THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS + MEDIAN SALE PRICES ACTIVITY



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Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and personality criterion. We're not striving to be the biggest, just the best.

We understand that our success-individually, and as a collective-is the result of our relentless pursuit of excellence, and an intrinsic belief that our clients deserve better than the status quo. Sell your home with the peace of mind that comes from working with the top, most celebrated talent in town.



THE MARKET

Metro Vancouver's housing market ended 2020 strong, with robust December sales that capped a year marked by steady buyer demand.

The latest report from the Real Estate Board of Greater Vancouver (REBGV) shows home sale activity that continues to outpace supply. With interest rates that remain low, buyer demand is unlikely to go down anytime soon.

Last month's sales continued the upward trend we saw at the end of 2020. "With home sale activity well above our January average, the supply of homes for sale isn't able to keep pace. This is causing increased competition amongst home buyers and upward pressure on prices," noted Colette Gerber, REBGV Chair.

HIGHLIGHTS

JANUARY HOUSING MARKET AT A GLANCE

Last month's residential home sales in Metro Vancouver totalled 2,389. This number represents a 22.8% decrease from December 2020's sales numbers, but if we look at the bigger picture, it marks a 52.1% increase from the 1,571 sales recorded in January 2020. Last month's sales were 36.4% percent over the 10-year January sales average.

There were 4,480 homes newly listed on the Multiple Listing Service[®] (MLS[®]) system in Metro Vancouver in January 2021. This number represents a 15.7% increase compared to January 2020 and an 86% increase over December 2020. There are now 8,306 homes listed on Metro Vancouver's MLS[®] system, a 3.6% decrease compared to January 2020 and a 2.7% decrease compared to December 2020.

SALES-TO-ACTIVE-LISTINGS RATIO + COMPOSITE BENCHMARK PRICE

January's sales-to-active-listings ratio for all property types is 28.8%. By property type, the ratio is 26.3% for detached homes, 37.6% for townhomes, and 27.8% for apartment homes.

Analysts generally expect home prices to dip when the ratio falls below 12% for a sustained period. Home prices often rise when the sales-to-active-listings ratio goes above 20% over several months. "Shifting housing needs during the pandemic and historically low interest rates have been key drivers of demand in our market over the last six months," Gerber said. "People who managed to enter the market a few years ago and have seen their home values increase are now looking to move up in the market to accommodate their changing needs."

The MLS[®] Home Price Index composite benchmark price for all residential properties in Metro Vancouver ended 2020 at \$1,056,600. This price represents a 5.5% increase compared to the previous year and a 0.9% increase compared to December 2020.

JANUARY REAL ESTATE SALES BY PROPERTY TYPE

Detached Homes - There were 740 sales of detached homes in January 2021, a 68.6% increase over January 2020. The current benchmark price for a detached house is \$1,576,800. This price represents a 1.4% increase from December 2020 and a 10.8% increase over last year.

Attached Homes - Attached or townhouse sales in January 2021 totalled 454, a 42.8% increase compared to January 2020. The benchmark price of an attached home is now \$815,800. This price represents a 4.3% increase over last year and a 0.2% increase compared to December 2020.

Apartment Homes - There were 1,195 condo sales in January 2021, a 46.8% increase compared to January 2020. An apartment home's benchmark price is now \$680,800, a 2.2% increase over last year and a 0.6% increase compared to December 2020.

Metro Vancouver January 2021

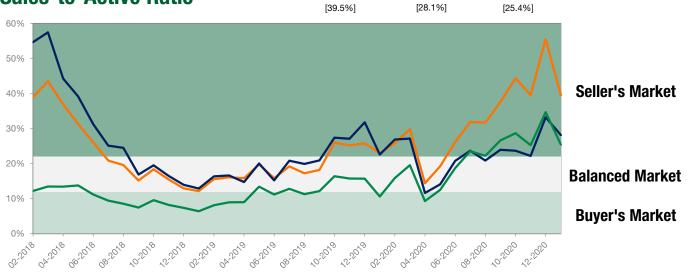
| Detached Properties | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 2,961 | 4,185 | - 29.2% | 2,979 | 3,856 | - 22.7% |
| Sales | 752 | 442 | + 70.1% | 1,033 | 603 | + 71.3% |
| Days on Market Average | 51 | 69 | - 26.1% | 50 | 65 | - 23.1% |
| MLS® HPI Benchmark Price | \$1,576,800 | \$1,423,100 | + 10.8% | \$1,554,600 | \$1,411,200 | + 10.2% |

| Condos | January | | December | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 4,248 | 3,610 | + 17.7% | 4,454 | 3,299 | + 35.0% |
| Sales | 1,194 | 814 | + 46.7% | 1,478 | 1,047 | + 41.2% |
| Days on Market Average | 44 | 43 | + 2.3% | 40 | 48 | - 16.7% |
| MLS® HPI Benchmark Price | \$680,800 | \$666,000 | + 2.2% | \$676,500 | \$659,500 | + 2.6% |

| Townhomes | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 947 | 1,180 | - 19.7% | 908 | 1,134 | - 19.9% |
| Sales | 374 | 271 | + 38.0% | 504 | 292 | + 72.6% |
| Days on Market Average | 34 | 58 | - 41.4% | 32 | 50 | - 36.0% |
| MLS® HPI Benchmark Price | \$815,800 | \$781,800 | + 4.3% | \$813,900 | \$776,200 | + 4.9% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Metro Vancouver

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 2 | 3 | 202 |
| \$100,000 to \$199,999 | 1 | 4 | 150 |
| \$200,000 to \$399,999 | 7 | 14 | 195 |
| \$400,000 to \$899,999 | 55 | 140 | 62 |
| \$900,000 to \$1,499,999 | 299 | 554 | 41 |
| \$1,500,000 to \$1,999,999 | 186 | 591 | 44 |
| \$2,000,000 to \$2,999,999 | 121 | 732 | 57 |
| \$3,000,000 and \$3,999,999 | 48 | 344 | 60 |
| \$4,000,000 to \$4,999,999 | 17 | 195 | 69 |
| \$5,000,000 and Above | 16 | 384 | 76 |
| TOTAL | 752 | 2,961 | 51 |

| • | | | | |
|-----------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Bowen Island | 4 | 17 | \$1,196,500 | + 30.3% |
| Burnaby East | 8 | 20 | \$1,321,000 | + 12.3% |
| Burnaby North | 22 | 72 | \$1,546,200 | + 9.2% |
| Burnaby South | 26 | 122 | \$1,596,400 | + 6.9% |
| Coquitlam | 77 | 197 | \$1,321,100 | + 12.9% |
| Ladner | 15 | 52 | \$1,076,300 | + 14.1% |
| Maple Ridge | 85 | 171 | \$930,900 | + 15.0% |
| New Westminster | 21 | 43 | \$1,170,900 | + 12.2% |
| North Vancouver | 47 | 145 | \$1,722,300 | + 12.0% |
| Pitt Meadows | 11 | 20 | \$1,013,200 | + 15.5% |
| Port Coquitlam | 33 | 51 | \$1,094,800 | + 15.4% |
| Port Moody | 11 | 49 | \$1,602,300 | + 14.5% |
| Richmond | 71 | 467 | \$1,599,200 | + 6.4% |
| Squamish | 19 | 55 | \$992,300 | + 0.5% |
| Sunshine Coast | 42 | 139 | \$715,900 | + 26.8% |
| Tsawwassen | 30 | 97 | \$1,230,900 | + 15.3% |
| Vancouver East | 110 | 338 | \$1,546,700 | + 8.6% |
| Vancouver West | 69 | 425 | \$3,172,600 | + 6.8% |
| West Vancouver | 29 | 340 | \$2,906,700 | + 13.3% |
| Whistler | 9 | 67 | \$1,675,000 | + 4.0% |
| TOTAL* | 752 | 2,961 | \$1,576,800 | + 10.8% |
| | | | | |

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Detached Homes - Metro Vancouver -Active Listings Sales \$1,576,800 \$1,554,600 \$1 538 900 \$1,523,800 \$1,507,500 \$1.491.300 \$1,477,800 \$1,456,700 \$1,464,200 \$1,452,300 \$1,441,500 \$1,425,800 4,985 4,817 4.968 4,719 4,654 4,248 2.979 4,308 4,405 4.232 4 362 2.961 1,319 1,132 1,350 1,107 1,033 1,071 752 869 682 859 544 **392** 04-2020 03-2020 01-2021 02-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Metro Vancouver

| Condo | Report – | January | 2021 |
|-------|----------|---------|------|
|-------|----------|---------|------|

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 7 | 25 | 69 |
| \$200,000 to \$399,999 | 117 | 252 | 45 |
| \$400,000 to \$899,999 | 894 | 2,807 | 42 |
| \$900,000 to \$1,499,999 | 143 | 717 | 50 |
| \$1,500,000 to \$1,999,999 | 18 | 180 | 54 |
| \$2,000,000 to \$2,999,999 | 8 | 128 | 67 |
| \$3,000,000 and \$3,999,999 | 3 | 64 | 147 |
| \$4,000,000 to \$4,999,999 | 2 | 17 | 136 |
| \$5,000,000 and Above | 2 | 58 | 90 |
| TOTAL | 1,194 | 4,248 | 44 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------|-------|--------------------|--------------------|--------------------|
| Bowen Island | 0 | 1 | \$0 | |
| Burnaby East | 13 | 34 | \$730,400 | + 2.2% |
| Burnaby North | 96 | 328 | \$619,800 | + 2.1% |
| Burnaby South | 87 | 329 | \$657,500 | - 0.7% |
| Coquitlam | 106 | 230 | \$533,200 | + 2.2% |
| Ladner | 3 | 26 | \$508,000 | - 0.6% |
| Maple Ridge | 43 | 87 | \$373,500 | + 9.1% |
| New Westminster | 66 | 246 | \$526,700 | + 3.3% |
| North Vancouver | 92 | 229 | \$591,400 | + 5.9% |
| Pitt Meadows | 6 | 12 | \$509,600 | + 6.3% |
| Port Coquitlam | 37 | 71 | \$467,900 | + 3.9% |
| Port Moody | 28 | 66 | \$659,200 | + 2.9% |
| Richmond | 142 | 617 | \$663,300 | + 4.5% |
| Squamish | 16 | 41 | \$501,300 | + 4.7% |
| Sunshine Coast | 10 | 25 | \$0 | |
| Tsawwassen | 15 | 53 | \$542,100 | - 0.6% |
| Vancouver East | 99 | 371 | \$595,800 | + 1.8% |
| Vancouver West | 284 | 1,271 | \$762,500 | - 1.7% |
| West Vancouver | 11 | 91 | \$1,072,900 | + 7.7% |
| Whistler | 38 | 104 | \$512,100 | + 6.2% |
| TOTAL* | 1,194 | 4,248 | \$680,800 | + 2.2% |

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Metro Vancouver

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 1 | 2 | 24 |
| \$200,000 to \$399,999 | 4 | 9 | 21 |
| \$400,000 to \$899,999 | 236 | 390 | 31 |
| \$900,000 to \$1,499,999 | 111 | 400 | 38 |
| \$1,500,000 to \$1,999,999 | 15 | 80 | 33 |
| \$2,000,000 to \$2,999,999 | 5 | 37 | 63 |
| \$3,000,000 and \$3,999,999 | 1 | 21 | 7 |
| \$4,000,000 to \$4,999,999 | 0 | 5 | 0 |
| \$5,000,000 and Above | 1 | 3 | 131 |
| TOTAL | 374 | 947 | 34 |

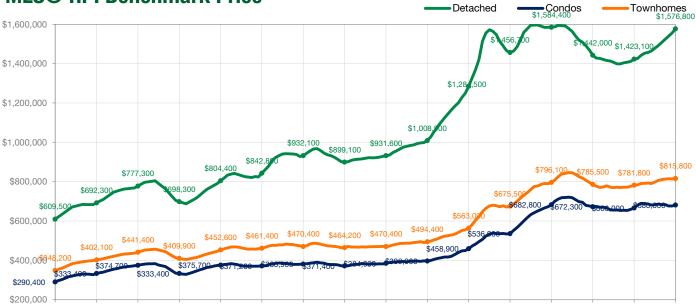
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------|-------|--------------------|--------------------|--------------------|
| Bowen Island | 0 | 0 | \$0 | |
| Burnaby East | 4 | 11 | \$691,700 | + 5.6% |
| Burnaby North | 14 | 35 | \$759,000 | + 5.4% |
| Burnaby South | 20 | 55 | \$802,100 | + 4.5% |
| Coquitlam | 36 | 68 | \$711,000 | + 6.9% |
| _adner | 1 | 6 | \$636,500 | + 0.5% |
| Maple Ridge | 56 | 49 | \$561,800 | + 7.6% |
| New Westminster | 14 | 30 | \$747,500 | + 3.6% |
| North Vancouver | 36 | 68 | \$1,020,700 | + 7.6% |
| Pitt Meadows | 5 | 9 | \$622,100 | + 3.9% |
| Port Coquitlam | 15 | 22 | \$660,900 | + 6.4% |
| Port Moody | 9 | 16 | \$651,900 | + 3.9% |
| Richmond | 60 | 231 | \$823,700 | + 6.8% |
| Squamish | 12 | 8 | \$761,500 | + 3.8% |
| Sunshine Coast | 8 | 30 | \$0 | |
| Tsawwassen | 9 | 17 | \$608,300 | - 2.2% |
| /ancouver East | 16 | 66 | \$893,600 | - 2.1% |
| /ancouver West | 34 | 185 | \$1,142,100 | - 0.4% |
| West Vancouver | 4 | 22 | \$0 | |
| Whistler | 17 | 18 | \$1,017,000 | + 4.7% |
| TOTAL* | 374 | 947 | \$815,800 | + 4.3% |

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

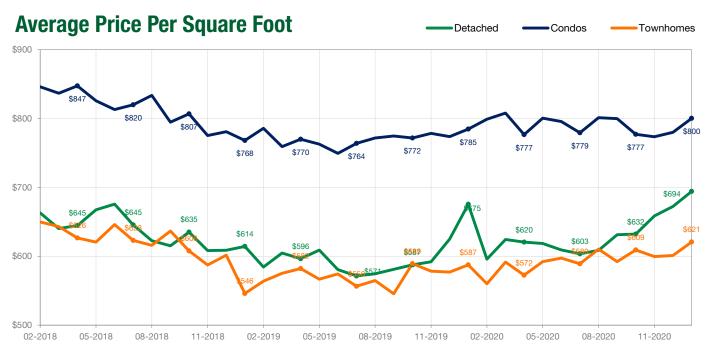
Townhomes - Metro Vancouver Sales -Active Listings \$815,800 \$814,800 \$813,900 \$813.000 \$809,900 \$806,400 \$797,700 \$792,700 \$790,200 \$791,200 \$790,800 \$783,400 1,707 1,678 1.689 1,577 1,528 1,372 1,368 1,348 1,354 1,314 947 908 634 677 534 535 504 412 540 409 374 339 263 **193** 04-2020 02-2020 03-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Metro Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

| Detached Properties | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 425 | 560 | - 24.1% | 423 | 528 | - 19.9% |
| Sales | 69 | 35 | + 97.1% | 85 | 60 | + 41.7% |
| Days on Market Average | 88 | 71 | + 23.9% | 47 | 72 | - 34.7% |
| MLS® HPI Benchmark Price | \$3,172,600 | \$2,970,900 | + 6.8% | \$3,161,700 | \$2,941,200 | + 7.5% |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 1,271 | 992 | + 28.1% | 1,368 | 929 | + 47.3% |
| Sales | 284 | 211 | + 34.6% | 363 | 259 | + 40.2% |
| Days on Market Average | 48 | 43 | + 11.6% | 43 | 44 | - 2.3% |
| MLS® HPI Benchmark Price | \$762,500 | \$775,700 | - 1.7% | \$759,700 | \$760,900 | - 0.2% |

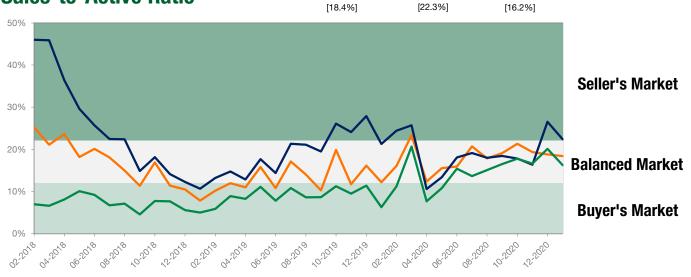
| Townhomes | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 185 | 197 | - 6.1% | 181 | 186 | - 2.7% |
| Sales | 34 | 24 | + 41.7% | 34 | 30 | + 13.3% |
| Days on Market Average | 32 | 97 | - 67.0% | 28 | 43 | - 34.9% |
| MLS® HPI Benchmark Price | \$1,142,100 | \$1,147,200 | - 0.4% | \$1,141,600 | \$1,136,500 | + 0.4% |

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 1 | 0 | 363 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 0 | 1 | 0 |
| \$1,500,000 to \$1,999,999 | 4 | 10 | 63 |
| \$2,000,000 to \$2,999,999 | 17 | 67 | 97 |
| \$3,000,000 and \$3,999,999 | 25 | 94 | 69 |
| \$4,000,000 to \$4,999,999 | 13 | 74 | 76 |
| \$5,000,000 and Above | 9 | 179 | 123 |
| TOTAL | 69 | 425 | 88 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 1 | 17 | \$3,482,200 | + 12.6% |
| Cambie | 4 | 22 | \$2,445,200 | + 11.3% |
| Coal Harbour | 0 | 0 | \$0 | |
| Downtown VW | 0 | 0 | \$0 | |
| Dunbar | 8 | 50 | \$2,738,900 | + 7.3% |
| Fairview VW | 0 | 1 | \$0 | |
| False Creek | 0 | 1 | \$0 | |
| Kerrisdale | 5 | 25 | \$3,246,000 | + 9.5% |
| Kitsilano | 5 | 23 | \$2,436,500 | + 11.5% |
| MacKenzie Heights | 3 | 9 | \$3,352,100 | + 5.4% |
| Marpole | 4 | 21 | \$2,313,800 | + 12.5% |
| Mount Pleasant VW | 1 | 1 | \$2,310,100 | + 6.9% |
| Oakridge VW | 1 | 12 | \$3,529,300 | + 4.1% |
| Point Grey | 13 | 51 | \$3,075,600 | - 0.1% |
| Quilchena | 2 | 17 | \$3,188,500 | + 7.5% |
| S.W. Marine | 3 | 18 | \$3,090,800 | + 8.2% |
| Shaughnessy | 7 | 48 | \$4,764,400 | + 0.8% |
| South Cambie | 1 | 10 | \$4,200,800 | + 1.6% |
| South Granville | 5 | 56 | \$3,874,200 | + 4.2% |
| Southlands | 5 | 29 | \$3,449,100 | + 12.0% |
| University VW | 0 | 13 | \$3,985,500 | - 11.3% |
| West End VW | 0 | 1 | \$2,017,400 | + 6.4% |
| Yaletown | 1 | 0 | \$0 | |
| TOTAL* | 69 | 425 | \$3,172,600 | + 6.8% |
| | | | | |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



| Condo | Report - | - January | 2021 |
|-------|----------|-----------|------|
|-------|----------|-----------|------|

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 4 | 7 | 63 |
| \$400,000 to \$899,999 | 185 | 591 | 42 |
| \$900,000 to \$1,499,999 | 71 | 348 | 56 |
| \$1,500,000 to \$1,999,999 | 12 | 121 | 59 |
| \$2,000,000 to \$2,999,999 | 7 | 98 | 64 |
| \$3,000,000 and \$3,999,999 | 2 | 41 | 118 |
| \$4,000,000 to \$4,999,999 | 2 | 14 | 136 |
| \$5,000,000 and Above | 1 | 51 | 76 |
| TOTAL | 284 | 1,271 | 48 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 0 | \$0 | |
| Cambie | 9 | 76 | \$657,500 | - 3.2% |
| Coal Harbour | 16 | 100 | \$998,100 | + 3.8% |
| Downtown VW | 67 | 266 | \$662,700 | - 2.3% |
| Dunbar | 3 | 9 | \$634,600 | - 6.8% |
| Fairview VW | 18 | 50 | \$780,200 | + 0.5% |
| False Creek | 18 | 69 | \$837,000 | + 3.4% |
| Kerrisdale | 3 | 14 | \$828,400 | - 4.6% |
| Kitsilano | 27 | 61 | \$620,100 | - 0.8% |
| MacKenzie Heights | 0 | 0 | \$0 | |
| Marpole | 11 | 69 | \$564,100 | - 4.4% |
| Mount Pleasant VW | 6 | 7 | \$583,600 | + 3.3% |
| Oakridge VW | 1 | 9 | \$981,100 | - 5.6% |
| Point Grey | 2 | 9 | \$572,300 | - 3.6% |
| Quilchena | 5 | 16 | \$999,000 | - 5.3% |
| S.W. Marine | 3 | 9 | \$460,400 | - 5.7% |
| Shaughnessy | 0 | 5 | \$608,000 | - 0.6% |
| South Cambie | 2 | 31 | \$889,100 | - 4.1% |
| South Granville | 1 | 15 | \$925,100 | - 6.8% |
| Southlands | 0 | 1 | \$737,300 | - 3.4% |
| University VW | 14 | 113 | \$908,500 | + 4.3% |
| West End VW | 35 | 143 | \$621,400 | - 2.8% |
| Yaletown | 43 | 199 | \$776,800 | - 7.7% |
| TOTAL* | 284 | 1,271 | \$762,500 | - 1.7% |

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 9 | 16 | 22 |
| \$900,000 to \$1,499,999 | 12 | 69 | 33 |
| \$1,500,000 to \$1,999,999 | 10 | 53 | 32 |
| \$2,000,000 to \$2,999,999 | 3 | 26 | 55 |
| \$3,000,000 and \$3,999,999 | 0 | 15 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 5 | 0 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 34 | 185 | 32 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Arbutus | 0 | 2 | \$0 | |
| Cambie | 7 | 13 | \$1,133,600 | - 5.3% |
| Coal Harbour | 1 | 10 | \$1,683,300 | - 1.2% |
| Downtown VW | 1 | 10 | \$1,155,700 | - 1.1% |
| Dunbar | 0 | 5 | \$0 | |
| Fairview VW | 6 | 16 | \$1,010,700 | + 1.8% |
| False Creek | 2 | 6 | \$959,000 | + 4.4% |
| Kerrisdale | 0 | 6 | \$1,406,600 | - 4.3% |
| Kitsilano | 5 | 17 | \$1,120,700 | + 7.2% |
| MacKenzie Heights | 0 | 0 | \$0 | |
| Marpole | 4 | 16 | \$1,043,400 | - 6.0% |
| Mount Pleasant VW | 0 | 7 | \$1,157,800 | - 3.4% |
| Oakridge VW | 0 | 8 | \$1,428,600 | - 6.7% |
| Point Grey | 0 | 1 | \$1,011,400 | - 5.5% |
| Quilchena | 1 | 0 | \$1,426,400 | - 2.0% |
| S.W. Marine | 0 | 2 | \$0 | |
| Shaughnessy | 0 | 2 | \$1,784,700 | - 11.4% |
| South Cambie | 1 | 6 | \$1,652,400 | - 7.4% |
| South Granville | 1 | 21 | \$1,471,500 | - 8.6% |
| Southlands | 0 | 1 | \$0 | |
| University VW | 1 | 19 | \$1,524,700 | - 7.8% |
| West End VW | 0 | 2 | \$1,220,200 | - 1.4% |
| Yaletown | 4 | 15 | \$1,633,200 | + 1.2% |
| TOTAL* | 34 | 185 | \$1,142,100 | - 0.4% |

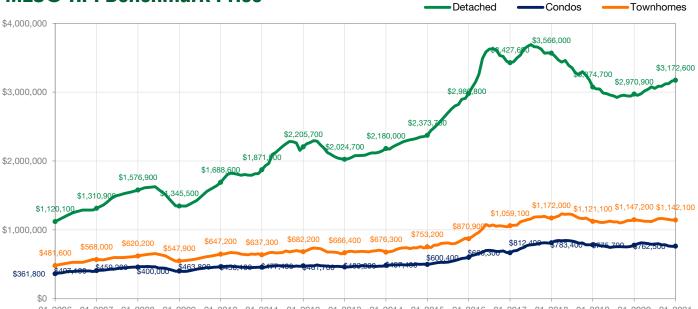
* This represents the total of the Vancouver - West area, not the sum of the areas above.

Townhomes - Vancouver - West

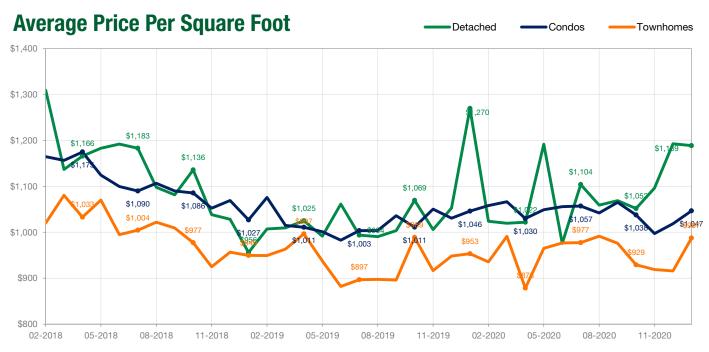


January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

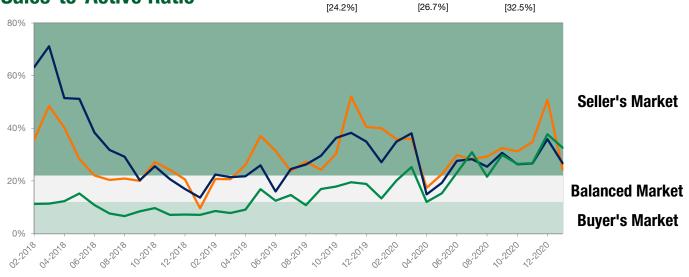
| Detached Properties | January | | | December | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change | |
| Total Active Listings | 338 | 405 | - 16.5% | 350 | 388 | - 9.8% | |
| Sales | 110 | 54 | + 103.7% | 132 | 73 | + 80.8% | |
| Days on Market Average | 38 | 50 | - 24.0% | 38 | 58 | - 34.5% | |
| MLS® HPI Benchmark Price | \$1,546,700 | \$1,424,200 | + 8.6% | \$1,545,400 | \$1,402,400 | + 10.2% | |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 371 | 288 | + 28.8% | 413 | 281 | + 47.0% |
| Sales | 99 | 78 | + 26.9% | 148 | 98 | + 51.0% |
| Days on Market Average | 41 | 31 | + 32.3% | 33 | 34 | - 2.9% |
| MLS® HPI Benchmark Price | \$595,800 | \$585,200 | + 1.8% | \$595,300 | \$572,000 | + 4.1% |

| Townhomes | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 66 | 40 | + 65.0% | 61 | 42 | + 45.2% |
| Sales | 16 | 16 | 0.0% | 31 | 17 | + 82.4% |
| Days on Market Average | 21 | 43 | - 51.2% | 34 | 48 | - 29.2% |
| MLS® HPI Benchmark Price | \$893,600 | \$912,800 | - 2.1% | \$897,400 | \$886,100 | + 1.3% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 24 | 63 | 35 |
| \$1,500,000 to \$1,999,999 | 58 | 118 | 42 |
| \$2,000,000 to \$2,999,999 | 26 | 122 | 33 |
| \$3,000,000 and \$3,999,999 | 2 | 25 | 16 |
| \$4,000,000 to \$4,999,999 | 0 | 5 | 0 |
| \$5,000,000 and Above | 0 | 4 | 0 |
| TOTAL | 110 | 338 | 38 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 0 | 1 | \$0 | |
| Collingwood VE | 13 | 62 | \$1,432,300 | + 12.8% |
| Downtown VE | 0 | 0 | \$0 | |
| Fraser VE | 10 | 17 | \$1,545,800 | + 5.4% |
| Fraserview VE | 12 | 17 | \$1,898,700 | + 8.3% |
| Grandview Woodland | 5 | 32 | \$1,713,600 | + 5.1% |
| Hastings | 0 | 5 | \$1,407,100 | + 12.7% |
| Hastings Sunrise | 0 | 6 | \$1,446,300 | + 5.4% |
| Killarney VE | 15 | 33 | \$1,620,000 | + 12.3% |
| Knight | 7 | 25 | \$1,470,800 | + 8.5% |
| Main | 3 | 12 | \$1,669,000 | + 4.3% |
| Mount Pleasant VE | 0 | 9 | \$1,598,300 | + 9.5% |
| Renfrew Heights | 8 | 21 | \$1,467,200 | + 10.1% |
| Renfrew VE | 15 | 35 | \$1,402,900 | + 10.0% |
| South Marine | 1 | 5 | \$1,362,200 | + 17.2% |
| South Vancouver | 18 | 39 | \$1,564,600 | + 9.1% |
| Strathcona | 1 | 6 | \$1,487,000 | + 10.3% |
| Victoria VE | 2 | 13 | \$1,446,900 | + 8.5% |
| TOTAL* | 110 | 338 | \$1,546,700 | + 8.6% |

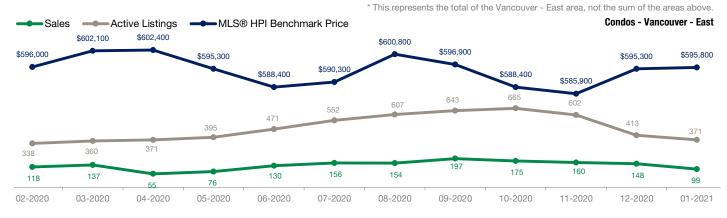
* This represents the total of the Vancouver - East area, not the sum of the areas above.



| Condo | Report – . | January | 2021 |
|-------|------------|---------|------|
|-------|------------|---------|------|

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 4 | 15 | 71 |
| \$400,000 to \$899,999 | 77 | 292 | 40 |
| \$900,000 to \$1,499,999 | 18 | 50 | 39 |
| \$1,500,000 to \$1,999,999 | 0 | 7 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 5 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 99 | 371 | 41 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 2 | 1 | \$743,100 | - 1.8% |
| Collingwood VE | 25 | 88 | \$496,800 | - 1.5% |
| Downtown VE | 12 | 25 | \$633,400 | + 5.0% |
| Fraser VE | 1 | 10 | \$692,300 | + 7.8% |
| Fraserview VE | 0 | 1 | \$0 | |
| Grandview Woodland | 3 | 8 | \$553,500 | + 2.9% |
| Hastings | 2 | 13 | \$497,000 | + 7.9% |
| Hastings Sunrise | 1 | 5 | \$490,300 | + 4.4% |
| Killarney VE | 2 | 6 | \$539,700 | - 4.3% |
| Knight | 4 | 12 | \$774,000 | + 6.3% |
| Main | 2 | 7 | \$867,300 | + 4.7% |
| Mount Pleasant VE | 21 | 68 | \$590,900 | + 2.4% |
| Renfrew Heights | 1 | 9 | \$405,400 | - 2.2% |
| Renfrew VE | 2 | 15 | \$587,800 | + 1.7% |
| South Marine | 16 | 58 | \$665,100 | - 3.1% |
| South Vancouver | 1 | 5 | \$572,900 | - 14.6% |
| Strathcona | 3 | 17 | \$663,600 | - 2.3% |
| Victoria VE | 1 | 23 | \$641,700 | + 4.8% |
| TOTAL* | 99 | 371 | \$595,800 | + 1.8% |



Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 11 | 30 | 18 |
| \$900,000 to \$1,499,999 | 5 | 30 | 28 |
| \$1,500,000 to \$1,999,999 | 0 | 4 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 2 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 16 | 66 | 21 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Champlain Heights | 4 | 2 | \$789,200 | - 4.2% |
| Collingwood VE | 2 | 24 | \$822,700 | - 5.6% |
| Downtown VE | 0 | 3 | \$0 | |
| Fraser VE | 1 | 0 | \$1,038,700 | - 6.0% |
| Fraserview VE | 0 | 0 | \$0 | |
| Grandview Woodland | 0 | 3 | \$1,053,300 | - 4.7% |
| Hastings | 0 | 0 | \$909,100 | + 0.6% |
| Hastings Sunrise | 0 | 2 | \$0 | |
| Killarney VE | 2 | 3 | \$644,500 | - 0.3% |
| Knight | 0 | 2 | \$1,014,600 | - 2.2% |
| Main | 0 | 1 | \$942,900 | - 4.3% |
| Mount Pleasant VE | 0 | 13 | \$1,058,500 | + 1.7% |
| Renfrew Heights | 0 | 0 | \$0 | |
| Renfrew VE | 1 | 1 | \$856,100 | - 0.3% |
| South Marine | 4 | 6 | \$841,600 | - 2.2% |
| South Vancouver | 0 | 0 | \$0 | |
| Strathcona | 0 | 4 | \$954,900 | - 2.0% |
| Victoria VE | 2 | 2 | \$1,014,900 | - 2.7% |
| TOTAL* | 16 | 66 | \$893,600 | - 2.1% |

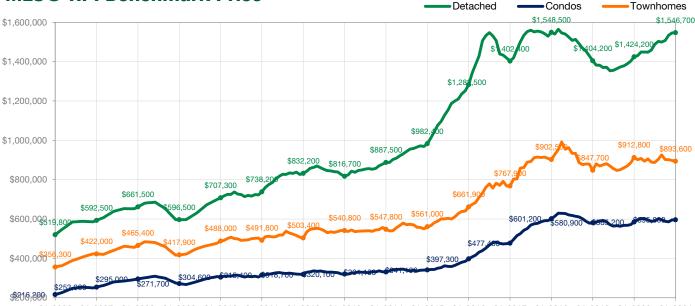
Townhomes - Vancouver - East

* This represents the total of the Vancouver - East area, not the sum of the areas above.



January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$900 \$917 912 \$85 \$853 \$845 \$839 \$836 \$833 \$810 \$800 \$772 \$800 76/ \$798 \$740 \$724 \$722 \$710 \$700 \$600 02-2018 05-2018 11-2018 02-2020 05-2020 11-2020 08-2018 02-2019 05-2019 08-2019 11-2019 08-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

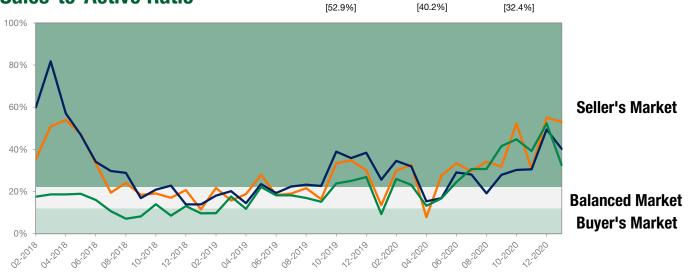
| Detached Properties | January | | | | December | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 145 | 261 | - 44.4% | 153 | 209 | - 26.8% |
| Sales | 47 | 24 | + 95.8% | 80 | 56 | + 42.9% |
| Days on Market Average | 40 | 65 | - 38.5% | 40 | 56 | - 28.6% |
| MLS® HPI Benchmark Price | \$1,722,300 | \$1,537,500 | + 12.0% | \$1,702,600 | \$1,513,300 | + 12.5% |

| Condos | January | | | | December | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 229 | 246 | - 6.9% | 251 | 193 | + 30.1% |
| Sales | 92 | 63 | + 46.0% | 124 | 74 | + 67.6% |
| Days on Market Average | 34 | 36 | - 5.6% | 34 | 39 | - 12.8% |
| MLS® HPI Benchmark Price | \$591,400 | \$558,300 | + 5.9% | \$585,800 | \$552,200 | + 6.1% |

| Townhomes | January | | | | December | |
|--------------------------|-------------|-----------|--------------------|-------------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 68 | 82 | - 17.1% | 69 | 70 | - 1.4% |
| Sales | 36 | 11 | + 227.3% | 38 | 21 | + 81.0% |
| Days on Market Average | 33 | 13 | + 153.8% | 24 | 42 | - 42.9% |
| MLS® HPI Benchmark Price | \$1,020,700 | \$948,200 | + 7.6% | \$1,010,000 | \$924,800 | + 9.2% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

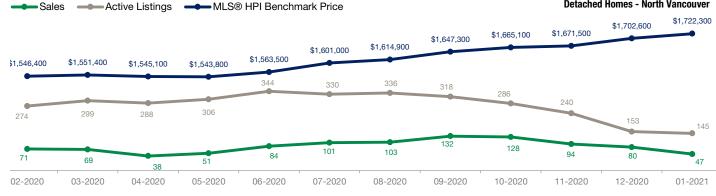
Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 8 | 17 | 37 |
| \$1,500,000 to \$1,999,999 | 19 | 48 | 18 |
| \$2,000,000 to \$2,999,999 | 13 | 47 | 55 |
| \$3,000,000 and \$3,999,999 | 6 | 16 | 63 |
| \$4,000,000 to \$4,999,999 | 1 | 13 | 160 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 47 | 145 | 40 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------------|-------|--------------------|--------------------|--------------------|
| Blueridge NV | 0 | 1 | \$1,802,800 | + 16.0% |
| Boulevard | 4 | 6 | \$1,919,200 | + 14.7% |
| Braemar | 2 | 1 | \$2,329,800 | + 10.7% |
| Calverhall | 4 | 6 | \$1,499,200 | + 12.8% |
| Canyon Heights NV | 4 | 12 | \$1,917,200 | + 9.3% |
| Capilano NV | 2 | 4 | \$1,822,600 | + 18.9% |
| Central Lonsdale | 4 | 9 | \$1,499,900 | + 11.8% |
| Deep Cove | 2 | 5 | \$1,629,200 | + 16.8% |
| Delbrook | 0 | 0 | \$1,835,000 | + 15.0% |
| Dollarton | 0 | 4 | \$1,865,400 | + 13.8% |
| Edgemont | 3 | 18 | \$2,097,600 | + 11.0% |
| Forest Hills NV | 1 | 5 | \$1,921,900 | + 7.2% |
| Grouse Woods | 0 | 2 | \$1,853,700 | + 10.7% |
| Harbourside | 0 | 0 | \$0 | |
| Indian Arm | 0 | 3 | \$0 | |
| Indian River | 2 | 0 | \$1,610,900 | + 14.6% |
| Lower Lonsdale | 0 | 4 | \$1,503,700 | + 9.0% |
| Lynn Valley | 4 | 13 | \$1,571,600 | + 11.4% |
| Lynnmour | 0 | 5 | \$0 | |
| Mosquito Creek | 0 | 1 | \$0 | |
| Norgate | 0 | 6 | \$1,499,200 | + 14.6% |
| Northlands | 1 | 0 | \$2,221,600 | + 10.0% |
| Pemberton Heights | 4 | 0 | \$1,965,700 | + 12.0% |
| Pemberton NV | 0 | 3 | \$1,299,700 | + 13.7% |
| Princess Park | 0 | 1 | \$1,808,000 | + 11.3% |
| Queensbury | 0 | 4 | \$1,512,900 | + 13.0% |
| Roche Point | 0 | 2 | \$1,561,400 | + 15.6% |
| Seymour NV | 0 | 2 | \$1,614,900 | + 12.8% |
| Tempe | 0 | 0 | \$1,797,800 | + 9.0% |
| Upper Delbrook | 0 | 6 | \$1,908,800 | + 9.3% |
| Upper Lonsdale | 6 | 19 | \$1,745,200 | + 10.6% |
| Westlynn | 3 | 1 | \$1,457,400 | + 13.4% |
| Westlynn Terrace | 0 | 0 | \$0 | |
| Windsor Park NV | 0 | 1 | \$1,505,000 | + 17.5% |
| Woodlands-Sunshine-Cascade | 1 | 1 | \$0 | |
| TOTAL* | 47 | 145 | \$1,722,300 | + 12.0% |
| | | | | |

* This represents the total of the North Vancouver area, not the sum of the areas above.

Detached Homes - North Vancouver



Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 7 | 5 | 24 |
| \$400,000 to \$899,999 | 67 | 160 | 37 |
| \$900,000 to \$1,499,999 | 18 | 49 | 24 |
| \$1,500,000 to \$1,999,999 | 0 | 5 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 4 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 4 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 92 | 229 | 34 |

| ••••••••••••••••••••••••••••••••••••••• | | | | | | |
|---|-------|--------------------|--------------------|--------------------|--|--|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change | | |
| Blueridge NV | 1 | 0 | \$0 | | | |
| Boulevard | 0 | 0 | \$0 | | | |
| Braemar | 0 | 0 | \$0 | | | |
| Calverhall | 0 | 0 | \$0 | | | |
| Canyon Heights NV | 0 | 0 | \$0 | | | |
| Capilano NV | 1 | 1 | \$1,050,800 | + 1.6% | | |
| Central Lonsdale | 19 | 40 | \$581,300 | + 3.5% | | |
| Deep Cove | 0 | 1 | \$663,300 | + 4.0% | | |
| Delbrook | 0 | 0 | \$0 | | | |
| Dollarton | 0 | 1 | \$0 | | | |
| Edgemont | 0 | 4 | \$1,184,700 | + 27.5% | | |
| Forest Hills NV | 0 | 0 | \$0 | | | |
| Grouse Woods | 0 | 0 | \$0 | | | |
| Harbourside | 2 | 8 | \$666,400 | + 8.7% | | |
| Indian Arm | 0 | 0 | \$0 | | | |
| Indian River | 0 | 1 | \$696,900 | + 2.2% | | |
| Lower Lonsdale | 35 | 67 | \$556,500 | + 3.5% | | |
| Lynn Valley | 10 | 21 | \$673,200 | + 6.3% | | |
| Lynnmour | 7 | 13 | \$638,100 | + 5.3% | | |
| Mosquito Creek | 4 | 5 | \$0 | | | |
| Norgate | 1 | 8 | \$636,100 | + 12.8% | | |
| Northlands | 0 | 3 | \$810,300 | + 2.3% | | |
| Pemberton Heights | 0 | 3 | \$0 | | | |
| Pemberton NV | 6 | 31 | \$463,100 | + 12.7% | | |
| Princess Park | 0 | 0 | \$0 | | | |
| Queensbury | 0 | 3 | \$0 | | | |
| Roche Point | 1 | 14 | \$576,300 | + 4.6% | | |
| Seymour NV | 0 | 0 | \$0 | | | |
| Tempe | 0 | 0 | \$0 | | | |
| Upper Delbrook | 1 | 0 | \$0 | | | |
| Upper Lonsdale | 4 | 4 | \$669,000 | + 6.7% | | |
| Westlynn | 0 | 1 | \$0 | | | |
| Westlynn Terrace | 0 | 0 | \$0 | | | |
| Windsor Park NV | 0 | 0 | \$0 | | | |
| Woodlands-Sunshine-Cascade | 0 | 0 | \$0 | | | |
| TOTAL* | 92 | 229 | \$591,400 | + 5.9% | | |
| | | | | | | |

* This represents the total of the North Vancouver area, not the sum of the areas above.

Condos - North Vancouver



Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 6 | 10 | 43 |
| \$900,000 to \$1,499,999 | 27 | 45 | 31 |
| \$1,500,000 to \$1,999,999 | 3 | 13 | 29 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 36 | 68 | 33 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change | |
|----------------------------|-------|--------------------|--------------------|--------------------|--|
| Blueridge NV | 0 | Listings 1 | \$0 | | |
| ů. | 0 | 0 | \$0 \$0 | | |
| Boulevard | | - | ÷- | | |
| Braemar | 0 | 0 | \$0 | | |
| Calverhall | 0 | 0 | \$0 | | |
| Canyon Heights NV | 0 | 0 | \$0 | | |
| Capilano NV | 0 | 0 | \$0 | | |
| Central Lonsdale | 4 | 7 | \$1,201,800 | + 7.0% | |
| Deep Cove | 0 | 1 | \$0 | | |
| Delbrook | 0 | 0 | \$0 | | |
| Dollarton | 0 | 0 | \$0 | | |
| Edgemont | 0 | 4 | \$2,029,400 | + 4.9% | |
| Forest Hills NV | 0 | 0 | \$0 | | |
| Grouse Woods | 0 | 0 | \$0 | | |
| Harbourside | 0 | 0 | \$0 | | |
| Indian Arm | 0 | 0 | \$0 | | |
| Indian River | 0 | 0 | \$1,057,600 | + 9.0% | |
| Lower Lonsdale | 12 | 20 | \$1,226,800 | + 4.5% | |
| Lynn Valley | 2 | 4 | \$909,400 | + 10.5% | |
| Lynnmour | 3 | 6 | \$814,600 | + 11.2% | |
| Mosquito Creek | 3 | 2 | \$0 | | |
| Norgate | 1 | 0 | \$999,700 | + 8.5% | |
| Northlands | 2 | 4 | \$1,203,000 | + 11.7% | |
| Pemberton Heights | 0 | 0 | \$0 | | |
| Pemberton NV | 3 | 11 | \$0 | | |
| Princess Park | 0 | 0 | \$0 | | |
| Queensbury | 2 | 3 | \$0 | | |
| Roche Point | 1 | 3 | \$960,400 | + 9.0% | |
| Seymour NV | 2 | 0 | \$1,068,000 | + 14.2% | |
| Tempe | 0 | 0 | \$0 | | |
| Upper Delbrook | 0 | 0 | \$0 | | |
| Upper Lonsdale | 1 | 1 | \$666,400 | + 6.8% | |
| Westlynn | 0 | 1 | \$818,100 | + 9.3% | |
| Westlynn Terrace | 0 | 0 | \$0 | | |
| Windsor Park NV | 0 | 0 | \$0 | | |
| Woodlands-Sunshine-Cascade | 0 | 0 | \$0 | | |
| TOTAL* | 36 | 68 | \$1,020,700 | + 7.6% | |
| | 00 | 00 | \$1,020,700 | + 1.0 /0 | |

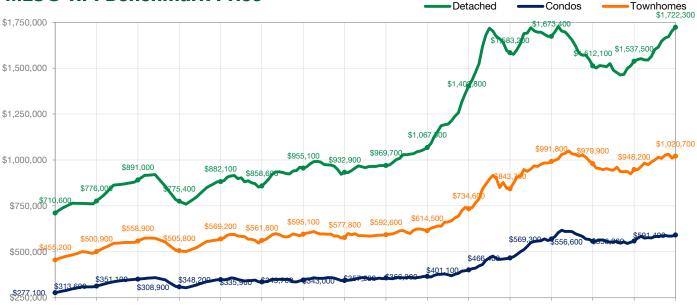
* This represents the total of the North Vancouver area, not the sum of the areas above.

Townhomes - North Vancouver

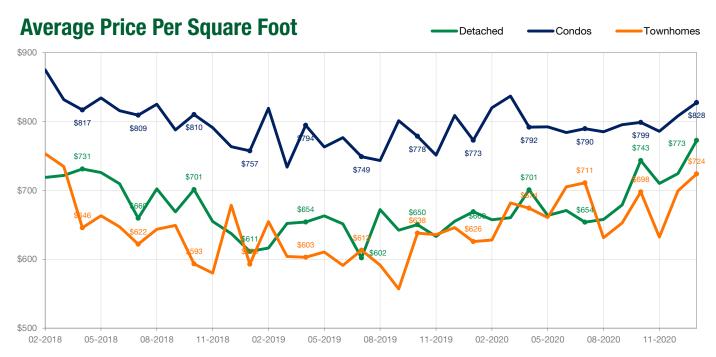


North Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

| Detached Properties | January | | | | December | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 340 | 417 | - 18.5% | 308 | 356 | - 13.5% |
| Sales | 29 | 21 | + 38.1% | 53 | 28 | + 89.3% |
| Days on Market Average | 62 | 104 | - 40.4% | 62 | 65 | - 4.6% |
| MLS® HPI Benchmark Price | \$2,906,700 | \$2,565,600 | + 13.3% | \$2,793,400 | \$2,593,200 | + 7.7% |

| Condos | January | | | | December | |
|--------------------------|-------------|-----------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 91 | 94 | - 3.2% | 90 | 91 | - 1.1% |
| Sales | 11 | 6 | + 83.3% | 18 | 9 | + 100.0% |
| Days on Market Average | 107 | 36 | + 197.2% | 81 | 67 | + 20.9% |
| MLS® HPI Benchmark Price | \$1,072,900 | \$996,600 | + 7.7% | \$1,095,600 | \$1,010,900 | + 8.4% |

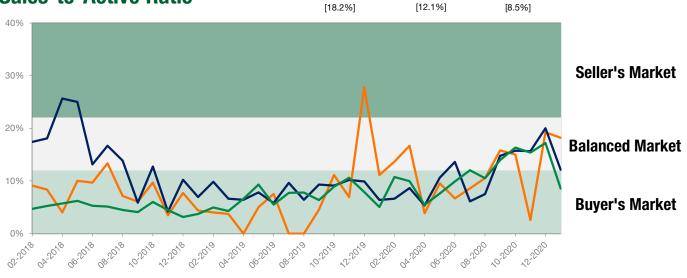
| Townhomes | January | | | | December | |
|--------------------------|---------|------|--------------------|------|----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 22 | 18 | + 22.2% | 26 | 18 | + 44.4% |
| Sales | 4 | 2 | + 100.0% | 5 | 5 | 0.0% |
| Days on Market Average | 94 | 95 | - 1.1% | 44 | 167 | - 73.7% |
| MLS® HPI Benchmark Price | \$0 | \$0 | | \$0 | \$0 | |

Townhome

Condo

Detached

Sales-to-Active Ratio



Sales

Active Listings

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 0 | 5 | 0 |
| \$1,500,000 to \$1,999,999 | 3 | 17 | 62 |
| \$2,000,000 to \$2,999,999 | 10 | 71 | 105 |
| \$3,000,000 and \$3,999,999 | 7 | 67 | 62 |
| \$4,000,000 to \$4,999,999 | 2 | 52 | 5 |
| \$5,000,000 and Above | 7 | 126 | 15 |
| TOTAL | 29 | 340 | 62 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 19 | \$3,532,800 | + 9.1% |
| Ambleside | 4 | 30 | \$2,364,600 | + 13.3% |
| Bayridge | 1 | 5 | \$2,613,400 | + 17.3% |
| British Properties | 6 | 68 | \$3,073,800 | + 11.0% |
| Canterbury WV | 0 | 5 | \$4,125,400 | + 4.8% |
| Caulfeild | 3 | 22 | \$2,693,100 | + 16.4% |
| Cedardale | 2 | 5 | \$2,194,500 | + 17.4% |
| Chartwell | 1 | 24 | \$4,127,400 | + 14.4% |
| Chelsea Park | 0 | 2 | \$0 | |
| Cypress | 1 | 8 | \$2,792,600 | + 13.7% |
| Cypress Park Estates | 0 | 7 | \$2,943,800 | + 17.6% |
| Deer Ridge WV | 0 | 0 | \$0 | |
| Dundarave | 2 | 17 | \$3,108,600 | + 11.7% |
| Eagle Harbour | 1 | 10 | \$2,105,600 | + 19.3% |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 7 | \$0 | |
| Gleneagles | 1 | 7 | \$2,707,000 | + 16.3% |
| Glenmore | 0 | 14 | \$2,381,500 | + 14.6% |
| Horseshoe Bay WV | 0 | 4 | \$1,848,800 | + 15.2% |
| Howe Sound | 0 | 5 | \$3,305,500 | + 8.2% |
| Lions Bay | 1 | 10 | \$1,807,200 | + 22.1% |
| Olde Caulfeild | 0 | 4 | \$0 | |
| Panorama Village | 0 | 0 | \$0 | |
| Park Royal | 0 | 4 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 8 | \$3,303,400 | + 11.4% |
| Rockridge | 0 | 2 | \$0 | |
| Sandy Cove | 0 | 2 | \$0 | |
| Sentinel Hill | 2 | 10 | \$2,299,000 | + 12.2% |
| Upper Caulfeild | 1 | 6 | \$2,895,800 | + 15.4% |
| West Bay | 1 | 10 | \$3,734,000 | + 22.6% |
| Westhill | 0 | 6 | \$3,967,800 | + 12.7% |
| Westmount WV | 1 | 12 | \$3,396,100 | + 2.2% |
| Whitby Estates | 1 | 6 | \$5,106,700 | + 5.9% |
| Whytecliff | 0 | 1 | \$2,267,200 | + 14.7% |
| TOTAL* | 29 | 340 | \$2,906,700 | + 13.3% |

* This represents the total of the West Vancouver area, not the sum of the areas above.

Detached Homes - West Vancouver





Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 5 | 23 | 156 |
| \$900,000 to \$1,499,999 | 2 | 24 | 103 |
| \$1,500,000 to \$1,999,999 | 3 | 14 | 28 |
| \$2,000,000 to \$2,999,999 | 0 | 12 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 11 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 1 | 5 | 104 |
| TOTAL | 11 | 91 | 107 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 3 | 31 | \$746,700 | + 9.9% |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 0 | 0 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 0 | 2 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 0 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 2 | 3 | \$2,298,400 | + 3.1% |
| Deer Ridge WV | 0 | 2 | \$0 | |
| Dundarave | 6 | 25 | \$1,200,400 | + 6.0% |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 0 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 0 | \$0 | |
| Horseshoe Bay WV | 0 | 0 | \$0 | |
| Howe Sound | 0 | 0 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 0 | 0 | \$0 | |
| Panorama Village | 0 | 6 | \$1,309,700 | + 10.9% |
| Park Royal | 0 | 18 | \$1,105,900 | + 4.6% |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 0 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 0 | 4 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 11 | 91 | \$1,072,900 | + 7.7% |

* This represents the total of the West Vancouver area, not the sum of the areas above.

Condos - West Vancouver



Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 2 | 8 | 77 |
| \$1,500,000 to \$1,999,999 | 1 | 4 | 75 |
| \$2,000,000 to \$2,999,999 | 1 | 4 | 147 |
| \$3,000,000 and \$3,999,999 | 0 | 4 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 4 | 22 | 94 |

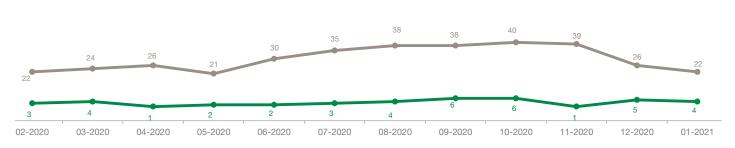
Active Listings — MLS® HPI Benchmark Price

Sales

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 1 | 5 | \$0 | |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 0 | 0 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 0 | 1 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 1 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 0 | 0 | \$0 | |
| Deer Ridge WV | 0 | 1 | \$0 | |
| Dundarave | 0 | 2 | \$0 | |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 3 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 0 | \$0 | |
| Horseshoe Bay WV | 0 | 0 | \$0 | |
| Howe Sound | 1 | 2 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 1 | 0 | \$0 | |
| Panorama Village | 0 | 3 | \$0 | |
| Park Royal | 0 | 1 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 0 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 1 | 3 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 4 | 22 | \$0 | |

* This represents the total of the West Vancouver area, not the sum of the areas above.

Townhomes - West Vancouver



West Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$2,000 \$1,500 \$1,000 \$\$8887 \$1.06 \$848 \$1,044 \$1,039 **\$8**36 \$7 \$847 \$761 \$740 \$709 \$650 609 \$500 \$0 02-2018 05-2018 11-2018 02-2020 05-2020 11-2020 08-2018 02-2019 05-2019 08-2019 11-2019 08-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby North January 2021

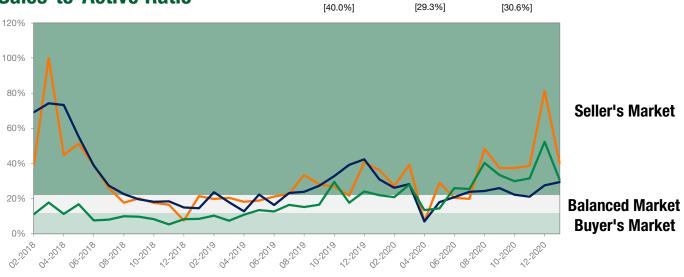
| Detached Properties | January | | | December | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change | |
| Total Active Listings | 72 | 110 | - 34.5% | 86 | 96 | - 10.4% | |
| Sales | 22 | 24 | - 8.3% | 45 | 23 | + 95.7% | |
| Days on Market Average | 47 | 58 | - 19.0% | 28 | 55 | - 49.1% | |
| MLS® HPI Benchmark Price | \$1,546,200 | \$1,415,800 | + 9.2% | \$1,536,300 | \$1,389,500 | + 10.6% | |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 328 | 178 | + 84.3% | 335 | 149 | + 124.8% |
| Sales | 96 | 55 | + 74.5% | 92 | 63 | + 46.0% |
| Days on Market Average | 45 | 44 | + 2.3% | 37 | 39 | - 5.1% |
| MLS® HPI Benchmark Price | \$619,800 | \$606,900 | + 2.1% | \$617,700 | \$598,200 | + 3.3% |

| Townhomes | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 35 | 36 | - 2.8% | 32 | 42 | - 23.8% |
| Sales | 14 | 13 | + 7.7% | 26 | 17 | + 52.9% |
| Days on Market Average | 28 | 61 | - 54.1% | 25 | 55 | - 54.5% |
| MLS® HPI Benchmark Price | \$759,000 | \$720,400 | + 5.4% | \$751,000 | \$725,000 | + 3.6% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby North

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 11 | 12 | 55 |
| \$1,500,000 to \$1,999,999 | 7 | 19 | 29 |
| \$2,000,000 to \$2,999,999 | 4 | 31 | 59 |
| \$3,000,000 and \$3,999,999 | 0 | 8 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 22 | 72 | 47 |

| - | | | | |
|----------------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Brentwood Park | 3 | 5 | \$1,505,600 | + 10.6% |
| Capitol Hill BN | 6 | 11 | \$1,479,400 | + 8.2% |
| Cariboo | 0 | 0 | \$0 | |
| Central BN | 1 | 7 | \$1,347,100 | + 11.4% |
| Forest Hills BN | 0 | 0 | \$0 | |
| Government Road | 2 | 5 | \$1,823,000 | + 10.3% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 2 | 7 | \$1,527,600 | + 8.0% |
| Oakdale | 0 | 0 | \$0 | |
| Parkcrest | 1 | 14 | \$1,585,600 | + 9.6% |
| Simon Fraser Hills | 0 | 0 | \$0 | |
| Simon Fraser Univer. | 0 | 1 | \$1,718,100 | + 6.5% |
| Sperling-Duthie | 4 | 5 | \$1,570,600 | + 7.9% |
| Sullivan Heights | 0 | 0 | \$1,238,700 | + 12.9% |
| Vancouver Heights | 2 | 5 | \$1,484,200 | + 8.8% |
| Westridge BN | 0 | 5 | \$1,555,800 | + 7.5% |
| Willingdon Heights | 1 | 7 | \$1,435,600 | + 9.8% |
| TOTAL* | 22 | 72 | \$1,546,200 | + 9.2% |
| | | | | |

* This represents the total of the Burnaby North area, not the sum of the areas above.

Detached Homes - Burnaby North

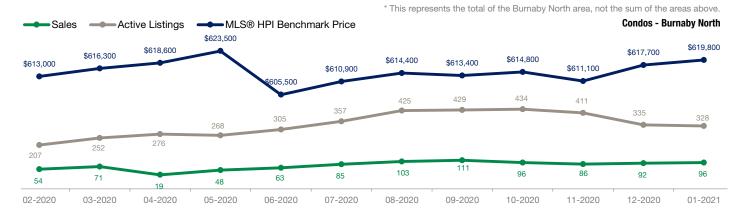


Burnaby North

Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 10 | 16 | 53 |
| \$400,000 to \$899,999 | 80 | 276 | 44 |
| \$900,000 to \$1,499,999 | 6 | 31 | 39 |
| \$1,500,000 to \$1,999,999 | 0 | 2 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 2 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 96 | 328 | 45 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brentwood Park | 49 | 169 | \$779,400 | + 0.7% |
| Capitol Hill BN | 1 | 4 | \$428,100 | + 4.4% |
| Cariboo | 5 | 11 | \$451,000 | + 4.2% |
| Central BN | 3 | 8 | \$481,000 | + 3.5% |
| Forest Hills BN | 0 | 0 | \$0 | |
| Government Road | 6 | 15 | \$501,400 | + 3.7% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 1 | 1 | \$0 | |
| Oakdale | 0 | 0 | \$0 | |
| Parkcrest | 1 | 0 | \$0 | |
| Simon Fraser Hills | 0 | 0 | \$422,200 | + 7.0% |
| Simon Fraser Univer. | 15 | 70 | \$634,000 | + 2.4% |
| Sperling-Duthie | 0 | 3 | \$0 | |
| Sullivan Heights | 6 | 25 | \$406,000 | + 7.3% |
| Vancouver Heights | 7 | 14 | \$624,900 | + 2.5% |
| Westridge BN | 0 | 0 | \$0 | |
| Willingdon Heights | 2 | 8 | \$561,000 | + 3.4% |
| TOTAL* | 96 | 328 | \$619,800 | + 2.1% |



Burnaby North

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 0 | 7 |
| \$400,000 to \$899,999 | 11 | 25 | 20 |
| \$900,000 to \$1,499,999 | 2 | 10 | 80 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 14 | 35 | 28 |

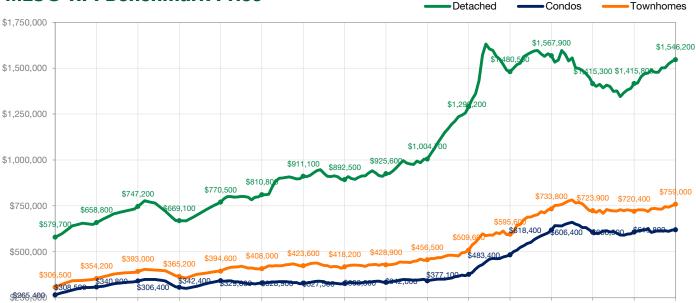
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brentwood Park | 0 | 8 | \$924,300 | + 9.8% |
| Capitol Hill BN | 0 | 0 | \$680,700 | + 4.1% |
| Cariboo | 2 | 1 | \$0 | |
| Central BN | 2 | 6 | \$830,000 | + 6.4% |
| Forest Hills BN | 2 | 1 | \$786,100 | + 3.9% |
| Government Road | 2 | 2 | \$898,500 | + 5.7% |
| Lake City Industrial | 0 | 0 | \$0 | |
| Montecito | 0 | 0 | \$622,500 | + 5.0% |
| Oakdale | 0 | 0 | \$0 | |
| Parkcrest | 0 | 0 | \$0 | |
| Simon Fraser Hills | 2 | 3 | \$651,100 | + 7.3% |
| Simon Fraser Univer. | 1 | 8 | \$744,700 | + 4.7% |
| Sperling-Duthie | 0 | 0 | \$0 | |
| Sullivan Heights | 0 | 1 | \$841,300 | + 3.5% |
| Vancouver Heights | 1 | 0 | \$849,000 | + 6.4% |
| Westridge BN | 0 | 2 | \$641,500 | + 4.6% |
| Willingdon Heights | 2 | 3 | \$860,500 | + 5.5% |
| TOTAL* | 14 | 35 | \$759,000 | + 5.4% |

* This represents the total of the Burnaby North area, not the sum of the areas above.

Townhomes - Burnaby North -----Active Listings ------MLS® HPI Benchmark Price Sales \$759,000 \$751,000 \$746 400 \$742.900 \$736.000 \$734,600 \$732,500 \$731,900 \$727,900 \$728,200 \$727,900 \$719.300 66 67 56 59 59 58 57 52 46 48 25 26 27 22 22 18 15 12 14 13 13 4 03-2020 02-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Burnaby North January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$800 \$732 18 \$700 , \$709 \$71 \$707 \$705 01 60 \$683 83 \$608 \$600 \$517 \$500 \$400 05-2018 02-2020 02-2018 08-2018 11-2018 02-2019 05-2019 08-2019 11-2019 05-2020 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby South January 2021

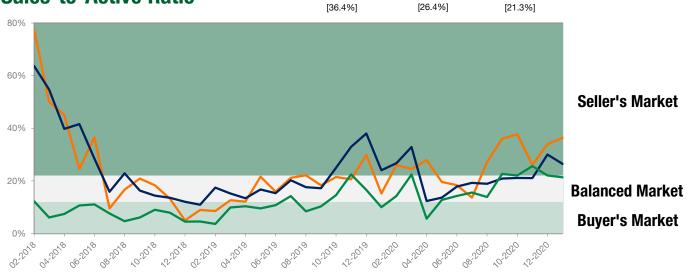
| Detached Properties | January | | | December | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change | |
| Total Active Listings | 122 | 140 | - 12.9% | 109 | 127 | - 14.2% | |
| Sales | 26 | 14 | + 85.7% | 24 | 21 | + 14.3% | |
| Days on Market Average | 45 | 91 | - 50.5% | 38 | 62 | - 38.7% | |
| MLS® HPI Benchmark Price | \$1,596,400 | \$1,493,000 | + 6.9% | \$1,579,700 | \$1,495,100 | + 5.7% | |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 329 | 258 | + 27.5% | 330 | 229 | + 44.1% |
| Sales | 87 | 62 | + 40.3% | 99 | 87 | + 13.8% |
| Days on Market Average | 49 | 42 | + 16.7% | 44 | 51 | - 13.7% |
| MLS® HPI Benchmark Price | \$657,500 | \$662,000 | - 0.7% | \$655,500 | \$650,800 | + 0.7% |

| Townhomes | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 55 | 46 | + 19.6% | 56 | 47 | + 19.1% |
| Sales | 20 | 7 | + 185.7% | 19 | 14 | + 35.7% |
| Days on Market Average | 33 | 62 | - 46.8% | 26 | 65 | - 60.0% |
| MLS® HPI Benchmark Price | \$802,100 | \$767,800 | + 4.5% | \$796,600 | \$763,500 | + 4.3% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby South

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market | |
|-----------------------------|-------|--------------------|-----------------------|--|
| \$99,999 and Below | 0 | 0 | 0 | |
| \$100,000 to \$199,999 | 0 | 0 | 0 | |
| \$200,000 to \$399,999 | 0 | 0 | 0 | |
| \$400,000 to \$899,999 | 0 | 0 | 0 | |
| \$900,000 to \$1,499,999 | 7 | 19 | 72 | |
| \$1,500,000 to \$1,999,999 | 13 | 35 | 31 | |
| \$2,000,000 to \$2,999,999 | 6 | 48 | 44 | |
| \$3,000,000 and \$3,999,999 | 0 | 12 | 0 | |
| \$4,000,000 to \$4,999,999 | 0 | 4 | 0 | |
| \$5,000,000 and Above | 0 | 4 | 0 | |
| TOTAL | 26 | 122 | 45 | |

| • | | | | |
|--------------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Big Bend | 1 | 6 | \$0 | |
| Buckingham Heights | 0 | 1 | \$2,194,200 | - 1.4% |
| Burnaby Hospital | 2 | 5 | \$1,505,100 | + 5.2% |
| Burnaby Lake | 5 | 9 | \$1,485,700 | + 11.4% |
| Central Park BS | 0 | 7 | \$1,411,400 | + 5.0% |
| Deer Lake | 0 | 8 | \$1,999,300 | - 2.0% |
| Deer Lake Place | 1 | 2 | \$1,728,200 | + 8.5% |
| Forest Glen BS | 0 | 11 | \$1,675,000 | + 5.9% |
| Garden Village | 2 | 2 | \$1,510,900 | + 6.2% |
| Greentree Village | 1 | 2 | \$1,156,400 | + 3.8% |
| Highgate | 1 | 8 | \$1,359,600 | + 10.0% |
| Metrotown | 3 | 15 | \$1,748,600 | + 6.3% |
| Oaklands | 0 | 0 | \$0 | |
| South Slope | 9 | 29 | \$1,556,700 | + 8.7% |
| Suncrest | 0 | 4 | \$1,268,400 | + 11.0% |
| Upper Deer Lake | 1 | 13 | \$1,726,600 | + 6.5% |
| TOTAL* | 26 | 122 | \$1,596,400 | + 6.9% |

* This represents the total of the Burnaby South area, not the sum of the areas above.

26

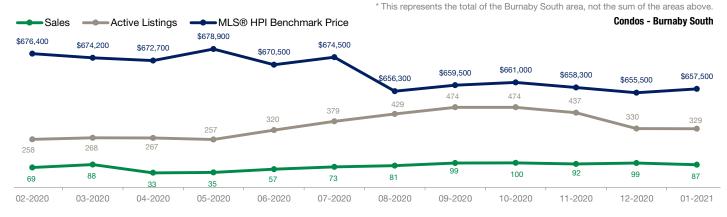
Detached Homes - Burnaby South Sales Active Listings MLS® HPI Benchmark Price \$1,596,400 \$1,577,600 \$1,579,700 \$1 573 400 \$1,564,000 \$1,559,300 \$1,560,400 \$1 555 100 \$1,529,000 \$1,501,900 \$1,493,000 \$1,478,300 188 186 180 177 168 152 109 147 143 142 141 40 39 41 32 28 24 24 21 18 26 8 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Burnaby South

Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 3 | 5 | 32 |
| \$400,000 to \$899,999 | 78 | 262 | 48 |
| \$900,000 to \$1,499,999 | 6 | 57 | 77 |
| \$1,500,000 to \$1,999,999 | 0 | 5 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 87 | 329 | 49 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Big Bend | 0 | 0 | \$0 | |
| Buckingham Heights | 0 | 0 | \$0 | |
| Burnaby Hospital | 1 | 3 | \$611,600 | + 2.1% |
| Burnaby Lake | 0 | 0 | \$0 | |
| Central Park BS | 3 | 8 | \$674,700 | - 5.1% |
| Deer Lake | 0 | 0 | \$0 | |
| Deer Lake Place | 0 | 0 | \$0 | |
| Forest Glen BS | 8 | 42 | \$716,400 | - 5.8% |
| Garden Village | 0 | 0 | \$0 | |
| Greentree Village | 0 | 0 | \$0 | |
| Highgate | 20 | 43 | \$622,900 | + 0.6% |
| Metrotown | 49 | 197 | \$641,200 | + 0.4% |
| Oaklands | 0 | 1 | \$654,000 | + 1.6% |
| South Slope | 6 | 34 | \$702,600 | + 1.1% |
| Suncrest | 0 | 0 | \$0 | |
| Upper Deer Lake | 0 | 1 | \$0 | |
| TOTAL* | 87 | 329 | \$657,500 | - 0.7% |



Burnaby South

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 14 | 29 | 41 |
| \$900,000 to \$1,499,999 | 6 | 24 | 13 |
| \$1,500,000 to \$1,999,999 | 0 | 1 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 1 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 20 | 55 | 33 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|--------------------|-------|--------------------|--------------------|--------------------|
| Big Bend | 1 | 0 | \$0 | |
| Buckingham Heights | 0 | 0 | \$0 | |
| Burnaby Hospital | 0 | 1 | \$793,600 | + 7.9% |
| Burnaby Lake | 0 | 2 | \$899,300 | + 4.4% |
| Central Park BS | 5 | 3 | \$895,800 | + 4.8% |
| Deer Lake | 0 | 0 | \$0 | |
| Deer Lake Place | 0 | 0 | \$0 | |
| Forest Glen BS | 1 | 4 | \$908,200 | + 3.2% |
| Garden Village | 0 | 0 | \$0 | |
| Greentree Village | 0 | 0 | \$866,700 | + 7.8% |
| Highgate | 2 | 9 | \$576,600 | + 6.0% |
| Metrotown | 6 | 26 | \$745,400 | + 3.3% |
| Oaklands | 2 | 8 | \$1,264,400 | - 1.1% |
| South Slope | 3 | 2 | \$854,300 | + 3.5% |
| Suncrest | 0 | 0 | \$0 | |
| Upper Deer Lake | 0 | 0 | \$0 | |
| TOTAL* | 20 | 55 | \$802,100 | + 4.5% |

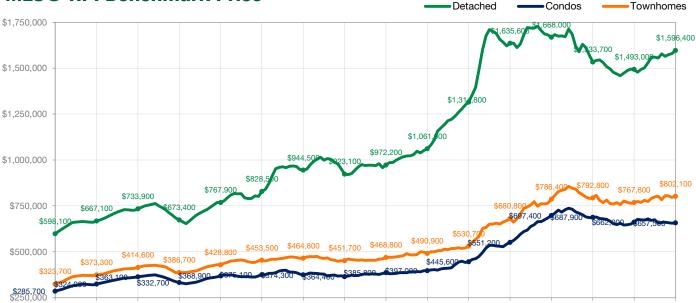


* This represents the total of the Burnaby South area, not the sum of the areas above.

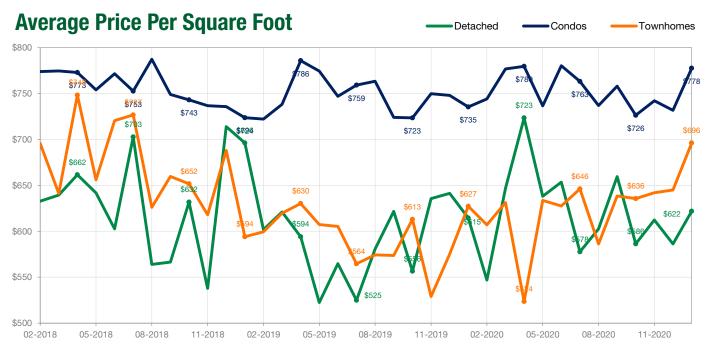
Townhomes - Burnaby South

Burnaby South January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Richmond January 2021

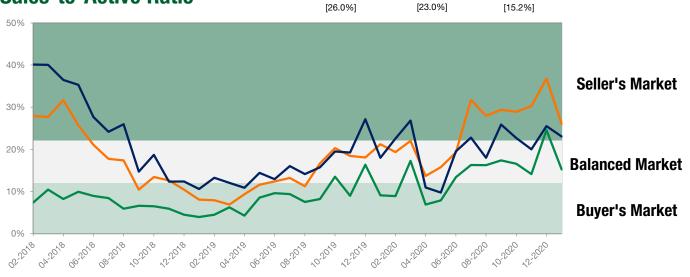
| Detached Properties | January | | | etached Properties January December | | | December | |
|--------------------------|-------------|-------------|--------------------|-------------------------------------|-------------|--------------------|----------|--|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change | | |
| Total Active Listings | 467 | 573 | - 18.5% | 456 | 527 | - 13.5% | | |
| Sales | 71 | 52 | + 36.5% | 112 | 86 | + 30.2% | | |
| Days on Market Average | 59 | 65 | - 9.2% | 68 | 81 | - 16.0% | | |
| MLS® HPI Benchmark Price | \$1,599,200 | \$1,503,100 | + 6.4% | \$1,584,700 | \$1,492,300 | + 6.2% | | |

| Condos | January | | | | December | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 617 | 562 | + 9.8% | 604 | 516 | + 17.1% |
| Sales | 142 | 101 | + 40.6% | 154 | 140 | + 10.0% |
| Days on Market Average | 43 | 57 | - 24.6% | 50 | 67 | - 25.4% |
| MLS® HPI Benchmark Price | \$663,300 | \$634,600 | + 4.5% | \$652,600 | \$631,300 | + 3.4% |

| Townhomes | January | | | | December | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 231 | 288 | - 19.8% | 212 | 288 | - 26.4% |
| Sales | 60 | 61 | - 1.6% | 78 | 52 | + 50.0% |
| Days on Market Average | 48 | 67 | - 28.4% | 40 | 53 | - 24.5% |
| MLS® HPI Benchmark Price | \$823,700 | \$771,000 | + 6.8% | \$817,000 | \$765,200 | + 6.8% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Richmond

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 2 | 0 |
| \$400,000 to \$899,999 | 0 | 3 | 0 |
| \$900,000 to \$1,499,999 | 26 | 62 | 46 |
| \$1,500,000 to \$1,999,999 | 26 | 137 | 77 |
| \$2,000,000 to \$2,999,999 | 18 | 165 | 55 |
| \$3,000,000 and \$3,999,999 | 1 | 59 | 13 |
| \$4,000,000 to \$4,999,999 | 0 | 20 | 0 |
| \$5,000,000 and Above | 0 | 18 | 0 |
| TOTAL | 71 | 467 | 59 |

| - | | | | |
|-------------------|-------|--------------------|--------------------|--------------------|
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
| Boyd Park | 3 | 11 | \$1,414,700 | + 3.7% |
| Bridgeport RI | 2 | 18 | \$1,437,400 | + 11.8% |
| Brighouse | 0 | 5 | \$0 | |
| Brighouse South | 0 | 2 | \$0 | |
| Broadmoor | 3 | 44 | \$1,889,600 | - 3.7% |
| East Cambie | 6 | 11 | \$1,420,200 | + 9.4% |
| East Richmond | 1 | 15 | \$2,001,600 | + 11.9% |
| Garden City | 1 | 18 | \$1,351,500 | + 0.7% |
| Gilmore | 0 | 7 | \$1,872,900 | + 19.4% |
| Granville | 4 | 57 | \$1,774,700 | + 10.4% |
| Hamilton RI | 2 | 10 | \$1,173,200 | + 18.1% |
| Ironwood | 5 | 15 | \$1,441,200 | + 11.4% |
| Lackner | 2 | 18 | \$1,528,500 | + 2.8% |
| McLennan | 2 | 12 | \$1,888,200 | + 13.1% |
| McLennan North | 0 | 4 | \$1,769,900 | + 8.9% |
| McNair | 0 | 32 | \$1,594,500 | + 13.8% |
| Quilchena RI | 3 | 15 | \$1,595,900 | + 9.9% |
| Riverdale RI | 2 | 25 | \$1,642,400 | + 10.2% |
| Saunders | 2 | 26 | \$1,441,400 | - 1.5% |
| Sea Island | 1 | 2 | \$841,900 | + 9.0% |
| Seafair | 7 | 26 | \$1,449,600 | + 4.7% |
| South Arm | 4 | 9 | \$1,295,800 | + 2.2% |
| Steveston North | 7 | 25 | \$1,378,200 | + 11.4% |
| Steveston South | 2 | 5 | \$1,588,600 | + 9.0% |
| Steveston Village | 2 | 4 | \$1,450,600 | + 8.6% |
| Terra Nova | 1 | 4 | \$1,862,500 | + 9.3% |
| West Cambie | 3 | 8 | \$1,423,800 | + 9.1% |
| Westwind | 3 | 9 | \$1,615,400 | + 6.3% |
| Woodwards | 3 | 30 | \$1,462,200 | + 0.3% |
| TOTAL* | 71 | 467 | \$1,599,200 | + 6.4% |

* This represents the total of the Richmond area, not the sum of the areas above.

Detached Homes - Richmond Sales Active Listings — MLS® HPI Benchmark Price \$1,599,200 \$1,584,700 \$1.581.600 \$1,580,100 \$1,564,600 \$1,545,500 \$1,530,000 \$1,528,400 \$1,522,800 \$1,511,400 \$1,509,300 \$1,506,800 646 647 617 604 578 561 456 467 596 557 523 535 112 112 96 75 94 98 107 87 71 53 42 **36** 04-2020 02-2020 03-2020 07-2020 08-2020 09-2020 05-2020 06-2020 10-2020 11-2020 12-2020 01-2021

Richmond

Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 13 | 68 | 36 |
| \$400,000 to \$899,999 | 120 | 453 | 42 |
| \$900,000 to \$1,499,999 | 8 | 73 | 57 |
| \$1,500,000 to \$1,999,999 | 0 | 13 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 5 | 0 |
| \$3,000,000 and \$3,999,999 | 1 | 5 | 206 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 142 | 617 | 43 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 5 | 7 | \$444,400 | + 5.6% |
| Bridgeport RI | 3 | 12 | \$725,800 | + 1.5% |
| Brighouse | 53 | 258 | \$631,000 | + 2.3% |
| Brighouse South | 16 | 56 | \$566,100 | + 1.6% |
| Broadmoor | 1 | 4 | \$518,200 | + 3.8% |
| East Cambie | 1 | 2 | \$540,900 | + 11.8% |
| East Richmond | 0 | 4 | \$747,500 | + 0.8% |
| Garden City | 0 | 0 | \$442,400 | + 3.2% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 1 | 12 | \$269,100 | + 5.4% |
| Hamilton RI | 4 | 16 | \$692,200 | + 0.8% |
| Ironwood | 2 | 15 | \$646,100 | + 1.8% |
| Lackner | 0 | 0 | \$0 | |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 11 | 24 | \$739,700 | + 0.5% |
| McNair | 0 | 0 | \$0 | |
| Quilchena RI | 0 | 0 | \$411,600 | + 4.4% |
| Riverdale RI | 4 | 16 | \$520,500 | + 2.0% |
| Saunders | 0 | 1 | \$0 | |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 0 | 0 | \$438,900 | + 5.1% |
| South Arm | 2 | 10 | \$315,300 | + 0.2% |
| Steveston North | 1 | 0 | \$411,000 | + 0.4% |
| Steveston South | 6 | 13 | \$552,600 | + 6.9% |
| Steveston Village | 1 | 20 | \$0 | |
| Terra Nova | 0 | 0 | \$0 | |
| West Cambie | 30 | 147 | \$676,200 | + 1.2% |
| Westwind | 0 | 0 | \$0 | |
| Woodwards | 1 | 0 | \$0 | |
| TOTAL* | 142 | 617 | \$663,300 | + 4.5% |

* This represents the total of the Richmond area, not the sum of the areas above.

Condos - Richmond Sales Active Listings — MLS® HPI Benchmark Price \$663,300 \$658,000 \$656,600 \$655,400 \$654 900 \$652,800 \$652,800 \$651,900 \$652,600 \$650,700 \$651,000 \$641,600 785 781 784 786 716 687 658 604 617 615 595 599 203 178 156 165 163 154 135 134 141 142 65 64 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Richmond

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 33 | 92 | 43 |
| \$900,000 to \$1,499,999 | 27 | 136 | 54 |
| \$1,500,000 to \$1,999,999 | 0 | 2 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 60 | 231 | 48 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 4 | 0 | \$525,900 | + 10.7% |
| Bridgeport RI | 1 | 38 | \$652,100 | + 6.2% |
| Brighouse | 3 | 25 | \$772,500 | + 7.9% |
| Brighouse South | 10 | 13 | \$823,400 | + 9.9% |
| Broadmoor | 4 | 7 | \$955,300 | + 4.8% |
| East Cambie | 3 | 5 | \$695,000 | - 3.5% |
| East Richmond | 0 | 0 | \$0 | |
| Garden City | 0 | 5 | \$913,000 | + 5.8% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 0 | 8 | \$735,100 | + 7.9% |
| Hamilton RI | 3 | 22 | \$631,700 | + 2.8% |
| Ironwood | 3 | 9 | \$646,900 | + 6.7% |
| Lackner | 1 | 1 | \$958,800 | + 11.0% |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 6 | 33 | \$937,200 | + 6.6% |
| McNair | 2 | 1 | \$557,200 | + 4.4% |
| Quilchena RI | 0 | 0 | \$675,300 | + 9.7% |
| Riverdale RI | 1 | 1 | \$850,100 | + 9.6% |
| Saunders | 4 | 10 | \$661,900 | + 5.7% |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 1 | 1 | \$992,500 | + 8.6% |
| South Arm | 0 | 1 | \$672,700 | + 5.6% |
| Steveston North | 0 | 11 | \$673,200 | + 10.0% |
| Steveston South | 3 | 3 | \$940,000 | + 10.3% |
| Steveston Village | 0 | 4 | \$840,000 | + 8.6% |
| Terra Nova | 2 | 6 | \$952,600 | + 7.9% |
| West Cambie | 5 | 12 | \$844,200 | + 7.8% |
| Westwind | 0 | 1 | \$833,000 | + 9.4% |
| Woodwards | 4 | 14 | \$811,700 | + 7.4% |
| TOTAL* | 60 | 231 | \$823,700 | + 6.8% |

* This represents the total of the Richmond area, not the sum of the areas above.

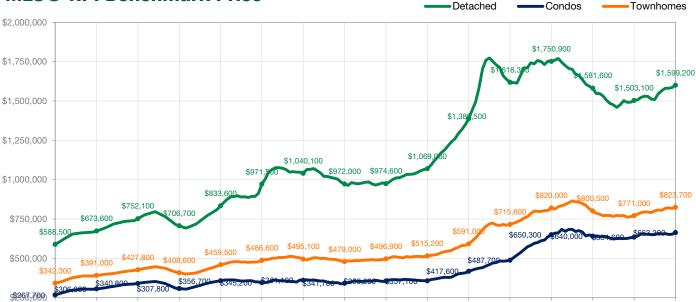
Townhomes - Richmond \$823,700 \$821,500 \$817,600 \$817,000 \$805,400

 Sales Active Listings



Richmond January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$800 \$697 \$700 \$679 \$667 \$685 \$679 677 \$67 \$66 \$654 650 643 \$60 \$606 \$591 \$584 \$600 \$577 \$576 \$574 \$600 \$566 \$55 \$530 \$500 02-2018 05-2018 08-2018 11-2018 02-2019 05-2019 08-2019 11-2019 02-2020 05-2020 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Whistler January 2021

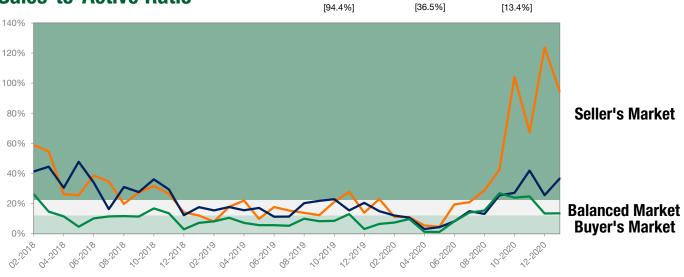
| Detached Properties | January | | | December | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 67 | 95 | - 29.5% | 75 | 100 | - 25.0% |
| Sales | 9 | 6 | + 50.0% | 10 | 3 | + 233.3% |
| Days on Market Average | 92 | 60 | + 53.3% | 75 | 81 | - 7.4% |
| MLS® HPI Benchmark Price | \$1,675,000 | \$1,611,000 | + 4.0% | \$1,702,300 | \$1,630,400 | + 4.4% |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 104 | 108 | - 3.7% | 106 | 98 | + 8.2% |
| Sales | 38 | 16 | + 137.5% | 27 | 20 | + 35.0% |
| Days on Market Average | 52 | 61 | - 14.8% | 53 | 78 | - 32.1% |
| MLS® HPI Benchmark Price | \$512,100 | \$482,000 | + 6.2% | \$487,600 | \$493,500 | - 1.2% |

| Townhomes | January | | | December | | |
|--------------------------|-------------|-----------|--------------------|-------------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 18 | 61 | - 70.5% | 21 | 58 | - 63.8% |
| Sales | 17 | 14 | + 21.4% | 26 | 8 | + 225.0% |
| Days on Market Average | 26 | 86 | - 69.8% | 58 | 61 | - 4.9% |
| MLS® HPI Benchmark Price | \$1,017,000 | \$971,400 | + 4.7% | \$1,029,900 | \$951,500 | + 8.2% |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

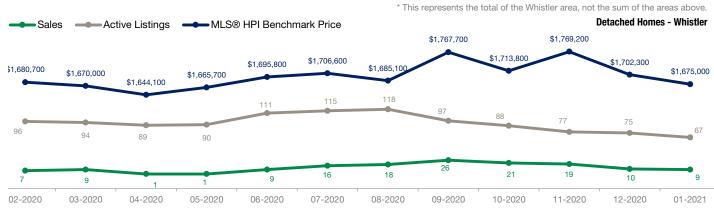
Condo

Whistler

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 2 | 4 | 324 |
| \$1,500,000 to \$1,999,999 | 0 | 5 | 0 |
| \$2,000,000 to \$2,999,999 | 2 | 10 | 4 |
| \$3,000,000 and \$3,999,999 | 4 | 11 | 38 |
| \$4,000,000 to \$4,999,999 | 1 | 8 | 16 |
| \$5,000,000 and Above | 0 | 29 | 0 |
| TOTAL | 9 | 67 | 92 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 3 | 11 | \$0 | |
| Alta Vista | 1 | 2 | \$0 | |
| Bayshores | 1 | 4 | \$0 | |
| Benchlands | 0 | 2 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 0 | 1 | \$0 | |
| Brio | 0 | 6 | \$0 | |
| Cheakamus Crossing | 0 | 0 | \$0 | |
| Emerald Estates | 1 | 6 | \$0 | |
| Function Junction | 0 | 0 | \$0 | |
| Green Lake Estates | 0 | 1 | \$0 | |
| Nesters | 0 | 3 | \$0 | |
| Nordic | 0 | 3 | \$0 | |
| Rainbow | 0 | 2 | \$0 | |
| Spring Creek | 1 | 3 | \$0 | |
| Spruce Grove | 0 | 0 | \$0 | |
| WedgeWoods | 0 | 7 | \$0 | |
| Westside | 0 | 4 | \$0 | |
| Whistler Cay Estates | 0 | 2 | \$0 | |
| Whistler Cay Heights | 1 | 4 | \$0 | |
| Whistler Creek | 0 | 3 | \$0 | |
| Whistler Village | 0 | 0 | \$0 | |
| White Gold | 1 | 1 | \$0 | |
| TOTAL* | 9 | 67 | \$1,675,000 | + 4.0% |

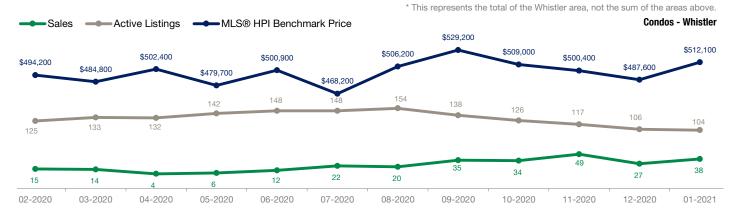


Whistler

| Condo | Report – J | January | 2021 |
|-------|------------|---------|------|
|-------|------------|---------|------|

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 6 | 22 | 62 |
| \$200,000 to \$399,999 | 8 | 21 | 48 |
| \$400,000 to \$899,999 | 14 | 35 | 48 |
| \$900,000 to \$1,499,999 | 7 | 19 | 53 |
| \$1,500,000 to \$1,999,999 | 2 | 4 | 45 |
| \$2,000,000 to \$2,999,999 | 1 | 2 | 85 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 38 | 104 | 52 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 0 | 1 | \$0 | |
| Alta Vista | 0 | 0 | \$0 | |
| Bayshores | 0 | 0 | \$0 | |
| Benchlands | 8 | 14 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 1 | 4 | \$0 | |
| Brio | 0 | 0 | \$0 | |
| Cheakamus Crossing | 1 | 1 | \$0 | |
| Emerald Estates | 0 | 0 | \$0 | |
| Function Junction | 0 | 1 | \$0 | |
| Green Lake Estates | 0 | 0 | \$0 | |
| Nesters | 0 | 1 | \$0 | |
| Nordic | 2 | 3 | \$0 | |
| Rainbow | 0 | 0 | \$0 | |
| Spring Creek | 0 | 0 | \$0 | |
| Spruce Grove | 0 | 0 | \$0 | |
| WedgeWoods | 0 | 0 | \$0 | |
| Westside | 0 | 0 | \$0 | |
| Whistler Cay Estates | 0 | 0 | \$0 | |
| Whistler Cay Heights | 0 | 0 | \$0 | |
| Whistler Creek | 15 | 39 | \$0 | |
| Whistler Village | 11 | 40 | \$0 | |
| White Gold | 0 | 0 | \$0 | |
| TOTAL* | 38 | 104 | \$512,100 | + 6.2% |



Whistler

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 1 | 4 |
| \$400,000 to \$899,999 | 5 | 6 | 41 |
| \$900,000 to \$1,499,999 | 7 | 3 | 14 |
| \$1,500,000 to \$1,999,999 | 1 | 3 | 4 |
| \$2,000,000 to \$2,999,999 | 1 | 4 | 2 |
| \$3,000,000 and \$3,999,999 | 1 | 1 | 7 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 1 | 0 | 131 |
| TOTAL | 17 | 18 | 26 |

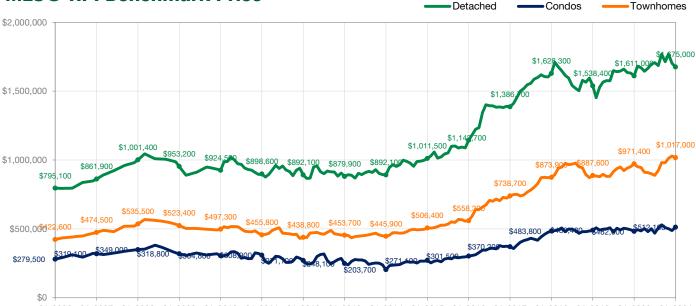
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|------------------------|-------|--------------------|--------------------|--------------------|
| Alpine Meadows | 4 | 0 | \$0 | |
| Alta Vista | 0 | 0 | \$0 | |
| Bayshores | 0 | 1 | \$0 | |
| Benchlands | 2 | 0 | \$0 | |
| Black Tusk - Pinecrest | 0 | 0 | \$0 | |
| Blueberry Hill | 0 | 0 | \$0 | |
| Brio | 0 | 1 | \$0 | |
| Cheakamus Crossing | 0 | 0 | \$0 | |
| Emerald Estates | 0 | 0 | \$0 | |
| Function Junction | 0 | 0 | \$0 | |
| Green Lake Estates | 0 | 0 | \$0 | |
| Nesters | 0 | 1 | \$0 | |
| Nordic | 4 | 1 | \$0 | |
| Rainbow | 0 | 2 | \$0 | |
| Spring Creek | 0 | 0 | \$0 | |
| Spruce Grove | 0 | 0 | \$0 | |
| WedgeWoods | 0 | 0 | \$0 | |
| Westside | 0 | 0 | \$0 | |
| Whistler Cay Estates | 1 | 0 | \$0 | |
| Whistler Cay Heights | 1 | 1 | \$0 | |
| Whistler Creek | 1 | 2 | \$0 | |
| Whistler Village | 3 | 9 | \$0 | |
| White Gold | 1 | 0 | \$0 | |
| TOTAL* | 17 | 18 | \$1,017,000 | + 4.7% |

* This represents the total of the Whistler area, not the sum of the areas above.

Townhomes - Whistler -----Active Listings ------MLS® HPI Benchmark Price -----Sales \$1,029,900 \$1,017,000 \$1,011,600 \$980,900 \$979,300 \$950,200 \$944,800 \$922,400 \$910,400 \$907,900 \$899,600 \$888,400 94 98 87 74 75 73 48 72 43 50 18 31 29 26 19 27 21 17 8 8 4 4 03-2020 02-2020 04-2020 05-2020 06-2020 01-2021 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Whistler January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,600 421 \$1,400 \$1,281 \$1,193 \$1,179 \$1,200 \$1,092 \$1,000 \$979 \$849 \$800 \$825 \$817 \$758 \$688 \$658 \$600 \$633 08-2020 02-2018 05-2018 02-2019 02-2020 05-2020 11-2020 08-2018 11-2018 05-2019 08-2019 11-2019

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Squamish January 2021

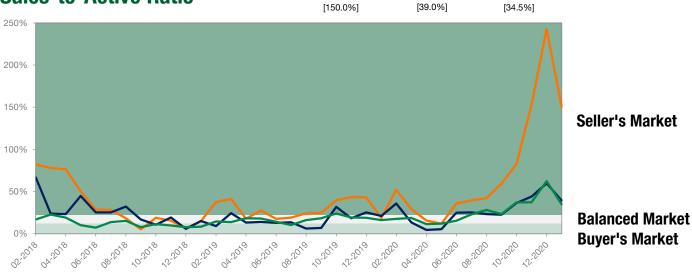
| Detached Properties | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-------------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 55 | 75 | - 26.7% | 45 | 70 | - 35.7% |
| Sales | 19 | 12 | + 58.3% | 28 | 13 | + 115.4% |
| Days on Market Average | 43 | 76 | - 43.4% | 51 | 65 | - 21.5% |
| MLS® HPI Benchmark Price | \$992,300 | \$987,800 | + 0.5% | \$1,020,400 | \$954,400 | + 6.9% |

| Condos | January | | | December | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change |
| Total Active Listings | 41 | 53 | - 22.6% | 42 | 48 | - 12.5% |
| Sales | 16 | 11 | + 45.5% | 25 | 12 | + 108.3% |
| Days on Market Average | 23 | 38 | - 39.5% | 48 | 51 | - 5.9% |
| MLS® HPI Benchmark Price | \$501,300 | \$478,800 | + 4.7% | \$479,800 | \$487,300 | - 1.5% |

| Townhomes | January | | homes January | | | December | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2020 | 2019 | One-Year Change | |
| Total Active Listings | 8 | 27 | - 70.4% | 7 | 21 | - 66.7% | |
| Sales | 12 | 5 | + 140.0% | 17 | 9 | + 88.9% | |
| Days on Market Average | 28 | 30 | - 6.7% | 25 | 62 | - 59.7% | |
| MLS® HPI Benchmark Price | \$761,500 | \$733,800 | + 3.8% | \$788,300 | \$718,600 | + 9.7% | |

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Squamish

Detached Properties Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 2 | 2 | 30 |
| \$900,000 to \$1,499,999 | 15 | 30 | 47 |
| \$1,500,000 to \$1,999,999 | 1 | 9 | 2 |
| \$2,000,000 to \$2,999,999 | 1 | 8 | 41 |
| \$3,000,000 and \$3,999,999 | 0 | 3 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 2 | 0 |
| TOTAL | 19 | 55 | 43 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 5 | 8 | \$986,900 | + 9.5% |
| Brennan Center | 0 | 8 | \$1,629,300 | - 5.8% |
| Britannia Beach | 1 | 5 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 1 | 0 | \$0 | |
| Downtown SQ | 0 | 7 | \$978,600 | - 0.2% |
| Garibaldi Estates | 3 | 4 | \$992,100 | + 8.7% |
| Garibaldi Highlands | 2 | 7 | \$1,185,700 | + 5.9% |
| Hospital Hill | 0 | 0 | \$0 | |
| Northyards | 2 | 2 | \$840,700 | + 26.4% |
| Paradise Valley | 1 | 0 | \$0 | |
| Plateau | 1 | 2 | \$0 | |
| Ring Creek | 0 | 0 | \$0 | |
| Squamish Rural | 0 | 1 | \$0 | |
| Tantalus | 0 | 1 | \$1,073,600 | - 2.2% |
| University Highlands | 3 | 7 | \$1,962,500 | - 4.0% |
| Upper Squamish | 0 | 0 | \$0 | |
| Valleycliffe | 0 | 3 | \$1,017,600 | + 3.2% |
| TOTAL* | 19 | 55 | \$992,300 | + 0.5% |

* This represents the total of the Squamish area, not the sum of the areas above.

Detached Homes - Squamish

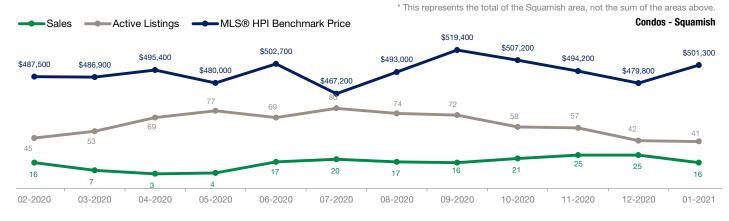


Squamish

Condo Report – January 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 2 | 5 | 27 |
| \$400,000 to \$899,999 | 14 | 36 | 23 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 16 | 41 | 23 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 0 | 0 | \$0 | |
| Brennan Center | 0 | 0 | \$0 | |
| Britannia Beach | 0 | 0 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 0 | 2 | \$0 | |
| Downtown SQ | 6 | 33 | \$563,600 | + 4.3% |
| Garibaldi Estates | 1 | 2 | \$454,000 | + 4.9% |
| Garibaldi Highlands | 0 | 0 | \$0 | |
| Hospital Hill | 0 | 0 | \$0 | |
| Northyards | 3 | 1 | \$0 | |
| Paradise Valley | 0 | 0 | \$0 | |
| Plateau | 0 | 0 | \$0 | |
| Ring Creek | 0 | 0 | \$0 | |
| Squamish Rural | 0 | 0 | \$0 | |
| Tantalus | 5 | 2 | \$451,700 | - 0.0% |
| University Highlands | 0 | 0 | \$0 | |
| Upper Squamish | 0 | 0 | \$0 | |
| Valleycliffe | 1 | 1 | \$403,500 | + 9.6% |
| TOTAL* | 16 | 41 | \$501,300 | + 4.7% |



Squamish

Townhomes Report – January 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 12 | 8 | 28 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 12 | 8 | 28 |

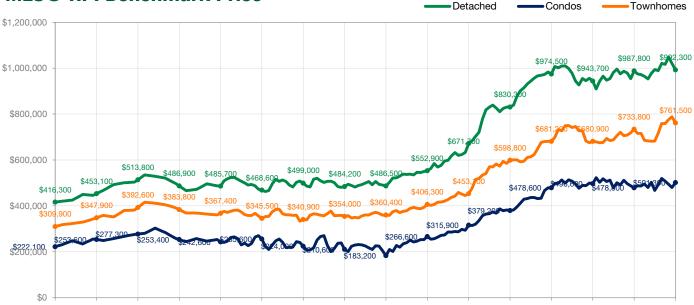
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Brackendale | 1 | 0 | \$816,200 | + 3.7% |
| Brennan Center | 0 | 1 | \$1,410,400 | + 2.8% |
| Britannia Beach | 0 | 0 | \$0 | |
| Business Park | 0 | 0 | \$0 | |
| Dentville | 0 | 1 | \$812,700 | + 4.2% |
| Downtown SQ | 9 | 4 | \$835,200 | + 5.3% |
| Garibaldi Estates | 2 | 1 | \$756,100 | + 6.7% |
| Garibaldi Highlands | 0 | 0 | \$874,100 | + 5.3% |
| Hospital Hill | 0 | 0 | \$0 | |
| Northyards | 0 | 0 | \$853,800 | + 7.1% |
| Paradise Valley | 0 | 0 | \$0 | |
| Plateau | 0 | 0 | \$0 | |
| Ring Creek | 0 | 0 | \$0 | |
| Squamish Rural | 0 | 0 | \$0 | |
| Tantalus | 0 | 1 | \$925,900 | - 1.2% |
| University Highlands | 0 | 0 | \$0 | |
| Upper Squamish | 0 | 0 | \$0 | |
| Valleycliffe | 0 | 0 | \$0 | |
| TOTAL* | 12 | 8 | \$761,500 | + 3.8% |



* This represents the total of the Squamish area, not the sum of the areas above.

Squamish January 2021

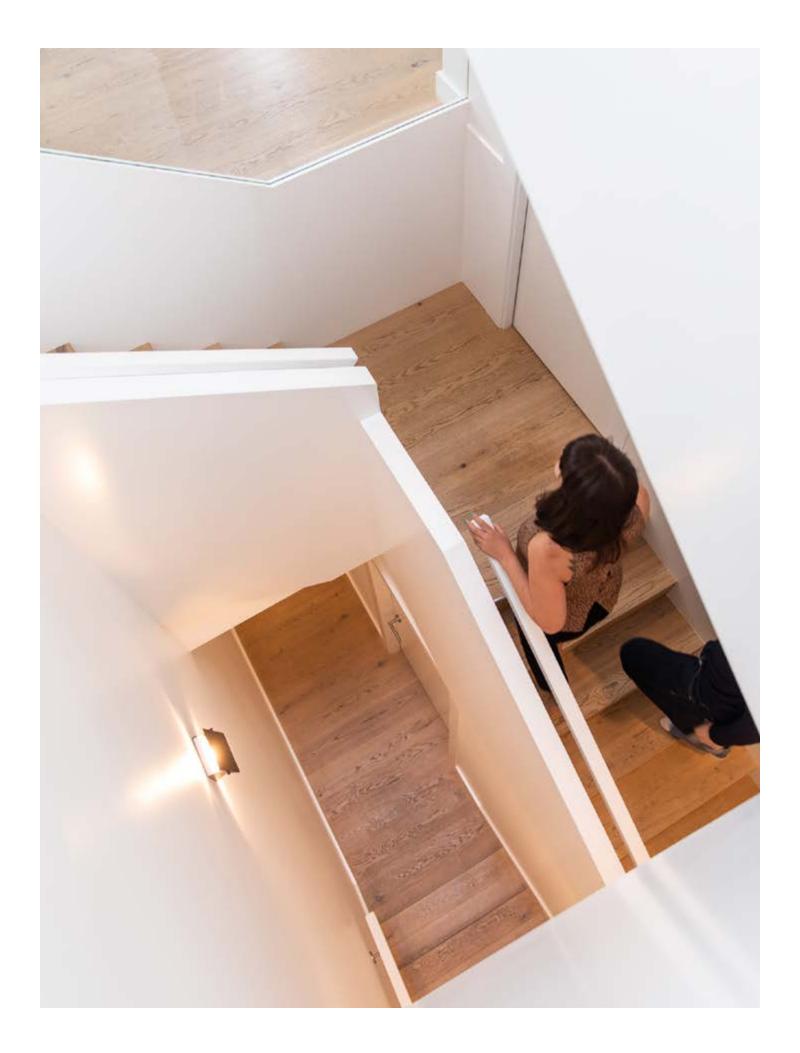
MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$700 \$600 \$589 \$566 \$51 \$533 \$500 \$479 \$479 \$511 \$400 \$300 05-2018 08-2018 02-2020 05-2020 02-2018 11-2018 02-2019 05-2019 08-2019 11-2019 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





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