## THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS + MEDIAN SALE PRICES ACTIVITY



### TABLE OF CONTENTS

2	INTRO	15	VANCOUVER EAST	40	RICHMOND
3	MARKET	20	NORTH VANCOUVER	45	WHISTLER
4	HIGHLIGHTS	25	WEST VANCOUVER	50	SQUAMISH
5	METRO VANCOUVER	30	BURNABY NORTH	55	SUNSHINE COAST
10	VANCOUVER WEST	35	BURNABY SOUTH	61	CONTACT



Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and personality criterion. We're not striving to be the biggest, just the best.

We understand that our success-individually, and as a collective-is the result of our relentless pursuit of excellence, and an intrinsic belief that our clients deserve better than the status quo. Sell your home with the peace of mind that comes from working with the top, most celebrated talent in town.

#### HE STILHAVN REPORT • STILHAVN .COM



### THE MARKET

Metro Vancouver's housing market is experiencing a decline in homes listed for sale. While home buyers have remained active throughout the year, summer is seeing a steady decline in the supply of homes for sale since June.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential home sales in the region totaled 3,152 in August 2021, a 3.4% increase from the 3,047 sales recorded last year, and a 5.2% decrease from the 3,326 homes sold last month.

Areas covered by the REBGV include Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler. Last month's sales were 20.4% above the 10-year August sales average.

"August was busier than expected, and listings activity isn't keeping up with the pace of demand," noted Keith Stewart, REBGV economist. "This is leaving the market undersupplied. When assessing the market, it's important to understand that while year-over-year price increases have reached double digits, most of the increases happened three or more months ago. To better understand the latest home price trends in your preferred location and home type, talk with your local REALTOR<sup>®</sup>."

### HIGHLIGHTS

#### AUGUST'S HOUSING MARKET AT A GLANCE

There were 4,032 detached, attached, and apartment properties newly listed for sale on the Multiple Listing Service<sup>\*</sup> (MLS<sup>\*</sup>) in Metro Vancouver in August 2021. This shows a 30.6% decrease compared to the 5,813 homes listed last year. Compared to last month, there is a 7.9% decrease as well.

"Housing supply is the biggest factor impacting the market right now. To help relieve pressure on prices and improve people's home buying options, the market needs a more abundant supply of homes for sale." Stewart said. "Housing affordability has been a key issue in the federal election. We encourage the political parties to focus on policy solutions that will help streamline the creation of more diverse housing options for hopeful home buyers today and into the future."

The total number of homes currently listed for sale on the MLS\* system in Metro Vancouver is 9,005, an 29.7% decrease compared to last year's numbers, and further still, an 8.6% decrease compared to last month.

#### SALES-TO-ACTIVE-LISTINGS RATIO + COMPOSITE BENCHMARK PRICE

For all property types, the sales-to-active listings ratio for July 2021 is 35%. The breakdown is as follows:

Detached homes - 25.3% Townhomes - 51.8% Apartments - 39.2%

Analysts expect home prices to dip when the ratio falls below 12% for a sustained period. Home prices often rise when the sales-to-active-listings ratio goes above 20% over several months.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,176,600. This represents a 13.2% increase over August 2020 and shows a 0.1% increase compared to last month.

#### AUGUST'S REAL ESTATE SALES BY PROPERTY TYPE IN METRO VANCOUVER

**Detached Home** sales in August 2021 reached 945, a 13.7% decrease from last year's 1,095 home sales. The benchmark price for a detached home is \$1,807,100. This represents a 20.4% increase from last year and a 0.3% increase compared to last month.

**Attached Home** sales in June 2021 totaled 576, a 7.1% increase compared to the sales in August 2020. The benchmark price of an attached home is \$952,600. This represents a 16.5% increase from August 2020 and a 0.3% increase compared to last month.

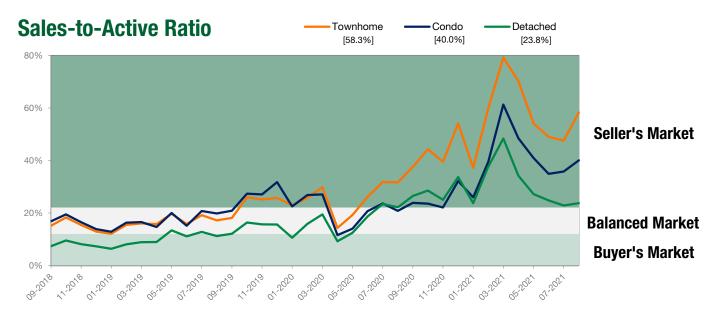
**Apartment Home** sales reached 1,631 in June 2021, a 22.4% increase compared to last year. The benchmark price of an apartment home is \$735,100. This represents a 7.6% increase from last year and a 0.2% decrease compared to last month.

## Metro Vancouver August 2021

Detached Properties	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	4,006	4,995	- 19.8%	4,596	4,824	- 4.7%
Sales	952	1,107	- 14.0%	1,050	1,130	- 7.1%
Days on Market Average	35	38	- 7.9%	30	41	- 26.8%
MLS® HPI Benchmark Price	\$1,807,100	\$1,501,000	+ 20.4%	\$1,801,100	\$1,488,500	+ 21.0%

Condos	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	4,074	6,410	- 36.4%	4,677	5,929	- 21.1%
Sales	1,631	1,335	+ 22.2%	1,674	1,402	+ 19.4%
Days on Market Average	28	32	- 12.5%	25	31	- 19.4%
MLS® HPI Benchmark Price	\$735,100	\$683,300	+ 7.6%	\$736,900	\$679,900	+ 8.4%

Townhomes	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	868	1,708	- 49.2%	1,088	1,679	- 35.2%
Sales	506	540	- 6.3%	517	534	- 3.2%
Days on Market Average	26	34	- 23.5%	20	33	- 39.4%
MLS® HPI Benchmark Price	\$952,600	\$817,600	+ 16.5%	\$949,400	\$813,800	+ 16.7%



## **Metro Vancouver**

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market	
\$99,999 and Below	0	2	0	В
\$100,000 to \$199,999	2	4	19	в
\$200,000 to \$399,999	14	21	36	В
\$400,000 to \$899,999	47	99	27	в
\$900,000 to \$1,499,999	303	570	30	С
\$1,500,000 to \$1,999,999	293	827	27	La
\$2,000,000 to \$2,999,999	182	1,038	47	Μ
\$3,000,000 and \$3,999,999	61	573	41	N
\$4,000,000 to \$4,999,999	22	289	63	Ν
\$5,000,000 and Above	28	583	78	P
TOTAL	952	4,006	35	P

Neighbourhood Sales Active Listings Benchmark Price One-Year Change   Bowen Island 4 20 \$1,430,800 + 34.1%   Burnaby East 9 29 \$1,472,200 + 17.1%   Burnaby North 26 120 \$1,761,800 + 19.3%   Burnaby North 26 120 \$1,761,800 + 19.3%   Burnaby South 38 157 \$1,788,100 + 15.0%   Coquitlam 100 233 \$1,508,600 + 22.7%   Ladner 22 41 \$1,287,300 + 28.1%   Maple Ridge 108 209 \$1,138,700 + 32.8%   New Westminster 21 71 \$1,328,500 + 20.9%   North Vancouver 72 183 \$1,865,800 + 15.5%   Pitt Meadows 9 23 \$1,199,500 + 27.2%   Port Coquitlam 36 83 \$1,249,300 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   S	•				
Burnaby East929\$1,472,200+ 17.1%Burnaby North26120\$1,761,800+ 19.3%Burnaby South38157\$1,788,100+ 15.0%Coquitlam100233\$1,508,600+ 22.7%Ladner2241\$1,287,300+ 28.1%Maple Ridge108209\$1,138,700+ 32.8%New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port Coquitlam3683\$1,249,300+ 26.5%Richmond117597\$1,920,400+ 18.3%Squanish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver West75743\$3,462,200+ 12.4%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Neighbourhood	Sales			
Burnaby North26120\$1,761,800+ 19.3%Burnaby South38157\$1,788,100+ 15.0%Coquitlam100233\$1,508,600+ 22.7%Ladner2241\$1,287,300+ 28.1%Maple Ridge108209\$1,138,700+ 32.8%New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port Coquitlam3683\$1,249,300+ 26.5%Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver West75743\$3,462,200+ 12.2%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Bowen Island	4	20	\$1,430,800	+ 34.1%
Burnaby South38157\$1,788,100+ 15.0%Coquitlam100233\$1,508,600+ 22.7%Ladner2241\$1,287,300+ 28.1%Maple Ridge108209\$1,138,700+ 32.8%New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port Coquitlam3683\$1,249,300+ 25.7%Port Moody1869\$1,855,700+ 26.5%Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver East102552\$1,689,700+ 12.4%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Burnaby East	9	29	\$1,472,200	+ 17.1%
CoquitIam100233\$1,508,600+ 22.7%Ladner2241\$1,287,300+ 28.1%Maple Ridge108209\$1,138,700+ 32.8%New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port CoquitIam3683\$1,249,300+ 25.7%Port Moody1869\$1,855,700+ 26.5%Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver Kast75743\$3,462,200+ 12.2%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Burnaby North	26	120	\$1,761,800	+ 19.3%
Ladner2241\$1,287,300+ 28.1%Maple Ridge108209\$1,138,700+ 32.8%New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port Coquitlam3683\$1,249,300+ 25.7%Port Moody1869\$1,855,700+ 26.5%Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver West75743\$3,462,200+ 12.2%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Burnaby South	38	157	\$1,788,100	+ 15.0%
Maple Ridge 108 209 \$1,138,700 + 32.8%   New Westminster 21 71 \$1,328,500 + 20.9%   North Vancouver 72 183 \$1,865,800 + 15.5%   Pitt Meadows 9 23 \$1,199,500 + 27.2%   Port Coquitlam 36 83 \$1,249,300 + 25.7%   Port Moody 18 69 \$1,855,700 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Coquitlam	100	233	\$1,508,600	+ 22.7%
New Westminster2171\$1,328,500+ 20.9%North Vancouver72183\$1,865,800+ 15.5%Pitt Meadows923\$1,199,500+ 27.2%Port Coquitlam3683\$1,249,300+ 25.7%Port Moody1869\$1,855,700+ 26.5%Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver East102552\$1,689,700+ 12.4%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Ladner	22	41	\$1,287,300	+ 28.1%
North Vancouver 72 183 \$1,865,800 + 15.5%   Pitt Meadows 9 23 \$1,199,500 + 27.2%   Port Coquitlam 36 83 \$1,249,300 + 25.7%   Port Moody 18 69 \$1,855,700 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Maple Ridge	108	209	\$1,138,700	+ 32.8%
Pitt Meadows 9 23 \$1,199,500 + 27.2%   Port Coquitlam 36 83 \$1,249,300 + 25.7%   Port Moody 18 69 \$1,855,700 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	New Westminster	21	71	\$1,328,500	+ 20.9%
Port Coquitlam 36 83 \$1,249,300 + 25.7%   Port Moody 18 69 \$1,855,700 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	North Vancouver	72	183	\$1,865,800	+ 15.5%
Port Moody 18 69 \$1,855,700 + 26.5%   Richmond 117 597 \$1,920,400 + 18.3%   Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Pitt Meadows	9	23	\$1,199,500	+ 27.2%
Richmond117597\$1,920,400+ 18.3%Squamish1958\$1,363,100+ 26.8%Sunshine Coast67166\$847,800+ 32.7%Tsawwassen41102\$1,406,200+ 22.7%Vancouver East102552\$1,689,700+ 12.4%Vancouver West75743\$3,462,200+ 12.2%West Vancouver43432\$3,088,900+ 15.6%Whistler1446\$2,478,900+ 32.3%	Port Coquitlam	36	83	\$1,249,300	+ 25.7%
Squamish 19 58 \$1,363,100 + 26.8%   Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Port Moody	18	69	\$1,855,700	+ 26.5%
Sunshine Coast 67 166 \$847,800 + 32.7%   Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Richmond	117	597	\$1,920,400	+ 18.3%
Tsawwassen 41 102 \$1,406,200 + 22.7%   Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Squamish	19	58	\$1,363,100	+ 26.8%
Vancouver East 102 552 \$1,689,700 + 12.4%   Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Sunshine Coast	67	166	\$847,800	+ 32.7%
Vancouver West 75 743 \$3,462,200 + 12.2%   West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Tsawwassen	41	102	\$1,406,200	+ 22.7%
West Vancouver 43 432 \$3,088,900 + 15.6%   Whistler 14 46 \$2,478,900 + 32.3%	Vancouver East	102	552	\$1,689,700	+ 12.4%
Whistler 14 46 \$2,478,900 + 32.3%	Vancouver West	75	743	\$3,462,200	+ 12.2%
	West Vancouver	43	432	\$3,088,900	+ 15.6%
TOTAL* 952 4,006 \$1,807,100 + 20.4%	Whistler	14	46	\$2,478,900	+ 32.3%
	TOTAL*	952	4,006	\$1,807,100	+ 20.4%



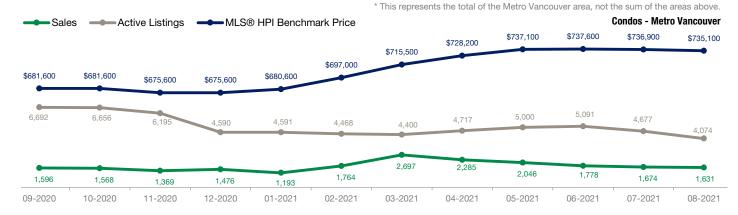
\* This represents the total of the Metro Vancouver area, not the sum of the areas above.

## **Metro Vancouver**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	1	1	43
\$100,000 to \$199,999	5	8	57
\$200,000 to \$399,999	93	137	25
\$400,000 to \$899,999	1258	2,430	26
\$900,000 to \$1,499,999	209	958	38
\$1,500,000 to \$1,999,999	35	232	47
\$2,000,000 to \$2,999,999	19	162	27
\$3,000,000 and \$3,999,999	4	61	82
\$4,000,000 to \$4,999,999	5	28	44
\$5,000,000 and Above	2	57	42
TOTAL	1,631	4,074	28

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	13	24	\$730,800	+ 9.5%
Burnaby North	117	301	\$721,700	+ 8.3%
Burnaby South	123	321	\$684,800	+ 7.1%
Coquitlam	140	238	\$586,600	+ 10.9%
Ladner	8	12	\$571,300	+ 9.8%
Maple Ridge	33	75	\$427,800	+ 17.0%
New Westminster	102	218	\$567,100	+ 8.3%
North Vancouver	99	203	\$649,600	+ 8.8%
Pitt Meadows	6	16	\$544,300	+ 16.4%
Port Coquitlam	40	62	\$523,200	+ 13.0%
Port Moody	31	43	\$723,000	+ 13.8%
Richmond	222	595	\$713,400	+ 8.9%
Squamish	10	13	\$565,500	+ 15.2%
Sunshine Coast	14	34	\$511,200	+ 13.9%
Tsawwassen	19	19	\$637,400	+ 10.0%
Vancouver East	155	377	\$629,500	+ 4.8%
Vancouver West	443	1,397	\$825,000	+ 3.2%
West Vancouver	19	54	\$1,102,400	+ 10.1%
Whistler	33	61	\$591,200	+ 18.6%
TOTAL*	1,631	4,074	\$735,100	+ 7.6%



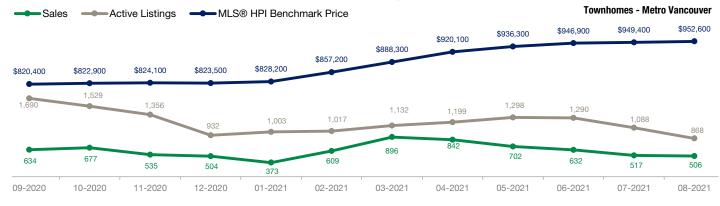
## **Metro Vancouver**

### **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	3	2
\$400,000 to \$899,999	252	314	22
\$900,000 to \$1,499,999	195	367	28
\$1,500,000 to \$1,999,999	45	115	30
\$2,000,000 to \$2,999,999	11	44	34
\$3,000,000 and \$3,999,999	1	17	108
\$4,000,000 to \$4,999,999	1	1	84
\$5,000,000 and Above	0	7	0
TOTAL	506	868	26

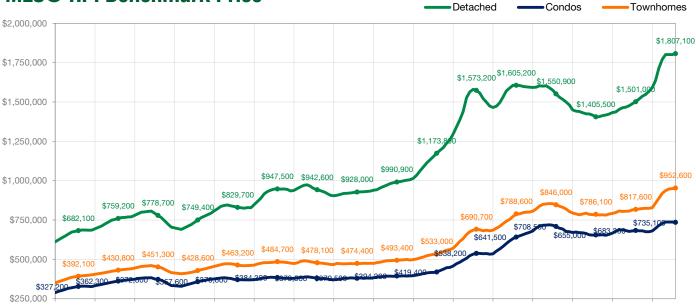
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	7	28	\$689,000	+ 3.8%
Burnaby North	33	37	\$828,900	+ 13.2%
Burnaby South	26	60	\$757,700	+ 9.0%
Coquitlam	42	49	\$848,900	+ 17.9%
Ladner	6	6	\$764,200	+ 14.7%
Maple Ridge	42	33	\$686,900	+ 24.1%
New Westminster	19	15	\$845,400	+ 13.8%
North Vancouver	38	51	\$1,140,100	+ 13.8%
Pitt Meadows	6	12	\$762,900	+ 21.9%
Port Coquitlam	21	11	\$797,700	+ 21.5%
Port Moody	8	30	\$766,300	+ 15.0%
Richmond	103	176	\$938,400	+ 15.6%
Squamish	11	17	\$879,200	+ 24.5%
Sunshine Coast	10	21	\$601,400	+ 29.6%
Tsawwassen	15	23	\$850,300	+ 8.1%
Vancouver East	28	82	\$1,021,300	+ 13.1%
Vancouver West	73	175	\$1,286,600	+ 10.7%
West Vancouver	3	25	\$0	
Whistler	15	11	\$1,269,300	+ 27.6%
TOTAL*	506	868	\$952,600	+ 16.5%

\* This represents the total of the Metro Vancouver area, not the sum of the areas above.

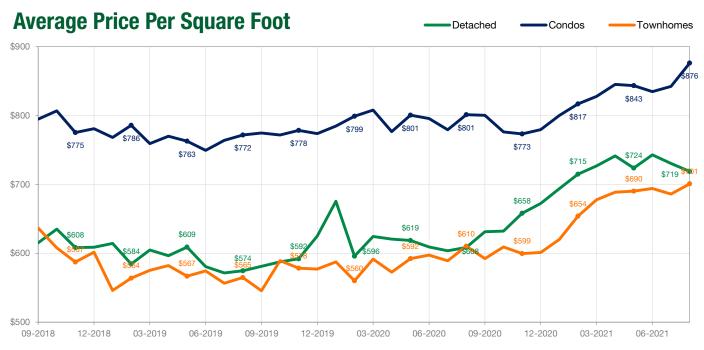


## Metro Vancouver August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

## Vancouver - West August 2021

Detached Properties	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	743	606	+ 22.6%	784	566	+ 38.5%
Sales	75	91	- 17.6%	93	77	+ 20.8%
Days on Market Average	48	33	+ 45.5%	35	37	- 5.4%
MLS® HPI Benchmark Price	\$3,462,200	\$3,084,600	+ 12.2%	\$3,466,200	\$3,053,900	+ 13.5%

Condos	August		July			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	1,397	1,908	- 26.8%	1,630	1,775	- 8.2%
Sales	443	343	+ 29.2%	421	339	+ 24.2%
Days on Market Average	27	33	- 18.2%	27	25	+ 8.0%
MLS® HPI Benchmark Price	\$825,000	\$799,400	+ 3.2%	\$829,300	\$793,900	+ 4.5%

Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	175	241	- 27.4%	234	232	+ 0.9%
Sales	73	43	+ 69.8%	46	48	- 4.2%
Days on Market Average	34	33	+ 3.0%	21	34	- 38.2%
MLS® HPI Benchmark Price	\$1,286,600	\$1,162,600	+ 10.7%	\$1,291,800	\$1,139,900	+ 13.3%

Townhome

Condo

Detached

### **Sales-to-Active Ratio**



## Vancouver - West

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	43
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	1	6	12
\$1,500,000 to \$1,999,999	2	14	37
\$2,000,000 to \$2,999,999	25	89	33
\$3,000,000 and \$3,999,999	24	178	47
\$4,000,000 to \$4,999,999	10	131	82
\$5,000,000 and Above	12	325	55
TOTAL	75	743	48

•	•					
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Arbutus	4	34	\$3,705,300	+ 8.2%		
Cambie	3	67	\$2,819,200	+ 19.9%		
Coal Harbour	1	0	\$0			
Downtown VW	0	0	\$0			
Dunbar	17	79	\$2,863,400	+ 8.6%		
Fairview VW	0	1	\$0			
False Creek	0	1	\$0			
Kerrisdale	4	44	\$3,490,500	+ 15.5%		
Kitsilano	6	32	\$2,598,300	+ 7.9%		
MacKenzie Heights	2	24	\$3,583,400	+ 13.5%		
Marpole	7	45	\$2,527,000	+ 18.2%		
Mount Pleasant VW	1	4	\$2,365,600	- 1.0%		
Oakridge VW	2	24	\$3,557,200	+ 6.9%		
Point Grey	9	91	\$3,648,400	+ 14.3%		
Quilchena	1	27	\$3,642,600	+ 16.7%		
S.W. Marine	1	28	\$3,374,500	+ 13.8%		
Shaughnessy	3	76	\$5,369,800	+ 17.8%		
South Cambie	1	13	\$4,300,100	+ 6.1%		
South Granville	6	87	\$4,242,300	+ 14.3%		
Southlands	5	40	\$3,821,400	+ 14.8%		
University VW	2	25	\$3,989,900	- 11.9%		
West End VW	0	1	\$0			
Yaletown	0	0	\$0			
TOTAL*	75	743	\$3,462,200	+ 12.2%		

\* This represents the total of the Vancouver - West area, not the sum of the areas above.



## Vancouver - West

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	11	11	33
\$400,000 to \$899,999	284	508	23
\$900,000 to \$1,499,999	101	464	33
\$1,500,000 to \$1,999,999	25	159	41
\$2,000,000 to \$2,999,999	14	137	33
\$3,000,000 and \$3,999,999	1	47	80
\$4,000,000 to \$4,999,999	5	20	44
\$5,000,000 and Above	2	51	42
TOTAL	443	1,397	27

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	0	\$0	
Cambie	22	103	\$712,500	+ 3.9%
Coal Harbour	24	126	\$1,101,500	+ 8.3%
Downtown VW	91	322	\$692,700	- 2.1%
Dunbar	2	17	\$811,700	+ 12.1%
Fairview VW	34	57	\$846,300	+ 5.6%
False Creek	23	59	\$831,200	+ 1.3%
Kerrisdale	5	24	\$1,014,100	+ 9.7%
Kitsilano	35	57	\$679,900	+ 8.5%
MacKenzie Heights	0	0	\$0	
Marpole	16	56	\$615,300	+ 5.0%
Mount Pleasant VW	3	7	\$591,400	+ 3.6%
Oakridge VW	4	10	\$1,049,800	+ 1.0%
Point Grey	0	16	\$720,500	+ 12.4%
Quilchena	6	7	\$1,235,400	+ 12.0%
S.W. Marine	3	13	\$570,000	+ 10.9%
Shaughnessy	0	2	\$661,400	+ 4.8%
South Cambie	3	41	\$949,800	+ 1.7%
South Granville	1	15	\$1,051,500	+ 9.3%
Southlands	0	1	\$903,300	+ 9.9%
University VW	52	106	\$992,200	+ 4.1%
West End VW	55	149	\$670,300	+ 0.9%
Yaletown	64	209	\$863,400	+ 3.6%
TOTAL*	443	1,397	\$825,000	+ 3.2%

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

#### **Condos - Vancouver - West**



## **Vancouver - West**

## **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	8	9	43
\$900,000 to \$1,499,999	29	52	36
\$1,500,000 to \$1,999,999	27	62	29
\$2,000,000 to \$2,999,999	8	35	32
\$3,000,000 and \$3,999,999	0	10	0
\$4,000,000 to \$4,999,999	1	1	84
\$5,000,000 and Above	0	5	0
TOTAL	73	175	34

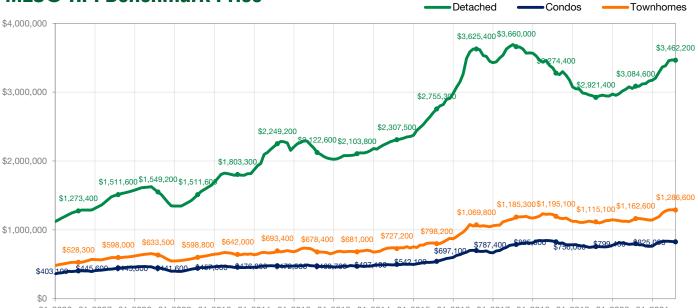
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	1	\$0	
Cambie	7	19	\$1,347,000	+ 15.3%
Coal Harbour	0	7	\$1,860,200	+ 6.8%
Downtown VW	1	7	\$1,334,100	+ 11.3%
Dunbar	2	2	\$0	
Fairview VW	9	17	\$1,110,300	+ 8.6%
False Creek	5	6	\$979,500	+ 3.0%
Kerrisdale	2	8	\$1,661,500	+ 15.2%
Kitsilano	14	12	\$1,230,700	+ 12.4%
MacKenzie Heights	0	1	\$0	
Marpole	9	17	\$1,256,700	+ 16.9%
Mount Pleasant VW	3	2	\$1,289,100	+ 4.4%
Oakridge VW	2	6	\$1,705,800	+ 16.5%
Point Grey	1	1	\$1,148,800	+ 8.5%
Quilchena	4	0	\$1,646,900	+ 13.6%
S.W. Marine	0	2	\$0	
Shaughnessy	0	2	\$1,918,100	+ 6.1%
South Cambie	2	5	\$1,886,200	+ 9.6%
South Granville	1	14	\$1,751,000	+ 11.5%
Southlands	0	0	\$0	
University VW	8	22	\$1,807,100	+ 15.9%
West End VW	0	4	\$1,379,800	+ 7.7%
Yaletown	3	20	\$1,805,900	+ 6.8%
TOTAL*	73	175	\$1,286,600	+ 10.7%

\* This represents the total of the Vancouver - West area, not the sum of the areas above.

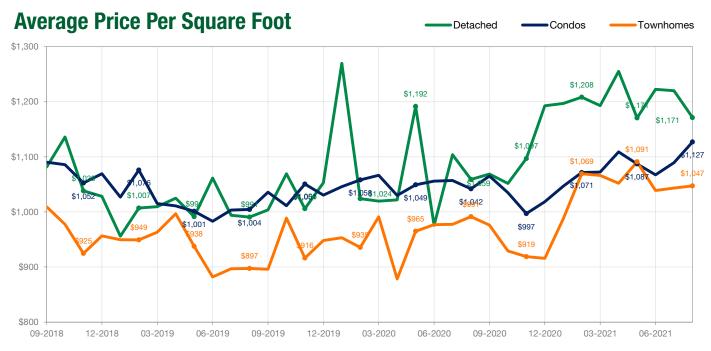
#### **Townhomes - Vancouver - West** -----Active Listings ------MLS® HPI Benchmark Price Sales \$1,291,800 \$1,288,800 \$1,286,600 \$1,274,700 \$1,242,600 \$1,188,300 \$1,164,300 \$1,167,700 \$1,158,300 \$1,150,600 \$1,141,600 \$1,141,600 256 258 229 238 243 250 234 262 196 196 186 175 95 96 88 73 57 50 55 61 46 46 34 34 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021 04-2021 05-2021 06-2021 07-2021 08-2021

## Vancouver - West August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

### August 2021

Detached Properties August			August			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	552	552	0.0%	641	460	+ 39.3%
Sales	102	118	- 13.6%	144	141	+ 2.1%
Days on Market Average	36	24	+ 50.0%	33	18	+ 83.3%
MLS® HPI Benchmark Price	\$1,689,700	\$1,502,700	+ 12.4%	\$1,692,500	\$1,487,300	+ 13.8%

Condos	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	377	608	- 38.0%	463	553	- 16.3%
Sales	155	154	+ 0.6%	158	156	+ 1.3%
Days on Market Average	21	20	+ 5.0%	21	26	- 19.2%
MLS® HPI Benchmark Price	\$629,500	\$600,800	+ 4.8%	\$632,300	\$590,300	+ 7.1%

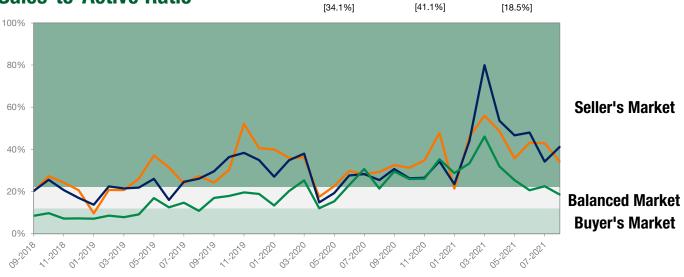
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	82	106	- 22.6%	91	103	- 11.7%
Sales	28	31	- 9.7%	39	29	+ 34.5%
Days on Market Average	32	17	+ 88.2%	35	20	+ 75.0%
MLS® HPI Benchmark Price	\$1,021,300	\$903,100	+ 13.1%	\$994,900	\$888,000	+ 12.0%

Townhome

Detached

Condo

### **Sales-to-Active Ratio**



## **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	3	0
\$900,000 to \$1,499,999	23	49	46
\$1,500,000 to \$1,999,999	52	186	26
\$2,000,000 to \$2,999,999	25	232	44
\$3,000,000 and \$3,999,999	2	64	76
\$4,000,000 to \$4,999,999	0	11	0
\$5,000,000 and Above	0	7	0
TOTAL	102	552	36

Neighbourhood	Sales	Active	Benchmark	One-Year
Neighbournood	Sales	Listings	Price	Change
Champlain Heights	0	2	\$0	
Collingwood VE	10	116	\$1,562,600	+ 11.2%
Downtown VE	0	0	\$0	
Fraser VE	5	24	\$1,659,800	+ 8.9%
Fraserview VE	6	24	\$2,128,800	+ 17.0%
Grandview Woodland	12	53	\$1,817,500	+ 10.5%
Hastings	1	13	\$1,492,400	+ 5.7%
Hastings Sunrise	1	12	\$1,673,000	+ 18.2%
Killarney VE	13	54	\$1,775,400	+ 12.4%
Knight	9	36	\$1,546,100	+ 6.8%
Main	2	20	\$1,818,400	+ 9.8%
Mount Pleasant VE	2	9	\$1,728,300	+ 2.4%
Renfrew Heights	8	47	\$1,626,300	+ 14.5%
Renfrew VE	12	48	\$1,580,600	+ 18.7%
South Marine	1	4	\$1,417,100	+ 17.3%
South Vancouver	13	50	\$1,746,600	+ 19.5%
Strathcona	1	5	\$1,587,300	+ 3.6%
Victoria VE	6	35	\$1,517,400	+ 8.6%
TOTAL*	102	552	\$1,689,700	+ 12.4%

\* This represents the total of the Vancouver - East area, not the sum of the areas above.

**Detached Homes - Vancouver - East** 



### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	12	15
\$400,000 to \$899,999	135	267	22
\$900,000 to \$1,499,999	14	78	19
\$1,500,000 to \$1,999,999	0	12	0
\$2,000,000 to \$2,999,999	2	5	15
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	0	0
TOTAL	155	377	21

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	1	1	\$796,800	+ 10.2%
Collingwood VE	44	80	\$527,700	+ 4.0%
Downtown VE	6	29	\$654,500	- 4.7%
Fraser VE	6	12	\$745,100	+ 7.7%
Fraserview VE	2	1	\$0	
Grandview Woodland	4	14	\$564,700	- 0.4%
Hastings	6	16	\$532,800	+ 2.1%
Hastings Sunrise	1	1	\$497,000	+ 0.1%
Killarney VE	5	7	\$618,600	+ 17.5%
Knight	0	11	\$823,500	+ 8.1%
Main	4	4	\$919,500	+ 5.5%
Mount Pleasant VE	28	71	\$631,100	+ 10.2%
Renfrew Heights	0	8	\$420,800	- 0.8%
Renfrew VE	3	10	\$598,600	- 1.8%
South Marine	34	61	\$711,700	+ 8.0%
South Vancouver	2	13	\$653,800	+ 11.9%
Strathcona	3	20	\$697,100	+ 6.6%
Victoria VE	6	18	\$671,900	+ 1.1%
TOTAL*	155	377	\$629,500	+ 4.8%



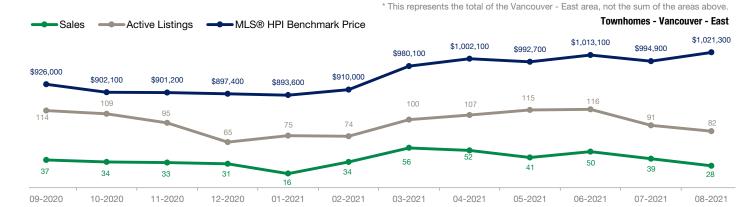
\* This represents the total of the Vancouver - East area, not the sum of the areas above.

**Condos - Vancouver - East** 

## **Townhomes Report – August 2021**

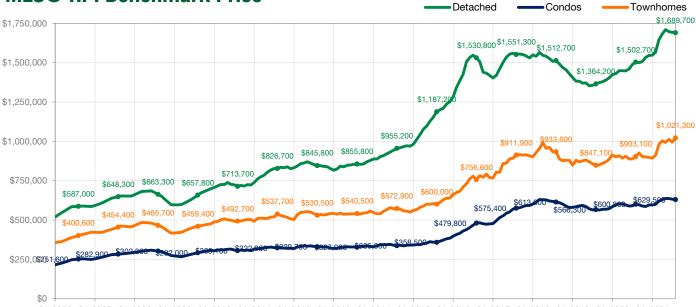
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	9	28	34
\$900,000 to \$1,499,999	18	41	32
\$1,500,000 to \$1,999,999	1	13	16
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	28	82	32

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	5	13	\$908,100	+ 15.7%
Collingwood VE	6	15	\$938,300	+ 15.9%
Downtown VE	0	1	\$0	
Fraser VE	1	1	\$1,265,300	+ 16.9%
Fraserview VE	0	1	\$0	
Grandview Woodland	2	7	\$1,192,900	+ 14.2%
Hastings	2	0	\$1,056,100	+ 17.8%
Hastings Sunrise	0	3	\$0	
Killarney VE	2	8	\$745,800	+ 17.5%
Knight	0	8	\$1,229,800	+ 18.1%
Main	0	0	\$1,114,600	+ 12.4%
Mount Pleasant VE	0	12	\$1,167,500	+ 6.0%
Renfrew Heights	0	0	\$0	
Renfrew VE	0	1	\$981,500	+ 20.2%
South Marine	5	9	\$966,700	+ 16.9%
South Vancouver	0	1	\$0	
Strathcona	4	0	\$1,076,900	+ 7.5%
Victoria VE	1	2	\$1,156,700	+ 14.9%
TOTAL*	28	82	\$1,021,300	+ 13.1%



## Vancouver - East August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$1,000 \$900 \$912 \$856 \$887 \$<mark>86</mark>0 \$845 \$80 \$838 \$829 \$795 \$826 \$800 \$791 \$800 \$7 \$739 \$700 \$600 09-2018 12-2018 09-2020 03-2019 06-2019 09-2019 12-2019 03-2020 06-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

## North Vancouver August 2021

Detached Properties	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	183	337	- 45.7%	246	331	- 25.7%
Sales	72	103	- 30.1%	72	101	- 28.7%
Days on Market Average	28	24	+ 16.7%	19	35	- 45.7%
MLS® HPI Benchmark Price	\$1,865,800	\$1,614,900	+ 15.5%	\$1,896,300	\$1,600,300	+ 18.5%

Condos	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	203	482	- 57.9%	242	429	- 43.6%
Sales	99	92	+ 7.6%	137	120	+ 14.2%
Days on Market Average	25	28	- 10.7%	17	23	- 26.1%
MLS® HPI Benchmark Price	\$649,600	\$597,200	+ 8.8%	\$654,800	\$595,000	+ 10.1%

Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	51	133	- 61.7%	70	140	- 50.0%
Sales	38	45	- 15.6%	31	41	- 24.4%
Days on Market Average	23	21	+ 9.5%	19	14	+ 35.7%
MLS® HPI Benchmark Price	\$1,140,100	\$1,002,200	+ 13.8%	\$1,125,500	\$985,600	+ 14.2%

Townhome

Condo

Detached

### Sales-to-Active Ratio



## **North Vancouver**

## **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	7	10
\$900,000 to \$1,499,999	10	15	25
\$1,500,000 to \$1,999,999	32	44	24
\$2,000,000 to \$2,999,999	23	64	24
\$3,000,000 and \$3,999,999	4	35	43
\$4,000,000 to \$4,999,999	1	9	52
\$5,000,000 and Above	1	9	203
TOTAL	72	183	28

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	2	2	\$1,922,700	+ 17.0%
Boulevard	4	6	\$2,022,400	+ 12.8%
Braemar	0	3	\$0	
Calverhall	1	7	\$1,594,000	+ 13.2%
Canyon Heights NV	3	28	\$2,056,100	+ 13.1%
Capilano NV	2	4	\$1,970,300	+ 16.2%
Central Lonsdale	7	15	\$1,644,500	+ 13.3%
Deep Cove	0	4	\$1,779,500	+ 19.1%
Delbrook	2	3	\$2,084,200	+ 21.4%
Dollarton	3	2	\$2,022,300	+ 17.6%
Edgemont	3	10	\$2,299,200	+ 14.5%
Forest Hills NV	0	9	\$2,134,400	+ 13.5%
Grouse Woods	0	0	\$2,033,100	+ 19.5%
Harbourside	0	0	\$0	
Indian Arm	2	3	\$0	
Indian River	0	1	\$1,698,400	+ 15.4%
Lower Lonsdale	2	6	\$1,683,500	+ 13.9%
Lynn Valley	11	15	\$1,713,200	+ 18.8%
Lynnmour	0	4	\$0	
Mosquito Creek	0	1	\$0	
Norgate	0	1	\$1,660,400	+ 14.5%
Northlands	0	1	\$0	
Pemberton Heights	2	2	\$2,122,200	+ 8.8%
Pemberton NV	3	5	\$1,437,400	+ 13.2%
Princess Park	0	2	\$1,980,100	+ 18.6%
Queensbury	1	3	\$1,554,000	+ 6.1%
Roche Point	0	0	\$1,642,000	+ 15.7%
Seymour NV	1	6	\$1,793,300	+ 19.7%
Tempe	1	2	\$2,017,400	+ 20.7%
Upper Delbrook	4	9	\$2,093,600	+ 14.0%
Upper Lonsdale	8	19	\$1,865,300	+ 15.9%
Westlynn	3	6	\$1,551,100	+ 15.8%
Westlynn Terrace	4	0	\$0	
Windsor Park NV	2	2	\$1,552,600	+ 14.6%
Woodlands-Sunshine-Cascade	1	2	\$0	
TOTAL*	72	183	\$1,865,800	+ 15.5%

\* This represents the total of the North Vancouver area, not the sum of the areas above.

#### **Detached Homes - North Vancouver**



## **North Vancouver**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	3	4	21
\$400,000 to \$899,999	78	117	25
\$900,000 to \$1,499,999	14	54	29
\$1,500,000 to \$1,999,999	2	13	35
\$2,000,000 to \$2,999,999	1	7	15
\$3,000,000 and \$3,999,999	1	4	5
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	2	0
TOTAL	99	203	25

Neighbourhood	Sales	Active	Benchmark	One-Year
		Listings	Price	Change
Blueridge NV	1	1	\$0	
Boulevard	0	0	\$0	
Braemar	0	0	\$0	
Calverhall	0	0	\$0	
Canyon Heights NV	0	0	\$0	
Capilano NV	0	8	\$1,014,200	- 3.0%
Central Lonsdale	18	34	\$707,500	+ 7.7%
Deep Cove	0	0	\$0	
Delbrook	0	1	\$0	
Dollarton	0	0	\$0	
Edgemont	0	2	\$1,224,800	+ 17.4%
Forest Hills NV	0	0	\$0	
Grouse Woods	0	0	\$0	
Harbourside	0	3	\$692,000	+ 11.7%
Indian Arm	0	0	\$0	
Indian River	0	0	\$779,900	+ 10.9%
Lower Lonsdale	29	62	\$580,200	+ 5.7%
Lynn Valley	14	16	\$737,300	+ 12.5%
Lynnmour	9	22	\$698,000	+ 11.6%
Mosquito Creek	9	8	\$738,700	
Norgate	4	3	\$679,200	+ 15.2%
Northlands	1	1	\$897,100	+ 6.3%
Pemberton Heights	0	3	\$0	
Pemberton NV	8	29	\$480,000	+ 11.9%
Princess Park	0	0	\$0	
Queensbury	0	0	\$0	
Roche Point	2	4	\$651,100	+ 11.7%
Seymour NV	0	0	\$0	
Tempe	0	0	\$0	
Upper Delbrook	0	0	\$0	
Upper Lonsdale	4	6	\$746,600	+ 15.3%
Westlynn	0	0	\$0	
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	0	\$0	
Woodlands-Sunshine-Cascade	0	0	\$0	
TOTAL*	99	203	\$649,600	+ 8.8%

\* This represents the total of the North Vancouver area, not the sum of the areas above.

**Condos - North Vancouver** 



## **North Vancouver**

## **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	5	21
\$900,000 to \$1,499,999	23	30	22
\$1,500,000 to \$1,999,999	9	15	26
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	38	51	23

port nagat		-		
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Rhuaridge NV/	0	0	\$0	
Blueridge NV			• •	
Boulevard Braemar	0	0	\$0 \$0	
	-	-		
Calverhall	0	0	\$0	
Canyon Heights NV	1	0	\$0	
Capilano NV	0	0	\$0	
Central Lonsdale	5	5	\$1,227,600	+ 13.3%
Deep Cove	0	0	\$0	
Delbrook	0	0	\$0	
Dollarton	0	0	\$0	
Edgemont	1	6	\$1,679,200	+ 10.3%
Forest Hills NV	0	0	\$0	
Grouse Woods	0	0	\$0	
Harbourside	0	0	\$0	
Indian Arm	0	0	\$0	
Indian River	0	0	\$1,217,000	+ 13.9%
Lower Lonsdale	9	15	\$1,222,500	+ 11.2%
Lynn Valley	3	1	\$1,030,400	+ 13.3%
Lynnmour	0	8	\$923,000	+ 12.1%
Mosquito Creek	1	1	\$1,062,800	
Norgate	1	0	\$0	
Northlands	1	1	\$1,346,500	+ 11.4%
Pemberton Heights	0	0	\$0	
Pemberton NV	10	6	\$1,179,100	+ 15.8%
Princess Park	0	0	\$0	
Queensbury	0	4	\$0	
Roche Point	3	2	\$1,113,200	+ 14.3%
Seymour NV	1	0	\$1,191,300	+ 11.7%
Tempe	0	0	\$0	
Upper Delbrook	0	0	\$0	
Upper Lonsdale	2	2	\$799,300	+ 13.1%
Westlynn	0	0	\$927,000	+ 14.0%
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	0	\$0	
Woodlands-Sunshine-Cascade	0	0	\$0	
TOTAL*	38	51	\$1,140,100	+ 13.8%
· • · · · •		<b>v</b> .	<i>Q</i> 1,110,100	1 1010 / 3

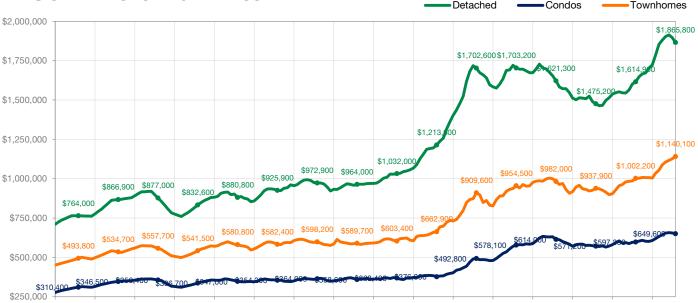
\* This represents the total of the North Vancouver area, not the sum of the areas above.

#### **Townhomes - North Vancouver**



## North Vancouver August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$900 \$873 \$852 \$844 \$79 \$791 \$ \$800 \$792 \$785 \$786 \$763 \$719 \$751 \$743 \$700 \$672 \$663 \$655 66 \$611 592 \$600 \$500 09-2020 09-2018 12-2018 03-2019 06-2019 09-2019 12-2019 03-2020 06-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

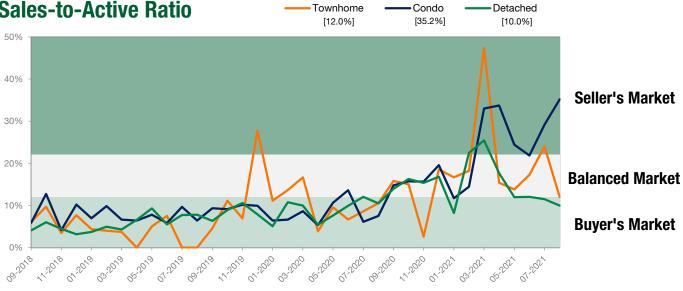
## **West Vancouver** August 2021

Detached Properties		August			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	432	468	- 7.7%	470	449	+ 4.7%
Sales	43	49	- 12.2%	54	54	0.0%
Days on Market Average	43	63	- 31.7%	35	45	- 22.2%
MLS® HPI Benchmark Price	\$3,088,900	\$2,671,600	+ 15.6%	\$3,121,800	\$2,661,000	+ 17.3%

Condos		August			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	54	147	- 63.3%	72	147	- 51.0%
Sales	19	11	+ 72.7%	21	9	+ 133.3%
Days on Market Average	43	41	+ 4.9%	49	50	- 2.0%
MLS® HPI Benchmark Price	\$1,102,400	\$1,001,600	+ 10.1%	\$1,142,300	\$997,100	+ 14.6%

Townhomes		August			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	25	38	- 34.2%	25	35	- 28.6%
Sales	3	4	- 25.0%	6	3	+ 100.0%
Days on Market Average	41	28	+ 46.4%	40	46	- 13.0%
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

### **Sales-to-Active Ratio**



## **West Vancouver**

## **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	2	0
\$900,000 to \$1,499,999	3	4	16
\$1,500,000 to \$1,999,999	3	14	8
\$2,000,000 to \$2,999,999	16	102	54
\$3,000,000 and \$3,999,999	8	79	39
\$4,000,000 to \$4,999,999	5	67	53
\$5,000,000 and Above	8	163	43
TOTAL	43	432	43

•	•			
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	2	15	\$3,590,900	+ 10.8%
Ambleside	6	51	\$2,433,700	+ 15.9%
Bayridge	1	13	\$2,974,700	+ 23.2%
British Properties	6	75	\$3,176,500	+ 12.1%
Canterbury WV	0	9	\$0	
Caulfeild	4	26	\$2,989,300	+ 20.0%
Cedardale	2	6	\$2,359,400	+ 17.1%
Chartwell	1	31	\$4,156,700	+ 14.4%
Chelsea Park	0	3	\$0	
Cypress	0	6	\$3,253,000	+ 17.9%
Cypress Park Estates	1	10	\$2,990,200	+ 12.8%
Deer Ridge WV	0	0	\$0	
Dundarave	1	27	\$3,187,400	+ 14.9%
Eagle Harbour	1	8	\$2,308,000	+ 17.8%
Eagleridge	1	1	\$0	
Furry Creek	1	8	\$0	
Gleneagles	2	4	\$3,029,500	+ 17.9%
Glenmore	1	24	\$2,672,700	+ 23.2%
Horseshoe Bay WV	0	12	\$2,124,900	+ 21.2%
Howe Sound	0	5	\$3,523,000	+ 15.6%
Lions Bay	5	6	\$2,113,200	+ 24.7%
Olde Caulfeild	0	7	\$0	
Panorama Village	0	0	\$0	
Park Royal	0	4	\$0	
Passage Island	0	0	\$0	
Queens	1	23	\$3,341,400	+ 12.4%
Rockridge	0	2	\$0	
Sandy Cove	0	2	\$0	
Sentinel Hill	3	20	\$2,370,500	+ 10.2%
Upper Caulfeild	0	2	\$3,188,300	+ 15.8%
West Bay	2	6	\$4,128,100	+ 14.5%
Westhill	1	11	\$4,119,500	+ 15.0%
Westmount WV	1	8	\$3,883,500	+ 19.0%
Whitby Estates	0	1	\$0	
Whytecliff	0	6	\$2,540,400	+ 16.0%
TOTAL*	43	432	\$3,088,900	+ 15.6%

\* This represents the total of the West Vancouver area, not the sum of the areas above.

#### **Detached Homes - West Vancouver**



## **West Vancouver**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	3	0
\$400,000 to \$899,999	5	13	29
\$900,000 to \$1,499,999	7	17	24
\$1,500,000 to \$1,999,999	4	8	117
\$2,000,000 to \$2,999,999	2	2	9
\$3,000,000 and \$3,999,999	1	5	10
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	4	0
TOTAL	19	54	43

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	5	19	\$769,000	+ 13.1%
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	2	2	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	2	\$2,190,800	- 3.5%
Deer Ridge WV	0	1	\$0	
Dundarave	7	12	\$1,223,000	+ 7.7%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	2	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	1	3	\$1,276,600	+ 8.6%
Park Royal	4	12	\$1,181,500	+ 10.6%
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	1	\$0	
Whytecliff	0	0	\$0	
TOTAL*	19	54	\$1,102,400	+ 10.1%

\* This represents the total of the West Vancouver area, not the sum of the areas above.

#### **Condos - West Vancouver**



## **West Vancouver**

## **Townhomes Report – August 2021**

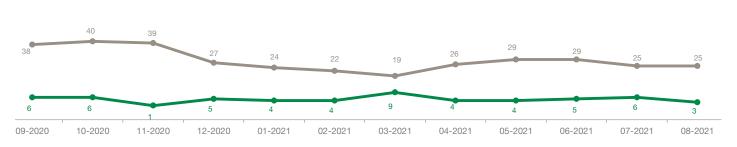
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	7	7
\$1,500,000 to \$1,999,999	0	5	0
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	1	6	108
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	3	25	41

Sales

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	0	3	\$0 \$0	
Bayridge	0	0	\$0	
British Properties	0	1	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	1	\$0	
Chartwell	0	0	\$0 \$0	
Chelsea Park	0	1	\$0 \$0	
Cypress	0	0	\$0 \$0	
Cypress Park Estates	0	0	\$0 \$0	
Deer Ridge WV	0	0	\$0 \$0	
Dundarave	0	5	\$0 \$0	
	0	0	\$0 \$0	
Eagle Harbour				
Eagleridge	0	0	\$0	
Furry Creek	0	3	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	0	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	1	0	\$0	
Panorama Village	1	5	\$0	
Park Royal	0	3	\$0	
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	1	3	\$0	
Whytecliff	0	0	\$0	
TOTAL*	3	25	\$0	

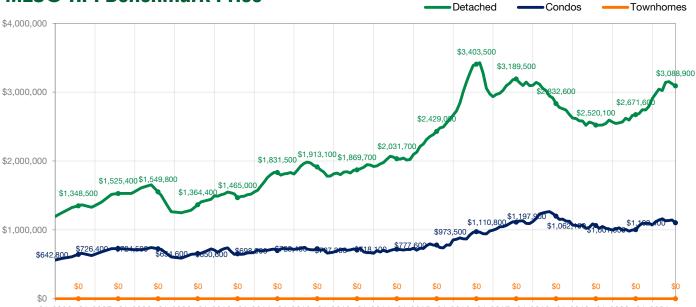
\* This represents the total of the West Vancouver area, not the sum of the areas above.

**Townhomes - West Vancouver** 

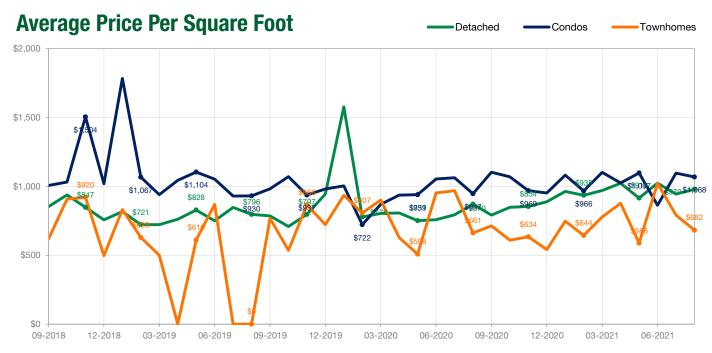


## West Vancouver August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

## Burnaby North August 2021

Detached Properties		August			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	120	145	- 17.2%	145	143	+ 1.4%
Sales	26	58	- 55.2%	45	36	+ 25.0%
Days on Market Average	37	27	+ 37.0%	38	28	+ 35.7%
MLS® HPI Benchmark Price	\$1,761,800	\$1,477,400	+ 19.3%	\$1,746,800	\$1,477,900	+ 18.2%

Condos		August			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	301	425	- 29.2%	320	357	- 10.4%
Sales	117	103	+ 13.6%	112	85	+ 31.8%
Days on Market Average	28	23	+ 21.7%	25	31	- 19.4%
MLS® HPI Benchmark Price	\$721,700	\$666,300	+ 8.3%	\$716,600	\$663,200	+ 8.1%

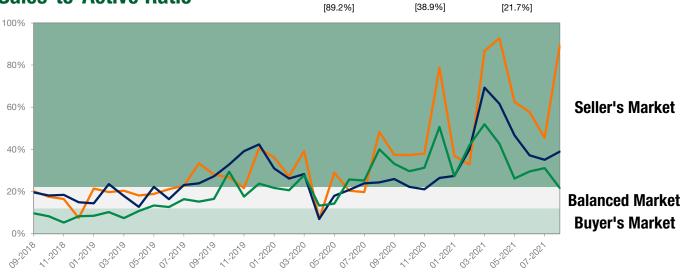
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	37	56	- 33.9%	55	66	- 16.7%
Sales	33	27	+ 22.2%	25	13	+ 92.3%
Days on Market Average	18	37	- 51.4%	19	18	+ 5.6%
MLS® HPI Benchmark Price	\$828,900	\$732,500	+ 13.2%	\$830,500	\$735,400	+ 12.9%

Townhome

Condo

Detached

### **Sales-to-Active Ratio**



## **Burnaby North**

## **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	5	11	53
\$1,500,000 to \$1,999,999	15	59	29
\$2,000,000 to \$2,999,999	5	37	34
\$3,000,000 and \$3,999,999	1	10	84
\$4,000,000 to \$4,999,999	0	3	0
\$5,000,000 and Above	0	0	0
TOTAL	26	120	37

-	-			
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	1	8	\$1,651,600	+ 14.4%
Capitol Hill BN	6	14	\$1,733,600	+ 20.3%
Cariboo	0	0	\$0	
Central BN	1	4	\$1,533,400	+ 22.4%
Forest Hills BN	0	3	\$0	
Government Road	3	10	\$2,059,100	+ 19.8%
Lake City Industrial	0	0	\$0	
Montecito	3	10	\$1,751,000	+ 17.9%
Oakdale	1	4	\$0	
Parkcrest	2	21	\$1,721,400	+ 15.7%
Simon Fraser Hills	0	0	\$0	
Simon Fraser Univer.	2	2	\$2,029,300	+ 21.6%
Sperling-Duthie	2	10	\$1,766,600	+ 17.2%
Sullivan Heights	0	5	\$0	
Vancouver Heights	1	7	\$1,750,200	+ 22.8%
Westridge BN	0	6	\$1,691,400	+ 12.2%
Willingdon Heights	4	16	\$1,610,100	+ 19.1%
TOTAL*	26	120	\$1,761,800	+ 19.3%

\* This represents the total of the Burnaby North area, not the sum of the areas above.

#### **Detached Homes - Burnaby North**



## **Burnaby North**

## Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	6	9	27
\$400,000 to \$899,999	98	209	27
\$900,000 to \$1,499,999	13	71	32
\$1,500,000 to \$1,999,999	0	10	0
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	117	301	28

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	59	160	\$833,200	+ 7.7%
Capitol Hill BN	4	4	\$480,900	+ 14.5%
Cariboo	6	8	\$487,900	+ 8.9%
Central BN	5	42	\$518,800	+ 11.6%
Forest Hills BN	0	0	\$0	
Government Road	2	14	\$541,200	+ 9.4%
Lake City Industrial	0	0	\$0	
Montecito	1	0	\$0	
Oakdale	0	0	\$0	
Parkcrest	2	0	\$0	
Simon Fraser Hills	0	0	\$417,700	+ 14.1%
Simon Fraser Univer.	22	50	\$595,700	+ 6.2%
Sperling-Duthie	0	0	\$0	
Sullivan Heights	11	13	\$469,900	+ 11.7%
Vancouver Heights	2	9	\$706,900	+ 14.9%
Westridge BN	0	0	\$0	
Willingdon Heights	3	1	\$609,700	+ 11.7%
TOTAL*	117	301	\$721,700	+ 8.3%



 $^{\ast}$  This represents the total of the Burnaby North area, not the sum of the areas above.

## **Burnaby North**

## **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	24	23	18
\$900,000 to \$1,499,999	8	12	11
\$1,500,000 to \$1,999,999	1	2	84
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	33	37	18

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	2	6	\$977,000	+ 9.1%
Capitol Hill BN	1	0	\$759,400	+ 12.8%
Cariboo	2	0	\$0	
Central BN	4	5	\$908,300	+ 11.3%
Forest Hills BN	4	5	\$845,300	+ 10.2%
Government Road	0	2	\$987,500	+ 10.6%
Lake City Industrial	0	0	\$0	
Montecito	4	4	\$680,400	+ 16.1%
Oakdale	0	0	\$0	
Parkcrest	0	0	\$0	
Simon Fraser Hills	4	3	\$729,600	+ 19.2%
Simon Fraser Univer.	6	5	\$793,400	+ 14.3%
Sperling-Duthie	0	1	\$0	
Sullivan Heights	1	2	\$884,500	+ 13.5%
Vancouver Heights	2	0	\$918,400	+ 7.3%
Westridge BN	0	2	\$679,900	+ 10.7%
Willingdon Heights	3	2	\$964,200	+ 14.1%
TOTAL*	33	37	\$828,900	+ 13.2%

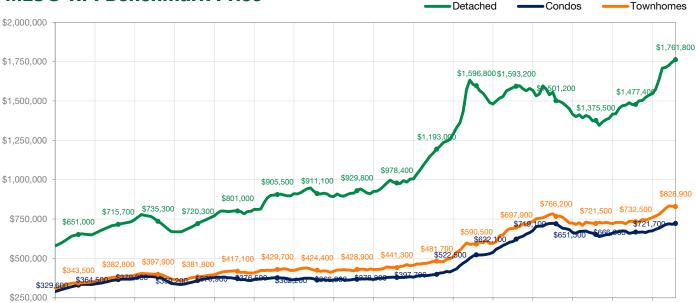


\* This represents the total of the Burnaby North area, not the sum of the areas above.

#### **Townhomes - Burnaby North**

## Burnaby North August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$900 \$800 \$774 \$754 \$738 \$700 \$715 \$704 \$702 \$682 \$610 \$6 \$600 \$55 560 \$500 \$400 09-2018 12-2018 03-2019 06-2019 09-2019 12-2019 03-2020 06-2020 09-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

## Burnaby South August 2021

Detached Properties August			August			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	157	188	- 16.5%	175	180	- 2.8%
Sales	38	26	+ 46.2%	40	27	+ 48.1%
Days on Market Average	35	35	0.0%	30	35	- 14.3%
MLS® HPI Benchmark Price	\$1,788,100	\$1,555,100	+ 15.0%	\$1,774,500	\$1,559,300	+ 13.8%

Condos	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	321	429	- 25.2%	336	379	- 11.3%
Sales	123	81	+ 51.9%	121	73	+ 65.8%
Days on Market Average	30	28	+ 7.1%	28	26	+ 7.7%
MLS® HPI Benchmark Price	\$684,800	\$639,700	+ 7.1%	\$677,200	\$654,800	+ 3.4%

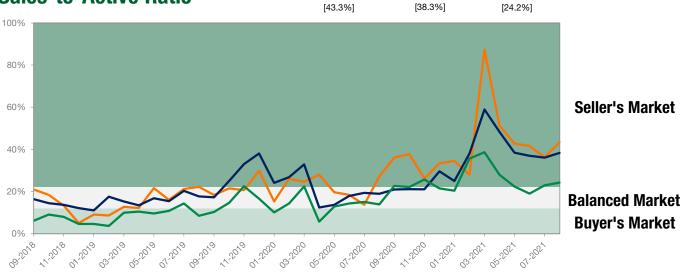
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	60	70	- 14.3%	69	66	+ 4.5%
Sales	26	19	+ 36.8%	25	9	+ 177.8%
Days on Market Average	17	14	+ 21.4%	22	59	- 62.7%
MLS® HPI Benchmark Price	\$757,700	\$694,900	+ 9.0%	\$755,800	\$697,700	+ 8.3%

Townhome

Detached

Condo

### **Sales-to-Active Ratio**



## **Burnaby South**

## **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	1	12	8
\$1,500,000 to \$1,999,999	20	53	22
\$2,000,000 to \$2,999,999	15	61	58
\$3,000,000 and \$3,999,999	2	25	10
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	4	0
TOTAL	38	157	35

	•			
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	9	\$0	
Buckingham Heights	2	4	\$2,289,200	+ 6.7%
Burnaby Hospital	4	11	\$1,660,500	+ 14.8%
Burnaby Lake	2	13	\$1,689,100	+ 20.8%
Central Park BS	1	8	\$1,554,600	+ 14.9%
Deer Lake	1	15	\$2,338,000	+ 16.3%
Deer Lake Place	2	4	\$1,931,100	+ 16.5%
Forest Glen BS	3	14	\$1,832,900	+ 15.5%
Garden Village	2	4	\$1,650,400	+ 12.6%
Greentree Village	2	3	\$0	
Highgate	1	8	\$1,550,900	+ 15.8%
Metrotown	5	10	\$1,948,300	+ 10.5%
Oaklands	0	0	\$0	
South Slope	7	32	\$1,769,400	+ 13.9%
Suncrest	1	9	\$1,460,800	+ 20.1%
Upper Deer Lake	5	13	\$1,882,400	+ 14.6%
TOTAL*	38	157	\$1,788,100	+ 15.0%

\* This represents the total of the Burnaby South area, not the sum of the areas above.

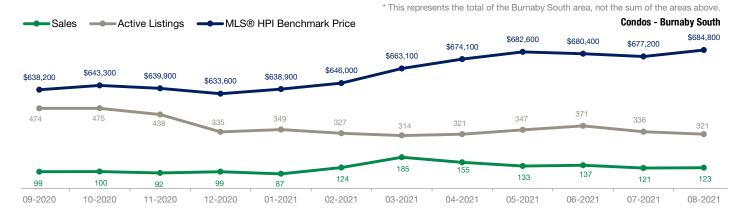
**Detached Homes - Burnaby South**  Sales \$1,788,100 \$1,774,500 \$1,765,100 \$1,755,200 \$1,728,000 \$1,696,200 \$1,629,300 \$1,596,400 \$1,579,700 \$1,577,600 \$1,573,400 \$1.564.000 233 222 206 184 175 157 135 128 177 186 152 112 71 62 40 38 48 52 41 39 39 40 24 26 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021 04-2021 05-2021 06-2021 07-2021 08-2021

# **Burnaby South**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	105	236	29
\$900,000 to \$1,499,999	18	73	37
\$1,500,000 to \$1,999,999	0	8	0
\$2,000,000 to \$2,999,999	0	3	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	123	321	30

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	1	3	\$662,200	+ 8.8%
Burnaby Lake	0	0	\$0	
Central Park BS	4	17	\$605,100	+ 8.0%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	14	40	\$723,300	+ 6.5%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$0	
Highgate	16	41	\$653,400	+ 6.5%
Metrotown	74	188	\$683,800	+ 6.6%
Oaklands	1	2	\$723,400	+ 14.1%
South Slope	13	28	\$762,100	+ 9.6%
Suncrest	0	0	\$0	
Upper Deer Lake	0	2	\$0	
TOTAL*	123	321	\$684,800	+ 7.1%



# **Burnaby South**

### **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	16	32	15
\$900,000 to \$1,499,999	10	20	20
\$1,500,000 to \$1,999,999	0	7	0
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	26	60	17

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	1	1	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	0	0	\$835,200	+ 7.0%
Burnaby Lake	4	3	\$1,000,100	+ 8.5%
Central Park BS	2	2	\$964,100	+ 9.7%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	0	7	\$983,400	+ 8.7%
Garden Village	0	0	\$0	
Greentree Village	1	3	\$937,600	+ 10.5%
Highgate	5	10	\$755,300	+ 7.9%
Metrotown	6	20	\$815,300	+ 9.6%
Oaklands	2	3	\$1,370,500	+ 6.3%
South Slope	5	11	\$946,700	+ 10.8%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	26	60	\$757,700	+ 9.0%

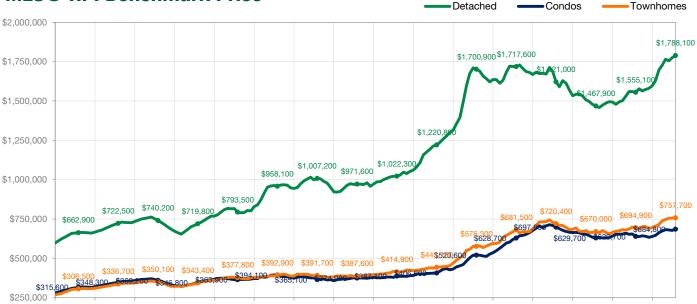
\* This represents the total of the Burnaby South area, not the sum of the areas above.

**Townhomes - Burnaby South** 



### Burnaby South August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$900 \$800 \$815 . 750 \$747 \$744 \$742 \$737 \$737 \$737 \$722 \$700 \$67 \$642 \$636 \$612 \$600 \$500 09-2018 12-2018 03-2019 06-2019 09-2019 12-2019 03-2020 06-2020 09-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

# Richmond August 2021

Detached Properties	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	597	604	- 1.2%	657	578	+ 13.7%
Sales	117	98	+ 19.4%	94	94	0.0%
Days on Market Average	40	46	- 13.0%	32	52	- 38.5%
MLS® HPI Benchmark Price	\$1,920,400	\$1,623,600	+ 18.3%	\$1,910,000	\$1,594,400	+ 19.8%

Condos	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	595	784	- 24.1%	691	716	- 3.5%
Sales	222	141	+ 57.4%	236	163	+ 44.8%
Days on Market Average	37	40	- 7.5%	27	34	- 20.6%
MLS® HPI Benchmark Price	\$713,400	\$655,000	+ 8.9%	\$714,800	\$645,900	+ 10.7%

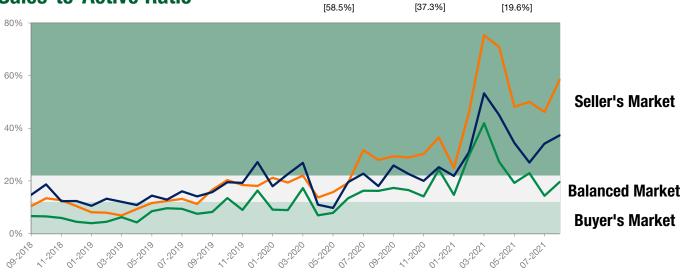
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	176	329	- 46.5%	210	306	- 31.4%
Sales	103	92	+ 12.0%	97	97	0.0%
Days on Market Average	27	43	- 37.2%	22	44	- 50.0%
MLS® HPI Benchmark Price	\$938,400	\$811,500	+ 15.6%	\$932,600	\$808,500	+ 15.3%

Townhome

Condo

Detached

#### **Sales-to-Active Ratio**



# **Richmond**

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	2	0
\$900,000 to \$1,499,999	10	44	13
\$1,500,000 to \$1,999,999	49	173	27
\$2,000,000 to \$2,999,999	44	234	58
\$3,000,000 and \$3,999,999	10	91	47
\$4,000,000 to \$4,999,999	3	30	44
\$5,000,000 and Above	1	23	11
TOTAL	117	597	40

-	-			
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	8	23	\$2,019,700	+ 14.1%
Bridgeport RI	1	15	\$1,604,200	+ 20.1%
Brighouse	0	14	\$0	
Brighouse South	1	3	\$0	
Broadmoor	3	56	\$2,132,400	+ 15.7%
East Cambie	6	16	\$1,615,200	+ 22.7%
East Richmond	1	18	\$2,293,900	+ 33.3%
Garden City	7	23	\$1,625,500	+ 24.8%
Gilmore	1	9	\$0	
Granville	14	53	\$1,966,900	+ 13.0%
Hamilton RI	1	9	\$1,412,900	+ 35.5%
Ironwood	2	17	\$1,616,200	+ 21.5%
Lackner	5	22	\$2,245,400	+ 15.6%
McLennan	5	16	\$2,109,200	+ 25.9%
McLennan North	1	5	\$1,929,900	+ 15.0%
McNair	4	33	\$1,776,100	+ 23.1%
Quilchena RI	5	23	\$1,761,700	+ 14.5%
Riverdale RI	5	34	\$1,788,700	+ 12.0%
Saunders	7	26	\$1,667,500	+ 19.0%
Sea Island	2	3	\$961,900	+ 20.0%
Seafair	4	30	\$2,142,900	+ 13.6%
South Arm	7	27	\$1,511,600	+ 22.0%
Steveston North	5	38	\$1,665,400	+ 19.5%
Steveston South	1	5	\$1,850,300	+ 20.0%
Steveston Village	4	5	\$1,736,900	+ 20.3%
Terra Nova	3	14	\$2,102,800	+ 14.3%
West Cambie	3	14	\$1,582,400	+ 18.6%
Westwind	3	6	\$1,913,200	+ 17.0%
Woodwards	8	40	\$1,695,100	+ 17.7%
TOTAL*	117	597	\$1,920,400	+ 18.3%

\* This represents the total of the Richmond area, not the sum of the areas above.

**Detached Homes - Richmond** 



## Richmond

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	3	82
\$200,000 to \$399,999	21	49	35
\$400,000 to \$899,999	177	406	34
\$900,000 to \$1,499,999	21	118	63
\$1,500,000 to \$1,999,999	2	10	36
\$2,000,000 to \$2,999,999	0	3	0
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	0	0
TOTAL	222	595	37

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	3	4	\$487,400	+ 15.8%
Bridgeport RI	2	4	\$599,200	+ 7.9%
Brighouse	91	282	\$672,600	+ 7.3%
Brighouse South	23	48	\$601,800	+ 4.0%
Broadmoor	1	0	\$519,700	+ 7.7%
East Cambie	3	1	\$505,600	- 6.4%
East Richmond	0	3	\$751,300	+ 6.2%
Garden City	0	0	\$0	
Gilmore	0	0	\$0	
Granville	1	9	\$256,800	+ 9.8%
Hamilton RI	8	11	\$621,900	+ 7.5%
Ironwood	3	16	\$587,600	+ 8.3%
Lackner	0	0	\$0	
McLennan	0	0	\$0	
McLennan North	11	22	\$779,500	+ 6.8%
McNair	0	0	\$0	
Quilchena RI	0	0	\$443,300	+ 14.2%
Riverdale RI	2	4	\$566,100	+ 10.9%
Saunders	0	0	\$0	
Sea Island	0	0	\$0	
Seafair	0	0	\$483,300	+ 15.7%
South Arm	9	19	\$331,400	+ 11.5%
Steveston North	0	1	\$455,700	+ 12.8%
Steveston South	15	20	\$559,400	+ 4.2%
Steveston Village	0	8	\$0	
Terra Nova	0	1	\$0	
West Cambie	49	142	\$681,900	+ 7.4%
Westwind	0	0	\$0	
Woodwards	1	0	\$0	
TOTAL*	222	595	\$713,400	+ 8.9%

\* This represents the total of the Richmond area, not the sum of the areas above.

**Condos - Richmond** -Sales -Active Listings -MLS® HPI Benchmark Price \$718,300 \$714,800 \$714,800 \$713,400 \$709,200 \$698,700 \$683,500 \$668,100 \$655,900 \$653.800 \$651,500 \$650,800 749 723 691 671 650 638 644 611 785 786 781 595 343 302 249 202 236 222 203 197 178 156 154 142 09-2020 10-2020 12-2020 11-2020 01-2021 02-2021 03-2021 04-2021 05-2021 06-2021 07-2021 08-2021

### Richmond

### **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	47	56	18
\$900,000 to \$1,499,999	53	114	33
\$1,500,000 to \$1,999,999	3	5	69
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	103	176	27

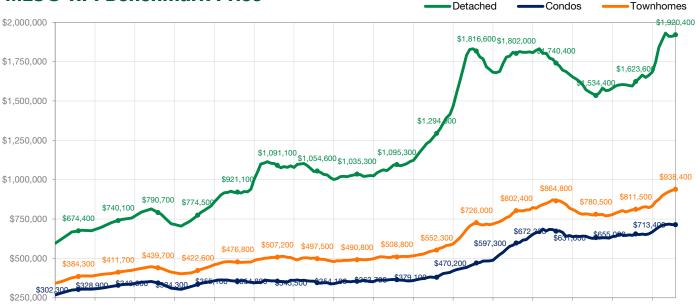
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	2	1	\$597,900	+ 21.1%
Bridgeport RI	4	24	\$815,000	+ 28.9%
Brighouse	7	20	\$875,400	+ 18.3%
Brighouse South	14	17	\$869,400	+ 7.6%
Broadmoor	5	7	\$1,098,000	+ 15.5%
East Cambie	2	5	\$844,600	+ 10.7%
East Richmond	0	0	\$0	
Garden City	0	1	\$1,053,600	+ 16.4%
Gilmore	0	0	\$0	
Granville	1	5	\$837,100	+ 18.8%
Hamilton RI	10	5	\$778,800	+ 17.7%
Ironwood	2	3	\$811,600	+ 21.5%
Lackner	0	5	\$1,092,200	+ 20.6%
McLennan	0	0	\$0	
McLennan North	18	23	\$1,038,400	+ 11.6%
McNair	1	2	\$650,800	+ 17.6%
Quilchena RI	0	0	\$770,000	+ 20.5%
Riverdale RI	2	4	\$952,800	+ 17.1%
Saunders	4	4	\$761,800	+ 17.1%
Sea Island	0	0	\$0	
Seafair	2	0	\$1,084,300	+ 13.5%
South Arm	1	10	\$781,300	+ 16.6%
Steveston North	2	2	\$754,800	+ 18.7%
Steveston South	5	8	\$1,056,300	+ 18.0%
Steveston Village	1	2	\$941,300	+ 17.4%
Terra Nova	1	2	\$1,088,700	+ 17.8%
West Cambie	15	18	\$950,500	+ 17.5%
Westwind	1	0	\$944,500	+ 18.7%
Woodwards	3	8	\$926,000	+ 15.3%
TOTAL*	103	176	\$938,400	+ 15.6%

\* This represents the total of the Richmond area, not the sum of the areas above.

**Townhomes - Richmond**  Sales \$938,400 \$932,600 \$923,500 \$911,600 \$898 200 \$874,800 \$859,000 \$833,100 \$824,600 \$827,600 \$822,200 \$813,300 315 291 320 239 243 237 239 237 214 226 210 176 168 180 117 110 113 103 97 94 91 88 78 59 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021 04-2021 05-2021 06-2021 07-2021 08-2021

# Richmond August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$800 \$745 \$750 \$700 706 669 \$694 \$65 673 \$643 \$650 \$63 \$64 \$643 \$64 \$59 \$591 \$600 \$58 \$578 \$569 \$554 \$550 \$50 \$500 12-2018 09-2020 09-2018 03-2019 06-2019 09-2019 12-2019 03-2020 06-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

# Whistler August 2021

Detached Properties	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	46	118	- 61.0%	47	115	- 59.1%
Sales	14	18	- 22.2%	16	16	0.0%
Days on Market Average	56	74	- 24.3%	48	31	+ 54.8%
MLS® HPI Benchmark Price	\$2,478,900	\$1,873,600	+ 32.3%	\$2,463,800	\$1,891,800	+ 30.2%

Condos	August			July			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change	
Total Active Listings	61	154	- 60.4%	73	148	- 50.7%	
Sales	33	20	+ 65.0%	38	22	+ 72.7%	
Days on Market Average	43	50	- 14.0%	39	94	- 58.5%	
MLS® HPI Benchmark Price	\$591,200	\$498,600	+ 18.6%	\$592,200	\$471,900	+ 25.5%	

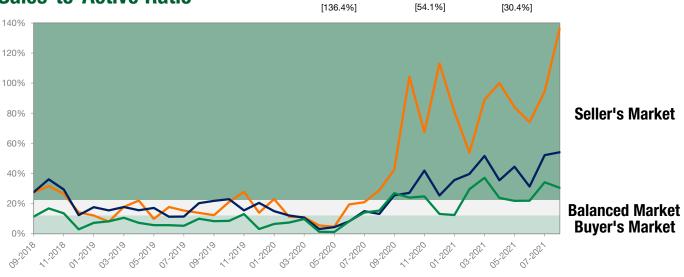
Townhomes	August			July			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change	
Total Active Listings	11	94	- 88.3%	18	101	- 82.2%	
Sales	15	27	- 44.4%	17	21	- 19.0%	
Days on Market Average	38	56	- 32.1%	13	61	- 78.7%	
MLS® HPI Benchmark Price	\$1,269,300	\$994,900	+ 27.6%	\$1,293,900	\$1,008,400	+ 28.3%	

Townhome

Condo

Detached

### **Sales-to-Active Ratio**



# Whistler

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	0	9
\$900,000 to \$1,499,999	0	2	0
\$1,500,000 to \$1,999,999	1	1	38
\$2,000,000 to \$2,999,999	1	6	1
\$3,000,000 and \$3,999,999	5	8	22
\$4,000,000 to \$4,999,999	2	9	16
\$5,000,000 and Above	4	20	149
TOTAL	14	46	56

	lagao		-	
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	2	5	\$0	
Alta Vista	0	0	\$0	
Bayshores	0	5	\$0	
Benchlands	0	2	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	2	\$0	
Brio	0	5	\$0	
Cheakamus Crossing	0	2	\$0	
Emerald Estates	1	7	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	2	1	\$0	
Nesters	0	3	\$0	
Nordic	0	1	\$0	
Rainbow	1	2	\$0	
Spring Creek	0	1	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	1	0	\$0	
Westside	1	0	\$0	
Whistler Cay Estates	2	2	\$0	
Whistler Cay Heights	0	2	\$0	
Whistler Creek	0	2	\$0	
Whistler Village	1	0	\$0	
White Gold	3	2	\$0	
TOTAL*	14	46	\$2,478,900	+ 32.3%

\* This represents the total of the Whistler area, not the sum of the areas above.

**Detached Homes - Whistler**  Sales Active Listings — MLS® HPI Benchmark Price \$2,512,100 \$2,478,900 \$2,467,800 \$2,463,800 \$2,416,300 \$2,293,500 \$2,100,200 \$2,030,500 \$1,990,100 \$2,001,100 \$1,980,500 \$1,977,400 97 73 61 60 88 55 55 54 77 47 77 46 26 21 18 20 19 14 13 16 10 9 13 12 09-2020 10-2020 12-2020 02-2021 05-2021 06-2021 11-2020 01-2021 03-2021 04-2021 07-2021 08-2021

# Whistler

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	3	5	52
\$200,000 to \$399,999	6	8	17
\$400,000 to \$899,999	17	31	37
\$900,000 to \$1,499,999	5	15	57
\$1,500,000 to \$1,999,999	1	1	15
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	1	0	231
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	33	61	43

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	0	0	\$0	
Alta Vista	1	0	\$0	
Bayshores	0	0	\$0	
Benchlands	8	15	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	2	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	0	\$0	
Nordic	2	3	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	0	0	\$0	
Whistler Creek	11	10	\$0	
Whistler Village	11	31	\$0	
White Gold	0	0	\$0	
TOTAL*	33	61	\$591,200	+ 18.6%



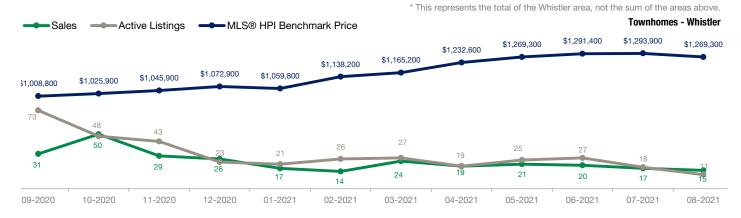
\* This represents the total of the Whistler area, not the sum of the areas above.

# **Whistler**

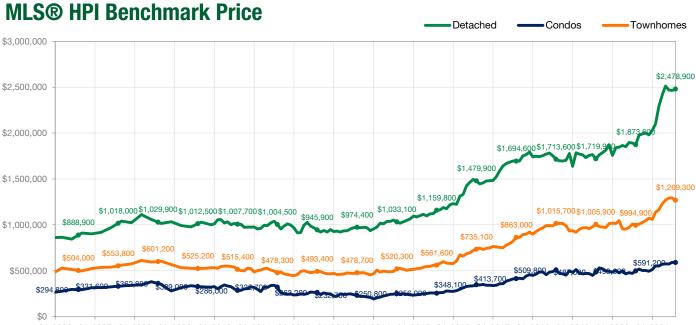
### **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	2	0
\$400,000 to \$899,999	5	2	44
\$900,000 to \$1,499,999	3	2	62
\$1,500,000 to \$1,999,999	4	3	11
\$2,000,000 to \$2,999,999	3	2	39
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	15	11	38

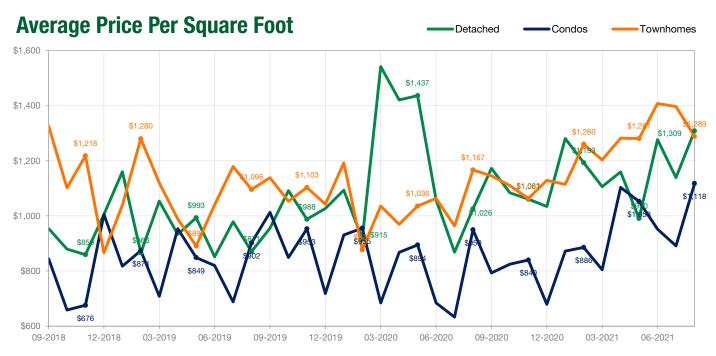
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	2	0	\$0	
Alta Vista	1	0	\$0	
Bayshores	0	0	\$0	
Benchlands	1	1	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	1	0	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	0	\$0	
Nordic	2	5	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	2	2	\$0	
Whistler Creek	1	1	\$0	
Whistler Village	5	2	\$0	
White Gold	0	0	\$0	
TOTAL*	15	11	\$1,269,300	+ 27.6%



# Whistler August 2021



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

# Squamish August 2021

Detached Properties	August			July		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	58	104	- 44.2%	80	110	- 27.3%
Sales	19	29	- 34.5%	14	25	- 44.0%
Days on Market Average	33	37	- 10.8%	26	35	- 25.7%
MLS® HPI Benchmark Price	\$1,363,100	\$1,075,400	+ 26.8%	\$1,359,800	\$1,071,400	+ 26.9%

Condos	August			August July			July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change		
Total Active Listings	13	74	- 82.4%	11	80	- 86.3%		
Sales	10	17	- 41.2%	15	20	- 25.0%		
Days on Market Average	13	48	- 72.9%	19	35	- 45.7%		
MLS® HPI Benchmark Price	\$565,500	\$490,800	+ 15.2%	\$564,700	\$465,400	+ 21.3%		

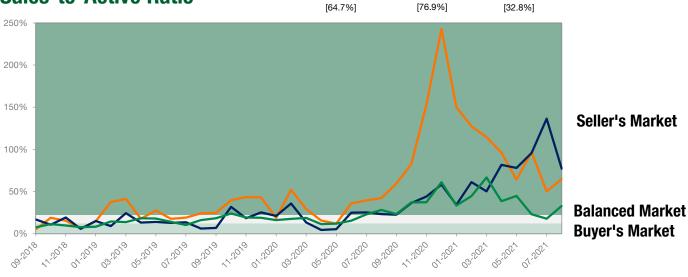
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	17	50	- 66.0%	24	51	- 52.9%
Sales	11	21	- 47.6%	12	20	- 40.0%
Days on Market Average	23	37	- 37.8%	14	35	- 60.0%
MLS® HPI Benchmark Price	\$879,200	\$706,200	+ 24.5%	\$889,200	\$714,500	+ 24.5%

Townhome

Condo

Detached

### **Sales-to-Active Ratio**

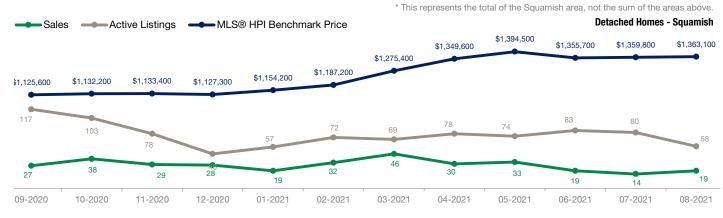


# **Squamish**

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	2	15
\$400,000 to \$899,999	1	2	44
\$900,000 to \$1,499,999	10	16	35
\$1,500,000 to \$1,999,999	4	14	44
\$2,000,000 to \$2,999,999	0	17	0
\$3,000,000 and \$3,999,999	0	5	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	1	0
TOTAL	19	58	33

•				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	4	10	\$1,249,500	+ 26.2%
Brennan Center	1	5	\$1,638,900	+ 27.2%
Britannia Beach	1	2	\$0	
Business Park	0	0	\$0	
Dentville	0	2	\$0	
Downtown SQ	1	3	\$1,232,300	+ 23.9%
Garibaldi Estates	6	5	\$1,286,700	+ 24.9%
Garibaldi Highlands	3	11	\$1,586,600	+ 29.1%
Hospital Hill	0	3	\$0	
Northyards	0	3	\$0	
Paradise Valley	0	0	\$0	
Plateau	0	0	\$1,790,600	
Ring Creek	0	0	\$0	
Squamish Rural	0	1	\$0	
Tantalus	0	2	\$1,743,900	+ 26.6%
University Highlands	0	3	\$1,883,500	+ 25.0%
Upper Squamish	0	0	\$0	
Valleycliffe	3	8	\$1,276,400	+ 26.4%
TOTAL*	19	58	\$1,363,100	+ 26.8%

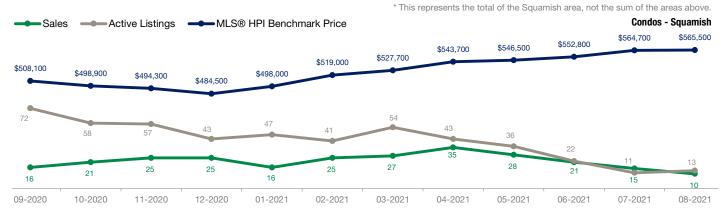


# **Squamish**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	1	30
\$400,000 to \$899,999	8	11	9
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	10	13	13

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	0	\$0	
Brennan Center	0	0	\$0	
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	1	\$379,900	+ 15.7%
Downtown SQ	5	8	\$648,000	+ 15.0%
Garibaldi Estates	3	1	\$462,600	+ 12.7%
Garibaldi Highlands	0	0	\$0	
Hospital Hill	0	0	\$0	
Northyards	0	1	\$0	
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	1	1	\$379,900	+ 15.7%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	1	1	\$410,200	+ 15.6%
TOTAL*	10	13	\$565,500	+ 15.2%



# **Squamish**

### **Townhomes Report – August 2021**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	4	8	34
\$900,000 to \$1,499,999	7	9	16
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	11	17	23

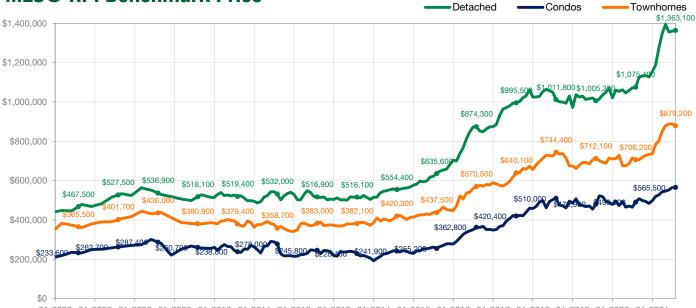
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	0	\$928,600	+ 27.3%
Brennan Center	0	2	\$933,900	+ 26.5%
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	1	2	\$950,100	+ 26.3%
Downtown SQ	2	3	\$924,800	+ 25.7%
Garibaldi Estates	6	3	\$840,000	+ 27.2%
Garibaldi Highlands	0	1	\$972,000	+ 24.2%
Hospital Hill	0	0	\$0	
Northyards	1	4	\$908,800	+ 26.4%
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	0	1	\$1,025,100	+ 20.3%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	1	1	\$0	
TOTAL*	11	17	\$879,200	+ 24.5%



\* This represents the total of the Squamish area, not the sum of the areas above.

# Squamish August 2021

### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$700 \$63\* \$600 \$570 \$522 \$524 \$500 45 \$400 \$300 09-2018 06-2019 12-2018 03-2019 09-2020 09-2019 12-2019 03-2020 06-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

# Sunshine Coast August 2021

Detached Properties	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	166	318	- 47.8%	196	352	- 44.3%
Sales	67	105	- 36.2%	77	102	- 24.5%
Days on Market Average	33	58	- 43.1%	28	88	- 68.2%
MLS® HPI Benchmark Price	\$847,800	\$639,100	+ 32.7%	\$833,800	\$625,100	+ 33.4%

Condos	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	34	64	- 46.9%	42	66	- 36.4%
Sales	14	12	+ 16.7%	5	7	- 28.6%
Days on Market Average	80	80	0.0%	85	171	- 50.3%
MLS® HPI Benchmark Price	\$511,200	\$448,900	+ 13.9%	\$521,500	\$428,800	+ 21.6%

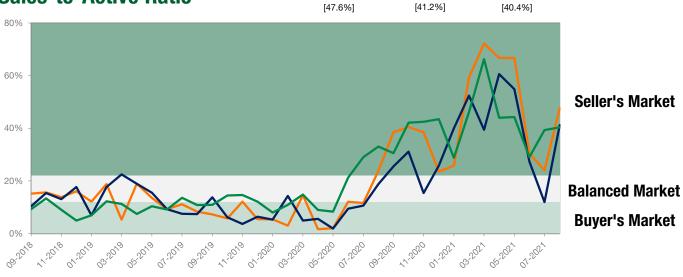
Townhomes	August				July	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	21	63	- 66.7%	25	69	- 63.8%
Sales	10	15	- 33.3%	6	8	- 25.0%
Days on Market Average	33	143	- 76.9%	20	179	- 88.8%
MLS® HPI Benchmark Price	\$601,400	\$464,200	+ 29.6%	\$611,600	\$476,100	+ 28.5%

Townhome

Condo

Detached

### **Sales-to-Active Ratio**



## **Sunshine Coast**

### **Detached Properties Report – August 2021**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	2	3	19
\$200,000 to \$399,999	3	12	11
\$400,000 to \$899,999	30	44	26
\$900,000 to \$1,499,999	23	60	36
\$1,500,000 to \$1,999,999	6	18	29
\$2,000,000 to \$2,999,999	1	22	68
\$3,000,000 and \$3,999,999	1	3	10
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	1	3	282
TOTAL	67	166	33

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	1	0	\$0	
Gibsons & Area	15	31	\$941,500	+ 33.4%
Halfmn Bay Secret Cv Redroofs	5	18	\$839,500	+ 32.7%
Keats Island	1	3	\$0	
Nelson Island	0	1	\$0	
Pender Harbour Egmont	9	35	\$767,500	+ 35.7%
Roberts Creek	3	19	\$1,006,300	+ 34.1%
Sechelt District	33	59	\$768,700	+ 30.5%
TOTAL*	67	166	\$847,800	+ 32.7%

\* This represents the total of the Sunshine Coast area, not the sum of the areas above.

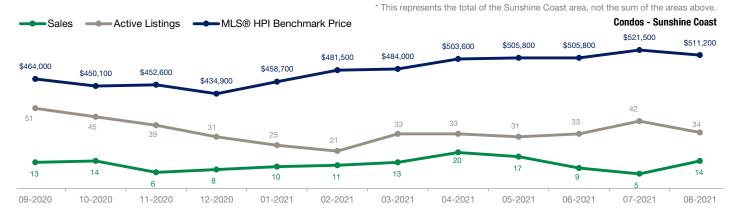
**Detached Homes - Sunshine Coast**  Sales Active Listings MLS® HPI Benchmark Price \$847,800 \$838,300 \$834,100 \$833,800 \$821,800 \$765,000 \$737,300 \$715,900 \$702,500 \$688,200 \$671,600 \$651,100 298 210 196 192 182 160 247 154 166 146 198 145 91 104 106 80 84 85 77 71 67 63 61 42 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021 04-2021 05-2021 06-2021 07-2021 08-2021

## **Sunshine Coast**

### Condo Report – August 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	47
\$200,000 to \$399,999	1	2	38
\$400,000 to \$899,999	8	24	36
\$900,000 to \$1,499,999	4	7	187
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	14	34	80

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	0	0	\$0	
Gibsons & Area	9	17	\$426,100	+ 17.8%
Halfmn Bay Secret Cv Redroofs	0	0	\$0	
Keats Island	0	0	\$0	
Nelson Island	0	0	\$0	
Pender Harbour Egmont	1	0	\$0	
Roberts Creek	0	0	\$0	
Sechelt District	4	17	\$557,700	+ 9.9%
TOTAL*	14	34	\$511,200	+ 13.9%

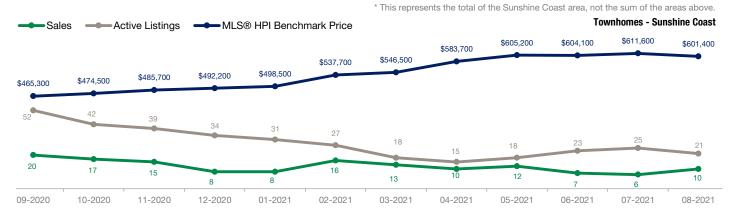


# **Sunshine Coast**

### **Townhomes Report – August 2021**

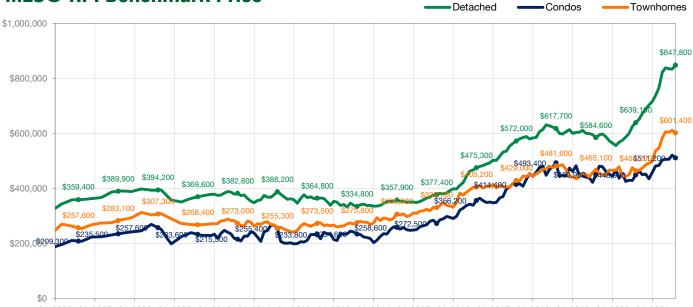
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	8	16	36
\$900,000 to \$1,499,999	2	2	24
\$1,500,000 to \$1,999,999	0	3	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	10	21	33

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Gambier Island	0	0	\$0	
Gibsons & Area	3	15	\$616,600	+ 24.8%
Halfmn Bay Secret Cv Redroofs	0	1	\$0	
Keats Island	0	0	\$0	
Nelson Island	0	0	\$0	
Pender Harbour Egmont	1	0	\$0	
Roberts Creek	0	0	\$0	
Sechelt District	6	5	\$603,000	+ 31.2%
TOTAL*	10	21	\$601,400	+ 29.6%



## Sunshine Coast August 2021

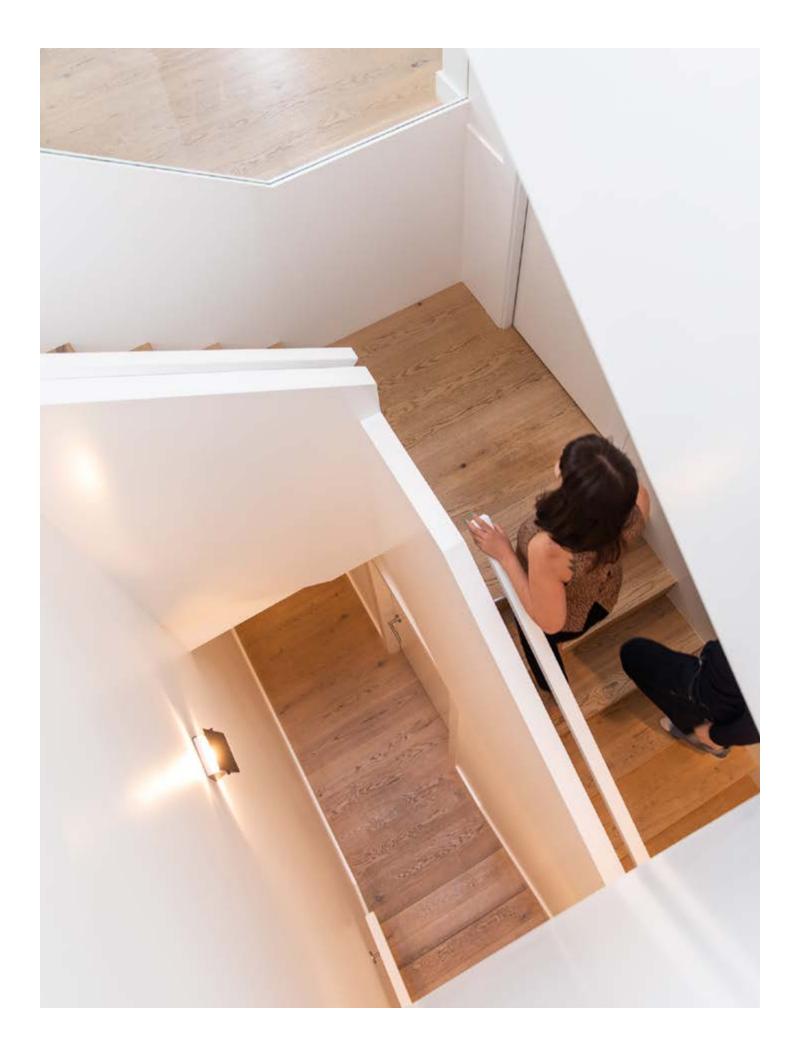
### **MLS® HPI Benchmark Price**



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

#### **Average Price Per Square Foot** Detached Condos Townhomes \$700 \$600 \$536 \$526 \$537 \$500 \$484 \$421 \$399 \$387 \$381 \$400 \$37 \$369 \$363 \$355 340 \$387 \$300 \$200 12-2018 06-2019 09-2020 09-2018 03-2019 09-2019 12-2019 03-2020 06-2020 12-2020 03-2021 06-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





#### #FINDYOURHAVN

#### STILHAVN REAL ESTATE SERVICES

VANCOUVER | 36 East 5th Avenue, Vancouver BC, V5T 1G8 NORTH SHORE | 104 - 2770 Valley Center Avenue, North Vancouver BC, V7J 0C8 NORTH SHORE | 104 - 3151 Woodbine Drive, North Vancouver BC, V7R 2S4 SQUAMISH | 1388 Main Street, PO Box 537, Squamish BC, V8B 0A4 WHISTLER | 208 - 1420 Alpha Lake Road, Whistler BC, V8E 0R8

#### stilhavn.com

This book contains proprietary and confidential information of Stilhavn Real Estate Services and shall not be used, disclosed, or reproduced, in whole or in part, for any purpose other than to evaluate the information contained herein, without the prior written consent of the owners. All information contained herein remains at all times the sole property of these brokerages. Copyright 2019. This communication is not intended to cause or induce the breach of an existing agency relationship.