Sound | 0 | 0 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 0 | 0 | \$0 | |
| Panorama Village | 1 | 4 | \$1,455,500 | + 3.1% |
| Park Royal | 0 | 18 | \$1,271,700 | - 4.0% |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 0 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 0 | 2 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 22 | 95 | \$1,213,300 | - 1.6% |

* This represents the total of the West Vancouver area, not the sum of the areas above.



Townhomes Report – March 2023

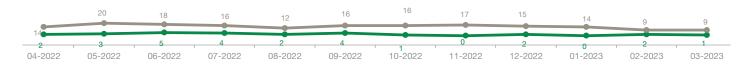
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 1 | 1 | 14 |
| \$1,500,000 to \$1,999,999 | 0 | 3 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 5 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 1 | 9 | 14 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 1 | 0 | \$0 | |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 0 | 0 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 0 | 1 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 0 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 0 | 0 | \$0 | |
| Deer Ridge WV | 0 | 0 | \$0 | |
| Dundarave | 0 | 0 | \$0 | |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 1 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 0 | \$0 | |
| Horseshoe Bay WV | 0 | 1 | \$0 | |
| Howe Sound | 0 | 1 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 0 | 1 | \$0 | |
| Panorama Village | 0 | 2 | \$0 | |
| Park Royal | 0 | 2 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 0 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 0 | 0 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 1 | 9 | \$0 | |

^{*} This represents the total of the West Vancouver area, not the sum of the areas above.

Sales — Active Listings — MLS® HPI Benchmark Price

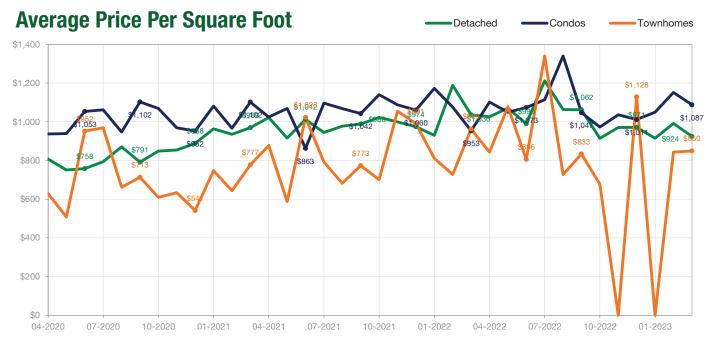
Townhomes - West Vancouver



March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





March 2023

| Detached Properties | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 239 | 142 | + 68.3% | 203 | 95 | + 113.7% |
| Sales | 24 | 71 | - 66.2% | 24 | 49 | - 51.0% |
| Days on Market Average | 42 | 23 | + 82.6% | 41 | 26 | + 57.7% |
| MLS® HPI Benchmark Price | \$860,300 | \$995,800 | - 13.6% | \$868,100 | \$977,800 | - 11.2% |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 42 | 20 | + 110.0% | 38 | 24 | + 58.3% |
| Sales | 6 | 13 | - 53.8% | 2 | 8 | - 75.0% |
| Days on Market Average | 17 | 33 | - 48.5% | 43 | 66 | - 34.8% |
| MLS® HPI Benchmark Price | \$576,700 | \$592,700 | - 2.7% | \$539,600 | \$583,600 | - 7.5% |

| Townhomes | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 26 | 18 | + 44.4% | 29 | 17 | + 70.6% |
| Sales | 8 | 13 | - 38.5% | 7 | 10 | - 30.0% |
| Days on Market Average | 64 | 31 | + 106.5% | 36 | 40 | - 10.0% |
| MLS® HPI Benchmark Price | \$730,000 | \$801,000 | - 8.9% | \$709,900 | \$782,500 | - 9.3% |

Townhome

Condo

Detached

Sales-to-Active Ratio



Seller's Market

Balanced Market Buyer's Market

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 2 | 0 |
| \$200,000 to \$399,999 | 1 | 11 | 39 |
| \$400,000 to \$899,999 | 11 | 59 | 63 |
| \$900,000 to \$1,499,999 | 8 | 78 | 29 |
| \$1,500,000 to \$1,999,999 | 2 | 40 | 12 |
| \$2,000,000 to \$2,999,999 | 2 | 34 | 6 |
| \$3,000,000 and \$3,999,999 | 0 | 8 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 5 | 0 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 24 | 239 | 42 |

| - | | | | |
|-------------------------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Gambier Island | 0 | 4 | \$0 | |
| Gibsons & Area | 7 | 71 | \$876,800 | - 11.1% |
| Halfmn Bay Secret Cv Redroofs | 3 | 20 | \$920,400 | - 13.5% |
| Keats Island | 1 | 2 | \$0 | |
| Nelson Island | 0 | 1 | \$0 | |
| Pender Harbour Egmont | 3 | 41 | \$791,600 | - 12.2% |
| Roberts Creek | 3 | 15 | \$963,000 | - 12.4% |
| Sechelt District | 7 | 85 | \$830,300 | - 16.0% |
| TOTAL* | 24 | 239 | \$860,300 | - 13.6% |

* This represents the total of the Sunshine Coast area, not the sum of the areas above.



Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 1 | 0 | 21 |
| \$200,000 to \$399,999 | 1 | 5 | 1 |
| \$400,000 to \$899,999 | 3 | 17 | 21 |
| \$900,000 to \$1,499,999 | 1 | 10 | 20 |
| \$1,500,000 to \$1,999,999 | 0 | 7 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 2 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 6 | 42 | 17 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------------------|-------|--------------------|--------------------|--------------------|
| Gambier Island | 0 | 0 | \$0 | |
| Gibsons & Area | 2 | 17 | \$561,300 | - 3.4% |
| Halfmn Bay Secret Cv Redroofs | 0 | 0 | \$0 | |
| Keats Island | 0 | 0 | \$0 | |
| Nelson Island | 0 | 0 | \$0 | |
| Pender Harbour Egmont | 1 | 2 | \$0 | |
| Roberts Creek | 0 | 0 | \$0 | |
| Sechelt District | 3 | 23 | \$589,700 | - 2.3% |
| TOTAL* | 6 | 42 | \$576,700 | - 2.7% |





Townhomes Report – March 2023

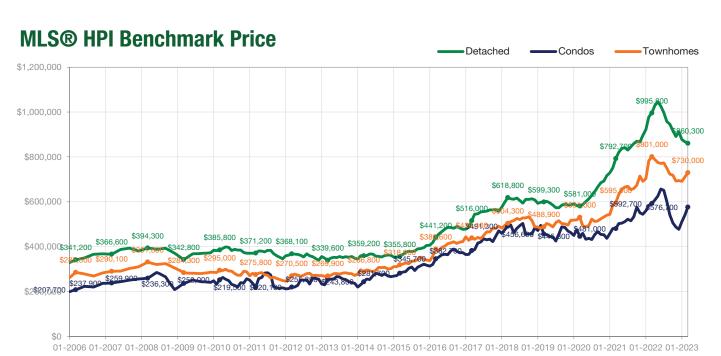
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 3 | 140 |
| \$400,000 to \$899,999 | 7 | 20 | 54 |
| \$900,000 to \$1,499,999 | 0 | 3 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 8 | 26 | 64 |

| • | | | | |
|-------------------------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Gambier Island | 0 | 0 | \$0 | |
| Gibsons & Area | 3 | 10 | \$711,800 | - 7.9% |
| Halfmn Bay Secret Cv Redroofs | 0 | 0 | \$0 | |
| Keats Island | 0 | 0 | \$0 | |
| Nelson Island | 0 | 0 | \$0 | |
| Pender Harbour Egmont | 1 | 3 | \$0 | |
| Roberts Creek | 0 | 0 | \$0 | |
| Sechelt District | 4 | 13 | \$747,000 | - 9.8% |
| TOTAL* | 8 | 26 | \$730,000 | - 8.9% |

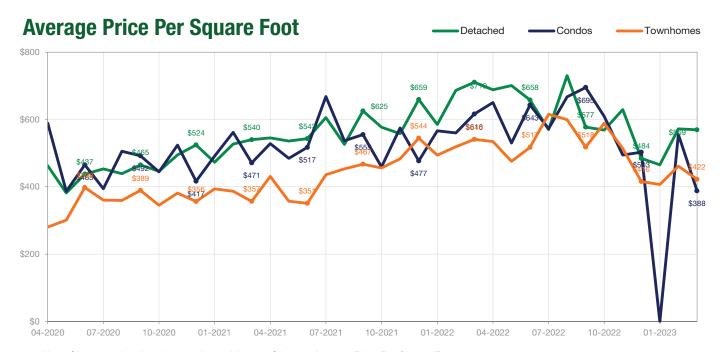
* This represents the total of the Sunshine Coast area, not the sum of the areas above.



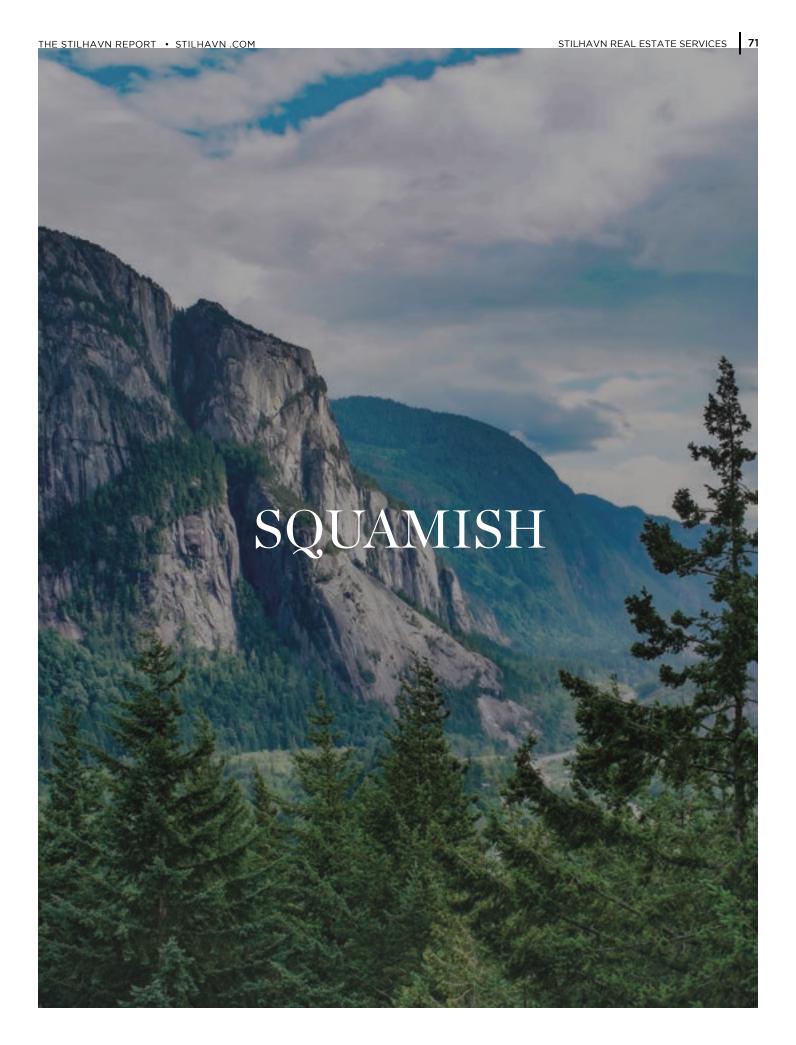
March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



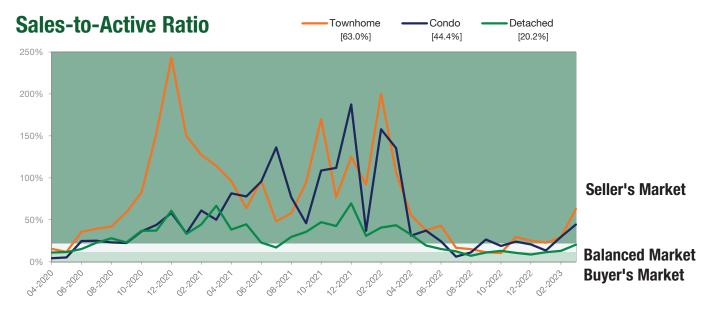
SQUAMISH

March 2023

| Detached Properties | | March | | | February | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | | |
| Total Active Listings | 84 | 62 | + 35.5% | 92 | 49 | + 87.8% | | |
| Sales | 17 | 27 | - 37.0% | 12 | 20 | - 40.0% | | |
| Days on Market Average | 52 | 20 | + 160.0% | 79 | 16 | + 393.8% | | |
| MLS® HPI Benchmark Price | \$1,543,300 | \$1,772,500 | - 12.9% | \$1,478,200 | \$1,718,200 | - 14.0% | | |

| Condos | | March | | | February | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | | |
| Total Active Listings | 27 | 17 | + 58.8% | 27 | 19 | + 42.1% | | |
| Sales | 12 | 23 | - 47.8% | 8 | 30 | - 73.3% | | |
| Days on Market Average | 59 | 13 | + 353.8% | 81 | 8 | + 912.5% | | |
| MLS® HPI Benchmark Price | \$608,000 | \$623,400 | - 2.5% | \$579,700 | \$604,700 | - 4.1% | | |

| Townhomes | | March | | | February | | |
|--------------------------|-------------|-------------|--------------------|-----------|-------------|--------------------|--|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change | |
| Total Active Listings | 27 | 16 | + 68.8% | 24 | 12 | + 100.0% | |
| Sales | 17 | 17 | 0.0% | 7 | 24 | - 70.8% | |
| Days on Market Average | 15 | 14 | + 7.1% | 29 | 13 | + 123.1% | |
| MLS® HPI Benchmark Price | \$1,007,000 | \$1,109,800 | - 9.3% | \$978,600 | \$1,084,000 | - 9.7% | |



Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 3 | 0 |
| \$400,000 to \$899,999 | 1 | 3 | 130 |
| \$900,000 to \$1,499,999 | 7 | 15 | 33 |
| \$1,500,000 to \$1,999,999 | 6 | 18 | 74 |
| \$2,000,000 to \$2,999,999 | 2 | 36 | 36 |
| \$3,000,000 and \$3,999,999 | 1 | 8 | 15 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 17 | 84 | 52 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 2 | 9 | \$1,339,900 | - 12.1% |
| Brennan Center | 0 | 4 | \$1,666,700 | - 13.9% |
| Britannia Beach | 0 | 4 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 1 | 3 | \$0 | |
| Downtown SQ | 2 | 5 | \$0 | |
| Garibaldi Estates | 7 | 10 | \$1,370,300 | - 11.1% |
| Garibaldi Highlands | 0 | 12 | \$1,632,100 | - 10.7% |
| Hospital Hill | 0 | 8 | \$0 | |
| Northyards | 0 | 1 | \$0 | |
| Paradise Valley | 0 | 2 | \$0 | |
| Plateau | 0 | 3 | \$1,979,100 | - 14.0% |
| Ring Creek | 0 | 2 | \$0 | |
| Squamish Rural | 0 | 1 | \$0 | |
| Tantalus | 1 | 3 | \$1,864,700 | - 14.8% |
| University Highlands | 2 | 16 | \$1,929,200 | - 14.2% |
| Upper Squamish | 1 | 0 | \$0 | |
| Valleycliffe | 1 | 1 | \$1,269,800 | - 11.5% |
| TOTAL* | 17 | 84 | \$1,543,300 | - 12.9% |

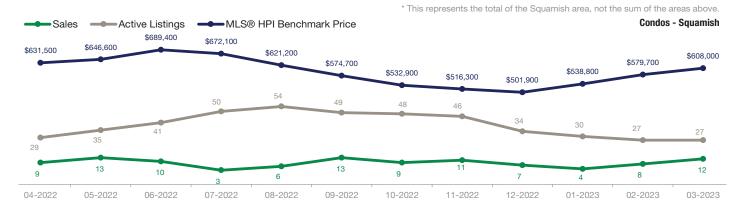




Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 2 | 0 |
| \$400,000 to \$899,999 | 12 | 23 | 59 |
| \$900,000 to \$1,499,999 | 0 | 2 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 12 | 27 | 59 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 0 | 0 | \$0 | |
| Brennan Center | 0 | 0 | \$0 | |
| Britannia Beach | 0 | 0 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 1 | 0 | \$582,500 | - 2.6% |
| Downtown SQ | 6 | 17 | \$672,100 | - 2.6% |
| Garibaldi Estates | 3 | 4 | \$528,000 | - 2.2% |
| Garibaldi Highlands | 0 | 0 | \$0 | |
| Hospital Hill | 0 | 0 | \$0 | |
| Northyards | 0 | 0 | \$0 | |
| Paradise Valley | 0 | 0 | \$0 | |
| Plateau | 0 | 0 | \$0 | |
| Ring Creek | 0 | 0 | \$0 | |
| Squamish Rural | 0 | 0 | \$0 | |
| Tantalus | 2 | 1 | \$457,700 | - 2.2% |
| University Highlands | 0 | 0 | \$0 | |
| Upper Squamish | 0 | 0 | \$0 | |
| Valleycliffe | 0 | 5 | \$475,300 | - 3.2% |
| TOTAL* | 12 | 27 | \$608,000 | - 2.5% |



Townhomes Report – March 2023

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 4 | 3 | 6 |
| \$900,000 to \$1,499,999 | 13 | 24 | 18 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 17 | 27 | 15 |

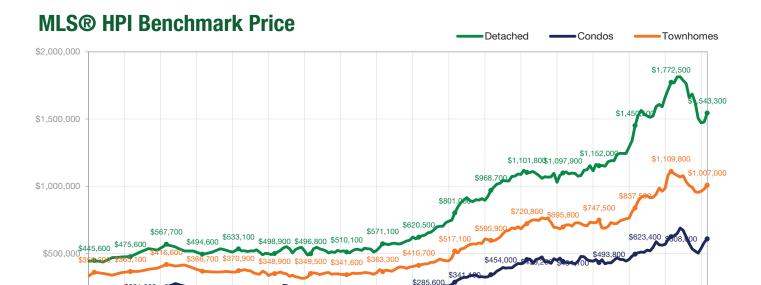
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 1 | 2 | \$978,100 | - 10.4% |
| Brennan Center | 0 | 3 | \$1,035,000 | - 11.7% |
| Britannia Beach | 0 | 1 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 0 | 2 | \$1,100,900 | - 9.2% |
| Downtown SQ | 7 | 5 | \$1,040,900 | - 8.6% |
| Garibaldi Estates | 1 | 0 | \$920,400 | - 8.6% |
| Garibaldi Highlands | 1 | 3 | \$949,800 | - 11.1% |
| Hospital Hill | 0 | 0 | \$0 | |
| Northyards | 4 | 2 | \$976,800 | - 10.3% |
| Paradise Valley | 0 | 0 | \$0 | |
| Plateau | 0 | 0 | \$0 | |
| Ring Creek | 0 | 0 | \$0 | |
| Squamish Rural | 0 | 0 | \$0 | |
| Tantalus | 2 | 4 | \$1,132,800 | - 11.4% |
| University Highlands | 0 | 1 | \$0 | |
| Upper Squamish | 0 | 0 | \$0 | |
| Valleycliffe | 1 | 4 | \$786,500 | - 9.1% |
| TOTAL* | 17 | 27 | \$1,007,000 | - 9.3% |





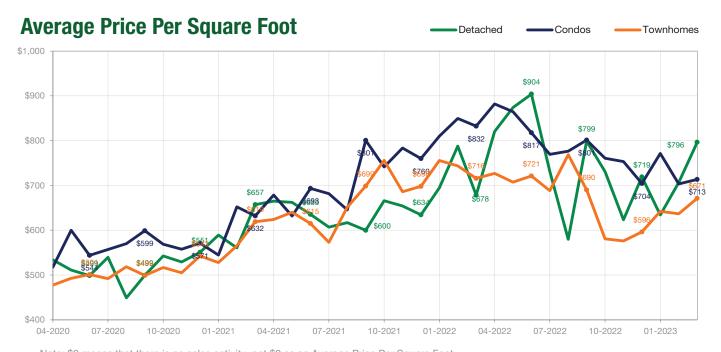
March 2023

\$200,600

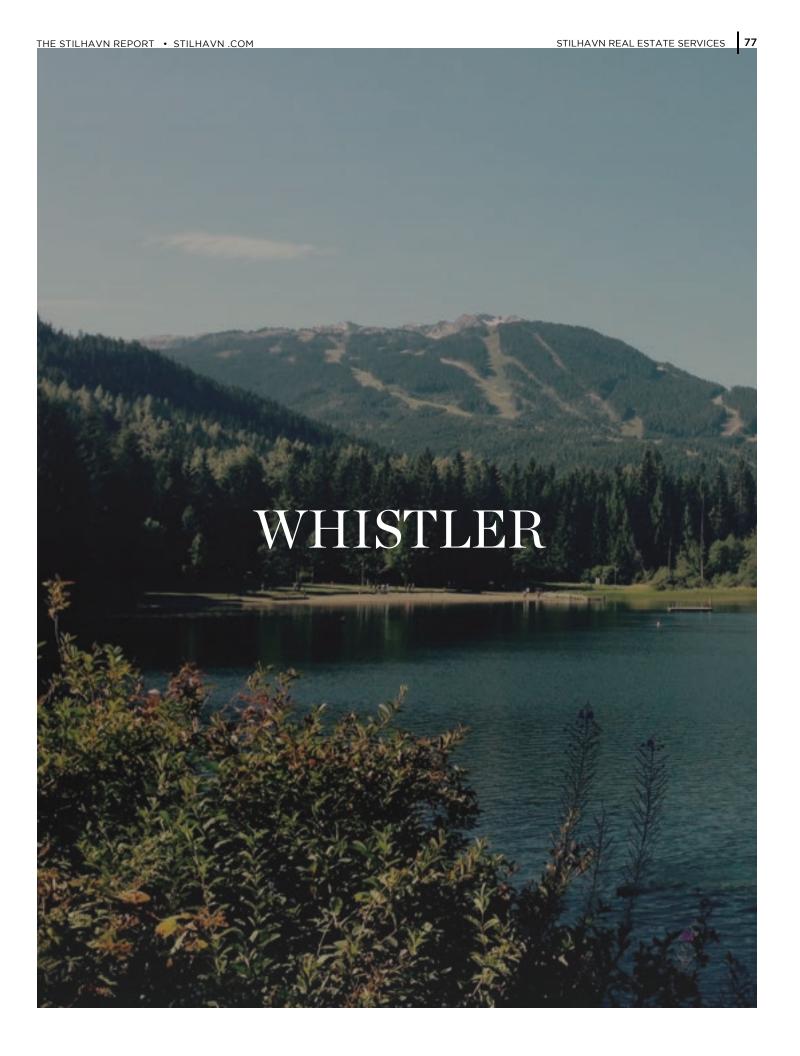


01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 01-2022 01-2023

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



March 2023

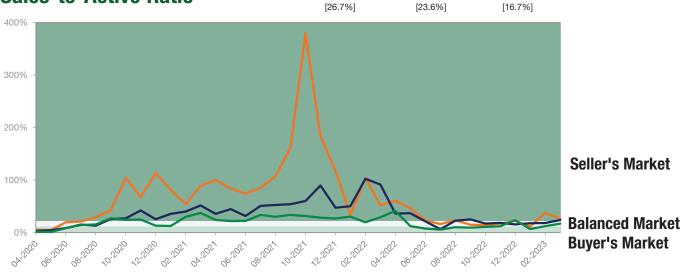
| Detached Properties | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 54 | 38 | + 42.1% | 50 | 36 | + 38.9% |
| Sales | 9 | 11 | - 18.2% | 6 | 7 | - 14.3% |
| Days on Market Average | 43 | 25 | + 72.0% | 27 | 82 | - 67.1% |
| MLS® HPI Benchmark Price | \$2,382,000 | \$2,768,500 | - 14.0% | \$2,269,200 | \$2,696,500 | - 15.8% |

| Condos | | March | | | February | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 89 | 46 | + 93.5% | 89 | 42 | + 111.9% |
| Sales | 21 | 42 | - 50.0% | 16 | 43 | - 62.8% |
| Days on Market Average | 52 | 27 | + 92.6% | 71 | 20 | + 255.0% |
| MLS® HPI Benchmark Price | \$686,600 | \$696,600 | - 1.4% | \$656,300 | \$686,100 | - 4.3% |

| Townhomes | ownhomes March February | | | | | |
|--------------------------|-------------------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2023 | 2022 | One-Year Change | 2023 | 2022 | One-Year Change |
| Total Active Listings | 45 | 33 | + 36.4% | 43 | 25 | + 72.0% |
| Sales | 12 | 17 | - 29.4% | 16 | 26 | - 38.5% |
| Days on Market Average | 46 | 11 | + 318.2% | 67 | 7 | + 857.1% |
| MLS® HPI Benchmark Price | \$1,443,700 | \$1,582,400 | - 8.8% | \$1,406,600 | \$1,532,300 | - 8.2% |

Townhome

Sales-to-Active Ratio



Condo

Detached

Detached Properties Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 1 | 2 | 10 |
| \$1,500,000 to \$1,999,999 | 0 | 4 | 0 |
| \$2,000,000 to \$2,999,999 | 6 | 9 | 62 |
| \$3,000,000 and \$3,999,999 | 1 | 8 | 5 |
| \$4,000,000 to \$4,999,999 | 1 | 3 | 1 |
| \$5,000,000 and Above | 0 | 27 | 0 |
| TOTAL | 9 | 54 | 43 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 4 | 13 | \$0 | |
| Alta Vista | 1 | 2 | \$0 | |
| Bayshores | 0 | 2 | \$0 | |
| Benchlands | 1 | 5 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 0 | 2 | \$0 | |
| Brio | 0 | 3 | \$0 | |
| Cheakamus Crossing | 0 | 0 | \$0 | |
| Emerald Estates | 0 | 5 | \$0 | |
| Function Junction | 0 | 0 | \$0 | |
| Green Lake Estates | 0 | 5 | \$0 | |
| Nesters | 0 | 2 | \$0 | |
| Nordic | 0 | 1 | \$0 | |
| Rainbow | 0 | 0 | \$0 | |
| Spring Creek | 0 | 1 | \$0 | |
| Spruce Grove | 0 | 1 | \$0 | |
| WedgeWoods | 0 | 1 | \$0 | |
| Westside | 0 | 2 | \$0 | |
| Whistler Cay Estates | 2 | 5 | \$0 | |
| Whistler Cay Heights | 0 | 2 | \$0 | |
| Whistler Creek | 0 | 0 | \$0 | |
| Whistler Village | 0 | 0 | \$0 | |
| White Gold | 1 | 1 | \$0 | |
| TOTAL* | 9 | 54 | \$2,382,000 | - 14.0% |





Condo Report – March 2023

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 1 | 0 |
| \$100,000 to \$199,999 | 0 | 3 | 0 |
| \$200,000 to \$399,999 | 4 | 24 | 60 |
| \$400,000 to \$899,999 | 6 | 26 | 83 |
| \$900,000 to \$1,499,999 | 7 | 23 | 45 |
| \$1,500,000 to \$1,999,999 | 3 | 8 | 14 |
| \$2,000,000 to \$2,999,999 | 0 | 3 | 0 |
| \$3,000,000 and \$3,999,999 | 1 | 0 | 2 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 21 | 89 | 52 |

-Sales

Active Listings

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 0 | 0 | \$0 | |
| Alta Vista | 0 | 0 | \$0 | |
| Bayshores | 0 | 0 | \$0 | |
| Benchlands | 10 | 30 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 1 | 3 | \$0 | |
| Brio | 0 | 0 | \$0 | |
| Cheakamus Crossing | 0 | 0 | \$0 | |
| Emerald Estates | 0 | 0 | \$0 | |
| Function Junction | 0 | 0 | \$0 | |
| Green Lake Estates | 0 | 0 | \$0 | |
| Nesters | 0 | 0 | \$0 | |
| Nordic | 1 | 1 | \$0 | |
| Rainbow | 0 | 0 | \$0 | |
| Spring Creek | 0 | 0 | \$0 | |
| Spruce Grove | 0 | 0 | \$0 | |
| WedgeWoods | 0 | 0 | \$0 | |
| Westside | 0 | 0 | \$0 | |
| Whistler Cay Estates | 0 | 0 | \$0 | |
| Whistler Cay Heights | 0 | 0 | \$0 | |
| Whistler Creek | 2 | 22 | \$0 | |
| Whistler Village | 7 | 33 | \$0 | |
| White Gold | 0 | 0 | \$0 | |
| TOTAL* | 21 | 89 | \$686,600 | - 1.4% |





→ MLS® HPI Benchmark Price

Townhomes Report – March 2023

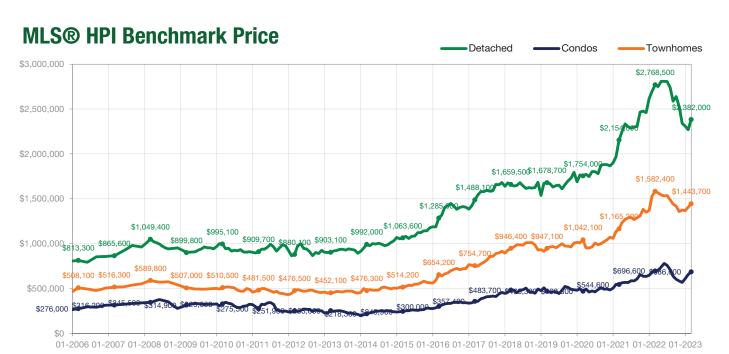
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 6 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 2 | 26 |
| \$400,000 to \$899,999 | 1 | 4 | 55 |
| \$900,000 to \$1,499,999 | 1 | 4 | 18 |
| \$1,500,000 to \$1,999,999 | 3 | 12 | 78 |
| \$2,000,000 to \$2,999,999 | 4 | 11 | 42 |
| \$3,000,000 and \$3,999,999 | 1 | 3 | 15 |
| \$4,000,000 to \$4,999,999 | 1 | 1 | 36 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 12 | 45 | 46 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 0 | 0 | \$0 | |
| Alta Vista | 1 | 4 | \$0 | |
| Bayshores | 1 | 5 | \$0 | |
| Benchlands | 3 | 11 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 0 | 5 | \$0 | |
| Brio | 0 | 0 | \$0 | |
| Cheakamus Crossing | 0 | 0 | \$0 | |
| Emerald Estates | 0 | 0 | \$0 | |
| Function Junction | 0 | 0 | \$0 | |
| Green Lake Estates | 1 | 1 | \$0 | |
| Nesters | 0 | 0 | \$0 | |
| Nordic | 2 | 8 | \$0 | |
| Rainbow | 0 | 0 | \$0 | |
| Spring Creek | 0 | 0 | \$0 | |
| Spruce Grove | 0 | 0 | \$0 | |
| WedgeWoods | 0 | 0 | \$0 | |
| Westside | 0 | 0 | \$0 | |
| Whistler Cay Estates | 1 | 0 | \$0 | |
| Whistler Cay Heights | 0 | 2 | \$0 | |
| Whistler Creek | 1 | 1 | \$0 | |
| Whistler Village | 2 | 7 | \$0 | |
| White Gold | 0 | 1 | \$0 | |
| TOTAL* | 12 | 45 | \$1,443,700 | - 8.8% |

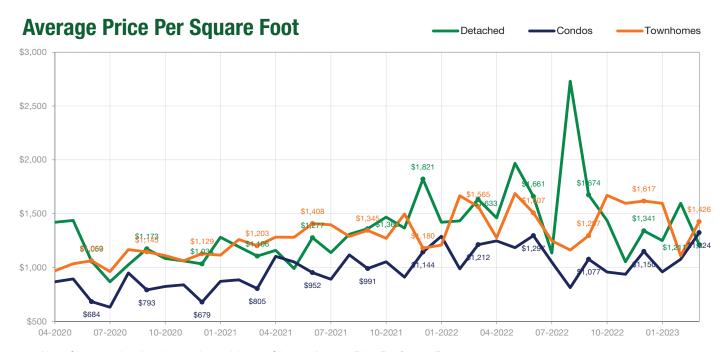




March 2023



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.



STILHAVN REAL ESTATE SERVICES:

VANCOUVER | 36 East 5th Avenue, Vancouver, B.C., V5T 1G8

NORTH SHORE | 104-2770 Valley Center Avenue, North Vancouver, B.C., V7J 0C8

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OKANAGAN | 100-3200 Richter Street, Kelowna, B.C., V1W 5K9

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VANCOUVER | NORTH SHORE | SQUAMISH | WHISTLER | OKANAGAN

We would like to acknowledge that we work and live on the traditional, unceded territory of the x*ma@k*ayam, salilwata\, Lii'wat, Skwxwu7mesh and Syilx/Okanagan People.

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