THE STILHAVN REPORT

A BRIEF UPDATE ON THE LATEST SALES, LISTINGS + MEDIAN SALE PRICES ACTIVITY

stilhavn REAL ESTATE SERVICES

TABLE OF CONTENTS

2	INTRO	15	VANCOUVER EAST	40	RICHMOND
3	MARKET	20	NORTH VANCOUVER	45	WHISTLER
4	HIGHLIGHTS	25	WEST VANCOUVER	50	SQUAMISH
5	METRO VANCOUVER	30	BURNABY NORTH	56	CONTACT
10	VANCOUVER WEST	35	BURNABY SOUTH		



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THE MARKET

Metro Vancouver's housing market reached unprecedented levels with March 2021's market report from the Real Estate Board of Greater Vancouver (REBGV) showing exponential growth in residential home sales. Whether you're looking to move to a different neighbourhood or simply downsizing from your current living situation, home sales have increased across the board from detached homes to apartments.

Last month's sales were 72.2% above the 10-year March sales average and are the highest monthly sales total ever recorded in the region.

"In March, residents bought and listed homes across our region at levels not seen before. This surge in activity is increasing upward pressure on prices," noted Taylor Biggar, REBGV Chair. "We're beginning to see double-digit price gains for single-family homes and townhomes over the last 12 months."

HIGHLIGHTS

MARCH HOUSING MARKET AT A GLANCE

REBGV reports show that residential home sales in the region totalled 5,708 in March 2021, a whopping 126.1% increase from the 2,524 homes sold in March 2020 and a 53.2% increase from the 3,727 sales in February 2020.

There were 8,287 homes newly listed on the Multiple Listing Service[®] (MLS[®]) system in Metro Vancouver in March 2021. This number represents an 86.8% increase compared to March 2020 and a 64.2% increase over February 2021.

There are now 9,145 homes listed on Metro Vancouver's MLS* system, a 4.8% decrease compared to March 2020 and a 9.4% increase compared to February 2021. The number of homes listed is 18.6% below the March 10-year average for new listings. This drop in supply, especially when coupled with an increase in demand, is causing upward pressure on housing prices.

SALES-TO-ACTIVE-LISTINGS RATIO + COMPOSITE BENCHMARK PRICE

For all property types, the sales-to-active listings ratio for March 2021 is 62.4%. The breakdown is as follows:

Detached homes - 52.9% Townhomes - 79.9% Apartments - 65.4%

Analysts generally expect home prices to dip when the ratio falls below 12% for a sustained period. Home prices often rise when the sales-to-active-listings ratio goes above 20% over several months.

"Today's activity can be attributed, in part, to an economy that's showing signs of recovery, historically low interest rates, high demand for space, and increased household savings," Biggar said. The MLS* Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,123,300. This represents a 9.4% increase over March 2020 and a 3.6% increase compared to February 2021.

MARCH REAL ESTATE SALES BY PROPERTY TYPE

Detached Homes - There were 1,965 sales of detached homes in March 2021, a 130.6% increase over March 2020. The current benchmark price for a detached house is \$1,700,200. This price represents a 17.9% increase from March 2020 and a 4.9% increase over the previous month.

Attached Homes - Attached or townhouse sales in March 2021 totalled 1,046, an 112.2% increase compared to March 2020. The benchmark price of an attached home is now \$872,200. This price represents a 10.4% increase over last year and a 3.9% increase compared to February 2021.

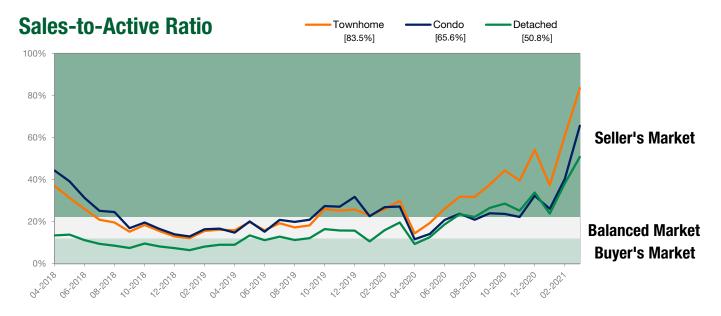
Apartment Homes - There were 2,697 apartment home sales in March 2021, a 128.8% increase compared to March 2020. An apartment home's benchmark price is now \$715,800, a 3.7% increase over last year and a 2.6% increase compared to the previous month.

Metro Vancouver March 2021

Detached Properties	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	3,886	4,406	- 11.8%	3,251	4,309	- 24.6%
Sales	1,973	859	+ 129.7%	1,240	682	+ 81.8%
Days on Market Average	27	43	- 37.2%	39	46	- 15.2%
MLS® HPI Benchmark Price	\$1,700,200	\$1,441,500	+ 17.9%	\$1,621,200	\$1,425,800	+ 13.7%

Condos	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	4,114	4,360	- 5.6%	4,385	3,956	+ 10.8%
Sales	2,698	1,181	+ 128.5%	1,765	1,061	+ 66.4%
Days on Market Average	28	29	- 3.4%	33	31	+ 6.5%
MLS® HPI Benchmark Price	\$715,800	\$690,000	+ 3.7%	\$697,500	\$680,300	+ 2.5%

Townhomes	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	1,073	1,373	- 21.8%	1,000	1,315	- 24.0%
Sales	896	409	+ 119.1%	609	339	+ 79.6%
Days on Market Average	19	30	- 36.7%	22	32	- 31.3%
MLS® HPI Benchmark Price	\$872,200	\$790,200	+ 10.4%	\$839,800	\$783,400	+ 7.2%



Metro Vancouver

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood
\$99,999 and Below	5	0	111	Bowen Island
\$100,000 to \$199,999	6	3	41	Burnaby East
\$200,000 to \$399,999	5	14	14	Burnaby North
\$400,000 to \$899,999	99	134	32	Burnaby South
\$900,000 to \$1,499,999	635	790	19	Coquitlam
\$1,500,000 to \$1,999,999	606	870	21	Ladner
\$2,000,000 to \$2,999,999	409	973	33	Maple Ridge
\$3,000,000 and \$3,999,999	104	452	35	New Westminster
\$4,000,000 to \$4,999,999	55	218	47	North Vancouver
\$5,000,000 and Above	49	432	74	Pitt Meadows
TOTAL	1,973	3,886	27	Port Coquitlam
				Port Moody

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	6	15	\$1,259,700	+ 36.1%
Burnaby East	18	39	\$1,382,700	+ 12.8%
Burnaby North	67	122	\$1,632,500	+ 12.3%
Burnaby South	71	178	\$1,696,200	+ 13.6%
Coquitlam	180	292	\$1,433,800	+ 20.2%
Ladner	51	73	\$1,205,800	+ 23.2%
Maple Ridge	251	254	\$1,043,900	+ 25.3%
New Westminster	46	98	\$1,230,700	+ 14.0%
North Vancouver	175	217	\$1,853,100	+ 19.4%
Pitt Meadows	20	22	\$1,143,000	+ 27.4%
Port Coquitlam	81	99	\$1,226,400	+ 27.7%
Port Moody	41	71	\$1,739,300	+ 22.5%
Richmond	234	534	\$1,747,800	+ 14.8%
Squamish	46	66	\$1,094,800	+ 12.7%
Sunshine Coast	106	158	\$765,000	+ 34.6%
Tsawwassen	58	106	\$1,312,100	+ 21.3%
Vancouver East	245	498	\$1,644,800	+ 13.5%
Vancouver West	146	553	\$3,286,200	+ 10.4%
West Vancouver	98	371	\$3,043,400	+ 19.2%
Whistler	20	53	\$1,874,100	+ 12.2%
TOTAL*	1,973	3,886	\$1,700,200	+ 17.9%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Metro Vancouver

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	20	10	79
\$200,000 to \$399,999	149	242	32
\$400,000 to \$899,999	2113	2,578	27
\$900,000 to \$1,499,999	348	792	30
\$1,500,000 to \$1,999,999	35	207	46
\$2,000,000 to \$2,999,999	18	140	34
\$3,000,000 and \$3,999,999	6	60	105
\$4,000,000 to \$4,999,999	3	26	87
\$5,000,000 and Above	6	59	49
TOTAL	2,698	4,114	28

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	1	\$0	
Burnaby East	28	40	\$747,100	- 2.8%
Burnaby North	203	274	\$637,300	+ 3.4%
Burnaby South	185	300	\$682,700	+ 1.3%
Coquitlam	187	197	\$560,700	+ 6.0%
Ladner	33	24	\$548,700	+ 9.4%
Maple Ridge	85	67	\$403,900	+ 12.3%
New Westminster	174	230	\$543,800	+ 3.3%
North Vancouver	203	242	\$615,200	+ 5.2%
Pitt Meadows	16	22	\$548,600	+ 10.6%
Port Coquitlam	77	80	\$501,500	+ 8.0%
Port Moody	58	61	\$697,800	+ 3.9%
Richmond	343	613	\$695,800	+ 6.2%
Squamish	27	51	\$510,600	+ 4.9%
Sunshine Coast	13	33	\$0	
Tsawwassen	35	44	\$588,800	+ 10.8%
Vancouver East	316	354	\$619,900	+ 3.0%
Vancouver West	628	1,283	\$816,700	+ 0.7%
West Vancouver	31	89	\$1,143,300	+ 11.2%
Whistler	51	97	\$535,300	+ 10.4%
TOTAL*	2,698	4,114	\$715,800	+ 3.7%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Metro Vancouver

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	2	1	37
\$200,000 to \$399,999	1	5	11
\$400,000 to \$899,999	436	458	16
\$900,000 to \$1,499,999	387	421	19
\$1,500,000 to \$1,999,999	46	120	33
\$2,000,000 to \$2,999,999	20	45	28
\$3,000,000 and \$3,999,999	2	16	67
\$4,000,000 to \$4,999,999	2	1	248
\$5,000,000 and Above	0	6	0
TOTAL	896	1,073	19

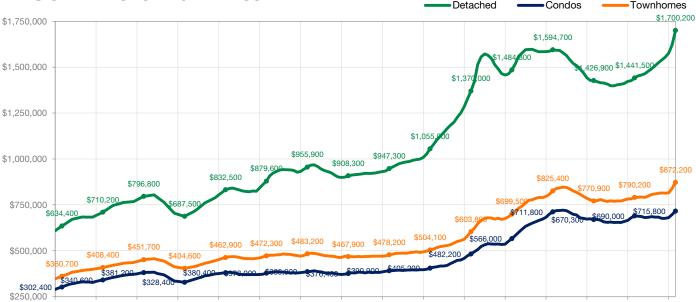
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Bowen Island	0	0	\$0	
Burnaby East	18	17	\$700,300	+ 6.4%
Burnaby North	52	58	\$777,800	+ 6.8%
Burnaby South	55	62	\$819,800	+ 6.6%
Coquitlam	87	55	\$757,000	+ 11.2%
Ladner	19	15	\$702,000	+ 8.9%
Maple Ridge	74	63	\$634,400	+ 18.6%
New Westminster	25	16	\$801,800	+ 9.1%
North Vancouver	75	93	\$1,052,300	+ 9.1%
Pitt Meadows	15	8	\$676,700	+ 10.9%
Port Coquitlam	39	22	\$753,600	+ 17.1%
Port Moody	30	25	\$684,700	+ 7.0%
Richmond	180	221	\$864,800	+ 9.5%
Squamish	24	21	\$826,600	+ 15.5%
Sunshine Coast	13	18	\$0	
Tsawwassen	12	19	\$662,400	+ 7.7%
Vancouver East	56	94	\$980,100	+ 8.0%
Vancouver West	88	218	\$1,188,300	+ 4.9%
West Vancouver	9	19	\$0	
Whistler	24	26	\$1,084,600	+ 14.8%
TOTAL*	896	1,073	\$872,200	+ 10.4%

* This represents the total of the Metro Vancouver area, not the sum of the areas above.



Metro Vancouver March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$828 \$800 \$813 \$80 \$800 \$796 \$795 \$781 \$779 \$775 \$774 \$759 \$749 \$72 \$700 \$676 \$67 \$637 \$631 \$609 \$609 \$605 \$60-\$600 \$500 07-2018 04-2020 04-2018 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020 07-2020 10-2020 01-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

March 2021

Detached Properties	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	554	513	+ 8.0%	447	554	- 19.3%
Sales	146	106	+ 37.7%	88	62	+ 41.9%
Days on Market Average	34	51	- 33.3%	42	51	- 17.6%
MLS® HPI Benchmark Price	\$3,286,200	\$2,975,800	+ 10.4%	\$3,203,200	\$2,953,100	+ 8.5%

Condos	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	1,284	1,203	+ 6.7%	1,350	1,070	+ 26.2%
Sales	628	309	+ 103.2%	445	261	+ 70.5%
Days on Market Average	28	29	- 3.4%	33	32	+ 3.1%
MLS® HPI Benchmark Price	\$816,700	\$811,200	+ 0.7%	\$794,500	\$796,400	- 0.2%

Townhomes	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	218	210	+ 3.8%	194	212	- 8.5%
Sales	88	49	+ 79.6%	57	34	+ 67.6%
Days on Market Average	38	29	+ 31.0%	30	39	- 23.1%
MLS® HPI Benchmark Price	\$1,188,300	\$1,133,100	+ 4.9%	\$1,167,700	\$1,139,900	+ 2.4%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Condo

Detached

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	1	2	159
\$1,500,000 to \$1,999,999	1	11	2
\$2,000,000 to \$2,999,999	45	112	28
\$3,000,000 and \$3,999,999	44	118	26
\$4,000,000 to \$4,999,999	28	90	35
\$5,000,000 and Above	27	221	51
TOTAL	146	554	34

-				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	9	19	\$3,598,700	+ 13.9%
Cambie	10	40	\$2,544,700	+ 17.4%
Coal Harbour	0	0	\$0	
Downtown VW	0	0	\$0	
Dunbar	18	64	\$2,860,700	+ 12.4%
Fairview VW	1	0	\$0	
False Creek	1	1	\$0	
Kerrisdale	12	28	\$3,320,000	+ 11.0%
Kitsilano	8	36	\$2,491,500	+ 14.5%
MacKenzie Heights	11	16	\$3,458,200	+ 9.1%
Marpole	9	40	\$2,482,800	+ 18.6%
Mount Pleasant VW	1	3	\$2,347,100	+ 2.3%
Oakridge VW	2	20	\$3,827,200	+ 17.0%
Point Grey	19	58	\$3,263,100	+ 5.3%
Quilchena	4	17	\$3,292,800	+ 8.8%
S.W. Marine	3	23	\$3,156,700	+ 7.3%
Shaughnessy	9	53	\$4,921,400	+ 12.1%
South Cambie	4	10	\$4,409,400	+ 12.2%
South Granville	18	67	\$3,861,700	+ 5.5%
Southlands	5	37	\$3,613,900	+ 13.1%
University VW	2	19	\$3,727,900	- 19.4%
West End VW	0	3	\$2,179,700	+ 11.6%
Yaletown	0	0	\$0	

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	4	13	75
\$400,000 to \$899,999	399	552	26
\$900,000 to \$1,499,999	182	366	27
\$1,500,000 to \$1,999,999	23	128	43
\$2,000,000 to \$2,999,999	10	112	51
\$3,000,000 and \$3,999,999	5	45	72
\$4,000,000 to \$4,999,999	1	20	16
\$5,000,000 and Above	4	48	54
TOTAL	628	1,284	28

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	0	\$0	
Cambie	23	92	\$690,700	- 1.3%
Coal Harbour	24	107	\$1,092,600	+ 8.3%
Downtown VW	141	254	\$701,100	- 3.6%
Dunbar	5	11	\$697,300	- 1.1%
Fairview VW	44	66	\$839,200	+ 0.6%
False Creek	35	65	\$862,300	+ 3.2%
Kerrisdale	9	18	\$887,100	- 1.5%
Kitsilano	63	74	\$676,200	+ 5.6%
MacKenzie Heights	0	0	\$0	
Marpole	22	64	\$608,600	- 0.5%
Mount Pleasant VW	3	6	\$610,800	+ 5.3%
Oakridge VW	5	7	\$1,052,800	- 2.0%
Point Grey	7	9	\$616,000	+ 0.0%
Quilchena	6	11	\$1,060,600	- 1.7%
S.W. Marine	5	6	\$495,200	- 0.9%
Shaughnessy	0	4	\$649,500	+ 0.5%
South Cambie	4	31	\$950,700	+ 1.2%
South Granville	0	15	\$1,025,900	+ 4.6%
Southlands	1	0	\$791,400	+ 0.1%
University VW	44	121	\$968,800	+ 7.1%
West End VW	90	140	\$679,700	+ 0.9%
Yaletown	97	183	\$825,700	- 2.0%
TOTAL*	628	1,284	\$816,700	+ 0.7%

* This represents the total of the Vancouver - West area, not the sum of the areas above.



Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	15	23	27
\$900,000 to \$1,499,999	29	65	26
\$1,500,000 to \$1,999,999	26	81	39
\$2,000,000 to \$2,999,999	15	33	34
\$3,000,000 and \$3,999,999	1	11	114
\$4,000,000 to \$4,999,999	2	1	248
\$5,000,000 and Above	0	4	0
TOTAL	88	218	38

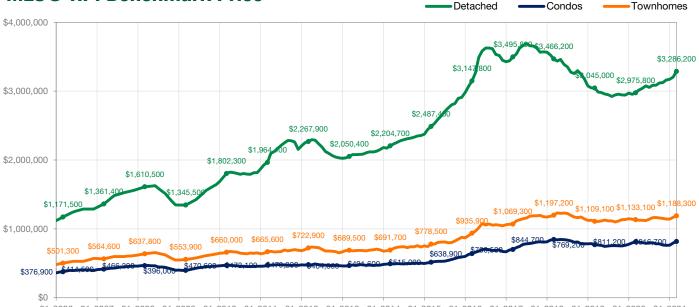
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Arbutus	0	3	\$0	
Cambie	5	27	\$1,197,900	+ 7.6%
Coal Harbour	3	7	\$1,793,800	+ 4.4%
Downtown VW	4	8	\$1,249,900	+ 7.5%
Dunbar	0	7	\$0	
Fairview VW	22	21	\$1,052,200	+ 3.7%
False Creek	3	6	\$961,000	+ 4.6%
Kerrisdale	2	3	\$1,484,100	+ 5.8%
Kitsilano	15	23	\$1,120,200	+ 6.2%
MacKenzie Heights	0	4	\$0	
Marpole	5	28	\$1,128,100	+ 7.9%
Mount Pleasant VW	6	4	\$1,234,700	+ 2.7%
Oakridge VW	4	9	\$1,513,100	+ 6.3%
Point Grey	1	0	\$1,045,700	+ 0.7%
Quilchena	1	2	\$1,463,600	+ 5.2%
S.W. Marine	1	1	\$0	
Shaughnessy	0	3	\$1,840,300	+ 1.4%
South Cambie	1	4	\$1,657,800	- 1.9%
South Granville	6	20	\$1,569,300	+ 4.5%
Southlands	0	0	\$0	
University VW	5	16	\$1,606,900	+ 4.8%
West End VW	2	4	\$1,336,700	+ 8.1%
Yaletown	2	18	\$1,741,500	+ 6.9%
TOTAL*	88	218	\$1,188,300	+ 4.9%

* This represents the total of the Vancouver - West area, not the sum of the areas above.

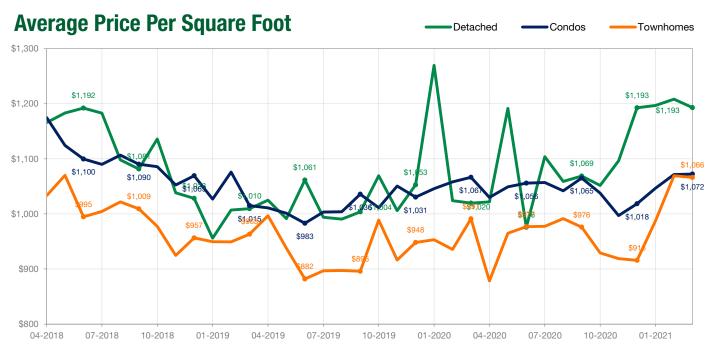


Vancouver - West March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

March 2021

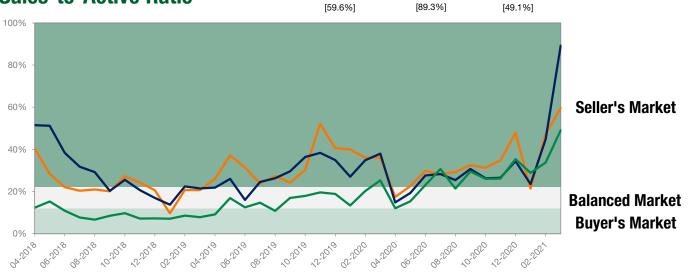
Detached Properties	March			ched Properties March February			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change	
Total Active Listings	499	432	+ 15.5%	404	427	- 5.4%	
Sales	245	109	+ 124.8%	136	86	+ 58.1%	
Days on Market Average	21	33	- 36.4%	25	34	- 26.5%	
MLS® HPI Benchmark Price	\$1,644,800	\$1,448,700	+ 13.5%	\$1,565,800	\$1,430,100	+ 9.5%	

Condos	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	354	361	- 1.9%	409	339	+ 20.6%
Sales	316	137	+ 130.7%	183	118	+ 55.1%
Days on Market Average	23	17	+ 35.3%	28	24	+ 16.7%
MLS® HPI Benchmark Price	\$619,900	\$602,100	+ 3.0%	\$599,600	\$596,000	+ 0.6%

Townhomes March			March			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	94	61	+ 54.1%	72	53	+ 35.8%
Sales	56	22	+ 154.5%	34	19	+ 78.9%
Days on Market Average	18	16	+ 12.5%	14	21	- 33.3%
MLS® HPI Benchmark Price	\$980,100	\$907,800	+ 8.0%	\$910,000	\$901,500	+ 0.9%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	47	83	25
\$1,500,000 to \$1,999,999	129	212	22
\$2,000,000 to \$2,999,999	64	160	16
\$3,000,000 and \$3,999,999	4	34	14
\$4,000,000 to \$4,999,999	0	6	0
\$5,000,000 and Above	1	4	28
TOTAL	245	499	21

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	0	1	\$0	
Collingwood VE	17	97	\$1,504,300	+ 12.8%
Downtown VE	0	0	\$0	
Fraser VE	24	29	\$1,662,800	+ 14.3%
Fraserview VE	9	31	\$2,104,400	+ 13.2%
Grandview Woodland	16	39	\$1,758,900	+ 6.9%
Hastings	3	5	\$1,493,200	+ 17.3%
Hastings Sunrise	12	14	\$1,540,400	+ 15.2%
Killarney VE	24	49	\$1,768,000	+ 14.7%
Knight	14	35	\$1,562,800	+ 13.6%
Main	13	21	\$1,818,900	+ 15.5%
Mount Pleasant VE	11	13	\$1,705,100	+ 12.6%
Renfrew Heights	25	41	\$1,508,200	+ 11.3%
Renfrew VE	28	45	\$1,447,800	+ 12.7%
South Marine	0	6	\$1,445,600	+ 21.5%
South Vancouver	30	45	\$1,713,000	+ 17.5%
Strathcona	5	7	\$1,568,900	+ 12.5%
Victoria VE	14	21	\$1,524,400	+ 13.5%
TOTAL*	245	498	\$1,644,800	+ 13.5%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



76

05-2020

06-2020

07-2020

08-2020

<u>55</u> 04-2020

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	9	13	27
\$400,000 to \$899,999	277	266	23
\$900,000 to \$1,499,999	25	60	18
\$1,500,000 to \$1,999,999	2	6	120
\$2,000,000 to \$2,999,999	3	4	5
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	2	0
TOTAL	316	354	23

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	2	3	\$765,100	- 1.0%
Collingwood VE	66	65	\$507,600	+ 1.6%
Downtown VE	13	38	\$650,400	+ 4.3%
Fraser VE	7	11	\$719,700	+ 8.9%
Fraserview VE	0	0	\$0	
Grandview Woodland	15	5	\$595,700	+ 5.7%
Hastings	21	16	\$521,300	+ 8.5%
Hastings Sunrise	8	3	\$526,400	+ 6.7%
Killarney VE	2	7	\$576,800	+ 0.6%
Knight	3	7	\$796,400	+ 4.0%
Main	10	7	\$886,400	+ 5.3%
Mount Pleasant VE	82	67	\$613,000	+ 2.0%
Renfrew Heights	0	8	\$441,500	+ 3.2%
Renfrew VE	11	9	\$641,100	+ 4.3%
South Marine	46	65	\$696,300	- 0.5%
South Vancouver	0	6	\$620,300	- 3.2%
Strathcona	21	11	\$683,200	- 2.7%
Victoria VE	9	26	\$697,000	+ 6.5%
TOTAL*	316	354	\$619,900	+ 3.0%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



09-2020

Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

11-2020

12-2020

01-2021

02-2021

03-2021

10-2020

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	12	38	25
\$900,000 to \$1,499,999	40	44	17
\$1,500,000 to \$1,999,999	4	11	15
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	56	94	18

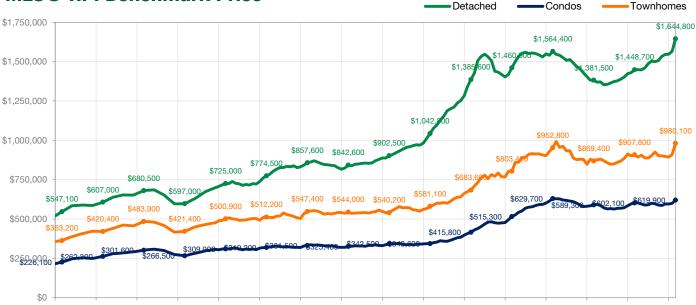
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Champlain Heights	2	7	\$877,400	+ 5.9%
Collingwood VE	8	31	\$909,600	+ 5.8%
Downtown VE	2	5	\$0	
Fraser VE	0	2	\$1,098,100	+ 7.2%
Fraserview VE	0	0	\$0	
Grandview Woodland	6	5	\$1,167,300	+ 4.1%
Hastings	3	0	\$1,036,800	+ 12.4%
Hastings Sunrise	1	1	\$0	
Killarney VE	2	5	\$721,300	+ 10.5%
Knight	3	9	\$1,113,200	+ 11.1%
Main	3	1	\$976,500	+ 4.8%
Mount Pleasant VE	10	14	\$1,126,400	+ 9.4%
Renfrew Heights	0	0	\$0	
Renfrew VE	2	1	\$943,700	+ 8.7%
South Marine	5	8	\$935,100	+ 7.5%
South Vancouver	0	2	\$0	
Strathcona	3	2	\$1,055,000	+ 8.3%
Victoria VE	6	1	\$1,105,700	+ 4.7%
TOTAL*	56	94	\$980,100	+ 8.0%

* This represents the total of the Vancouver - East area, not the sum of the areas above.



Vancouver - East March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,000 \$900 \$884 \$88 \$86 \$86 \$856 792 \$796 \$830 \$784 \$826 \$82 \$800 \$760 \$794 \$757 \$728 \$690 \$700 \$600 04-2018 07-2018 04-2020 07-2020 10-2020 01-2021 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

North Vancouver March 2021

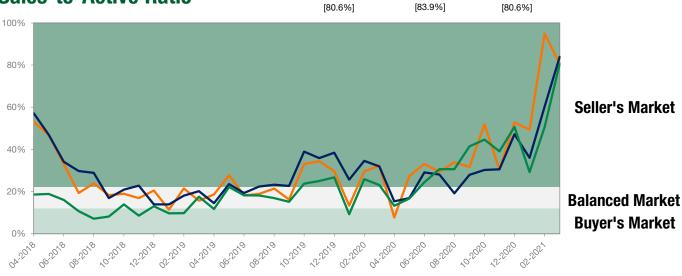
Detached Properties	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	217	300	- 27.7%	174	275	- 36.7%
Sales	175	69	+ 153.6%	88	71	+ 23.9%
Days on Market Average	16	22	- 27.3%	21	23	- 8.7%
MLS® HPI Benchmark Price	\$1,853,100	\$1,551,400	+ 19.4%	\$1,783,200	\$1,546,400	+ 15.3%

Condos	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	242	311	- 22.2%	234	287	- 18.5%
Sales	203	99	+ 105.1%	141	99	+ 42.4%
Days on Market Average	19	29	- 34.5%	30	25	+ 20.0%
MLS® HPI Benchmark Price	\$615,200	\$584,800	+ 5.2%	\$600,000	\$574,000	+ 4.5%

Townhomes	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	93	93	0.0%	78	88	- 11.4%
Sales	75	30	+ 150.0%	74	26	+ 184.6%
Days on Market Average	14	23	- 39.1%	19	18	+ 5.6%
MLS® HPI Benchmark Price	\$1,052,300	\$964,300	+ 9.1%	\$1,036,300	\$947,400	+ 9.4%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

North Vancouver

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	0	1	0
\$900,000 to \$1,499,999	16	28	19
\$1,500,000 to \$1,999,999	79	73	11
\$2,000,000 to \$2,999,999	60	76	18
\$3,000,000 and \$3,999,999	12	23	13
\$4,000,000 to \$4,999,999	8	10	60
\$5,000,000 and Above	0	4	0
TOTAL	175	217	16

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Blueridge NV	5	4	\$1,947,800	+ 22.2%		
Boulevard	8	9	\$2,047,800	+ 17.7%		
Braemar	2	0	\$2,528,600	+ 20.7%		
Calverhall	8	7	\$1,587,200	+ 14.6%		
Canyon Heights NV	21	24	\$2,090,500	+ 21.6%		
Capilano NV	3	7	\$1,906,500	+ 27.3%		
Central Lonsdale	13	11	\$1,576,200	+ 13.2%		
Deep Cove	4	12	\$1,767,200	+ 24.1%		
Delbrook	0	5	\$1,970,500	+ 25.2%		
Dollarton	3	3	\$2,025,800	+ 19.9%		
Edgemont	13	16	\$2,262,200	+ 22.7%		
Forest Hills NV	3	5	\$2,087,200	+ 18.1%		
Grouse Woods	1	2	\$2,013,000	+ 21.4%		
Harbourside	0	0	\$0			
Indian Arm	0	4	\$0			
Indian River	1	1	\$1,741,600	+ 19.4%		
Lower Lonsdale	3	4	\$1,581,900	+ 9.3%		
Lynn Valley	24	20	\$1,695,500	+ 20.7%		
Lynnmour	1	6	\$0			
Mosquito Creek	3	1	\$0			
Norgate	7	6	\$1,588,600	+ 16.9%		
Northlands	0	1	\$2,351,900	+ 19.2%		
Pemberton Heights	3	8	\$2,086,900	+ 13.9%		
Pemberton NV	5	3	\$1,374,400	+ 15.5%		
Princess Park	1	2	\$1,914,800	+ 18.1%		
Queensbury	1	6	\$1,642,500	+ 15.4%		
Roche Point	1	1	\$1,682,600	+ 19.8%		
Seymour NV	4	4	\$1,794,500	+ 23.3%		
Tempe	1	2	\$1,984,900	+ 20.2%		
Upper Delbrook	5	6	\$2,094,300	+ 22.0%		
Upper Lonsdale	16	27	\$1,871,500	+ 20.0%		
Westlynn	7	4	\$1,574,700	+ 18.0%		
Westlynn Terrace	4	0	\$0			
Windsor Park NV	4	5	\$1,620,100	+ 20.5%		
Woodlands-Sunshine-Cascade	0	1	\$0			
TOTAL*	175	217	\$1,853,100	+ 19.4%		

* This represents the total of the North Vancouver area, not the sum of the areas above.

Detached Homes - North Vancouver



North Vancouver

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	3	5	42
\$400,000 to \$899,999	155	154	18
\$900,000 to \$1,499,999	40	59	24
\$1,500,000 to \$1,999,999	4	11	14
\$2,000,000 to \$2,999,999	0	7	0
\$3,000,000 and \$3,999,999	0	3	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	1	2	70
TOTAL	203	242	19

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change		
Blueridge NV	0	0	\$0			
Boulevard	0	0	\$0			
Braemar	0	0	\$0			
Calverhall	0	0	\$0			
Canyon Heights NV	0	0	\$0			
Capilano NV	0	0	\$1,119,100	+ 4.9%		
Central Lonsdale	34	47	\$602,600	+ 0.6%		
Deep Cove	2	1	\$673,600	+ 8.2%		
Delbrook	0	0	\$0			
Dollarton	0	0	\$0			
Edgemont	2	4	\$1,203,800	+ 27.3%		
Forest Hills NV	0	0	\$0			
Grouse Woods	0	0	\$0			
Harbourside	5	4	\$714,600	+ 12.5%		
Indian Arm	0	0	\$0			
Indian River	1	0	\$729,300	+ 7.0%		
Lower Lonsdale	50	62	\$574,100	+ 1.4%		
Lynn Valley	32	26	\$690,200	+ 8.3%		
Lynnmour	13	22	\$660,400	+ 7.3%		
Mosquito Creek	12	13	\$0			
Norgate	3	7	\$699,600	+ 18.9%		
Northlands	2	1	\$849,500	+ 3.6%		
Pemberton Heights	0	1	\$0			
Pemberton NV	23	33	\$500,900	+ 18.4%		
Princess Park	0	0	\$0			
Queensbury	4	1	\$0			
Roche Point	13	9	\$598,200	+ 4.6%		
Seymour NV	0	0	\$0			
Tempe	0	0	\$0			
Upper Delbrook	0	0	\$0			
Upper Lonsdale	7	10	\$693,800	+ 9.4%		
Westlynn	0	1	\$0			
Westlynn Terrace	0	0	\$0			
Windsor Park NV	0	0	\$0			
Woodlands-Sunshine-Cascade	0	0	\$0			
TOTAL*	203	242	\$615,200	+ 5.2%		

* This represents the total of the North Vancouver area, not the sum of the areas above.

Condos - North Vancouver



North Vancouver

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	17	11	15
\$900,000 to \$1,499,999	51	62	12
\$1,500,000 to \$1,999,999	7	18	26
\$2,000,000 to \$2,999,999	0	2	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	75	93	14

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Blueridge NV	0	0	\$0	
Boulevard	0	0	\$0	
Braemar	0	0	\$0	
Calverhall	0	0	\$0	
Canyon Heights NV	2	4	\$0	
Capilano NV	0	1	\$0	
Central Lonsdale	8	9	\$1,187,400	+ 8.3%
Deep Cove	0	0	\$0	
Delbrook	0	0	\$0	
Dollarton	0	0	\$0	
Edgemont	0	3	\$2,164,800	+ 13.6%
Forest Hills NV	0	0	\$0	
Grouse Woods	0	1	\$0	
Harbourside	0	0	\$0	
Indian Arm	0	0	\$0	
Indian River	2	4	\$1,105,800	+ 7.8%
Lower Lonsdale	19	25	\$1,277,800	+ 11.6%
Lynn Valley	7	1	\$941,700	+ 7.0%
Lynnmour	9	18	\$841,800	+ 7.7%
Mosquito Creek	6	3	\$0	
Norgate	1	1	\$1,048,500	+ 17.8%
Northlands	6	3	\$1,226,200	+ 5.3%
Pemberton Heights	0	0	\$0	
Pemberton NV	1	6	\$0	
Princess Park	0	0	\$0	
Queensbury	2	2	\$0	
Roche Point	6	8	\$1,009,000	+ 7.5%
Seymour NV	4	0	\$1,087,900	+ 7.5%
Tempe	0	0	\$0	
Upper Delbrook	0	0	\$0	
Upper Lonsdale	2	4	\$688,100	+ 12.6%
Westlynn	0	0	\$845,200	+ 6.0%
Westlynn Terrace	0	0	\$0	
Windsor Park NV	0	0	\$0	
Woodlands-Sunshine-Cascade	0	0	\$0	
TOTAL*	75	93	\$1,052,300	+ 9.1%

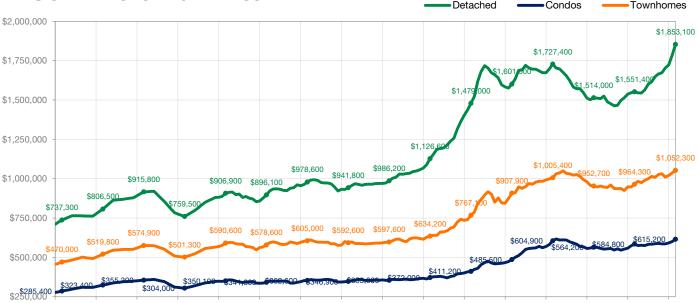
* This represents the total of the North Vancouver area, not the sum of the areas above.

Townhomes - North Vancouver

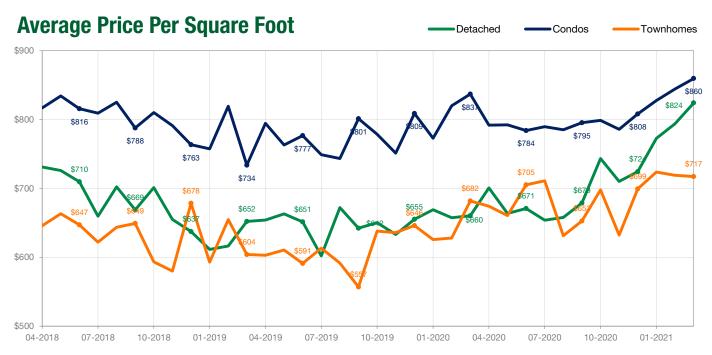


North Vancouver March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

West Vancouver March 2021

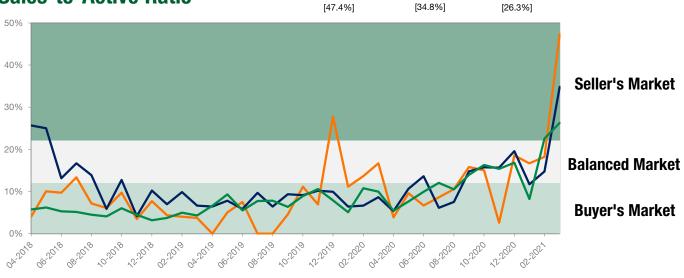
Detached Properties		March			February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	373	412	- 9.5%	346	410	- 15.6%
Sales	98	41	+ 139.0%	78	44	+ 77.3%
Days on Market Average	40	61	- 34.4%	63	54	+ 16.7%
MLS® HPI Benchmark Price	\$3,043,400	\$2,552,900	+ 19.2%	\$2,972,400	\$2,545,500	+ 16.8%

Condos	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	89	116	- 23.3%	95	106	- 10.4%
Sales	31	10	+ 210.0%	14	7	+ 100.0%
Days on Market Average	47	29	+ 62.1%	40	37	+ 8.1%
MLS® HPI Benchmark Price	\$1,143,300	\$1,028,600	+ 11.2%	\$1,114,800	\$1,014,400	+ 9.9%

Townhomes		March			February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	19	24	- 20.8%	22	22	0.0%
Sales	9	4	+ 125.0%	4	3	+ 33.3%
Days on Market Average	28	80	- 65.0%	50	42	+ 19.0%
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0	

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Condo

Detached

West Vancouver

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	28
\$200,000 to \$399,999	0	2	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	2	0
\$1,500,000 to \$1,999,999	15	9	23
\$2,000,000 to \$2,999,999	34	95	22
\$3,000,000 and \$3,999,999	17	81	26
\$4,000,000 to \$4,999,999	15	55	55
\$5,000,000 and Above	16	129	93
TOTAL	98	373	40

		Active	Benchmark	One-Year
Neighbourhood	Sales	Listings	Price	Change
Altamont	6	15	\$3,748,700	+ 19.9%
Ambleside	4	50	\$2,496,600	+ 22.6%
Bayridge	2	7	\$2,659,000	+ 14.3%
British Properties	14	64	\$3,270,700	+ 20.7%
Canterbury WV	0	8	\$4,500,300	+ 16.3%
Caulfeild	10	21	\$2,759,700	+ 16.0%
Cedardale	0	5	\$2,425,300	+ 29.7%
Chartwell	4	23	\$4,306,000	+ 19.9%
Chelsea Park	0	2	\$0	
Cypress	4	8	\$2,716,700	+ 5.3%
Cypress Park Estates	4	10	\$3,116,300	+ 25.0%
Deer Ridge WV	0	0	\$0	
Dundarave	5	16	\$3,310,400	+ 22.0%
Eagle Harbour	6	6	\$2,127,400	+ 15.2%
Eagleridge	3	0	\$0	
Furry Creek	2	5	\$0	
Gleneagles	1	10	\$2,807,100	+ 15.0%
Glenmore	4	23	\$2,541,700	+ 26.2%
Horseshoe Bay WV	2	3	\$1,929,800	+ 14.0%
Howe Sound	0	7	\$3,459,300	+ 16.0%
Lions Bay	5	7	\$1,863,600	+ 24.9%
Olde Caulfeild	0	6	\$0	
Panorama Village	1	0	\$0	
Park Royal	1	6	\$0	
Passage Island	0	0	\$0	
Queens	5	12	\$3,480,600	+ 20.3%
Rockridge	0	2	\$0	
Sandy Cove	0	1	\$0	
Sentinel Hill	1	14	\$2,446,900	+ 20.9%
Upper Caulfeild	4	5	\$2,973,300	+ 14.7%
West Bay	2	9	\$3,894,400	+ 25.9%
Westhill	1	7	\$4,296,800	+ 24.9%
Westmount WV	6	12	\$3,400,000	+ 1.3%
Whitby Estates	1	5	\$5,479,600	+ 19.9%
Whytecliff	0	4	\$2,388,100	+ 13.5%
TOTAL*	98	373	\$3,043,400	+ 19.2%

* This represents the total of the West Vancouver area, not the sum of the areas above.

Detached Homes - West Vancouver



West Vancouver

Sales

Condo Report – March 2021

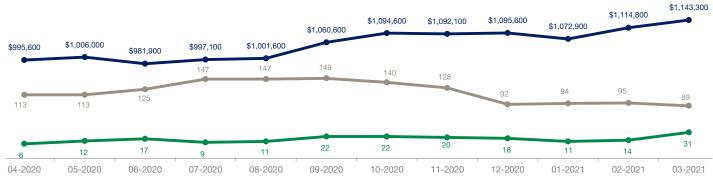
Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	15	25	30
\$900,000 to \$1,499,999	6	20	76
\$1,500,000 to \$1,999,999	2	16	109
\$2,000,000 to \$2,999,999	5	11	17
\$3,000,000 and \$3,999,999	0	7	0
\$4,000,000 to \$4,999,999	2	2	122
\$5,000,000 and Above	1	7	4
TOTAL	31	89	47

Active Listings — MLS® HPI Benchmark Price

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	12	29	\$791,000	+ 12.8%
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	1	3	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	2	2	\$2,391,600	+ 3.3%
Deer Ridge WV	0	2	\$0	
Dundarave	8	27	\$1,261,700	+ 5.8%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	1	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	2	5	\$1,352,300	+ 10.8%
Park Royal	6	15	\$1,245,300	+ 19.8%
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	5	\$0	
Whytecliff	0	0	\$0	
TOTAL*	31	89	\$1,143,300	+ 11.2%

* This represents the total of the West Vancouver area, not the sum of the areas above.

Condos - West Vancouver



West Vancouver

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	3	7	36
\$1,500,000 to \$1,999,999	5	2	28
\$2,000,000 to \$2,999,999	1	4	2
\$3,000,000 and \$3,999,999	0	4	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	2	0
TOTAL	9	19	28

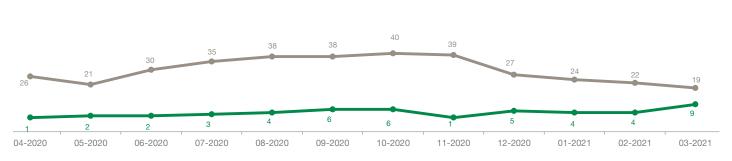
Active Listings — MLS® HPI Benchmark Price

Sales

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	1	5	\$0	
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	1	\$0	
Chartwell	0	0	\$0	
Chelsea Park	1	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	0	\$0	
Deer Ridge WV	1	0	\$0	
Dundarave	0	1	\$0	
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	4	\$0	
Gleneagles	0	0	\$0	
Glenmore	1	0	\$0	
Horseshoe Bay WV	0	0	\$0	
Howe Sound	3	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	2	2	\$0	
Park Royal	0	2	\$0	
Passage Island	0	0	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	4	\$0	
Whytecliff	0	0	\$0	
TOTAL*	9	19	\$0	

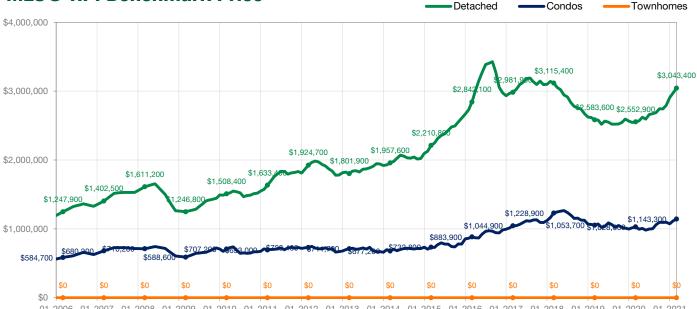
* This represents the total of the West Vancouver area, not the sum of the areas above.

Townhomes - West Vancouver



West Vancouver March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$2,000 \$1,500 \$1,2 ,102 \$1,000 \$918 02 \$9800 \$983 \$786 \$1,00 \$1,019 \$791 \$757 58 \$949 \$750 \$689 500 \$500 \$0 04-2018 07-2018 10-2018 01-2019 07-2019 04-2020 07-2020 01-2021 04-2019 10-2019 01-2020 10-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby North March 2021

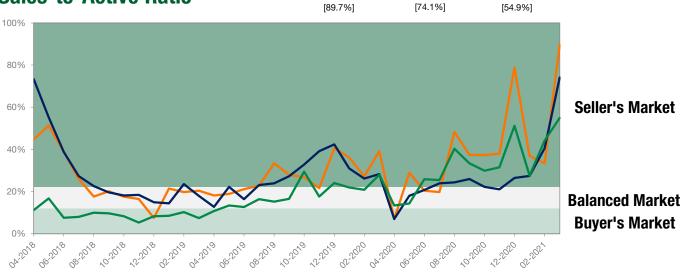
Detached Properties	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	122	111	+ 9.9%	77	111	- 30.6%
Sales	67	31	+ 116.1%	34	23	+ 47.8%
Days on Market Average	24	34	- 29.4%	35	58	- 39.7%
MLS® HPI Benchmark Price	\$1,632,500	\$1,453,100	+ 12.3%	\$1,572,500	\$1,418,900	+ 10.8%

Condos	March			February			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change	
Total Active Listings	274	252	+ 8.7%	321	207	+ 55.1%	
Sales	203	71	+ 185.9%	130	54	+ 140.7%	
Days on Market Average	27	18	+ 50.0%	42	22	+ 90.9%	
MLS® HPI Benchmark Price	\$637,300	\$616,300	+ 3.4%	\$629,600	\$613,000	+ 2.7%	

Townhomes	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	58	46	+ 26.1%	57	48	+ 18.8%
Sales	52	18	+ 188.9%	19	13	+ 46.2%
Days on Market Average	19	40	- 52.5%	28	24	+ 16.7%
MLS® HPI Benchmark Price	\$777,800	\$728,200	+ 6.8%	\$769,400	\$727,900	+ 5.7%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Burnaby North

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	5	20	22
\$1,500,000 to \$1,999,999	42	49	15
\$2,000,000 to \$2,999,999	19	40	40
\$3,000,000 and \$3,999,999	1	12	105
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	1	0
TOTAL	67	122	24

•				
Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	5	11	\$1,580,300	+ 10.0%
Capitol Hill BN	18	23	\$1,593,700	+ 15.1%
Cariboo	0	0	\$0	
Central BN	5	9	\$1,442,800	+ 14.3%
Forest Hills BN	0	2	\$0	
Government Road	4	7	\$1,878,300	+ 10.7%
Lake City Industrial	0	0	\$0	
Montecito	1	13	\$1,597,000	+ 10.8%
Oakdale	1	2	\$0	
Parkcrest	6	14	\$1,682,900	+ 11.1%
Simon Fraser Hills	0	0	\$0	
Simon Fraser Univer.	3	1	\$1,782,800	+ 6.7%
Sperling-Duthie	6	8	\$1,625,400	+ 10.1%
Sullivan Heights	3	5	\$1,306,100	+ 16.4%
Vancouver Heights	8	7	\$1,581,800	+ 14.9%
Westridge BN	3	10	\$1,653,300	+ 13.8%
Willingdon Heights	4	10	\$1,508,300	+ 10.8%
TOTAL*	67	122	\$1,632,500	+ 12.3%

* This represents the total of the Burnaby North area, not the sum of the areas above.

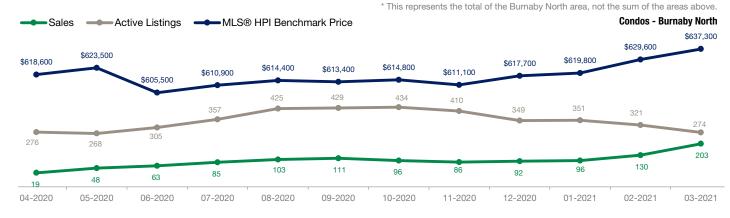


Burnaby North

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	14	13	19
\$400,000 to \$899,999	174	220	27
\$900,000 to \$1,499,999	14	36	31
\$1,500,000 to \$1,999,999	1	5	26
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	203	274	27

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	112	140	\$806,000	+ 2.4%
Capitol Hill BN	4	6	\$437,900	+ 4.3%
Cariboo	7	9	\$457,800	+ 2.7%
Central BN	8	6	\$486,700	+ 3.6%
Forest Hills BN	0	0	\$0	
Government Road	9	16	\$505,000	+ 4.0%
Lake City Industrial	0	0	\$0	
Montecito	1	0	\$0	
Oakdale	0	0	\$0	
Parkcrest	1	0	\$0	
Simon Fraser Hills	1	0	\$438,500	+ 10.6%
Simon Fraser Univer.	31	55	\$651,900	+ 4.2%
Sperling-Duthie	1	1	\$0	
Sullivan Heights	12	26	\$421,500	+ 9.7%
Vancouver Heights	13	6	\$659,100	+ 5.0%
Westridge BN	0	0	\$0	
Willingdon Heights	3	9	\$567,600	+ 3.7%
TOTAL*	203	274	\$637,300	+ 3.4%



Burnaby North

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	34	37	17
\$900,000 to \$1,499,999	18	19	23
\$1,500,000 to \$1,999,999	0	1	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	52	58	19

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brentwood Park	7	11	\$925,200	+ 8.1%
Capitol Hill BN	0	1	\$701,700	+ 4.2%
Cariboo	3	0	\$0	
Central BN	10	10	\$854,800	+ 8.2%
Forest Hills BN	3	6	\$801,100	+ 4.4%
Government Road	5	5	\$928,900	+ 9.3%
Lake City Industrial	0	0	\$0	
Montecito	6	3	\$634,700	+ 5.8%
Oakdale	0	0	\$0	
Parkcrest	0	1	\$0	
Simon Fraser Hills	4	5	\$669,600	+ 9.3%
Simon Fraser Univer.	5	10	\$763,700	+ 6.8%
Sperling-Duthie	0	1	\$0	
Sullivan Heights	2	1	\$853,700	+ 5.5%
Vancouver Heights	2	1	\$866,000	+ 4.7%
Westridge BN	2	1	\$657,200	+ 6.3%
Willingdon Heights	3	2	\$887,900	+ 8.4%
TOTAL*	52	58	\$777,800	+ 6.8%

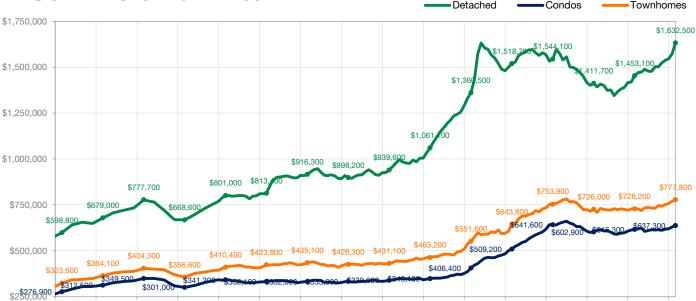
* This represents the total of the Burnaby North area, not the sum of the areas above.

Townhomes - Burnaby North

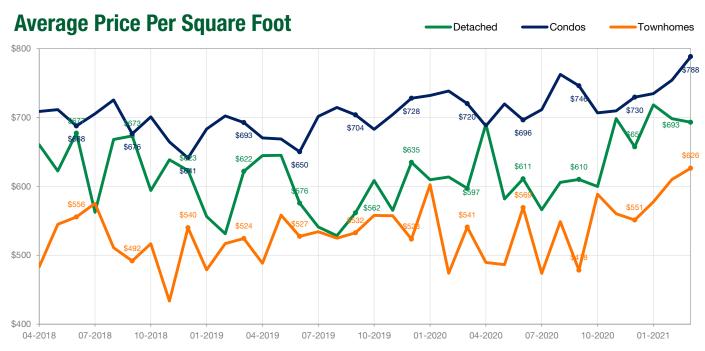
MLS® HPI Benchmark Price Sales -----Active Listings \$777,800 \$769,400 \$759,000 \$751,000 \$746,400 \$742,900 \$736,000 \$734.600 \$732,500 \$731,900 \$727,900 \$719,300 67 66 59 59 58 56 -57 58 52 33 38 27 22 26 25 22 19 15 13 14 12 05-2020 04-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021

Burnaby North March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Burnaby South March 2021

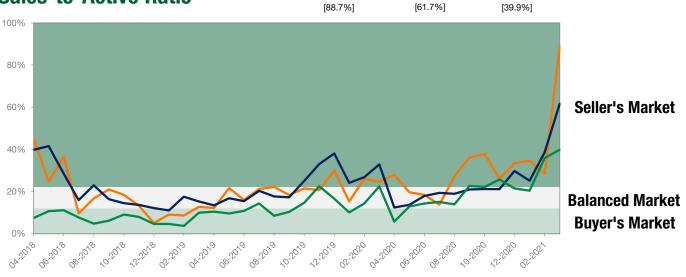
Detached Properties	March			tached Properties March February			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change	
Total Active Listings	178	143	+ 24.5%	134	147	- 8.8%	
Sales	71	32	+ 121.9%	48	21	+ 128.6%	
Days on Market Average	25	27	- 7.4%	31	62	- 50.0%	
MLS® HPI Benchmark Price	\$1,696,200	\$1,493,000	+ 13.6%	\$1,629,300	\$1,478,300	+ 10.2%	

Condos		March			February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	300	268	+ 11.9%	322	258	+ 24.8%
Sales	185	88	+ 110.2%	124	69	+ 79.7%
Days on Market Average	39	37	+ 5.4%	41	26	+ 57.7%
MLS® HPI Benchmark Price	\$682,700	\$674,200	+ 1.3%	\$664,700	\$676,400	- 1.7%

Townhomes	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	62	53	+ 17.0%	67	50	+ 34.0%
Sales	55	13	+ 323.1%	19	13	+ 46.2%
Days on Market Average	18	45	- 60.0%	20	29	- 31.0%
MLS® HPI Benchmark Price	\$819,800	\$768,700	+ 6.6%	\$806,200	\$774,200	+ 4.1%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Condo

Detached

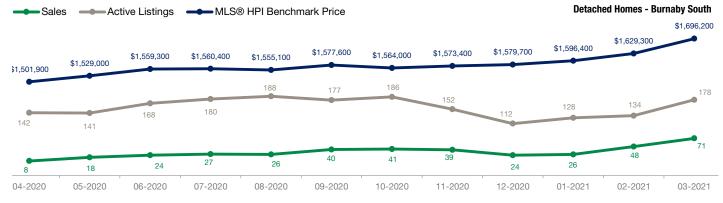
Burnaby South

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	10	17	13
\$1,500,000 to \$1,999,999	37	66	30
\$2,000,000 to \$2,999,999	22	62	22
\$3,000,000 and \$3,999,999	2	26	33
\$4,000,000 to \$4,999,999	0	5	0
\$5,000,000 and Above	0	2	0
TOTAL	71	178	25

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	5	7	\$0	
Buckingham Heights	1	9	\$2,271,300	+ 4.7%
Burnaby Hospital	3	9	\$1,580,800	+ 11.1%
Burnaby Lake	6	12	\$1,547,600	+ 13.7%
Central Park BS	3	11	\$1,483,000	+ 11.6%
Deer Lake	2	12	\$2,164,100	+ 8.8%
Deer Lake Place	3	5	\$1,800,200	+ 13.5%
Forest Glen BS	4	13	\$1,729,600	+ 9.7%
Garden Village	2	4	\$1,624,600	+ 14.0%
Greentree Village	1	2	\$1,219,900	+ 14.8%
Highgate	12	10	\$1,453,900	+ 17.1%
Metrotown	11	22	\$1,877,600	+ 13.5%
Oaklands	0	0	\$0	
South Slope	9	40	\$1,675,200	+ 15.3%
Suncrest	5	8	\$1,387,100	+ 20.2%
Upper Deer Lake	4	14	\$1,827,200	+ 14.2%
TOTAL*	71	178	\$1,696,200	+ 13.6%

* This represents the total of the Burnaby South area, not the sum of the areas above.



Burnaby South

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	5	26
\$400,000 to \$899,999	160	234	38
\$900,000 to \$1,499,999	22	58	44
\$1,500,000 to \$1,999,999	1	3	8
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	185	300	39

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	0	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	2	0	\$616,800	+ 3.4%
Burnaby Lake	0	2	\$0	
Central Park BS	8	24	\$696,600	- 2.1%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	18	34	\$750,700	- 1.8%
Garden Village	0	0	\$0	
Greentree Village	0	0	\$0	
Highgate	23	33	\$643,700	+ 2.4%
Metrotown	118	181	\$670,000	+ 1.2%
Oaklands	0	1	\$670,800	+ 3.5%
South Slope	16	23	\$721,000	+ 3.5%
Suncrest	0	0	\$0	
Upper Deer Lake	0	2	\$0	
TOTAL*	185	300	\$682,700	+ 1.3%



Burnaby South

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	34	38	17
\$900,000 to \$1,499,999	21	23	20
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	55	62	18

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Big Bend	0	2	\$0	
Buckingham Heights	0	0	\$0	
Burnaby Hospital	2	0	\$813,800	+ 6.2%
Burnaby Lake	6	4	\$922,600	+ 4.1%
Central Park BS	1	3	\$912,200	+ 5.9%
Deer Lake	0	0	\$0	
Deer Lake Place	0	0	\$0	
Forest Glen BS	2	6	\$930,400	+ 6.3%
Garden Village	0	0	\$0	
Greentree Village	1	1	\$885,100	+ 9.0%
Highgate	8	13	\$590,300	+ 8.2%
Metrotown	21	22	\$760,700	+ 6.1%
Oaklands	4	8	\$1,297,900	+ 5.6%
South Slope	10	3	\$885,100	+ 7.3%
Suncrest	0	0	\$0	
Upper Deer Lake	0	0	\$0	
TOTAL*	55	62	\$819,800	+ 6.6%

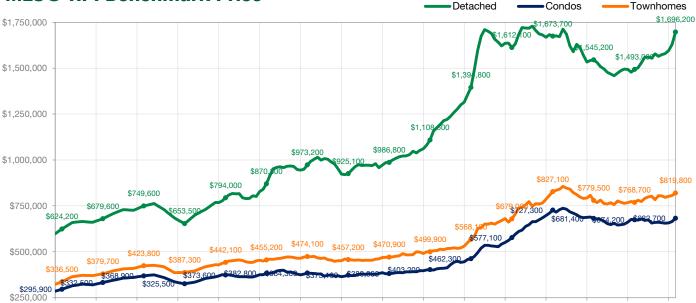


Townhomes - Burnaby South



Burnaby South March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$800 \$77 \$749 \$748 \$747 \$738 \$732 \$724 \$707 \$700 \$660 \$660 \$653 \$641 \$620 \$605 \$600 \$56 \$500 07-2018 04-2018 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020 04-2020 07-2020 10-2020 01-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Richmond March 2021

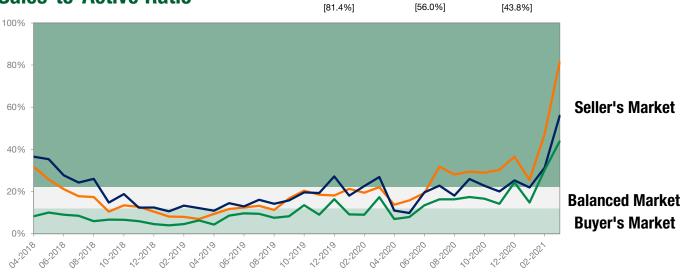
Detached Properties	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	534	557	- 4.1%	461	596	- 22.7%
Sales	234	96	+ 143.8%	139	53	+ 162.3%
Days on Market Average	47	57	- 17.5%	61	60	+ 1.7%
MLS® HPI Benchmark Price	\$1,747,800	\$1,522,800	+ 14.8%	\$1,651,800	\$1,506,800	+ 9.6%

Condos	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	613	615	- 0.3%	630	599	+ 5.2%
Sales	343	165	+ 107.9%	197	135	+ 45.9%
Days on Market Average	35	43	- 18.6%	35	31	+ 12.9%
MLS® HPI Benchmark Price	\$695,800	\$655,400	+ 6.2%	\$683,200	\$641,600	+ 6.5%

Townhomes	March				February	
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	221	309	- 28.5%	233	300	- 22.3%
Sales	180	68	+ 164.7%	110	58	+ 89.7%
Days on Market Average	22	48	- 54.2%	30	49	- 38.8%
MLS® HPI Benchmark Price	\$864,800	\$789,900	+ 9.5%	\$849,900	\$780,700	+ 8.9%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Detached

Condo

Richmond

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	1	1	78
\$900,000 to \$1,499,999	34	66	49
\$1,500,000 to \$1,999,999	97	168	29
\$2,000,000 to \$2,999,999	90	177	61
\$3,000,000 and \$3,999,999	12	77	78
\$4,000,000 to \$4,999,999	0	24	0
\$5,000,000 and Above	0	19	0
TOTAL	234	534	47

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	13	18	\$1,583,200	+ 16.8%
Bridgeport RI	6	16	\$1,501,300	+ 11.7%
Brighouse	1	12	\$0	
Brighouse South	1	3	\$0	
Broadmoor	13	37	\$2,089,300	+ 6.9%
East Cambie	9	18	\$1,496,300	+ 13.5%
East Richmond	0	15	\$2,199,600	+ 22.4%
Garden City	12	24	\$1,542,900	+ 14.0%
Gilmore	0	7	\$2,031,800	+ 25.3%
Granville	17	54	\$1,910,000	+ 16.3%
Hamilton RI	3	6	\$1,268,400	+ 21.9%
Ironwood	5	22	\$1,528,700	+ 15.1%
Lackner	11	15	\$1,735,000	+ 16.9%
McLennan	2	16	\$2,016,100	+ 18.5%
McLennan North	4	4	\$1,836,000	+ 7.1%
McNair	21	34	\$1,687,100	+ 16.9%
Quilchena RI	10	14	\$1,723,800	+ 15.9%
Riverdale RI	10	37	\$1,767,900	+ 16.0%
Saunders	14	27	\$1,616,000	+ 10.9%
Sea Island	1	3	\$885,800	+ 14.2%
Seafair	21	36	\$1,630,000	+ 18.5%
South Arm	6	15	\$1,468,800	+ 15.2%
Steveston North	15	32	\$1,478,700	+ 17.6%
Steveston South	6	7	\$1,708,100	+ 16.8%
Steveston Village	5	7	\$1,593,600	+ 17.6%
Terra Nova	6	8	\$2,052,000	+ 18.2%
West Cambie	5	16	\$1,502,100	+ 11.2%
Westwind	5	5	\$1,778,000	+ 15.8%
Woodwards	12	26	\$1,655,600	+ 12.5%
TOTAL*	234	534	\$1,747,800	+ 14.8%

* This represents the total of the Richmond area, not the sum of the areas above.



Richmond

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	1	0	10
\$200,000 to \$399,999	31	62	47
\$400,000 to \$899,999	292	421	33
\$900,000 to \$1,499,999	18	100	38
\$1,500,000 to \$1,999,999	0	22	0
\$2,000,000 to \$2,999,999	0	4	0
\$3,000,000 and \$3,999,999	1	3	267
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	0	0
TOTAL	343	613	35

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Boyd Park	7	8	\$474,900	+ 10.9%
Bridgeport RI	5	6	\$764,300	+ 4.5%
Brighouse	138	278	\$658,300	+ 2.4%
Brighouse South	48	54	\$588,600	+ 2.8%
Broadmoor	1	3	\$565,200	+ 18.0%
East Cambie	3	1	\$519,900	+ 0.2%
East Richmond	1	4	\$781,400	+ 2.8%
Garden City	0	1	\$462,400	+ 8.2%
Gilmore	0	0	\$0	
Granville	4	14	\$284,600	+ 11.5%
Hamilton RI	6	16	\$727,800	+ 3.8%
Ironwood	8	11	\$679,400	+ 5.7%
Lackner	0	0	\$0	
McLennan	0	0	\$0	
McLennan North	14	24	\$755,000	+ 0.9%
McNair	0	0	\$0	
Quilchena RI	1	1	\$444,200	+ 11.8%
Riverdale RI	11	10	\$563,400	+ 8.9%
Saunders	2	1	\$0	
Sea Island	0	0	\$0	
Seafair	0	0	\$470,500	+ 10.4%
South Arm	0	14	\$335,600	+ 5.8%
Steveston North	0	1	\$444,500	+ 7.4%
Steveston South	15	15	\$545,200	+ 2.0%
Steveston Village	7	14	\$0	
Terra Nova	1	0	\$0	
West Cambie	71	137	\$711,900	+ 4.3%
Westwind	0	0	\$0	
Woodwards	0	0	\$0	
TOTAL*	343	613	\$695,800	+ 6.2%

* This represents the total of the Richmond area, not the sum of the areas above.

Condos - Richmond -Sales -Active Listings -MLS® HPI Benchmark Price \$695,800 \$683,200 \$663,300 \$658,000 \$656.600 \$654,900 \$652,800 \$652,800 \$651,900 \$652,600 \$650,700 \$651,000 781 784 785 786 716 650 630 611 613 687 658 595 343 203 156 197 178 163 141 142 1 154 134 65 64 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 11-2020 12-2020 01-2021 02-2021 03-2021

Richmond

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	85	97	18
\$900,000 to \$1,499,999	93	122	25
\$1,500,000 to \$1,999,999	2	1	58
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	180	221	22

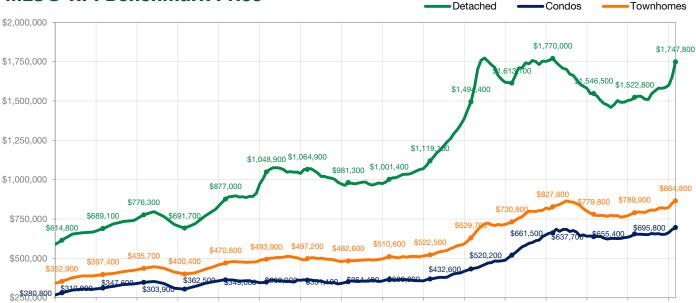
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Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change				
Boyd Park	0	3	\$548,500	+ 12.3%				
Bridgeport RI	10	41	\$739,300	+ 19.7%				
Brighouse	11	20	\$796,200	+ 9.2%				
Brighouse South	13	15	\$816,300	+ 7.0%				
Broadmoor	9	4	\$1,006,200	+ 5.8%				
East Cambie	7	6	\$770,200	+ 6.3%				
East Richmond	0	0	\$0					
Garden City	4	2	\$962,900	+ 5.4%				
Gilmore	0	0	\$0					
Granville	12	5	\$759,400	+ 8.7%				
Hamilton RI	25	18	\$704,100	+ 13.9%				
Ironwood	4	8	\$720,200	+ 16.9%				
Lackner	2	1	\$1,008,100	+ 11.7%				
McLennan	0	0	\$0					
McLennan North	28	30	\$983,900	+ 10.7%				
McNair	1	1	\$628,500	+ 19.3%				
Quilchena RI	0	1	\$714,800	+ 11.1%				
Riverdale RI	3	2	\$893,200	+ 9.9%				
Saunders	8	13	\$698,100	+ 5.4%				
Sea Island	0	0	\$0					
Seafair	0	0	\$1,023,100	+ 9.7%				
South Arm	2	3	\$706,300	+ 6.4%				
Steveston North	4	9	\$703,400	+ 9.4%				
Steveston South	8	8	\$984,900	+ 10.2%				
Steveston Village	4	4	\$890,300	+ 12.2%				
Terra Nova	5	3	\$1,007,700	+ 10.6%				
West Cambie	12	13	\$870,000	+ 8.3%				
Westwind	1	1	\$878,300	+ 11.1%				
Woodwards	7	10	\$841,700	+ 5.2%				
TOTAL*	180	221	\$864,800	+ 9.5%				

* This represents the total of the Richmond area, not the sum of the areas above.

Townhomes - Richmond -----Active Listings ------MLS® HPI Benchmark Price Sales \$864,800 \$849,900 \$823,700 \$821,500 \$817.600 \$817.000 \$806,900 \$805.400 \$801,700 \$794,400 \$793.500 \$791,100 315 329 320 306 291 286 214 236 233 278 221 180 88 110 97 92 94 91 78 62 60 45 38 04-2020 05-2020 06-2020 07-2020 08-2020 09-2020 10-2020 12-2020 01-2021 02-2021 03-2021 11-2020

Richmond March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$900 \$810 \$800 \$700 \$651 \$69 \$676 **\$67** \$62 668 \$610 \$606 \$641 . 30 \$588 \$588 \$600 \$572 \$570 \$569 \$534 \$500 07-2018 04-2020 04-2018 10-2018 01-2019 04-2019 07-2019 10-2019 01-2020 07-2020 10-2020 01-2021

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Whistler March 2021

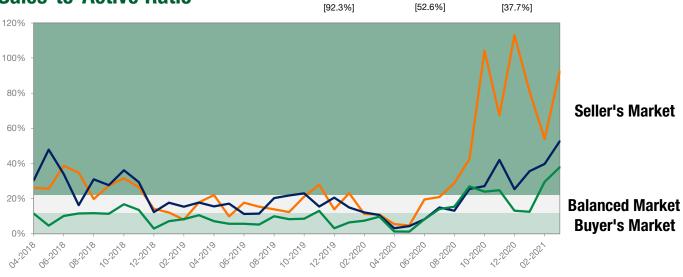
Detached Properties	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	53	94	- 43.6%	61	96	- 36.5%
Sales	20	9	+ 122.2%	18	7	+ 157.1%
Days on Market Average	107	50	+ 114.0%	139	107	+ 29.9%
MLS® HPI Benchmark Price	\$1,874,100	\$1,670,000	+ 12.2%	\$1,746,900	\$1,680,700	+ 3.9%

Condos	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	97	133	- 27.1%	111	125	- 11.2%
Sales	51	14	+ 264.3%	44	15	+ 193.3%
Days on Market Average	53	64	- 17.2%	52	79	- 34.2%
MLS® HPI Benchmark Price	\$535,300	\$484,800	+ 10.4%	\$536,900	\$494,200	+ 8.6%

Townhomes	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	26	74	- 64.9%	26	72	- 63.9%
Sales	24	8	+ 200.0%	14	8	+ 75.0%
Days on Market Average	17	64	- 73.4%	48	66	- 27.3%
MLS® HPI Benchmark Price	\$1,084,600	\$944,800	+ 14.8%	\$1,037,300	\$950,200	+ 9.2%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Condo

Detached

Whistler

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	2	2	129
\$1,500,000 to \$1,999,999	3	2	68
\$2,000,000 to \$2,999,999	5	6	126
\$3,000,000 and \$3,999,999	4	12	39
\$4,000,000 to \$4,999,999	1	4	174
\$5,000,000 and Above	5	27	144
TOTAL	20	53	107

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	6	9	\$0	
Alta Vista	0	1	\$0	
Bayshores	3	3	\$0	
Benchlands	0	1	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	0	\$0	
Brio	2	2	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	3	5	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	2	\$0	
Nesters	1	3	\$0	
Nordic	2	0	\$0	
Rainbow	1	3	\$0	
Spring Creek	0	2	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	6	\$0	
Westside	1	3	\$0	
Whistler Cay Estates	0	5	\$0	
Whistler Cay Heights	0	3	\$0	
Whistler Creek	0	4	\$0	
Whistler Village	0	0	\$0	
White Gold	0	1	\$0	
TOTAL*	20	53	\$1,874,100	+ 12.2%

* This represents the total of the Whistler area, not the sum of the areas above.

Detached Homes - Whistler Sales Active Listings MLS® HPI Benchmark Price \$1,874,100 \$1,767,700 \$1,769,200 \$1,746,900 \$1,706,600 \$1,713,800 \$1,702,300 \$1,695,800 \$1,685,100 \$1,665,700 \$1.675.000 \$1,644,100 118 97 88 115 77 77 73 111 4 61 89 90 53 26 21 19 20 16 18 18 9 10 9 1 04-2020 05-2020 06-2020 07-2020 01-2021 08-2020 09-2020 10-2020 11-2020 12-2020 02-2021 03-2021

Whistler

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	15	9	91
\$200,000 to \$399,999	8	23	8
\$400,000 to \$899,999	13	37	31
\$900,000 to \$1,499,999	13	22	63
\$1,500,000 to \$1,999,999	2	4	33
\$2,000,000 to \$2,999,999	0	1	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	51	97	53

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	0	0	\$0	
Alta Vista	0	0	\$0	
Bayshores	0	0	\$0	
Benchlands	14	23	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	3	0	\$0	
Brio	0	0	\$0	
Cheakamus Crossing	1	1	\$0	
Emerald Estates	0	0	\$0	
Function Junction	1	0	\$0	
Green Lake Estates	1	0	\$0	
Nesters	0	0	\$0	
Nordic	2	0	\$0	
Rainbow	0	0	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	0	0	\$0	
Whistler Creek	20	23	\$0	
Whistler Village	9	50	\$0	
White Gold	0	0	\$0	
TOTAL*	51	97	\$535,300	+ 10.4%

* This represents the total of the Whistler area, not the sum of the areas above.



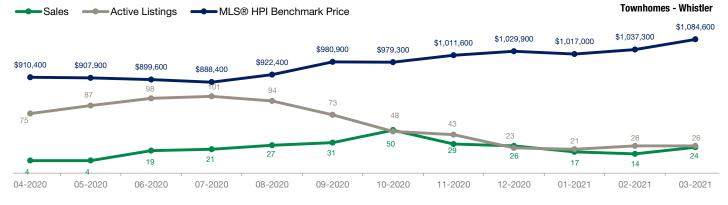
Whistler

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	2	0
\$400,000 to \$899,999	7	11	39
\$900,000 to \$1,499,999	10	4	7
\$1,500,000 to \$1,999,999	2	5	9
\$2,000,000 to \$2,999,999	4	4	11
\$3,000,000 and \$3,999,999	1	0	19
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	24	26	17

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Alpine Meadows	1	2	\$0	
Alta Vista	1	1	\$0	
Bayshores	2	1	\$0	
Benchlands	4	2	\$0	
Black Tusk - Pinecrest	0	0	\$0	
Blueberry Hill	0	0	\$0	
Brio	2	0	\$0	
Cheakamus Crossing	0	0	\$0	
Emerald Estates	0	0	\$0	
Function Junction	0	0	\$0	
Green Lake Estates	0	0	\$0	
Nesters	0	1	\$0	
Nordic	5	6	\$0	
Rainbow	1	1	\$0	
Spring Creek	0	0	\$0	
Spruce Grove	0	0	\$0	
WedgeWoods	0	0	\$0	
Westside	0	0	\$0	
Whistler Cay Estates	0	0	\$0	
Whistler Cay Heights	1	1	\$0	
Whistler Creek	3	2	\$0	
Whistler Village	3	9	\$0	
White Gold	1	0	\$0	
TOTAL*	24	26	\$1,084,600	+ 14.8%

* This represents the total of the Whistler area, not the sum of the areas above.



Whistler March 2021

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$1,600 542 \$1,400 \$1,325 \$1 \$1,200 \$1,138 \$1,114 166 1.036 \$1,000 \$800 \$793 \$718 \$708 \$684 \$684 \$679 \$600 04-2018 07-2018 01-2019 04-2019 07-2019 01-2020 04-2020 01-2021 10-2018 10-2019 07-2020 10-2020

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

Squamish March 2021

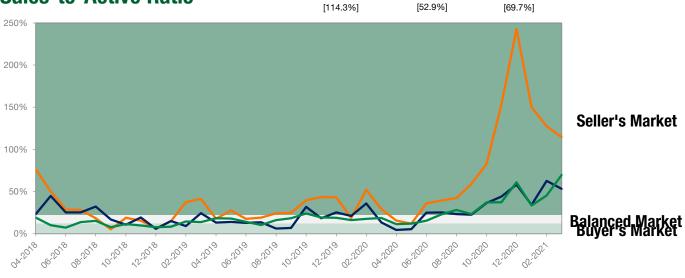
Detached Properties	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	66	97	- 32.0%	71	86	- 17.4%
Sales	46	18	+ 155.6%	32	15	+ 113.3%
Days on Market Average	30	27	+ 11.1%	27	21	+ 28.6%
MLS® HPI Benchmark Price	\$1,094,800	\$971,400	+ 12.7%	\$1,034,400	\$975,200	+ 6.1%

Condos	March			February		
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	51	53	- 3.8%	40	45	- 11.1%
Sales	27	7	+ 285.7%	25	16	+ 56.3%
Days on Market Average	32	42	- 23.8%	26	46	- 43.5%
MLS® HPI Benchmark Price	\$510,600	\$486,900	+ 4.9%	\$509,000	\$487,500	+ 4.4%

Townhomes	March		February			
Activity Snapshot	2021	2020	One-Year Change	2021	2020	One-Year Change
Total Active Listings	21	31	- 32.3%	11	27	- 59.3%
Sales	24	9	+ 166.7%	14	14	0.0%
Days on Market Average	8	26	- 69.2%	6	21	- 71.4%
MLS® HPI Benchmark Price	\$826,600	\$715,600	+ 15.5%	\$789,800	\$715,900	+ 10.3%

Townhome

Sales-to-Active Ratio



Current as of April 05, 2021. All data from the Real Estate Board of Greater Vancouver. Report © 2021 ShowingTime. Percent changes are calculated using rounded figures.

Condo

Detached

Squamish

Sales

Active Listings

Detached Properties Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	2	2	24
\$400,000 to \$899,999	1	3	151
\$900,000 to \$1,499,999	20	17	42
\$1,500,000 to \$1,999,999	15	18	11
\$2,000,000 to \$2,999,999	8	18	22
\$3,000,000 and \$3,999,999	0	5	0
\$4,000,000 to \$4,999,999	0	1	0
\$5,000,000 and Above	0	2	0
TOTAL	46	66	30

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	2	14	\$1,085,400	+ 21.3%
Brennan Center	2	5	\$1,835,300	+ 3.9%
Britannia Beach	0	6	\$0	
Business Park	0	0	\$0	
Dentville	2	3	\$0	
Downtown SQ	5	2	\$1,087,800	+ 10.1%
Garibaldi Estates	7	6	\$1,097,300	+ 16.3%
Garibaldi Highlands	9	6	\$1,320,000	+ 16.5%
Hospital Hill	2	0	\$0	
Northyards	2	0	\$870,200	+ 30.5%
Paradise Valley	1	0	\$0	
Plateau	5	4	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	1	\$0	
Tantalus	3	3	\$1,268,400	+ 13.5%
University Highlands	2	8	\$2,264,700	+ 5.4%
Upper Squamish	0	3	\$0	
Valleycliffe	4	5	\$1,115,600	+ 11.7%
TOTAL*	46	66	\$1,094,800	+ 12.7%

* This represents the total of the Squamish area, not the sum of the areas above.

Detached Homes - Squamish



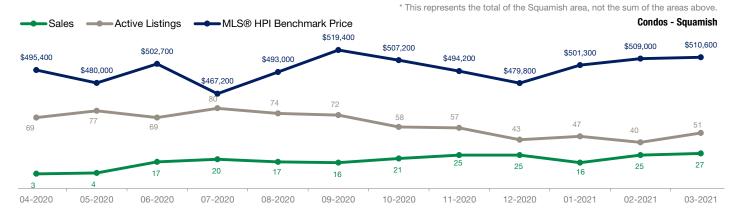
MLS® HPI Benchmark Price

Squamish

Condo Report – March 2021

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	1	0
\$200,000 to \$399,999	3	6	11
\$400,000 to \$899,999	23	40	34
\$900,000 to \$1,499,999	1	4	41
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	27	51	32

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	0	0	\$0	
Brennan Center	0	0	\$0	
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	1	\$0	
Downtown SQ	22	32	\$575,800	+ 5.1%
Garibaldi Estates	2	4	\$456,500	+ 4.6%
Garibaldi Highlands	0	0	\$0	
Hospital Hill	0	0	\$0	
Northyards	0	1	\$0	
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	2	9	\$456,500	+ 0.8%
University Highlands	0	0	\$0	
Upper Squamish	0	0	\$0	
Valleycliffe	1	4	\$420,500	+ 9.7%
TOTAL*	27	51	\$510,600	+ 4.9%



Squamish

Townhomes Report – March 2021

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	12	15	9
\$900,000 to \$1,499,999	12	6	7
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	24	21	8

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brackendale	2	1	\$916,700	+ 18.4%
Brennan Center	1	1	\$1,437,900	+ 7.1%
Britannia Beach	0	0	\$0	
Business Park	0	0	\$0	
Dentville	0	1	\$871,300	+ 14.3%
Downtown SQ	9	12	\$923,500	+ 17.2%
Garibaldi Estates	4	2	\$829,800	+ 18.1%
Garibaldi Highlands	0	0	\$925,100	+ 12.0%
Hospital Hill	0	0	\$0	
Northyards	2	0	\$947,600	+ 18.8%
Paradise Valley	0	0	\$0	
Plateau	0	0	\$0	
Ring Creek	0	0	\$0	
Squamish Rural	0	0	\$0	
Tantalus	5	2	\$987,900	+ 7.4%
University Highlands	0	0	\$0	
Upper Squamish	1	1	\$0	
Valleycliffe	0	1	\$0	
TOTAL*	24	21	\$826,600	+ 15.5%





Squamish March 2021

04-2018

07-2018

MLS® HPI Benchmark Price



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot Detached Condos Townhomes \$700 \$600 \$560 \$54 **\$**587 \$500 **\$469** \$46 **\$459** \$488 \$400 \$300

07-2019

Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.

04-2019

01-2019

10-2018

10-2019

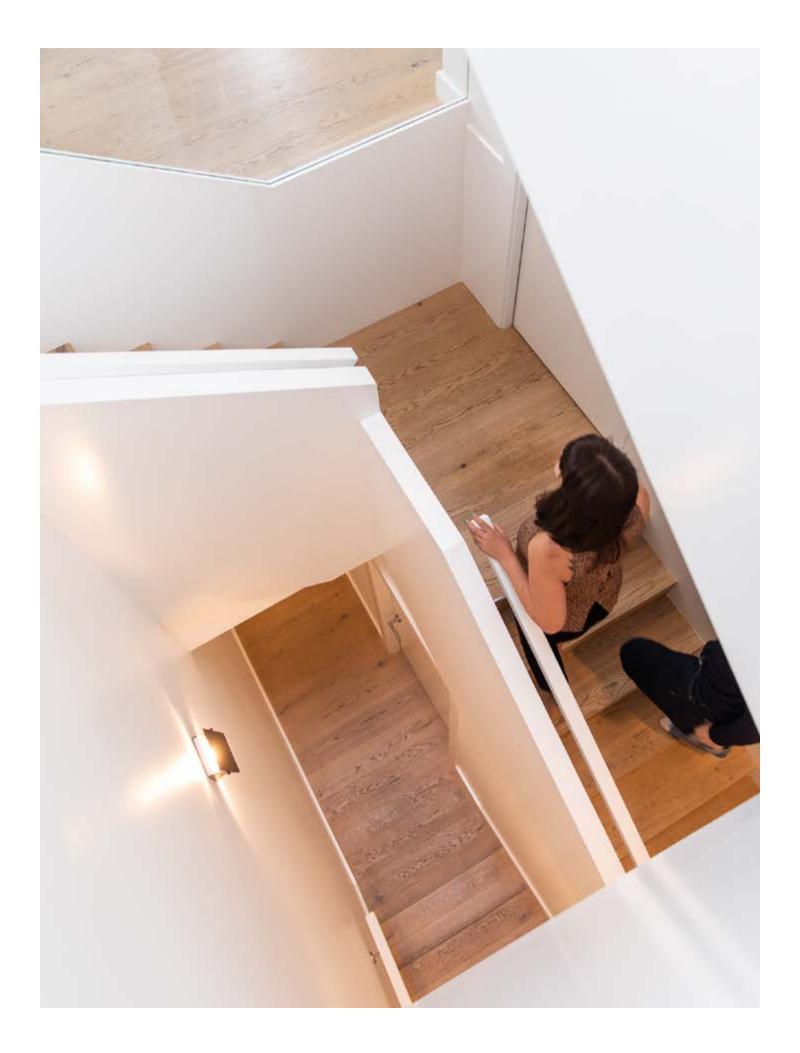
01-2020

04-2020

07-2020

10-2020

01-2021





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