THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS + MEDIAN SALE PRICES ACTIVITY



TABLE OF CONTENTS

2	INTRO	15	VANCOUVER EAST	40	RICHMOND
3	MARKET	20	NORTH VANCOUVER	45	WHISTLER
4	HIGHLIGHTS	25	WEST VANCOUVER	50	SQUAMISH
5	METRO VANCOUVER	30	BURNABY NORTH	56	CONTACT
10	VANCOUVER WEST	35	BURNABY SOUTH		



Unlike most brokerages, Stilhavn's agents are selected based on a strict performance and personality criterion. We're not striving to be the biggest, just the best.

We understand that our success-individually, and as a collective-is the result of our relentless pursuit of excellence, and an intrinsic belief that our clients deserve better than the status quo. Sell your home with the peace of mind that comes from working with the top, most celebrated talent in town.



THE MARKET

Metro Vancouver's housing market ended 2020 strong, with robust December sales that capped a year marked by steady buyer demand.

The latest report from the Real Estate Board of Greater Vancouver (REBGV) shows home sale activity that continues to outpace supply. With interest rates that remain low, buyer demand is unlikely to go down anytime soon.

Last month's sales continued the upward trend we saw at the end of 2020. "With home sale activity well above our January average, the supply of homes for sale isn't able to keep pace. This is causing increased competition amongst home buyers and upward pressure on prices," noted Colette Gerber, REBGV Chair.

HIGHLIGHTS

JANUARY HOUSING MARKET AT A GLANCE

Last month's residential home sales in Metro Vancouver totalled 2,389. This number represents a 22.8% decrease from December 2020's sales numbers, but if we look at the bigger picture, it marks a 52.1% increase from the 1,571 sales recorded in January 2020. Last month's sales were 36.4% percent over the 10-year January sales average.

There were 4,480 homes newly listed on the Multiple Listing Service[®] (MLS[®]) system in Metro Vancouver in January 2021. This number represents a 15.7% increase compared to January 2020 and an 86% increase over December 2020. There are now 8,306 homes listed on Metro Vancouver's MLS[®] system, a 3.6% decrease compared to January 2020 and a 2.7% decrease compared to December 2020.

SALES-TO-ACTIVE-LISTINGS RATIO + COMPOSITE BENCHMARK PRICE

January's sales-to-active-listings ratio for all property types is 28.8%. By property type, the ratio is 26.3% for detached homes, 37.6% for townhomes, and 27.8% for apartment homes.

Analysts generally expect home prices to dip when the ratio falls below 12% for a sustained period. Home prices often rise when the sales-to-active-listings ratio goes above 20% over several months. "Shifting housing needs during the pandemic and historically low interest rates have been key drivers of demand in our market over the last six months," Gerber said. "People who managed to enter the market a few years ago and have seen their home values increase are now looking to move up in the market to accommodate their changing needs."

The MLS[®] Home Price Index composite benchmark price for all residential properties in Metro Vancouver ended 2020 at \$1,056,600. This price represents a 5.5% increase compared to the previous year and a 0.9% increase compared to December 2020.

JANUARY REAL ESTATE SALES BY PROPERTY TYPE

Detached Homes - There were 740 sales of detached homes in January 2021, a 68.6% increase over January 2020. The current benchmark price for a detached house is \$1,576,800. This price represents a 1.4% increase from December 2020 and a 10.8% increase over last year.

Attached Homes - Attached or townhouse sales in January 2021 totalled 454, a 42.8% increase compared to January 2020. The benchmark price of an attached home is now \$815,800. This price represents a 4.3% increase over last year and a 0.2% increase compared to December 2020.

Apartment Homes - There were 1,195 condo sales in January 2021, a 46.8% increase compared to January 2020. An apartment home's benchmark price is now \$680,800, a 2.2% increase over last year and a 0.6% increase compared to December 2020.

Metro Vancouver January 2021

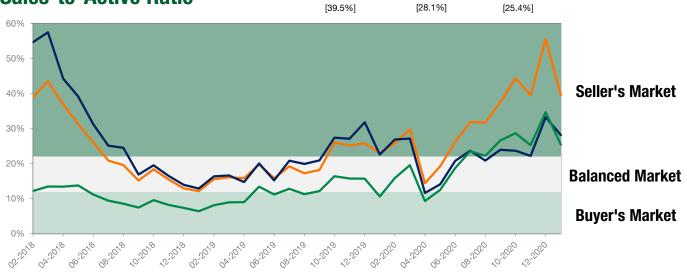
Detached Properties	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	2,961	4,185	- 29.2%	2,979	3,856	- 22.7%
Sales	752	442	+ 70.1%	1,033	603	+ 71.3%
Days on Market Average	51	69	- 26.1%	50	65	- 23.1%
MLS® HPI Benchmark Price	\$1,576,800	\$1,423,100	+ 10.8%	\$1,554,600	\$1,411,200	+ 10.2%

Condos	January		December			
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	4,248	3,610	+ 17.7%	4,454	3,299	+ 35.0%
Sales	1,194	814	+ 46.7%	1,478	1,047	+ 41.2%
Days on Market Average	44	43	+ 2.3%	40	48	- 16.7%
MLS® HPI Benchmark Price	\$680,800	\$666,000	+ 2.2%	\$676,500	\$659,500	+ 2.6%

Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	947	1,180	- 19.7%	908	1,134	- 19.9%
Sales	374	271	+ 38.0%	504	292	+ 72.6%
Days on Market Average	34	58	- 41.4%	32	50	- 36.0%
MLS® HPI Benchmark Price	\$815,800	\$781,800	+ 4.3%	\$813,900	\$776,200	+ 4.9%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Metro Vancouver

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	2	3	202
\$100,000 to \$199,999	1	4	150
\$200,000 to \$399,999	7	14	195
\$400,000 to \$899,999	55	140	62
\$900,000 to \$1,499,999	299	554	41
\$1,500,000 to \$1,999,999	186	591	44
\$2,000,000 to \$2,999,999	121	732	57
\$3,000,000 and \$3,999,999	48	344	60
\$4,000,000 to \$4,999,999	17	195	69
\$5,000,000 and Above	16	384	76
TOTAL	752	2,961	51

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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	4	17	\$1,196,500	+ 30.3%
Burnaby East	8	20	\$1,321,000	+ 12.3%
Burnaby North	22	72	\$1,546,200	+ 9.2%
Burnaby South	26	122	\$1,596,400	+ 6.9%
Coquitlam	77	197	\$1,321,100	+ 12.9%
Ladner	15	52	\$1,076,300	+ 14.1%
Maple Ridge	85	171	\$930,900	+ 15.0%
New Westminster	21	43	\$1,170,900	+ 12.2%
North Vancouver	47	145	\$1,722,300	+ 12.0%
Pitt Meadows	11	20	\$1,013,200	+ 15.5%
Port Coquitlam	33	51	\$1,094,800	+ 15.4%
Port Moody	11	49	\$1,602,300	+ 14.5%
Richmond	71	467	\$1,599,200	+ 6.4%
Squamish	19	55	\$992,300	+ 0.5%
Sunshine Coast	42	139	\$715,900	+ 26.8%
Tsawwassen	30	97	\$1,230,900	+ 15.3%
Vancouver East	110	338	\$1,546,700	+ 8.6%
Vancouver West	69	425	\$3,172,600	+ 6.8%
West Vancouver	29	340	\$2,906,700	+ 13.3%
Whistler	9	67	\$1,675,000	+ 4.0%
TOTAL*	752	2,961	\$1,576,800	+ 10.8%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

Detached Homes - Metro Vancouver -Active Listings Sales \$1,576,800 \$1,554,600 \$1 538 900 \$1,523,800 \$1,507,500 \$1.491.300 \$1,477,800 \$1,456,700 \$1,464,200 \$1,452,300 \$1,441,500 \$1,425,800 4,985 4,817 4.968 4,719 4,654 4,248 2.979 4,308 4,405 4.232 4 362 2.961 1,319 1,132 1,350 1,107 1,033 1,071 752 869 682 859 544 **392** 04-2020 03-2020 01-2021 02-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Metro Vancouver

Condo	Report –	January	2021
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Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	7	25	69
\$200,000 to \$399,999	117	252	45
\$400,000 to \$899,999	894	2,807	42
\$900,000 to \$1,499,999	143	717	50
\$1,500,000 to \$1,999,999	18	180	54
\$2,000,000 to \$2,999,999	8	128	67
\$3,000,000 and \$3,999,999	3	64	147
\$4,000,000 to \$4,999,999	2	17	136
\$5,000,000 and Above	2	58	90
TOTAL	1,194	4,248	44

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	1	\$0	
Burnaby East	13	34	\$730,400	+ 2.2%
Burnaby North	96	328	\$619,800	+ 2.1%
Burnaby South	87	329	\$657,500	- 0.7%
Coquitlam	106	230	\$533,200	+ 2.2%
Ladner	3	26	\$508,000	- 0.6%
Maple Ridge	43	87	\$373,500	+ 9.1%
New Westminster	66	246	\$526,700	+ 3.3%
North Vancouver	92	229	\$591,400	+ 5.9%
Pitt Meadows	6	12	\$509,600	+ 6.3%
Port Coquitlam	37	71	\$467,900	+ 3.9%
Port Moody	28	66	\$659,200	+ 2.9%
Richmond	142	617	\$663,300	+ 4.5%
Squamish	16	41	\$501,300	+ 4.7%
Sunshine Coast	10	25	\$0	
Tsawwassen	15	53	\$542,100	- 0.6%
Vancouver East	99	371	\$595,800	+ 1.8%
Vancouver West	284	1,271	\$762,500	- 1.7%
West Vancouver	11	91	\$1,072,900	+ 7.7%
Whistler	38	104	\$512,100	+ 6.2%
TOTAL*	1,194	4,248	\$680,800	+ 2.2%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Metro Vancouver

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	2	24
\$200,000 to \$399,999	4	9	21
\$400,000 to \$899,999	236	390	31
\$900,000 to \$1,499,999	111	400	38
\$1,500,000 to \$1,999,999	15	80	33
\$2,000,000 to \$2,999,999	5	37	63
\$3,000,000 and \$3,999,999	1	21	7
\$4,000,000 to \$4,999,999	0	5	0
\$5,000,000 and Above	1	3	131
TOTAL	374	947	34

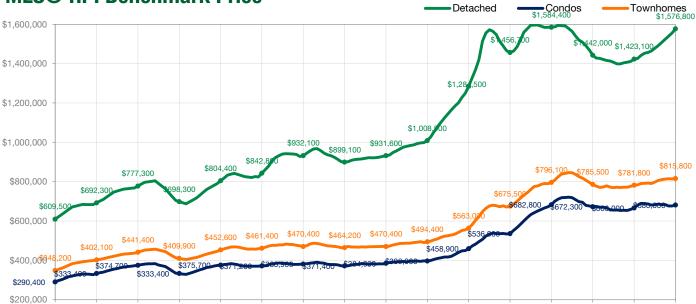
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	4	11	\$691,700	+ 5.6%
Burnaby North	14	35	\$759,000	+ 5.4%
Burnaby South	20	55	\$802,100	+ 4.5%
Coquitlam	36	68	\$711,000	+ 6.9%
_adner	1	6	\$636,500	+ 0.5%
Maple Ridge	56	49	\$561,800	+ 7.6%
New Westminster	14	30	\$747,500	+ 3.6%
North Vancouver	36	68	\$1,020,700	+ 7.6%
Pitt Meadows	5	9	\$622,100	+ 3.9%
Port Coquitlam	15	22	\$660,900	+ 6.4%
Port Moody	9	16	\$651,900	+ 3.9%
Richmond	60	231	\$823,700	+ 6.8%
Squamish	12	8	\$761,500	+ 3.8%
Sunshine Coast	8	30	\$0	
Tsawwassen	9	17	\$608,300	- 2.2%
/ancouver East	16	66	\$893,600	- 2.1%
/ancouver West	34	185	\$1,142,100	- 0.4%
West Vancouver	4	22	\$0	
Whistler	17	18	\$1,017,000	+ 4.7%
TOTAL*	374	947	\$815,800	+ 4.3%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.

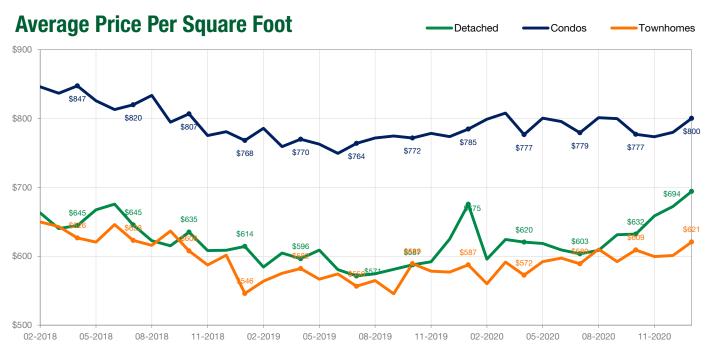
Townhomes - Metro Vancouver Sales -Active Listings \$815,800 \$814,800 \$813,900 \$813.000 \$809,900 \$806,400 \$797,700 \$792,700 \$790,200 \$791,200 \$790,800 \$783,400 1,707 1,678 1.689 1,577 1,528 1,372 1,368 1,348 1,354 1,314 947 908 634 677 534 535 504 412 540 409 374 339 263 **193** 04-2020 02-2020 03-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Metro Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

Detached Properties	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	425	560	- 24.1%	423	528	- 19.9%
Sales	69	35	+ 97.1%	85	60	+ 41.7%
Days on Market Average	88	71	+ 23.9%	47	72	- 34.7%
MLS® HPI Benchmark Price	\$3,172,600	\$2,970,900	+ 6.8%	\$3,161,700	\$2,941,200	+ 7.5%

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	1,271	992	+ 28.1%	1,368	929	+ 47.3%
Sales	284	211	+ 34.6%	363	259	+ 40.2%
Days on Market Average	48	43	+ 11.6%	43	44	- 2.3%
MLS® HPI Benchmark Price	\$762,500	\$775,700	- 1.7%	\$759,700	\$760,900	- 0.2%

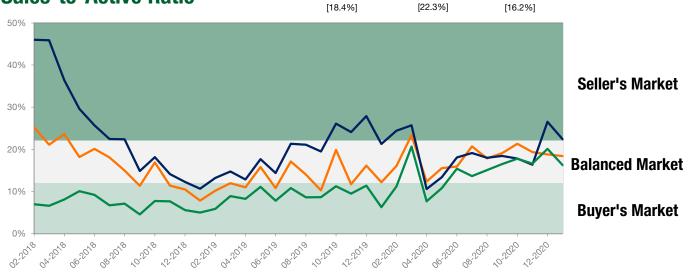
Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	185	197	- 6.1%	181	186	- 2.7%
Sales	34	24	+ 41.7%	34	30	+ 13.3%
Days on Market Average	32	97	- 67.0%	28	43	- 34.9%
MLS® HPI Benchmark Price	\$1,142,100	\$1,147,200	- 0.4%	\$1,141,600	\$1,136,500	+ 0.4%

Townhome

Condo

Detached

Sales-to-Active Ratio



Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	1	0	363
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	4	10	63
\$2,000,000 to \$2,999,999	17	67	97
\$3,000,000 and \$3,999,999	25	94	69
\$4,000,000 to \$4,999,999	13	74	76
\$5,000,000 and Above	9	179	123
TOTAL	69	425	88

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	1	17	\$3,482,200	+ 12.6%
Cambie	4	22	\$2,445,200	+ 11.3%
Coal Harbour	0	0	\$0	
Downtown VW	0	0	\$0	
Dunbar	8	50	\$2,738,900	+ 7.3%
Fairview VW	0	1	\$0	
False Creek	0	1	\$0	
Kerrisdale	5	25	\$3,246,000	+ 9.5%
Kitsilano	5	23	\$2,436,500	+ 11.5%
MacKenzie Heights	3	9	\$3,352,100	+ 5.4%
Marpole	4	21	\$2,313,800	+ 12.5%
Mount Pleasant VW	1	1	\$2,310,100	+ 6.9%
Oakridge VW	1	12	\$3,529,300	+ 4.1%
Point Grey	13	51	\$3,075,600	- 0.1%
Quilchena	2	17	\$3,188,500	+ 7.5%
S.W. Marine	3	18	\$3,090,800	+ 8.2%
Shaughnessy	7	48	\$4,764,400	+ 0.8%
South Cambie	1	10	\$4,200,800	+ 1.6%
South Granville	5	56	\$3,874,200	+ 4.2%
Southlands	5	29	\$3,449,100	+ 12.0%
University VW	0	13	\$3,985,500	- 11.3%
West End VW	0	1	\$2,017,400	+ 6.4%
Yaletown	1	0	\$0	
TOTAL*	69	425	\$3,172,600	+ 6.8%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Condo	Report -	- January	2021
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Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	7	63
\$400,000 to \$899,999	185	591	42
\$900,000 to \$1,499,999	71	348	56
\$1,500,000 to \$1,999,999	12	121	59
\$2,000,000 to \$2,999,999	7	98	64
\$3,000,000 and \$3,999,999	2	41	118
\$4,000,000 to \$4,999,999	2	14	136
\$5,000,000 and Above	1	51	76
TOTAL	284	1,271	48

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	0	\$0	
Cambie	9	76	\$657,500	- 3.2%
Coal Harbour	16	100	\$998,100	+ 3.8%
Downtown VW	67	266	\$662,700	- 2.3%
Dunbar	3	9	\$634,600	- 6.8%
Fairview VW	18	50	\$780,200	+ 0.5%
False Creek	18	69	\$837,000	+ 3.4%
Kerrisdale	3	14	\$828,400	- 4.6%
Kitsilano	27	61	\$620,100	- 0.8%
MacKenzie Heights	0	0	\$0	
Marpole	11	69	\$564,100	- 4.4%
Mount Pleasant VW	6	7	\$583,600	+ 3.3%
Oakridge VW	1	9	\$981,100	- 5.6%
Point Grey	2	9	\$572,300	- 3.6%
Quilchena	5	16	\$999,000	- 5.3%
S.W. Marine	3	9	\$460,400	- 5.7%
Shaughnessy	0	5	\$608,000	- 0.6%
South Cambie	2	31	\$889,100	- 4.1%
South Granville	1	15	\$925,100	- 6.8%
Southlands	0	1	\$737,300	- 3.4%
University VW	14	113	\$908,500	+ 4.3%
West End VW	35	143	\$621,400	- 2.8%
Yaletown	43	199	\$776,800	- 7.7%
TOTAL*	284	1,271	\$762,500	- 1.7%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	9	16	22
\$900,000 to \$1,499,999	12	69	33
\$1,500,000 to \$1,999,999	10	53	32
\$2,000,000 to \$2,999,999	3	26	55
\$3,000,000 and \$3,999,999	0	15	0
\$4,000,000 to \$4,999,999	0	5	0
\$5,000,000 and Above	0	1	0
TOTAL	34	185	32

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	2	\$0	
Cambie	7	13	\$1,133,600	- 5.3%
Coal Harbour	1	10	\$1,683,300	- 1.2%
Downtown VW	1	10	\$1,155,700	- 1.1%
Dunbar	0	5	\$0	
Fairview VW	6	16	\$1,010,700	+ 1.8%
False Creek	2	6	\$959,000	+ 4.4%
Kerrisdale	0	6	\$1,406,600	- 4.3%
Kitsilano	5	17	\$1,120,700	+ 7.2%
MacKenzie Heights	0	0	\$0	
Marpole	4	16	\$1,043,400	- 6.0%
Mount Pleasant VW	0	7	\$1,157,800	- 3.4%
Oakridge VW	0	8	\$1,428,600	- 6.7%
Point Grey	0	1	\$1,011,400	- 5.5%
Quilchena	1	0	\$1,426,400	- 2.0%
S.W. Marine	0	2	\$0	
Shaughnessy	0	2	\$1,784,700	- 11.4%
South Cambie	1	6	\$1,652,400	- 7.4%
South Granville	1	21	\$1,471,500	- 8.6%
Southlands	0	1	\$0	
University VW	1	19	\$1,524,700	- 7.8%
West End VW	0	2	\$1,220,200	- 1.4%
Yaletown	4	15	\$1,633,200	+ 1.2%
TOTAL*	34	185	\$1,142,100	- 0.4%

* This represents the total of the Vancouver - West area, not the sum of the areas above.

Townhomes - Vancouver - West

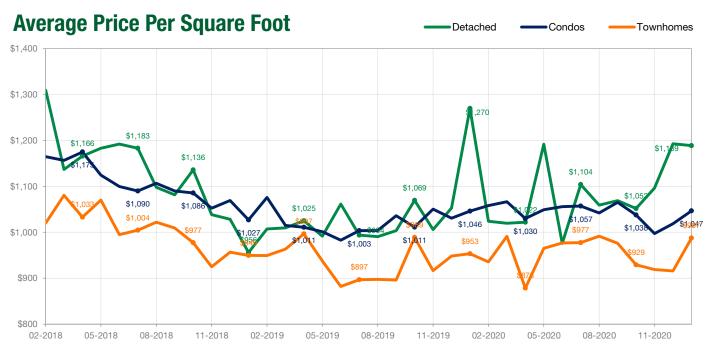


January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

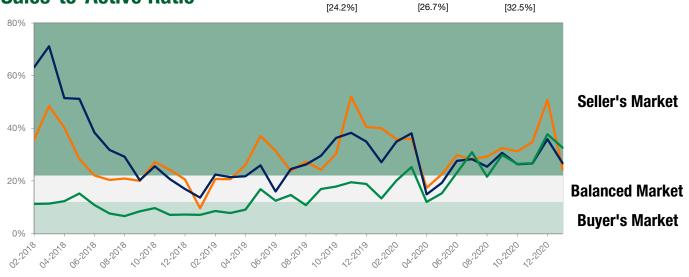
Detached Properties	January			December			
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	338	405	- 16.5%	350	388	- 9.8%	
Sales	110	54	+ 103.7%	132	73	+ 80.8%	
Days on Market Average	38	50	- 24.0%	38	58	- 34.5%	
MLS® HPI Benchmark Price	\$1,546,700	\$1,424,200	+ 8.6%	\$1,545,400	\$1,402,400	+ 10.2%	

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	371	288	+ 28.8%	413	281	+ 47.0%
Sales	99	78	+ 26.9%	148	98	+ 51.0%
Days on Market Average	41	31	+ 32.3%	33	34	- 2.9%
MLS® HPI Benchmark Price	\$595,800	\$585,200	+ 1.8%	\$595,300	\$572,000	+ 4.1%

Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	66	40	+ 65.0%	61	42	+ 45.2%
Sales	16	16	0.0%	31	17	+ 82.4%
Days on Market Average	21	43	- 51.2%	34	48	- 29.2%
MLS® HPI Benchmark Price	\$893,600	\$912,800	- 2.1%	\$897,400	\$886,100	+ 1.3%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	24	63	35
\$1,500,000 to \$1,999,999	58	118	42
\$2,000,000 to \$2,999,999	26	122	33
\$3,000,000 and \$3,999,999	2	25	16
\$4,000,000 to \$4,999,999	0	5	0
\$5,000,000 and Above	0	4	0
TOTAL	110	338	38

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	0	1	\$0	
Collingwood VE	13	62	\$1,432,300	+ 12.8%
Downtown VE	0	0	\$0	
Fraser VE	10	17	\$1,545,800	+ 5.4%
Fraserview VE	12	17	\$1,898,700	+ 8.3%
Grandview Woodland	5	32	\$1,713,600	+ 5.1%
Hastings	0	5	\$1,407,100	+ 12.7%
Hastings Sunrise	0	6	\$1,446,300	+ 5.4%
Killarney VE	15	33	\$1,620,000	+ 12.3%
Knight	7	25	\$1,470,800	+ 8.5%
Main	3	12	\$1,669,000	+ 4.3%
Mount Pleasant VE	0	9	\$1,598,300	+ 9.5%
Renfrew Heights	8	21	\$1,467,200	+ 10.1%
Renfrew VE	15	35	\$1,402,900	+ 10.0%
South Marine	1	5	\$1,362,200	+ 17.2%
South Vancouver	18	39	\$1,564,600	+ 9.1%
Strathcona	1	6	\$1,487,000	+ 10.3%
Victoria VE	2	13	\$1,446,900	+ 8.5%
TOTAL*	110	338	\$1,546,700	+ 8.6%

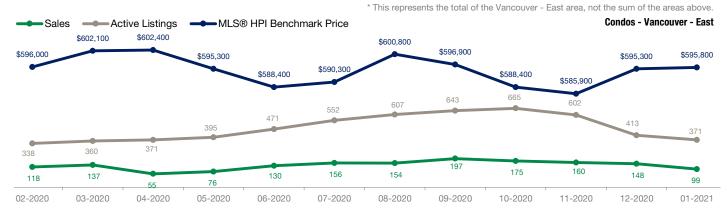
* This represents the total of the Vancouver - East area, not the sum of the areas above.



Condo	Report – .	January	2021
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Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	15	71
\$400,000 to \$899,999	77	292	40
\$900,000 to \$1,499,999	18	50	39
\$1,500,000 to \$1,999,999	0	7	0
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	99	371	41

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	2	1	\$743,100	- 1.8%
Collingwood VE	25	88	\$496,800	- 1.5%
Downtown VE	12	25	\$633,400	+ 5.0%
Fraser VE	1	10	\$692,300	+ 7.8%
Fraserview VE	0	1	\$0	
Grandview Woodland	3	8	\$553,500	+ 2.9%
Hastings	2	13	\$497,000	+ 7.9%
Hastings Sunrise	1	5	\$490,300	+ 4.4%
Killarney VE	2	6	\$539,700	- 4.3%
Knight	4	12	\$774,000	+ 6.3%
Main	2	7	\$867,300	+ 4.7%
Mount Pleasant VE	21	68	\$590,900	+ 2.4%
Renfrew Heights	1	9	\$405,400	- 2.2%
Renfrew VE	2	15	\$587,800	+ 1.7%
South Marine	16	58	\$665,100	- 3.1%
South Vancouver	1	5	\$572,900	- 14.6%
Strathcona	3	17	\$663,600	- 2.3%
Victoria VE	1	23	\$641,700	+ 4.8%
TOTAL*	99	371	\$595,800	+ 1.8%



Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	11	30	18
\$900,000 to \$1,499,999	5	30	28
\$1,500,000 to \$1,999,999	0	4	0
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	16	66	21

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	4	2	\$789,200	- 4.2%
Collingwood VE	2	24	\$822,700	- 5.6%
Downtown VE	0	3	\$0	
Fraser VE	1	0	\$1,038,700	- 6.0%
Fraserview VE	0	0	\$0	
Grandview Woodland	0	3	\$1,053,300	- 4.7%
Hastings	0	0	\$909,100	+ 0.6%
Hastings Sunrise	0	2	\$0	
Killarney VE	2	3	\$644,500	- 0.3%
Knight	0	2	\$1,014,600	- 2.2%
Main	0	1	\$942,900	- 4.3%
Mount Pleasant VE	0	13	\$1,058,500	+ 1.7%
Renfrew Heights	0	0	\$0	
Renfrew VE	1	1	\$856,100	- 0.3%
South Marine	4	6	\$841,600	- 2.2%
South Vancouver	0	0	\$0	
Strathcona	0	4	\$954,900	- 2.0%
Victoria VE	2	2	\$1,014,900	- 2.7%
TOTAL*	16	66	\$893,600	- 2.1%

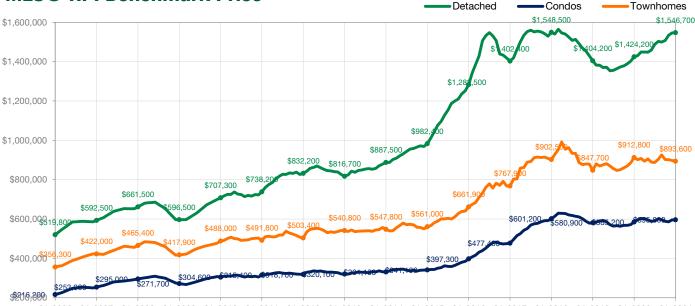
Townhomes - Vancouver - East

* This represents the total of the Vancouver - East area, not the sum of the areas above.



January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$900 \$917 912 \$85 \$853 \$845 \$839 \$836 \$833 \$810 \$800 \$772 \$800 76/ \$798 \$740 \$724 \$722 \$710 \$700 \$600 02-2018 05-2018 11-2018 02-2020 05-2020 11-2020 08-2018 02-2019 05-2019 08-2019 11-2019 08-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

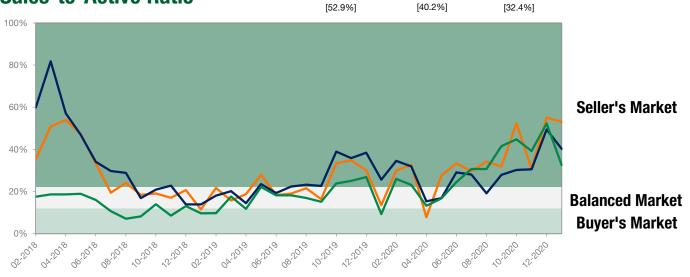
Detached Properties	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	145	261	- 44.4%	153	209	- 26.8%
Sales	47	24	+ 95.8%	80	56	+ 42.9%
Days on Market Average	40	65	- 38.5%	40	56	- 28.6%
MLS® HPI Benchmark Price	\$1,722,300	\$1,537,500	+ 12.0%	\$1,702,600	\$1,513,300	+ 12.5%

Condos	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	229	246	- 6.9%	251	193	+ 30.1%
Sales	92	63	+ 46.0%	124	74	+ 67.6%
Days on Market Average	34	36	- 5.6%	34	39	- 12.8%
MLS® HPI Benchmark Price	\$591,400	\$558,300	+ 5.9%	\$585,800	\$552,200	+ 6.1%

Townhomes	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	68	82	- 17.1%	69	70	- 1.4%
Sales	36	11	+ 227.3%	38	21	+ 81.0%
Days on Market Average	33	13	+ 153.8%	24	42	- 42.9%
MLS® HPI Benchmark Price	\$1,020,700	\$948,200	+ 7.6%	\$1,010,000	\$924,800	+ 9.2%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

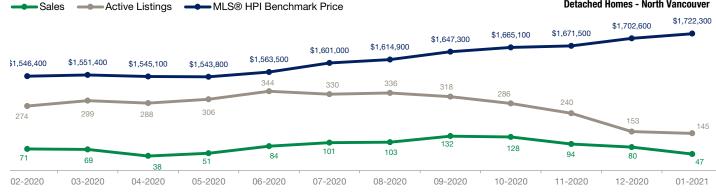
Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	8	17	37
\$1,500,000 to \$1,999,999	19	48	18
\$2,000,000 to \$2,999,999	13	47	55
\$3,000,000 and \$3,999,999	6	16	63
\$4,000,000 to \$4,999,999	1	13	160
\$5,000,000 and Above	0	2	0
TOTAL	47	145	40

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	0	1	\$1,802,800	+ 16.0%
Boulevard	4	6	\$1,919,200	+ 14.7%
Braemar	2	1	\$2,329,800	+ 10.7%
Calverhall	4	6	\$1,499,200	+ 12.8%
Canyon Heights NV	4	12	\$1,917,200	+ 9.3%
Capilano NV	2	4	\$1,822,600	+ 18.9%
Central Lonsdale	4	9	\$1,499,900	+ 11.8%
Deep Cove	2	5	\$1,629,200	+ 16.8%
Delbrook	0	0	\$1,835,000	+ 15.0%
Dollarton	0	4	\$1,865,400	+ 13.8%
Edgemont	3	18	\$2,097,600	+ 11.0%
Forest Hills NV	1	5	\$1,921,900	+ 7.2%
Grouse Woods	0	2	\$1,853,700	+ 10.7%
Harbourside	0	0	\$0	
Indian Arm	0	3	\$0	
Indian River	2	0	\$1,610,900	+ 14.6%
Lower Lonsdale	0	4	\$1,503,700	+ 9.0%
Lynn Valley	4	13	\$1,571,600	+ 11.4%
Lynnmour	0	5	\$0	
Mosquito Creek	0	1	\$0	
Norgate	0	6	\$1,499,200	+ 14.6%
Northlands	1	0	\$2,221,600	+ 10.0%
Pemberton Heights	4	0	\$1,965,700	+ 12.0%
Pemberton NV	0	3	\$1,299,700	+ 13.7%
Princess Park	0	1	\$1,808,000	+ 11.3%
Queensbury	0	4	\$1,512,900	+ 13.0%
Roche Point	0	2	\$1,561,400	+ 15.6%
Seymour NV	0	2	\$1,614,900	+ 12.8%
Tempe	0	0	\$1,797,800	+ 9.0%
Upper Delbrook	0	6	\$1,908,800	+ 9.3%
Upper Lonsdale	6	19	\$1,745,200	+ 10.6%
Westlynn	3	1	\$1,457,400	+ 13.4%
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	1	\$1,505,000	+ 17.5%
Woodlands-Sunshine-Cascade	1	1	\$0	
TOTAL*	47	145	\$1,722,300	+ 12.0%

* This represents the total of the North Vancouver area, not the sum of the areas above.

Detached Homes - North Vancouver



Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	7	5	24
\$400,000 to \$899,999	67	160	37
\$900,000 to \$1,499,999	18	49	24
\$1,500,000 to \$1,999,999	0	5	0
\$2,000,000 to \$2,999,999	0	4	0
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	92	229	34

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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Blueridge NV	1	0	\$0			
Boulevard	0	0	\$0			
Braemar	0	0	\$0			
Calverhall	0	0	\$0			
Canyon Heights NV	0	0	\$0			
Capilano NV	1	1	\$1,050,800	+ 1.6%		
Central Lonsdale	19	40	\$581,300	+ 3.5%		
Deep Cove	0	1	\$663,300	+ 4.0%		
Delbrook	0	0	\$0			
Dollarton	0	1	\$0			
Edgemont	0	4	\$1,184,700	+ 27.5%		
Forest Hills NV	0	0	\$0			
Grouse Woods	0	0	\$0			
Harbourside	2	8	\$666,400	+ 8.7%		
Indian Arm	0	0	\$0			
Indian River	0	1	\$696,900	+ 2.2%		
Lower Lonsdale	35	67	\$556,500	+ 3.5%		
Lynn Valley	10	21	\$673,200	+ 6.3%		
Lynnmour	7	13	\$638,100	+ 5.3%		
Mosquito Creek	4	5	\$0			
Norgate	1	8	\$636,100	+ 12.8%		
Northlands	0	3	\$810,300	+ 2.3%		
Pemberton Heights	0	3	\$0			
Pemberton NV	6	31	\$463,100	+ 12.7%		
Princess Park	0	0	\$0			
Queensbury	0	3	\$0			
Roche Point	1	14	\$576,300	+ 4.6%		
Seymour NV	0	0	\$0			
Tempe	0	0	\$0			
Upper Delbrook	1	0	\$0			
Upper Lonsdale	4	4	\$669,000	+ 6.7%		
Westlynn	0	1	\$0			
Westlynn Terrace	0	0	\$0			
Windsor Park NV	0	0	\$0			
Woodlands-Sunshine-Cascade	0	0	\$0			
TOTAL*	92	229	\$591,400	+ 5.9%		

* This represents the total of the North Vancouver area, not the sum of the areas above.

Condos - North Vancouver



Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	10	43
\$900,000 to \$1,499,999	27	45	31
\$1,500,000 to \$1,999,999	3	13	29
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	36	68	33

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change	
Blueridge NV	0	Listings 1	\$0		
ů.	0	0	\$0 \$0		
Boulevard		-	÷-		
Braemar	0	0	\$0		
Calverhall	0	0	\$0		
Canyon Heights NV	0	0	\$0		
Capilano NV	0	0	\$0		
Central Lonsdale	4	7	\$1,201,800	+ 7.0%	
Deep Cove	0	1	\$0		
Delbrook	0	0	\$0		
Dollarton	0	0	\$0		
Edgemont	0	4	\$2,029,400	+ 4.9%	
Forest Hills NV	0	0	\$0		
Grouse Woods	0	0	\$0		
Harbourside	0	0	\$0		
Indian Arm	0	0	\$0		
Indian River	0	0	\$1,057,600	+ 9.0%	
Lower Lonsdale	12	20	\$1,226,800	+ 4.5%	
Lynn Valley	2	4	\$909,400	+ 10.5%	
Lynnmour	3	6	\$814,600	+ 11.2%	
Mosquito Creek	3	2	\$0		
Norgate	1	0	\$999,700	+ 8.5%	
Northlands	2	4	\$1,203,000	+ 11.7%	
Pemberton Heights	0	0	\$0		
Pemberton NV	3	11	\$0		
Princess Park	0	0	\$0		
Queensbury	2	3	\$0		
Roche Point	1	3	\$960,400	+ 9.0%	
Seymour NV	2	0	\$1,068,000	+ 14.2%	
Tempe	0	0	\$0		
Upper Delbrook	0	0	\$0		
Upper Lonsdale	1	1	\$666,400	+ 6.8%	
Westlynn	0	1	\$818,100	+ 9.3%	
Westlynn Terrace	0	0	\$0		
Windsor Park NV	0	0	\$0		
Woodlands-Sunshine-Cascade	0	0	\$0		
TOTAL*	36	68	\$1,020,700	+ 7.6%	
	00	00	\$1,020,700	+ 1.0 /0	

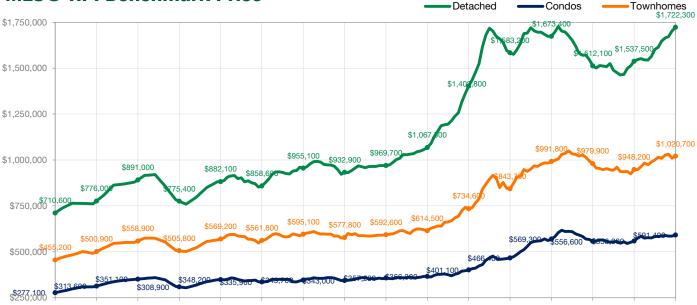
* This represents the total of the North Vancouver area, not the sum of the areas above.

Townhomes - North Vancouver

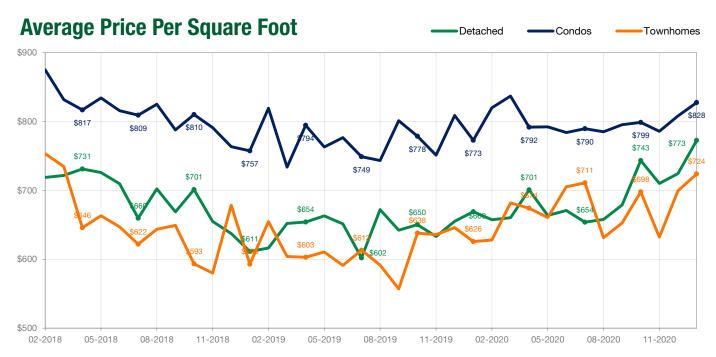


North Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

January 2021

Detached Properties	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	340	417	- 18.5%	308	356	- 13.5%
Sales	29	21	+ 38.1%	53	28	+ 89.3%
Days on Market Average	62	104	- 40.4%	62	65	- 4.6%
MLS® HPI Benchmark Price	\$2,906,700	\$2,565,600	+ 13.3%	\$2,793,400	\$2,593,200	+ 7.7%

Condos	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	91	94	- 3.2%	90	91	- 1.1%
Sales	11	6	+ 83.3%	18	9	+ 100.0%
Days on Market Average	107	36	+ 197.2%	81	67	+ 20.9%
MLS® HPI Benchmark Price	\$1,072,900	\$996,600	+ 7.7%	\$1,095,600	\$1,010,900	+ 8.4%

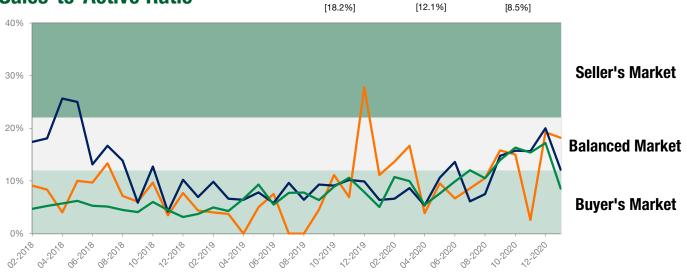
Townhomes	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	22	18	+ 22.2%	26	18	+ 44.4%
Sales	4	2	+ 100.0%	5	5	0.0%
Days on Market Average	94	95	- 1.1%	44	167	- 73.7%
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

Townhome

Condo

Detached

Sales-to-Active Ratio



Sales

Active Listings

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	0	5	0
\$1,500,000 to \$1,999,999	3	17	62
\$2,000,000 to \$2,999,999	10	71	105
\$3,000,000 and \$3,999,999	7	67	62
\$4,000,000 to \$4,999,999	2	52	5
\$5,000,000 and Above	7	126	15
TOTAL	29	340	62

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	19	\$3,532,800	+ 9.1%
Ambleside	4	30	\$2,364,600	+ 13.3%
Bayridge	1	5	\$2,613,400	+ 17.3%
British Properties	6	68	\$3,073,800	+ 11.0%
Canterbury WV	0	5	\$4,125,400	+ 4.8%
Caulfeild	3	22	\$2,693,100	+ 16.4%
Cedardale	2	5	\$2,194,500	+ 17.4%
Chartwell	1	24	\$4,127,400	+ 14.4%
Chelsea Park	0	2	\$0	
Cypress	1	8	\$2,792,600	+ 13.7%
Cypress Park Estates	0	7	\$2,943,800	+ 17.6%
Deer Ridge WV	0	0	\$0	
Dundarave	2	17	\$3,108,600	+ 11.7%
Eagle Harbour	1	10	\$2,105,600	+ 19.3%
Eagleridge	0	0	\$0	
Furry Creek	0	7	\$0	
Gleneagles	1	7	\$2,707,000	+ 16.3%
Glenmore	0	14	\$2,381,500	+ 14.6%
Horseshoe Bay WV	0	4	\$1,848,800	+ 15.2%
Howe Sound	0	5	\$3,305,500	+ 8.2%
Lions Bay	1	10	\$1,807,200	+ 22.1%
Olde Caulfeild	0	4	\$0	
Panorama Village	0	0	\$0	
Park Royal	0	4	\$0	
Passage Island	0	0	\$0	
Queens	0	8	\$3,303,400	+ 11.4%
Rockridge	0	2	\$0	
Sandy Cove	0	2	\$0	
Sentinel Hill	2	10	\$2,299,000	+ 12.2%
Upper Caulfeild	1	6	\$2,895,800	+ 15.4%
West Bay	1	10	\$3,734,000	+ 22.6%
Westhill	0	6	\$3,967,800	+ 12.7%
Westmount WV	1	12	\$3,396,100	+ 2.2%
Whitby Estates	1	6	\$5,106,700	+ 5.9%
Whytecliff	0	1	\$2,267,200	+ 14.7%
TOTAL*	29	340	\$2,906,700	+ 13.3%

* This represents the total of the West Vancouver area, not the sum of the areas above.

Detached Homes - West Vancouver





Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	5	23	156
\$900,000 to \$1,499,999	2	24	103
\$1,500,000 to \$1,999,999	3	14	28
\$2,000,000 to \$2,999,999	0	12	0
\$3,000,000 and \$3,999,999	0	11	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	1	5	104
TOTAL	11	91	107

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	3	31	\$746,700	+ 9.9%
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	2	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	2	3	\$2,298,400	+ 3.1%
Deer Ridge WV	0	2	\$0	
Dundarave	6	25	\$1,200,400	+ 6.0%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	0	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	0	6	\$1,309,700	+ 10.9%
Park Royal	0	18	\$1,105,900	+ 4.6%
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	4	\$0	
Whytecliff	0	0	\$0	
TOTAL*	11	91	\$1,072,900	+ 7.7%

* This represents the total of the West Vancouver area, not the sum of the areas above.

Condos - West Vancouver



Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	8	77
\$1,500,000 to \$1,999,999	1	4	75
\$2,000,000 to \$2,999,999	1	4	147
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	4	22	94

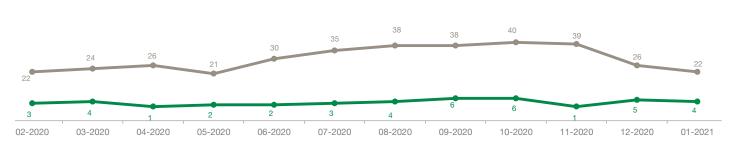
Active Listings — MLS® HPI Benchmark Price

Sales

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	1	5	\$0	
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	1	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	1	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	0	\$0	
Deer Ridge WV	0	1	\$0	
Dundarave	0	2	\$0	
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	3	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	0	\$0	
Howe Sound	1	2	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	1	0	\$0	
Panorama Village	0	3	\$0	
Park Royal	0	1	\$0	
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	1	3	\$0	
Whytecliff	0	0	\$0	
TOTAL*	4	22	\$0	

* This represents the total of the West Vancouver area, not the sum of the areas above.

Townhomes - West Vancouver



West Vancouver January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$2,000 \$1,500 \$1,000 \$\$8887 \$1.06 \$848 \$1,044 \$1,039 **\$8**36 \$7 \$847 \$761 \$740 \$709 \$650 609 \$500 \$0 02-2018 05-2018 11-2018 02-2020 05-2020 11-2020 08-2018 02-2019 05-2019 08-2019 11-2019 08-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby North January 2021

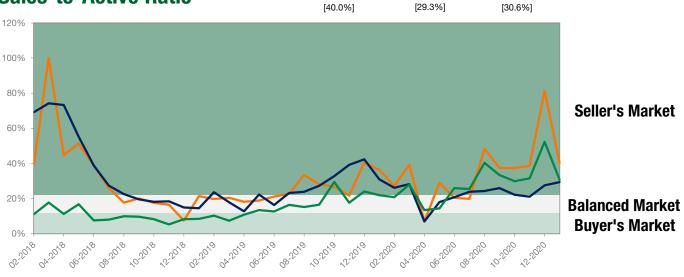
Detached Properties	January			December			
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	72	110	- 34.5%	86	96	- 10.4%	
Sales	22	24	- 8.3%	45	23	+ 95.7%	
Days on Market Average	47	58	- 19.0%	28	55	- 49.1%	
MLS® HPI Benchmark Price	\$1,546,200	\$1,415,800	+ 9.2%	\$1,536,300	\$1,389,500	+ 10.6%	

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	328	178	+ 84.3%	335	149	+ 124.8%
Sales	96	55	+ 74.5%	92	63	+ 46.0%
Days on Market Average	45	44	+ 2.3%	37	39	- 5.1%
MLS® HPI Benchmark Price	\$619,800	\$606,900	+ 2.1%	\$617,700	\$598,200	+ 3.3%

Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	35	36	- 2.8%	32	42	- 23.8%
Sales	14	13	+ 7.7%	26	17	+ 52.9%
Days on Market Average	28	61	- 54.1%	25	55	- 54.5%
MLS® HPI Benchmark Price	\$759,000	\$720,400	+ 5.4%	\$751,000	\$725,000	+ 3.6%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby North

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	11	12	55
\$1,500,000 to \$1,999,999	7	19	29
\$2,000,000 to \$2,999,999	4	31	59
\$3,000,000 and \$3,999,999	0	8	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	22	72	47

-				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	3	5	\$1,505,600	+ 10.6%
Capitol Hill BN	6	11	\$1,479,400	+ 8.2%
Cariboo	0	0	\$0	
Central BN	1	7	\$1,347,100	+ 11.4%
Forest Hills BN	0	0	\$0	
Government Road	2	5	\$1,823,000	+ 10.3%
Lake City Industrial	0	0	\$0	
Montecito	2	7	\$1,527,600	+ 8.0%
Oakdale	0	0	\$0	
Parkcrest	1	14	\$1,585,600	+ 9.6%
Simon Fraser Hills	0	0	\$0	
Simon Fraser Univer.	0	1	\$1,718,100	+ 6.5%
Sperling-Duthie	4	5	\$1,570,600	+ 7.9%
Sullivan Heights	0	0	\$1,238,700	+ 12.9%
Vancouver Heights	2	5	\$1,484,200	+ 8.8%
Westridge BN	0	5	\$1,555,800	+ 7.5%
Willingdon Heights	1	7	\$1,435,600	+ 9.8%
TOTAL*	22	72	\$1,546,200	+ 9.2%

* This represents the total of the Burnaby North area, not the sum of the areas above.

Detached Homes - Burnaby North

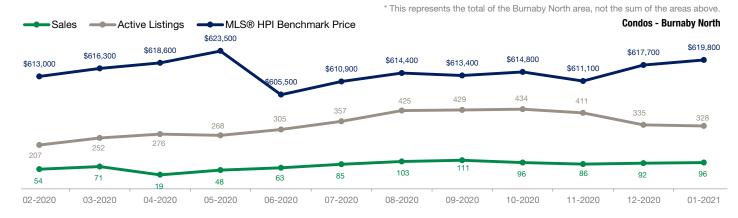


Burnaby North

Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	10	16	53
\$400,000 to \$899,999	80	276	44
\$900,000 to \$1,499,999	6	31	39
\$1,500,000 to \$1,999,999	0	2	0
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	96	328	45

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	49	169	\$779,400	+ 0.7%
Capitol Hill BN	1	4	\$428,100	+ 4.4%
Cariboo	5	11	\$451,000	+ 4.2%
Central BN	3	8	\$481,000	+ 3.5%
Forest Hills BN	0	0	\$0	
Government Road	6	15	\$501,400	+ 3.7%
Lake City Industrial	0	0	\$0	
Montecito	1	1	\$0	
Oakdale	0	0	\$0	
Parkcrest	1	0	\$0	
Simon Fraser Hills	0	0	\$422,200	+ 7.0%
Simon Fraser Univer.	15	70	\$634,000	+ 2.4%
Sperling-Duthie	0	3	\$0	
Sullivan Heights	6	25	\$406,000	+ 7.3%
Vancouver Heights	7	14	\$624,900	+ 2.5%
Westridge BN	0	0	\$0	
Willingdon Heights	2	8	\$561,000	+ 3.4%
TOTAL*	96	328	\$619,800	+ 2.1%



Burnaby North

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	7
\$400,000 to \$899,999	11	25	20
\$900,000 to \$1,499,999	2	10	80
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	14	35	28

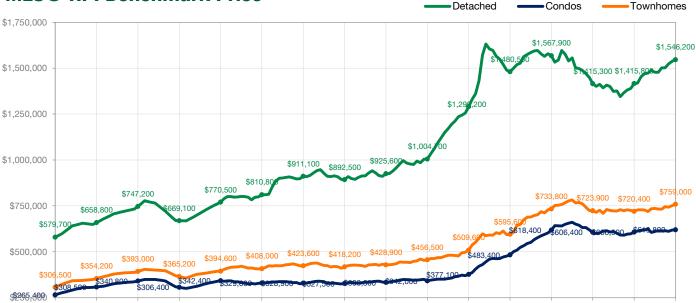
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	0	8	\$924,300	+ 9.8%
Capitol Hill BN	0	0	\$680,700	+ 4.1%
Cariboo	2	1	\$0	
Central BN	2	6	\$830,000	+ 6.4%
Forest Hills BN	2	1	\$786,100	+ 3.9%
Government Road	2	2	\$898,500	+ 5.7%
Lake City Industrial	0	0	\$0	
Montecito	0	0	\$622,500	+ 5.0%
Oakdale	0	0	\$0	
Parkcrest	0	0	\$0	
Simon Fraser Hills	2	3	\$651,100	+ 7.3%
Simon Fraser Univer.	1	8	\$744,700	+ 4.7%
Sperling-Duthie	0	0	\$0	
Sullivan Heights	0	1	\$841,300	+ 3.5%
Vancouver Heights	1	0	\$849,000	+ 6.4%
Westridge BN	0	2	\$641,500	+ 4.6%
Willingdon Heights	2	3	\$860,500	+ 5.5%
TOTAL*	14	35	\$759,000	+ 5.4%

* This represents the total of the Burnaby North area, not the sum of the areas above.

Townhomes - Burnaby North -----Active Listings ------MLS® HPI Benchmark Price Sales \$759,000 \$751,000 \$746 400 \$742.900 \$736.000 \$734,600 \$732,500 \$731,900 \$727,900 \$728,200 \$727,900 \$719.300 66 67 56 59 59 58 57 52 46 48 25 26 27 22 22 18 15 12 14 13 13 4 03-2020 02-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Burnaby North January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$800 \$732 18 \$700 , \$709 \$71 \$707 \$705 01 60 \$683 83 \$608 \$600 \$517 \$500 \$400 05-2018 02-2020 02-2018 08-2018 11-2018 02-2019 05-2019 08-2019 11-2019 05-2020 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby South January 2021

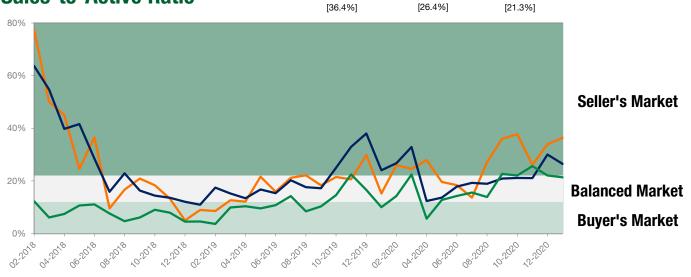
Detached Properties	January			December			
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	122	140	- 12.9%	109	127	- 14.2%	
Sales	26	14	+ 85.7%	24	21	+ 14.3%	
Days on Market Average	45	91	- 50.5%	38	62	- 38.7%	
MLS® HPI Benchmark Price	\$1,596,400	\$1,493,000	+ 6.9%	\$1,579,700	\$1,495,100	+ 5.7%	

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	329	258	+ 27.5%	330	229	+ 44.1%
Sales	87	62	+ 40.3%	99	87	+ 13.8%
Days on Market Average	49	42	+ 16.7%	44	51	- 13.7%
MLS® HPI Benchmark Price	\$657,500	\$662,000	- 0.7%	\$655,500	\$650,800	+ 0.7%

Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	55	46	+ 19.6%	56	47	+ 19.1%
Sales	20	7	+ 185.7%	19	14	+ 35.7%
Days on Market Average	33	62	- 46.8%	26	65	- 60.0%
MLS® HPI Benchmark Price	\$802,100	\$767,800	+ 4.5%	\$796,600	\$763,500	+ 4.3%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby South

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market	
\$99,999 and Below	0	0	0	
\$100,000 to \$199,999	0	0	0	
\$200,000 to \$399,999	0	0	0	
\$400,000 to \$899,999	0	0	0	
\$900,000 to \$1,499,999	7	19	72	
\$1,500,000 to \$1,999,999	13	35	31	
\$2,000,000 to \$2,999,999	6	48	44	
\$3,000,000 and \$3,999,999	0	12	0	
\$4,000,000 to \$4,999,999	0	4	0	
\$5,000,000 and Above	0	4	0	
TOTAL	26	122	45	

•				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	1	6	\$0	
Buckingham Heights	0	1	\$2,194,200	- 1.4%
Burnaby Hospital	2	5	\$1,505,100	+ 5.2%
Burnaby Lake	5	9	\$1,485,700	+ 11.4%
Central Park BS	0	7	\$1,411,400	+ 5.0%
Deer Lake	0	8	\$1,999,300	- 2.0%
Deer Lake Place	1	2	\$1,728,200	+ 8.5%
Forest Glen BS	0	11	\$1,675,000	+ 5.9%
Garden Village	2	2	\$1,510,900	+ 6.2%
Greentree Village	1	2	\$1,156,400	+ 3.8%
Highgate	1	8	\$1,359,600	+ 10.0%
Metrotown	3	15	\$1,748,600	+ 6.3%
Oaklands	0	0	\$0	
South Slope	9	29	\$1,556,700	+ 8.7%
Suncrest	0	4	\$1,268,400	+ 11.0%
Upper Deer Lake	1	13	\$1,726,600	+ 6.5%
TOTAL*	26	122	\$1,596,400	+ 6.9%

* This represents the total of the Burnaby South area, not the sum of the areas above.

26

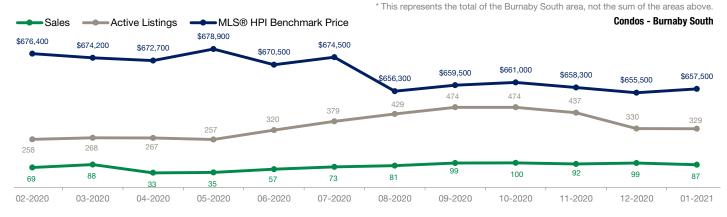
Detached Homes - Burnaby South Sales Active Listings MLS® HPI Benchmark Price \$1,596,400 \$1,577,600 \$1,579,700 \$1 573 400 \$1,564,000 \$1,559,300 \$1,560,400 \$1 555 100 \$1,529,000 \$1,501,900 \$1,493,000 \$1,478,300 188 186 180 177 168 152 109 147 143 142 141 40 39 41 32 28 24 24 21 18 26 8 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Burnaby South

Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	3	5	32
\$400,000 to \$899,999	78	262	48
\$900,000 to \$1,499,999	6	57	77
\$1,500,000 to \$1,999,999	0	5	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	87	329	49

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	1	3	\$611,600	+ 2.1%
Burnaby Lake	0	0	\$0	
Central Park BS	3	8	\$674,700	- 5.1%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	8	42	\$716,400	- 5.8%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$0	
Highgate	20	43	\$622,900	+ 0.6%
Metrotown	49	197	\$641,200	+ 0.4%
Oaklands	0	1	\$654,000	+ 1.6%
South Slope	6	34	\$702,600	+ 1.1%
Suncrest	0	0	\$0	
Upper Deer Lake	0	1	\$0	
TOTAL*	87	329	\$657,500	- 0.7%



Burnaby South

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	14	29	41
\$900,000 to \$1,499,999	6	24	13
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	20	55	33

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	1	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	0	1	\$793,600	+ 7.9%
Burnaby Lake	0	2	\$899,300	+ 4.4%
Central Park BS	5	3	\$895,800	+ 4.8%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	1	4	\$908,200	+ 3.2%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$866,700	+ 7.8%
Highgate	2	9	\$576,600	+ 6.0%
Metrotown	6	26	\$745,400	+ 3.3%
Oaklands	2	8	\$1,264,400	- 1.1%
South Slope	3	2	\$854,300	+ 3.5%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	20	55	\$802,100	+ 4.5%

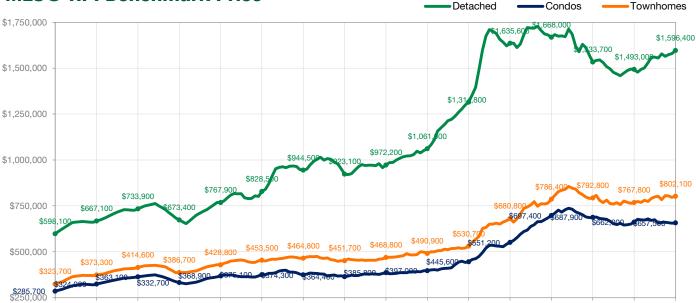


* This represents the total of the Burnaby South area, not the sum of the areas above.

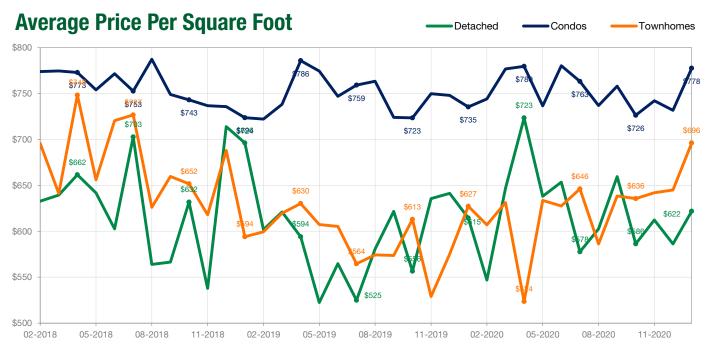
Townhomes - Burnaby South

Burnaby South January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Richmond January 2021

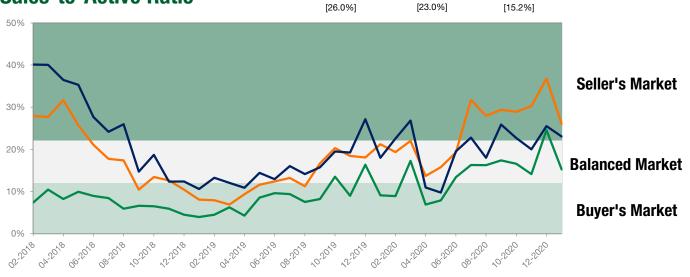
Detached Properties	January			etached Properties January December			December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change		
Total Active Listings	467	573	- 18.5%	456	527	- 13.5%		
Sales	71	52	+ 36.5%	112	86	+ 30.2%		
Days on Market Average	59	65	- 9.2%	68	81	- 16.0%		
MLS® HPI Benchmark Price	\$1,599,200	\$1,503,100	+ 6.4%	\$1,584,700	\$1,492,300	+ 6.2%		

Condos	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	617	562	+ 9.8%	604	516	+ 17.1%
Sales	142	101	+ 40.6%	154	140	+ 10.0%
Days on Market Average	43	57	- 24.6%	50	67	- 25.4%
MLS® HPI Benchmark Price	\$663,300	\$634,600	+ 4.5%	\$652,600	\$631,300	+ 3.4%

Townhomes	January				December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	231	288	- 19.8%	212	288	- 26.4%
Sales	60	61	- 1.6%	78	52	+ 50.0%
Days on Market Average	48	67	- 28.4%	40	53	- 24.5%
MLS® HPI Benchmark Price	\$823,700	\$771,000	+ 6.8%	\$817,000	\$765,200	+ 6.8%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Richmond

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	2	0
\$400,000 to \$899,999	0	3	0
\$900,000 to \$1,499,999	26	62	46
\$1,500,000 to \$1,999,999	26	137	77
\$2,000,000 to \$2,999,999	18	165	55
\$3,000,000 and \$3,999,999	1	59	13
\$4,000,000 to \$4,999,999	0	20	0
\$5,000,000 and Above	0	18	0
TOTAL	71	467	59

-				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	3	11	\$1,414,700	+ 3.7%
Bridgeport RI	2	18	\$1,437,400	+ 11.8%
Brighouse	0	5	\$0	
Brighouse South	0	2	\$0	
Broadmoor	3	44	\$1,889,600	- 3.7%
East Cambie	6	11	\$1,420,200	+ 9.4%
East Richmond	1	15	\$2,001,600	+ 11.9%
Garden City	1	18	\$1,351,500	+ 0.7%
Gilmore	0	7	\$1,872,900	+ 19.4%
Granville	4	57	\$1,774,700	+ 10.4%
Hamilton RI	2	10	\$1,173,200	+ 18.1%
Ironwood	5	15	\$1,441,200	+ 11.4%
Lackner	2	18	\$1,528,500	+ 2.8%
McLennan	2	12	\$1,888,200	+ 13.1%
McLennan North	0	4	\$1,769,900	+ 8.9%
McNair	0	32	\$1,594,500	+ 13.8%
Quilchena RI	3	15	\$1,595,900	+ 9.9%
Riverdale RI	2	25	\$1,642,400	+ 10.2%
Saunders	2	26	\$1,441,400	- 1.5%
Sea Island	1	2	\$841,900	+ 9.0%
Seafair	7	26	\$1,449,600	+ 4.7%
South Arm	4	9	\$1,295,800	+ 2.2%
Steveston North	7	25	\$1,378,200	+ 11.4%
Steveston South	2	5	\$1,588,600	+ 9.0%
Steveston Village	2	4	\$1,450,600	+ 8.6%
Terra Nova	1	4	\$1,862,500	+ 9.3%
West Cambie	3	8	\$1,423,800	+ 9.1%
Westwind	3	9	\$1,615,400	+ 6.3%
Woodwards	3	30	\$1,462,200	+ 0.3%
TOTAL*	71	467	\$1,599,200	+ 6.4%

* This represents the total of the Richmond area, not the sum of the areas above.

Detached Homes - Richmond Sales Active Listings — MLS® HPI Benchmark Price \$1,599,200 \$1,584,700 \$1.581.600 \$1,580,100 \$1,564,600 \$1,545,500 \$1,530,000 \$1,528,400 \$1,522,800 \$1,511,400 \$1,509,300 \$1,506,800 646 647 617 604 578 561 456 467 596 557 523 535 112 112 96 75 94 98 107 87 71 53 42 **36** 04-2020 02-2020 03-2020 07-2020 08-2020 09-2020 05-2020 06-2020 10-2020 11-2020 12-2020 01-2021

Richmond

Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	13	68	36
\$400,000 to \$899,999	120	453	42
\$900,000 to \$1,499,999	8	73	57
\$1,500,000 to \$1,999,999	0	13	0
\$2,000,000 to \$2,999,999	0	5	0
\$3,000,000 and \$3,999,999	1	5	206
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	142	617	43

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	5	7	\$444,400	+ 5.6%
Bridgeport RI	3	12	\$725,800	+ 1.5%
Brighouse	53	258	\$631,000	+ 2.3%
Brighouse South	16	56	\$566,100	+ 1.6%
Broadmoor	1	4	\$518,200	+ 3.8%
East Cambie	1	2	\$540,900	+ 11.8%
East Richmond	0	4	\$747,500	+ 0.8%
Garden City	0	0	\$442,400	+ 3.2%
Gilmore	0	0	\$0	
Granville	1	12	\$269,100	+ 5.4%
Hamilton RI	4	16	\$692,200	+ 0.8%
Ironwood	2	15	\$646,100	+ 1.8%
Lackner	0	0	\$0	
McLennan	0	0	\$0	
McLennan North	11	24	\$739,700	+ 0.5%
McNair	0	0	\$0	
Quilchena RI	0	0	\$411,600	+ 4.4%
Riverdale RI	4	16	\$520,500	+ 2.0%
Saunders	0	1	\$0	
Sea Island	0	0	\$0	
Seafair	0	0	\$438,900	+ 5.1%
South Arm	2	10	\$315,300	+ 0.2%
Steveston North	1	0	\$411,000	+ 0.4%
Steveston South	6	13	\$552,600	+ 6.9%
Steveston Village	1	20	\$0	
Terra Nova	0	0	\$0	
West Cambie	30	147	\$676,200	+ 1.2%
Westwind	0	0	\$0	
Woodwards	1	0	\$0	
TOTAL*	142	617	\$663,300	+ 4.5%

* This represents the total of the Richmond area, not the sum of the areas above.

Condos - Richmond Sales Active Listings — MLS® HPI Benchmark Price \$663,300 \$658,000 \$656,600 \$655,400 \$654 900 \$652,800 \$652,800 \$651,900 \$652,600 \$650,700 \$651,000 \$641,600 785 781 784 786 716 687 658 604 617 615 595 599 203 178 156 165 163 154 135 134 141 142 65 64 02-2020 03-2020 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021

Richmond

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	33	92	43
\$900,000 to \$1,499,999	27	136	54
\$1,500,000 to \$1,999,999	0	2	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	60	231	48

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	4	0	\$525,900	+ 10.7%
Bridgeport RI	1	38	\$652,100	+ 6.2%
Brighouse	3	25	\$772,500	+ 7.9%
Brighouse South	10	13	\$823,400	+ 9.9%
Broadmoor	4	7	\$955,300	+ 4.8%
East Cambie	3	5	\$695,000	- 3.5%
East Richmond	0	0	\$0	
Garden City	0	5	\$913,000	+ 5.8%
Gilmore	0	0	\$0	
Granville	0	8	\$735,100	+ 7.9%
Hamilton RI	3	22	\$631,700	+ 2.8%
Ironwood	3	9	\$646,900	+ 6.7%
Lackner	1	1	\$958,800	+ 11.0%
McLennan	0	0	\$0	
McLennan North	6	33	\$937,200	+ 6.6%
McNair	2	1	\$557,200	+ 4.4%
Quilchena RI	0	0	\$675,300	+ 9.7%
Riverdale RI	1	1	\$850,100	+ 9.6%
Saunders	4	10	\$661,900	+ 5.7%
Sea Island	0	0	\$0	
Seafair	1	1	\$992,500	+ 8.6%
South Arm	0	1	\$672,700	+ 5.6%
Steveston North	0	11	\$673,200	+ 10.0%
Steveston South	3	3	\$940,000	+ 10.3%
Steveston Village	0	4	\$840,000	+ 8.6%
Terra Nova	2	6	\$952,600	+ 7.9%
West Cambie	5	12	\$844,200	+ 7.8%
Westwind	0	1	\$833,000	+ 9.4%
Woodwards	4	14	\$811,700	+ 7.4%
TOTAL*	60	231	\$823,700	+ 6.8%

* This represents the total of the Richmond area, not the sum of the areas above.

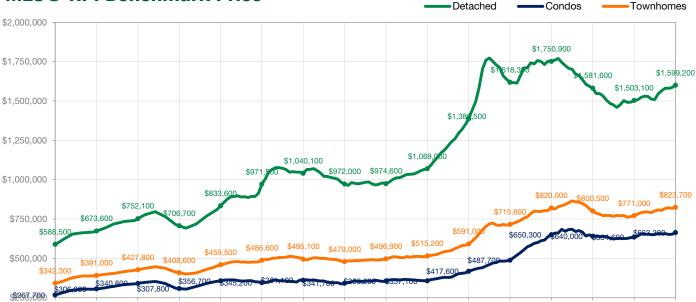
Townhomes - Richmond \$823,700 \$821,500 \$817,600 \$817,000 \$805,400

 Sales Active Listings



Richmond January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$800 \$697 \$700 \$679 \$667 \$685 \$679 677 \$67 \$66 \$654 650 643 \$60 \$606 \$591 \$584 \$600 \$577 \$576 \$574 \$600 \$566 \$55 \$530 \$500 02-2018 05-2018 08-2018 11-2018 02-2019 05-2019 08-2019 11-2019 02-2020 05-2020 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Whistler January 2021

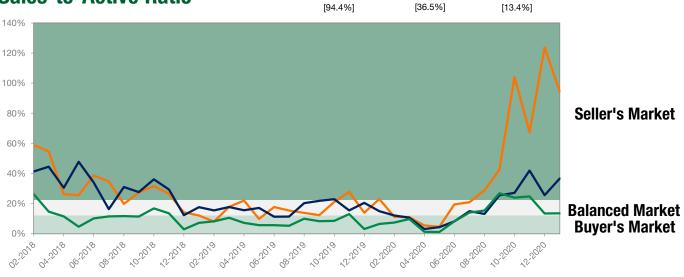
Detached Properties	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	67	95	- 29.5%	75	100	- 25.0%
Sales	9	6	+ 50.0%	10	3	+ 233.3%
Days on Market Average	92	60	+ 53.3%	75	81	- 7.4%
MLS® HPI Benchmark Price	\$1,675,000	\$1,611,000	+ 4.0%	\$1,702,300	\$1,630,400	+ 4.4%

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	104	108	- 3.7%	106	98	+ 8.2%
Sales	38	16	+ 137.5%	27	20	+ 35.0%
Days on Market Average	52	61	- 14.8%	53	78	- 32.1%
MLS® HPI Benchmark Price	\$512,100	\$482,000	+ 6.2%	\$487,600	\$493,500	- 1.2%

Townhomes	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	18	61	- 70.5%	21	58	- 63.8%
Sales	17	14	+ 21.4%	26	8	+ 225.0%
Days on Market Average	26	86	- 69.8%	58	61	- 4.9%
MLS® HPI Benchmark Price	\$1,017,000	\$971,400	+ 4.7%	\$1,029,900	\$951,500	+ 8.2%

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

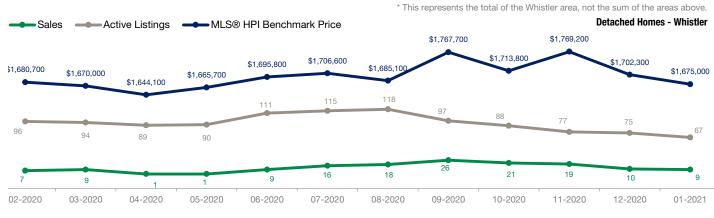
Condo

Whistler

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	4	324
\$1,500,000 to \$1,999,999	0	5	0
\$2,000,000 to \$2,999,999	2	10	4
\$3,000,000 and \$3,999,999	4	11	38
\$4,000,000 to \$4,999,999	1	8	16
\$5,000,000 and Above	0	29	0
TOTAL	9	67	92

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	3	11	\$0	
Alta Vista	1	2	\$0	
Bayshores	1	4	\$0	
Benchlands	0	2	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	1	\$0	
Brio	0	6	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	1	6	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	1	\$0	
Nesters	0	3	\$0	
Nordic	0	3	\$0	
Rainbow	0	2	\$0	
Spring Creek	1	3	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	7	\$0	
Westside	0	4	\$0	
Whistler Cay Estates	0	2	\$0	
Whistler Cay Heights	1	4	\$0	
Whistler Creek	0	3	\$0	
Whistler Village	0	0	\$0	
White Gold	1	1	\$0	
TOTAL*	9	67	\$1,675,000	+ 4.0%

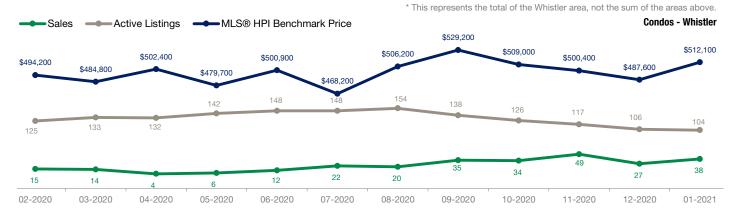


Whistler

Condo	Report – J	January	2021
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Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	6	22	62
\$200,000 to \$399,999	8	21	48
\$400,000 to \$899,999	14	35	48
\$900,000 to \$1,499,999	7	19	53
\$1,500,000 to \$1,999,999	2	4	45
\$2,000,000 to \$2,999,999	1	2	85
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	38	104	52

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	0	1	\$0	
Alta Vista	0	0	\$0	
Bayshores	0	0	\$0	
Benchlands	8	14	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	1	4	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	1	1	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	1	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	1	\$0	
Nordic	2	3	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	0	0	\$0	
Whistler Creek	15	39	\$0	
Whistler Village	11	40	\$0	
White Gold	0	0	\$0	
TOTAL*	38	104	\$512,100	+ 6.2%



Whistler

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	1	4
\$400,000 to \$899,999	5	6	41
\$900,000 to \$1,499,999	7	3	14
\$1,500,000 to \$1,999,999	1	3	4
\$2,000,000 to \$2,999,999	1	4	2
\$3,000,000 and \$3,999,999	1	1	7
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	1	0	131
TOTAL	17	18	26

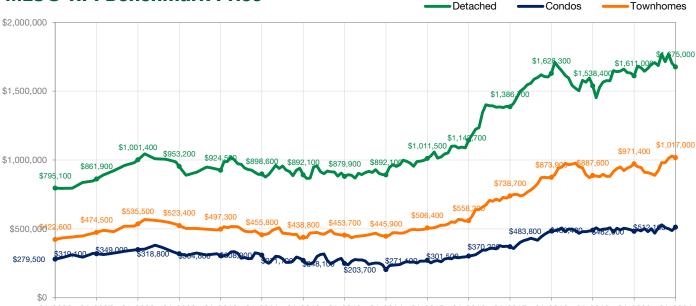
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	4	0	\$0	
Alta Vista	0	0	\$0	
Bayshores	0	1	\$0	
Benchlands	2	0	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	0	\$0	
Brio	0	1	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	1	\$0	
Nordic	4	1	\$0	
Rainbow	0	2	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	1	0	\$0	
Whistler Cay Heights	1	1	\$0	
Whistler Creek	1	2	\$0	
Whistler Village	3	9	\$0	
White Gold	1	0	\$0	
TOTAL*	17	18	\$1,017,000	+ 4.7%

* This represents the total of the Whistler area, not the sum of the areas above.

Townhomes - Whistler -----Active Listings ------MLS® HPI Benchmark Price -----Sales \$1,029,900 \$1,017,000 \$1,011,600 \$980,900 \$979,300 \$950,200 \$944,800 \$922,400 \$910,400 \$907,900 \$899,600 \$888,400 94 98 87 74 75 73 48 72 43 50 18 31 29 26 19 27 21 17 8 8 4 4 03-2020 02-2020 04-2020 05-2020 06-2020 01-2021 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020

Whistler January 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,600 421 \$1,400 \$1,281 \$1,193 \$1,179 \$1,200 \$1,092 \$1,000 \$979 \$849 \$800 \$825 \$817 \$758 \$688 \$658 \$600 \$633 08-2020 02-2018 05-2018 02-2019 02-2020 05-2020 11-2020 08-2018 11-2018 05-2019 08-2019 11-2019

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Squamish January 2021

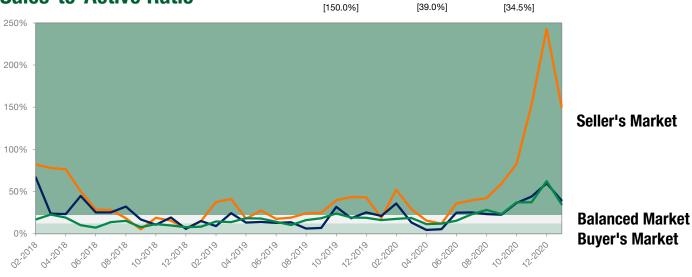
Detached Properties	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	55	75	- 26.7%	45	70	- 35.7%
Sales	19	12	+ 58.3%	28	13	+ 115.4%
Days on Market Average	43	76	- 43.4%	51	65	- 21.5%
MLS® HPI Benchmark Price	\$992,300	\$987,800	+ 0.5%	\$1,020,400	\$954,400	+ 6.9%

Condos	January			December		
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change
Total Active Listings	41	53	- 22.6%	42	48	- 12.5%
Sales	16	11	+ 45.5%	25	12	+ 108.3%
Days on Market Average	23	38	- 39.5%	48	51	- 5.9%
MLS® HPI Benchmark Price	\$501,300	\$478,800	+ 4.7%	\$479,800	\$487,300	- 1.5%

Townhomes	January		homes January			December	
Activity Snapshot	2021	2020	One-Year Change	2020	2019	One-Year Change	
Total Active Listings	8	27	- 70.4%	7	21	- 66.7%	
Sales	12	5	+ 140.0%	17	9	+ 88.9%	
Days on Market Average	28	30	- 6.7%	25	62	- 59.7%	
MLS® HPI Benchmark Price	\$761,500	\$733,800	+ 3.8%	\$788,300	\$718,600	+ 9.7%	

Townhome

Sales-to-Active Ratio



Current as of February 02, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Squamish

Detached Properties Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	2	2	30
\$900,000 to \$1,499,999	15	30	47
\$1,500,000 to \$1,999,999	1	9	2
\$2,000,000 to \$2,999,999	1	8	41
\$3,000,000 and \$3,999,999	0	3	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	2	0
TOTAL	19	55	43

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	5	8	\$986,900	+ 9.5%
Brennan Center	0	8	\$1,629,300	- 5.8%
Britannia Beach	1	5	\$0	
Business Park	0	0	\$0	
Dentville	1	0	\$0	
Downtown SQ	0	7	\$978,600	- 0.2%
Garibaldi Estates	3	4	\$992,100	+ 8.7%
Garibaldi Highlands	2	7	\$1,185,700	+ 5.9%
Hospital Hill	0	0	\$0	
Northyards	2	2	\$840,700	+ 26.4%
Paradise Valley	1	0	\$0	
Plateau	1	2	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	1	\$0	
Tantalus	0	1	\$1,073,600	- 2.2%
University Highlands	3	7	\$1,962,500	- 4.0%
Upper Squamish	0	0	\$0	
Valleycliffe	0	3	\$1,017,600	+ 3.2%
TOTAL*	19	55	\$992,300	+ 0.5%

* This represents the total of the Squamish area, not the sum of the areas above.

Detached Homes - Squamish

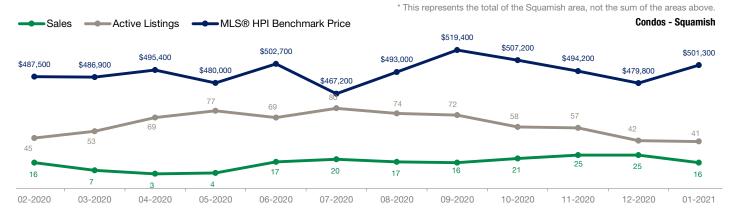


Squamish

Condo Report – January 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	5	27
\$400,000 to \$899,999	14	36	23
\$900,000 to \$1,499,999	0	0	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	16	41	23

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	0	\$0	
Brennan Center	0	0	\$0	
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	2	\$0	
Downtown SQ	6	33	\$563,600	+ 4.3%
Garibaldi Estates	1	2	\$454,000	+ 4.9%
Garibaldi Highlands	0	0	\$0	
Hospital Hill	0	0	\$0	
Northyards	3	1	\$0	
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	5	2	\$451,700	- 0.0%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	1	1	\$403,500	+ 9.6%
TOTAL*	16	41	\$501,300	+ 4.7%



Squamish

Townhomes Report – January 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	12	8	28
\$900,000 to \$1,499,999	0	0	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	12	8	28

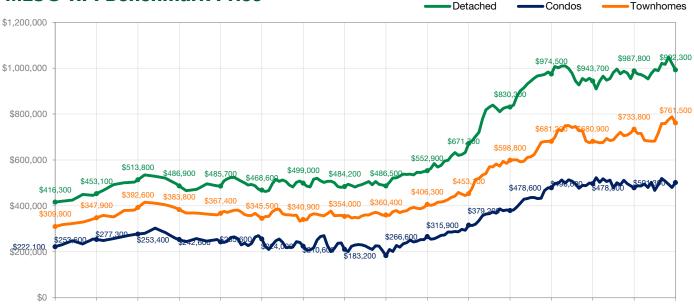
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	1	0	\$816,200	+ 3.7%
Brennan Center	0	1	\$1,410,400	+ 2.8%
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	1	\$812,700	+ 4.2%
Downtown SQ	9	4	\$835,200	+ 5.3%
Garibaldi Estates	2	1	\$756,100	+ 6.7%
Garibaldi Highlands	0	0	\$874,100	+ 5.3%
Hospital Hill	0	0	\$0	
Northyards	0	0	\$853,800	+ 7.1%
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	0	1	\$925,900	- 1.2%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	0	0	\$0	
TOTAL*	12	8	\$761,500	+ 3.8%



* This represents the total of the Squamish area, not the sum of the areas above.

Squamish January 2021

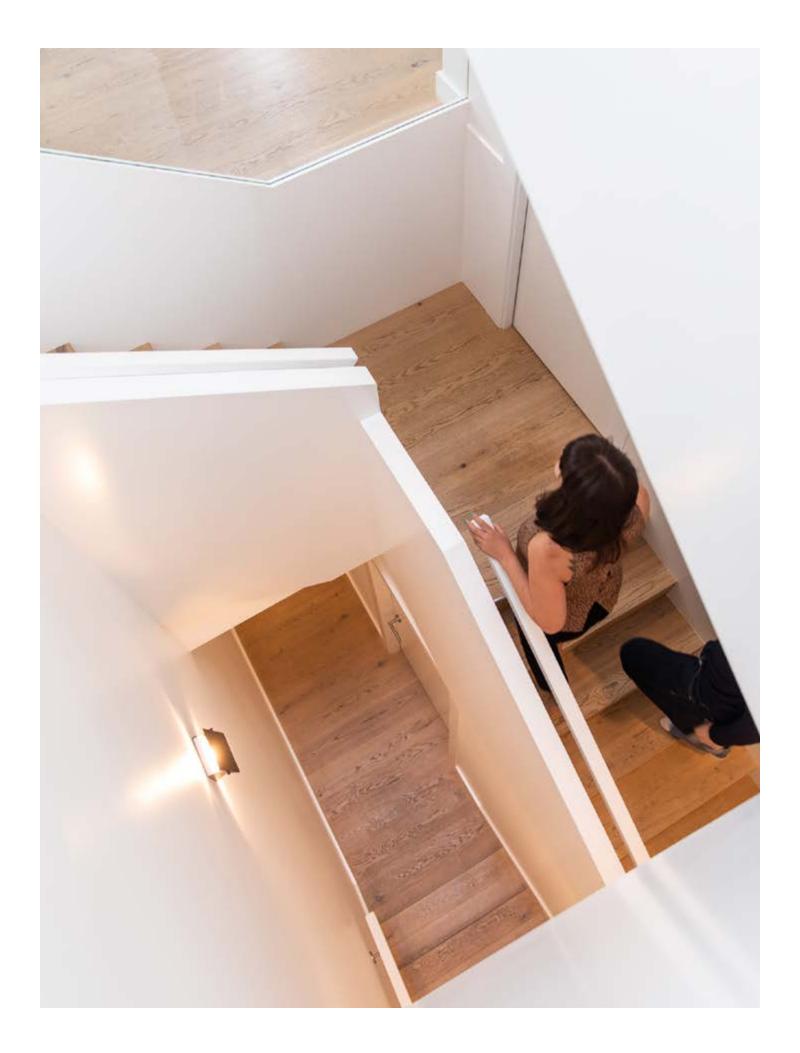
MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$700 \$600 \$589 \$566 \$51 \$533 \$500 \$479 \$479 \$511 \$400 \$300 05-2018 08-2018 02-2020 05-2020 02-2018 11-2018 02-2019 05-2019 08-2019 11-2019 08-2020 11-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.





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