THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS + MEDIAN SALE PRICES ACTIVITY



TABLE OF CONTENTS

2	INTRO	15	VANCOUVER EAST	40	RICHMOND
3	MARKET	20	NORTH VANCOUVER	45	WHISTLER
4	HIGHLIGHTS	25	WEST VANCOUVER	50	SQUAMISH
5	METRO VANCOUVER	30	BURNABY NORTH	56	CONTACT
10	VANCOUVER WEST	35	BURNABY SOUTH		



Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and personality criterion. We're not striving to be the biggest, just the best.

We understand that our success-individually, and as a collective-is the result of our relentless pursuit of excellence, and an intrinsic belief that our clients deserve better than the status quo. Sell your home with the peace of mind that comes from working with the top, most celebrated talent in town.

HE STILHAVN REPORT • STILHAVN .COM



THE MARKET

With an unprecedented year now behind us, Metro Vancouver's housing market appears to have adapted to the changes necessitated by the COVID-19 pandemic.

The latest report from the Real Estate Board of Greater Vancouver (REBGV) shows our local housing market in line with the area's long-term annual average. The REBGV is reporting 30,944 total home sales in 2020, a 22.1% increase from 2019. There were 54,305 home listings in Metro Vancouver in 2020, a 4.6% increase compared to 2019.

"When the pandemic began in March, the housing market came to a near standstill. We knew, however, that shelter needs don't go away in times of crisis, they intensify," according to Colette Gerber, REBGV Chair. "After adapting to the COVID-19 environment, local home buyer demand and seller supply returned at a steady pace throughout the summer, fall and winter seasons."

If you're ready to make your move, Stilhavn's agents have you covered. From Metro Vancouver to the Sea to Sky, a trusted Stilhavn REALTOR® will help you find your havn.

HIGHLIGHTS

DECEMBER HOUSING MARKET AT A GLANCE

Last month, residential home sales in Metro Vancouver totalled 3,093, a 53.4% increase from December 2019 and a 0.9% decrease from November 2020.

There were 2,409 homes newly listed on the Multiple Listing Service[®] (MLS[®]) system in Metro Vancouver in December 2020. This number represents a 51.7% increase compared to December 2019 but a 40.8% decrease compared to November 2020's 4,068 homes listed. There are now 8,538 homes listed on Metro Vancouver's MLS[®] system, a 0.8% increase compared to December 2019 and a 23.2% decrease compared to November 2020.

"Shifting housing needs and low interest rates were key drivers of this activity in 2020," said Gerber. "Looking ahead, the supply of homes for sale will be a critical factor in determining home price trends in 2021."

December's sales-to-active-listings ratio for all property types is 36.2%. By property type, the ratio is 35.2% for detached homes, 50.4% for townhomes, and 33.1% for apartment homes. Analysts generally expect home prices to dip when the ratio falls below 12% for a sustained period. Home prices often rise when the sales-to-active-listings ratio goes above 20% over several months. As demand outpaces supply, home prices go up. As demand for properties of all sizes increases, prices continue to climb.

The MLS[®] Home Price Index composite benchmark price for all residential properties in Metro Vancouver ended 2020 at \$1,047,400. This price represents a 5.4% increase compared to the previous year.

DECEMBER REAL ESTATE SALES BY PROPERTY TYPE

There were 1,026 sales of detached homes in December 2020, a 71.3% increase over the previous year. The current benchmark price for a detached house is \$1,554,600. This price represents a 10.2% increase from December 2019 and a 1% increase compared to November 2020.

Attached home sales in December 2020 totalled 593, a 62.9% increase compared to December 2019. The benchmark price of an attached home (or townhome) is now \$813,900. This price represents a 4.9% increase over last year and a 0.1% decrease compared to November 2020.

Finally, there were 1,474 condo sales in December 2020, a 40% increase compared to December 2019. An apartment home's benchmark price remains \$676,500, the same price as in November 2020 and a 2.6% increase from December 2019.

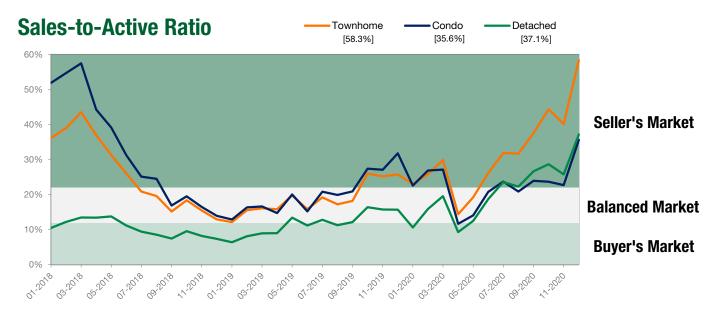
As these numbers reveal, December 2020's sales volume marked a departure from typical seasonal sales patterns. "Robust December sales outpaced longterm averages in what's traditionally the quietest month of the year in real estate," finished Gerber.

December 2020

Detached Properties	December			November			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	2,790	3,857	- 27.7%	4,162	5,301	- 21.5%	
Sales	1,036	603	+ 71.8%	1,072	832	+ 28.8%	
Days on Market Average	50	65	- 23.1%	42	57	- 26.3%	
MLS® HPI Benchmark Price	\$1,554,600	\$1,411,200	+ 10.2%	\$1,538,900	\$1,406,900	+ 9.4%	

Condos	December		November			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	4,159	3,299	+ 26.1%	6,046	4,499	+ 34.4%
Sales	1,479	1,047	+ 41.3%	1,370	1,217	+ 12.6%
Days on Market Average	40	48	- 16.7%	34	44	- 22.7%
MLS® HPI Benchmark Price	\$676,500	\$659,500	+ 2.6%	\$676,500	\$654,000	+ 3.4%

Townhomes		December		November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	864	1,134	- 23.8%	1,334	1,578	- 15.5%
Sales	504	292	+ 72.6%	535	397	+ 34.8%
Days on Market Average	32	50	- 36.0%	35	42	- 16.7%
MLS® HPI Benchmark Price	\$813,900	\$776,200	+ 4.9%	\$814,800	\$771,500	+ 5.6%



Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market	
\$99,999 and Below	2	4	31	Bo
\$100,000 to \$199,999	3	4	9	Bu
\$200,000 to \$399,999	8	17	38	Вι
\$400,000 to \$899,999	110	151	55	Bu
\$900,000 to \$1,499,999	392	526	41	Co
\$1,500,000 to \$1,999,999	250	564	47	La
\$2,000,000 to \$2,999,999	189	689	63	Ma
\$3,000,000 and \$3,999,999	44	323	50	Ne
\$4,000,000 to \$4,999,999	15	172	86	No
\$5,000,000 and Above	23	340	101	Pit
TOTAL	1,036	2,790	50	Po

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	8	20	\$1,202,900	+ 28.7%
Burnaby East	14	20	\$1,312,100	+ 14.3%
Burnaby North	45	78	\$1,536,300	+ 10.6%
Burnaby South	24	104	\$1,579,700	+ 5.7%
Coquitlam	103	180	\$1,291,800	+ 10.6%
Ladner	19	46	\$1,070,000	+ 14.7%
Maple Ridge	114	171	\$905,300	+ 12.3%
New Westminster	24	49	\$1,147,300	+ 13.4%
North Vancouver	81	139	\$1,702,600	+ 12.5%
Pitt Meadows	12	23	\$973,100	+ 10.4%
Port Coquitlam	29	43	\$1,055,000	+ 10.7%
Port Moody	21	49	\$1,569,300	+ 12.2%
Richmond	112	440	\$1,584,700	+ 6.2%
Squamish	28	38	\$1,020,400	+ 6.9%
Sunshine Coast	63	134	\$702,500	+ 22.4%
Tsawwassen	39	89	\$1,200,800	+ 12.7%
Vancouver East	133	329	\$1,545,400	+ 10.2%
Vancouver West	85	399	\$3,161,700	+ 7.5%
West Vancouver	53	288	\$2,793,400	+ 7.7%
Whistler	10	73	\$1,702,300	+ 4.4%
TOTAL*	1,036	2,790	\$1,554,600	+ 10.2%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Detached Homes - Metro Vancouver -----Active Listings Sales \$1,554,600 \$1,538,900 \$1,523,800 \$1,507,500 \$1,491,300 \$1,477,800 \$1,464,200 \$1,452,300 \$1,456,700 \$1,441,500 \$1,425,800 \$1,423,100 4,984 4,816 4.963 4,714 4,654 4,362 4.162 2,790 4,406 4.186 4,309 4,232 9,03 1,107 1,320 1,350 1,133 1,072 869 859 6 442 682 **392** 04-2020 544 01-2020 02-2020 03-2020 05-2020 06-2020 07-2020 12-2020 08-2020 09-2020 10-2020 11-2020

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	1	0
\$100,000 to \$199,999	5	27	39
\$200,000 to \$399,999	154	249	43
\$400,000 to \$899,999	1141	2,701	37
\$900,000 to \$1,499,999	136	719	53
\$1,500,000 to \$1,999,999	22	186	48
\$2,000,000 to \$2,999,999	17	130	90
\$3,000,000 and \$3,999,999	2	64	76
\$4,000,000 to \$4,999,999	2	20	121
\$5,000,000 and Above	0	62	0
TOTAL	1,479	4,159	40

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	1	\$0	
Burnaby East	18	23	\$741,800	+ 3.7%
Burnaby North	92	313	\$617,700	+ 3.3%
Burnaby South	99	320	\$655,500	+ 0.7%
Coquitlam	140	248	\$529,900	+ 3.8%
Ladner	3	9	\$517,500	- 2.0%
Maple Ridge	38	94	\$369,000	+ 6.2%
New Westminster	103	214	\$523,500	+ 2.9%
North Vancouver	124	227	\$585,800	+ 6.1%
Pitt Meadows	9	17	\$503,600	+ 4.0%
Port Coquitlam	53	65	\$469,200	+ 4.7%
Port Moody	38	68	\$656,300	+ 4.7%
Richmond	154	584	\$652,600	+ 3.4%
Squamish	25	40	\$479,800	- 1.5%
Sunshine Coast	8	31	\$0	
Tsawwassen	17	59	\$545,200	- 1.6%
Vancouver East	148	378	\$595,300	+ 4.1%
Vancouver West	364	1,261	\$759,700	- 0.2%
West Vancouver	18	85	\$1,095,600	+ 8.4%
Whistler	27	105	\$487,600	- 1.2%
TOTAL*	1,479	4,159	\$676,500	+ 2.6%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Townhomes Report – December 2020

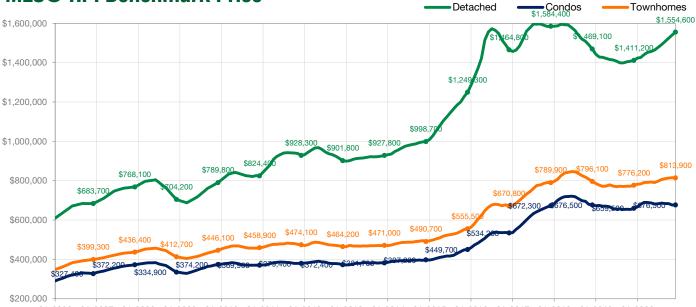
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	4	10	29
\$400,000 to \$899,999	324	352	32
\$900,000 to \$1,499,999	157	375	30
\$1,500,000 to \$1,999,999	11	71	50
\$2,000,000 to \$2,999,999	6	31	18
\$3,000,000 and \$3,999,999	1	17	66
\$4,000,000 to \$4,999,999	1	3	267
\$5,000,000 and Above	0	4	0
TOTAL	504	864	32

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	9	11	\$690,900	+ 6.3%
Burnaby North	26	31	\$751,000	+ 3.6%
Burnaby South	19	56	\$796,600	+ 4.3%
Coquitlam	60	62	\$708,000	+ 6.5%
Ladner	11	4	\$633,200	+ 1.5%
Maple Ridge	57	46	\$557,700	+ 4.5%
New Westminster	21	29	\$745,400	+ 5.4%
North Vancouver	38	67	\$1,010,000	+ 9.2%
Pitt Meadows	6	6	\$620,300	+ 4.4%
Port Coquitlam	20	13	\$660,600	+ 5.5%
Port Moody	19	14	\$656,000	+ 4.6%
Richmond	78	202	\$817,000	+ 6.8%
Squamish	17	8	\$788,300	+ 9.7%
Sunshine Coast	8	34	\$0	
Tsawwassen	17	13	\$603,500	- 0.2%
Vancouver East	31	56	\$897,400	+ 1.3%
Vancouver West	34	164	\$1,141,600	+ 0.4%
West Vancouver	5	25	\$0	
Whistler	26	21	\$1,029,900	+ 8.2%
TOTAL*	504	864	\$813,900	+ 4.9%

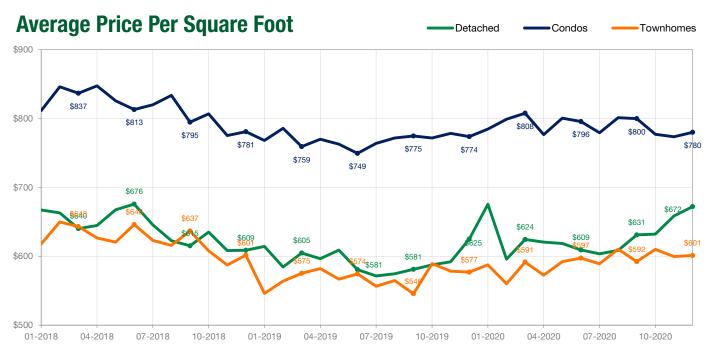
* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Townhomes - Metro Vancouver Active Listings Sales \$814,800 \$813,900 \$813,000 \$809,900 \$806,400 \$797,700 \$792,700 \$791,200 \$790.800 \$790,200 \$783,400 \$781,800 1,678 1,707 1,690 1,577 1,530 1,372 1,368 1,314 1,348 1,334 1,180 864 540 634 678 535 504 c 534 412 409 339 263 271 193 01-2020 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

December 2020

Detached Properties	December			November			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	399	528	- 24.4%	566	688	- 17.7%	
Sales	85	60	+ 41.7%	96	65	+ 47.7%	
Days on Market Average	47	72	- 34.7%	37	61	- 39.3%	
MLS® HPI Benchmark Price	\$3,161,700	\$2,941,200	+ 7.5%	\$3,122,100	\$2,943,200	+ 6.1%	

Condos	December			November			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	1,261	929	+ 35.7%	1,878	1,258	+ 49.3%	
Sales	364	259	+ 40.5%	315	303	+ 4.0%	
Days on Market Average	43	44	- 2.3%	29	43	- 32.6%	
MLS® HPI Benchmark Price	\$759,700	\$760,900	- 0.2%	\$764,300	\$750,400	+ 1.9%	

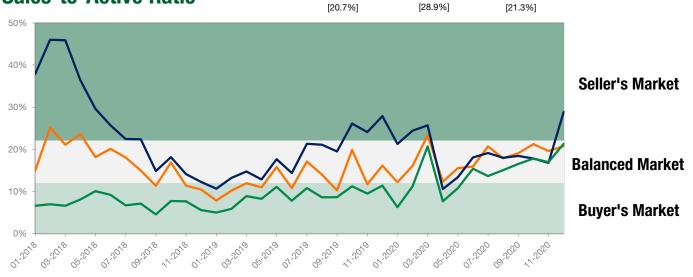
Townhomes	December			vnhomes December November			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	164	186	- 11.8%	235	248	- 5.2%	
Sales	34	30	+ 13.3%	46	29	+ 58.6%	
Days on Market Average	28	43	- 34.9%	41	35	+ 17.1%	
MLS® HPI Benchmark Price	\$1,141,600	\$1,136,500	+ 0.4%	\$1,150,600	\$1,133,900	+ 1.5%	

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	1	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	0	35
\$900,000 to \$1,499,999	0	2	0
\$1,500,000 to \$1,999,999	6	5	25
\$2,000,000 to \$2,999,999	40	75	40
\$3,000,000 and \$3,999,999	19	92	23
\$4,000,000 to \$4,999,999	8	64	50
\$5,000,000 and Above	11	160	119
TOTAL	85	399	47

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	3	11	\$3,509,800	+ 18.6%
Cambie	5	21	\$2,465,500	+ 16.2%
Coal Harbour	0	0	\$0	
Downtown VW	1	0	\$0	
Dunbar	20	44	\$2,804,300	+ 8.6%
Fairview VW	0	2	\$0	
False Creek	0	0	\$0	
Kerrisdale	5	28	\$3,128,900	+ 8.1%
Kitsilano	12	20	\$2,268,300	+ 0.9%
MacKenzie Heights	5	10	\$3,267,200	+ 6.0%
Marpole	6	23	\$2,310,700	+ 12.2%
Mount Pleasant VW	0	2	\$2,255,900	+ 8.1%
Oakridge VW	1	9	\$3,602,400	+ 9.1%
Point Grey	10	49	\$3,191,100	+ 8.2%
Quilchena	1	12	\$3,238,200	+ 8.3%
S.W. Marine	1	16	\$3,082,100	+ 6.4%
Shaughnessy	4	50	\$4,838,700	+ 4.7%
South Cambie	1	9	\$4,459,000	+ 16.6%
South Granville	5	52	\$3,630,400	- 0.4%
Southlands	4	30	\$3,491,800	+ 11.8%
University VW	1	8	\$4,099,000	- 8.2%
West End VW	0	1	\$1,975,500	+ 9.6%
Yaletown	0	2	\$0	
TOTAL*	85	399	\$3,161,700	+ 7.5%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	6	8	96
\$400,000 to \$899,999	249	565	36
\$900,000 to \$1,499,999	73	352	48
\$1,500,000 to \$1,999,999	19	125	44
\$2,000,000 to \$2,999,999	14	96	89
\$3,000,000 and \$3,999,999	2	43	76
\$4,000,000 to \$4,999,999	1	18	156
\$5,000,000 and Above	0	54	0
TOTAL	364	1,261	43

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	0	\$0	
Cambie	10	71	\$659,500	- 1.6%
Coal Harbour	16	111	\$979,800	+ 6.8%
Downtown VW	80	283	\$646,200	- 2.8%
Dunbar	1	14	\$648,400	- 7.2%
Fairview VW	27	47	\$793,600	+ 4.8%
False Creek	29	56	\$797,800	+ 0.4%
Kerrisdale	10	11	\$819,800	- 7.0%
Kitsilano	39	34	\$615,900	+ 0.4%
MacKenzie Heights	0	0	\$0	
Marpole	16	75	\$567,600	- 2.4%
Mount Pleasant VW	3	11	\$561,400	+ 3.0%
Oakridge VW	3	11	\$987,900	- 4.5%
Point Grey	3	14	\$562,300	- 7.0%
Quilchena	1	16	\$983,600	- 8.5%
S.W. Marine	3	11	\$452,100	- 9.7%
Shaughnessy	1	1	\$601,600	- 0.9%
South Cambie	1	27	\$882,800	- 2.0%
South Granville	1	15	\$958,200	- 1.2%
Southlands	1	1	\$732,800	- 7.9%
University VW	19	112	\$924,900	+ 5.1%
West End VW	45	143	\$635,200	+ 0.5%
Yaletown	55	197	\$784,800	- 2.8%
TOTAL*	364	1,261	\$759,700	- 0.2%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	5	14	50
\$900,000 to \$1,499,999	19	62	30
\$1,500,000 to \$1,999,999	6	50	16
\$2,000,000 to \$2,999,999	4	23	5
\$3,000,000 and \$3,999,999	0	11	0
\$4,000,000 to \$4,999,999	0	3	0
\$5,000,000 and Above	0	1	0
TOTAL	34	164	28

		Active	Benchmark	One-Year
Neighbourhood	Sales	Listings	Price	Change
Arbutus	0	0	\$0	
Cambie	4	13	\$1,140,100	- 1.5%
Coal Harbour	0	9	\$1,715,900	+ 1.1%
Downtown VW	1	8	\$1,161,300	+ 0.6%
Dunbar	0	3	\$0	
Fairview VW	13	14	\$997,800	+ 0.7%
False Creek	3	5	\$952,100	+ 4.4%
Kerrisdale	0	3	\$1,410,900	- 2.3%
Kitsilano	6	13	\$1,119,300	+ 5.5%
MacKenzie Heights	0	1	\$0	
Marpole	1	22	\$1,034,900	- 4.0%
Mount Pleasant VW	0	5	\$1,169,500	- 3.8%
Oakridge VW	0	6	\$1,436,900	- 2.2%
Point Grey	1	1	\$1,010,500	- 2.9%
Quilchena	0	1	\$1,414,900	- 1.3%
S.W. Marine	0	1	\$0	
Shaughnessy	1	1	\$1,779,800	- 7.3%
South Cambie	2	5	\$1,611,400	- 6.5%
South Granville	0	19	\$1,526,800	- 2.6%
Southlands	0	1	\$0	
University VW	2	13	\$1,537,200	- 2.4%
West End VW	0	3	\$1,239,300	- 0.2%
Yaletown	0	17	\$1,661,900	+ 4.2%
TOTAL*	34	164	\$1,141,600	+ 0.4%

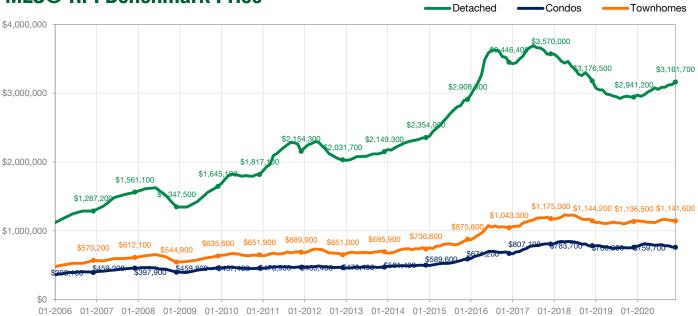
* This represents the total of the Vancouver - West area, not the sum of the areas above.

Townhomes - Vancouver - West

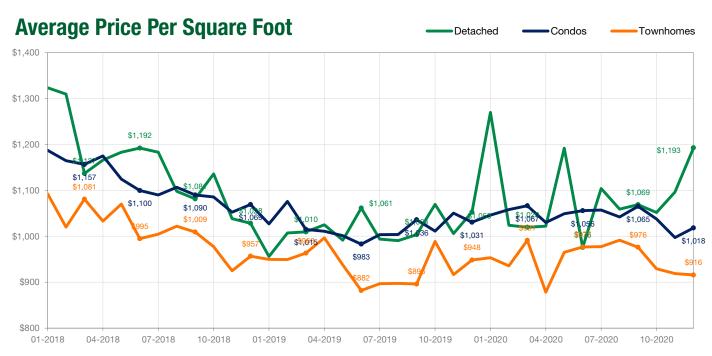


December 2020

MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

December 2020

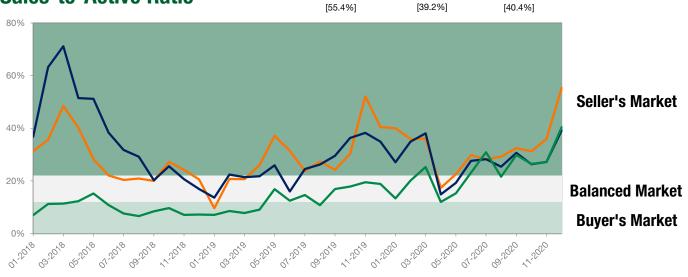
Detached Properties	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	329	388	- 15.2%	509	554	- 8.1%
Sales	133	73	+ 82.2%	138	108	+ 27.8%
Days on Market Average	39	58	- 32.8%	27	43	- 37.2%
MLS® HPI Benchmark Price	\$1,545,400	\$1,402,400	+ 10.2%	\$1,533,600	\$1,388,700	+ 10.4%

Condos	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	378	281	+ 34.5%	588	379	+ 55.1%
Sales	148	98	+ 51.0%	160	145	+ 10.3%
Days on Market Average	33	34	- 2.9%	24	35	- 31.4%
MLS® HPI Benchmark Price	\$595,300	\$572,000	+ 4.1%	\$585,900	\$567,700	+ 3.2%

Townhomes	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	56	42	+ 33.3%	92	73	+ 26.0%
Sales	31	17	+ 82.4%	33	38	- 13.2%
Days on Market Average	34	48	- 29.2%	21	21	0.0%
MLS® HPI Benchmark Price	\$897,400	\$886,100	+ 1.3%	\$901,200	\$869,100	+ 3.7%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	48	62	36
\$1,500,000 to \$1,999,999	53	132	38
\$2,000,000 to \$2,999,999	31	105	46
\$3,000,000 and \$3,999,999	1	22	4
\$4,000,000 to \$4,999,999	0	4	0
\$5,000,000 and Above	0	3	0
TOTAL	133	329	39

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	0	0	\$0	
Collingwood VE	5	62	\$1,414,300	+ 11.3%
Downtown VE	0	0	\$0	
Fraser VE	8	14	\$1,590,300	+ 10.9%
Fraserview VE	9	22	\$1,893,600	+ 7.7%
Grandview Woodland	5	28	\$1,697,800	+ 6.2%
Hastings	3	3	\$1,355,600	+ 9.8%
Hastings Sunrise	4	3	\$1,454,400	+ 7.5%
Killarney VE	12	39	\$1,592,500	+ 8.5%
Knight	8	26	\$1,463,100	+ 9.2%
Main	8	9	\$1,740,700	+ 16.9%
Mount Pleasant VE	5	4	\$1,556,000	+ 10.1%
Renfrew Heights	15	29	\$1,468,100	+ 11.4%
Renfrew VE	18	41	\$1,400,000	+ 11.3%
South Marine	1	3	\$1,327,000	+ 18.3%
South Vancouver	24	30	\$1,567,800	+ 10.9%
Strathcona	2	5	\$1,423,500	+ 6.3%
Victoria VE	6	11	\$1,409,300	+ 7.9%
TOTAL*	133	329	\$1,545,400	+ 10.2%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	10	14	28
\$400,000 to \$899,999	126	282	33
\$900,000 to \$1,499,999	11	66	36
\$1,500,000 to \$1,999,999	1	8	13
\$2,000,000 to \$2,999,999	0	6	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	148	378	33

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Champlain Heights	0	3	\$726,100	+ 0.3%		
Collingwood VE	29	113	\$494,700	+ 0.8%		
Downtown VE	12	31	\$641,300	+ 4.7%		
Fraser VE	5	6	\$691,700	+ 9.9%		
Fraserview VE	0	1	\$0			
Grandview Woodland	5	4	\$555,400	+ 3.0%		
Hastings	9	11	\$506,900	+ 9.4%		
Hastings Sunrise	7	4	\$494,800	+ 6.0%		
Killarney VE	0	6	\$534,300	- 2.4%		
Knight	5	17	\$759,800	+ 5.2%		
Main	5	8	\$868,500	+ 7.6%		
Mount Pleasant VE	32	68	\$586,100	+ 5.4%		
Renfrew Heights	0	6	\$416,600	+ 0.1%		
Renfrew VE	3	14	\$594,100	+ 2.1%		
South Marine	20	48	\$659,400	+ 0.4%		
South Vancouver	1	1	\$565,900	- 12.8%		
Strathcona	9	16	\$658,900	- 0.1%		
Victoria VE	6	21	\$638,100	+ 3.9%		
TOTAL*	148	378	\$595,300	+ 4.1%		

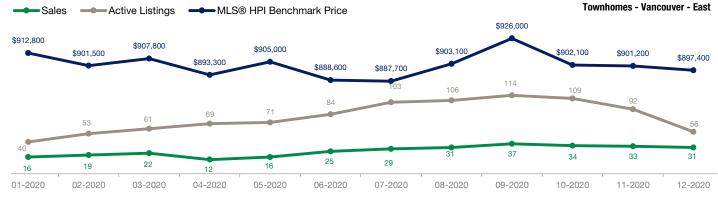


* This represents the total of the Vancouver - East area, not the sum of the areas above.

Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	14	24	31
\$900,000 to \$1,499,999	17	29	36
\$1,500,000 to \$1,999,999	0	3	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	31	56	34

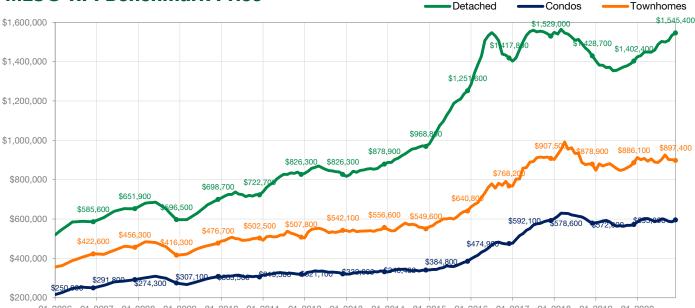
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	6	3	\$788,600	+ 0.8%
Collingwood VE	2	16	\$817,500	- 2.2%
Downtown VE	0	2	\$0	
Fraser VE	2	0	\$1,068,200	+ 0.8%
Fraserview VE	0	0	\$0	
Grandview Woodland	2	2	\$1,047,400	- 1.5%
Hastings	3	2	\$913,200	+ 4.7%
Hastings Sunrise	0	1	\$0	
Killarney VE	4	3	\$627,900	+ 1.8%
Knight	0	1	\$1,031,400	+ 4.5%
Main	1	0	\$961,400	+ 1.1%
Mount Pleasant VE	3	8	\$1,071,500	+ 1.5%
Renfrew Heights	0	0	\$0	
Renfrew VE	1	2	\$847,500	- 0.1%
South Marine	4	9	\$833,600	- 1.0%
South Vancouver	0	0	\$0	
Strathcona	2	4	\$979,500	- 0.8%
Victoria VE	1	3	\$1,004,600	- 0.1%
TOTAL*	31	56	\$897,400	+ 1.3%



* This represents the total of the Vancouver - East area, not the sum of the areas above.

December 2020

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$925 \$900 \$88 \$884 \$863 \$863 \$856 799 \$796 \$830 \$826 \$800 \$760 \$794 \$757 \$728 \$690 \$700 \$600 01-2018 04-2018 07-2018 01-2020 04-2020 07-2020 10-2020 10-2018 01-2019 04-2019 07-2019 10-2019

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

December 2020

Detached Properties	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	139	210	- 33.8%	234	312	- 25.0%
Sales	81	56	+ 44.6%	94	78	+ 20.5%
Days on Market Average	46	56	- 17.9%	28	44	- 36.4%
MLS® HPI Benchmark Price	\$1,702,600	\$1,513,300	+ 12.5%	\$1,671,500	\$1,497,500	+ 11.6%

Condos	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	227	193	+ 17.6%	409	279	+ 46.6%
Sales	124	74	+ 67.6%	128	100	+ 28.0%
Days on Market Average	34	39	- 12.8%	30	39	- 23.1%
MLS® HPI Benchmark Price	\$585,800	\$552,200	+ 6.1%	\$585,300	\$545,500	+ 7.3%

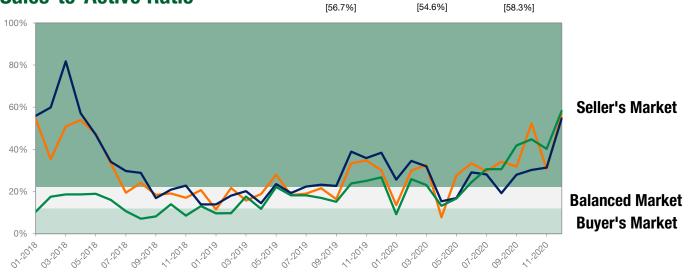
Townhomes	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	67	70	- 4.3%	111	98	+ 13.3%
Sales	38	21	+ 81.0%	34	34	0.0%
Days on Market Average	24	42	- 42.9%	22	44	- 50.0%
MLS® HPI Benchmark Price	\$1,010,000	\$924,800	+ 9.2%	\$1,031,400	\$937,100	+ 10.1%

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	19	15	30
\$1,500,000 to \$1,999,999	36	45	27
\$2,000,000 to \$2,999,999	23	44	87
\$3,000,000 and \$3,999,999	3	19	47
\$4,000,000 to \$4,999,999	0	13	0
\$5,000,000 and Above	0	2	0
TOTAL	81	139	46

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	2	0	\$1,783,100	+ 16.8%
Boulevard	5	6	\$1,875,200	+ 13.0%
Braemar	0	1	\$2,271,600	+ 10.8%
Calverhall	0	5	\$1,492,500	+ 14.2%
Canyon Heights NV	9	16	\$1,903,600	+ 11.9%
Capilano NV	0	5	\$1,720,000	+ 14.4%
Central Lonsdale	8	5	\$1,478,500	+ 10.2%
Deep Cove	2	5	\$1,594,000	+ 16.1%
Delbrook	4	1	\$1,791,400	+ 13.4%
Dollarton	5	2	\$1,836,200	+ 15.4%
Edgemont	3	18	\$2,050,000	+ 10.8%
Forest Hills NV	1	8	\$1,920,400	+ 9.5%
Grouse Woods	0	1	\$1,813,600	+ 10.9%
Harbourside	0	0	\$0	
Indian Arm	1	1	\$0	
Indian River	0	0	\$1,572,800	+ 14.1%
Lower Lonsdale	1	4	\$1,488,900	+ 10.2%
Lynn Valley	13	12	\$1,566,300	+ 12.6%
Lynnmour	0	4	\$0	
Mosquito Creek	0	1	\$0	
Norgate	1	4	\$1,478,700	+ 11.4%
Northlands	0	1	\$2,123,400	+ 9.6%
Pemberton Heights	2	5	\$1,924,300	+ 8.9%
Pemberton NV	3	0	\$1,289,500	+ 12.0%
Princess Park	0	2	\$1,819,500	+ 12.0%
Queensbury	1	4	\$1,510,600	+ 17.9%
Roche Point	1	1	\$1,522,100	+ 14.8%
Seymour NV	2	4	\$1,602,600	+ 14.7%
Tempe	1	0	\$1,799,900	+ 10.9%
Upper Delbrook	3	1	\$1,902,100	+ 11.0%
Upper Lonsdale	7	19	\$1,732,000	+ 12.6%
Westlynn	3	1	\$1,465,500	+ 15.4%
Westlynn Terrace	0	0	\$0	
Windsor Park NV	1	1	\$1,508,800	+ 22.0%
Woodlands-Sunshine-Cascade	2	1	\$0	
TOTAL*	81	139	\$1,702,600	+ 12.5%

* This represents the total of the North Vancouver area, not the sum of the areas above.

Detached Homes - North Vancouver



Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	5	8	48
\$400,000 to \$899,999	97	158	30
\$900,000 to \$1,499,999	21	42	45
\$1,500,000 to \$1,999,999	0	8	0
\$2,000,000 to \$2,999,999	1	5	63
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	124	227	34

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change	
Blueridge NV	1	1	\$0		
Boulevard	0	0	\$0		
Braemar	0	0	\$0		
Calverhall	0	0	\$0		
Canyon Heights NV	0	0	\$0		
Capilano NV	2	0	\$1,092,300	+ 2.9%	
Central Lonsdale	26	41	\$570,400	+ 2.5%	
Deep Cove	0	1	\$670,300	+ 3.8%	
Delbrook	1	0	\$0		
Dollarton	0	1	\$0		
Edgemont	4	5	\$1,194,500	+ 29.8%	
Forest Hills NV	0	0	\$0		
Grouse Woods	0	0	\$0		
Harbourside	0	6	\$693,200	+ 10.9%	
Indian Arm	0	0	\$0		
Indian River	0	0	\$700,900	+ 2.4%	
Lower Lonsdale	41	63	\$546,500	+ 6.4%	
Lynn Valley	14	20	\$659,200	+ 5.3%	
Lynnmour	7	18	\$631,900	+ 4.3%	
Mosquito Creek	3	11	\$0		
Norgate	2	7	\$651,700	+ 12.0%	
Northlands	0	2	\$822,700	+ 3.1%	
Pemberton Heights	0	0	\$0		
Pemberton NV	12	31	\$464,900	+ 11.7%	
Princess Park	0	0	\$0		
Queensbury	2	1	\$0		
Roche Point	7	8	\$580,200	+ 3.2%	
Seymour NV	0	0	\$0		
Tempe	0	0	\$0		
Upper Delbrook	0	2	\$0		
Upper Lonsdale	1	8	\$659,800	+ 6.0%	
Westlynn	1	1	\$0		
Westlynn Terrace	0	0	\$0		
Windsor Park NV	0	0	\$0		
Woodlands-Sunshine-Cascade	0	0	\$0		
TOTAL*	124	227	\$585,800	+ 6.1%	

* This represents the total of the North Vancouver area, not the sum of the areas above.

Condos - North Vancouver



Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	11	14	22
\$900,000 to \$1,499,999	25	43	24
\$1,500,000 to \$1,999,999	1	10	57
\$2,000,000 to \$2,999,999	1	0	10
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	38	67	24

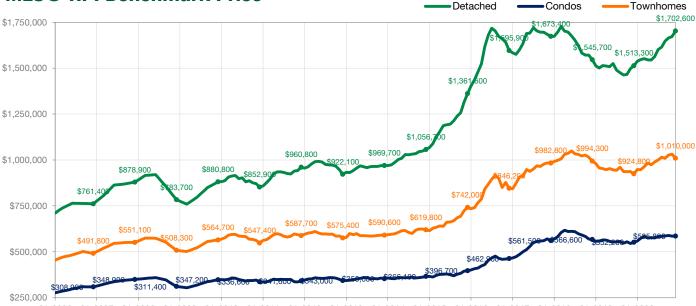
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change			
Blueridge NV	0	0	\$0				
Boulevard	0	0	\$0				
Braemar	0	0	\$0				
Calverhall	0	0	\$0				
Canyon Heights NV	0	0	\$0				
Capilano NV	0	0	\$0				
Central Lonsdale	6	6	\$1,132,200	+ 4.4%			
Deep Cove	2	1	\$0				
Delbrook	0	0	\$0				
Dollarton	0	0	\$0				
Edgemont	0	3	\$2,059,700	+ 7.5%			
Forest Hills NV	0	0	\$0				
Grouse Woods	1	0	\$0				
Harbourside	0	0	\$0				
Indian Arm	0	0	\$0				
Indian River	0	0	\$1,059,000	+ 11.3%			
Lower Lonsdale	6	25	\$1,215,800	+ 7.1%			
Lynn Valley	3	0	\$915,200	+ 13.6%			
Lynnmour	2	2	\$827,300	+ 12.3%			
Mosquito Creek	1	4	\$0				
Norgate	1	1	\$978,300	+ 7.7%			
Northlands	6	5	\$1,216,400	+ 14.3%			
Pemberton Heights	0	0	\$0				
Pemberton NV	3	12	\$0				
Princess Park	0	0	\$0				
Queensbury	2	3	\$0				
Roche Point	1	2	\$966,400	+ 10.8%			
Seymour NV	4	2	\$1,075,900	+ 15.7%			
Tempe	0	0	\$0				
Upper Delbrook	0	0	\$0				
Upper Lonsdale	0	1	\$646,500	+ 6.1%			
Westlynn	0	0	\$816,300	+ 9.9%			
Westlynn Terrace	0	0	\$0				
Windsor Park NV	0	0	\$0				
Woodlands-Sunshine-Cascade	0	0	\$0				
TOTAL*	38	67	\$1,010,000	+ 9.2%			

* This represents the total of the North Vancouver area, not the sum of the areas above.

Townhomes - North Vancouver

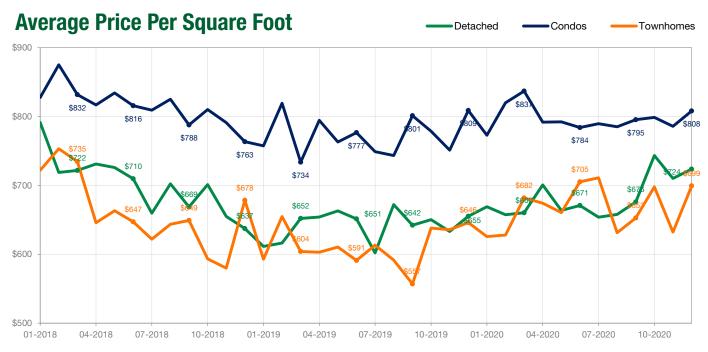


MLS® HPI Benchmark Price



 01-2006
 01-2007
 01-2008
 01-2010
 01-2011
 01-2012
 01-2013
 01-2015
 01-2016
 01-2017
 01-2018
 01-2019
 01-2020

 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.
 Note: \$0
 Note: \$0



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

December 2020

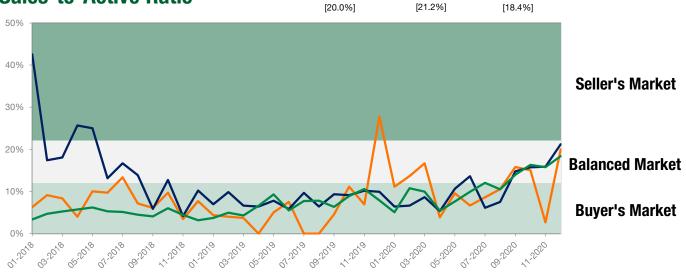
Detached Properties	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	288	356	- 19.1%	394	492	- 19.9%
Sales	53	28	+ 89.3%	62	52	+ 19.2%
Days on Market Average	62	65	- 4.6%	61	72	- 15.3%
MLS® HPI Benchmark Price	\$2,793,400	\$2,593,200	+ 7.7%	\$2,741,500	\$2,544,400	+ 7.7%

Condos	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	85	91	- 6.6%	126	118	+ 6.8%
Sales	18	9	+ 100.0%	20	12	+ 66.7%
Days on Market Average	81	67	+ 20.9%	41	102	- 59.8%
MLS® HPI Benchmark Price	\$1,095,600	\$1,010,900	+ 8.4%	\$1,092,100	\$1,022,700	+ 6.8%

Townhomes	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	25	18	+ 38.9%	38	29	+ 31.0%
Sales	5	5	0.0%	1	2	- 50.0%
Days on Market Average	44	167	- 73.7%	32	7	+ 357.1%
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	19
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	3	10
\$1,500,000 to \$1,999,999	4	13	72
\$2,000,000 to \$2,999,999	22	60	49
\$3,000,000 and \$3,999,999	13	58	66
\$4,000,000 to \$4,999,999	5	44	119
\$5,000,000 and Above	6	109	76
TOTAL	53	288	62

Neighbourhood	Sales	Active	Benchmark	One-Year
		Listings	Price	Change
Altamont	1	17	\$3,409,900	+ 4.9%
Ambleside	6	24	\$2,216,100	+ 4.8%
Bayridge	2	7	\$2,594,700	+ 18.3%
British Properties	7	59	\$2,942,200	+ 5.8%
Canterbury WV	0	5	\$3,995,200	+ 1.1%
Caulfeild	2	15	\$2,648,700	+ 10.2%
Cedardale	1	5	\$2,138,400	+ 13.3%
Chartwell	1	22	\$3,890,200	+ 7.7%
Chelsea Park	0	2	\$0	
Cypress	0	8	\$2,796,300	+ 9.3%
Cypress Park Estates	4	6	\$2,760,100	+ 9.1%
Deer Ridge WV	0	0	\$0	
Dundarave	8	12	\$2,923,000	+ 4.3%
Eagle Harbour	2	8	\$2,021,100	+ 11.5%
Eagleridge	0	0	\$0	
Furry Creek	0	6	\$0	
Gleneagles	3	6	\$2,709,100	+ 13.1%
Glenmore	2	12	\$2,283,500	+ 10.6%
Horseshoe Bay WV	1	3	\$1,812,100	+ 13.3%
Howe Sound	0	4	\$3,473,300	+ 12.0%
Lions Bay	2	8	\$1,805,000	+ 18.4%
Olde Caulfeild	0	4	\$0	
Panorama Village	0	0	\$0	
Park Royal	1	4	\$0	
Passage Island	0	0	\$0	
Queens	4	3	\$3,146,500	+ 9.3%
Rockridge	0	2	\$0	
Sandy Cove	0	1	\$0	
Sentinel Hill	1	10	\$2,170,200	+ 5.2%
Upper Caulfeild	0	6	\$2,871,800	+ 10.5%
West Bay	1	6	\$3,797,000	+ 18.5%
Westhill	2	5	\$3,713,900	+ 4.3%
Westmount WV	1	11	\$3,390,900	- 3.2%
Whitby Estates	0	7	\$4,864,200	+ 3.1%
Whytecliff	1	0	\$2,262,900	+ 11.5%
TOTAL*	53	288	\$2,793,400	+ 7.7%

* This represents the total of the West Vancouver area, not the sum of the areas above.

Detached Homes - West Vancouver



Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	0	88
\$400,000 to \$899,999	6	24	96
\$900,000 to \$1,499,999	7	22	57
\$1,500,000 to \$1,999,999	0	11	0
\$2,000,000 to \$2,999,999	2	12	112
\$3,000,000 and \$3,999,999	0	9	0
\$4,000,000 to \$4,999,999	1	1	86
\$5,000,000 and Above	0	6	0
TOTAL	18	85	81

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change	
Altamont	0	0	\$0		
Ambleside	9	29	\$761,200	+ 9.4%	
Bayridge	0	0	\$0		
British Properties	0	0	\$0		
Canterbury WV	0	0	\$0		
Caulfeild	0	0	\$0		
Cedardale	0	1	\$0		
Chartwell	0	0	\$0		
Chelsea Park	0	0	\$0		
Cypress	0	0	\$0		
Cypress Park Estates	0	2	\$2,342,800	+ 1.3%	
Deer Ridge WV	0	2	\$0		
Dundarave	4	24	\$1,223,500	+ 7.3%	
Eagle Harbour	0	0	\$0		
Eagleridge	0	0	\$0		
Furry Creek	0	0	\$0		
Gleneagles	0	0	\$0		
Glenmore	0	0	\$0		
Horseshoe Bay WV	1	0	\$0		
Howe Sound	0	0	\$0		
Lions Bay	0	0	\$0		
Olde Caulfeild	0	0	\$0		
Panorama Village	1	4	\$1,288,900	+ 10.7%	
Park Royal	3	20	\$1,143,200	+ 7.8%	
Passage Island	0	0	\$0		
Queens	0	0	\$0		
Rockridge	0	0	\$0		
Sandy Cove	0	0	\$0		
Sentinel Hill	0	0	\$0		
Upper Caulfeild	0	0	\$0		
West Bay	0	0	\$0		
Westhill	0	0	\$0		
Westmount WV	0	0	\$0		
Whitby Estates	0	3	\$0		
Whytecliff	0	0	\$0		
TOTAL*	18	85	\$1,095,600	+ 8.4%	

* This represents the total of the West Vancouver area, not the sum of the areas above.

Condos - West Vancouver



Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	1	0	21
\$900,000 to \$1,499,999	3	10	59
\$1,500,000 to \$1,999,999	1	4	22
\$2,000,000 to \$2,999,999	0	4	0
\$3,000,000 and \$3,999,999	0	5	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	5	25	44

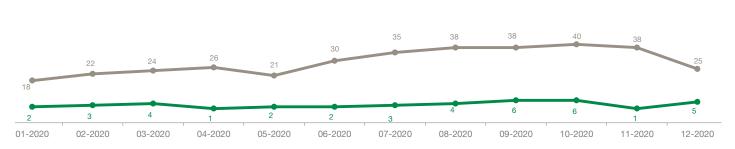
-----Active Listings ------MLS® HPI Benchmark Price

Sales

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change			
Altamont	0	0	\$0				
Ambleside	0	5	\$0				
Bayridge	0	0	\$0				
British Properties	0	0	\$0				
Canterbury WV	0	0	\$0				
Caulfeild	0	0	\$0				
Cedardale	0	2	\$0				
Chartwell	0	0	\$0				
Chelsea Park	0	1	\$0				
Cypress	0	0	\$0				
Cypress Park Estates	0	0	\$0				
Deer Ridge WV	1	0	\$0				
Dundarave	0	2	\$0				
Eagle Harbour	0	0	\$0				
Eagleridge	0	0	\$0				
Furry Creek	0	3	\$0				
Gleneagles	0	0	\$0				
Glenmore	0	0	\$0				
Horseshoe Bay WV	0	0	\$0				
Howe Sound	2	2	\$0				
Lions Bay	1	0	\$0				
Olde Caulfeild	0	1	\$0				
Panorama Village	0	3	\$0				
Park Royal	1	1	\$0				
Passage Island	0	0	\$0				
Queens	0	0	\$0				
Rockridge	0	0	\$0				
Sandy Cove	0	0	\$0				
Sentinel Hill	0	0	\$0				
Upper Caulfeild	0	0	\$0				
West Bay	0	0	\$0				
Westhill	0	0	\$0				
Westmount WV	0	0	\$0				
Whitby Estates	0	5	\$0				
Whytecliff	0	0	\$0				
TOTAL*	5	25	\$0				

* This represents the total of the West Vancouver area, not the sum of the areas above.

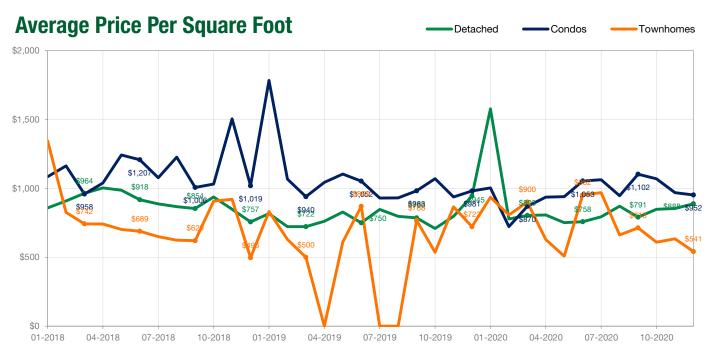
Townhomes - West Vancouver



MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby North December 2020

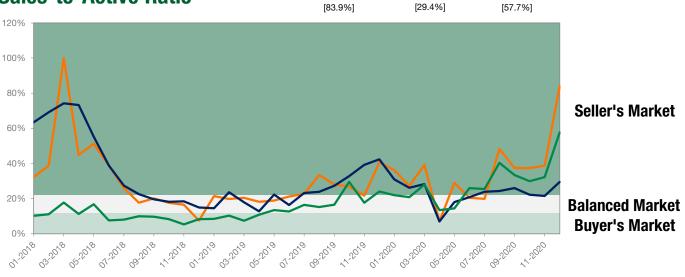
Detached Properties	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	78	96	- 18.8%	137	154	- 11.0%
Sales	45	23	+ 95.7%	44	27	+ 63.0%
Days on Market Average	28	55	- 49.1%	24	51	- 52.9%
MLS® HPI Benchmark Price	\$1,536,300	\$1,389,500	+ 10.6%	\$1,523,400	\$1,380,700	+ 10.3%

Condos	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	313	149	+ 110.1%	402	220	+ 82.7%
Sales	92	63	+ 46.0%	86	86	0.0%
Days on Market Average	37	39	- 5.1%	41	40	+ 2.5%
MLS® HPI Benchmark Price	\$617,700	\$598,200	+ 3.3%	\$611,100	\$595,900	+ 2.6%

Townhomes	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	31	42	- 26.2%	57	65	- 12.3%
Sales	26	17	+ 52.9%	22	14	+ 57.1%
Days on Market Average	25	55	- 54.5%	23	45	- 48.9%
MLS® HPI Benchmark Price	\$751,000	\$725,000	+ 3.6%	\$742,900	\$728,500	+ 2.0%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby North

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	19	15	20
\$1,500,000 to \$1,999,999	19	22	21
\$2,000,000 to \$2,999,999	7	32	67
\$3,000,000 and \$3,999,999	0	7	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	45	78	28

_				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	7	5	\$1,505,100	+ 13.3%
Capitol Hill BN	8	9	\$1,481,900	+ 10.6%
Cariboo	0	0	\$0	
Central BN	1	5	\$1,337,500	+ 12.6%
Forest Hills BN	1	0	\$0	
Government Road	4	9	\$1,772,600	+ 8.0%
Lake City Industrial	0	0	\$0	
Montecito	3	6	\$1,524,300	+ 9.1%
Oakdale	1	0	\$0	
Parkcrest	3	16	\$1,578,300	+ 12.0%
Simon Fraser Hills	0	0	\$0	
Simon Fraser Univer.	2	3	\$1,683,100	+ 5.3%
Sperling-Duthie	6	8	\$1,572,200	+ 10.0%
Sullivan Heights	0	0	\$1,211,600	+ 14.2%
Vancouver Heights	4	7	\$1,472,600	+ 10.5%
Westridge BN	0	2	\$1,514,100	+ 11.1%
Willingdon Heights	5	8	\$1,432,300	+ 11.9%
TOTAL*	45	78	\$1,536,300	+ 10.6%

* This represents the total of the Burnaby North area, not the sum of the areas above.

Detached Homes - Burnaby North

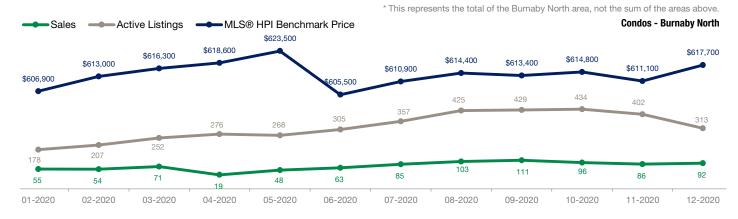


Burnaby North

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	8	17	27
\$400,000 to \$899,999	77	259	39
\$900,000 to \$1,499,999	6	30	28
\$1,500,000 to \$1,999,999	1	4	51
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	92	313	37

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	54	171	\$774,800	+ 3.3%
Capitol Hill BN	0	5	\$430,200	+ 5.3%
Cariboo	0	10	\$454,000	+ 5.4%
Central BN	4	8	\$485,500	+ 3.3%
Forest Hills BN	0	0	\$0	
Government Road	9	13	\$501,400	+ 5.1%
Lake City Industrial	0	0	\$0	
Montecito	1	1	\$0	
Oakdale	0	0	\$0	
Parkcrest	0	1	\$0	
Simon Fraser Hills	1	0	\$418,700	+ 6.0%
Simon Fraser Univer.	10	66	\$628,900	+ 1.3%
Sperling-Duthie	0	2	\$0	
Sullivan Heights	8	19	\$402,500	+ 6.0%
Vancouver Heights	3	10	\$635,100	+ 2.7%
Westridge BN	0	0	\$0	
Willingdon Heights	2	7	\$555,700	+ 2.6%
TOTAL*	92	313	\$617,700	+ 3.3%



Burnaby North

Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	21	26	25
\$900,000 to \$1,499,999	5	5	25
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	26	31	25

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	0	4	\$906,800	+ 9.3%
Capitol Hill BN	0	0	\$679,100	+ 2.2%
Cariboo	1	0	\$0	
Central BN	4	6	\$827,000	+ 4.9%
Forest Hills BN	4	2	\$768,900	+ 0.8%
Government Road	2	2	\$902,300	+ 7.1%
Lake City Industrial	0	0	\$0	
Montecito	2	0	\$611,000	+ 1.6%
Oakdale	0	0	\$0	
Parkcrest	1	0	\$0	
Simon Fraser Hills	4	1	\$643,000	+ 4.4%
Simon Fraser Univer.	2	10	\$735,800	+ 1.9%
Sperling-Duthie	0	0	\$0	
Sullivan Heights	2	1	\$833,400	+ 1.2%
Vancouver Heights	0	1	\$858,500	+ 9.5%
Westridge BN	1	0	\$633,400	+ 2.2%
Willingdon Heights	3	4	\$866,500	+ 6.8%
TOTAL*	26	31	\$751,000	+ 3.6%

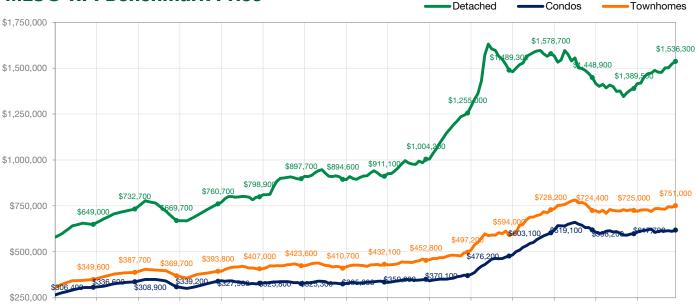
* This represents the total of the Burnaby North area, not the sum of the areas above.

Townhomes - Burnaby North

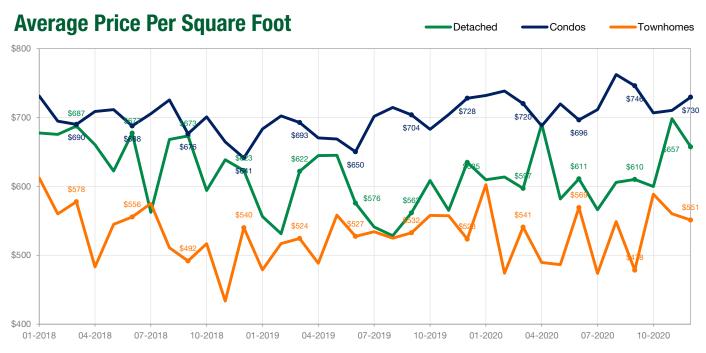


Burnaby North December 2020

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby South December 2020

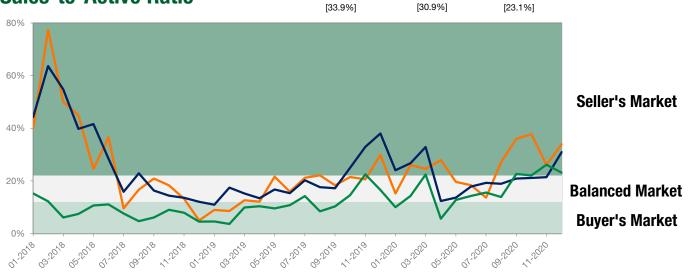
etached Properties December Noven			December			
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	104	127	- 18.1%	149	178	- 16.3%
Sales	24	21	+ 14.3%	39	40	- 2.5%
Days on Market Average	38	62	- 38.7%	30	46	- 34.8%
MLS® HPI Benchmark Price	\$1,579,700	\$1,495,100	+ 5.7%	\$1,573,400	\$1,486,200	+ 5.9%

Condos		December			November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	320	229	+ 39.7%	430	334	+ 28.7%
Sales	99	87	+ 13.8%	92	110	- 16.4%
Days on Market Average	44	51	- 13.7%	41	42	- 2.4%
MLS® HPI Benchmark Price	\$655,500	\$650,800	+ 0.7%	\$658,300	\$647,300	+ 1.7%

Townhomes	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	56	47	+ 19.1%	69	68	+ 1.5%
Sales	19	14	+ 35.7%	18	14	+ 28.6%
Days on Market Average	26	65	- 60.0%	39	88	- 55.7%
MLS® HPI Benchmark Price	\$796,600	\$763,500	+ 4.3%	\$803,600	\$769,600	+ 4.4%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby South

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	8	16	37
\$1,500,000 to \$1,999,999	10	34	29
\$2,000,000 to \$2,999,999	6	38	52
\$3,000,000 and \$3,999,999	0	9	0
\$4,000,000 to \$4,999,999	0	4	0
\$5,000,000 and Above	0	3	0
TOTAL	24	104	38

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	6	\$0	
Buckingham Heights	1	3	\$2,051,200	- 8.4%
Burnaby Hospital	2	5	\$1,466,000	+ 2.0%
Burnaby Lake	3	11	\$1,464,400	+ 11.9%
Central Park BS	1	4	\$1,373,300	+ 2.1%
Deer Lake	0	5	\$2,055,400	+ 1.3%
Deer Lake Place	1	1	\$1,696,200	+ 4.8%
Forest Glen BS	1	10	\$1,613,400	+ 1.7%
Garden Village	2	2	\$1,490,700	+ 4.2%
Greentree Village	0	3	\$1,196,400	+ 3.4%
Highgate	0	6	\$1,354,600	+ 9.3%
Metrotown	2	16	\$1,781,300	+ 8.2%
Oaklands	0	0	\$0	
South Slope	7	24	\$1,567,300	+ 9.7%
Suncrest	2	2	\$1,227,000	+ 7.4%
Upper Deer Lake	2	6	\$1,690,200	+ 3.5%
TOTAL*	24	104	\$1,579,700	+ 5.7%

* This represents the total of the Burnaby South area, not the sum of the areas above.

Detached Homes - Burnaby South

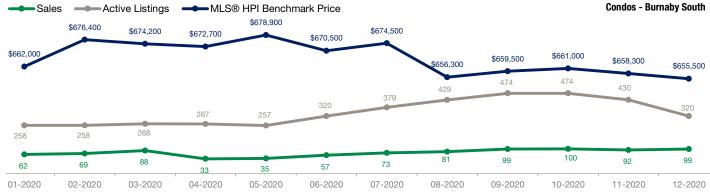


Burnaby South

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	3	4	25
\$400,000 to \$899,999	89	258	41
\$900,000 to \$1,499,999	7	54	92
\$1,500,000 to \$1,999,999	0	4	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	99	320	44

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	1	4	\$606,000	- 0.7%
Burnaby Lake	0	0	\$0	
Central Park BS	9	9	\$676,200	- 1.6%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	11	46	\$721,400	- 1.4%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$0	
Highgate	27	49	\$623,700	+ 3.1%
Metrotown	42	181	\$638,800	+ 0.9%
Oaklands	1	1	\$663,200	+ 2.9%
South Slope	8	29	\$690,500	- 0.6%
Suncrest	0	0	\$0	
Upper Deer Lake	0	1	\$0	
TOTAL*	99	320	\$655,500	+ 0.7%



* This represents the total of the Burnaby South area, not the sum of the areas above.

Burnaby South

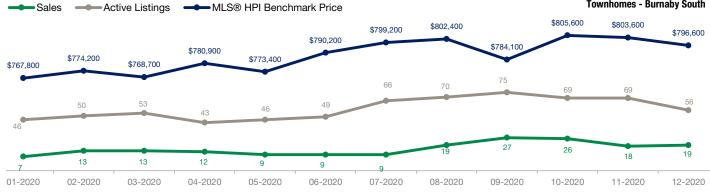
Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	12	29	31
\$900,000 to \$1,499,999	7	25	19
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	19	56	26

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	0	0	\$782,000	+ 2.9%
Burnaby Lake	3	0	\$890,500	+ 6.9%
Central Park BS	1	7	\$879,800	+ 3.5%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	0	4	\$899,700	+ 3.3%
Garden Village	0	0	\$0	
Greentree Village	2	0	\$868,400	+ 8.3%
Highgate	3	8	\$576,400	+ 4.5%
Metrotown	8	26	\$736,200	+ 3.5%
Oaklands	0	8	\$1,261,800	+ 1.6%
South Slope	2	3	\$849,500	+ 3.6%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	19	56	\$796,600	+ 4.3%

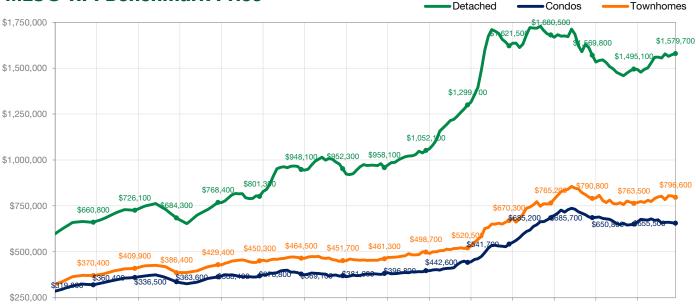


Townhomes - Burnaby South



Burnaby South December 2020

MLS® HPI Benchmark Price



 01-2006
 01-2007
 01-2008
 01-2019
 01-2011
 01-2012
 01-2013
 01-2015
 01-2016
 01-2017
 01-2018
 01-2019
 01-2020

 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.
 01-2016
 01-2017
 01-2018
 01-2019
 01-2020

Average Price Per Square Foot Detached Condos Townhomes \$900 \$800 \$775 . \$77 \$749 \$748 \$747 \$738 \$732 \$724 \$700 \$660 \$660 \$653 \$6 \$622 \$620 \$605 \$600 \$586 \$500 04-2018 01-2018 07-2018 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020 04-2020 07-2020 10-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Richmond December 2020

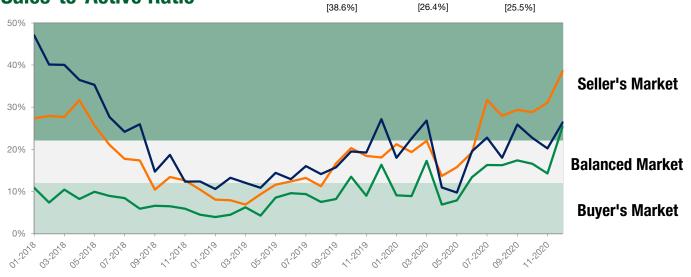
Detached Properties	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	440	527	- 16.5%	610	772	- 21.0%
Sales	112	86	+ 30.2%	87	69	+ 26.1%
Days on Market Average	68	81	- 16.0%	47	66	- 28.8%
MLS® HPI Benchmark Price	\$1,584,700	\$1,492,300	+ 6.2%	\$1,580,100	\$1,490,800	+ 6.0%

Condos	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	584	516	+ 13.2%	772	708	+ 9.0%
Sales	154	140	+ 10.0%	156	136	+ 14.7%
Days on Market Average	50	67	- 25.4%	35	54	- 35.2%
MLS® HPI Benchmark Price	\$652,600	\$631,300	+ 3.4%	\$651,900	\$627,100	+ 4.0%

Townhomes	December				November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	202	288	- 29.9%	283	369	- 23.3%
Sales	78	52	+ 50.0%	88	68	+ 29.4%
Days on Market Average	40	53	- 24.5%	46	51	- 9.8%
MLS® HPI Benchmark Price	\$817,000	\$765,200	+ 6.8%	\$821,500	\$761,900	+ 7.8%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	1	2	68
\$400,000 to \$899,999	0	3	0
\$900,000 to \$1,499,999	35	60	44
\$1,500,000 to \$1,999,999	41	131	75
\$2,000,000 to \$2,999,999	29	156	84
\$3,000,000 and \$3,999,999	4	53	102
\$4,000,000 to \$4,999,999	0	17	0
\$5,000,000 and Above	2	17	54
TOTAL	112	440	68

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Boyd Park	1	15	\$1,460,800	+ 5.5%		
Bridgeport RI	4	17	\$1,398,900	+ 8.4%		
Brighouse	0	9	\$0			
Brighouse South	0	1	\$0			
Broadmoor	9	40	\$1,888,400	- 1.7%		
East Cambie	4	14	\$1,393,300	+ 7.2%		
East Richmond	0	15	\$1,925,000	+ 11.8%		
Garden City	6	17	\$1,375,300	+ 3.8%		
Gilmore	0	5	\$1,803,200	+ 17.4%		
Granville	8	49	\$1,735,000	+ 7.5%		
Hamilton RI	5	8	\$1,115,900	+ 15.8%		
Ironwood	4	13	\$1,383,100	+ 9.7%		
Lackner	3	10	\$1,579,500	+ 4.4%		
McLennan	0	11	\$1,790,500	+ 11.4%		
McLennan North	0	1	\$1,757,300	+ 5.6%		
McNair	2	27	\$1,512,000	+ 10.9%		
Quilchena RI	3	13	\$1,555,900	+ 7.1%		
Riverdale RI	6	23	\$1,613,200	+ 7.8%		
Saunders	6	25	\$1,463,900	+ 3.0%		
Sea Island	0	3	\$830,600	+ 7.8%		
Seafair	14	25	\$1,497,800	+ 6.7%		
South Arm	2	10	\$1,288,300	+ 3.1%		
Steveston North	8	26	\$1,346,500	+ 9.3%		
Steveston South	10	9	\$1,543,600	+ 8.0%		
Steveston Village	3	5	\$1,412,600	+ 6.9%		
Terra Nova	0	3	\$1,849,800	+ 7.9%		
West Cambie	2	10	\$1,404,300	+ 6.0%		
Westwind	1	9	\$1,584,300	+ 6.0%		
Woodwards	11	27	\$1,484,600	+ 4.3%		
TOTAL*	112	440	\$1,584,700	+ 6.2%		

* This represents the total of the Richmond area, not the sum of the areas above.

Detached Homes - Richmond Sales Active Listings MLS® HPI Benchmark Price \$1,584,700 \$1,581,600 \$1,580,100 \$1,564,600 \$1,545,500 \$1,530,000 \$1,528,400 \$1,522,800 \$1,511,400 \$1,509,300 \$1,506,800 \$1,503,100 646 647 610 604 578 561 535 440 573 596 557 523 112 98 107 112 87 96 75 94 52 36 42 53 01-2020 02-2020 03-2020 06-2020 07-2020 08-2020 10-2020 12-2020 04-2020 05-2020 09-2020 11-2020

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	20	50	63
\$400,000 to \$899,999	130	442	42
\$900,000 to \$1,499,999	3	70	249
\$1,500,000 to \$1,999,999	1	11	160
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	0	6	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	154	584	50

Booomiser						
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Boyd Park	3	11	\$435,400	+ 6.3%		
Bridgeport RI	4	9	\$713,200	- 2.0%		
Brighouse	60	264	\$620,700	+ 1.6%		
Brighouse South	21	49	\$554,700	+ 1.8%		
Broadmoor	1	3	\$521,900	+ 4.5%		
East Cambie	1	2	\$497,600	+ 0.8%		
East Richmond	1	2	\$736,900	- 3.5%		
Garden City	0	0	\$430,900	+ 1.2%		
Gilmore	0	0	\$0			
Granville	0	9	\$264,400	+ 1.8%		
Hamilton RI	1	13	\$679,800	- 2.6%		
Ironwood	4	14	\$634,400	- 1.3%		
Lackner	0	0	\$0			
McLennan	0	0	\$0			
McLennan North	6	33	\$743,300	+ 3.3%		
McNair	0	1	\$0			
Quilchena RI	0	0	\$397,000	+ 2.7%		
Riverdale RI	4	15	\$516,100	+ 1.3%		
Saunders	0	0	\$0			
Sea Island	0	0	\$0			
Seafair	0	0	\$431,700	+ 6.0%		
South Arm	0	11	\$311,300	+ 0.2%		
Steveston North	0	1	\$404,000	+ 1.5%		
Steveston South	6	11	\$558,200	+ 8.9%		
Steveston Village	0	18	\$0			
Terra Nova	1	0	\$0			
West Cambie	41	117	\$664,100	- 2.2%		
Westwind	0	0	\$0			
Woodwards	0	1	\$0			
TOTAL*	154	584	\$652,600	+ 3.4%		

* This represents the total of the Richmond area, not the sum of the areas above.

Condos - Richmond



Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	13
\$400,000 to \$899,999	43	71	44
\$900,000 to \$1,499,999	34	129	36
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	78	202	40

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	1	2	\$517,700	+ 10.4%
Bridgeport RI	3	37	\$643,300	+ 8.9%
Brighouse	7	27	\$760,400	+ 7.3%
Brighouse South	6	18	\$828,100	+ 7.4%
Broadmoor	5	8	\$927,900	+ 3.4%
East Cambie	3	2	\$695,000	- 1.6%
East Richmond	0	0	\$0	
Garden City	3	4	\$890,600	+ 4.1%
Gilmore	0	0	\$0	
Granville	2	9	\$724,800	+ 7.0%
Hamilton RI	2	10	\$628,800	+ 4.7%
Ironwood	1	6	\$642,400	+ 9.5%
Lackner	0	0	\$952,200	+ 10.0%
McLennan	0	0	\$0	
McLennan North	19	28	\$935,800	+ 8.3%
McNair	0	1	\$557,400	+ 6.5%
Quilchena RI	0	0	\$672,000	+ 9.0%
Riverdale RI	1	1	\$844,600	+ 8.1%
Saunders	4	7	\$645,000	+ 4.6%
Sea Island	0	0	\$0	
Seafair	0	0	\$981,000	+ 9.1%
South Arm	1	0	\$656,100	+ 4.3%
Steveston North	5	5	\$664,500	+ 8.0%
Steveston South	4	3	\$934,800	+ 8.9%
Steveston Village	1	5	\$828,300	+ 7.0%
Terra Nova	0	5	\$951,500	+ 7.2%
West Cambie	5	14	\$832,000	+ 6.9%
Westwind	1	0	\$825,600	+ 8.5%
Woodwards	4	10	\$781,600	+ 5.3%
TOTAL*	78	202	\$817,000	+ 6.8%

* This represents the total of the Richmond area, not the sum of the areas above.

Townhomes - Richmond



MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$810 \$800 \$700 \$700 \$651 \$69 \$676 \$67 \$62 \$606 \$641 \$601 \$588 \$588 \$600 \$572 \$570 \$569 \$534 \$500 04-2018 01-2018 07-2018 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020 04-2020 07-2020 10-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Whistler December 2020

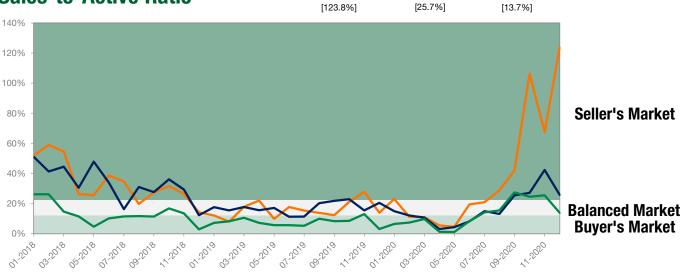
Detached Properties	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	73	100	- 27.0%	75	101	- 25.7%
Sales	10	3	+ 233.3%	19	13	+ 46.2%
Days on Market Average	75	81	- 7.4%	117	127	- 7.9%
MLS® HPI Benchmark Price	\$1,702,300	\$1,630,400	+ 4.4%	\$1,769,200	\$1,634,700	+ 8.2%

Condos	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	105	98	+ 7.1%	116	111	+ 4.5%
Sales	27	20	+ 35.0%	49	17	+ 188.2%
Days on Market Average	53	78	- 32.1%	73	53	+ 37.7%
MLS® HPI Benchmark Price	\$487,600	\$493,500	- 1.2%	\$500,400	\$499,300	+ 0.2%

Townhomes	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	21	58	- 63.8%	43	72	- 40.3%
Sales	26	8	+ 225.0%	29	20	+ 45.0%
Days on Market Average	58	61	- 4.9%	43	58	- 25.9%
MLS® HPI Benchmark Price	\$1,029,900	\$951,500	+ 8.2%	\$1,011,600	\$940,700	+ 7.5%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Whistler

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	3	20
\$1,500,000 to \$1,999,999	2	4	62
\$2,000,000 to \$2,999,999	2	13	104
\$3,000,000 and \$3,999,999	1	16	16
\$4,000,000 to \$4,999,999	0	9	0
\$5,000,000 and Above	3	28	120
TOTAL	10	73	75

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change			
Alpine Meadows	3	13	\$0				
Alta Vista	0	3	\$0				
Bayshores	2	4	\$0				
Benchlands	0	2	\$0				
Black Tusk - Pinecrest	0	0	\$0				
Blueberry Hill	0	1	\$0				
Brio	2	5	\$0				
Cheakamus Crossing	0	0	\$0				
Emerald Estates	1	6	\$0				
Function Junction	0	0	\$0				
Green Lake Estates	0	2	\$0				
Nesters	0	3	\$0				
Nordic	0	3	\$0				
Rainbow	0	2	\$0				
Spring Creek	0	4	\$0				
Spruce Grove	0	0	\$0				
WedgeWoods	1	7	\$0				
Westside	0	4	\$0				
Whistler Cay Estates	0	2	\$0				
Whistler Cay Heights	0	4	\$0				
Whistler Creek	0	3	\$0				
Whistler Village	1	0	\$0				
White Gold	0	3	\$0				
TOTAL*	10	73	\$1,702,300	+ 4.4%			

* This represents the total of the Whistler area, not the sum of the areas above.



Whistler

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	5	25	39
\$200,000 to \$399,999	11	20	61
\$400,000 to \$899,999	8	37	60
\$900,000 to \$1,499,999	3	16	31
\$1,500,000 to \$1,999,999	0	3	0
\$2,000,000 to \$2,999,999	0	4	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	27	105	53

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	0	0	\$0	
Alta Vista	1	0	\$0	
Bayshores	0	0	\$0	
Benchlands	5	14	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	5	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	0	1	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	1	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	0	\$0	
Nordic	1	4	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	0	0	\$0	
Whistler Creek	7	47	\$0	
Whistler Village	13	33	\$0	
White Gold	0	0	\$0	
TOTAL*	27	105	\$487,600	- 1.2%



* This represents the total of the Whistler area, not the sum of the areas above.

Whistler

Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	9	31
\$900,000 to \$1,499,999	14	6	38
\$1,500,000 to \$1,999,999	3	2	125
\$2,000,000 to \$2,999,999	1	3	78
\$3,000,000 and \$3,999,999	1	0	66
\$4,000,000 to \$4,999,999	1	0	267
\$5,000,000 and Above	0	1	0
TOTAL	26	21	58

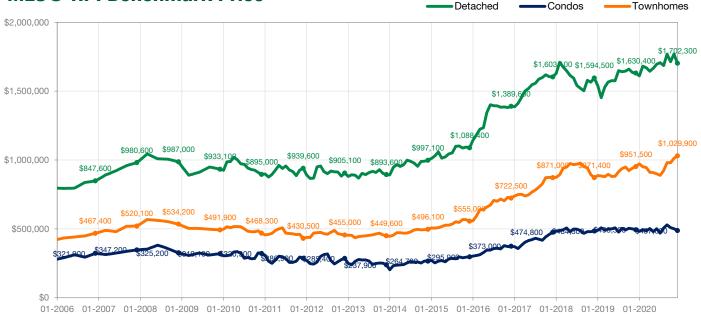
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	1	3	\$0	
Alta Vista	0	0	\$0	
Bayshores	0	0	\$0	
Benchlands	7	2	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	0	\$0	
Brio	0	1	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	1	\$0	
Nordic	6	4	\$0	
Rainbow	1	2	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	1	1	\$0	
Whistler Cay Heights	2	1	\$0	
Whistler Creek	1	2	\$0	
Whistler Village	7	4	\$0	
White Gold	0	0	\$0	
TOTAL*	26	21	\$1,029,900	+ 8.2%

* This represents the total of the Whistler area, not the sum of the areas above.

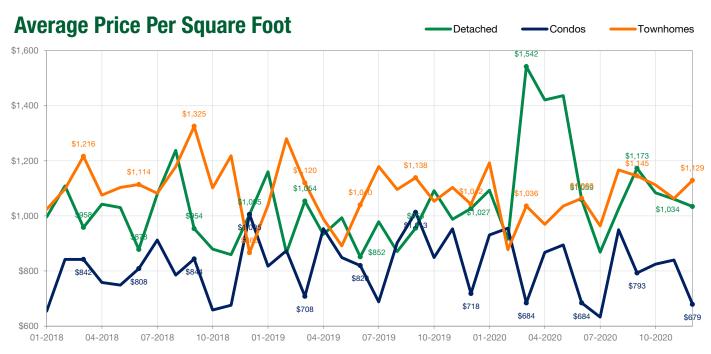
Townhomes - Whistler ----Sales -----Active Listings \$1,029,900 \$1,011,600 \$980,900 \$979,300 \$971,400 \$950,200 \$944,800 \$922,400 \$910,400 \$907,900 \$899,600 \$888,400 94 87 74 72 74 75 43 61 51 27 31 29 19 21 14 8 8 4 4 01-2020 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Whistler December 2020

MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Squamish December 2020

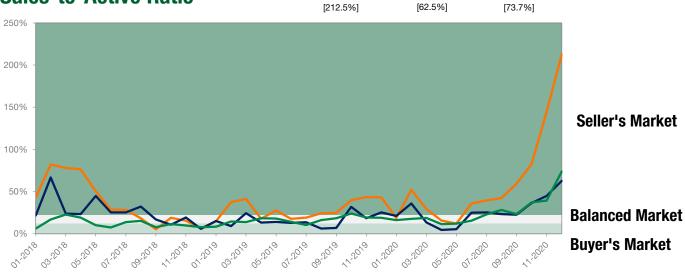
Detached Properties	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	38	70	- 45.7%	74	89	- 16.9%
Sales	28	13	+ 115.4%	29	17	+ 70.6%
Days on Market Average	51	65	- 21.5%	49	97	- 49.5%
MLS® HPI Benchmark Price	\$1,020,400	\$954,400	+ 6.9%	\$1,048,500	\$979,400	+ 7.1%

Condos	December			November		
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	40	48	- 16.7%	56	66	- 15.2%
Sales	25	12	+ 108.3%	25	12	+ 108.3%
Days on Market Average	48	51	- 5.9%	54	111	- 51.4%
MLS® HPI Benchmark Price	\$479,800	\$487,300	- 1.5%	\$494,200	\$497,000	- 0.6%

ownhomes December		December			November	
Activity Snapshot	2020	2019	One-Year Change	2020	2019	One-Year Change
Total Active Listings	8	21	- 61.9%	18	37	- 51.4%
Sales	17	9	+ 88.9%	26	16	+ 62.5%
Days on Market Average	25	62	- 59.7%	16	39	- 59.0%
MLS® HPI Benchmark Price	\$788,300	\$718,600	+ 9.7%	\$775,500	\$708,300	+ 9.5%

Townhome

Sales-to-Active Ratio



Current as of January 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Squamish

Detached Properties Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	0	41
\$400,000 to \$899,999	4	3	54
\$900,000 to \$1,499,999	12	17	50
\$1,500,000 to \$1,999,999	8	10	59
\$2,000,000 to \$2,999,999	2	5	34
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	28	38	51

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	6	5	\$989,700	+ 11.3%
Brennan Center	2	3	\$1,725,500	- 1.4%
Britannia Beach	1	3	\$0	
Business Park	0	0	\$0	
Dentville	1	0	\$0	
Downtown SQ	1	7	\$1,026,900	+ 7.3%
Garibaldi Estates	2	3	\$1,005,000	+ 8.7%
Garibaldi Highlands	2	3	\$1,220,500	+ 10.1%
Hospital Hill	1	0	\$0	
Northyards	1	2	\$853,300	+ 25.4%
Paradise Valley	0	1	\$0	
Plateau	1	2	\$0	
Ring Creek	1	0	\$0	
Squamish Rural	1	1	\$0	
Tantalus	1	2	\$1,134,400	+ 6.9%
University Highlands	3	6	\$2,070,600	- 1.7%
Upper Squamish	0	0	\$0	
Valleycliffe	4	0	\$1,044,500	+ 8.6%
TOTAL*	28	38	\$1,020,400	+ 6.9%

* This represents the total of the Squamish area, not the sum of the areas above.

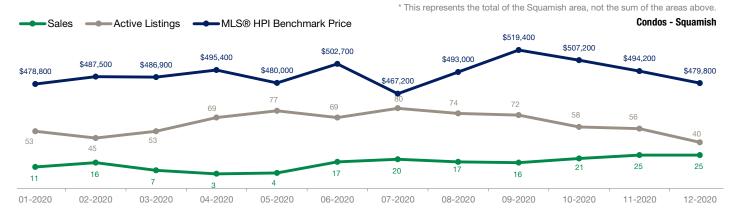
Detached Homes - Squamish Sales \$1,048,500 \$1,020,400 \$1,016,600 \$1,020,400 \$993,800 \$987,800 \$988,900 \$977,100 \$975.200 \$971,400 \$964,200 \$952,800 117 112 110 103 104 103 74 97 90 86 75 38 38 29 29 28 25 27 18 17 12 15 12 10 01-2020 02-2020 03-2020 04-2020 06-2020 05-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Squamish

Condo Report – December 2020

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	5	35
\$400,000 to \$899,999	21	35	51
\$900,000 to \$1,499,999	0	0	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	25	40	48

Docombol					
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change	
Brackendale	0	0	\$0		
Brennan Center	0	0	\$0		
Britannia Beach	0	0	\$0		
Business Park	0	0	\$0		
Dentville	2	3	\$0		
Downtown SQ	10	27	\$537,500	- 2.2%	
Garibaldi Estates	3	1	\$433,200	- 1.3%	
Garibaldi Highlands	1	0	\$0		
Hospital Hill	0	0	\$0		
Northyards	1	4	\$0		
Paradise Valley	0	0	\$0		
Plateau	0	0	\$0		
Ring Creek	0	0	\$0		
Squamish Rural	0	0	\$0		
Tantalus	7	3	\$434,900	- 5.6%	
University Highlands	0	0	\$0		
Upper Squamish	0	0	\$0		
Valleycliffe	1	2	\$383,600	+ 2.3%	
TOTAL*	25	40	\$479,800	- 1.5%	



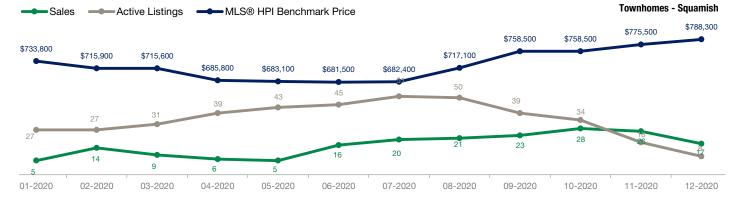
Squamish

Townhomes Report – December 2020

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	16	8	21
\$900,000 to \$1,499,999	1	0	89
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	17	8	25

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	1	0	\$846,600	+ 10.9%
Brennan Center	1	0	\$1,421,900	+ 1.9%
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	1	\$822,800	+ 5.0%
Downtown SQ	9	7	\$870,200	+ 11.0%
Garibaldi Estates	2	0	\$776,700	+ 9.2%
Garibaldi Highlands	0	0	\$899,100	+ 8.7%
Hospital Hill	0	0	\$0	
Northyards	1	0	\$887,800	+ 11.4%
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	3	0	\$949,600	+ 4.9%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	0	0	\$0	
TOTAL*	17	8	\$788,300	+ 9.7%

* This represents the total of the Squamish area, not the sum of the areas above.



Squamish December 2020

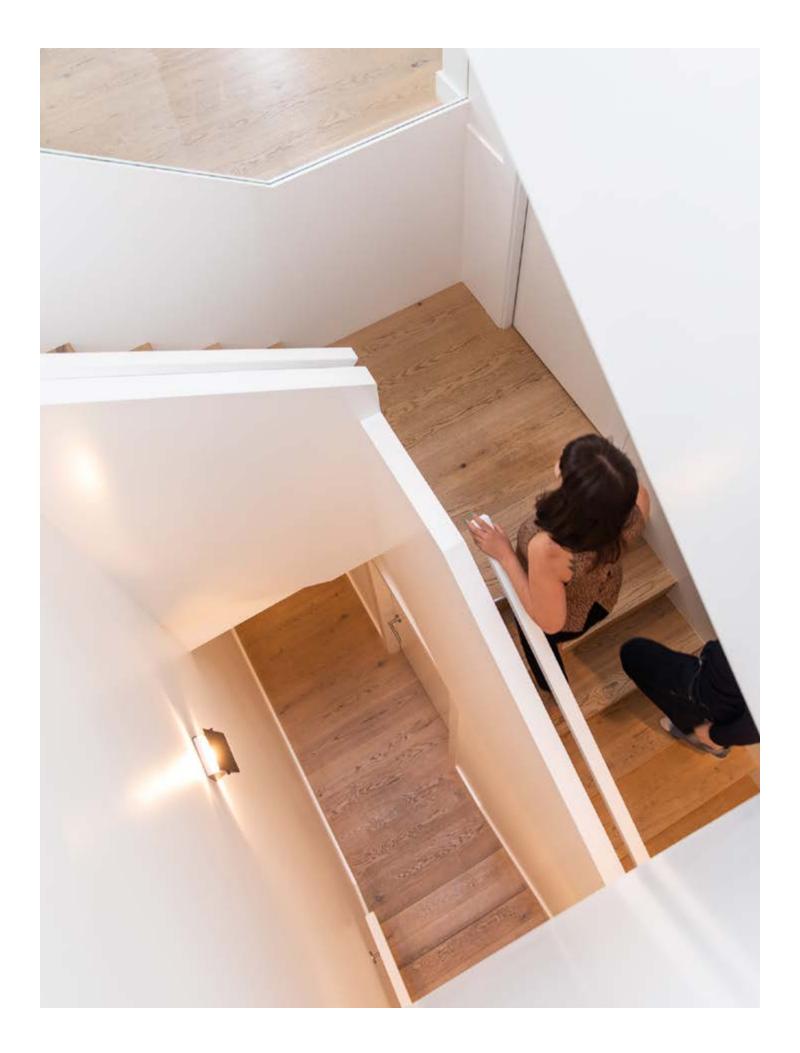
MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$700 \$600 \$560 \$56 \$488 \$500 **\$**487 \$515 \$470 \$46 \$468 **\$459** \$488 \$400 \$300 04-2018 07-2018 01-2020 04-2020 01-2018 10-2018 01-2019 04-2019 07-2019 10-2019 07-2020 10-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





#FINDYOURHAVN

STILHAVN REAL ESTATE SERVICES

VANCOUVER | 36 East 5th Avenue, Vancouver BC, V5T 1G8 NORTH SHORE | 104 - 3151 Woodbine Drive, North Vancouver BC, V7R 2S4 WHISTLER | 208 - 1420 Alpha Lake Road, Whistler BC, V8E 0R8

stilhavn.com

This book contains proprietary and confidential information of Stilhavn Real Estate Services and shall not be used, disclosed, or reproduced, in whole or in part, for any purpose other than to evaluate the information contained herein, without the prior written consent of the owners. All information contained herein remains at all times the sole property of these brokerages. Copyright 2019. This communication is not intended to cause or induce the breach of an existing agency relationship.